Henry Schein, Inc. 2012 First Quarter Sales Summary (in thousands) (unaudited)

## Q1 2012 over Q1 2011

Global	Q1 2012	Q1 2011	Total Sales Growth
Dental	\$ 1,155,666	\$ 1,095,364	5.5%
Animal Health	525,590	455,682	15.3%
Medical	354,826	341,069	4.0%
Total Health Care Distribution	2,036,082	1,892,115	7.6%
Technology and Value-Added Services	 62,937	55,646	13.1%
Total Global	\$ 2,099,019	\$ 1,947,761	7.8%
North America	Q1 2012	Q1 2011	Total Sales Growth
Dental	\$ 699,461	\$ 668,764	4.6%
Animal Health	267,010	230,565	15.8%
Medical	 333,044	320,107	4.0%
Total Health Care Distribution	1,299,515	1,219,436	6.6%
Technology and Value-Added Services	54,457	47,468	14.7%
Total North America	\$ 1,353,972	\$ 1,266,904	6.9%
<u>International</u>	 Q1 2012	Q1 2011	Total Sales Growth
Dental	\$ 456,205	\$ 426,600	6.9%
Animal Health	258,580	225,117	14.9%
Medical	 21,782	20,962	3.9%
Total Health Care Distribution	736,567	672,679	9.5%
Technology and Value-Added Services	 8,480	8,178	3.7%
Total International	\$ 745,047	\$ 680,857	9.4%

### Henry Schein, Inc. 2012 Second Quarter Sales Summary (in thousands) (unaudited)

## Q2 2012 over Q2 2011

Global	Q2 2012	Q2 2011	Total Sales Growth
Dental	\$ 1,185,919	\$ 1,201,224	-1.3%
Animal Health	586,258	526,487	11.4%
Medical	 361,122	 340,872	5.9%
Total Health Care Distribution	2,133,299	2,068,583	3.1%
Technology and Value-Added Services	 68,153	62,057	9.8%
Total Global	\$ 2,201,452	\$ 2,130,640	3.3%
North America	 Q2 2012	Q2 2011	Total Sales Growth
Dental	\$ 738,340	\$ 714,827	3.3%
Animal Health	297,236	260,307	14.2%
Medical	 341,795	318,973	7.2%
Total Health Care Distribution	1,377,371	1,294,107	6.4%
Technology and Value-Added Services	 58,372	 53,627	8.8%
Total North America	\$ 1,435,743	\$ 1,347,734	6.5%
<u>International</u>	Q2 2012	Q2 2011	Total Sales Growth
Dental	\$ 447,579	\$ 486,397	-8.0%
Animal Health	289,022	266,180	8.6%
Medical	 19,327	 21,899	-11.7%
Total Health Care Distribution	755,928	774,476	-2.4%
Technology and Value-Added Services	 9,781	8,430	16.0%
Total International	\$ 765,709	\$ 782,906	-2.2%

### Henry Schein, Inc. 2012 Second Quarter Year to Date Sales Summary (in thousands) (unaudited)

## Q2 2012 YTD over Q2 2011 YTD

Global	Q2	2 2012 YTD	Q2	2 2011 YTD	Total Sales Growth
Dental	\$	2,341,585	\$	2,296,588	2.0%
Animal Health		1,111,848		982,169	13.2%
Medical		715,948		681,941	5.0%
Total Health Care Distribution		4,169,381		3,960,698	5.3%
Technology and Value-Added Services		131,090		117,703	11.4%
Total Global	\$	4,300,471	\$	4,078,401	5.4%
North America	Q2	2 2012 YTD	Q2	2 2011 YTD	Total Sales Growth
Dental	\$	1,437,801	\$	1,383,591	3.9%
Animal Health		564,246		490,872	14.9%
Medical		674,839		639,080	5.6%
Total Health Care Distribution		2,676,886		2,513,543	6.5%
Technology and Value-Added Services		112,829		101,095	11.6%
Total North America	\$	2,789,715	\$	2,614,638	6.7%
<u>International</u>	Q2	2 2012 YTD	Q2	2 2011 YTD	Total Sales Growth
Dental	\$	903,784	\$	912,997	-1.0%
Animal Health		547,602		491,297	11.5%
Medical		41,109		42,861	-4.1%
Total Health Care Distribution		1,492,495		1,447,155	3.1%
Technology and Value-Added Services		18,261		16,608	10.0%
Total International	\$	1,510,756	\$	1,463,763	3.2%

Henry Schein, Inc. 2012 Third Quarter Sales Summary (in thousands) (unaudited)

## Q3 2012 over Q3 2011

<u>Global</u>	 Q3 2012	Q3 2011	Total Sales Growth
Dental	\$ 1,119,430	\$ 1,123,021	-0.3%
Animal Health	598,124	501,884	19.2%
Medical	 442,538	 424,596	4.2%
Total Health Care Distribution	2,160,092	2,049,501	5.4%
Technology and Value-Added Services	 70,966	 62,192	14.1%
Total Global	\$ 2,231,058	\$ 2,111,693	5.7%
North America	 Q3 2012	Q3 2011	Total Sales Growth
Dental	\$ 714,731	\$ 687,288	4.0%
Animal Health	276,435	246,452	12.2%
Medical	 424,086	403,326	5.1%
Total Health Care Distribution	1,415,252	1,337,066	5.8%
Technology and Value-Added Services	 61,233	 53,565	14.3%
Total North America	\$ 1,476,485	\$ 1,390,631	6.2%
<u>International</u>	Q3 2012	Q3 2011	Total Sales Growth
Dental	\$ 404,699	\$ 435,733	-7.1%
Animal Health	321,689	255,432	25.9%
Medical	 18,452	 21,270	-13.2%
Total Health Care Distribution	744,840	712,435	4.5%
Technology and Value-Added Services	 9,733	8,627	12.8%
Total International	\$ 754,573	\$ 721,062	4.6%

## Henry Schein, Inc. 2012 Third Quarter Year to Date Sales Summary (in thousands) (unaudited)

## Q3 2012 YTD over Q3 2011 YTD

Global	Q	3 2012 YTD	Q	3 2011 YTD	Total Sales Growth
Dental	\$	3,461,015	\$	3,419,609	1.2%
Animal Health		1,709,972		1,484,053	15.2%
Medical		1,158,486		1,106,537	4.7%
Total Health Care Distribution		6,329,473		6,010,199	5.3%
Technology and Value-Added Services		202,056		179,895	12.3%
Total Global	\$	6,531,529	\$	6,190,094	5.5%
North America	Q	3 2012 YTD	Q3	3 2011 YTD	Total Sales Growth
Dental	\$	2,152,532	\$	2,070,879	3.9%
Animal Health		840,681		737,324	14.0%
Medical		1,098,925		1,042,406	5.4%
Total Health Care Distribution		4,092,138		3,850,609	6.3%
Technology and Value-Added Services		174,062		154,660	12.5%
Total North America	\$	4,266,200	\$	4,005,269	6.5%
<u>International</u>	Q:	3 2012 YTD	Q3	3 2011 YTD	Total Sales Growth
Dental	\$	1,308,483	\$	1,348,730	-3.0%
Animal Health		869,291		746,729	16.4%
Medical		59,561		64,131	-7.1%
Total Health Care Distribution		2,237,335		2,159,590	3.6%
Technology and Value-Added Services		27,994		25,235	10.9%
Total International	\$	2,265,329	\$	2,184,825	3.7%

## Exhibit A1 - QTD Sales

Henry Schein, Inc. 2012 Fourth Quarter Sales Summary (in thousands) (unaudited)

## Q4 2012 over Q4 2011

Global	Q4 2012	 Q4 2011	Total Sales Growth
Dental	\$ 1,313,467	\$ 1,345,289	-2.4%
Animal Health	611,179	526,217	16.1%
Medical	 402,435	 397,917	1.1%
Total Health Care Distribution	2,327,081	2,269,423	2.5%
Technology and value-added services	81,357	 70,725	15.0%
Total Global	\$ 2,408,438	\$ 2,340,148	2.9%
North America	 Q4 2012	 Q4 2011	Total Sales Growth
Dental	\$ 807,597	\$ 813,378	-0.7%
Animal Health	281,592	255,858	10.1%
Medical	 380,850	 374,665	1.7%
Total Health Care Distribution	1,470,039	1,443,901	1.8%
Technology and value-added services	 71,323	 61,619	15.7%
Total North America	\$ 1,541,362	\$ 1,505,520	2.4%
<u>International</u>	Q4 2012	Q4 2011	Total Sales Growth
Dental	\$ 505,870	\$ 531,911	-4.9%
Animal Health	329,587	270,359	21.9%
Medical	21,585	 23,252	-7.2%
Total Health Care Distribution	857,042	825,522	3.8%
Technology and value-added services	 10,034	 9,106	10.2%
Total International	\$ 867,076	\$ 834,628	3.9%

### **Exhibit A1 - YTD Sales**

# Henry Schein, Inc. 2012 Fourth Quarter Year to Date Sales Summary (in thousands) (unaudited)

## **Q4 2012 YTD over Q4 2011 YTD**

Global	Q4	2012 YTD	Q4	2011 YTD	Total Sales Growth
Dental	\$	4,774,482	\$	4,764,898	0.2%
Animal Health		2,321,151		2,010,270	15.5%
Medical		1,560,921		1,504,454	3.8%
Total Health Care Distribution		8,656,554		8,279,622	4.6%
Technology and value-added services		283,413		250,620	13.1%
Total Global	\$	8,939,967	\$	8,530,242	4.8%
North America	Q4	2012 YTD	Q4	2011 YTD	Total Sales Growth
Dental	\$	2,960,129	\$	2,884,257	2.6%
Animal Health		1,122,273		993,182	13.0%
Medical		1,479,775		1,417,071	4.4%
Total Health Care Distribution		5,562,177		5,294,510	5.1%
Technology and value-added services		245,385		216,279	13.5%
Total North America	\$	5,807,562	\$	5,510,789	5.4%
<u>International</u>	Q4	2012 YTD	Q4	2011 YTD	Total Sales Growth
Dental	\$	1,814,353	\$	1,880,641	-3.5%
Animal Health		1,198,878		1,017,088	17.9%
Medical		81,146		87,383	-7.1%
Total Health Care Distribution		3,094,377		2,985,112	3.7%
Technology and value-added services		38,028		34,341	10.7%
Total International	\$	3,132,405	\$	3,019,453	3.7%

### **Exhibit A1 - Sales**

Henry Schein, Inc. 2013 First Quarter Sales Summary (in thousands) (unaudited)

## Q1 2013 over Q1 2012

<u>Global</u>	 Q1 2013	 Q1 2012	Total Sales Growth
Dental	\$ 1,190,795	\$ 1,155,666	3.0%
Animal Health	639,142	525,590	21.6%
Medical	 388,862	 354,826	9.6%
Total Health Care Distribution	2,218,799	2,036,082	9.0%
Technology and value-added services	 74,712	 62,937	18.7%
Total Global	\$ 2,293,511	\$ 2,099,019	9.3%
North America	 Q1 2013	Q1 2012	Total Sales Growth
Dental	\$ 712,954	\$ 699,461	1.9%
Animal Health	306,830	267,010	14.9%
Medical	 367,632	 333,044	10.4%
Total Health Care Distribution	1,387,416	1,299,515	6.8%
Technology and value-added services	 63,862	 54,457	17.3%
Total North America	\$ 1,451,278	\$ 1,353,972	7.2%
<u>International</u>	Q1 2013	Q1 2012	Total Sales Growth
Dental	\$ 477,841	\$ 456,205	4.7%
Animal Health	332,312	258,580	28.5%
Medical	 21,230	 21,782	-2.5%
Total Health Care Distribution	831,383	736,567	12.9%
Technology and value-added services	 10,850	 8,480	27.9%
Total International	\$ 842,233	\$ 745,047	13.0%

## Henry Schein, Inc. 2013 Second Quarter Sales Summary (in thousands) (unaudited)

## Q2 2013 over Q2 2012

Global	Q2 2013	Q2 2012	Total Sales Growth
Dental	\$ 1,259,581	\$ 1,185,919	6.2%
Animal Health	666,297	586,258	13.7%
Medical	387,887	361,122	7.4%
Total Health Care Distribution	2,313,765	2,133,299	8.5%
Technology and value-added services	78,045	68,153	14.5%
Total Global	\$ 2,391,810	\$ 2,201,452	8.6%
North America	Q2 2013	Q2 2012	Total Sales Growth
Dental	\$ 768,800	\$ 738,340	4.1%
Animal Health	325,821	297,236	9.6%
Medical	367,312	341,795	7.5%
Total Health Care Distribution	1,461,933	1,377,371	6.1%
Technology and value-added services	66,675	58,372	14.2%
Total North America	\$ 1,528,608	\$ 1,435,743	6.5%
<u>International</u>	Q2 2013	Q2 2012	Total Sales Growth
Dental	\$ 490,781	\$ 447,579	9.7%
Animal Health	340,476	289,022	17.8%
Medical	20,575	19,327	6.5%
Total Health Care Distribution	851,832	755,928	12.7%
Technology and value-added services	11,370	9,781	16.2%
Total International	\$ 863,202	\$ 765,709	12.7%

### **Exhibit A1 - YTD Sales**

# Henry Schein, Inc. 2013 Second Quarter Year to Date Sales Summary (in thousands) (unaudited)

## **Q2 2013 YTD over Q2 2012 YTD**

<u>Global</u>	Q2 2013 YTD	Q2 2012 YTD	Total Sales Growth
Dental	\$ 2,450,376	\$ 2,341,585	4.6%
Animal Health	1,305,439	1,111,848	17.4%
Medical	776,749	715,948	8.5%
Total Health Care Distribution	4,532,564	4,169,381	8.7%
Technology and value-added services	152,757	131,090	16.5%
Total Global	\$ 4,685,321	\$ 4,300,471	8.9%
North America	Q2 2013 YTD	Q2 2012 YTD	Total Sales Growth
Dental	\$ 1,481,754	\$ 1,437,801	3.1%
Animal Health	632,651	564,246	12.1%
Medical	734,944	674,839	8.9%
Total Health Care Distribution	2,849,349	2,676,886	6.4%
Technology and value-added services	130,537	112,829	15.7%
Total North America	\$ 2,979,886	\$ 2,789,715	6.8%
<u>International</u>	Q2 2013 YTD	Q2 2012 YTD	Total Sales Growth
Dental	\$ 968,622	\$ 903,784	7.2%
Animal Health	672,788	547,602	22.9%
Medical	41,805	41,109	1.7%
Total Health Care Distribution	1,683,215	1,492,495	12.8%
Technology and value-added services	22,220	18,261	21.7%
Total International	\$ 1,705,435	\$ 1,510,756	12.9%

## **Exhibit A1 - QTD Sales**

## Henry Schein, Inc. 2013 Third Quarter Sales Summary (in thousands) (unaudited)

## Q3 2013 over Q3 2012

Global	Q3 2013	Q3 2012	Total Sales Growth
Dental	\$ 1,183,201	\$ 1,119,430	5.7%
Animal Health	642,289	598,124	7.4%
Medical	444,533	442,538	0.5%
Total Health Care Distribution	2,270,023	2,160,092	5.1%
Technology and value-added services	78,933	70,966	11.2%
Total Global	\$ 2,348,956	\$ 2,231,058	5.3%
North America	Q3 2013	Q3 2012	Total Sales Growth
Dental	\$ 745,866	\$ 714,731	4.4%
Animal Health	305,104	276,435	10.4%
Medical	426,311	424,086	0.5%
Total Health Care Distribution	1,477,281	1,415,252	4.4%
Technology and value-added services	67,935	61,233	10.9%
Total North America	\$ 1,545,216	\$ 1,476,485	4.7%
<u>International</u>	Q3 2013	Q3 2012	Total Sales Growth
Dental	\$ 437,335	\$ 404,699	8.1%
Animal Health	337,185	321,689	4.8%
Medical	18,222	18,452	-1.2%
Total Health Care Distribution	792,742	744,840	6.4%
Technology and value-added services	10,998	9,733	13.0%
Total International	\$ 803,740	\$ 754,573	6.5%

### **Exhibit A1 - YTD Sales**

# Henry Schein, Inc. 2013 Third Quarter Year to Date Sales Summary (in thousands) (unaudited)

## **Q3 2013 YTD over Q3 2012 YTD**

<u>Global</u>	Q3 2013 YTD	Q3 2012 YTD	Total Sales Growth
Dental	\$ 3,633,577	\$ 3,461,015	5.0%
Animal Health	1,947,728	1,709,972	13.9%
Medical	1,221,282	1,158,486	5.4%
Total Health Care Distribution	6,802,587	6,329,473	7.5%
Technology and value-added services	231,690	202,056	14.7%
Total Global	\$ 7,034,277	\$ 6,531,529	7.7%
North America	Q3 2013 YTD	Q3 2012 YTD	Total Sales Growth
Dental	\$ 2,227,620	\$ 2,152,532	3.5%
Animal Health	937,755	840,681	11.5%
Medical	1,161,255	1,098,925	5.7%
Total Health Care Distribution	4,326,630	4,092,138	5.7%
Technology and value-added services	198,472	174,062	14.0%
Total North America	\$ 4,525,102	\$ 4,266,200	6.1%
<u>International</u>	Q3 2013 YTD	Q3 2012 YTD	Total Sales Growth
Dental	\$ 1,405,957	\$ 1,308,483	7.4%
Animal Health	1,009,973	869,291	16.2%
Medical	60,027	59,561	0.8%
Total Health Care Distribution	2,475,957	2,237,335	10.7%
Technology and value-added services	33,218	27,994	18.7%
Total International	\$ 2,509,175	\$ 2,265,329	10.8%

## Exhibit A1 - QTD Sales

Henry Schein, Inc. 2013 Fourth Quarter Sales Summary (in thousands) (unaudited)

## Q4 2013 over Q4 2012

Global	 Q4 2013	 Q4 2012	Total Sales Growth
Dental	\$ 1,364,395	\$ 1,313,467	3.9%
Animal Health	651,733	611,179	6.6%
Medical	 421,885	 402,435	4.8%
Total Health Care Distribution	2,438,013	2,327,081	4.8%
Technology and value-added services	 88,357	 81,357	8.6%
Total Global	\$ 2,526,370	\$ 2,408,438	4.9%
North America	Q4 2013	 Q4 2012	Total Sales Growth
Dental	\$ 819,884	\$ 807,597	1.5%
Animal Health	301,258	281,592	7.0%
Medical	400,776	 380,850	5.2%
Total Health Care Distribution	1,521,918	1,470,039	3.5%
Technology and value-added services	76,217	 71,323	6.9%
Total North America	\$ 1,598,135	\$ 1,541,362	3.7%
<u>International</u>	Q4 2013	 Q4 2012	Total Sales Growth
Dental	\$ 544,511	\$ 505,870	7.6%
Animal Health	350,475	329,587	6.3%
Medical	 21,109	 21,585	-2.2%
Total Health Care Distribution	916,095	857,042	6.9%
Technology and value-added services	 12,140	 10,034	21.0%
Total International	\$ 928,235	\$ 867,076	7.1%

### **Exhibit A1 - YTD Sales**

Henry Schein, Inc. Full Year 2013 Sales Summary (in thousands) (unaudited)

## Full Year 2013 over Full Year 2012

<u>Global</u>	Fu	ll Year 2013	Ful	l Year 2012	Total Sales Growth
Dental	\$	4,997,972	\$	4,774,482	4.7%
Animal Health		2,599,461		2,321,151	12.0%
Medical		1,643,167		1,560,921	5.3%
Total Health Care Distribution		9,240,600		8,656,554	6.7%
Technology and value-added services		320,047		283,413	12.9%
Total Global	\$	9,560,647	\$	8,939,967	6.9%
North America	Fu	ll Year 2013	Ful	l Year 2012	Total Sales Growth
Dental	\$	3,047,504	\$	2,960,129	3.0%
Animal Health		1,239,013		1,122,273	10.4%
Medical		1,562,031		1,479,775	5.6%
Total Health Care Distribution		5,848,548		5,562,177	5.1%
Technology and value-added services		274,689		245,385	11.9%
Total North America	\$	6,123,237	\$	5,807,562	5.4%
<u>International</u>	Fu	ll Year 2013	Ful	l Year 2012	Total Sales Growth
Dental	\$	1,950,468	\$	1,814,353	7.5%
Animal Health		1,360,448		1,198,878	13.5%
Medical		81,136		81,146	0.0%
Total Health Care Distribution		3,392,052		3,094,377	9.6%
Technology and value-added services		45,358		38,028	19.3%
Total International	\$	3,437,410	\$	3,132,405	9.7%

## Henry Schein, Inc. 2014 First Quarter Sales Summary (in thousands) (unaudited)

## Q1 2014 over Q1 2013

<u>Global</u>	Q1 2014	Q1 2013	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,296,928	\$ 1,190,795	8.9%	0.3%	8.6%	5.1%	3.5%
Animal Health	654,488	639,142	2.4%	0.4%	2.0%	0.0%	2.0%
Medical	 397,414	 388,862	2.2%	0.2%	2.0%	0.0%	2.0%
Total Health Care Distribution	2,348,830	2,218,799	5.9%	0.4%	5.5%	2.7%	2.8%
Technology and value-added services	 81,329	 74,712	8.9%	0.3%	8.6%	2.4%	6.2%
Total Global	\$ 2,430,159	\$ 2,293,511	6.0%	0.4%	5.6%	2.7%	2.9%
North America	 Q1 2014	Q1 2013	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 769,596	\$ 712,954	7.9%	-1.0%	8.9%	5.3%	3.6%
Animal Health	305,649	306,830	-0.4%	0.0%	-0.4%	0.0%	-0.4%
Medical	 375,118	 367,632	2.0%	0.0%	2.0%	0.0%	2.0%
Total Health Care Distribution	1,450,363	1,387,416	4.5%	-0.5%	5.0%	2.7%	2.3%
Technology and value-added services	 66,884	 63,862	4.7%	-0.4%	5.1%	0.3%	4.8%
Total North America	\$ 1,517,247	\$ 1,451,278	4.5%	-0.5%	5.0%	2.6%	2.4%
<u>International</u>	Q1 2014	Q1 2013	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 527,332	\$ 477,841	10.4%	2.2%	8.2%	4.9%	3.3%
Animal Health	348,839	332,312	5.0%	0.8%	4.2%	0.0%	4.2%
Medical	 22,296	 21,230	5.0%	4.1%	0.9%	0.0%	0.9%
Total Health Care Distribution	898,467	831,383	8.1%	1.7%	6.4%	2.8%	3.6%
Technology and value-added services	 14,445	10,850	33.1%	3.9%	29.2%	15.0%	14.2%
Total International	\$ 912,912	\$ 842,233	8.4%	1.7%	6.7%	2.9%	3.8%

## Henry Schein, Inc. 2014 Second Quarter Sales Summary (in thousands) (unaudited)

## Q2 2014 over Q2 2013

Global	Q2 2014		Q2 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
	 	_							
Dental	\$ 1,368,481	\$	1,259,581	8.6%	8.6%	1.1%	7.5%	4.9%	2.6%
Animal Health	754,549		666,297	13.2%	13.2%	2.5%	10.7%	3.4%	7.3%
Medical	 403,257		387,887	4.0%	4.0%	0.3%	3.7%	0.0%	3.7%
Total Health Care Distribution	2,526,287		2,313,765	9.2%	9.2%	1.4%	7.8%	3.6%	4.2%
Technology and value-added services	89,119		78,045	14.2%	14.2%	1.0%	13.2%	3.9%	9.3%
Total Global	\$ 2,615,406	\$	2,391,810	9.3%	9.3%	1.4%	7.9%	3.6%	4.3%
North America	Q2 2014		Q2 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 833,055	\$	768,800	8.4%	8.4%	-0.7%	9.1%	4.8%	4.3%
Animal Health	351,523		325,821	7.9%	7.9%	0.0%	7.9%	0.0%	7.9%
Medical	 381,811		367,312	3.9%	3.9%	0.0%	3.9%	0.0%	3.9%
Total Health Care Distribution	1,566,389		1,461,933	7.1%	7.1%	-0.4%	7.5%	2.5%	5.0%
Technology and value-added services	 72,145		66,675	8.2%	8.2%	-0.3%	8.5%	0.0%	8.5%
Total North America	\$ 1,638,534	\$	1,528,608	7.2%	7.2%	-0.4%	7.6%	2.4%	5.2%
<u>International</u>	Q2 2014		Q2 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 535,426	\$	490,781	9.1%	9.1%	4.2%	4.9%	4.9%	0.0%
Animal Health	403,026		340,476	18.4%	18.4%	5.0%	13.4%	6.6%	6.8%
Medical	 21,446		20,575	4.2%	4.2%	5.6%	-1.4%	0.0%	-1.4%
Total Health Care Distribution	959,898		851,832	12.7%	12.7%	4.6%	8.1%	5.4%	2.7%
Technology and value-added services	 16,974		11,370	49.3%	49.3%	8.4%	40.9%	26.5%	14.4%
Total International	\$ 976,872	\$	863,202	13.2%	13.2%	4.6%	8.6%	5.8%	2.8%

# Henry Schein, Inc. 2014 Second Quarter Year to Date Sales Summary (in thousands) (unaudited)

## **Q2 2014 YTD over Q2 2013 YTD**

<u>Global</u>	Q2	2 2014 YTD	Q2	2013 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	2,665,409	\$	2,450,376	8.8%	8.8%	0.8%	8.0%	4.9%	3.1%
Animal Health		1,409,037		1,305,439	7.9%	7.9%	1.4%	6.5%	1.8%	4.7%
Medical		800,671		776,749	3.1%	3.1%	0.3%	2.8%	0.0%	2.8%
Total Health Care Distribution		4,875,117		4,532,564	7.6%	7.6%	0.9%	6.7%	3.2%	3.5%
Technology and value-added services		170,448		152,757	11.6%	11.6%	0.7%	10.9%	3.1%	7.8%
Total Global	\$	5,045,565	\$	4,685,321	7.7%	7.7%	0.9%	6.8%	3.2%	3.6%
North America	Q2	2 2014 YTD	Q2	2013 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,602,651	\$	1,481,754	8.2%	8.2%	-0.8%	9.0%	5.0%	4.0%
Animal Health		657,172		632,651	3.9%	3.9%	0.0%	3.9%	0.0%	3.9%
Medical		756,929		734,944	3.0%	3.0%	0.0%	3.0%	0.0%	3.0%
Total Health Care Distribution		3,016,752		2,849,349	5.9%	5.9%	-0.4%	6.3%	2.6%	3.7%
Technology and value-added services		139,029		130,537	6.5%	6.5%	-0.3%	6.8%	0.1%	6.7%
Total North America	\$	3,155,781	\$	2,979,886	5.9%	5.9%	-0.4%	6.3%	2.5%	3.8%
<u>International</u>	Q2	2 2014 YTD	Q2	2013 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,062,758	\$	968,622	9.7%	9.7%	3.2%	6.5%	4.9%	1.6%
Animal Health		751,865		672,788	11.8%	11.8%	2.9%	8.9%	3.4%	5.5%
Medical		43,742		41,805	4.6%	4.6%	4.8%	-0.2%	0.0%	-0.2%
Total Health Care Distribution		1,858,365		1,683,215	10.4%	10.4%	3.1%	7.3%	4.1%	3.2%
Technology and value-added services		31,419	•	22,220	41.4%	41.4%	6.2%	35.2%	20.9%	14.3%
Total International	\$	1,889,784	\$	1,705,435	10.8%	10.8%	3.1%	7.7%	4.4%	3.3%

## Henry Schein, Inc. 2014 Third Quarter Sales Summary (in thousands) (unaudited)

## Q3 2014 over Q3 2013

<u>Global</u>	Q3 2014	Q3 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,298,352	\$ 1,183,201	9.7%	9.7%	0.3%	9.4%	4.6%	4.8%
Animal Health	757,952	642,289	18.0%	18.0%	2.1%	15.9%	7.8%	8.1%
Medical	 480,302	 444,533	8.0%	8.0%	0.0%	8.0%	0.0%	8.0%
Total Health Care Distribution	2,536,606	2,270,023	11.7%	11.7%	0.7%	11.0%	4.6%	6.4%
Technology and value-added services	87,123	 78,933	10.4%	10.4%	0.9%	9.5%	3.0%	6.5%
Total Global	\$ 2,623,729	\$ 2,348,956	11.7%	11.7%	0.8%	10.9%	4.5%	6.4%
North America	Q3 2014	Q3 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 817,301	\$ 745,866	9.6%	9.6%	-0.4%	10.0%	4.5%	5.5%
Animal Health	368,478	305,104	20.8%	20.8%	0.0%	20.8%	9.9%	10.9%
Medical	460,313	426,311	8.0%	8.0%	0.0%	8.0%	0.0%	8.0%
Total Health Care Distribution	1,646,092	1,477,281	11.4%	11.4%	-0.3%	11.7%	4.4%	7.3%
Technology and value-added services	71,464	 67,935	5.2%	5.2%	-0.2%	5.4%	0.0%	5.4%
Total North America	\$ 1,717,556	\$ 1,545,216	11.2%	11.2%	-0.2%	11.4%	4.2%	7.2%
<u>International</u>	Q3 2014	Q3 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 481,051	\$ 437,335	10.0%	10.0%	1.6%	8.4%	4.7%	3.7%
Animal Health	389,474	337,185	15.5%	15.5%	3.9%	11.6%	6.0%	5.6%
Medical	 19,989	 18,222	9.7%	9.7%	1.6%	8.1%	0.0%	8.1%
Total Health Care Distribution	890,514	792,742	12.3%	12.3%	2.6%	9.7%	5.1%	4.6%
Technology and value-added services	 15,659	 10,998	42.4%	42.4%	7.0%	35.4%	22.0%	13.4%
Total International	\$ 906,173	\$ 803,740	12.7%	12.7%	2.6%	10.1%	5.4%	4.7%

# Henry Schein, Inc. 2014 Third Quarter Year to Date Sales Summary (in thousands) (unaudited)

## **Q3 2014 YTD over Q3 2013 YTD**

<u>Global</u>	Q	3 2014 YTD	Q3	2013 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	3,963,761	\$	3,633,577	9.1%	9.1%	0.6%	8.5%	4.9%	3.6%
Animal Health		2,166,989		1,947,728	11.3%	11.3%	1.7%	9.6%	3.7%	5.9%
Medical		1,280,973		1,221,282	4.9%	4.9%	0.2%	4.7%	0.0%	4.7%
Total Health Care Distribution		7,411,723		6,802,587	9.0%	9.0%	0.9%	8.1%	3.6%	4.5%
Technology and value-added services		257,571		231,690	11.2%	11.2%	0.7%	10.5%	3.2%	7.3%
Total Global	\$	7,669,294	\$	7,034,277	9.0%	9.0%	0.8%	8.2%	3.6%	4.6%
North America	Q	3 2014 YTD	Q3	2013 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	2,419,952	\$	2,227,620	8.6%	8.6%	-0.7%	9.3%	4.8%	4.5%
Animal Health		1,025,650		937,755	9.4%	9.4%	0.0%	9.4%	3.2%	6.2%
Medical		1,217,242		1,161,255	4.8%	4.8%	0.0%	4.8%	0.0%	4.8%
Total Health Care Distribution		4,662,844		4,326,630	7.8%	7.8%	-0.3%	8.1%	3.2%	4.9%
Technology and value-added services		210,493		198,472	6.1%	6.1%	-0.2%	6.3%	0.1%	6.2%
Total North America	\$	4,873,337	\$	4,525,102	7.7%	7.7%	-0.4%	8.1%	3.1%	5.0%
<u>International</u>	Q	3 2014 YTD	Q3	2013 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,543,809	\$	1,405,957	9.8%	9.8%	2.7%	7.1%	4.8%	2.3%
Animal Health		1,141,339		1,009,973	13.0%	13.0%	3.2%	9.8%	4.2%	5.6%
Medical		63,731		60,027	6.2%	6.2%	3.9%	2.3%	0.0%	2.3%
Total Health Care Distribution		2,748,879		2,475,957	11.0%	11.0%	2.9%	8.1%	4.5%	3.6%
Technology and value-added services		47,078		33,218	41.7%	41.7%	6.5%	35.2%	21.2%	14.0%
Total International	\$	2,795,957	\$	2,509,175	11.4%	11.4%	3.0%	8.4%	4.6%	3.8%

## Henry Schein, Inc. 2014 Fourth Quarter Sales Summary (in thousands) (unaudited)

## Q4 2014 over Q4 2013

Global	Q4 2014	Q4 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,417,454	\$ 1,364,395	3.9%	3.9%	-3.6%	7.5%	5.2%	2.3%
Animal Health	731,623	651,733	12.3%	12.3%	-3.6%	15.9%	8.1%	7.8%
Medical	 461,712	421,885	9.4%	9.4%	-0.5%	9.9%	0.5%	9.4%
Total Health Care Distribution	2,610,789	2,438,013	7.1%	7.1%	-3.0%	10.1%	5.1%	5.0%
Technology and value-added services	91,307	 88,357	3.3%	3.3%	-1.1%	4.4%	2.9%	1.5%
Total Global	\$ 2,702,096	\$ 2,526,370	7.0%	7.0%	-2.9%	9.9%	5.0%	4.9%
North America	Q4 2014	Q4 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 869,091	\$ 819,884	6.0%	6.0%	-0.8%	6.8%	4.9%	1.9%
Animal Health	355,641	301,258	18.1%	18.1%	0.0%	18.1%	11.2%	6.9%
Medical	440,579	 400,776	9.9%	9.9%	0.0%	9.9%	0.4%	9.5%
Total Health Care Distribution	1,665,311	1,521,918	9.4%	9.4%	-0.4%	9.8%	4.9%	4.9%
Technology and value-added services	75,529	 76,217	-0.9%	-0.9%	-0.2%	-0.7%	0.0%	-0.7%
Total North America	\$ 1,740,840	\$ 1,598,135	8.9%	8.9%	-0.4%	9.3%	4.7%	4.6%
<u>International</u>	Q4 2014	Q4 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 548,363	\$ 544,511	0.7%	0.7%	-7.8%	8.5%	5.6%	2.9%
Animal Health	375,982	350,475	7.3%	7.3%	-6.8%	14.1%	5.5%	8.6%
Medical	 21,133	 21,109	0.1%	0.1%	-8.3%	8.4%	0.0%	8.4%
Total Health Care Distribution	945,478	916,095	3.2%	3.2%	-7.4%	10.6%	5.4%	5.2%
Technology and value-added services	15,778	12,140	30.0%	30.0%	-6.2%	36.2%	21.2%	15.0%
Total International	\$ 961,256	\$ 928,235	3.6%	3.6%	-7.3%	10.9%	5.6%	5.3%

Henry Schein, Inc. Full Year 2014 Sales Summary (in thousands) (unaudited)

## <u>Full Year 2014 over Full Year 2013</u>

<u>Global</u>	Fu	ll Year 2014	Ful	l Year 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	5,381,215	\$	4,997,972	7.7%	7.7%	-0.5%	8.2%	4.9%	3.3%
Animal Health		2,898,612		2,599,461	11.5%	11.5%	0.3%	11.2%	4.9%	6.3%
Medical		1,742,685		1,643,167	6.1%	6.1%	0.1%	6.0%	0.1%	5.9%
Total Health Care Distribution		10,022,512		9,240,600	8.5%	8.5%	-0.1%	8.6%	4.0%	4.6%
Technology and value-added services		348,878		320,047	9.0%	9.0%	0.2%	8.8%	3.1%	5.7%
Total Global	\$	10,371,390	\$	9,560,647	8.5%	8.5%	-0.1%	8.6%	4.0%	4.6%
North America	Fu	ll Year 2014	Ful	l Year 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	3,289,043	\$	3,047,504	7.9%	7.9%	-0.7%	8.6%	4.8%	3.8%
Animal Health		1,381,291		1,239,013	11.5%	11.5%	0.0%	11.5%	5.2%	6.3%
Medical		1,657,821		1,562,031	6.1%	6.1%	0.0%	6.1%	0.1%	6.0%
Total Health Care Distribution		6,328,155		5,848,548	8.2%	8.2%	-0.4%	8.6%	3.7%	4.9%
Technology and value-added services		286,022		274,689	4.1%	4.1%	-0.3%	4.4%	0.1%	4.3%
Total North America	\$	6,614,177	\$	6,123,237	8.0%	8.0%	-0.4%	8.4%	3.5%	4.9%
<u>International</u>	Fu	ll Year 2014	Ful	l Year 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	2,092,172	\$	1,950,468	7.3%	7.3%	-0.2%	7.5%	5.0%	2.5%
Animal Health		1,517,321		1,360,448	11.5%	11.5%	0.6%	10.9%	4.6%	6.3%
Medical		84,864		81,136	4.6%	4.6%	0.7%	3.9%	0.0%	3.9%
Total Health Care Distribution		3,694,357		3,392,052	8.9%	8.9%	0.1%	8.8%	4.7%	4.1%
Technology and value-added services		62,856		45,358	38.6%	38.6%	3.1%	35.5%	21.2%	14.3%
Total International	\$	3,757,213	\$	3,437,410	9.3%	9.3%	0.2%	9.1%	4.9%	4.2%

## Henry Schein, Inc. 2015 First Quarter Sales Summary (in thousands) (unaudited)

## Q1 2015 over Q1 2014

Global	Q1 2015		Q1 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,250,073	\$	1,296,928	-3.6%	-6.9%	3.3%	0.6%	2.7%
Animal Health	684,324		654,488	4.6%	-7.8%	12.4%	7.9%	4.5%
Medical	 443,533		397,414	11.6%	-0.9%	12.5%	0.9%	11.6%
Total Health Care Distribution	2,377,930		2,348,830	1.2%	-6.2%	7.4%	2.7%	4.7%
Technology and value-added services	85,716		81,329	5.4%	-2.6%	8.0%	0.1%	7.9%
Total Global	\$ 2,463,646	\$	2,430,159	1.4%	-6.0%	7.4%	2.6%	4.8%
North America	 Q1 2015	_	Q1 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 795,592	\$	769,596	3.4%	-1.0%	4.4%	0.0%	4.4%
Animal Health	338,349		305,649	10.7%	0.0%	10.7%	9.4%	1.3%
Medical	 424,644		375,118	13.2%	0.0%	13.2%	1.0%	12.2%
Total Health Care Distribution	1,558,585		1,450,363	7.5%	-0.5%	8.0%	2.2%	5.8%
Technology and value-added services	 70,665		66,884	5.7%	-0.3%	6.0%	0.1%	5.9%
Total North America	\$ 1,629,250	\$	1,517,247	7.4%	-0.5%	7.9%	2.1%	5.8%
<u>International</u>	 Q1 2015		Q1 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 454,481	\$	527,332	-13.8%	-15.5%	1.7%	1.5%	0.2%
Animal Health	345,975		348,839	-0.8%	-14.6%	13.8%	6.4%	7.4%
Medical	 18,889		22,296	-15.3%	-16.8%	1.5%	0.0%	1.5%
Total Health Care Distribution	819,345		898,467	-8.8%	-15.2%	6.4%	3.4%	3.0%
Technology and value-added services	 15,051		14,445	4.2%	-13.2%	17.4%	0.1%	17.3%
Total International	\$ 834,396	\$	912,912	-8.6%	-15.2%	6.6%	3.4%	3.2%

## Henry Schein, Inc. 2015 Second Quarter Sales Summary (in thousands) (unaudited)

## **Q2 2015 over Q2 2014**

Global	Q2 2015	 Q2 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,320,743	\$ 1,368,481	-3.5%	-8.0%	4.5%	0.4%	4.1%
Animal Health	748,558	754,549	-0.8%	-8.7%	7.9%	7.3%	0.6%
Medical	 470,519	 403,257	16.7%	-1.0%	17.7%	7.8%	9.9%
Total Health Care Distribution	2,539,820	2,526,287	0.5%	-7.1%	7.6%	3.6%	4.0%
Technology and value-added services	 89,500	89,119	0.4%	-2.9%	3.3%	0.4%	2.9%
Total Global	\$ 2,629,320	\$ 2,615,406	0.5%	-7.0%	7.5%	3.6%	3.9%
North America	Q2 2015	Q2 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 847,429	\$ 826,357	2.5%	-1.3%	3.8%	0.1%	3.7%
Animal Health	375,575	351,523	6.8%	-0.1%	6.9%	11.0%	-4.1%
Medical	452,735	 381,811	18.6%	0.0%	18.6%	8.2%	10.4%
Total Health Care Distribution	1,675,739	1,559,691	7.4%	-0.7%	8.1%	4.5%	3.6%
Technology and value-added services	 74,154	 72,145	2.8%	-0.3%	3.1%	0.5%	2.6%
Total North America	\$ 1,749,893	\$ 1,631,836	7.2%	-0.7%	7.9%	4.4%	3.5%
<u>International</u>	Q2 2015	Q2 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 473,314	\$ 542,124	-12.7%	-18.4%	5.7%	1.1%	4.6%
Animal Health	372,983	403,026	-7.5%	-16.2%	8.7%	3.9%	4.8%
Medical	 17,784	21,446	-17.1%	-18.4%	1.3%	0.0%	1.3%
Total Health Care Distribution	864,081	966,596	-10.6%	-17.5%	6.9%	2.3%	4.6%
Technology and value-added services	15,346	 16,974	-9.6%	-13.6%	4.0%	0.1%	3.9%
Total International	\$ 879,427	\$ 983,570	-10.6%	-17.4%	6.8%	2.2%	4.6%

# Henry Schein, Inc. 2015 Second Quarter Year to Date Sales Summary (in thousands) (unaudited)

## **Q2 2015 YTD over Q2 2014 YTD**

<u>Global</u>	Q2	2015 YTD	Q2	2014 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	2,570,816	\$	2,665,409	-3.5%	-7.5%	4.0%	0.5%	3.5%
Animal Health		1,432,882		1,409,037	1.7%	-8.2%	9.9%	7.5%	2.4%
Medical		914,052		800,671	14.2%	-0.9%	15.1%	4.3%	10.8%
Total Health Care Distribution		4,917,750		4,875,117	0.9%	-6.7%	7.6%	3.2%	4.4%
Technology and value-added services		175,216		170,448	2.8%	-2.8%	5.6%	0.3%	5.3%
Total Global	\$	5,092,966	\$	5,045,565	0.9%	-6.6%	7.5%	3.1%	4.4%
North America	Q2	2015 YTD	Q2	2014 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,636,612	\$	1,589,214	3.0%	-1.2%	4.2%	0.1%	4.1%
Animal Health		713,924		657,172	8.6%	-0.1%	8.7%	10.3%	-1.6%
Medical		877,379		756,929	15.9%	0.0%	15.9%	4.6%	11.3%
Total Health Care Distribution		3,227,915		3,003,315	7.5%	-0.6%	8.1%	3.4%	4.7%
Technology and value-added services		144,819		139,029	4.2%	-0.3%	4.5%	0.3%	4.2%
Total North America	\$	3,372,734	\$	3,142,344	7.3%	-0.7%	8.0%	3.4%	4.6%
<u>International</u>	Q2	2015 YTD	Q2	2014 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	934,204	\$	1,076,195	-13.2%	-17.1%	3.9%	1.3%	2.6%
Animal Health		718,958		751,865	-4.4%	-15.4%	11.0%	5.1%	5.9%
Medical		36,673		43,742	-16.2%	-17.4%	1.2%	0.0%	1.2%
Total Health Care Distribution		1,689,835		1,871,802	-9.7%	-16.4%	6.7%	2.8%	3.9%
Technology and value-added services		30,397		31,419	-3.3%	-13.4%	10.1%	0.1%	10.0%
Total International	\$	1,720,232	\$	1,903,221	-9.6%	-16.3%	6.7%	2.7%	4.0%

## Henry Schein, Inc. 2015 Third Quarter Sales Summary (in thousands) (unaudited)

## **Q3 2015 over Q3 2014**

<u>Global</u>	 Q3 2015	Q3 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,266,321	\$ 1,298,352	-2.5%	-7.1%	4.6%	0.5%	4.1%
Animal Health	732,533	757,952	-3.4%	-7.9%	4.5%	4.0%	0.5%
Medical	 597,243	 480,302	24.3%	-0.7%	25.0%	11.4%	13.6%
Total Health Care Distribution	2,596,097	2,536,606	2.3%	-6.1%	8.4%	3.6%	4.8%
Technology and value-added services	 89,738	 87,123	3.0%	-2.8%	5.8%	0.6%	5.2%
Total Global	\$ 2,685,835	\$ 2,623,729	2.4%	-5.9%	8.3%	3.5%	4.8%
North America	Q3 2015	Q3 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 836,953	\$ 811,628	3.1%	-1.7%	4.8%	0.4%	4.4%
Animal Health	366,736	368,478	-0.5%	-0.1%	-0.4%	1.5%	-1.9%
Medical	 580,095	 460,313	26.0%	0.0%	26.0%	11.9%	14.1%
Total Health Care Distribution	1,783,784	1,640,419	8.7%	-0.9%	9.6%	3.9%	5.7%
Technology and value-added services	 74,770	 71,464	4.6%	-0.6%	5.2%	0.7%	4.5%
Total North America	\$ 1,858,554	\$ 1,711,883	8.6%	-0.8%	9.4%	3.7%	5.7%
<u>International</u>	 Q3 2015	 Q3 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 429,368	\$ 486,724	-11.8%	-16.1%	4.3%	0.7%	3.6%
Animal Health	365,797	389,474	-6.1%	-15.1%	9.0%	6.3%	2.7%
Medical	17,148	 19,989	-14.2%	-15.5%	1.3%	0.0%	1.3%
Total Health Care Distribution	812,313	896,187	-9.4%	-15.7%	6.3%	3.1%	3.2%
Technology and value-added services	 14,968	 15,659	-4.4%	-12.8%	8.4%	0.0%	8.4%
Total International	\$ 827,281	\$ 911,846	-9.3%	-15.6%	6.3%	3.1%	3.2%

# Henry Schein, Inc. 2015 Third Quarter Year to Date Sales Summary (in thousands) (unaudited)

## **Q3 2015 YTD over Q3 2014 YTD**

<u>Global</u>	Q3	2015 YTD	Q3	2014 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	3,837,137	\$	3,963,761	-3.2%	-7.4%	4.2%	0.5%	3.7%
Animal Health		2,165,415		2,166,989	-0.1%	-8.1%	8.0%	6.3%	1.7%
Medical		1,511,295		1,280,973	18.0%	-0.8%	18.8%	7.0%	11.8%
Total Health Care Distribution		7,513,847		7,411,723	1.4%	-6.5%	7.9%	3.4%	4.5%
Technology and value-added services		264,954		257,571	2.9%	-2.7%	5.6%	0.4%	5.2%
Total Global	\$	7,778,801	\$	7,669,294	1.4%	-6.4%	7.8%	3.3%	4.5%
North America	Q3	2015 YTD	Q3	2014 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	2,473,565	\$	2,400,842	3.0%	-1.4%	4.4%	0.2%	4.2%
Animal Health		1,080,660		1,025,650	5.4%	0.0%	5.4%	7.1%	-1.7%
Medical		1,457,474		1,217,242	19.7%	0.0%	19.7%	7.3%	12.4%
Total Health Care Distribution		5,011,699		4,643,734	7.9%	-0.7%	8.6%	3.6%	5.0%
Technology and value-added services		219,589		210,493	4.3%	-0.5%	4.8%	0.5%	4.3%
Total North America	\$	5,231,288	\$	4,854,227	7.8%	-0.7%	8.5%	3.5%	5.0%
<u>International</u>	Q3	2015 YTD	Q3	2014 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,363,572	\$	1,562,919	-12.8%	-16.8%	4.0%	1.1%	2.9%
Animal Health		1,084,755		1,141,339	-5.0%	-15.3%	10.3%	5.5%	4.8%
Medical		53,821		63,731	-15.5%	-16.7%	1.2%	0.0%	1.2%
Total Health Care Distribution		2,502,148		2,767,989	-9.6%	-16.1%	6.5%	2.9%	3.6%
Technology and value-added services		45,365		47,078	-3.6%	-13.1%	9.5%	0.0%	9.5%
Total International	\$	2,547,513	\$	2,815,067	-9.5%	-16.1%	6.6%	2.9%	3.7%

## Henry Schein, Inc. 2015 Fourth Quarter Sales Summary (in thousands) (unaudited)

## **Q4 2015 over Q4 2014**

<u>Global</u>	Q4 2015	Q4 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,439,270	\$ 1,417,454	1.5%	-5.8%	7.3%	0.7%	6.6%
Animal Health	756,209	731,623	3.4%	-6.1%	9.5%	7.2%	2.3%
Medical	 561,620	461,712	21.6%	-0.6%	22.2%	8.8%	13.4%
Total Health Care Distribution	2,757,099	2,610,789	5.6%	-4.9%	10.5%	3.9%	6.6%
Technology and value-added services	 93,819	91,307	2.8%	-1.7%	4.5%	0.5%	4.0%
Total Global	\$ 2,850,918	\$ 2,702,096	5.5%	-4.8%	10.3%	3.8%	6.5%
North America	Q4 2015	Q4 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 916,169	\$ 861,318	6.4%	-1.5%	7.9%	0.3%	7.6%
Animal Health	363,973	355,641	2.3%	-0.2%	2.5%	1.3%	1.2%
Medical	 542,949	 440,579	23.2%	0.0%	23.2%	9.2%	14.0%
Total Health Care Distribution	1,823,091	1,657,538	10.0%	-0.8%	10.8%	2.8%	8.0%
Technology and value-added services	78,921	75,529	4.5%	-0.4%	4.9%	0.7%	4.2%
Total North America	\$ 1,902,012	\$ 1,733,067	9.7%	-0.9%	10.6%	2.8%	7.8%
<u>International</u>	Q4 2015	Q4 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 523,101	\$ 556,136	-5.9%	-12.3%	6.4%	1.5%	4.9%
Animal Health	392,236	375,982	4.3%	-11.8%	16.1%	12.8%	3.3%
Medical	 18,671	 21,133	-11.7%	-11.4%	-0.3%	0.0%	-0.3%
Total Health Care Distribution	934,008	953,251	-2.0%	-12.1%	10.1%	5.9%	4.2%
Technology and value-added services	 14,898	 15,778	-5.6%	-8.3%	2.7%	0.0%	2.7%
Total International	\$ 948,906	\$ 969,029	-2.1%	-12.0%	9.9%	5.8%	4.1%

Henry Schein, Inc. Full Year 2015 Sales Summary (in thousands) (unaudited)

## Full Year 2015 over Full Year 2014

<u>Global</u>	Ful	l Year 2015	Ful	l Year 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	5,276,407	\$	5,381,215	-1.9%	-6.9%	5.0%	0.6%	4.4%
Animal Health		2,921,624		2,898,612	0.8%	-7.6%	8.4%	6.5%	1.9%
Medical		2,072,915		1,742,685	18.9%	-0.8%	19.7%	7.5%	12.2%
Total Health Care Distribution		10,270,946		10,022,512	2.5%	-6.1%	8.6%	3.5%	5.1%
Technology and value-added services		358,773		348,878	2.8%	-2.5%	5.3%	0.4%	4.9%
Total Global	\$	10,629,719	\$	10,371,390	2.5%	-5.9%	8.4%	3.4%	5.0%
North America	Ful	l Year 2015	Full	l Year 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	3,389,734	\$	3,262,160	3.9%	-1.4%	5.3%	0.2%	5.1%
Animal Health		1,444,633		1,381,291	4.6%	-0.1%	4.7%	5.7%	-1.0%
Medical		2,000,423		1,657,821	20.7%	0.0%	20.7%	7.9%	12.8%
Total Health Care Distribution		6,834,790		6,301,272	8.5%	-0.7%	9.2%	3.4%	5.8%
Technology and value-added services		298,510		286,022	4.4%	-0.4%	4.8%	0.5%	4.3%
Total North America	\$	7,133,300	\$	6,587,294	8.3%	-0.7%	9.0%	3.3%	5.7%
<u>International</u>	Ful	l Year 2015	Full	l Year 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,886,673	\$	2,119,055	-11.0%	-15.6%	4.6%	1.2%	3.4%
Animal Health		1,476,991		1,517,321	-2.7%	-14.5%	11.8%	7.4%	4.4%
Medical		72,492		84,864	-14.6%	-15.4%	0.8%	0.0%	0.8%
Total Health Care Distribution		3,436,156		3,721,240	-7.7%	-15.1%	7.4%	3.6%	3.8%
Technology and value-added services		60,263		62,856	-4.1%	-11.9%	7.8%	0.0%	7.8%
Total International	\$	3,496,419	\$	3,784,096	-7.6%	-15.1%	7.5%	3.7%	3.8%

## Henry Schein, Inc. 2016 First Quarter Sales Summary (in thousands) (unaudited)

## Q1 2016 over Q1 2015

<u>Global</u>	 Q1 2016	 Q1 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,301,755	\$ 1,250,073	4.1%	-2.0%	6.1%	1.2%	4.9%
Animal Health	771,413	684,324	12.7%	-2.9%	15.6%	5.8%	9.8%
Medical	 538,117	443,533	21.3%	-0.2%	21.5%	0.0%	21.5%
Total Health Care Distribution	2,611,285	2,377,930	9.8%	-1.9%	11.7%	2.3%	9.4%
Technology and value-added services	101,671	 85,716	18.6%	-1.3%	19.9%	12.4%	7.5%
Total Global	\$ 2,712,956	\$ 2,463,646	10.1%	-1.9%	12.0%	2.7%	9.3%
North America	 Q1 2016	Q1 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 834,837	\$ 789,183	5.8%	-1.0%	6.8%	0.4%	6.4%
Animal Health	399,327	338,349	18.0%	-0.1%	18.1%	1.4%	16.7%
Medical	 519,441	424,644	22.3%	0.0%	22.3%	0.0%	22.3%
Total Health Care Distribution	1,753,605	1,552,176	13.0%	-0.5%	13.5%	0.5%	13.0%
Technology and value-added services	 86,018	70,665	21.7%	-0.3%	22.0%	14.0%	8.0%
Total North America	\$ 1,839,623	\$ 1,622,841	13.4%	-0.5%	13.9%	1.1%	12.8%
<u>International</u>	Q1 2016	Q1 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 466,918	\$ 460,890	1.3%	-3.7%	5.0%	2.7%	2.3%
Animal Health	372,086	345,975	7.5%	-5.7%	13.2%	10.1%	3.1%
Medical	18,676	 18,889	-1.1%	-3.1%	2.0%	0.0%	2.0%
Total Health Care Distribution	857,680	825,754	3.9%	-4.5%	8.4%	5.8%	2.6%
Technology and value-added services	 15,653	 15,051	4.0%	-5.7%	9.7%	4.6%	5.1%
Total International	\$ 873,333	\$ 840,805	3.9%	-4.5%	8.4%	5.7%	2.7%

## Henry Schein, Inc. 2016 Second Quarter Sales Summary (in thousands) (unaudited)

## **Q2 2016 over Q2 2015**

Global	Q2 2016	Q2 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,373,188	\$ 1,320,743	4.0%	-0.1%	4.1%	1.3%	2.8%
Animal Health	853,598	748,558	14.0%	-1.2%	15.2%	3.4%	11.8%
Medical	538,825	470,519	14.5%	0.0%	14.5%	0.0%	14.5%
Total Health Care Distribution	2,765,611	2,539,820	8.9%	-0.4%	9.3%	1.7%	7.6%
Technology and value-added services	107,019	89,500	19.6%	-0.8%	20.4%	12.3%	8.1%
Total Global	\$ 2,872,630	\$ 2,629,320	9.3%	-0.4%	9.7%	2.1%	7.6%
North America	Q2 2016	Q2 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 865,585	\$ 847,429	2.1%	-0.5%	2.6%	0.6%	2.0%
Animal Health	445,918	375,575	18.7%	-0.1%	18.8%	0.0%	18.8%
Medical	520,332	452,735	14.9%	0.0%	14.9%	0.0%	14.9%
Total Health Care Distribution	1,831,835	1,675,739	9.3%	-0.3%	9.6%	0.3%	9.3%
Technology and value-added services	90,090	74,154	21.5%	-0.1%	21.6%	13.1%	8.5%
Total North America	\$ 1,921,925	\$ 1,749,893	9.8%	-0.3%	10.1%	0.9%	9.2%
<u>International</u>	Q2 2016	Q2 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 507,603	\$ 473,314	7.2%	0.3%	6.9%	2.7%	4.2%
Animal Health	407,680	372,983	9.3%	-2.3%	11.6%	6.7%	4.9%
Medical	18,493	17,784	4.0%	1.6%	2.4%	0.0%	2.4%
Total Health Care Distribution	933,776	864,081	8.1%	-0.7%	8.8%	4.4%	4.4%
Technology and value-added services	16,929	15,346	10.3%	-4.4%	14.7%	8.3%	6.4%
Total International	\$ 950,705	\$ 879,427	8.1%	-0.8%	8.9%	4.4%	4.5%

# Henry Schein, Inc. 2016 Second Quarter Year to Date Sales Summary (in thousands) (unaudited)

## **Q2 2016 YTD over Q2 2015 YTD**

<u>Global</u>	Q2 2016 YTD	Q2 2015 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,674,943	\$ 2,570,816	4.1%	-1.0%	5.1%	1.3%	3.8%
Animal Health	1,625,011	1,432,882	13.4%	-2.0%	15.4%	4.5%	10.9%
Medical	1,076,942	914,052	17.8%	-0.1%	17.9%	0.0%	17.9%
Total Health Care Distribution	5,376,896	4,917,750	9.3%	-1.2%	10.5%	2.0%	8.5%
Technology and value-added services	208,690	175,216	19.1%	-1.1%	20.2%	12.4%	7.8%
Total Global	\$ 5,585,586	\$ 5,092,966	9.7%	-1.1%	10.8%	2.4%	8.4%
North America	Q2 2016 YTD	Q2 2015 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,700,422	\$ 1,636,612	3.9%	-0.7%	4.6%	0.5%	4.1%
Animal Health	845,245	713,924	18.4%	-0.1%	18.5%	0.7%	17.8%
Medical	1,039,773	877,379	18.5%	0.0%	18.5%	0.0%	18.5%
Total Health Care Distribution	3,585,440	3,227,915	11.1%	-0.4%	11.5%	0.4%	11.1%
Technology and value-added services	176,125	144,819	21.6%	-0.2%	21.8%	13.6%	8.2%
Total North America	\$ 3,761,565	\$ 3,372,734	11.5%	-0.4%	11.9%	1.0%	10.9%
<u>International</u>	Q2 2016 YTD	Q2 2015 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 974,521	\$ 934,204	4.3%	-1.7%	6.0%	2.8%	3.2%
Animal Health	779,766	718,958	8.5%	-3.8%	12.3%	8.3%	4.0%
Medical	37,169	36,673	1.4%	-0.8%	2.2%	0.0%	2.2%
Total Health Care Distribution	1,791,456	1,689,835	6.0%	-2.6%	8.6%	5.1%	3.5%
Technology and value-added services	32,565	30,397	7.1%	-5.1%	12.2%	6.5%	5.7%
Total International	\$ 1,824,021	\$ 1,720,232	6.0%	-2.7%	8.7%	5.1%	3.6%

## Henry Schein, Inc. 2016 Third Quarter Sales Summary (in thousands) (unaudited)

## **Q3 2016 over Q3 2015**

<u>Global</u>	Q3 2016	Q3 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,330,525	\$ 1,266,321	5.1%	-0.5%	5.6%	1.7%	3.9%
Animal Health	790,279	732,533	7.9%	-2.7%	10.6%	2.0%	8.6%
Medical	639,648	597,243	7.1%	0.0%	7.1%	0.0%	7.1%
Total Health Care Distribution	2,760,452	2,596,097	6.3%	-1.1%	7.4%	1.4%	6.0%
Technology and value-added services	104,696	89,738	16.7%	-1.6%	18.3%	10.7%	7.6%
Total Global	\$ 2,865,148	\$ 2,685,835	6.7%	-1.0%	7.7%	1.7%	6.0%
North America	Q3 2016	Q3 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 879,612	\$ 836,953	5.1%	0.0%	5.1%	0.7%	4.4%
Animal Health	403,901	366,736	10.1%	0.0%	10.1%	0.1%	10.0%
Medical	622,903	580,095	7.4%	0.0%	7.4%	0.0%	7.4%
Total Health Care Distribution	1,906,416	1,783,784	6.9%	0.0%	6.9%	0.4%	6.5%
Technology and value-added services	88,066	74,770	17.8%	0.0%	17.8%	10.8%	7.0%
Total North America	\$ 1,994,482	\$ 1,858,554	7.3%	0.0%	7.3%	0.8%	6.5%
<u>International</u>	Q3 2016	Q3 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 450,913	\$ 429,368	5.0%	-1.6%	6.6%	3.5%	3.1%
Animal Health	386,378	365,797	5.6%	-5.4%	11.0%	3.8%	7.2%
Medical	16,745	17,148	-2.4%	-1.5%	-0.9%	0.0%	-0.9%
Total Health Care Distribution	854,036	812,313	5.1%	-3.4%	8.5%	3.6%	4.9%
Technology and value-added services	16,630	14,968	11.1%	-10.1%	21.2%	10.4%	10.8%
Total International	\$ 870,666	\$ 827,281	5.2%	-3.5%	8.7%	3.7%	5.0%

# Henry Schein, Inc. 2016 Third Quarter Year to Date Sales Summary (in thousands) (unaudited)

### **Q3 2016 YTD over Q3 2015 YTD**

<u>Global</u>	Q3 2016 YTD	Q3 2015 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 4,005,468	\$ 3,837,137	4.4%	-0.9%	5.3%	1.5%	3.8%
Animal Health	2,415,290	2,165,415	11.5%	-2.3%	13.8%	3.7%	10.1%
Medical	1,716,590	1,511,295	13.6%	0.0%	13.6%	0.0%	13.6%
Total Health Care Distribution	8,137,348	7,513,847	8.3%	-1.1%	9.4%	1.8%	7.6%
Technology and value-added services	313,386	264,954	18.3%	-1.2%	19.5%	11.8%	7.7%
Total Global	\$ 8,450,734	\$ 7,778,801	8.6%	-1.1%	9.7%	2.1%	7.6%
North America	Q3 2016 YTD	Q3 2015 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,580,034	\$ 2,473,565	4.3%	-0.5%	4.8%	0.6%	4.2%
Animal Health	1,249,146	1,080,660	15.6%	0.0%	15.6%	0.5%	15.1%
Medical	1,662,676	1,457,474	14.1%	0.0%	14.1%	0.0%	14.1%
Total Health Care Distribution	5,491,856	5,011,699	9.6%	-0.2%	9.8%	0.4%	9.4%
Technology and value-added services	264,191	219,589	20.3%	-0.2%	20.5%	12.7%	7.8%
Total North America	\$ 5,756,047	\$ 5,231,288	10.0%	-0.3%	10.3%	0.9%	9.4%
<u>International</u>	Q3 2016 YTD	Q3 2015 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,425,434	\$ 1,363,572	4.5%	-1.7%	6.2%	3.0%	3.2%
Animal Health	1,166,144	1,084,755	7.5%	-4.4%	11.9%	6.8%	5.1%
Medical	53,914	53,821	0.2%	-1.0%	1.2%	0.0%	1.2%
Total Health Care Distribution	2,645,492	2,502,148	5.7%	-2.9%	8.6%	4.6%	4.0%
Technology and value-added services	49,195	45,365	8.4%	-6.7%	15.1%	7.7%	7.4%
Total International	\$ 2,694,687	\$ 2,547,513	5.8%	-2.9%	8.7%	4.7%	4.0%

## Henry Schein, Inc. 2016 Fourth Quarter Sales Summary (in thousands) (unaudited)

## Q4 2016 over Q4 2015

<u>Global</u>	Q4 2016	Q4 2015	Total Sales Growth	Foreign Exchange Growth	Acquisition Growth	Local Internal Growth	Extra Week Impact
Dental	\$ 1,549,831	\$ 1,439,270	7.7%	-1.0%	1.7%	1.6%	5.4%
Animal Health	837,805	756,209	10.8%	-3.4%	0.4%	8.2%	5.6%
Medical	621,071	561,620	10.6%	-0.1%	0.0%	4.4%	6.3%
Total Health Care Distribution	3,008,707	2,757,099	9.1%	-1.5%	1.0%	4.0%	5.6%
Technology and value-added services	112,227	93,819	19.6%	-1.9%	9.8%	8.5%	3.2%
Total Global	\$ 3,120,934	\$ 2,850,918	9.5%	-1.5%	1.3%	4.2%	5.5%
North America	Q4 2016	Q4 2015	Total Sales Growth	Foreign Exchange Growth	Acquisition Growth	Local Internal Growth	Extra Week Impact
Dental	\$ 1,000,786	\$ 916,169	9.2%	0.0%	0.8%	2.2%	6.2%
Animal Health	426,636	363,973	17.2%	0.0%	0.5%	10.3%	6.4%
Medical	601,973	542,949	10.9%	0.0%	0.0%	4.5%	6.4%
Total Health Care Distribution	2,029,395	1,823,091	11.3%	0.0%	0.5%	4.5%	6.3%
Technology and value-added services	95,098	78,921	20.5%	0.0%	9.7%	7.4%	3.4%
Total North America	\$ 2,124,493	\$ 1,902,012	11.7%	0.0%	0.9%	4.6%	6.2%
<u>International</u>	Q4 2016	Q4 2015	Total Sales Growth	Foreign Exchange Growth	Acquisition Growth	Local Internal Growth	Extra Week Impact
Dental	\$ 549,045	\$ 523,101	5.0%	-2.6%	3.2%	0.7%	3.7%
Animal Health	411,169	392,236	4.8%	-6.7%	0.5%	6.3%	4.7%
Medical	19,098	18,671	2.3%	-2.8%	0.0%	0.9%	4.2%
Total Health Care Distribution	979,312	934,008	4.9%	-4.3%	2.0%	3.1%	4.1%
Technology and value-added services	17,129	14,898	15.0%	-11.5%	10.1%	13.9%	2.5%
Total International	\$ 996,441	\$ 948,906	5.0%	-4.5%	2.2%	3.2%	4.1%

Henry Schein, Inc. Full Year 2016 Sales Summary (in thousands) (unaudited)

## Full Year 2016 over Full Year 2015

<u>Global</u>	Full Year 2016	Full Year 2015	Total Sales Growth	Foreign Exchange Growth	Acquisition Growth	Local Internal Growth	Extra Week Impact
Dental	\$ 5,555,299	\$ 5,276,407	5.3%	-0.9%	1.5%	3.2%	1.5%
Animal Health	3,253,095	2,921,624	11.3%	-2.6%	2.8%	9.6%	1.5%
Medical	2,337,661	2,072,915	12.8%	0.0%	0.0%	11.1%	1.7%
Total Health Care Distribution	11,146,055	10,270,946	8.5%	-1.2%	1.6%	6.6%	1.5%
Technology and value-added services	425,613	358,773	18.6%	-1.4%	11.2%	7.9%	0.9%
Total Global	\$ 11,571,668	\$ 10,629,719	8.9%	-1.2%	1.9%	6.7%	1.5%
North America	Full Year 2016	Full Year 2015	Total Sales Growth	Foreign Exchange Growth	Acquisition Growth	Local Internal Growth	Extra Week Impact
Dental	\$ 3,580,820	\$ 3,389,734	5.6%	-0.4%	0.6%	3.7%	1.7%
Animal Health	1,675,782	1,444,633	16.0%	0.0%	0.5%	13.9%	1.6%
Medical	2,264,649	2,000,423	13.2%	0.0%	0.0%	11.5%	1.7%
Total Health Care Distribution	7,521,251	6,834,790	10.0%	-0.2%	0.4%	8.1%	1.7%
Technology and value-added services	359,289	298,510	20.4%	-0.1%	11.9%	7.7%	0.9%
Total North America	\$ 7,880,540	\$ 7,133,300	10.5%	-0.2%	0.9%	8.1%	1.7%
<u>International</u>	Full Year 2016	Full Year 2015	Total Sales Growth	Foreign Exchange Growth	Acquisition Growth	Local Internal Growth	Extra Week Impact
Dental	\$ 1,974,479	\$ 1,886,673	4.7%	-1.9%	3.1%	2.5%	1.0%
Animal Health	1,577,313	1,476,991	6.8%	-5.0%	5.1%	5.4%	1.3%
Medical	73,012	72,492	0.7%	-1.5%	0.0%	1.1%	1.1%
Total Health Care Distribution	3,624,804	3,436,156	5.5%	-3.2%	3.9%	3.7%	1.1%
Technology and value-added services	66,324	60,263	10.1%	-7.9%	8.4%	9.0%	0.6%
Total International	\$ 3,691,128	\$ 3,496,419	5.6%	-3.3%	4.0%	3.8%	1.1%

## Henry Schein, Inc. 2017 First Quarter Sales Summary (in thousands) (unaudited)

## Q1 2017 over Q1 2016

Global	Q1 2017	Q1 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,405,158	\$ 1,301,755	7.90%	-0.30%	8.20%	5.30%	2.90%
Animal Health	812,939	771,413	5.40%	-2.70%	8.10%	1.00%	7.10%
Medical	598,886	538,117	11.30%	-0.20%	11.50%	0.00%	11.50%
Total Health Care Distribution	2,816,983	2,611,285	7.90%	-0.90%	8.80%	2.90%	5.90%
Technology and value-added services	105,965	101,671	4.20%	-1.30%	5.50%	0.00%	5.50%
Total Global	\$ 2,922,948	\$ 2,712,956	7.70%	-1.00%	8.70%	2.80%	5.90%
North America	Q1 2017	Q1 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 850,456	\$ 834,837	1.90%	0.40%	1.50%	0.70%	0.80%
Animal Health	422,644	399,327	5.80%	0.00%	5.80%	0.30%	5.50%
Medical	580,037	519,441	11.70%	0.00%	11.70%	0.00%	11.70%
Total Health Care Distribution	1,853,137	1,753,605	5.70%	0.20%	5.50%	0.40%	5.10%
Technology and value-added services	89,053	86,035	3.50%	0.10%	3.40%	0.00%	3.40%
Total North America	\$ 1,942,190	\$ 1,839,640	5.60%	0.20%	5.40%	0.40%	5.00%
<u>International</u>	Q1 2017	Q1 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 554,702	\$ 466,918	18.80%	-1.30%	20.10%	13.30%	6.80%
Animal Health	390,295	372,086	4.90%	-5.60%	10.50%	1.60%	8.90%
Medical	18,849	18,676	0.90%	-4.60%	5.50%	0.00%	5.50%
Total Health Care Distribution	963,846	857,680	12.40%	-3.20%	15.60%	8.00%	7.60%
Technology and value-added services	16,912	15,636	8.20%	-9.00%	17.20%	0.00%	17.20%
Total International	\$ 980,758	\$ 873,316	12.30%	-3.30%	15.60%	7.80%	7.80%

### **Exhibit A - QTD Sales**

### Henry Schein, Inc. 2017 Second Quarter Sales Summary (in thousands) (unaudited)

## Q2 2017 over Q2 2016

Global	 Q2 2017		Q2 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,488,167	\$	1,373,188	8.4%	-1.0%	9.4%	6.3%	3.1%
Animal Health	891,331		853,598	4.4%	-2.3%	6.7%	0.9%	5.8%
Medical	 571,427		538,825	6.1%	-0.1%	6.2%	0.1%	6.1%
Total Health Care Distribution	2,950,925		2,765,611	6.7%	-1.2%	7.9%	3.4%	4.5%
Technology and value-added services	 108,533		107,019	1.4%	-1.4%	2.8%	0.6%	2.2%
Total Global	\$ 3,059,458	\$	2,872,630	6.5%	-1.2%	7.7%	3.3%	4.4%
North America	 Q2 2017		Q2 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 912,471	\$	865,585	5.4%	-0.4%	5.8%	2.0%	3.8%
Animal Health	473,201		445,918	6.1%	0.0%	6.1%	0.2%	5.9%
Medical	 553,734		520,332	6.4%	0.0%	6.4%	0.1%	6.3%
Total Health Care Distribution	1,939,406		1,831,835	5.9%	-0.2%	6.1%	1.1%	5.0%
Technology and value-added services	90,292	_	90,090	0.2%	-0.1%	0.3%	0.0%	0.3%
<b>Total North America</b>	\$ 2,029,698	\$	1,921,925	5.6%	-0.2%	5.8%	1.0%	4.8%
<u>International</u>	Q2 2017		Q2 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 575,696	\$	507,603	13.4%	-2.0%	15.4%	13.4%	2.0%
Animal Health	418,130		407,680	2.6%	-4.8%	7.4%	1.7%	5.7%
Medical	 17,693		18,493	-4.3%	-3.8%	-0.5%	0.0%	-0.5%
Total Health Care Distribution	1,011,519		933,776	8.3%	-3.3%	11.6%	8.1%	3.5%
Technology and value-added services	18,241		16,929	7.8%	-7.9%	15.7%	3.3%	12.4%
Total International	\$ 1,029,760	\$	950,705	8.3%	-3.4%	11.7%	8.0%	3.7%

### **Exhibit A - YTD Sales**

# Henry Schein, Inc. 2017 Second Quarter Year to Date Sales Summary (in thousands)

(unaudited)

### **Q2 2017 YTD over Q2 2016 YTD**

Global	O2 2017 YTD	Ω2	2016 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	, , , , , , , , ,		2,674,943	8.2%	-0.6%	8.8%	5.8%	3.0%
Animal Health	1,704,270		1,625,011	4.9%	-2.5%	7.4%	1.0%	6.4%
Medical	1,170,313		1,076,942	8.7%	-0.1%	8.8%	0.0%	8.8%
Total Health Care Distribution	5,767,908		5,376,896	7.3%	-1.1%	8.4%	3.2%	5.2%
Technology and value-added services	214,498		208,690	2.8%	-1.3%	4.1%	0.3%	3.8%
Total Global	\$ 5,982,406	\$	5,585,586	7.1%	-1.1%	8.2%	3.0%	5.2%
North America	Q2 2017 YTD	Q2	2016 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,762,927	\$	1,700,422	3.7%	0.0%	3.7%	1.4%	2.3%
Animal Health	895,845		845,245	6.0%	0.0%	6.0%	0.3%	5.7%
Medical	1,133,771		1,039,773	9.0%	0.0%	9.0%	0.0%	9.0%
Total Health Care Distribution	3,792,543		3,585,440	5.8%	0.0%	5.8%	0.7%	5.1%
Technology and value-added services	179,345		176,125	1.8%	0.0%	1.8%	0.0%	1.8%
Total North America	\$ 3,971,888	\$	3,761,565	5.6%	0.0%	5.6%	0.7%	4.9%
<u>International</u>	Q2 2017 YTD	Q2	2016 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,130,398	\$	974,521	16.0%	-1.7%	17.7%	13.4%	4.3%
Animal Health	808,425		779,766	3.7%	-5.1%	8.8%	1.6%	7.2%
Medical	36,542		37,169	-1.7%	-4.2%	2.5%	0.0%	2.5%
Total Health Care Distribution	1,975,365		1,791,456	10.3%	-3.2%	13.5%	8.0%	5.5%
Technology and value-added services	35,153		32,565	7.9%	-8.6%	16.5%	1.8%	14.7%
Total International	\$ 2,010,518	\$	1,824,021	10.2%	-3.4%	13.6%	7.9%	5.7%

### Henry Schein, Inc. 2017 Third Quarter Sales Summary (in thousands) (unaudited)

### Q3 2017 over Q3 2016

Global		Q3 2017		Q3 2016	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,478,730	\$	1,330,525	11.1%	11.1%	2.0%	9.1%	7.5%	1.6%
	Ψ		Ψ							
Animal Health		882,580		790,279	11.7%	11.7%	1.8%	9.9%	1.9%	8.0%
Medical		690,761		639,648	8.0%	8.0%	0.1%	7.9%	0.1%	7.8%
Total Health Care Distribution		3,052,071		2,760,452	10.6%	10.6%	1.6%	9.0%	4.1%	4.9%
Technology and value-added services		109,012		104,696	4.1%	4.1%	0.4%	3.7%	0.7%	3.0%
Total Global	\$	3,161,083	\$	2,865,148	10.3%	10.3%	1.5%	8.8%	4.0%	4.8%
							Foreign	Local		Local
North America		Q3 2017		Q3 2016	Total Sales Growth	Total Sales Growth	Exchange Growth	Currency Growth	Acquisition Growth	Internal Growth
D	ф	006.070		070 (10	2.10	2.10	0.40	2.70	1.00/	0.00
Dental	\$	906,878	\$	879,612	3.1%	3.1%	0.4%	2.7%	1.9%	0.8%
Animal Health		448,376		403,901	11.0%	11.0%	0.0%	11.0%	2.0%	9.0%
Medical		672,425		622,903	8.0%	8.0%	0.0%	8.0%	0.1%	7.9%
Total Health Care Distribution		2,027,679		1,906,416	6.4%	6.4%	0.2%	6.2%	1.3%	4.9%
Technology and value-added services		89,881		88,066	2.1%	2.1%	0.1%	2.0%	0.0%	2.0%
Total North America	\$	2,117,560	\$	1,994,482	6.2%	6.2%	0.2%	6.0%	1.3%	4.7%
<u>International</u>		Q3 2017		Q3 2016	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	571,852	\$	450,913	26.8%	26.8%	5.3%	21.5%	18.3%	3.2%
Animal Health		434,204		386,378	12.4%	12.4%	3.6%	8.8%	1.9%	6.9%
Medical		18,336		16,745	9.5%	9.5%	5.0%	4.5%	0.0%	4.5%
Total Health Care Distribution		1,024,392		854,036	19.9%	19.9%	4.5%	15.4%	10.5%	4.9%
Technology and value-added services		19,131		16,630	15.0%	15.0%	1.8%	13.2%	4.5%	8.7%
Total International	\$	1,043,523	\$	870,666	19.9%	19.9%	4.5%	15.4%	10.4%	5.0%

# Henry Schein, Inc. 2017 Third Quarter Year to Date Sales Summary (in thousands) (unaudited)

## **Q3 2017 YTD over Q3 2016 YTD**

Global	Q3	3 2017 YTD	Q3	3 2016 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	4,372,055	\$	4,005,468	9.2%	9.2%	0.3%	8.9%	6.3%	2.6%
Animal Health		2,586,850		2,415,290	7.1%	7.1%	-1.1%	8.2%	1.3%	6.9%
Medical		1,861,074		1,716,590	8.4%	8.4%	-0.1%	8.5%	0.1%	8.4%
Total Health Care Distribution		8,819,979		8,137,348	8.4%	8.4%	-0.2%	8.6%	3.5%	5.1%
Technology and value-added services		323,510		313,386	3.2%	3.2%	-0.8%	4.0%	0.4%	3.6%
Total Global	\$	9,143,489	\$	8,450,734	8.2%	8.2%	-0.2%	8.4%	3.4%	5.0%
North America	Q3	3 2017 YTD	Q3	3 2016 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	2,669,805	\$	2,580,034	3.5%	3.5%	0.1%	3.4%	1.6%	1.8%
Animal Health		1,344,221		1,249,146	7.6%	7.6%	0.0%	7.6%	0.8%	6.8%
Medical		1,806,196		1,662,676	8.6%	8.6%	0.0%	8.6%	0.0%	8.6%
Total Health Care Distribution		5,820,222		5,491,856	6.0%	6.0%	0.1%	5.9%	0.9%	5.0%
Technology and value-added services		269,226		264,191	1.9%	1.9%	0.0%	1.9%	0.0%	1.9%
<b>Total North America</b>	\$	6,089,448	\$	5,756,047	5.8%	5.8%	0.1%	5.7%	0.9%	4.8%
<u>International</u>	Q3	3 2017 YTD	Q3	2016 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,702,250	\$	1,425,434	19.4%	19.4%	0.5%	18.9%	15.0%	3.9%
Animal Health		1,242,629		1,166,144	6.6%	6.6%	-2.2%	8.8%	1.7%	7.1%
Medical	_	54,878		53,914	1.8%	1.8%	-1.3%	3.1%	0.0%	3.1%
Total Health Care Distribution		2,999,757		2,645,492	13.4%	13.4%	-0.7%	14.1%	8.8%	5.3%
Technology and value-added services		54,284		49,195	10.3%	10.3%	-5.0%	15.3%	2.6%	12.7%
Total International	\$	3,054,041	\$	2,694,687	13.3%	13.3%	-0.8%	14.1%	8.7%	5.4%

## **Exhibit A - QTD Sales**

### Henry Schein, Inc. 2017 Fourth Quarter Sales Summary (in thousands) (unaudited)

### Q4 2017 over Q4 2016

<u>Global</u>	Q4 2017	Q4 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Extra Week Impact	Local Internal Growth
Dental	\$ 1,676,758	\$ 1,549,831	8.2%	3.0%	5.2%	6.0%	-5.1%	4.3%
Animal Health	889,785	837,805	6.2%	3.2%	3.0%	3.7%	-5.2%	4.5%
Medical	 636,920	621,071	2.6%	0.3%	2.3%	0.1%	-6.1%	8.3%
Total Health Care Distribution	3,203,463	3,008,707	6.5%	2.5%	4.0%	4.2%	-5.4%	5.2%
Technology and value-added services	 114,591	112,227	2.1%	1.1%	1.0%	0.6%	-2.8%	3.2%
Total Global	\$ 3,318,054	\$ 3,120,934	6.3%	2.4%	3.9%	4.0%	-5.2%	5.1%
North America	Q4 2017	Q4 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Extra Week Impact	Local Internal Growth
Dental	\$ 1,030,559	\$ 1,000,786	3.0%	0.5%	2.5%	1.9%	-6.1%	6.7%
Animal Health	448,675	426,636	5.2%	0.1%	5.1%	5.0%	-5.9%	6.0%
Medical	 617,697	 601,973	2.6%	0.0%	2.6%	0.1%	-6.2%	8.7%
Total Health Care Distribution	2,096,931	2,029,395	3.3%	0.2%	3.1%	2.0%	-6.1%	7.2%
Technology and value-added services	 94,165	 95,098	-1.0%	0.1%	-1.1%	0.0%	-2.9%	1.8%
Total North America	\$ 2,191,096	\$ 2,124,493	3.1%	0.2%	2.9%	1.9%	-5.9%	6.9%
<u>International</u>	Q4 2017	Q4 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Extra Week Impact	Local Internal Growth
Dental	\$ 646,199	\$ 549,045	17.7%	7.6%	10.1%	13.5%	-3.5%	0.1%
Animal Health	441,110	411,169	7.3%	6.5%	0.8%	2.3%	-4.4%	2.9%
Medical	 19,223	19,098	0.7%	7.6%	-6.9%	0.0%	-4.0%	-2.9%
Total Health Care Distribution	1,106,532	979,312	13.0%	7.1%	5.9%	8.6%	-3.9%	1.2%
Technology and value-added services	 20,426	 17,129	19.2%	6.4%	12.8%	4.2%	-2.8%	11.4%
Total International	\$ 1,126,958	\$ 996,441	13.1%	7.1%	6.0%	8.5%	-3.9%	1.4%

### **Exhibit A - YTD Sales**

### Henry Schein, Inc. Full Year 2017 Sales Summary (in thousands) (unaudited)

### Full Year 2017 over Full Year 2016

Global	Full Year 20	.7 I	Full Year 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Extra Week Impact	Local Internal Growth
Dental	\$ 6,048,8	13 \$	5,555,299	8.9%	1.0%	7.9%	6.3%	-1.4%	3.0%
Animal Health	3,476,6	35	3,253,095	6.9%	0.0%	6.9%	1.9%	-1.3%	6.3%
Medical	2,497,9	94	2,337,661	6.9%	0.1%	6.8%	0.0%	-1.6%	8.4%
Total Health Care Distribution	12,023,4	42	11,146,055	7.9%	0.5%	7.4%	3.7%	-1.4%	5.1%
Technology and value-added services	438,1	01	425,613	2.9%	-0.3%	3.2%	0.5%	-0.8%	3.5%
Total Global	\$ 12,461,5	43 \$	11,571,668	7.7%	0.5%	7.2%	3.6%	-1.5%	5.1%
North America	Full Year 20	7 I	Full Year 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Extra Week Impact	Local Internal Growth
Dental	\$ 3,700,3			3.3%	0.2%	3.1%	1.6%	-1.6%	3.1%
Animal Health	1,792,8	96	1,675,782	7.0%	0.0%	7.0%	1.9%	-1.5%	6.6%
Medical	2,423,8	93	2,264,649	7.0%	0.0%	7.0%	0.0%	-1.6%	8.6%
Total Health Care Distribution	7,917,1	53	7,521,251	5.3%	0.1%	5.2%	1.3%	-1.6%	5.5%
Technology and value-added services	363,3	91	359,289	1.1%	0.0%	1.1%	0.0%	-0.7%	1.8%
Total North America	\$ 8,280,5	44 *	7,880,540	5.1%	0.1%	5.0%	1.2%	-1.6%	5.4%
<u>International</u>	Full Year 20	.7 I	Full Year 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Extra Week Impact	Local Internal Growth
Dental	\$ 2,348,4	49 \$	1,974,479	18.9%	2.5%	16.4%	14.5%	-1.0%	2.9%
Animal Health	1,683,7	39	1,577,313	6.7%	0.0%	6.7%	1.8%	-1.2%	6.1%
Medical	74,1	01	73,012	1.5%	1.0%	0.5%	0.0%	-1.1%	1.6%
Total Health Care Distribution	4,106,2	89	3,624,804	13.3%	1.4%	11.9%	8.7%	-1.0%	4.2%
Technology and value-added services	74,7	10	66,324	12.6%	-2.1%	14.7%	3.1%	-0.8%	12.4%
Total International	\$ 4,180,9	99 \$	3,691,128	13.3%	1.4%	11.9%	8.6%	-1.1%	4.4%

## Exhibit A - QTD Sales

### Henry Schein, Inc. 2018 First Quarter Sales Summary (in thousands) (unaudited)

### **Q1 2018 over Q1 2017**

Global	Q1 2018	Q1 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,547,799	\$ 1,405,158	10.2%	5.0%	5.2%	2.3%	2.9%
Animal Health	919,794	812,939	13.1%	6.0%	7.1%	3.5%	3.6%
Medical	640,400	598,886	6.9%	0.4%	6.5%	0.1%	6.4%
Total Health Care Distribution	3,107,993	2,816,983	10.3%	4.3%	6.0%	2.2%	3.8%
Technology and value-added services	112,446	105,965	6.1%	2.1%	4.0%	1.1%	2.9%
Total Global	\$ 3,220,439	\$ 2,922,948	10.2%	4.3%	5.9%	2.1%	3.8%
North America	 Q1 2018	Q1 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 904,282	\$ 850,456	6.3%	0.5%	5.8%	2.7%	3.1%
Animal Health	458,178	422,644	8.4%	0.0%	8.4%	4.7%	3.7%
Medical	 619,393	580,037	6.8%	0.0%	6.8%	0.1%	6.7%
Total Health Care Distribution	1,981,853	1,853,137	6.9%	0.2%	6.7%	2.4%	4.3%
Technology and value-added services	 91,319	89,053	2.5%	0.1%	2.4%	0.7%	1.7%
<b>Total North America</b>	\$ 2,073,172	\$ 1,942,190	6.7%	0.2%	6.5%	2.3%	4.2%
<u>International</u>	Q1 2018	Q1 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 643,517	\$ 554,702	16.0%	11.8%	4.2%	1.6%	2.6%
Animal Health	461,616	390,295	18.3%	12.6%	5.7%	2.3%	3.4%
Medical	 21,007	 18,849	11.4%	14.5%	-3.1%	0.0%	-3.1%
Total Health Care Distribution	1,126,140	963,846	16.8%	12.1%	4.7%	1.9%	2.8%
Technology and value-added services	 21,127	16,912	24.9%	12.4%	12.5%	3.2%	9.3%
Total International	\$ 1,147,267	\$ 980,758	17.0%	12.2%	4.8%	1.9%	2.9%

### **Exhibit A - QTD Sales**

### Henry Schein, Inc. 2018 Second Quarter Sales Summary (in thousands) (unaudited)

### Q2 2018 over Q2 2017

<u>Global</u>	Q2 2018		Q2 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,612,875	\$	1,488,167	8.4%	2.5%	5.9%	1.5%	4.4%
Animal Health	985,942		891,331	10.6%	3.2%	7.4%	3.0%	4.4%
Medical	614,025	_	571,427	7.5%	0.3%	7.2%	0.2%	7.0%
Total Health Care Distribution	3,212,842		2,950,925	8.9%	2.3%	6.6%	1.7%	4.9%
Technology and value-added services	 113,834	_	108,533	4.9%	1.2%	3.7%	0.7%	3.0%
Total Global	\$ 3,326,676	\$	3,059,458	8.7%	2.2%	6.5%	1.7%	4.8%
North America	 Q2 2018		Q2 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 975,368	\$	912,471	6.9%	0.5%	6.4%	1.3%	5.1%
Animal Health	506,257		473,201	7.0%	0.0%	7.0%	3.8%	3.2%
Medical	 593,793	_	553,734	7.2%	0.0%	7.2%	0.1%	7.1%
Total Health Care Distribution	2,075,418		1,939,406	7.0%	0.2%	6.8%	1.6%	5.2%
Technology and value-added services	 92,684		90,292	2.6%	0.0%	2.6%	0.9%	1.7%
Total North America	\$ 2,168,102	\$	2,029,698	6.8%	0.2%	6.6%	1.6%	5.0%
<u>International</u>	Q2 2018		Q2 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 637,507	\$	575,696	10.7%	5.6%	5.1%	1.7%	3.4%
Animal Health	479,685		418,130	14.7%	6.7%	8.0%	2.2%	5.8%
Medical	20,232		17,693	14.4%	9.5%	4.9%	0.0%	4.9%
Total Health Care Distribution	1,137,424		1,011,519	12.4%	6.1%	6.3%	1.9%	4.4%
Technology and value-added services	21,150	_	18,241	15.9%	6.6%	9.3%	0.0%	9.3%
Total International	\$ 1,158,574	\$	1,029,760	12.5%	6.1%	6.4%	1.9%	4.5%

### **Exhibit A - YTD Sales**

## Henry Schein, Inc. 2018 Second Quarter Year to Date Sales Summary (in thousands)

(unaudited)

### **Q2 2018 YTD over Q2 2017 YTD**

<u>Global</u>	Q2	2018 YTD	Q2	2017 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	3,160,674	\$	2,893,325	9.2%	3.6%	5.6%	1.9%	3.7%
Animal Health		1,905,736		1,704,270	11.8%	4.5%	7.3%	3.3%	4.0%
Medical		1,254,425		1,170,313	7.2%	0.4%	6.8%	0.1%	6.7%
Total Health Care Distribution		6,320,835		5,767,908	9.6%	3.3%	6.3%	1.9%	4.4%
Technology and value-added services		226,280		214,498	5.5%	1.6%	3.9%	0.9%	3.0%
Total Global	\$	6,547,115	\$	5,982,406	9.4%	3.2%	6.2%	1.9%	4.3%
North America	Q2	2018 YTD	Q2	2017 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,879,650	\$	1,762,927	6.6%	0.4%	6.2%	2.1%	4.1%
Animal Health		964,435		895,845	7.7%	0.1%	7.6%	4.2%	3.4%
Medical		1,213,186		1,133,771	7.0%	0.0%	7.0%	0.1%	6.9%
Total Health Care Distribution		4,057,271		3,792,543	7.0%	0.2%	6.8%	2.0%	4.8%
Technology and value-added services		184,003		179,345	2.6%	0.1%	2.5%	0.8%	1.7%
Total North America	\$	4,241,274	\$	3,971,888	6.8%	0.2%	6.6%	2.0%	4.6%
<u>International</u>	Q2	2018 YTD	Q2	2017 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,281,024	\$	1,130,398	13.3%	8.6%	4.7%	1.7%	3.0%
Animal Health		941,301		808,425	16.4%	9.5%	6.9%	2.2%	4.7%
Medical		41,239		36,542	12.9%	12.1%	0.8%	0.0%	0.8%
Total Health Care Distribution		2,263,564		1,975,365	14.6%	9.1%	5.5%	1.9%	3.6%
Technology and value-added services		42,277		35,153	20.3%	9.5%	10.8%	1.5%	9.3%
Total International	\$	2,305,841	\$	2,010,518	14.7%	9.1%	5.6%	1.9%	3.7%

### **Exhibit A - QTD Sales**

### Henry Schein, Inc. 2018 Third Quarter Sales Summary (in thousands) (unaudited)

## Q3 2018 over Q3 2017

<u>Global</u>	Q3 2018	Q3 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,514,538	\$ 1,478,730	2.4%	-2.0%	4.4%	0.9%	3.5%
Animal Health	899,295	882,580	1.9%	-1.5%	3.4%	2.3%	1.1%
Medical	721,942	 690,761	4.5%	0.0%	4.5%	0.1%	4.4%
Total Health Care Distribution	3,135,775	3,052,071	2.7%	-1.4%	4.1%	1.1%	3.0%
Technology and value-added services	 143,903	109,012	32.0%	-0.6%	32.6%	24.8%	7.8%
Total Global	\$ 3,279,678	\$ 3,161,083	3.8%	-1.3%	5.1%	1.9%	3.2%
North America	Q3 2018	Q3 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 951,412	\$ 906,878	4.9%	-0.4%	5.3%	0.6%	4.7%
Animal Health	460,838	448,376	2.8%	0.0%	2.8%	2.4%	0.4%
Medical	 702,758	 672,425	4.5%	0.0%	4.5%	0.1%	4.4%
Total Health Care Distribution	2,115,008	2,027,679	4.3%	-0.2%	4.5%	0.8%	3.7%
Technology and value-added services	123,823	 89,881	37.8%	-0.1%	37.9%	30.1%	7.8%
Total North America	\$ 2,238,831	\$ 2,117,560	5.7%	-0.2%	5.9%	2.1%	3.8%
<u>International</u>	 Q3 2018	Q3 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 563,126	\$ 571,852	-1.5%	-4.4%	2.9%	1.3%	1.6%
Animal Health	438,457	434,204	1.0%	-3.1%	4.1%	2.3%	1.8%
Medical	 19,184	18,336	4.6%	-1.1%	5.7%	0.0%	5.7%
Total Health Care Distribution	1,020,767	1,024,392	-0.4%	-3.9%	3.5%	1.7%	1.8%
Technology and value-added services	 20,080	 19,131	5.0%	-2.6%	7.6%	0.0%	7.6%
Total International	\$ 1,040,847	\$ 1,043,523	-0.3%	-3.8%	3.5%	1.6%	1.9%

### **Exhibit A - YTD Sales**

## Henry Schein, Inc. 2018 Third Quarter Year to Date Sales Summary (in thousands)

(unaudited)

### **Q3 2018 YTD over Q3 2017 YTD**

<u>Global</u>	Q3	2018 YTD	Q3	2017 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	4,675,212	\$	4,372,055	6.9%	1.7%	5.2%	1.6%	3.6%
Animal Health		2,805,031		2,586,850	8.4%	2.4%	6.0%	3.0%	3.0%
Medical		1,976,367		1,861,074	6.2%	0.2%	6.0%	0.1%	5.9%
Total Health Care Distribution		9,456,610		8,819,979	7.2%	1.6%	5.6%	1.7%	3.9%
Technology and value-added services		370,183		323,510	14.4%	0.9%	13.5%	8.9%	4.6%
Total Global	\$	9,826,793	\$	9,143,489	7.5%	1.6%	5.9%	2.0%	3.9%
North America	Q3	2018 YTD	Q3	2017 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	2,831,062	\$	2,669,805	6.0%	0.1%	5.9%	1.6%	4.3%
Animal Health		1,425,273		1,344,221	6.0%	0.0%	6.0%	3.6%	2.4%
Medical		1,915,944		1,806,196	6.1%	0.0%	6.1%	0.1%	6.0%
Total Health Care Distribution		6,172,279		5,820,222	6.0%	0.0%	6.0%	1.6%	4.4%
Technology and value-added services		307,826		269,226	14.3%	0.0%	14.3%	10.5%	3.8%
Total North America	\$	6,480,105	\$	6,089,448	6.4%	0.1%	6.3%	1.9%	4.4%
<u>International</u>	Q3	2018 YTD	Q3	2017 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,844,150	\$	1,702,250	8.3%	4.2%	4.1%	1.6%	2.5%
Animal Health		1,379,758		1,242,629	11.0%	5.1%	5.9%	2.2%	3.7%
Medical		60,423		54,878	10.1%	7.7%	2.4%	0.0%	2.4%
Total Health Care Distribution		3,284,331		2,999,757	9.5%	4.7%	4.8%	1.8%	3.0%
Technology and value-added services		62,357		54,284	14.9%	5.2%	9.7%	1.0%	8.7%
Total International	\$	3,346,688	\$	3,054,041	9.6%	4.7%	4.9%	1.8%	3.1%

### **Exhibit A - QTD Sales**

### Henry Schein, Inc. 2018 Fourth Quarter Sales Summary (in thousands) (unaudited)

## Q4 2018 over Q4 2017

<u>Global</u>	 Q4 2018		Q4 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,673,733	\$	1,676,758	-0.2%	-2.0%	1.8%	0.3%	1.5%
Animal Health	877,608		889,785	-1.4%	-2.1%	0.7%	1.3%	-0.6%
Medical	 684,799		636,920	7.5%	-0.1%	7.6%	0.1%	7.5%
Total Health Care Distribution	3,236,140		3,203,463	1.0%	-1.6%	2.6%	0.5%	2.1%
Technology and value-added services	 139,062		114,591	21.4%	-0.7%	22.1%	21.6%	0.5%
Total Global	\$ 3,375,202	\$	3,318,054	1.7%	-1.6%	3.3%	1.2%	2.1%
North America	 Q4 2018		Q4 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,036,056	\$	1,030,559	0.5%	-0.4%	0.9%	0.3%	0.6%
Animal Health	440,043		448,675	-1.9%	0.0%	-1.9%	0.0%	-1.9%
Medical	 665,752		617,697	7.8%	0.0%	7.8%	0.1%	7.7%
Total Health Care Distribution	2,141,851		2,096,931	2.1%	-0.2%	2.3%	0.1%	2.2%
Technology and value-added services	 118,827		94,165	26.2%	-0.1%	26.3%	26.3%	0.0%
Total North America	\$ 2,260,678	\$	2,191,096	3.2%	-0.1%	3.3%	1.2%	2.1%
<u>International</u>	 Q4 2018		Q4 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 637,677	\$	646,199	-1.3%	-4.5%	3.2%	0.4%	2.8%
Animal Health	437,565		441,110	-0.8%	-4.2%	3.4%	2.6%	0.8%
Medical	 19,047	_	19,223	-0.9%	-3.0%	2.1%	0.0%	2.1%
Total Health Care Distribution	1,094,289		1,106,532	-1.1%	-4.3%	3.2%	1.2%	2.0%
Technology and value-added services	 20,235	_	20,426	-0.9%	-3.7%	2.8%	0.0%	2.8%
Total International	\$ 1,114,524	\$	1,126,958	-1.1%	-4.3%	3.2%	1.2%	2.0%

### **Exhibit A - YTD Sales**

### Henry Schein, Inc. Full Year 2018 Sales Summary (in thousands) (unaudited)

## Full Year 2018 over Full Year 2017

<u>Global</u>	Full Year 2018	Ful	ll Year 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 6,348,945	\$	6,048,813	5.0%	0.8%	4.2%	1.2%	3.0%
Animal Health	3,682,639		3,476,635	5.9%	1.3%	4.6%	2.5%	2.1%
Medical	2,661,166		2,497,994	6.5%	0.1%	6.4%	0.1%	6.3%
Total Health Care Distribution	12,692,750		12,023,442	5.6%	0.8%	4.8%	1.4%	3.4%
Technology and value-added services	509,245		438,101	16.2%	0.4%	15.8%	12.3%	3.5%
Total Global	\$ 13,201,995	\$	12,461,543	5.9%	0.7%	5.2%	1.8%	3.4%
North America	Full Year 2018	Ful	ll Year 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 3,867,118	\$	3,700,364	4.5%	0.0%	4.5%	1.2%	3.3%
Animal Health	1,865,316		1,792,896	4.0%	0.0%	4.0%	2.7%	1.3%
Medical	2,581,696		2,423,893	6.5%	0.0%	6.5%	0.1%	6.4%
Total Health Care Distribution	8,314,130		7,917,153	5.0%	0.0%	5.0%	1.2%	3.8%
Technology and value-added services	426,653		363,391	17.4%	0.0%	17.4%	14.6%	2.8%
Total North America	\$ 8,740,783	\$	8,280,544	5.6%	0.1%	5.5%	1.8%	3.7%
<u>International</u>	Full Year 2018	Ful	ll Year 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,481,827	\$	2,348,449	5.7%	1.9%	3.8%	1.2%	2.6%
Animal Health	1,817,323		1,683,739	7.9%	2.6%	5.3%	2.4%	2.9%
Medical	79,470		74,101	7.2%	4.9%	2.3%	0.0%	2.3%
Total Health Care Distribution	4,378,620		4,106,289	6.6%	2.2%	4.4%	1.7%	2.7%
Technology and value-added services	82,592		74,710	10.6%	2.8%	7.8%	0.7%	7.1%
Total International	\$ 4,461,212	\$	4,180,999	6.7%	2.3%	4.4%	1.6%	2.8%

Henry Schein, Inc. 2019 First Quarter Sales Summary (in thousands) (unaudited)

#### Q1 2019 over Q1 2018

Global		Q1 2019		Q1 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Dental	\$	1,546,468	\$	1,547,558	-0.1%	-3.9%	3.8%	0.6%	3.2%
Medical	Ψ		Ψ						
		683,660		640,400	6.8%	-0.2%	7.0%	1.9%	5.1%
Total Health Care Distribution		2,230,128		2,187,958	1.9%	-2.9%	4.8%	1.0%	3.8%
Technology and value-added services		115,510		85,492	35.1%	-1.7%	36.8%	34.7%	2.1%
Total excluding Corporate TSA Revenue		2,345,638		2,273,450	3.2%	-2.8%	6.0%	2.3%	3.7%
Corporate TSA Revenue (1)		14,630		_	n/a	n/a	n/a	n/a	n/a
Total Global	\$	2,360,268	\$	2,273,450	3.8%	-2.8%	6.6%	2.3%	4.3%
North America		Q1 2019		Q1 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	923,594	\$	904,041	2.2%	-0.5%	2.7%	0.0%	2.7%
Medical		662,295		619,393	6.9%	0.0%	6.9%	2.0%	4.9%
Total Health Care Distribution		1,585,889		1,523,434	4.1%	-0.3%	4.4%	0.8%	3.6%
Technology and value-added services		98,917		69,241	42.9%	-0.1%	43.0%	42.1%	0.9%
Total excluding Corporate TSA Revenue		1,684,806		1,592,675	5.8%	-0.3%	6.1%	2.7%	3.4%
Corporate TSA Revenue (1)		1,261		_	n/a	n/a	n/a	n/a	n/a
Total North America	\$	1,686,067	\$	1,592,675	5.9%	-0.2%	6.1%	2.6%	3.5%
<u>International</u>		Q1 2019		Q1 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	622,874	\$	643,517	-3.2%	-8.7%	5.5%	1.5%	4.0%
Medical		21,365		21,007	1.7%	-8.2%	9.9%	0.0%	9.9%
Total Health Care Distribution		644,239		664,524	-3.1%	-8.7%	5.6%	1.4%	4.2%
Technology and value-added services		16,593		16,251	2.1%	-8.0%	10.1%	3.1%	7.0%
Total excluding Corporate TSA Revenue		660,832		680,775	-2.9%	-8.6%	5.7%	1.4%	4.3%
Corporate TSA Revenue (1)		13,369		-	n/a	n/a	n/a	n/a	0.0%
Total International	\$	674,201	\$	680,775	-1.0%	-8.7%	7.7%	1.5%	6.2%

<sup>(1)</sup> Corporate TSA Revenue represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which sales we expect to continue until mid-2020.

Note: Certain prior quarter amounts have been reclassified to conform to the current period presentation.

#### Henry Schein, Inc. 2019 Second Quarter Sales Summary (in thousands) (unaudited)

### Q2 2019 over Q2 2018

<u>Global</u>	 Q2 2019	Q2 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,601,351	\$ 1,612,651	-0.7%	-2.8%	2.1%	1.4%	0.7%
Medical	697,558	 614,025	13.6%	-0.2%	13.8%	6.2%	7.6%
Total Health Care Distribution	2,298,909	2,226,676	3.2%	-2.1%	5.3%	2.7%	2.6%
Technology and value-added services	125,050	89,356	39.9%	-1.3%	41.2%	42.3%	-1.1%
Total excluding Corporate TSA Revenue	2,423,959	2,316,032	4.7%	-2.0%	6.7%	4.3%	2.4%
Corporate TSA revenues (1)	23,868	<u>-</u>	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 2,447,827	\$ 2,316,032	5.7%	-2.1%	7.8%	4.3%	3.5%
North America	Q2 2019	Q2 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 975,372	\$ 975,144	0.0%	-0.4%	0.4%	0.1%	0.3%
Medical	678,358	 593,793	14.2%	0.0%	14.2%	6.4%	7.8%
Total Health Care Distribution	1,653,730	1,568,937	5.4%	-0.2%	5.6%	2.5%	3.1%
Technology and value-added services	108,504	72,565	49.5%	-0.1%	49.6%	51.4%	-1.8%
Total excluding Corporate TSA Revenue	1,762,234	1,641,502	7.4%	-0.2%	7.6%	4.7%	2.9%
Corporate TSA revenues (1)	1,760	 <u>-</u>	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 1,763,994	\$ 1,641,502	7.5%	-0.2%	7.7%	4.7%	3.0%
<u>International</u>	 Q2 2019	Q2 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 625,979	\$ 637,507	-1.8%	-6.6%	4.8%	3.5%	1.3%
Medical	19,200	20,232	-5.1%	-6.1%	1.0%	0.0%	1.0%
Total Health Care Distribution	645,179	657,739	-1.9%	-6.6%	4.7%	3.5%	1.2%
Technology and value-added services	16,546	16,791	-1.5%	-6.4%	4.9%	3.0%	1.9%
Total excluding Corporate TSA Revenue	661,725	674,530	-1.9%	-6.6%	4.7%	3.4%	1.3%
Corporate TSA revenues (1)	22,108	 	n/a	n/a	n/a	n/a	n/a
Total International	\$ 683,833	\$ 674,530	1.4%	-6.5%	7.9%	3.4%	4.5%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through 2020.

 $Note: Certain\ prior\ quarter\ amounts\ have\ been\ reclassified\ to\ conform\ to\ the\ current\ period\ presentation.$ 

#### Henry Schein, Inc. 2019 Second Quarter Year to Date Sales Summary (in thousands) (unaudited)

### **Q2 2019 YTD over Q2 2018 YTD**

Global	o	2 2019	Q2 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	3,147,819	\$ 3,160,209	-0.4%	-3.4%	3.0%	1.1%	1.9%
Medical		1,381,218	1,254,425	10.1%	-0.2%	10.3%	4.0%	6.3%
Total Health Care Distribution		4,529,037	4,414,634	2.6%	-2.5%	5.1%	1.9%	3.2%
Technology and value-added services		240,560	174,848	37.6%	-1.4%	39.0%	38.6%	0.4%
Total excluding Corporate TSA Revenue		4,769,597	4,589,482	3.9%	-2.4%	6.3%	3.2%	3.1%
Corporate TSA revenues (1)		38,498	_	n/a	n/a	n/a	n/a	n/a
Total Global	\$	4,808,095	\$ 4,589,482	4.8%	-2.4%	7.2%	3.3%	3.9%
North America	Q	2 2019	Q2 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,898,966	\$ 1,879,185	1.1%	-0.4%	1.5%	0.1%	1.4%
Medical		1,340,653	1,213,186	10.5%	0.0%	10.5%	4.2%	6.3%
Total Health Care Distribution		3,239,619	3,092,371	4.8%	-0.2%	5.0%	1.7%	3.3%
Technology and value-added services		207,421	141,806	46.3%	-0.1%	46.4%	46.9%	-0.5%
Total excluding Corporate TSA Revenue		3,447,040	3,234,177	6.6%	-0.2%	6.8%	3.6%	3.2%
Corporate TSA revenues (1)		3,021	-	n/a	n/a	n/a	n/a	n/a
Total North America	\$	3,450,061	\$ 3,234,177	6.7%	-0.2%	6.9%	3.6%	3.3%
<u>International</u>	Q	2 2019	Q2 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,248,853	\$ 1,281,024	-2.5%	-7.6%	5.1%	2.5%	2.6%
Medical		40,565	41,239	-1.6%	-7.1%	5.5%	0.0%	5.5%
Total Health Care Distribution		1,289,418	1,322,263	-2.5%	-7.6%	5.1%	2.4%	2.7%
Technology and value-added services		33,139	33,042	0.3%	-7.2%	7.5%	3.1%	4.4%
Total excluding Corporate TSA Revenue		1,322,557	1,355,305	-2.4%	-7.6%	5.2%	2.4%	2.8%
Corporate TSA revenues (1) Total International	\$	35,477 <b>1,358,034</b>	\$ 1,355,305	n/a 0.2%	n/a -7.6%	n/a 7.8%	n/a 2.4%	n/a 5.4%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through 2020.

Note: Certain prior quarter amounts have been reclassified to conform to the current period presentation.

Henry Schein, Inc. 2019 Third Quarter **Sales Summary** (in thousands) (unaudited)

	<u>Q3</u>	2019	over Q3 2018		<b>.</b>			
Global	 Q3 2019		Q3 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,545,984	\$	1,514,325	2.1%	-1.5%	3.6%	1.9%	1.7%
Medical	 803,709		721,942	11.3%	-0.1%	11.4%	6.1%	5.3%
Total Health Care Distribution	2,349,693		2,236,267	5.1%	-1.0%	6.1%	3.2%	2.9%
Technology and value-added services	 137,331		119,298	15.1%	-0.7%	15.8%	10.9%	4.9%
Total Excluding Corporate TSA Revenue	2,487,024		2,355,565	5.6%	-1.0%	6.6%	3.6%	3.0%
Corporate TSA revenues (1)	 21,743			n/a	n/a	n/a	n/a	n/a
Total Global	\$ 2,508,767	\$	2,355,565	6.5%	-1.1%	7.6%	3.7%	3.9%
North America	Q3 2019		Q3 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 951,796	\$	951,199	0.1%	0.0%	0.1%	0.3%	-0.2%
Medical	 784,349		702,758	11.6%	0.0%	11.6%	6.3%	5.3%
Total Health Care Distribution	1,736,145		1,653,957	5.0%	0.0%	5.0%	2.9%	2.1%
Technology and value-added services	 120,197		103,955	15.6%	0.0%	15.6%	11.1%	4.5%
Total Excluding Corporate TSA Revenue	1,856,342		1,757,912	5.6%	0.0%	5.6%	3.3%	2.3%
Corporate TSA revenues (1)	 1,077		-	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 1,857,419	\$	1,757,912	5.7%	0.0%	5.7%	3.4%	2.3%
<u>International</u>	Q3 2019		Q3 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 594,188	\$	563,126	5.5%	-4.0%	9.5%	4.5%	5.0%
Medical	 19,360		19,184	0.9%	-4.4%	5.3%	0.0%	5.3%
Total Health Care Distribution	613,548		582,310	5.4%	-4.0%	9.4%	4.4%	5.0%
Technology and value-added services	17,134		15,343	11.7%	-5.5%	17.2%	9.7%	7.5%
Total Excluding Corporate TSA Revenue	 630,682		597,653	5.5%	-4.1%	9.6%	4.5%	5.1%
Corporate TSA revenues (1)  Total International	\$ 20,666 <b>651,348</b>	\$	597,653	n/a 9.0%	n/a -4.0%	n/a 13.0%	n/a 4.5%	n/a 8.5%
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<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

# Henry Schein, Inc. 2019 Third Quarter Year to Date Sales Summary (in thousands) (unaudited)

### **Q3 2019 YTD over Q3 2018 YTD**

<u>Global</u>	Q3 20	019 YTD	Q3	2018 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	4,693,803	\$	4,674,534	0.4%	-2.8%	3.2%	1.3%	1.9%
Medical		2,184,927		1,976,367	10.6%	-0.1%	10.7%	4.8%	5.9%
Total Health Care Distribution		6,878,730		6,650,901	3.4%	-2.0%	5.4%	2.3%	3.1%
Technology and value-added services		377,891		294,146	28.5%	-1.1%	29.6%	27.4%	2.2%
Total Excluding Corporate TSA Revenue		7,256,621		6,945,047	4.5%	-1.9%	6.4%	3.4%	3.0%
Corporate TSA revenues (1)  Total Global	\$	60,241 <b>7,316,862</b>	\$	6,945,047	n/a 5.4%	n/a -1.9%	n/a 7.3%	n/a 3.4%	n/a 3.9%
North America	Q3 20	019 YTD	Q3	2018 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	2,850,762	\$	2,830,384	0.7%	-0.3%	1.0%	0.1%	0.9%
Medical		2,125,002		1,915,944	10.9%	0.0%	10.9%	4.9%	6.0%
Total Health Care Distribution		4,975,764		4,746,328	4.8%	-0.2%	5.0%	2.1%	2.9%
Technology and value-added services		327,618		245,761	33.3%	-0.1%	33.4%	31.8%	1.6%
Total Excluding Corporate TSA Revenue		5,303,382		4,992,089	6.2%	-0.2%	6.4%	3.5%	2.9%
Corporate TSA revenues (1)  Total North America	\$	4,098 <b>5,307,480</b>	\$	4,992,089	n/a 6.3%	n/a -0.2%	n/a 6.5%	n/a 3.6%	n/a 2.9%
<u>International</u>	Q3 20	019 YTD	Q3	2018 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,843,041	\$	1,844,150	-0.1%	-6.6%	6.5%	3.1%	3.4%
Medical		59,925		60,423	-0.8%	-6.3%	5.5%	0.0%	5.5%
Total Health Care Distribution		1,902,966		1,904,573	-0.1%	-6.5%	6.4%	3.0%	3.4%
Technology and value-added services		50,273		48,385	3.9%	-6.7%	10.6%	5.2%	5.4%
Total Excluding Corporate TSA Revenue		1,953,239		1,952,958	0.0%	-6.5%	6.5%	3.0%	3.5%
Corporate TSA revenues (1)  Total International	\$	56,143 <b>2,009,382</b>	\$	1,952,958	n/a 2.9%	n/a -6.5%	n/a 9.4%	n/a 3.1%	n/a 6.3%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

 $Note: Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ the\ current\ period\ presentation.$ 

Henry Schein, Inc. Full Year 2019 Sales Summary (in thousands) (unaudited)

### Full Year 2019 over Full Year 2018

<u>Global</u>	Full Year 201	Fi	ull Year 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 6,415,8	65 \$	6,347,998	1.1%	-2.3%	3.4%	1.4%	2.0%
Medical	2,973,5	86	2,661,166	11.7%	-0.2%	11.9%	4.9%	7.0%
Total Health Care Distribution	9,389,4	51	9,009,164	4.2%	-1.7%	5.9%	2.4%	3.5%
Technology and value-added services	515,0	85	408,439	26.1%	-0.9%	27.0%	22.7%	4.3%
Total excluding Corporate TSA Revenue	9,904,5	36	9,417,603	5.2%	-1.7%	6.9%	3.4%	3.5%
Corporate TSA revenues (1)  Total Global	\$ 9,985,8		9,417,603	n/a 6.0%	n/a -1.7%	n/a 7.7%	n/a 3.3%	n/a 4.4%
North America	Full Year 201	Fi	ull Year 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 3,911,7	46 \$	3,866,171	1.2%	-0.2%	1.4%	0.2%	1.2%
Medical	2,894,1	37	2,581,696	12.1%	0.0%	12.1%	5.0%	7.1%
Total Health Care Distribution	6,805,8	83	6,447,867	5.6%	-0.1%	5.7%	2.1%	3.6%
Technology and value-added services	445,3	17	344,168	29.4%	0.0%	29.4%	25.7%	3.7%
Total excluding Corporate TSA Revenue	7,251,2	00	6,792,035	6.8%	-0.1%	6.9%	3.3%	3.6%
Corporate TSA revenues (1) Total North America	\$ 7,255,2		6,792,035	n/a 6.8%	n/a -0.2%	n/a 7.0%	n/a 3.4%	n/a 3.6%
<u>International</u>	Full Year 201	F	ull Year 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,504,1	19 \$	2,481,827	0.9%	-5.7%	6.6%	3.3%	3.3%
Medical	79,4	49	79,470	0.0%	-5.5%	5.5%	0.0%	5.5%
Total Health Care Distribution	2,583,5	68	2,561,297	0.9%	-5.7%	6.6%	3.3%	3.3%
Technology and value-added services	69,7	68	64,271	8.6%	-5.6%	14.2%	6.8%	7.4%
Total excluding Corporate TSA Revenue	2,653,3	36	2,625,568	1.1%	-5.7%	6.8%	3.4%	3.4%
Corporate TSA revenues (1)  Total International	77,1 \$ 2,730,5		2,625,568	n/a 4.0%	n/a -5.7%	n/a 9.7%	n/a 3.3%	n/a 6.4%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Henry Schein, Inc. 2019 Fourth Quarter Sales Summary (in thousands) (unaudited)

### Q4 2019 over Q4 2018

<u>Global</u>	Q4 20	19	Q4 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,	722,154	\$ 1,673,464	2.9%	-1.3%	4.2%	1.7%	2.5%
Medical		788,659	684,799	15.2%	0.0%	15.2%	5.0%	10.2%
Total Health Care Distribution	2,	510,813	2,358,263	6.5%	-0.9%	7.4%	2.7%	4.7%
Technology and value-added services		137,102	114,293	20.0%	-0.3%	20.3%	10.9%	9.4%
Total excluding Corporate TSA Revenue	2,	647,915	2,472,556	7.1%	-0.9%	8.0%	3.1%	4.9%
Corporate TSA revenues (1)  Total Global	\$ 2,	21,026 <b>668,941</b>	\$ 2,472,556	n/a 7.9%	n/a -1.0%	n/a 8.9%	n/a 3.1%	n/a 5.8%
North America	Q4 20	19	Q4 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,	061,077	\$ 1,035,787	2.4%	-0.1%	2.5%	0.3%	2.2%
Medical		769,135	665,752	15.5%	0.0%	15.5%	5.2%	10.3%
Total Health Care Distribution	1,	830,212	1,701,539	7.6%	0.0%	7.6%	2.3%	5.3%
Technology and value-added services		117,608	98,407	19.5%	0.0%	19.5%	10.8%	8.7%
Total excluding Corporate TSA Revenue	1,	947,820	1,799,946	8.2%	0.0%	8.2%	2.7%	5.5%
Corporate TSA revenues (1)  Total North America	\$ 1,	947,820	\$ 1,799,946	n/a 8.2%	n/a 0.0%	n/a 8.2%	n/a 2.7%	n/a 5.5%
<u>International</u>	Q4 20	19	Q4 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	661,077	\$ 637,677	3.7%	-3.3%	7.0%	4.0%	3.0%
Medical	-	19,524	 19,047	2.5%	-3.0%	5.5%	0.0%	5.5%
Total Health Care Distribution		680,601	656,724	3.6%	-3.4%	7.0%	3.9%	3.1%
Technology and value-added services		19,494	 15,886	22.7%	-2.4%	25.1%	11.7%	13.4%
Total excluding Corporate TSA Revenue		700,095	672,610	4.1%	-3.3%	7.4%	4.0%	3.4%
Corporate TSA revenues (1)  Total International	\$	21,026 <b>721,121</b>	\$ 672,610	n/a 7.2%	n/a -3.4%	n/a 10.6%	n/a 4.1%	n/a 6.5%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

### Henry Schein, Inc. 2020 First Quarter Sales Summary (in thousands) (unaudited)

### Q1 2020 over Q1 2019

Global	Q1 2020	Q1 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,475,076	\$ 1,546,380	-4.6%	-1.6%	-3.0%	0.7%	-3.7%
Medical	800,688	683,660	17.1%	-0.1%	17.2%	3.8%	13.4%
Total Health Care Distribution	2,275,764	2,230,040	2.1%	-1.1%	3.2%	1.6%	1.6%
Technology and value-added services	131,965	115,598	14.2%	-0.3%	14.5%	8.1%	6.4%
Total excluding Corporate TSA Revenue	2,407,729	2,345,638	2.6%	-1.1%	3.7%	1.9%	1.8%
Corporate TSA revenues (1)	21,142	14,630	44.5%	0.0%	44.5%	0.0%	44.5%
Total Global	\$ 2,428,871	\$ 2,360,268	2.9%	-1.1%	4.0%	1.9%	2.1%
North America	Q1 2020	Q1 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 888,372	\$ 923,506	-3.8%	0.0%	-3.8%	0.1%	-3.9%
Medical	778,028	662,295	17.5%	0.0%	17.5%	3.9%	13.6%
Total Health Care Distribution	1,666,400	1,585,801	5.1%	0.0%	5.1%	1.7%	3.4%
Technology and value-added services	113,498	99,005	14.6%	0.0%	14.6%	8.3%	6.3%
Total excluding Corporate TSA Revenue	1,779,898	1,684,806	5.6%	0.0%	5.6%	2.0%	3.6%
Corporate TSA revenues (1)		1,261	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 1,779,898	\$ 1,686,067	5.6%	0.0%	5.6%	2.1%	3.5%
<u>International</u>	Q1 2020	Q1 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 586,704	\$ 622,874	-5.8%	-4.0%	-1.8%	1.6%	-3.4%
Medical	22,660	21,365	6.1%	-2.9%	9.0%	0.0%	9.0%
Total Health Care Distribution	609,364	644,239	-5.4%	-3.9%	-1.5%	1.5%	-3.0%
Technology and value-added services	18,467	16,593	11.3%	-2.7%	14.0%	7.2%	6.8%
Total excluding Corporate TSA Revenue	627,831	660,832	-5.0%	-3.9%	-1.1%	1.6%	-2.7%
Corporate TSA revenues (1)	21,142	13,369	58.1%	0.0%	58.1%	0.0%	58.1%
Total International	\$ 648,973	\$ 674,201	-3.7%	-3.8%	0.1%	1.6%	-1.5%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

 $Note: Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ the\ current\ period\ presentation.$ 

### Henry Schein, Inc. 2020 Second Quarter Sales Summary (in thousands) (unaudited)

### Q2 2020 over Q2 2019

Global	Q2 2020		Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 941,292	\$	1,601,350	-41.2%	-1.2%	-40.0%	0.1%	-40.1%
Medical	617,810		697,558	-11.4%	0.0%	-11.4%	0.0%	-11.4%
Total Health Care Distribution	1,559,102		2,298,908	-32.2%	-0.9%	-31.3%	0.1%	-31.4%
Technology and value-added services	105,227		125,051	-15.9%	-0.5%	-15.4%	1.6%	-17.0%
Total excluding Corporate TSA Revenue	1,664,329		2,423,959	-31.3%	-0.8%	-30.5%	0.1%	-30.6%
Corporate TSA revenues (1)	20,070		23,868	-15.9%	0.0%	-15.9%	0.0%	-15.9%
Total Global	\$ 1,684,399	\$	2,447,827	-31.2%	-0.9%	-30.3%	0.2%	-30.5%
North America	Q2 2020		Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 515,946	\$	975,371	-47.1%	-0.1%	-47.0%	-0.1%	-46.9%
Medical	596,588		678,358	-12.1%	0.0%	-12.1%	0.0%	-12.1%
Total Health Care Distribution	1,112,534		1,653,729	-32.7%	-0.1%	-32.6%	0.0%	-32.6%
Technology and value-added services	92,927		108,505	-14.4%	-0.1%	-14.3%	0.8%	-15.1%
Total excluding Corporate TSA Revenue	1,205,461		1,762,234	-31.6%	-0.1%	-31.5%	0.0%	-31.5%
Corporate TSA revenues (1)	<u>-</u> _		1,760	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 1,205,461	\$	1,763,994	-31.7%	-0.1%	-31.6%	0.0%	-31.6%
<u>International</u>	Q2 2020		Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 425,346	\$	625,979	-32.1%	-3.1%	-29.0%	0.5%	-29.5%
Medical	21,222		19,200	10.5%	-2.8%	13.3%	0.0%	13.3%
Total Health Care Distribution	446,568		645,179	-30.8%	-3.0%	-27.8%	0.4%	-28.2%
Technology and value-added services	12,300		16,546	-25.7%	-2.8%	-22.9%	6.9%	-29.8%
Total excluding Corporate TSA Revenue	458,868		661,725	-30.7%	-3.0%	-27.7%	0.5%	-28.2%
Corporate TSA revenues (1)	20,070	_	22,108	-9.2%	0.0%	-9.2%	0.0%	-9.2%
Total International	\$ 478,938	\$	683,833	-30.0%	-2.9%	-27.1%	0.5%	-27.6%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through October 2020.

 $Note: Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ the\ current\ period\ presentation.$ 

# Henry Schein, Inc. 2020 Second Quarter Year-to-Date Sales Summary (in thousands) (unaudited)

### Q2 2020 Year-to Date over Q2 2019 Year-to-Date

Global	Q2 2020	Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,416,368	\$ 3,147,730	-23.2%	-1.4%	-21.8%	0.4%	-22.2%
Medical	1,418,498	1,381,218	2.7%	-0.1%	2.8%	1.9%	0.9%
Total Health Care Distribution	3,834,866	4,528,948	-15.3%	-1.0%	-14.3%	0.8%	-15.1%
Technology and value-added services	237,192	240,649	-1.4%	-0.4%	-1.0%	4.8%	-5.8%
Total excluding Corporate TSA Revenue	4,072,058	4,769,597	-14.6%	-1.0%	-13.6%	1.1%	-14.7%
Corporate TSA revenues (1)	41,212	38,498	7.0%	0.0%	7.0%	0.0%	7.0%
Total Global	\$ 4,113,270	\$ 4,808,095	-14.5%	-1.0%	-13.5%	1.0%	-14.5%
North America	Q2 2020	Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,404,318	\$ 1,898,877	-26.0%	0.0%	-26.0%	0.0%	-26.0%
Medical	1,374,616	1,340,653	2.5%	0.0%	2.5%	1.9%	0.6%
Total Health Care Distribution	2,778,934	3,239,530	-14.2%	0.0%	-14.2%	0.8%	-15.0%
Technology and value-added services	206,425	207,510	-0.5%	0.0%	-0.5%	4.4%	-4.9%
Total excluding Corporate TSA Revenue	2,985,359	3,447,040	-13.4%	0.0%	-13.4%	1.0%	-14.4%
Corporate TSA revenues (1)		3,021	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 2,985,359	\$ 3,450,061	-13.5%	-0.1%	-13.4%	1.0%	-14.4%
<u>International</u>	Q2 2020	Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,012,050	\$ 1,248,853	-19.0%	-3.5%	-15.5%	1.0%	-16.5%
Medical	43,882	40,565	8.2%	-2.8%	11.0%	0.0%	11.0%
Total Health Care Distribution	1,055,932	1,289,418	-18.1%	-3.5%	-14.6%	1.0%	-15.6%
Technology and value-added services	30,767	33,139	-7.2%	-2.7%	-4.5%	7.0%	-11.5%
Total excluding Corporate TSA Revenue	1,086,699	1,322,557	-17.8%	-3.4%	-14.4%	1.1%	-15.5%
Corporate TSA revenues (1)	41,212	35,477	16.2%	0.0%	16.2%	0.0%	16.2%
Total International	\$ 1,127,911	\$ 1,358,034	-16.9%	-3.3%	-13.6%	1.1%	-14.7%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through October 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

### Henry Schein, Inc. 2020 Third Quarter Sales Summary (in thousands) (unaudited)

### Q3 2020 over Q3 2019

Part	<u>Global</u>	Q3 2020	Q	3 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Total Health Care Distribution         2,676,999         2,349,690         13.9%         0.1%         13.8%         0.0%         13.8%           Technology and value-added services         138,835         133,334         0.7%         0.4%         0.3%         1.6%         -1.3%           Total excluding Corporate TSA Revenue         2,815,334         2,487,024         13.2%         0.1%         13.1%         0.2%         12.0%           Corporate TSA revenues (1)         24,702         221,743         14.0%         0.0%         14.0%         0.0%         14.0%         0.0%         14.0%         0.0%         14.0%         0.0%         14.0%         0.0%         15.1%         0.0%         15.0%         0.0%         15.0%         0.0%         15.1%         0.0%         15.0%         0.0%         0.0%         0.0%         15.0%         0.0%	Dental	\$ 1,649,853	\$	1,545,981	6.7%	0.1%	6.6%	0.1%	6.5%
Technology and value-added services         133.255         137.34         0.7%         0.4%         0.3%         1.6%         -1.3%           Total excluding Corporate TSA Revenue         2.815.354         2.487.024         13.2%         0.1%         13.1%         0.2%         12.9%           Corporate TSA revenues (1)         2.4792         2.1743         14.0%         0.0%         14.0%         0.0%         14.0%         0.0%         14.0%         0.0%         15.0%	Medical	1,027,146		803,709	27.8%	0.1%	27.7%	0.0%	27.7%
Total excluding Corporate TSA Revenues (1)	Total Health Care Distribution	2,676,999		2,349,690	13.9%	0.1%	13.8%	0.0%	13.8%
Coporate TSA revenues (1)         24,792         21,743         14.0%         0.0%         14.0%         0.0%         14.0%           Korth America         2,2540,146         2,2508,767         13.2%         60%         Local Currency         Acquisition         Local Uniformal           Death         5,000,83         9,517.92         6.0%         -0.1%         6.1%         -0.2%         -6.3%           Medical         1,002,741         784,349         27.8%         0.0%         0.0%         0.0%         0.0%         0.0%         0.0%         0.0%         0.0%         0.0%         0.0%         0.0%         0.0%         0.0%         0.0%         0.0%         0.0%         <	Technology and value-added services	138,355		137,334	0.7%	0.4%	0.3%	1.6%	-1.3%
Part   Part	Total excluding Corporate TSA Revenue	2,815,354		2,487,024	13.2%	0.1%	13.1%	0.2%	12.9%
North America         03 2020         Solution Growth         Everlage Growth         Local Currence Growth         Acquisition Growth         Local Internal Currence Growth         Acquisition Growth         Local Internal Currence Growth         Acquisition Growth         Ac	Corporate TSA revenues (1)	24,792		21,743	14.0%	0.0%	14.0%	0.0%	14.0%
North America         Q3 2020         V3 2019         Total Sales Growth         Exchange Crowth         Acquisition Growth         Local Internal Crowth           Denial         \$ 1,008,835         \$ 951,792         6.0%         -0.1%         6.1%         -0.2%         -6.3%           Medical         1,002,741         784,349         27.8%         0.0%         27.8%         0.0%         27.8%           Total Health Care Distribution         2,011,577         1,736,141         15.9%         0.0%         15.9%         -0.2%         16.1%           Total Health Care Distribution         2,132,526         18,856,341         14.9%         0.0%         0.6%         0.8%         -0.2%           Total excluding Corporate TSA Revenue         2,132,526         18,856,341         14.9%         0.0%         14.9%         0.1%         15.0%           Total Probability Corporate TSA Revenues (1)         2,132,526         1,856,341         14.9%         0.0%         14.9%         0.0         16.9%         16.9%           International         3,202,0         3,201,0         1,856,341         14.9%         0.0         14.9%         0.0         1.9%         0.0         1.9%         0.0         1.9%         0.0         0.0         0.0         0.0	Total Global	\$ 2,840,146	\$	2,508,767	13.2%	0.1%	13.1%	0.1%	13.0%
Medical         1,002,741         784,349         27.8%         0.0%         27.8%         0.0%         27.8%           Total Health Care Distribution         2,011,577         1,736,141         15.9%         0.0%         15.9%         -0.2%         16.1%           Technology and value-added services         120,949         120,199         0.6%         0.0%         0.6%         0.8%         -0.2%           Total excluding Corporate TSA Revenue         2,132,526         1,856,340         14.9%         0.0%         14.9%         -0.1%         15.0%           Corporate TSA revenues (1)	North America	Q3 2020	Q	3 2019		Exchange	-		
Medical         1,002,741         784,349         27.8%         0.0%         27.8%         0.0%         27.8%           Total Health Care Distribution         2,011,577         1,736,141         15.9%         0.0%         15.9%         -0.2%         16.1%           Technology and value-added services         120,949         120,199         0.6%         0.0%         0.6%         0.8%         -0.2%           Total excluding Corporate TSA Revenue         2,132,526         1,856,340         14.9%         0.0%         14.9%         -0.1%         15.0%           Corporate TSA revenues (1)									
Total Health Care Distribution         2,011,577         1,736,141         15.9%         0.0%         15.9%         -0.2%         16.1%           Technology and value-added services         120,949         120,199         0.6%         0.0%         0.0%         0.6%         0.8%         -0.2%           Total excluding Corporate TSA Revenue         2,132,526         1.856,340         14.9%         0.0%         14.9%         -0.1%         15.0%           Corporate TSA revenues (1)         -         1,077         n/a	Dental	\$ 1,008,836	\$	951,792	6.0%	-0.1%	6.1%	-0.2%	6.3%
Technology and value-added services         120,949         120,199         0.6%         0.0%         0.6%         0.8%         -0.2%           Total excluding Corporate TSA Revenue         2,132,526         1,856,340         14.9%         0.0%         14.9%         -0.1%         15.0%           Corporate TSA revenues (1)         -         1,077         n/a	Medical	1,002,741		784,349	27.8%	0.0%	27.8%	0.0%	27.8%
Total excluding Corporate TSA Revenues (1)         2,132,526         1,856,340         14.9%         0.0%         14.9%         -0.1%         15.0%           Corporate TSA revenues (1)         -         1,077         n/a         -0.1%         n/a	Total Health Care Distribution	2,011,577		1,736,141	15.9%	0.0%	15.9%	-0.2%	16.1%
Corporate TSA revenues (1)         — 1,077         n/a         n	Technology and value-added services	120,949		120,199	0.6%	0.0%	0.6%	0.8%	-0.2%
Total North America         \$ 2,132,526         \$ 1,857,417         14.8%         -0.1%         14.9%         0.0%         14.9%           International         Q3 2020         Q3 2019         Total Sales Growth         Foreign Exchange Growth         Local Currency Growth         Acquisition Growth         Local Internal Growth           Dental         \$ 641,017         \$ 594,189         7.9%         0.5%         7.4%         0.5%         6.9%           Medical         24,405         19,360         26.1%         5.4%         20.7%         0.0%         20.7%           Total Health Care Distribution         665,422         613,549         8.5%         0.6%         7.9%         0.5%         7.4%           Total excluding Corporate TSA Revenue         682,828         630,684         8.3%         0.7%         7.6%         0.7%         6.9%           Corporate TSA revenues (1)         24,792         20,666         20.0%         0.0%         20.0%         0.0%         20.0%         0.0%         20.0%         0.0%         20.0%         0.0%         20.0%         0.0%         20.0%         0.0%         20.0%         0.0%         20.0%         0.0%         20.0%         0.0%         20.0%         0.0%         20.0%         0.0% <td< td=""><th>Total excluding Corporate TSA Revenue</th><td>2,132,526</td><td></td><td>1,856,340</td><td>14.9%</td><td>0.0%</td><td>14.9%</td><td>-0.1%</td><td>15.0%</td></td<>	Total excluding Corporate TSA Revenue	2,132,526		1,856,340	14.9%	0.0%	14.9%	-0.1%	15.0%
International         Q3 2020         Z03 2019         Total Sales Growth         Foreign Growth         Local Currency Growth         Acquisition Growth         Local Internal Currency Growth           Dental         \$ 641,017         \$ 594,189         7.9%         0.5%         7.4%         0.5%         6.9%           Medical         24,405         19,360         26.1%         5.4%         20.7%         0.0%         20.7%           Total Health Care Distribution         665,422         613,549         8.5%         0.6%         7.9%         0.5%         7.4%           Technology and value-added services         17,406         17,135         1.6%         3.9%         2.3%         7.2%         -9.5%           Total excluding Corporate TSA Revenue         682,828         630,684         8.3%         0.7%         7.6%         0.7%         6.9%           Corporate TSA revenues (1)         24,792         20,666         20.0%         0.0%         20.0%         0.0%         20.0%         20.0%	Corporate TSA revenues (1)			1,077	n/a	n/a	n/a	n/a	n/a
International         Q3 2020         Z03 2019         Total Sales Growth         Exchange Growth         Local Currency Growth         Acquisition Growth         Local Internat Growth           Dental         \$ 641,017         \$ 594,189         7.9%         0.5%         7.4%         0.5%         6.9%           Medical         24,405         19,360         26.1%         5.4%         20.7%         0.0%         20.7%           Total Health Care Distribution         665,422         613,549         8.5%         0.6%         7.9%         0.5%         7.4%           Technology and value-added services         17,406         17,135         1.6%         3.9%         -2.3%         7.2%         -9.5%           Total excluding Corporate TSA Revenue         682,828         630,684         8.3%         0.7%         7.6%         0.7%         6.9%           Corporate TSA revenues (1)         24,792         20,666         20.0%         0.0%         20.0%         0.0%         20.0%         20.0%	Total North America	\$ 2,132,526	\$	1,857,417	14.8%	-0.1%	14.9%	0.0%	14.9%
Medical         24,405         19,360         26.1%         5.4%         20.7%         0.0%         20.7%           Total Health Care Distribution         665,422         613,549         8.5%         0.6%         7.9%         0.5%         7.4%           Technology and value-added services         17,406         17,135         1.6%         3.9%         -2.3%         7.2%         -9.5%           Total excluding Corporate TSA Revenue         682,828         630,684         8.3%         0.7%         7.6%         0.7%         6.9%           Corporate TSA revenues (1)         24,792         20,666         20.0%         0.0% <t< th=""><th><u>International</u></th><th>Q3 2020</th><th>Q</th><th>3 2019</th><th></th><th>Exchange</th><th></th><th></th><th></th></t<>	<u>International</u>	Q3 2020	Q	3 2019		Exchange			
Total Health Care Distribution         665,422         613,549         8.5%         0.6%         7.9%         0.5%         7.4%           Technology and value-added services         17,406         17,135         1.6%         3.9%         -2.3%         7.2%         -9.5%           Total excluding Corporate TSA Revenue         682,828         630,684         8.3%         0.7%         7.6%         0.7%         6.9%           Corporate TSA revenues (1)         24,792         20,666         20.0%         0.0%         20.0%         0.0%         20.0%	Dental	\$ 641,017	\$	594,189	7.9%	0.5%	7.4%	0.5%	6.9%
Technology and value-added services         17,406         17,135         1.6%         3.9%         -2.3%         7.2%         -9.5%           Total excluding Corporate TSA Revenue         682,828         630,684         8.3%         0.7%         7.6%         0.7%         6.9%           Corporate TSA revenues (1)         24,792         20,666         20.0%         0.0%         20.0%         0.0%         20.0%	Medical	24,405		19,360	26.1%	5.4%	20.7%	0.0%	20.7%
Total excluding Corporate TSA Revenue         682,828         630,684         8.3%         0.7%         7.6%         0.7%         6.9%           Corporate TSA revenues (1)         24,792         20,666         20.0%         0.0%         20.0%         0.0%         20.0%	Total Health Care Distribution	665,422		613,549	8.5%	0.6%	7.9%	0.5%	7.4%
Corporate TSA revenues (1) 24,792 20,666 20.0% 0.0% 20.0% 0.0% 20.0%	Technology and value-added services	17,406		17,135	1.6%	3.9%	-2.3%	7.2%	-9.5%
	Total excluding Corporate TSA Revenue	682,828		630,684	8.3%	0.7%	7.6%	0.7%	6.9%
	Corporate TSA revenues (1)	24.792		20.666	20.0%	0.0%	20.0%	0.0%	20.0%
			\$						

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which has been substantially completed as of October 2020.

 $Note: Certain\ prior\ period\ amounts\ have\ been\ reclassified\ to\ conform\ to\ the\ current\ period\ presentation.$ 

# Henry Schein, Inc. 2020 Third Quarter Year-to-Date Sales Summary (in thousands) (unaudited)

### Q3 2020 Year-to Date over Q3 2019 Year-to-Date

Global	Q3 2020	Q3 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 4,066,221	\$ 4,693,711	-13.4%	-1.0%	-12.4%	0.3%	-12.7%
Medical	2,445,644	2,184,927	11.9%	0.0%	11.9%	1.1%	10.8%
Total Health Care Distribution	6,511,865	6,878,638	-5.3%	-0.6%	-4.7%	0.6%	-5.3%
Technology and value-added services	375,547	377,983	-0.6%	0.0%	-0.6%	3.6%	-4.2%
Total excluding Corporate TSA Revenue	6,887,412	7,256,621	-5.1%	-0.6%	-4.5%	0.7%	-5.2%
Corporate TSA revenues (1)	66,004	60,241	9.6%	0.0%	9.6%	0.0%	9.6%
Total Global	\$ 6,953,416	\$ 7,316,862	-5.0%	-0.6%	-4.4%	0.7%	-5.1%
North America	Q3 2020	Q3 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,413,154	\$ 2,850,669	-15.3%	0.0%	-15.3%	-0.1%	-15.2%
Medical	2,377,357	2,125,002	11.9%	0.0%	11.9%	1.2%	10.7%
Total Health Care Distribution	4,790,511	4,975,671	-3.7%	0.0%	-3.7%	0.4%	-4.1%
Technology and value-added services	327,374	327,709	-0.1%	0.0%	-0.1%	3.1%	-3.2%
Total excluding Corporate TSA Revenue	5,117,885	5,303,380	-3.5%	0.0%	-3.5%	0.6%	-4.1%
Corporate TSA revenues (1)	-	4,098	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 5,117,885	\$ 5,307,478	-3.6%	-0.1%	-3.5%	0.7%	-4.2%
<u>International</u>	Q3 2020	Q3 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,653,067	\$ 1,843,042	-10.3%	-2.2%	-8.1%	0.8%	-8.9%
Medical	68,287	59,925	14.0%	-0.1%	14.1%	0.0%	14.1%
Total Health Care Distribution	1,721,354	1,902,967	-9.5%	-2.1%	-7.4%	0.8%	-8.2%
Technology and value-added services	48,173	50,274	-4.2%	-0.5%	-3.7%	7.1%	-10.8%
Total excluding Corporate TSA Revenue	1,769,527	1,953,241	-9.4%	-2.1%	-7.3%	1.0%	-8.3%
Corporate TSA revenues (1)	66,004	56,143	17.6%	0.0%	17.6%	0.0%	17.6%
Total International	\$ 1,835,531	\$ 2,009,384	-8.7%	-2.1%	-6.6%	0.9%	-7.5%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which has been substantially completed as of October 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

### Henry Schein, Inc. 2020 Fourth Quarter Sales Summary (in thousands) (unaudited)

### Q4 2020 over Q4 2019

<u>Global</u>	Q4 2020		Q4 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,846,372	\$	1,722,154	7.2%	1.7%	5.5%	0.4%	5.1%
Medical	1,171,373		788,659	48.5%	0.3%	48.2%	0.0%	48.2%
Total Health Care Distribution	3,017,745		2,510,813	20.2%	1.3%	18.9%	0.3%	18.6%
Technology and value-added services	138,711		137,102	1.2%	0.7%	0.5%	1.2%	-0.7%
Total excluding Corporate TSA Revenue	3,156,456		2,647,915	19.2%	1.2%	18.0%	0.4%	17.6%
Corporate TSA revenues (1)	9,269		21,026	-55.9%	0.0%	-55.9%	0.0%	-55.9%
Total Global	\$ 3,165,725	\$	2,668,941	18.6%	1.2%	17.4%	0.3%	17.1%
North America	Q4 2020		Q4 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,058,367	\$	1,061,077	-0.3%	0.1%	-0.4%	0.3%	-0.7%
Medical	1,137,313	_	769,135	47.9%	0.0%	47.9%	0.0%	47.9%
Total Health Care Distribution	2,195,680		1,830,212	20.0%	0.1%	19.9%	0.1%	19.8%
Technology and value-added services	119,456		117,608	1.6%	0.1%	1.5%	0.9%	0.6%
Total excluding Corporate TSA Revenue	2,315,136		1,947,820	18.9%	0.1%	18.8%	0.2%	18.6%
Corporate TSA revenues (1)		_		n/a	n/a	n/a	n/a	n/a
Total North America	\$ 2,315,136	\$	1,947,820	18.9%	0.1%	18.8%	0.2%	18.6%
<u>International</u>	Q4 2020		Q4 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 788,005	\$	661,077	19.2%	4.3%	14.9%	0.7%	14.2%
Medical	34,060		19,524	74.5%	11.4%	63.1%	0.0%	63.1%
Total Health Care Distribution	822,065		680,601	20.8%	4.5%	16.3%	0.7%	15.6%
Technology and value-added services	19,255		19,494	-1.2%	4.4%	-5.6%	2.8%	-8.4%
Total excluding Corporate TSA Revenue	841,320		700,095	20.2%	4.6%	15.6%	0.6%	15.0%
Corporate TSA revenues (1)	9,269		21,026	-55.9%	0.0%	-55.9%	0.0%	-55.9%
Total International	\$ 850,589	\$	721,121	18.0%	4.4%	13.6%	0.7%	12.9%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which ended in December 2020.

### Henry Schein, Inc. Full Year 2020 Sales Summary (in thousands) (unaudited)

### Full Year 2020 over Full Year 2019

<u>Global</u>	Full Year 2020	Full Year 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 5,912,593	\$ 6,415,865	-7.8%	-0.2%	-7.6%	0.4%	-8.0%
Medical	3,617,017	2,973,586	21.6%	0.0%	21.6%	0.9%	20.7%
Total Health Care Distribution	9,529,610	9,389,451	1.5%	-0.1%	1.6%	0.5%	1.1%
Technology and value-added services	514,258	515,085	-0.2%	0.1%	-0.3%	2.9%	-3.2%
Total excluding Corporate TSA Revenue	10,043,868	9,904,536	1.4%	-0.1%	1.5%	0.6%	0.9%
Corporate TSA revenues (1)	75,273	81,267	-7.4%	0.0%	-7.4%	0.0%	-7.4%
Total Global	\$ 10,119,141	\$ 9,985,803	1.3%	-0.1%	1.4%	0.6%	0.8%
North America	Full Year 2020	Full Year 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 3,471,521	\$ 3,911,746	-11.3%	-0.1%	-11.2%	0.0%	-11.2%
Medical	3,514,670	2,894,137	21.4%	0.0%	21.4%	0.9%	20.5%
Total Health Care Distribution	6,986,191	6,805,883	2.6%	-0.1%	2.7%	0.4%	2.3%
Technology and value-added services	446,830	445,317	0.3%	-0.1%	0.4%	2.6%	-2.2%
Total excluding Corporate TSA Revenue	7,433,021	7,251,200	2.5%	0.0%	2.5%	0.5%	2.0%
Corporate TSA revenues (1)		4,098	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 7,433,021	\$ 7,255,298	2.4%	-0.1%	2.5%	0.5%	2.0%
<u>International</u>	Full Year 2020	Full Year 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,441,072	\$ 2,504,119	-2.5%	-0.5%	-2.0%	0.8%	-2.8%
Medical	102,347	79,449	28.8%	2.6%	26.2%	0.0%	26.2%
Total Health Care Distribution	2,543,419	2,583,568	-1.6%	-0.4%	-1.2%	0.7%	-1.9%
Technology and value-added services	67,428	69,768	-3.4%	0.9%	-4.3%	5.8%	-10.1%
Total excluding Corporate TSA Revenue	2,610,847	2,653,336	-1.6%	-0.4%	-1.2%	0.9%	-2.1%
Corporate TSA revenues (1)	75,273	77,169	-2.5%	0.0%	-2.5%	0.0%	-2.5%
Total International	\$ 2,686,120	\$ 2,730,505	-1.6%	-0.3%	-1.3%	0.8%	-2.1%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which ended in December 2020.

### Henry Schein, Inc. 2021 First Quarter Sales Summary (in thousands) (unaudited)

### Q1 2021 over Q1 2020

Global	Q1 2021		Q1 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,788,928	\$	1,475,076	21.3%	3.4%	17.9%	4.2%	13.7%
Medical	993,037		800,688	24.0%	0.3%	23.7%	1.6%	22.1%
Total Health Care Distribution	2,781,965		2,275,764	22.2%	2.3%	19.9%	3.3%	16.6%
Technology and value-added services	142,996	_	131,965	8.4%	1.4%	7.0%	3.4%	3.6%
Total excluding Corporate TSA Revenue	2,924,961		2,407,729	21.5%	2.3%	19.2%	3.3%	15.9%
Corporate TSA revenues (1)			21,142	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 2,924,961	\$	2,428,871	20.4%	2.2%	18.2%	3.3%	14.9%
North America	Q1 2021	_	Q1 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,044,783	\$	888,372	17.6%	0.6%	17.0%	6.1%	10.9%
Medical	965,127	_	778,028	24.0%	0.0%	24.0%	1.6%	22.4%
Total Health Care Distribution	2,009,910		1,666,400	20.6%	0.3%	20.3%	4.0%	16.3%
Technology and value-added services	121,937	_	113,498	7.4%	0.1%	7.3%	3.3%	4.0%
Total excluding Corporate TSA Revenue	2,131,847		1,779,898	19.8%	0.3%	19.5%	4.0%	15.5%
Corporate TSA revenues (1)		_		n/a	n/a	n/a	n/a	n/a
Total North America	\$ 2,131,847	\$	1,779,898	19.8%	0.3%	19.5%	4.0%	15.5%
<u>International</u>	Q1 2021	_	Q1 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 744,145	\$	586,704	26.8%	7.7%	19.1%	1.2%	17.9%
Medical	27,910		22,660	23.2%	10.6%	12.6%	0.0%	12.6%
Total Health Care Distribution	772,055		609,364	26.7%	7.8%	18.9%	1.2%	17.7%
Technology and value-added services	21,059		18,467	14.0%	8.8%	5.2%	4.1%	1.1%
Total excluding Corporate TSA Revenue	793,114		627,831	26.3%	7.8%	18.5%	1.3%	17.2%
Corporate TSA revenues (1)			21,142	n/a	n/a	n/a	n/a	n/a
Total International	\$ 793,114	\$	648,973	22.2%	7.6%	14.6%	1.2%	13.4%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health Spin-off, which ended in December 2020.

### Henry Schein, Inc. 2021 Second Quarter Sales Summary (in thousands) (unaudited)

### Q2 2021 over Q2 2019

Global	Q2 2021	Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 1,507,036	\$ 1,237,830	21.7%	2.1%	19.6%	5.9%	13.7%
Dental Equipment	403,308	363,520	10.9%	3.6%	7.3%	0.6%	6.7%
Total Dental	1,910,344	1,601,350	19.3%	2.5%	16.8%	4.7%	12.1%
Medical	904,828	697,558	29.7%	0.3%	29.4%	2.2%	27.2%
Total Health Care Distribution	2,815,172	2,298,908	22.5%	1.9%	20.6%	3.9%	16.7%
Technology and value-added services	152,051	125,051	21.6%	1.5%	20.1%	10.0%	10.1%
Total excluding Corporate TSA Revenue	2,967,223	2,423,959	22.4%	1.8%	20.6%	4.2%	16.4%
Corporate TSA revenues (1)	<u> </u>	23,868	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 2,967,223	\$ 2,447,827	21.2%	1.8%	19.4%	4.2%	15.2%
North America	Q2 2021	Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 900,509	\$ 752,001	19.7%	0.8%	18.9%	7.4%	11.5%
Dental Equipment	227,098	223,370	1.7%	1.3%	0.4%	0.0%	0.4%
Total Dental	1,127,607	975,371	15.6%	0.9%	14.7%	5.7%	9.0%
Medical	877,773	678,358	29.4%	0.0%	29.4%	2.3%	27.1%
Total Health Care Distribution	2,005,380	1,653,729	21.3%	0.6%	20.7%	4.3%	16.4%
Technology and value-added services	129,897	108,505	19.7%	0.2%	19.5%	8.9%	10.6%
Total excluding Corporate TSA Revenue	2,135,277	1,762,234	21.2%	0.6%	20.6%	4.6%	16.0%
Corporate TSA revenues (1)	<u> </u>	1,760	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 2,135,277	1,763,994	21.0%	0.5%	20.5%	4.6%	15.9%
<u>International</u>	Q2 2021	Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 606,527	\$ 485,829	24.8%	4.2%	20.6%	3.4%	17.2%
Dental Equipment	176,210	140,150	25.7%	7.5%	18.2%	1.6%	16.6%
Total Dental	782,737	625,979	25.0%	4.9%	20.1%	3.1%	17.0%
Medical	27,055	19,200	40.9%	9.7%	31.2%	0.0%	31.2%
Total Health Care Distribution	809,792	645,179	25.5%	5.1%	20.4%	2.9%	17.5%
Technology and value-added services	22,154	16,546	33.9%	9.7%	24.2%	17.3%	6.9%
Total excluding Corporate TSA Revenue	831,946	661,725	25.7%	5.2%	20.5%	3.3%	17.2%
Corporate TSA revenues (1)	<u> </u>	22,108	n/a	n/a	n/a	n/a	n/a
Total International	\$ 831,946	683,833	21.7%	5.1%	16.6%	3.2%	13.4%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which ended in December 2020.

# Henry Schein, Inc. 2021 Second Quarter Year-to-Date Sales Summary (in thousands) (unaudited)

### Q2 2021 Year-to Date over Q2 2019 Year-to-Date

						Foreign			
Global	Q2 20	)21	Q2 2019	<u> </u>	Total Sales Growth	Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 2	,927,191	3,46	58,131	18.6%	1.6%	17.0%	6.0%	11.0%
Dental Equipment		772,081	67	9,599	13.6%	3.3%	10.3%	0.6%	9.7%
Total Dental	3	,699,272	3,14	7,730	17.5%	2.0%	15.5%	4.8%	10.7%
Medical	1	,897,865	1,38	31,218	37.4%	0.3%	37.1%	3.8%	33.3%
Total Health Care Distribution	5	,597,137	4,52	28,948	23.6%	1.4%	22.2%	4.6%	17.6%
Technology and value-added services		295,047	24	10,649	22.6%	1.3%	21.3%	10.9%	10.4%
Total excluding Corporate TSA Revenue	5	,892,184	4,76	59,597	23.5%	1.4%	22.1%	4.8%	17.3%
Corporate TSA revenues (1)		-	3	88,498	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 5	,892,184	4,80	08,095	22.5%	1.4%	21.1%	4.8%	16.3%
					<b>Total Sales</b>	Foreign Exchange	Local Currency	Acquisition	Local Internal
North America	Q2 20	)21	Q2 2019	)	Growth	Growth	Growth	Growth	Growth
Dental Merchandise	\$ 1	,733,856	1,49	1,729	16.2%	0.6%	15.6%	7.5%	8.1%
Dental Equipment		438,534	40	7,148	7.7%	1.1%	6.6%	0.0%	6.6%
Total Dental	2	,172,390	1,89	98,877	14.4%	0.7%	13.7%	5.9%	7.8%
Medical	1	,842,900	1,34	0,653	37.5%	0.0%	37.5%	4.0%	33.5%
Total Health Care Distribution	4	,015,290	3,23	39,530	23.9%	0.4%	23.5%	5.0%	18.5%
Technology and value-added services		251,834	20	7,510	21.4%	0.2%	21.2%	9.9%	11.3%
Total excluding Corporate TSA Revenue	4	,267,124	3,44	17,040	23.8%	0.4%	23.4%	5.4%	18.0%
Corporate TSA revenues (1)				3,021	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 4	,267,124	3,45	50,061	23.7%	0.4%	23.3%	5.4%	17.9%
						Foreign			
					Total Sales	Exchange	<b>Local Currency</b>	Acquisition	Local Internal
<u>International</u>	Q2 20	)21	Q2 2019		Growth	Growth	Growth	Growth	Growth
Dental Merchandise	\$ 1	,193,335	97	6,402	22.2%	3.0%	19.2%	3.7%	15.5%
Dental Equipment		333,547	27	2,451	22.4%	6.6%	15.8%	1.5%	14.3%
Total Dental	1	,526,882	1,24	18,853	22.3%	3.9%	18.4%	3.2%	15.2%
Medical		54,965	۷	10,565	35.5%	8.7%	26.8%	0.0%	26.8%
Total Health Care Distribution	1	,581,847	1,28	89,418	22.7%	4.0%	18.7%	3.1%	15.6%
Technology and value-added services		43,213	3	33,139	30.4%	8.5%	21.9%	16.8%	5.1%
Total excluding Corporate TSA Revenue	1	,625,060	1,32	22,557	22.9%	4.1%	18.8%	3.5%	15.3%
Corporate TSA revenues (1)		<u> </u>		35,477	n/a	n/a	n/a	n/a	n/a
Total International	\$ 1	,625,060	1,35	8,034	19.7%	4.1%	15.6%	3.3%	12.3%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health Spin-off, which ended in December 2020.

### Henry Schein, Inc. 2021 Second Quarter Sales Summary (in thousands) (unaudited)

### Q2 2021 over Q2 2020

Global	Q2 2021	Q2 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 1,507,036	\$ 723,855	108.2%	8.5%	99.7%	9.2%	90.5%
Dental Equipment	403,308	217,437	85.5%	9.2%	76.3%	1.0%	75.3%
Total Dental	1,910,344	941,292	102.9%	8.6%	94.3%	7.3%	87.0%
Medical	904,828	617,810	46.5%	0.4%	46.1%	2.6%	43.5%
Total Health Care Distribution	2,815,172	1,559,102	80.6%	5.4%	75.2%	5.4%	69.8%
Technology and value-added services	152,051	105,227	44.5%	2.6%	41.9%	8.9%	33.0%
Total excluding Corporate TSA Revenue	2,967,223	1,664,329	78.3%	5.2%	73.1%	5.7%	67.4%
Corporate TSA revenues (1)		20,070	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 2,967,223	\$ 1,684,399	76.2%	5.2%	71.0%	5.5%	65.5%
North America	Q2 2021	Q2 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 900,509	\$ 393,404	128.9%	2.2%	126.7%	14.2%	112.5%
Dental Equipment	227,098	122,542	85.3%	3.3%	82.0%	0.0%	82.0%
Total Dental	1,127,607	515,946	118.6%	2.5%	116.1%	10.8%	105.3%
Medical	877,773	596,588	47.1%	0.0%	47.1%	2.6%	44.5%
Total Health Care Distribution	2,005,380	1,112,534	80.3%	1.2%	79.1%	6.4%	72.7%
Technology and value-added services	129,897	92,927	39.8%	0.5%	39.3%	9.1%	30.2%
Total excluding Corporate TSA Revenue	2,135,277	1,205,461	77.1%	1.1%	76.0%	6.6%	69.4%
Corporate TSA revenues (1)		_	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 2,135,277	\$ 1,205,461	77.1%	1.1%	76.0%	6.6%	69.4%
International	Q2 2021	Q2 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
	Q2 2021	Q2 2020		G-011 644		G T T TAK	G Z U TT BAX
Dental Merchandise	\$ 606,527	\$ 330,451	83.5%	16.0%	67.5%	3.1%	64.4%
Dental Equipment	176,210	94,895	85.7%	16.8%	68.9%	2.3%	66.6%
Total Dental	782,737	425,346	84.0%	16.2%	67.8%	2.9%	64.9%
Medical	27,055	21,222	27.5%	11.6%	15.9%	0.0%	15.9%
Total Health Care Distribution	809,792	446,568	81.3%	15.9%	65.4%	2.9%	62.5%
Technology and value-added services	22,154	12,300	80.1%	19.2%	60.9%	6.6%	54.3%
Total excluding Corporate TSA Revenue	831,946	458,868	81.3%	16.1%	65.2%	2.9%	62.3%
Corporate TSA revenues (1)		20,070	n/a	n/a	n/a	n/a	n/a
Total International	\$ 831,946	\$ 478,938	73.7%	15.4%	58.3%	2.8%	55.5%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which ended in December 2020.

# Henry Schein, Inc. 2021 Second Quarter Year-to-Date Sales Summary (in thousands) (unaudited)

### Q2 2021 Year-to Date over Q2 2020 Year-to-Date

Global	Q2 2021	Q2 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 2,927,191	\$ 1,893,636	54.6%	5.2%	49.4%	6.7%	42.7%
Dental Equipment	772,081	522,732	47.7%	6.6%	41.1%	0.7%	40.4%
Total Dental	3,699,272	2,416,368	53.1%	5.5%	47.6%	5.4%	42.2%
Medical	1,897,865	1,418,498	33.8%	0.3%	33.5%	2.1%	31.4%
Total Health Care Distribution	5,597,137	3,834,866	46.0%	3.6%	42.4%	4.2%	38.2%
Technology and value-added services	295,047	 237,192	24.4%	1.9%	22.5%	5.8%	16.7%
Total excluding Corporate TSA Revenue	5,892,184	4,072,058	44.7%	3.5%	41.2%	4.2%	37.0%
Corporate TSA revenues (1)		41,212	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 5,892,184	\$ 4,113,270	43.2%	3.4%	39.8%	4.2%	35.6%
North America	Q2 2021	 Q2 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 1,733,856	\$ 1,102,990	57.2%	1.1%	56.1%	10.0%	46.1%
Dental Equipment	438,534	301,328	45.5%	1.8%	43.7%	0.0%	43.7%
Total Dental	2,172,390	1,404,318	54.7%	1.3%	53.4%	7.8%	45.6%
Medical	1,842,900	 1,374,616	34.1%	0.0%	34.1%	2.1%	32.0%
Total Health Care Distribution	4,015,290	2,778,934	44.5%	0.7%	43.8%	5.0%	38.8%
Technology and value-added services	251,834	 206,425	22.0%	0.3%	21.7%	5.9%	15.8%
Total excluding Corporate TSA Revenue	4,267,124	2,985,359	42.9%	0.6%	42.3%	5.0%	37.3%
Corporate TSA revenues (1)		 	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 4,267,124	\$ 2,985,359	42.9%	0.6%	42.3%	5.0%	37.3%
<u>International</u>	Q2 2021	Q2 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 1,193,335	\$ 790,646	50.9%	10.8%	40.1%	2.0%	38.1%
Dental Equipment	333,547	 221,404	50.7%	13.0%	37.7%	1.7%	36.0%
Total Dental	1,526,882	1,012,050	50.9%	11.3%	39.6%	2.0%	37.6%
Medical	54,965	 43,882	25.3%	11.1%	14.2%	0.0%	14.2%
Total Health Care Distribution	1,581,847	1,055,932	49.8%	11.3%	38.5%	1.9%	36.6%
Technology and value-added services	43,213	 30,767	40.5%	13.0%	27.5%	5.1%	22.4%
Total excluding Corporate TSA Revenue	1,625,060	1,086,699	49.5%	11.3%	38.2%	2.0%	36.2%
Corporate TSA revenues (1)	_	41,212	n/a	n/a	n/a	n/a	n/a
Total International	\$ 1,625,060	\$ 1,127,911	44.1%	10.9%	33.2%	1.9%	31.3%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health Spin-off, which ended in December 2020.

### Henry Schein, Inc. 2021 Third Quarter Sales Summary (in thousands) (unaudited)

## Q3 2021 over Q3 2020

Global	Q3 2021	Q3 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 1,417,742	\$ 1,300,379	9.0%	1.4%	7.6%	4.7%	2.9%
Dental Equipment	405,152	349,474	15.9%	1.3%	14.6%	0.7%	13.9%
Total Dental	1,822,894	1,649,853	10.5%	1.4%	9.1%	3.9%	5.2%
Medical	1,186,812	1,027,146	15.5%	0.0%	15.5%	2.4%	13.1%
Total Health Care Distribution	3,009,706	2,676,999	12.4%	0.8%	11.6%	3.4%	8.2%
Technology and value-added services	168,609	138,355	21.9%	0.9%	21.0%	14.7%	6.3%
Total excluding Corporate TSA Revenue	3,178,315	2,815,354	12.9%	0.9%	12.0%	3.9%	8.1%
Corporate TSA revenues (1)	<u>-</u>	24,792	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 3,178,315	\$ 2,840,146	11.9%	0.8%	11.1%	3.9%	7.2%
North America	Q3 2021	Q3 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 878,286	\$ 791,107	11.0%	0.4%	10.6%	6.7%	3.9%
Dental Equipment	236,345	217,729	8.6%	0.8%	7.8%	0.0%	7.8%
Total Dental	1,114,631	1,008,836	10.5%	0.5%	10.0%	5.3%	4.7%
	, ,	,,					
Medical	1,163,799	1,002,741	16.1%	0.0%	16.1%	2.5%	13.6%
Total Health Care Distribution	2,278,430	2,011,577	13.3%	0.3%	13.0%	3.9%	9.1%
Technology and value-added services	147,644	120,949	22.1%	0.2%	21.9%	16.9%	5.0%
Total excluding Corporate TSA Revenue	2,426,074	2,132,526	13.8%	0.3%	13.5%	4.6%	8.9%
Corporate TSA revenues (1)	_	_	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 2,426,074	\$ 2,132,526	13.8%	0.3%	13.5%	4.6%	8.9%
	2,120,077		10.070		13.6 /		0.5 / 0
<u>International</u>	Q3 2021	Q3 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 539,456	\$ 509,272	5.9%	2.8%	3.1%	1.8%	1.3%
Dental Equipment	168,807	131,745	28.1%	2.2%	25.9%	2.0%	23.9%
Total Dental	708,263	641,017	10.5%	2.7%	7.8%	1.9%	5.9%
Medical	23,013	24,405	-5.7%	1.8%	-7.5%	0.0%	-7.5%
Total Health Care Distribution	731,276	665,422	9.9%	2.7%	7.2%	1.7%	5.5%
Technology and value-added services	20,965	17,406	20.4%	5.1%	15.3%	0.0%	15.3%
Total excluding Corporate TSA Revenue	752,241	682,828	10.2%	2.8%	7.4%	1.7%	5.7%
Corporata TSA rayanyas (1)		24.502	m/o	aa /-	~/o	m./c	/-
Corporate TSA revenues (1)  Total International	\$ 752.241	\$ 707.620	n/a	n/a	n/a	n/a	n/a
2 COMP AND A MILEVALUE	\$ 752,241	\$ 707,620	6.3%	2.6%	3.7%	1.7%	2.0%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health Spin-off, which ended in December 2020.

# Henry Schein, Inc. 2021 Third Quarter Year-to-Date Sales Summary (in thousands) (unaudited)

### Q3 2021 Year-to-Date over Q3 2020 Year-to-Date

<u>Global</u>	Q3 2021		Q3 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 4,344,933	\$	3,194,015	36.0%	3.6%	32.4%	5.9%	26.5%
Dental Equipment	1,177,233		872,206	35.0%	4.5%	30.5%	0.7%	29.8%
Total Dental	5,522,166		4,066,221	35.8%	3.8%	32.0%	4.8%	27.2%
Medical	3,084,677		2,445,644	26.1%	0.2%	25.9%	2.2%	23.7%
Total Health Care Distribution	8,606,843		6,511,865	32.2%	2.5%	29.7%	3.8%	25.9%
Technology and value-added services	463,656		375,547	23.5%	1.6%	21.9%	9.0%	12.9%
Total excluding Corporate TSA Revenue	9,070,499		6,887,412	31.7%	2.4%	29.3%	4.1%	25.2%
Corporate TSA revenues (1)			66,004	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 9,070,499	\$	6,953,416	30.4%	2.3%	28.1%	4.1%	24.0%
North America	Q3 2021		Q3 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 2,612,142	\$	1,894,097	37.9%	0.8%	37.1%	8.6%	28.5%
Dental Equipment	674,879		519,057	30.0%	1.4%	28.6%	0.0%	28.6%
Total Dental	3,287,021		2,413,154	36.2%	0.9%	35.3%	6.8%	28.5%
Medical	3,006,699		2,377,357	26.5%	0.0%	26.5%	2.3%	24.2%
Total Health Care Distribution	6,293,720		4,790,511	31.4%	0.5%	30.9%	4.5%	26.4%
Technology and value-added services	399,478		327,374	22.0%	0.2%	21.8%	10.0%	11.8%
Total excluding Corporate TSA Revenue	6,693,198		5,117,885	30.8%	0.5%	30.3%	4.9%	25.4%
Corporate TSA revenues (1)		_		n/a	n/a	n/a	n/a	n/a
Total North America	\$ 6,693,198	\$	5,117,885	30.8%	0.5%	30.3%	4.9%	25.4%
<u>International</u>	Q3 2021		Q3 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
D 1 1	f	ф	1.000.010	22.20	<b>5.5</b> 0	25.50	4.00/	22.5%
Dental Engineers	\$ 1,732,791	\$	1,299,918	33.3%	7.7%	25.6%	1.9%	23.7%
Dental Equipment	502,354	_	353,149	42.2%	8.9%	33.3%	1.8%	31.5%
Total Dental	2,235,145		1,653,067	35.2%	7.9%	27.3%	2.0%	25.3%
Medical	77,978		68,287	14.2%	7.8%	6.4%	0.0%	6.4%
Total Health Care Distribution	2,313,123		1,721,354	34.4%	8.0%	26.4%	1.8%	24.6%
Technology and value-added services	64,178		48,173	33.2%	10.1%	23.1%	3.3%	19.8%
Total excluding Corporate TSA Revenue	2,377,301		1,769,527	34.3%	8.0%	26.3%	1.8%	24.5%
Corporate TSA revenues (1)	<u>-</u> _		66,004	n/a	n/a	n/a	n/a	n/a
Total International	\$ 2,377,301	\$	1,835,531	29.5%	7.7%	21.8%	1.8%	20.0%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health Spin-off, which ended in December 2020.

### Henry Schein, Inc. 2021 Fourth Quarter Sales Summary (in thousands) (unaudited)

### Q4 2021 over Q4 2020

Global		Q4 2021	Q4 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$	1,509,518	\$ 1,361,219	10.9%	-0.7%	11.6%	5.0%	6.6%
Dental Equipment		510,266	485,153	5.2%	-1.2%	6.4%	0.8%	5.6%
Total Dental		2,019,784	1,846,372	9.4%	-0.9%	10.3%	3.9%	6.4%
Medical		1,133,498	 1,171,373	-3.2%	0.0%	-3.2%	3.9%	-7.1%
Total Health Care Distribution		3,153,282	3,017,745	4.5%	-0.6%	5.1%	4.0%	1.1%
Technology and value-added services		177,240	 138,711	27.8%	0.0%	27.8%	14.4%	13.4%
Total excluding Corporate TSA Revenue		3,330,522	3,156,456	5.5%	-0.5%	6.0%	4.3%	1.7%
Corporate TSA revenues (1)	-	_	 9,269	n/a	n/a	n/a	n/a	n/a
Total Global	<u>\$</u>	3,330,522	\$ 3,165,725	5.2%	-0.5%	5.7%	4.3%	1.4%
North America		Q4 2021	Q4 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$	900,915	\$ 762,587	18.1%	0.3%	17.8%	7.5%	10.3%
Dental Equipment		316,307	295,780	6.9%	0.3%	6.6%	0.0%	6.6%
Total Dental		1,217,222	1,058,367	15.0%	0.4%	14.6%	5.3%	9.3%
Medical		1,108,541	1,137,313	-2.5%	0.0%	-2.5%	4.1%	-6.6%
Total Health Care Distribution		2,325,763	2,195,680	5.9%	0.2%	5.7%	4.7%	1.0%
Technology and value-added services		154,645	119,456	29.5%	0.1%	29.4%	16.8%	12.6%
Total excluding Corporate TSA Revenue		2,480,408	2,315,136	7.1%	0.1%	7.0%	5.4%	1.6%
Corporate TSA revenues (1)		_	-	n/a	n/a	n/a	n/a	n/a
Total North America	\$	2,480,408	\$ 2,315,136	7.1%	0.1%	7.0%	5.4%	1.6%
<u>International</u>		Q4 2021	Q4 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$	608,603	\$ 598,632	1.7%	-2.1%	3.8%	1.9%	1.9%
Dental Equipment		193,959	189,373	2.4%	-3.7%	6.1%	1.9%	4.2%
Total Dental		802,562	788,005	1.8%	-2.6%	4.4%	1.9%	2.5%
Medical		24,957	34,060	-26.7%	-2.5%	-24.2%	0.0%	-24.2%
Total Health Care Distribution		827,519	 822,065	0.7%	-2.5%	3.2%	1.8%	1.4%
Technology and value-added services		22,595	19,255	17.3%	-0.5%	17.8%	0.0%	17.8%
Total excluding Corporate TSA Revenue		850,114	841,320	1.0%	-2.5%	3.5%	1.8%	1.7%
Corporate TSA revenues (1)		-	9,269	n/a	n/a	n/a	n/a	n/a
Total International	\$	850,114	\$ 850,589	-0.1%	-2.5%	2.4%	1.8%	0.6%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which ended in December 2020.

### Henry Schein, Inc. Full Year 2021 Sales Summary (in thousands) (unaudited)

### Full Year 2021 over Full Year 2020

Global	Full Year 2021	Full Year 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 5,854,451	\$ 4,555,234	28.5%	2.3%	26.2%	5.6%	20.6%
Dental Equipment	1,687,499	1,357,359	24.3%	2.4%	21.9%	0.8%	21.1%
Total Dental	7,541,950	5,912,593	27.6%	2.4%	25.2%	4.5%	20.7%
Medical	4,218,175	3,617,017	16.6%	0.1%	16.5%	2.8%	13.7%
Total Health Care Distribution	11,760,125	9,529,610	23.4%	1.5%	21.9%	3.8%	18.1%
Technology and value-added services	640,896	514,258	24.6%	1.1%	23.5%	10.5%	13.0%
Total excluding Corporate TSA Revenue	12,401,021	10,043,868	23.5%	1.5%	22.0%	4.2%	17.8%
Corporate TSA revenues (1)	_	75,273	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 12,401,021	\$ 10,119,141	22.6%	1.5%	21.1%	4.2%	16.9%
North America	Full Year 2021	Full Year 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 3,513,057	\$ 2,656,684	32.2%	0.7%	31.5%	8.3%	23.2%
Dental Equipment	991,186	814,837	21.6%	1.0%	20.6%	0.0%	20.6%
Total Dental	4,504,243	3,471,521	29.7%	0.7%	29.0%	6.4%	22.6%
Medical	4,115,240	3,514,670	17.1%	0.0%	17.1%	2.9%	14.2%
Total Health Care Distribution	8,619,483	6,986,191	23.4%	0.4%	23.0%	4.6%	18.4%
Technology and value-added services	554,123	446,830	24.0%	0.2%	23.8%	11.8%	12.0%
Total excluding Corporate TSA Revenue	9,173,606	7,433,021	23.4%	0.4%	23.0%	5.0%	18.0%
Corporate TSA revenues (1)	-	-	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 9,173,606	\$ 7,433,021	23.4%	0.4%	23.0%	5.0%	18.0%
<u>International</u>	Full Year 2021	Full Year 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 2,341,394	\$ 1,898,550	23.3%	4.6%	18.7%	1.9%	16.8%
Dental Equipment	696,313	542,522	28.3%	4.5%	23.8%	1.8%	22.0%
Total Dental	3,037,707	2,441,072	24.4%	4.5%	19.9%	1.9%	18.0%
Medical	102,935	102,347	0.6%	4.4%	-3.8%	0.0%	-3.8%
Total Health Care Distribution	3,140,642	2,543,419	23.5%	4.6%	18.9%	1.8%	17.1%
Technology and value-added services	86,773	67,428	28.7%	7.1%	21.6%	2.4%	19.2%
Total excluding Corporate TSA Revenue	3,227,415	2,610,847	23.6%	4.6%	19.0%	1.9%	17.1%
Corporate TSA revenues (1)	-	75,273	n/a	n/a	n/a	n/a	n/a
Total International	\$ 3,227,415	\$ 2,686,120	20.2%	4.5%	15.7%	1.8%	13.9%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health Spin-off, which ended in December 2020.

## **Exhibit A - First Quarter Sales**

Henry Schein, Inc. 2022 First Quarter Sales Summary (in millions) (unaudited)

## Q1 2022 over Q1 2021

Global		Q1 2022		Q1 2021	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$	1,426	\$	1,421	0.4%	-2.0%	2.4%	1.1%	1.3%
Dental Equipment		402		368	9.0%	-3.0%	12.0%	0.1%	11.9%
Total Dental		1,828		1,789	2.2%	-2.2%	4.4%	0.9%	3.5%
Medical		1,172		991	18.3%	-0.2%	18.5%	3.8%	14.7%
Total Health Care Distribution		3,000		2,780	7.9%	-1.5%	9.4%	1.9%	7.5%
Technology and value-added services		179		145	23.4%	-0.7%	24.1%	13.0%	11.1%
Total Global	\$	3,179	\$	2,925	8.7%	-1.4%	10.1%	2.4%	7.7%
North America		O1 2022		O1 2021	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
	ф	866	ф	024	2.00/	0.00/	2.00/	1.20/	2.60/
Dental Merchandise	\$		Þ	834	3.8%	0.0%	3.8%	1.2%	2.6%
Dental Equipment Total Dental		1,105		1,045	13.2% 5.7%	0.0% 0.0%	13.2% 5.7%	0.0% 0.9%	13.2%
Total Delital		1,103		1,043	3.1%	0.0%	3.1%	0.9%	4.8%
Medical		1,150		963	19.4%	0.0%	19.4%	3.9%	15.5%
Total Health Care Distribution		2,255		2,008	12.3%	0.0%	12.3%	2.4%	9.9%
Technology and value-added services		156		124	25.6%	0.0%	25.6%	15.3%	10.3%
Total North America	\$	2,411	\$	2,132	13.1%	0.0%	13.1%	3.1%	10.0%
<u>International</u>		Q1 2022		Q1 2021	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$	560	\$	587	-4.5%	-4.9%	0.4%	0.9%	-0.5%
Dental Equipment		163		157	3.3%	-7.0%	10.3%	0.2%	10.1%
Total Dental		723	_	744	-2.8%	-5.3%	2.5%	0.7%	1.8%
Medical		22		28	-20.6%	-5.5%	-15.1%	0.0%	-15.1%
Total Health Care Distribution		745		772	-3.5%	-5.4%	1.9%	0.7%	1.2%
Technology and value-added services		23		21	10.7%	-5.0%	15.7%	0.0%	15.7%
Total International	\$	768	\$	793	-3.1%	-5.3%	2.2%	0.6%	1.6%

## **Exhibit A - Second Quarter Sales**

Henry Schein, Inc. 2022 Second Quarter Sales Summary (in millions) (unaudited)

## **Q2 2022 over Q2 2021**

<u>Global</u>		Q2 2022		Q2 2021	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$	1,441	¢	1,508	-4.5%	-3.2%	-1.3%	0.9%	-2.2%
Dental Equipment	Ф	412	Ф	404	2.2%	-3.2% -4.8%	7.0%	0.9%	7.0%
Total Dental		1,853		1,912	-3.1%	-3.5%	0.4%	0.7%	-0.3%
Medical		996		902	10.3%	-0.3%	10.6%	3.9%	6.7%
Total Health Care Distribution		2,849		2,814	1.2%	-2.5%	3.7%	1.7%	2.0%
Technology and value-added services		181		153	18.1%	-1.5%	19.6%	8.8%	10.8%
Total Global	\$	3,030	\$	2,967	2.1%	-2.4%	4.5%	2.1%	2.4%
					Total Sales	Foreign Exchange	Local Currency	Acquisition	Local Internal
North America		Q2 2022		Q2 2021	Growth	Growth	Growth	Growth	Growth
Dental Merchandise	\$	879	\$	902	-2.5%	-0.3%	-2.2%	1.3%	-3.5%
Dental Equipment		245		227	7.6%	-0.5%	8.1%	0.0%	8.1%
Total Dental		1,124		1,129	-0.4%	-0.3%	-0.1%	1.0%	-1.1%
Medical		977		875	11.6%	0.0%	11.6%	4.0%	7.6%
Total Health Care Distribution		2,101		2,004	4.8%	-0.2%	5.0%	2.3%	2.7%
Technology and value-added services		158		131	20.5%	-0.1%	20.6%	10.2%	10.4%
Total North America	\$	2,259	\$	2,135	5.8%	-0.1%	5.9%	2.8%	3.1%
<u>International</u>		Q2 2022		Q2 2021	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$	562	\$	606	-7.5%	-7.4%	-0.1%	0.2%	-0.3%
Dental Equipment		167		177	-4.7%	-10.3%	5.6%	0.1%	5.5%
Total Dental		729	_	783	-6.8%	-8.0%	1.2%	0.2%	1.0%
Medical		19		27	-30.4%	-8.3%	-22.1%	0.0%	-22.1%
Total Health Care Distribution		748		810	-7.6%	-8.0%	0.4%	0.2%	0.2%
Technology and value-added services		23		22	3.5%	-9.9%	13.4%	0.0%	13.4%
Total International	\$	771	\$	832	-7.3%	-8.1%	0.8%	0.2%	0.6%

#### Henry Schein, Inc. 2022 Second Quarter Year-to-Date Sales Summary (in millions) (unaudited)

#### Q2 2022 Year-to Date over Q2 2021 Year-to-Date

<u>Global</u>	 Q2 2022	Q2 2021	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 2,867	\$ 2,929	-2.1%	-2.6%	0.5%	1.0%	-0.5%
Dental Equipment	814	772	5.5%	-3.9%	9.4%	0.1%	9.3%
Total Dental	3,681	3,701	-0.5%	-2.8%	2.3%	0.7%	1.6%
Medical	2,168	1,893	14.5%	-0.2%	14.7%	3.8%	10.9%
Total Health Care Distribution	 5,849	5,594	4.6%	-1.9%	6.5%	1.8%	4.7%
Technology and value-added services	 360	298	20.7%	-1.1%	21.8%	10.8%	11.0%
Total Global	\$ 6,209	\$ 5,892	5.4%	-1.9%	7.3%	2.3%	5.0%
North America	 02 2022	 02 2021	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
North America	 Q2 2022	 Q2 2021	Glown	Giowni	Glowin	Grown	Grown
Dental Merchandise	\$ 1,745	\$ 1,736	0.6%	-0.1%	0.7%	1.2%	-0.5%
Dental Equipment	 484	438	10.3%	-0.3%	10.6%	0.0%	10.6%
Total Dental	 2,229	2,174	2.5%	-0.2%	2.7%	1.0%	1.7%
Medical	2,127	1,838	15.7%	0.0%	15.7%	4.0%	11.7%
Total Health Care Distribution	4,356	4,012	8.6%	-0.1%	8.7%	2.4%	6.3%
Technology and value-added services	314	255	23.0%	0.0%	23.0%	12.6%	10.4%
Total North America	\$ 4,670	\$ 4,267	9.4%	-0.1%	9.5%	3.0%	6.5%
<u>International</u>	 Q2 2022	Q2 2021	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 1,122	\$ 1,193	-6.0%	-6.2%	0.2%	0.6%	-0.4%
Dental Equipment	330	334	-0.9%	-8.7%	7.8%	0.1%	7.7%
Total Dental	1,452	1,527	-4.9%	-6.7%	1.8%	0.4%	1.4%
Medical	 41	55	-25.4%	-6.8%	-18.6%	0.0%	-18.6%
Total Health Care Distribution	 1,493	1,582	-5.6%	-6.7%	1.1%	0.4%	0.7%
Technology and value-added services	 46	43	7.0%	-7.5%	14.5%	0.0%	14.5%
Total International	\$ 1,539	\$ 1,625	-5.3%	-6.8%	1.5%	0.5%	1.0%

## **Exhibit A - Third Quarter Sales**

Henry Schein, Inc. 2022 Third Quarter Sales Summary (in millions) (unaudited)

## O3 2022 over O3 2021

<u>Global</u>	 Q3 2022	Q3 2021	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 1,369	\$ 1,418	-3.5%	-4.5%	1.0%	1.8%	-0.8%
Dental Equipment	416	405	2.6%	-5.7%	8.3%	0.3%	8.0%
Total Dental	1,785	1,823	-2.1%	-4.7%	2.6%	1.4%	1.2%
Medical	 1,106	 1,185	-6.7%	-0.3%	-6.4%	2.4%	-8.8%
Total Health Care Distribution	2,891	3,008	-3.9%	-2.9%	-1.0%	1.7%	-2.7%
Technology and value-added services	 176	170	3.8%	-1.8%	5.6%	1.4%	4.2%
Total Global	\$ 3,067	\$ 3,178	-3.5%	-2.9%	-0.6%	1.8%	-2.4%
			<b>Total Sales</b>	Foreign Exchange	Local Currency	Acquisition	Local Internal
North America	 Q3 2022	 Q3 2021	Growth	Growth	Growth	Growth	Growth
Dental Merchandise	\$ 865	\$ 878	-1.6%	-0.3%	-1.3%	2.3%	-3.6%
Dental Equipment	266	237	12.8%	-0.4%	13.2%	0.4%	12.8%
Total Dental	1,131	1,115	1.5%	-0.3%	1.8%	1.9%	-0.1%
Medical	 1,088	1,162	-6.3%	0.0%	-6.3%	2.4%	-8.7%
Total Health Care Distribution	2,219	2,277	-2.5%	-0.1%	-2.4%	2.1%	-4.5%
Technology and value-added services	 155	149	4.1%	0.0%	4.1%	1.6%	2.5%
Total North America	\$ 2,374	\$ 2,426	-2.1%	-0.1%	-2.0%	2.1%	-4.1%
<u>International</u>	Q3 2022	Q3 2021	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 504	\$ 540	-6.5%	-11.2%	4.7%	0.8%	3.9%
Dental Equipment	150	168	-11.6%	-13.0%	1.4%	0.0%	1.4%
Total Dental	654	708	-7.7%	-11.6%	3.9%	0.6%	3.3%
Medical	18	23	-25.1%	-12.2%	-12.9%	0.0%	-12.9%
Total Health Care Distribution	672	731	-8.3%	-11.7%	3.4%	0.6%	2.8%
Technology and value-added services	 21	21	1.7%	-14.8%	16.5%	0.0%	16.5%
Total International	\$ 693	\$ 752	-8.0%	-11.7%	3.7%	0.6%	3.1%

## Henry Schein, Inc. 2022 Third Quarter Year-to-Date Sales Summary (in millions) (unaudited)

#### Q3 2022 Year-to-Date over Q3 2021 Year-to-Date

<u>Global</u>	Q3 2022	Q3 2021	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 4,236	\$ 4,347	-2.6%	-3.2%	0.6%	1.2%	-0.6%
Dental Equipment	1,230	1,177	4.5%	-4.5%	9.0%	0.1%	8.9%
Total Dental	5,466	5,524	-1.1%	-3.5%	2.4%	1.0%	1.4%
Medical	 3,274	3,078	6.3%	-0.3%	6.6%	3.3%	3.3%
Total Health Care Distribution	8,740	8,602	1.6%	-2.3%	3.9%	1.8%	2.1%
Technology and value-added services	536	468	14.5%	-1.4%	15.9%	7.4%	8.5%
Total Global	\$ 9,276	\$ 9,070	2.3%	-2.2%	4.5%	2.1%	2.4%
	 		Total Sales	Foreign Exchange	Local Currency	Acquisition	Local Internal
North America	 Q3 2022	 Q3 2021	Growth	Growth	Growth	Growth	Growth
Dental Merchandise	\$ 2,610	\$ 2,614	-0.2%	-0.2%	0.0%	1.6%	-1.6%
Dental Equipment	 750	675	11.2%	-0.3%	11.5%	0.1%	11.4%
Total Dental	3,360	3,289	2.2%	-0.2%	2.4%	1.3%	1.1%
Medical	 3,215	3,000	7.2%	0.0%	7.2%	3.4%	3.8%
Total Health Care Distribution	6,575	6,289	4.6%	-0.1%	4.7%	2.3%	2.4%
Technology and value-added services	 469	404	16.0%	0.0%	16.0%	8.5%	7.5%
Total North America	\$ 7,044	\$ 6,693	5.2%	-0.2%	5.4%	2.7%	2.7%
<u>International</u>	Q3 2022	Q3 2021	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 1,626	\$ 1,733	-6.2%	-7.8%	1.6%	0.7%	0.9%
Dental Equipment	480	502	-4.5%	-10.2%	5.7%	0.1%	5.6%
Total Dental	2,106	2,235	-5.8%	-8.3%	2.5%	0.5%	2.0%
Medical	59	78	-25.3%	-8.4%	-16.9%	0.0%	-16.9%
Total Health Care Distribution	 2,165	2,313	-6.5%	-8.3%	1.8%	0.5%	1.3%
Technology and value-added services	 67	64	5.3%	-9.8%	15.1%	0.0%	15.1%
Total International	\$ 2,232	\$ 2,377	-6.1%	-8.3%	2.2%	0.5%	1.7%

## **Exhibit A - Fourth Quarter Sales**

### Henry Schein, Inc. 2022 Fourth Quarter Sales Summary (in millions) (unaudited)

## Q4 2022 over Q4 2021

				Total Sales	Foreign Exchange	Local Currency	Acquisition	Extra Week	Local Internal
Global	Q4 2022		Q4 2021	Growth	Impact	Growth	Growth	Impact	Growth
Dental Merchandise	\$ 1,471	\$	1,510	-2.6%	-4.4%	1.8%	1.7%	3.8%	-3.7%
Dental Equipment	536		510	5.0%	-5.0%	10.0%	1.9%	7.4%	0.7%
Total Dental	2,007		2,020	-0.7%	-4.6%	3.9%	1.8%	4.7%	-2.6%
Medical	 1,177		1,132	4.1%	-0.2%	4.3%	0.0%	5.6%	-1.3%
Total Health Care Distribution	3,184		3,152	1.0%	-3.0%	4.0%	1.1%	5.0%	-2.1%
Technology and value-added services	 187	_	179	4.6%	-1.9%	6.5%	0.4%	2.7%	3.4%
Total Global	\$ 3,371	\$	3,331	1.2%	-3.0%	4.2%	1.1%	4.9%	-1.8%
					Foreign	Local		Extra	Local
				<b>Total Sales</b>	Exchange	Currency	Acquisition	Week	Internal
North America	Q4 2022	_	Q4 2021	Growth	Impact	Growth	Growth	Impact	Growth
Dental Merchandise	\$ 917	\$	901	1.7%	-0.7%	2.4%	2.4%	5.1%	-5.1%
Dental Equipment	351		316	10.8%	-0.9%	11.7%	3.0%	7.4%	1.3%
Total Dental	1,268		1,217	4.1%	-0.7%	4.8%	2.5%	5.7%	-3.4%
Medical	 1,160		1,107	4.8%	0.0%	4.8%	0.0%	5.7%	-0.9%
Total Health Care Distribution	2,428		2,324	4.4%	-0.4%	4.8%	1.3%	5.7%	-2.2%
Technology and value-added services	164		156	5.2%	-0.1%	5.3%	0.4%	2.8%	2.1%
Total North America	\$ 2,592	\$	2,480	4.5%	-0.3%	4.8%	1.2%	5.5%	-1.9%
				Total Sales	Foreign Exchange	Local Currency	Acquisition	Extra Week	Local Internal
<u>International</u>	Q4 2022		Q4 2021	Growth	Impact	Growth	Growth	Impact	Growth
Dental Merchandise	\$ 554	\$	609	-9.0%	-10.1%	1.1%	0.8%	2.0%	-1.7%
Dental Equipment	185		194	-4.4%	-11.5%	7.1%	0.0%	7.5%	-0.4%
Total Dental	739		803	-7.9%	-10.4%	2.5%	0.6%	3.3%	-1.4%
Medical	17		25	-26.0%	-10.0%	-16.0%	0.0%	3.7%	-19.7%
Total Health Care Distribution	 756		828	-8.4%	-10.4%	2.0%	0.6%	3.3%	-1.9%
Technology and value-added services	 23		23	0.6%	-13.8%	14.4%	0.0%	2.2%	12.2%
Total International	\$ 779	\$	851	-8.2%	-10.5%	2.3%	0.6%	3.2%	-1.5%

## Henry Schein, Inc. Full Year 2022 Sales Summary (in millions) (unaudited)

## Full Year 2022 over Full Year 2021

Global	Full Year 2022	2	Full Year 2021	Total Sales Growth	Foreign Exchange Impact	Local Currency Growth	Acquisition Growth	Extra Week Impact	Local Internal Growth
Dental Merchandise					-3.5%	0.9%	1.3%	1.0%	1 40/
Dental Equipment		)7 5		-2.6% 4.7%	-3.5% -4.6%	9.3%	0.6%		-1.4%
Total Dental	1,70 7,4		1,687 7,544	4.7% -0.9%	-4.6% -3.7%	9.3% 2.8%		2.3%	6.4%
Total Delital	7,4	13	7,544	-0.9%	-3.1%	2.8%	1.2%	1.2%	0.4%
Medical	4,45	51	4,210	5.7%	-0.3%	6.0%	2.4%	1.5%	2.1%
Total Health Care Distribution	11,92	24	11,754	1.4%	-2.5%	3.9%	1.6%	1.3%	1.0%
Technology and value-added services	72	23	647	11.8%	-1.5%	13.3%	5.4%	0.8%	7.1%
Total Global	\$ 12,64	17	\$ 12,401	2.0%	-2.4%	4.4%	1.8%	1.3%	1.3%
		_ =			Foreign	Local		Extra	Local
				<b>Total Sales</b>	Exchange	Currency	Acquisition	Week	Internal
North America	Full Year 2022	<u>.                                    </u>	Full Year 2021	Growth	Impact	Growth	Growth	Impact	Growth
Dental Merchandise	\$ 3.52	27 5	\$ 3,515	0.3%	-0.3%	0.6%	1.8%	1.3%	-2.5%
Dental Equipment	1,10		991	11.1%	-0.5%	11.6%	1.1%	2.3%	8.2%
Total Dental	4,62		4,506	2.7%	-0.3%	3.0%	1.6%	1.5%	-0.1%
	4,02	-0	4,500	2.770	0.570	3.070	1.070	1.570	0.170
Medical	4,3		4,107	6.5%	0.0%	6.5%	2.4%	1.6%	2.5%
Total Health Care Distribution	9,00	)3	8,613	4.5%	-0.2%	4.7%	2.0%	1.6%	1.1%
Technology and value-added services	63	33	560	13.0%	-0.1%	13.1%	6.3%	0.8%	6.0%
Total North America	\$ 9,6.	36	\$ 9,173	5.0%	-0.2%	5.2%	2.3%	1.5%	1.4%
				Total Sales	Foreign Exchange	Local Currency	Acquisition	Extra Week	Local Internal
<u>International</u>	Full Year 2022	<u>.                                    </u>	Full Year 2021	Growth	Impact	Growth	Growth	Impact	Growth
Dental Merchandise	\$ 2,18	30 5	\$ 2,342	-6.9%	-8.3%	1.4%	0.6%	0.6%	0.2%
Dental Equipment	60	55	696	-4.5%	-10.6%	6.1%	0.1%	2.1%	3.9%
Total Dental	2,84	15	3,038	-6.3%	-8.8%	2.5%	0.5%	0.9%	1.1%
Medical	,	76	103	-25.5%	-8.8%	-16.7%	0.0%	0.9%	-17.6%
Total Health Care Distribution	2,92	21	3,141	-7.0%	-8.9%	1.9%	0.6%	0.8%	0.5%
Technology and value-added services	9	90	87	4.0%	-11.0%	15.0%	0.0%	0.6%	14.4%
Total International	\$ 3,0	11	\$ 3,228	-6.7%	-8.9%	2.2%	0.5%	0.8%	0.9%

## **Exhibit A - First Quarter Sales**

Henry Schein, Inc. 2023 First Quarter Sales Summary (in millions) (unaudited)

## Q1 2023 over Q1 2022

					Local Curre	ncy Growth			
Global		O1 2023		O1 2022	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	1,487	\$	1.428	4.0%	2.5%	6.5%	-2.4%	4.1%
Dental Equipment	Ψ	411	Ψ	400	3.9%	1.5%	5.4%	-2.6%	2.8%
Total Dental		1,898		1,828	4.0%	2.3%	6.3%	-2.5%	3.8%
Medical		971		1,172	-17.1%	0.0%	-17.1%	-0.1%	-17.2%
Total Health Care Distribution		2,869		3,000	-4.3%	1.4%	-2.9%	-1.5%	-4.4%
Technology and Value-Added Services		191		179	6.5%	1.5%	8.0%	-1.2%	6.8%
Total Global	\$	3,060	\$	3,179	-3.7%	1.4%	-2.3%	-1.5%	-3.8%
					Local Curre	ncy Growth			
North America		Q1 2023		Q1 2022	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	896	\$	868	1.3%	2.5%	3.8%	-0.5%	3.3%
Dental Equipment		248		237	2.6%	2.5%	5.1%	-0.9%	4.2%
Total Dental		1,144		1,105	1.6%	2.5%	4.1%	-0.6%	3.5%
Medical		951		1,150	-17.3%	0.0%	-17.3%	0.0%	-17.3%
Total Health Care Distribution		2,095		2,255	-8.1%	1.3%	-6.8%	-0.3%	-7.1%
Technology and Value-Added Services		166		156	5.4%	1.8%	7.2%	-0.1%	7.1%
Total North America	\$	2,261	\$	2,411	-7.2%	1.3%	-5.9%	-0.3%	-6.2%
					Local Curre	ncy Growth			
<u>International</u>		Q1 2023		Q1 2022	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	591	\$	560	8.1%	2.6%	10.7%	-5.2%	5.5%
Dental Equipment		163		163	5.8%	0.0%	5.8%	-5.2%	0.6%
Total Dental		754		723	7.6%	2.0%	9.6%	-5.2%	4.4%
Medical		20		22	-6.3%	0.0%	-6.3%	-5.3%	-11.6%
Total Health Care Distribution		774		745	7.2%	1.9%	9.1%	-5.2%	3.9%
Technology and Value-Added Services		25		23	13.5%	0.0%	13.5%	-8.4%	5.1%
Total International	\$	799	\$	768	7.4%	1.8%	9.2%	-5.2%	4.0%

## **Exhibit A - Second Quarter Sales**

Henry Schein, Inc. 2023 Second Quarter Sales Summary (in millions) (unaudited)

$\Omega^2$	2023	over	$\Omega^2$	2022
U4	4043	UVCI	V4	4044

			Local Curre	ncy Growth	<b>Total Local</b>	Foreign	
			Local Internal	Acquisition	Currency	Exchange	<b>Total Sales</b>
<u>Global</u>	 Q2 2023	Q2 2022	Growth	Growth	Growth	Impact	Growth
Dental Merchandise	\$ ,	\$ 1,442	0.7%	4.8%	5.5%	-0.6%	4.9%
Dental Equipment	 443	411	6.4%	2.0%	8.4%	-0.4%	8.0%
Total Dental	1,957	1,853	2.0%	4.2%	6.2%	-0.6%	5.6%
Medical	 950	996	-5.3%	0.8%	-4.5%	-0.1%	-4.6%
Total Health Care Distribution	2,907	2,849	-0.6%	3.0%	2.4%	-0.3%	2.1%
Technology and Value-Added Services	 193	 181	5.5%	1.5%	7.0%	-0.3%	6.7%
Total Global	\$ 3,100	\$ 3,030	-0.2%	2.9%	2.7%	-0.4%	2.3%
			Local Curre	ncy Growth	Total Local	Foreign	
			Local Internal	Acquisition	Currency	Exchange	<b>Total Sales</b>
North America	 Q2 2023	Q2 2022	Growth	Growth	Growth	Impact	Growth
Dental Merchandise	\$ 897	\$ 881	0.0%	2.3%	2.3%	-0.5%	1.8%
Dental Equipment	272	243	9.8%	3.3%	13.1%	-0.8%	12.3%
Total Dental	1,169	1,124	2.1%	2.5%	4.6%	-0.5%	4.1%
Medical	 925	977	-5.3%	0.0%	-5.3%	0.0%	-5.3%
Total Health Care Distribution	 2,094	2,101	-1.4%	1.4%	0.0%	-0.3%	-0.3%
Technology and Value-Added Services	 168	158	4.5%	1.7%	6.2%	-0.2%	6.0%
Total North America	\$ 2,262	\$ 2,259	-0.9%	1.3%	0.4%	-0.2%	0.2%
			Local Curre	ncy Growth	Total Local	Foreign	
			Local Internal	Acquisition	Currency	Exchange	<b>Total Sales</b>
<u>International</u>	 Q2 2023	Q2 2022	Growth	Growth	Growth	Impact	Growth
Dental Merchandise	\$ 617	\$ 561	1.9%	8.7%	10.6%	-0.7%	9.9%
Dental Equipment	 171	 168	1.6%	0.0%	1.6%	0.1%	1.7%
Total Dental	 788	729	1.8%	6.7%	8.5%	-0.5%	8.0%
Medical	 25	19	-5.4%	40.6%	35.2%	-1.5%	33.7%
Total Health Care Distribution	 813	748	1.7%	7.5%	9.2%	-0.6%	8.6%
Technology and Value-Added Services	 25	23	12.7%	0.0%	12.7%	-1.7%	11.0%
Total International	\$ 838	\$ 771	2.0%	7.3%	9.3%	-0.6%	8.7%

### Henry Schein, Inc. 2023 Second Quarter Year-to-Date Sales Summary (in millions) (unaudited)

## Q2 2023 Year-to Date over Q2 2022 Year-to-Date

			Local Curre	ncy Growth	Total Local	Foreign	
			Local Internal	Acquisition	Currency	Exchange	<b>Total Sales</b>
<u>Global</u>	 Q2 2023	 Q2 2022	Growth	Growth	Growth	Impact	Growth
Dental Merchandise	\$ 3,001	\$ 2,870	2.4%	3.6%	6.0%	-1.5%	4.5%
Dental Equipment	854	811	5.2%	1.7%	6.9%	-1.5%	5.4%
Total Dental	 3,855	3,681	3.0%	3.2%	6.2%	-1.5%	4.7%
Medical	 1,921	2,168	-11.7%	0.4%	-11.3%	-0.1%	-11.4%
Total Health Care Distribution	5,776	5,849	-2.5%	2.2%	-0.3%	-0.9%	-1.2%
Technology and Value-Added Services	384	360	6.0%	1.5%	7.5%	-0.8%	6.7%
Total Global	\$ 6,160	\$ 6,209	-2.0%	2.2%	0.2%	-1.0%	-0.8%
			Local Curre	ncy Growth	Total Local	Foreign	
			Local Internal	Acquisition	Currency	Exchange	<b>Total Sales</b>
North America	Q2 2023	Q2 2022	Growth	Growth	Growth	Impact	Growth
Dental Merchandise	\$ 1,793	\$ 1,749	0.6%	2.5%	3.1%	-0.6%	2.5%
Dental Equipment	520	480	6.2%	3.0%	9.2%	-0.9%	8.3%
Total Dental	 2,313	2,229	1.8%	2.6%	4.4%	-0.6%	3.8%
Medical	 1,876	2,127	-11.8%	0.0%	-11.8%	0.0%	-11.8%
Total Health Care Distribution	4,189	4,356	-4.8%	1.3%	-3.5%	-0.3%	-3.8%
Technology and Value-Added Services	 334	314	5.0%	1.7%	6.7%	-0.1%	6.6%
Total North America	\$ 4,523	\$ 4,670	-4.2%	1.4%	-2.8%	-0.3%	-3.1%
			Local Curre	ncy Growth	Total Local	Foreign	
			Local Internal	Acquisition	Currency	Exchange	<b>Total Sales</b>
<u>International</u>	 Q2 2023	Q2 2022	Growth	Growth	Growth	Impact	Growth
Dental Merchandise	\$ 1,208	\$ 1,121	5.0%	5.6%	10.6%	-2.9%	7.7%
Dental Equipment	334	331	3.7%	0.0%	3.7%	-2.5%	1.2%
Total Dental	 1,542	1,452	4.7%	4.3%	9.0%	-2.8%	6.2%
Medical	45	41	-5.9%	18.7%	12.8%	-3.6%	9.2%
Total Health Care Distribution	1,587	 1,493	4.4%	4.7%	9.1%	-2.8%	6.3%
Technology and Value-Added Services	 50	 46	13.1%	0.0%	13.1%	-5.1%	8.0%
Total International	\$ 1,637	\$ 1,539	4.7%	4.6%	9.3%	-3.0%	6.3%

## **Exhibit A - Third Quarter Sales**

Henry Schein, Inc. 2023 Third Quarter Sales Summary (in millions) (unaudited) Q3 2023 over Q3 2022

			Local Currency Growth						
Global		Q3 2023		Q3 2022	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	1,465	\$	1,371	0.3%	4.8%	5.1%	1.8%	6.9%
Dental Equipment		417		414	-2.0%	0.9%	-1.1%	1.7%	0.6%
Total Dental		1,882		1,785	-0.2%	3.8%	3.6%	1.8%	5.4%
Medical		1,070		1,106	-4.6%	1.4%	-3.2%	0.1%	-3.1%
Total Health Care Distribution		2,952		2,891	-1.9%	2.9%	1.0%	1.1%	2.1%
Technology and Value-Added Services		210		176	9.6%	8.6%	18.2%	0.6%	18.8%
Total Global	\$	3,162	\$	3,067	-1.2%	3.2%	2.0%	1.1%	3.1%
					Local Curre	ncy Growth			
		02.404		02.000	Local Internal	Acquisition	Total Local Currency	Foreign Exchange	Total Sales
North America	_	Q3 2023	_	Q3 2022	Growth	Growth	Growth	Impact	Growth
Dental Merchandise	\$	866	\$	866	-1.2%	1.4%	0.2%	-0.3%	-0.1%
Dental Equipment		268		265	0.2%	1.4%	1.6%	-0.4%	1.2%
Total Dental		1,134		1,131	-0.9%	1.4%	0.5%	-0.3%	0.2%
Medical		1,044		1,088	-4.5%	0.4%	-4.1%	0.0%	-4.1%
Total Health Care Distribution		2,178		2,219	-2.7%	0.9%	-1.8%	-0.1%	-1.9%
Technology and Value-Added Services		185		155	9.2%	9.8%	19.0%	0.0%	19.0%
Total North America	\$	2,363	\$	2,374	-1.9%	1.5%	-0.4%	-0.1%	-0.5%
					Local Curre	ncy Growth			
							Total Local	Foreign	
I., 4		02 2022		02.2022	Local Internal	Acquisition	Currency	Exchange	Total Sales
<u>International</u>	_	Q3 2023	_	Q3 2022	Growth	Growth	Growth	Impact	Growth
Dental Merchandise	\$	599	\$	505	2.9%	10.6%	13.5%	5.3%	18.8%
Dental Equipment		149		149	-5.9%	0.0%	-5.9%	5.5%	-0.4%
Total Dental		748		654	0.9%	8.1%	9.0%	5.4%	14.4%
Medical		26		18	-9.2%	63.0%	53.8%	3.3%	57.1%
Total Health Care Distribution		774	_	672	0.6%	9.6%	10.2%	5.3%	15.5%
Technology and Value-Added Services		25		21	11.9%	0.0%	11.9%	5.8%	17.7%
Total International	\$	799	\$	693	1.0%	9.2%	10.2%	5.4%	15.6%

## Henry Schein, Inc. 2023 Third Quarter Year-to-Date Sales Summary (in millions) (unaudited)

## Q3 2023 Year-to Date over Q3 2022 Year-to-Date

			Local Curre	ncy Growth				
Global	 Q3 2023	Q3 2022	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth	
Dental Merchandise	\$ 4,466	\$ 4,241	1.7%	4.0%	5.7%	-0.4%	5.3%	
Dental Equipment	 1,271	1,225	2.7%	1.5%	4.2%	-0.4%	3.8%	
Total Dental	 5,737	5,466	1.9%	3.5%	5.4%	-0.4%	5.0%	
Medical	 2,991	3,274	-9.3%	0.7%	-8.6%	0.0%	-8.6%	
Total Health Care Distribution	 8,728	8,740	-2.3%	2.4%	0.1%	-0.2%	-0.1%	
Technology and Value-Added Services	 594	536	7.2%	3.8%	11.0%	-0.3%	10.7%	
Total Global	\$ 9,322	\$ 9,276	-1.7%	2.5%	0.8%	-0.3%	0.5%	
	 _		Local Curre	ncy Growth				
North Amorica	02 2022	02.2022	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange	Total Sales	
North America	 Q3 2023	 Q3 2022	Growth	Growiii	Growin	Impact	Growth	
Dental Merchandise	\$ 2,659	\$ 2,615	0.0%	2.1%	2.1%	-0.4%	1.7%	
Dental Equipment	 788	745	4.1%	2.4%	6.5%	-0.7%	5.8%	
Total Dental	3,447	3,360	0.9%	2.2%	3.1%	-0.5%	2.6%	
Medical	2,920	3,215	-9.3%	0.1%	-9.2%	0.0%	-9.2%	
Total Health Care Distribution	6,367	6,575	-4.1%	1.2%	-2.9%	-0.3%	-3.2%	
Technology and Value-Added Services	 519	469	6.4%	4.4%	10.8%	-0.1%	10.7%	
Total North America	\$ 6,886	\$ 7,044	-3.4%	1.4%	-2.0%	-0.3%	-2.3%	
			Local Curre	ncy Growth				
		02.000	Local Internal	Acquisition	Total Local Currency	Foreign Exchange	Total Sales	
<u>International</u>	 Q3 2023	 Q3 2022	Growth	Growth	Growth	Impact	Growth	
Dental Merchandise	\$ 1,807	\$ 1,626	4.4%	7.1%	11.5%	-0.4%	11.1%	
Dental Equipment	 483	480	0.7%	0.0%	0.7%	0.0%	0.7%	
Total Dental	 2,290	2,106	3.5%	5.5%	9.0%	-0.2%	8.8%	
Medical	 71	59	-6.8%	31.7%	24.9%	-1.5%	23.4%	
Total Health Care Distribution	 2,361	2,165	3.2%	6.3%	9.5%	-0.4%	9.1%	
Technology and Value-Added Services	 75	 67	12.7%	0.0%	12.7%	-1.6%	11.1%	
Total International	\$ 2,436	\$ 2,232	3.5%	6.1%	9.6%	-0.4%	9.2%	

## **Exhibit A - Fourth Quarter Sales**

## Henry Schein, Inc. 2023 Fourth Quarter Sales Summary (in millions) (unaudited) Q4 2023 over Q4 2022

	Local Currency Growth									
Global		Q4 2023		Q4 2022	Local Internal Growth	Acquisition Growth	Extra Week Impact	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	1,348	\$	1,474	-11.3%	4.4%	-3.5%	-10.4%	1.9%	-8.5%
Dental Equipment		454		533	-9.7%	0.0%	-6.3%	-16.0%	1.2%	-14.8%
Total Dental		1,802		2,007	-10.9%	3.2%	-4.2%	-11.9%	1.7%	-10.2%
Medical		1,003		1,177	-17.0%	6.4%	-4.4%	-15.0%	0.1%	-14.9%
Total Health Care Distribution		2,805		3,184	-13.1%	4.5%	-4.4%	-13.0%	1.1%	-11.9%
Technology and Value-Added Services		212		187	7.1%	8.4%	-2.8%	12.7%	0.7%	13.4%
Total Global	\$	3,017	\$	3,371	-12.0%	4.7%	-4.3%	-11.6%	1.1%	-10.5%
					Local	Currency Grow	th			
North America		Q4 2023		Q4 2022	Local Internal Growth	Acquisition Growth	Extra Week Impact	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	770	\$	920	-11.9%	0.1%	-4.5%	-16.3%	0.0%	-16.3%
Dental Equipment		283		348	-12.5%	0.0%	-6.1%	-18.6%	0.0%	-18.6%
Total Dental		1,053		1,268	-12.1%	0.1%	-4.9%	-16.9%	-0.1%	-17.0%
Medical		977		1,160	-17.0%	5.8%	-4.5%	-15.7%	0.0%	-15.7%
Total Health Care Distribution		2,030		2,428	-14.4%	2.8%	-4.7%	-16.3%	-0.1%	-16.4%
Technology and Value-Added Services		186		164	6.8%	9.5%	-2.9%	13.4%	0.0%	13.4%
Total North America	\$	2,216	\$	2,592	-13.0%	3.2%	-4.7%	-14.5%	0.0%	-14.5%
					Local	Currency Grow	th			
<u>International</u>		Q4 2023		Q4 2022	Local Internal Growth	Acquisition Growth	Extra Week Impact	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	578	\$	554	-10.4%	11.6%	-1.8%	-0.6%	5.0%	4.4%
Dental Equipment		171		185	-4.5%	0.0%	-6.8%	-11.3%	3.5%	-7.8%
Total Dental		749		739	-9.0%	8.6%	-2.9%	-3.3%	4.6%	1.3%
Medical		26		17	-16.4%	51.6%	-3.9%	31.3%	4.5%	35.8%
Total Health Care Distribution		775		756	-9.1%	9.7%	-3.0%	-2.4%	4.6%	2.2%
Technology and Value-Added Services		26		23	9.8%	0.0%	-2.1%	7.7%	5.8%	13.5%
Total International	\$	801	\$	779	-8.6%	9.5%	-3.0%	-2.1%	4.6%	2.5%

## Henry Schein, Inc. Full Year 2023 Sales Summary (in millions) (unaudited)

## Full Year 2023 over Full Year 2022

	Local Currency								
Global	Full Year 202	B Fu	ıll Year 2022	Local Internal Growth	Acquisition Growth	Extra Week Impact	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$ 5,8	14 \$	5,715	-1.6%	4.2%	-1.0%	1.6%	0.1%	1.7%
Dental Equipment	1,7	25	1,758	-0.9%	1.1%	-2.1%	-1.9%	0.0%	-1.9%
Total Dental	7,5	39	7,473	-1.4%	3.4%	-1.3%	0.7%	0.2%	0.9%
Medical	3,9	94	4,451	-11.2%	2.2%	-1.3%	-10.3%	0.0%	-10.3%
Total Health Care Distribution	11,5	33	11,924	-5.1%	2.9%	-1.2%	-3.4%	0.1%	-3.3%
Technology and Value-Added Services	8	)6	723	7.2%	5.0%	-0.8%	11.4%	0.0%	11.4%
Total Global	\$ 12,3	39 \$	12,647	-4.4%	3.1%	-1.2%	-2.5%	0.1%	-2.4%
		Local Currency Growth							
				Local Internal	Acquisition	Extra Week	Total Local Currency	Foreign Exchange	<b>Total Sales</b>
North America	Full Year 2023	Fu Fu	ıll Year 2022	Growth	Growth	Impact	Growth	Impact	Growth
Dental Merchandise	\$ 3,4	29 \$	3,535	-3.0%	1.5%	-1.2%	-2.7%	-0.3%	-3.0%
Dental Equipment	1,0	71	1,093	-1.0%	1.6%	-2.1%	-1.5%	-0.5%	-2.0%
Total Dental	4,5	00	4,628	-2.5%	1.6%	-1.5%	-2.4%	-0.4%	-2.8%
Medical	3,8	97	4,375	-11.3%	1.7%	-1.3%	-10.9%	0.0%	-10.9%
Total Health Care Distribution	8,3	97	9,003	-6.8%	1.6%	-1.3%	-6.5%	-0.2%	-6.7%
Technology and Value-Added Services	7	)5	633	6.5%	5.7%	-0.8%	11.4%	0.0%	11.4%
Total North America	\$ 9,1	92 \$	9,636	-5.9%	1.8%	-1.3%	-5.4%	-0.1%	-5.5%
				Local	l Currency Grow	th			
					·		<b>Total Local</b>	Foreign	
	T 11.77 - 000	_		Local Internal	Acquisition	Extra Week	Currency	Exchange	Total Sales
<u>International</u>	Full Year 202.	Fu Fu	ıll Year 2022	Growth	Growth	Impact	Growth	Impact	Growth
Dental Merchandise	\$ 2,3	35 \$	2,180	0.7%	8.2%	-0.5%	8.4%	1.0%	9.4%
Dental Equipment		54	665	-0.7%	0.0%	-1.9%	-2.6%	0.9%	-1.7%
Total Dental	3,0	39	2,845	0.4%	6.3%	-0.9%	5.8%	1.0%	6.8%
Medical		97	76	-9.1%	36.6%	-1.0%	26.5%	-0.1%	26.4%
Total Health Care Distribution	3,1	36	2,921	0.1%	7.2%	-0.9%	6.4%	0.9%	7.3%
Technology and Value-Added Services		)1	90	12.0%	0.0%	-0.6%	11.4%	0.3%	11.7%
Total International	\$ 3,2	<b>\$</b>	3,011	0.5%	6.9%	-0.9%	6.5%	1.0%	7.5%

## **Exhibit A - First Quarter Sales**

Henry Schein, Inc. 2024 First Quarter Sales Summary (in millions) (unaudited)

Q1 2024 ove	r Q1 2023
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				<b>Local Currency Growth</b>				
<u>Global</u>		Q1 2024	 Q1 2023	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	1,499	\$ 1,487	-3.7%	3.8%	0.1%	0.7%	0.8%
Dental Equipment		415	411	0.2%	0.0%	0.2%	0.6%	0.8%
Total Dental		1,914	1,898	-2.9%	3.0%	0.1%	0.7%	0.8%
Medical		1,041	971	-0.7%	8.0%	7.3%	0.0%	7.3%
Total Health Care Distribution		2,955	2,869	-2.1%	4.6%	2.5%	0.5%	3.0%
Technology and Value-Added Services		217	 191	3.2%	10.2%	13.4%	0.4%	13.8%
Total Global	\$	3,172	\$ 3,060	-1.8%	5.0%	3.2%	0.5%	3.7%
				Local Curre	ncy Growth			
North America		Q1 2024	Q1 2023	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	848	\$ 896	-5.5%	0.1%	-5.4%	0.0%	-5.4%
Dental Equipment		255	248	2.9%	0.0%	2.9%	0.1%	3.0%
Total Dental		1,103	 1,144	-3.7%	0.1%	-3.6%	0.0%	-3.6%
Medical		1,014	 951	-0.5%	7.1%	6.6%	0.0%	6.6%
Total Health Care Distribution	· <u> </u>	2,117	 2,095	-2.2%	3.2%	1.0%	0.1%	1.1%
Technology and Value-Added Services		189	 166	2.3%	11.6%	13.9%	0.0%	13.9%
Total North America	\$	2,306	\$ 2,261	-1.9%	3.9%	2.0%	0.0%	2.0%
				Local Curre	ncy Growth			
<u>International</u>	_	Q1 2024	 Q1 2023	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	651	\$ 591	-1.0%	9.4%	8.4%	1.8%	10.2%
Dental Equipment		160	163	-3.8%	0.0%	-3.8%	1.3%	-2.5%
Total Dental		811	754	-1.6%	7.4%	5.8%	1.6%	7.4%
Medical		27	 20	-10.4%	50.8%	40.4%	0.0%	40.4%
Total Health Care Distribution		838	774	-1.8%	8.5%	6.7%	1.6%	8.3%
Technology and Value-Added Services		28	 25	8.9%	0.6%	9.5%	3.2%	12.7%
Total International	\$	866	\$ 799	-1.5%	8.2%	6.7%	1.7%	8.4%

#### **Exhibit A - Second Quarter Sales**

Henry Schein, Inc. 2024 Second Quarter Sales Summary (in millions) (unaudited) Q2 2024 over Q2 2023

				Local Curre	ncy Growth			
Global		Q2 2024	Q2 2023	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	1,484	\$ 1,514	-2.6%	1.4%	-1.2%	-0.7%	-1.9%
Dental Equipment		440	443	-0.4%	0.2%	-0.2%	-0.5%	-0.7%
Total Dental		1,924	1,957	-2.1%	1.2%	-0.9%	-0.8%	-1.7%
Medical		998	 950	-4.3%	9.3%	5.0%	0.0%	5.0%
Total Health Care Distribution		2,922	2,907	-2.8%	3.8%	1.0%	-0.5%	0.5%
Technology and Value-Added Services	_	214	193	3.9%	7.0%	10.9%	-0.1%	10.8%
Total Global	\$	3,136	\$ 3,100	-2.4%	4.0%	1.6%	-0.5%	1.1%
				Local Curre	ncy Growth			
North America		Q2 2024	Q2 2023	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	849	\$ 897	-5.2%	0.1%	-5.1%	-0.2%	-5.3%
Dental Equipment		280	272	2.9%	0.0%	2.9%	-0.2%	2.7%
Total Dental		1,129	1,169	-3.3%	0.0%	-3.3%	-0.1%	-3.4%
Medical		970	925	-4.3%	9.2%	4.9%	0.0%	4.9%
Total Health Care Distribution		2,099	2,094	-3.8%	4.1%	0.3%	-0.1%	0.2%
Technology and Value-Added Services	_	186	168	2.9%	7.9%	10.8%	0.0%	10.8%
Total North America	\$	2,285	\$ 2,262	-3.3%	4.4%	1.1%	-0.1%	1.0%
				Local Curre	ncy Growth			
<u>International</u>		Q2 2024	Q2 2023	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	635	\$ 617	1.0%	3.6%	4.6%	-1.7%	2.9%
Dental Equipment		160	 171	-5.5%	0.6%	-4.9%	-1.2%	-6.1%
Total Dental		795	788	-0.4%	2.9%	2.5%	-1.5%	1.0%
Medical		28	25	-1.9%	12.1%	10.2%	-1.2%	9.0%
Total Health Care Distribution		823	813	-0.4%	3.2%	2.8%	-1.6%	1.2%
Technology and Value-Added Services		28	25	10.5%	0.8%	11.3%	-0.3%	11.0%
Total International	\$	851	\$ 838	-0.1%	3.1%	3.0%	-1.5%	1.5%

## Henry Schein, Inc. 2024 Second Quarter Year-to-Date Sales Summary (in millions) (unaudited)

#### Q2 2024 Year-to Date over Q2 2023 Year-to-Date

					Local Curre	Local Currency Growth			
<u>Global</u>		Q2 2024		Q2 2023	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	2,983	\$	3,001	-3.2%	2.6%	-0.6%	0.0%	-0.6%
Dental Equipment		855		854	-0.1%	0.1%	0.0%	0.0%	0.0%
Total Dental		3,838		3,855	-2.5%	2.1%	-0.4%	-0.1%	-0.5%
Medical		2,039		1,921	-2.4%	8.6%	6.2%	0.0%	6.2%
Total Health Care Distribution		5,877		5,776	-2.5%	4.3%	1.8%	-0.1%	1.7%
Technology and Value-Added Services		431		384	3.6%	8.5%	12.1%	0.2%	12.3%
Total Global	\$	6,308	\$	6,160	-2.1%	4.5%	2.4%	0.0%	2.4%
					Local Curre	ency Growth			
North America		Q2 2024		Q2 2023	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	1,697	s	1,793	-5.3%	0.0%	-5.3%	0.0%	-5.3%
Dental Equipment	•	535	•	520	2.9%	0.0%	2.9%	-0.1%	2.8%
Total Dental		2,232		2,313	-3.5%	0.0%	-3.5%	0.0%	-3.5%
Medical		1,984		1,876	-2.4%	8.2%	5.8%	0.0%	5.8%
Total Health Care Distribution		4,216		4,189	-3.0%	3.7%	0.7%	-0.1%	0.6%
Technology and Value-Added Services		375		334	2.6%	9.8%	12.4%	0.0%	12.4%
Total North America	\$	4,591	\$	4,523	-2.6%	4.1%	1.5%	0.0%	1.5%
					Local Curre	ency Growth			
<u>International</u>		Q2 2024		Q2 2023	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	1,286	\$	1,208	0.0%	6.5%	6.5%	0.0%	6.5%
Dental Equipment		320		334	-4.7%	0.3%	-4.4%	0.1%	-4.3%
Total Dental		1,606		1,542	-1.0%	5.1%	4.1%	0.0%	4.1%
Medical		55		45	-5.6%	29.0%	23.4%	-0.7%	22.7%
Total Health Care Distribution		1,661		1,587	-1.1%	5.8%	4.7%	-0.1%	4.6%
Technology and Value-Added Services		56		50	9.7%	0.8%	10.5%	1.3%	11.8%
Total International	\$	1,717	\$	1,637	-0.8%	5.6%	4.8%	0.1%	4.9%

## **Exhibit A - Third Quarter Sales**

Henry Schein, Inc. 2024 Third Quarter Sales Summary (in millions) (unaudited)

## Q3 2024 over Q3 2023

				Local Curre	ncy Growth			
Global	 Q3 2024	Q3	2023	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$ 1,424	\$	1,465	-2.5%	0.3%	-2.2%	-0.6%	-2.8%
Dental Equipment	 428		417	1.8%	0.9%	2.7%	0.1%	2.8%
Total Dental	1,852		1,882	-1.6%	0.5%	-1.1%	-0.5%	-1.6%
Medical	 1,101		1,070	-4.8%	7.6%	2.8%	0.1%	2.9%
Total Health Care Distribution	2,953		2,952	-2.7%	3.0%	0.3%	-0.3%	0.0%
Technology and Value-Added Services	 221		210	-1.1%	6.0%	4.9%	0.2%	5.1%
Total Global	\$ 3,174	\$	3,162	-2.6%	3.2%	0.6%	-0.2%	0.4%
				Local Curre	ncy Growth			
North America	 Q3 2024	Q3	2023	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$ 823 \$	\$	866	-4.9%	0.1%	-4.8%	-0.2%	-5.0%
Dental Equipment	 266		268	-0.3%	0.0%	-0.3%	-0.3%	-0.6%
Total Dental	1,089		1,134	-3.8%	0.0%	-3.8%	-0.1%	-3.9%
Medical	 1,076		1,044	-4.8%	7.8%	3.0%	0.0%	3.0%
Total Health Care Distribution	2,165		2,178	-4.3%	3.8%	-0.5%	-0.1%	-0.6%
Technology and Value-Added Services	 190		185	-3.1%	5.4%	2.3%	0.0%	2.3%
Total North America	\$ 2,355	\$	2,363	-4.2%	3.9%	-0.3%	-0.1%	-0.4%
				Local Curre	ncy Growth			
<u>International</u>	 Q3 2024	Q3	2023	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$ 601 5	\$	599	0.9%	0.7%	1.6%	-1.3%	0.3%
Dental Equipment	 162		149	5.6%	2.4%	8.0%	0.8%	8.8%
Total Dental	763		748	1.8%	1.1%	2.9%	-0.9%	2.0%
Medical	 25		26	-5.9%	0.0%	-5.9%	1.2%	-4.7%
Total Health Care Distribution	788		774	1.6%	0.9%	2.5%	-0.7%	1.8%
Technology and Value-Added Services	 31		25	13.4%	10.6%	24.0%	1.4%	25.4%
Total International	\$ 819	\$	799	1.9%	1.3%	3.2%	-0.7%	2.5%

# Henry Schein, Inc. 2024 Third Quarter Year-to-Date Sales Summary (in millions) (unaudited)

#### Q3 2024 Year-to-Date over Q3 2023 Year-to-Date

				Local Curre	ency Growth			
Global	Q	3 2024	Q3 2023	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	4,407	\$ 4,466	-3.0%	1.9%	-1.1%	-0.2%	-1.3%
Dental Equipment		1,283	 1,271	0.5%	0.4%	0.9%	0.0%	0.9%
Total Dental		5,690	5,737	-2.2%	1.5%	-0.7%	-0.1%	-0.8%
Medical		3,140	2,991	-3.3%	8.3%	5.0%	0.0%	5.0%
Total Health Care Distribution		8,830	8,728	-2.6%	3.9%	1.3%	-0.1%	1.2%
Technology and Value-Added Services		652	594	1.9%	7.7%	9.6%	0.1%	9.7%
Total Global	\$	9,482	\$ 9,322	-2.3%	4.1%	1.8%	-0.1%	1.7%
				Local Curre	ency Growth			
North America	O:	3 2024	O3 2023	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
Dental Merchandise	\$	2,520	\$ 2,659	-5.2%	0.1%	-5.1%	-0.1%	-5.2%
Dental Equipment		801	 788	1.8%	0.0%	1.8%	-0.1%	1.7%
Total Dental		3,321	3,447	-3.6%	0.0%	-3.6%	0.0%	-3.6%
Medical		3,060	 2,920	-3.2%	8.0%	4.8%	0.0%	4.8%
Total Health Care Distribution		6,381	6,367	-3.4%	3.7%	0.3%	-0.1%	0.2%
Technology and Value-Added Services		565	 519	0.6%	8.2%	8.8%	0.0%	8.8%
<b>Total North America</b>	\$	6,946	\$ 6,886	-3.1%	4.0%	0.9%	0.0%	0.9%
				Local Curre	ency Growth			
International	Q	3 2024	Q3 2023	Local Internal Growth	Acquisition Growth	Total Local Currency Growth	Foreign Exchange Impact	Total Sales Growth
		1.007	 1.007	0.20/	4.50/	4.00/	0.40/	4.40/
Dental Merchandise	\$	1,887	\$ 1,807	0.3%	4.5%	4.8%	-0.4%	4.4%
Dental Equipment Total Dental		2,369	 2,290	-1.5% -0.1%	0.9% 3.8%	-0.6% 3.7%	0.3% -0.3%	-0.3% 3.4%
Total Dental		2,309	2,290	-0.170	3.070	3.770	-0.570	3.470
Medical		80	 71	-5.7%	18.1%	12.4%	0.0%	12.4%
Total Health Care Distribution		2,449	2,361	-0.2%	4.2%	4.0%	-0.3%	3.7%
Technology and Value-Added Services	-	87	 75	11.0%	4.0%	15.0%	1.4%	16.4%
Total International	\$	2,536	\$ 2,436	0.1%	4.2%	4.3%	-0.2%	4.1%