

# Exhibit A1 - QTD Sales

**Henry Schein, Inc.  
2012 First Quarter  
Sales Summary  
(in thousands)  
(unaudited)**

## Q1 2012 over Q1 2011

<u>Global</u>	<u>Q1 2012</u>	<u>Q1 2011</u>	<u>Total Sales Growth</u>
Dental	\$ 1,155,666	\$ 1,095,364	5.5%
Animal Health	525,590	455,682	15.3%
Medical	<u>354,826</u>	<u>341,069</u>	4.0%
Total Health Care Distribution	2,036,082	1,892,115	7.6%
Technology and Value-Added Services	<u>62,937</u>	<u>55,646</u>	13.1%
<b>Total Global</b>	<b><u>\$ 2,099,019</u></b>	<b><u>\$ 1,947,761</u></b>	7.8%
<u>North America</u>	<u>Q1 2012</u>	<u>Q1 2011</u>	<u>Total Sales Growth</u>
Dental	\$ 699,461	\$ 668,764	4.6%
Animal Health	267,010	230,565	15.8%
Medical	<u>333,044</u>	<u>320,107</u>	4.0%
Total Health Care Distribution	1,299,515	1,219,436	6.6%
Technology and Value-Added Services	<u>54,457</u>	<u>47,468</u>	14.7%
<b>Total North America</b>	<b><u>\$ 1,353,972</u></b>	<b><u>\$ 1,266,904</u></b>	6.9%
<u>International</u>	<u>Q1 2012</u>	<u>Q1 2011</u>	<u>Total Sales Growth</u>
Dental	\$ 456,205	\$ 426,600	6.9%
Animal Health	258,580	225,117	14.9%
Medical	<u>21,782</u>	<u>20,962</u>	3.9%
Total Health Care Distribution	736,567	672,679	9.5%
Technology and Value-Added Services	<u>8,480</u>	<u>8,178</u>	3.7%
<b>Total International</b>	<b><u>\$ 745,047</u></b>	<b><u>\$ 680,857</u></b>	9.4%

**Henry Schein, Inc.**  
**2012 Second Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q2 2012 over Q2 2011**

<b><u>Global</u></b>	<b><u>Q2 2012</u></b>	<b><u>Q2 2011</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 1,185,919	\$ 1,201,224	-1.3%
Animal Health	586,258	526,487	11.4%
Medical	<u>361,122</u>	<u>340,872</u>	5.9%
Total Health Care Distribution	2,133,299	2,068,583	3.1%
Technology and Value-Added Services	<u>68,153</u>	<u>62,057</u>	9.8%
<b>Total Global</b>	<b><u>\$ 2,201,452</u></b>	<b><u>\$ 2,130,640</u></b>	3.3%
<b><u>North America</u></b>	<b><u>Q2 2012</u></b>	<b><u>Q2 2011</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 738,340	\$ 714,827	3.3%
Animal Health	297,236	260,307	14.2%
Medical	<u>341,795</u>	<u>318,973</u>	7.2%
Total Health Care Distribution	1,377,371	1,294,107	6.4%
Technology and Value-Added Services	<u>58,372</u>	<u>53,627</u>	8.8%
<b>Total North America</b>	<b><u>\$ 1,435,743</u></b>	<b><u>\$ 1,347,734</u></b>	6.5%
<b><u>International</u></b>	<b><u>Q2 2012</u></b>	<b><u>Q2 2011</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 447,579	\$ 486,397	-8.0%
Animal Health	289,022	266,180	8.6%
Medical	<u>19,327</u>	<u>21,899</u>	-11.7%
Total Health Care Distribution	755,928	774,476	-2.4%
Technology and Value-Added Services	<u>9,781</u>	<u>8,430</u>	16.0%
<b>Total International</b>	<b><u>\$ 765,709</u></b>	<b><u>\$ 782,906</u></b>	-2.2%

**Henry Schein, Inc.**  
**2012 Second Quarter Year to Date**  
**Sales Summary**  
**(in thousands)**  
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**Q2 2012 YTD over Q2 2011 YTD**

<b><u>Global</u></b>	<b><u>Q2 2012 YTD</u></b>	<b><u>Q2 2011 YTD</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 2,341,585	\$ 2,296,588	2.0%
Animal Health	1,111,848	982,169	13.2%
Medical	<u>715,948</u>	<u>681,941</u>	5.0%
Total Health Care Distribution	4,169,381	3,960,698	5.3%
Technology and Value-Added Services	<u>131,090</u>	<u>117,703</u>	11.4%
<b>Total Global</b>	<b><u>\$ 4,300,471</u></b>	<b><u>\$ 4,078,401</u></b>	5.4%
<b><u>North America</u></b>	<b><u>Q2 2012 YTD</u></b>	<b><u>Q2 2011 YTD</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 1,437,801	\$ 1,383,591	3.9%
Animal Health	564,246	490,872	14.9%
Medical	<u>674,839</u>	<u>639,080</u>	5.6%
Total Health Care Distribution	2,676,886	2,513,543	6.5%
Technology and Value-Added Services	<u>112,829</u>	<u>101,095</u>	11.6%
<b>Total North America</b>	<b><u>\$ 2,789,715</u></b>	<b><u>\$ 2,614,638</u></b>	6.7%
<b><u>International</u></b>	<b><u>Q2 2012 YTD</u></b>	<b><u>Q2 2011 YTD</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 903,784	\$ 912,997	-1.0%
Animal Health	547,602	491,297	11.5%
Medical	<u>41,109</u>	<u>42,861</u>	-4.1%
Total Health Care Distribution	1,492,495	1,447,155	3.1%
Technology and Value-Added Services	<u>18,261</u>	<u>16,608</u>	10.0%
<b>Total International</b>	<b><u>\$ 1,510,756</u></b>	<b><u>\$ 1,463,763</u></b>	3.2%

**Henry Schein, Inc.**  
**2012 Third Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q3 2012 over Q3 2011**

<b><u>Global</u></b>	<b><u>Q3 2012</u></b>	<b><u>Q3 2011</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 1,119,430	\$ 1,123,021	-0.3%
Animal Health	598,124	501,884	19.2%
Medical	<u>442,538</u>	<u>424,596</u>	4.2%
Total Health Care Distribution	2,160,092	2,049,501	5.4%
Technology and Value-Added Services	<u>70,966</u>	<u>62,192</u>	14.1%
<b>Total Global</b>	<b><u>\$ 2,231,058</u></b>	<b><u>\$ 2,111,693</u></b>	5.7%

  

<b><u>North America</u></b>	<b><u>Q3 2012</u></b>	<b><u>Q3 2011</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 714,731	\$ 687,288	4.0%
Animal Health	276,435	246,452	12.2%
Medical	<u>424,086</u>	<u>403,326</u>	5.1%
Total Health Care Distribution	1,415,252	1,337,066	5.8%
Technology and Value-Added Services	<u>61,233</u>	<u>53,565</u>	14.3%
<b>Total North America</b>	<b><u>\$ 1,476,485</u></b>	<b><u>\$ 1,390,631</u></b>	6.2%

  

<b><u>International</u></b>	<b><u>Q3 2012</u></b>	<b><u>Q3 2011</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 404,699	\$ 435,733	-7.1%
Animal Health	321,689	255,432	25.9%
Medical	<u>18,452</u>	<u>21,270</u>	-13.2%
Total Health Care Distribution	744,840	712,435	4.5%
Technology and Value-Added Services	<u>9,733</u>	<u>8,627</u>	12.8%
<b>Total International</b>	<b><u>\$ 754,573</u></b>	<b><u>\$ 721,062</u></b>	4.6%

**Henry Schein, Inc.**  
**2012 Third Quarter Year to Date**  
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**(in thousands)**  
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**Q3 2012 YTD over Q3 2011 YTD**

<b><u>Global</u></b>	<b><u>Q3 2012 YTD</u></b>	<b><u>Q3 2011 YTD</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 3,461,015	\$ 3,419,609	1.2%
Animal Health	1,709,972	1,484,053	15.2%
Medical	<u>1,158,486</u>	<u>1,106,537</u>	4.7%
Total Health Care Distribution	6,329,473	6,010,199	5.3%
Technology and Value-Added Services	<u>202,056</u>	<u>179,895</u>	12.3%
<b>Total Global</b>	<b><u>\$ 6,531,529</u></b>	<b><u>\$ 6,190,094</u></b>	5.5%
<b><u>North America</u></b>	<b><u>Q3 2012 YTD</u></b>	<b><u>Q3 2011 YTD</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 2,152,532	\$ 2,070,879	3.9%
Animal Health	840,681	737,324	14.0%
Medical	<u>1,098,925</u>	<u>1,042,406</u>	5.4%
Total Health Care Distribution	4,092,138	3,850,609	6.3%
Technology and Value-Added Services	<u>174,062</u>	<u>154,660</u>	12.5%
<b>Total North America</b>	<b><u>\$ 4,266,200</u></b>	<b><u>\$ 4,005,269</u></b>	6.5%
<b><u>International</u></b>	<b><u>Q3 2012 YTD</u></b>	<b><u>Q3 2011 YTD</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 1,308,483	\$ 1,348,730	-3.0%
Animal Health	869,291	746,729	16.4%
Medical	<u>59,561</u>	<u>64,131</u>	-7.1%
Total Health Care Distribution	2,237,335	2,159,590	3.6%
Technology and Value-Added Services	<u>27,994</u>	<u>25,235</u>	10.9%
<b>Total International</b>	<b><u>\$ 2,265,329</u></b>	<b><u>\$ 2,184,825</u></b>	3.7%

**Exhibit A1 - QTD Sales**

**Henry Schein, Inc.  
2012 Fourth Quarter  
Sales Summary  
(in thousands)  
(unaudited)**

**Q4 2012 over Q4 2011**

<b><u>Global</u></b>	<b><u>Q4 2012</u></b>	<b><u>Q4 2011</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 1,313,467	\$ 1,345,289	-2.4%
Animal Health	611,179	526,217	16.1%
Medical	<u>402,435</u>	<u>397,917</u>	1.1%
Total Health Care Distribution	2,327,081	2,269,423	2.5%
Technology and value-added services	<u>81,357</u>	<u>70,725</u>	15.0%
<b>Total Global</b>	<b><u>\$ 2,408,438</u></b>	<b><u>\$ 2,340,148</u></b>	2.9%

<b><u>North America</u></b>	<b><u>Q4 2012</u></b>	<b><u>Q4 2011</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 807,597	\$ 813,378	-0.7%
Animal Health	281,592	255,858	10.1%
Medical	<u>380,850</u>	<u>374,665</u>	1.7%
Total Health Care Distribution	1,470,039	1,443,901	1.8%
Technology and value-added services	<u>71,323</u>	<u>61,619</u>	15.7%
<b>Total North America</b>	<b><u>\$ 1,541,362</u></b>	<b><u>\$ 1,505,520</u></b>	2.4%

<b><u>International</u></b>	<b><u>Q4 2012</u></b>	<b><u>Q4 2011</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 505,870	\$ 531,911	-4.9%
Animal Health	329,587	270,359	21.9%
Medical	<u>21,585</u>	<u>23,252</u>	-7.2%
Total Health Care Distribution	857,042	825,522	3.8%
Technology and value-added services	<u>10,034</u>	<u>9,106</u>	10.2%
<b>Total International</b>	<b><u>\$ 867,076</u></b>	<b><u>\$ 834,628</u></b>	3.9%

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**Q4 2012 YTD over Q4 2011 YTD**

<b><u>Global</u></b>	<b><u>Q4 2012 YTD</u></b>	<b><u>Q4 2011 YTD</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 4,774,482	\$ 4,764,898	0.2%
Animal Health	2,321,151	2,010,270	15.5%
Medical	<u>1,560,921</u>	<u>1,504,454</u>	3.8%
Total Health Care Distribution	8,656,554	8,279,622	4.6%
Technology and value-added services	<u>283,413</u>	<u>250,620</u>	13.1%
<b>Total Global</b>	<b><u>\$ 8,939,967</u></b>	<b><u>\$ 8,530,242</u></b>	4.8%

<b><u>North America</u></b>	<b><u>Q4 2012 YTD</u></b>	<b><u>Q4 2011 YTD</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 2,960,129	\$ 2,884,257	2.6%
Animal Health	1,122,273	993,182	13.0%
Medical	<u>1,479,775</u>	<u>1,417,071</u>	4.4%
Total Health Care Distribution	5,562,177	5,294,510	5.1%
Technology and value-added services	<u>245,385</u>	<u>216,279</u>	13.5%
<b>Total North America</b>	<b><u>\$ 5,807,562</u></b>	<b><u>\$ 5,510,789</u></b>	5.4%

<b><u>International</u></b>	<b><u>Q4 2012 YTD</u></b>	<b><u>Q4 2011 YTD</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 1,814,353	\$ 1,880,641	-3.5%
Animal Health	1,198,878	1,017,088	17.9%
Medical	<u>81,146</u>	<u>87,383</u>	-7.1%
Total Health Care Distribution	3,094,377	2,985,112	3.7%
Technology and value-added services	<u>38,028</u>	<u>34,341</u>	10.7%
<b>Total International</b>	<b><u>\$ 3,132,405</u></b>	<b><u>\$ 3,019,453</u></b>	3.7%

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**Q1 2013 over Q1 2012**

<b><u>Global</u></b>	<b><u>Q1 2013</u></b>	<b><u>Q1 2012</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 1,190,795	\$ 1,155,666	3.0%
Animal Health	639,142	525,590	21.6%
Medical	<u>388,862</u>	<u>354,826</u>	9.6%
Total Health Care Distribution	2,218,799	2,036,082	9.0%
Technology and value-added services	<u>74,712</u>	<u>62,937</u>	18.7%
<b>Total Global</b>	<b><u>\$ 2,293,511</u></b>	<b><u>\$ 2,099,019</u></b>	9.3%

<b><u>North America</u></b>	<b><u>Q1 2013</u></b>	<b><u>Q1 2012</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 712,954	\$ 699,461	1.9%
Animal Health	306,830	267,010	14.9%
Medical	<u>367,632</u>	<u>333,044</u>	10.4%
Total Health Care Distribution	1,387,416	1,299,515	6.8%
Technology and value-added services	<u>63,862</u>	<u>54,457</u>	17.3%
<b>Total North America</b>	<b><u>\$ 1,451,278</u></b>	<b><u>\$ 1,353,972</u></b>	7.2%

<b><u>International</u></b>	<b><u>Q1 2013</u></b>	<b><u>Q1 2012</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 477,841	\$ 456,205	4.7%
Animal Health	332,312	258,580	28.5%
Medical	<u>21,230</u>	<u>21,782</u>	-2.5%
Total Health Care Distribution	831,383	736,567	12.9%
Technology and value-added services	<u>10,850</u>	<u>8,480</u>	27.9%
<b>Total International</b>	<b><u>\$ 842,233</u></b>	<b><u>\$ 745,047</u></b>	13.0%



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**Q2 2013 over Q2 2012**

<b><u>Global</u></b>	<b><u>Q2 2013</u></b>	<b><u>Q2 2012</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 1,259,581	\$ 1,185,919	6.2%
Animal Health	666,297	586,258	13.7%
Medical	<u>387,887</u>	<u>361,122</u>	7.4%
Total Health Care Distribution	2,313,765	2,133,299	8.5%
Technology and value-added services	<u>78,045</u>	<u>68,153</u>	14.5%
<b>Total Global</b>	<b><u><u>\$ 2,391,810</u></u></b>	<b><u><u>\$ 2,201,452</u></u></b>	8.6%
<b><u>North America</u></b>	<b><u>Q2 2013</u></b>	<b><u>Q2 2012</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 768,800	\$ 738,340	4.1%
Animal Health	325,821	297,236	9.6%
Medical	<u>367,312</u>	<u>341,795</u>	7.5%
Total Health Care Distribution	1,461,933	1,377,371	6.1%
Technology and value-added services	<u>66,675</u>	<u>58,372</u>	14.2%
<b>Total North America</b>	<b><u><u>\$ 1,528,608</u></u></b>	<b><u><u>\$ 1,435,743</u></u></b>	6.5%
<b><u>International</u></b>	<b><u>Q2 2013</u></b>	<b><u>Q2 2012</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 490,781	\$ 447,579	9.7%
Animal Health	340,476	289,022	17.8%
Medical	<u>20,575</u>	<u>19,327</u>	6.5%
Total Health Care Distribution	851,832	755,928	12.7%
Technology and value-added services	<u>11,370</u>	<u>9,781</u>	16.2%
<b>Total International</b>	<b><u><u>\$ 863,202</u></u></b>	<b><u><u>\$ 765,709</u></u></b>	12.7%

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**Q2 2013 YTD over Q2 2012 YTD**

<b><u>Global</u></b>	<b><u>Q2 2013 YTD</u></b>	<b><u>Q2 2012 YTD</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 2,450,376	\$ 2,341,585	4.6%
Animal Health	1,305,439	1,111,848	17.4%
Medical	<u>776,749</u>	<u>715,948</u>	8.5%
Total Health Care Distribution	4,532,564	4,169,381	8.7%
Technology and value-added services	<u>152,757</u>	<u>131,090</u>	16.5%
<b>Total Global</b>	<b><u><u>\$ 4,685,321</u></u></b>	<b><u><u>\$ 4,300,471</u></u></b>	8.9%
<b><u>North America</u></b>	<b><u>Q2 2013 YTD</u></b>	<b><u>Q2 2012 YTD</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 1,481,754	\$ 1,437,801	3.1%
Animal Health	632,651	564,246	12.1%
Medical	<u>734,944</u>	<u>674,839</u>	8.9%
Total Health Care Distribution	2,849,349	2,676,886	6.4%
Technology and value-added services	<u>130,537</u>	<u>112,829</u>	15.7%
<b>Total North America</b>	<b><u><u>\$ 2,979,886</u></u></b>	<b><u><u>\$ 2,789,715</u></u></b>	6.8%
<b><u>International</u></b>	<b><u>Q2 2013 YTD</u></b>	<b><u>Q2 2012 YTD</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 968,622	\$ 903,784	7.2%
Animal Health	672,788	547,602	22.9%
Medical	<u>41,805</u>	<u>41,109</u>	1.7%
Total Health Care Distribution	1,683,215	1,492,495	12.8%
Technology and value-added services	<u>22,220</u>	<u>18,261</u>	21.7%
<b>Total International</b>	<b><u><u>\$ 1,705,435</u></u></b>	<b><u><u>\$ 1,510,756</u></u></b>	12.9%

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**Q3 2013 over Q3 2012**

<b><u>Global</u></b>	<b><u>Q3 2013</u></b>	<b><u>Q3 2012</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 1,183,201	\$ 1,119,430	5.7%
Animal Health	642,289	598,124	7.4%
Medical	<u>444,533</u>	<u>442,538</u>	0.5%
Total Health Care Distribution	2,270,023	2,160,092	5.1%
Technology and value-added services	<u>78,933</u>	<u>70,966</u>	11.2%
<b>Total Global</b>	<b><u><u>\$ 2,348,956</u></u></b>	<b><u><u>\$ 2,231,058</u></u></b>	5.3%
<b><u>North America</u></b>	<b><u>Q3 2013</u></b>	<b><u>Q3 2012</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 745,866	\$ 714,731	4.4%
Animal Health	305,104	276,435	10.4%
Medical	<u>426,311</u>	<u>424,086</u>	0.5%
Total Health Care Distribution	1,477,281	1,415,252	4.4%
Technology and value-added services	<u>67,935</u>	<u>61,233</u>	10.9%
<b>Total North America</b>	<b><u><u>\$ 1,545,216</u></u></b>	<b><u><u>\$ 1,476,485</u></u></b>	4.7%
<b><u>International</u></b>	<b><u>Q3 2013</u></b>	<b><u>Q3 2012</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 437,335	\$ 404,699	8.1%
Animal Health	337,185	321,689	4.8%
Medical	<u>18,222</u>	<u>18,452</u>	-1.2%
Total Health Care Distribution	792,742	744,840	6.4%
Technology and value-added services	<u>10,998</u>	<u>9,733</u>	13.0%
<b>Total International</b>	<b><u><u>\$ 803,740</u></u></b>	<b><u><u>\$ 754,573</u></u></b>	6.5%

Exhibit A1 - YTD Sales

**Henry Schein, Inc.**  
**2013 Third Quarter Year to Date**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q3 2013 YTD over Q3 2012 YTD**

<b><u>Global</u></b>	<b><u>Q3 2013 YTD</u></b>	<b><u>Q3 2012 YTD</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 3,633,577	\$ 3,461,015	5.0%
Animal Health	1,947,728	1,709,972	13.9%
Medical	<u>1,221,282</u>	<u>1,158,486</u>	5.4%
Total Health Care Distribution	6,802,587	6,329,473	7.5%
Technology and value-added services	<u>231,690</u>	<u>202,056</u>	14.7%
<b>Total Global</b>	<b><u><u>\$ 7,034,277</u></u></b>	<b><u><u>\$ 6,531,529</u></u></b>	7.7%
<b><u>North America</u></b>	<b><u>Q3 2013 YTD</u></b>	<b><u>Q3 2012 YTD</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 2,227,620	\$ 2,152,532	3.5%
Animal Health	937,755	840,681	11.5%
Medical	<u>1,161,255</u>	<u>1,098,925</u>	5.7%
Total Health Care Distribution	4,326,630	4,092,138	5.7%
Technology and value-added services	<u>198,472</u>	<u>174,062</u>	14.0%
<b>Total North America</b>	<b><u><u>\$ 4,525,102</u></u></b>	<b><u><u>\$ 4,266,200</u></u></b>	6.1%
<b><u>International</u></b>	<b><u>Q3 2013 YTD</u></b>	<b><u>Q3 2012 YTD</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 1,405,957	\$ 1,308,483	7.4%
Animal Health	1,009,973	869,291	16.2%
Medical	<u>60,027</u>	<u>59,561</u>	0.8%
Total Health Care Distribution	2,475,957	2,237,335	10.7%
Technology and value-added services	<u>33,218</u>	<u>27,994</u>	18.7%
<b>Total International</b>	<b><u><u>\$ 2,509,175</u></u></b>	<b><u><u>\$ 2,265,329</u></u></b>	10.8%

**Exhibit A1 - QTD Sales**

**Henry Schein, Inc.  
2013 Fourth Quarter  
Sales Summary  
(in thousands)  
(unaudited)**

**Q4 2013 over Q4 2012**

<b><u>Global</u></b>	<b><u>Q4 2013</u></b>	<b><u>Q4 2012</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 1,364,395	\$ 1,313,467	3.9%
Animal Health	651,733	611,179	6.6%
Medical	<u>421,885</u>	<u>402,435</u>	4.8%
Total Health Care Distribution	2,438,013	2,327,081	4.8%
Technology and value-added services	<u>88,357</u>	<u>81,357</u>	8.6%
<b>Total Global</b>	<b><u>\$ 2,526,370</u></b>	<b><u>\$ 2,408,438</u></b>	4.9%

<b><u>North America</u></b>	<b><u>Q4 2013</u></b>	<b><u>Q4 2012</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 819,884	\$ 807,597	1.5%
Animal Health	301,258	281,592	7.0%
Medical	<u>400,776</u>	<u>380,850</u>	5.2%
Total Health Care Distribution	1,521,918	1,470,039	3.5%
Technology and value-added services	<u>76,217</u>	<u>71,323</u>	6.9%
<b>Total North America</b>	<b><u>\$ 1,598,135</u></b>	<b><u>\$ 1,541,362</u></b>	3.7%

<b><u>International</u></b>	<b><u>Q4 2013</u></b>	<b><u>Q4 2012</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 544,511	\$ 505,870	7.6%
Animal Health	350,475	329,587	6.3%
Medical	<u>21,109</u>	<u>21,585</u>	-2.2%
Total Health Care Distribution	916,095	857,042	6.9%
Technology and value-added services	<u>12,140</u>	<u>10,034</u>	21.0%
<b>Total International</b>	<b><u>\$ 928,235</u></b>	<b><u>\$ 867,076</u></b>	7.1%

**Exhibit A1 - YTD Sales**

**Henry Schein, Inc.  
Full Year 2013  
Sales Summary  
(in thousands)  
(unaudited)**

**Full Year 2013 over Full Year 2012**

<b><u>Global</u></b>	<b><u>Full Year 2013</u></b>	<b><u>Full Year 2012</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 4,997,972	\$ 4,774,482	4.7%
Animal Health	2,599,461	2,321,151	12.0%
Medical	<u>1,643,167</u>	<u>1,560,921</u>	5.3%
Total Health Care Distribution	9,240,600	8,656,554	6.7%
Technology and value-added services	<u>320,047</u>	<u>283,413</u>	12.9%
<b>Total Global</b>	<b><u>\$ 9,560,647</u></b>	<b><u>\$ 8,939,967</u></b>	6.9%

<b><u>North America</u></b>	<b><u>Full Year 2013</u></b>	<b><u>Full Year 2012</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 3,047,504	\$ 2,960,129	3.0%
Animal Health	1,239,013	1,122,273	10.4%
Medical	<u>1,562,031</u>	<u>1,479,775</u>	5.6%
Total Health Care Distribution	5,848,548	5,562,177	5.1%
Technology and value-added services	<u>274,689</u>	<u>245,385</u>	11.9%
<b>Total North America</b>	<b><u>\$ 6,123,237</u></b>	<b><u>\$ 5,807,562</u></b>	5.4%

<b><u>International</u></b>	<b><u>Full Year 2013</u></b>	<b><u>Full Year 2012</u></b>	<b><u>Total Sales Growth</u></b>
Dental	\$ 1,950,468	\$ 1,814,353	7.5%
Animal Health	1,360,448	1,198,878	13.5%
Medical	<u>81,136</u>	<u>81,146</u>	0.0%
Total Health Care Distribution	3,392,052	3,094,377	9.6%
Technology and value-added services	<u>45,358</u>	<u>38,028</u>	19.3%
<b>Total International</b>	<b><u>\$ 3,437,410</u></b>	<b><u>\$ 3,132,405</u></b>	9.7%

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2014 First Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q1 2014 over Q1 2013**

<b><u>Global</u></b>	<b><u>Q1 2014</u></b>	<b><u>Q1 2013</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,296,928	\$ 1,190,795	8.9%	0.3%	8.6%	5.1%	3.5%
Animal Health	654,488	639,142	2.4%	0.4%	2.0%	0.0%	2.0%
Medical	<u>397,414</u>	<u>388,862</u>	2.2%	0.2%	2.0%	0.0%	2.0%
Total Health Care Distribution	2,348,830	2,218,799	5.9%	0.4%	5.5%	2.7%	2.8%
Technology and value-added services	<u>81,329</u>	<u>74,712</u>	8.9%	0.3%	8.6%	2.4%	6.2%
<b>Total Global</b>	<b><u>\$ 2,430,159</u></b>	<b><u>\$ 2,293,511</u></b>	6.0%	0.4%	5.6%	2.7%	2.9%
<b><u>North America</u></b>	<b><u>Q1 2014</u></b>	<b><u>Q1 2013</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 769,596	\$ 712,954	7.9%	-1.0%	8.9%	5.3%	3.6%
Animal Health	305,649	306,830	-0.4%	0.0%	-0.4%	0.0%	-0.4%
Medical	<u>375,118</u>	<u>367,632</u>	2.0%	0.0%	2.0%	0.0%	2.0%
Total Health Care Distribution	1,450,363	1,387,416	4.5%	-0.5%	5.0%	2.7%	2.3%
Technology and value-added services	<u>66,884</u>	<u>63,862</u>	4.7%	-0.4%	5.1%	0.3%	4.8%
<b>Total North America</b>	<b><u>\$ 1,517,247</u></b>	<b><u>\$ 1,451,278</u></b>	4.5%	-0.5%	5.0%	2.6%	2.4%
<b><u>International</u></b>	<b><u>Q1 2014</u></b>	<b><u>Q1 2013</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 527,332	\$ 477,841	10.4%	2.2%	8.2%	4.9%	3.3%
Animal Health	348,839	332,312	5.0%	0.8%	4.2%	0.0%	4.2%
Medical	<u>22,296</u>	<u>21,230</u>	5.0%	4.1%	0.9%	0.0%	0.9%
Total Health Care Distribution	898,467	831,383	8.1%	1.7%	6.4%	2.8%	3.6%
Technology and value-added services	<u>14,445</u>	<u>10,850</u>	33.1%	3.9%	29.2%	15.0%	14.2%
<b>Total International</b>	<b><u>\$ 912,912</u></b>	<b><u>\$ 842,233</u></b>	8.4%	1.7%	6.7%	2.9%	3.8%

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2014 Second Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q2 2014 over Q2 2013**

<b><u>Global</u></b>	<b><u>Q2 2014</u></b>	<b><u>Q2 2013</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,368,481	\$ 1,259,581	8.6%	8.6%	1.1%	7.5%	4.9%	2.6%
Animal Health	754,549	666,297	13.2%	13.2%	2.5%	10.7%	3.4%	7.3%
Medical	<u>403,257</u>	<u>387,887</u>	4.0%	4.0%	0.3%	3.7%	0.0%	3.7%
Total Health Care Distribution	2,526,287	2,313,765	9.2%	9.2%	1.4%	7.8%	3.6%	4.2%
Technology and value-added services	<u>89,119</u>	<u>78,045</u>	14.2%	14.2%	1.0%	13.2%	3.9%	9.3%
<b>Total Global</b>	<b><u>\$ 2,615,406</u></b>	<b><u>\$ 2,391,810</u></b>	9.3%	9.3%	1.4%	7.9%	3.6%	4.3%

  

<b><u>North America</u></b>	<b><u>Q2 2014</u></b>	<b><u>Q2 2013</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 833,055	\$ 768,800	8.4%	8.4%	-0.7%	9.1%	4.8%	4.3%
Animal Health	351,523	325,821	7.9%	7.9%	0.0%	7.9%	0.0%	7.9%
Medical	<u>381,811</u>	<u>367,312</u>	3.9%	3.9%	0.0%	3.9%	0.0%	3.9%
Total Health Care Distribution	1,566,389	1,461,933	7.1%	7.1%	-0.4%	7.5%	2.5%	5.0%
Technology and value-added services	<u>72,145</u>	<u>66,675</u>	8.2%	8.2%	-0.3%	8.5%	0.0%	8.5%
<b>Total North America</b>	<b><u>\$ 1,638,534</u></b>	<b><u>\$ 1,528,608</u></b>	7.2%	7.2%	-0.4%	7.6%	2.4%	5.2%

  

<b><u>International</u></b>	<b><u>Q2 2014</u></b>	<b><u>Q2 2013</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 535,426	\$ 490,781	9.1%	9.1%	4.2%	4.9%	4.9%	0.0%
Animal Health	403,026	340,476	18.4%	18.4%	5.0%	13.4%	6.6%	6.8%
Medical	<u>21,446</u>	<u>20,575</u>	4.2%	4.2%	5.6%	-1.4%	0.0%	-1.4%
Total Health Care Distribution	959,898	851,832	12.7%	12.7%	4.6%	8.1%	5.4%	2.7%
Technology and value-added services	<u>16,974</u>	<u>11,370</u>	49.3%	49.3%	8.4%	40.9%	26.5%	14.4%
<b>Total International</b>	<b><u>\$ 976,872</u></b>	<b><u>\$ 863,202</u></b>	13.2%	13.2%	4.6%	8.6%	5.8%	2.8%



Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**2014 Second Quarter Year to Date**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q2 2014 YTD over Q2 2013 YTD**

<b><u>Global</u></b>	<b><u>Q2 2014 YTD</u></b>	<b><u>Q2 2013 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 2,665,409	\$ 2,450,376	8.8%	8.8%	0.8%	8.0%	4.9%	3.1%
Animal Health	1,409,037	1,305,439	7.9%	7.9%	1.4%	6.5%	1.8%	4.7%
Medical	<u>800,671</u>	<u>776,749</u>	3.1%	3.1%	0.3%	2.8%	0.0%	2.8%
Total Health Care Distribution	4,875,117	4,532,564	7.6%	7.6%	0.9%	6.7%	3.2%	3.5%
Technology and value-added services	<u>170,448</u>	<u>152,757</u>	11.6%	11.6%	0.7%	10.9%	3.1%	7.8%
<b>Total Global</b>	<b><u>\$ 5,045,565</u></b>	<b><u>\$ 4,685,321</u></b>	7.7%	7.7%	0.9%	6.8%	3.2%	3.6%

<b><u>North America</u></b>	<b><u>Q2 2014 YTD</u></b>	<b><u>Q2 2013 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,602,651	\$ 1,481,754	8.2%	8.2%	-0.8%	9.0%	5.0%	4.0%
Animal Health	657,172	632,651	3.9%	3.9%	0.0%	3.9%	0.0%	3.9%
Medical	<u>756,929</u>	<u>734,944</u>	3.0%	3.0%	0.0%	3.0%	0.0%	3.0%
Total Health Care Distribution	3,016,752	2,849,349	5.9%	5.9%	-0.4%	6.3%	2.6%	3.7%
Technology and value-added services	<u>139,029</u>	<u>130,537</u>	6.5%	6.5%	-0.3%	6.8%	0.1%	6.7%
<b>Total North America</b>	<b><u>\$ 3,155,781</u></b>	<b><u>\$ 2,979,886</u></b>	5.9%	5.9%	-0.4%	6.3%	2.5%	3.8%

<b><u>International</u></b>	<b><u>Q2 2014 YTD</u></b>	<b><u>Q2 2013 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,062,758	\$ 968,622	9.7%	9.7%	3.2%	6.5%	4.9%	1.6%
Animal Health	751,865	672,788	11.8%	11.8%	2.9%	8.9%	3.4%	5.5%
Medical	<u>43,742</u>	<u>41,805</u>	4.6%	4.6%	4.8%	-0.2%	0.0%	-0.2%
Total Health Care Distribution	1,858,365	1,683,215	10.4%	10.4%	3.1%	7.3%	4.1%	3.2%
Technology and value-added services	<u>31,419</u>	<u>22,220</u>	41.4%	41.4%	6.2%	35.2%	20.9%	14.3%
<b>Total International</b>	<b><u>\$ 1,889,784</u></b>	<b><u>\$ 1,705,435</u></b>	10.8%	10.8%	3.1%	7.7%	4.4%	3.3%

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2014 Third Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q3 2014 over Q3 2013**

<b><u>Global</u></b>	<b><u>Q3 2014</u></b>	<b><u>Q3 2013</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,298,352	\$ 1,183,201	9.7%	9.7%	0.3%	9.4%	4.6%	4.8%
Animal Health	757,952	642,289	18.0%	18.0%	2.1%	15.9%	7.8%	8.1%
Medical	<u>480,302</u>	<u>444,533</u>	8.0%	8.0%	0.0%	8.0%	0.0%	8.0%
Total Health Care Distribution	2,536,606	2,270,023	11.7%	11.7%	0.7%	11.0%	4.6%	6.4%
Technology and value-added services	<u>87,123</u>	<u>78,933</u>	10.4%	10.4%	0.9%	9.5%	3.0%	6.5%
<b>Total Global</b>	<b><u>\$ 2,623,729</u></b>	<b><u>\$ 2,348,956</u></b>	11.7%	11.7%	0.8%	10.9%	4.5%	6.4%

  

<b><u>North America</u></b>	<b><u>Q3 2014</u></b>	<b><u>Q3 2013</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 817,301	\$ 745,866	9.6%	9.6%	-0.4%	10.0%	4.5%	5.5%
Animal Health	368,478	305,104	20.8%	20.8%	0.0%	20.8%	9.9%	10.9%
Medical	<u>460,313</u>	<u>426,311</u>	8.0%	8.0%	0.0%	8.0%	0.0%	8.0%
Total Health Care Distribution	1,646,092	1,477,281	11.4%	11.4%	-0.3%	11.7%	4.4%	7.3%
Technology and value-added services	<u>71,464</u>	<u>67,935</u>	5.2%	5.2%	-0.2%	5.4%	0.0%	5.4%
<b>Total North America</b>	<b><u>\$ 1,717,556</u></b>	<b><u>\$ 1,545,216</u></b>	11.2%	11.2%	-0.2%	11.4%	4.2%	7.2%

  

<b><u>International</u></b>	<b><u>Q3 2014</u></b>	<b><u>Q3 2013</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 481,051	\$ 437,335	10.0%	10.0%	1.6%	8.4%	4.7%	3.7%
Animal Health	389,474	337,185	15.5%	15.5%	3.9%	11.6%	6.0%	5.6%
Medical	<u>19,989</u>	<u>18,222</u>	9.7%	9.7%	1.6%	8.1%	0.0%	8.1%
Total Health Care Distribution	890,514	792,742	12.3%	12.3%	2.6%	9.7%	5.1%	4.6%
Technology and value-added services	<u>15,659</u>	<u>10,998</u>	42.4%	42.4%	7.0%	35.4%	22.0%	13.4%
<b>Total International</b>	<b><u>\$ 906,173</u></b>	<b><u>\$ 803,740</u></b>	12.7%	12.7%	2.6%	10.1%	5.4%	4.7%

Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**2014 Third Quarter Year to Date**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q3 2014 YTD over Q3 2013 YTD**

<b><u>Global</u></b>	<b><u>Q3 2014 YTD</u></b>	<b><u>Q3 2013 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 3,963,761	\$ 3,633,577	9.1%	9.1%	0.6%	8.5%	4.9%	3.6%
Animal Health	2,166,989	1,947,728	11.3%	11.3%	1.7%	9.6%	3.7%	5.9%
Medical	<u>1,280,973</u>	<u>1,221,282</u>	4.9%	4.9%	0.2%	4.7%	0.0%	4.7%
Total Health Care Distribution	7,411,723	6,802,587	9.0%	9.0%	0.9%	8.1%	3.6%	4.5%
Technology and value-added services	<u>257,571</u>	<u>231,690</u>	11.2%	11.2%	0.7%	10.5%	3.2%	7.3%
<b>Total Global</b>	<b><u>\$ 7,669,294</u></b>	<b><u>\$ 7,034,277</u></b>	9.0%	9.0%	0.8%	8.2%	3.6%	4.6%

  

<b><u>North America</u></b>	<b><u>Q3 2014 YTD</u></b>	<b><u>Q3 2013 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 2,419,952	\$ 2,227,620	8.6%	8.6%	-0.7%	9.3%	4.8%	4.5%
Animal Health	1,025,650	937,755	9.4%	9.4%	0.0%	9.4%	3.2%	6.2%
Medical	<u>1,217,242</u>	<u>1,161,255</u>	4.8%	4.8%	0.0%	4.8%	0.0%	4.8%
Total Health Care Distribution	4,662,844	4,326,630	7.8%	7.8%	-0.3%	8.1%	3.2%	4.9%
Technology and value-added services	<u>210,493</u>	<u>198,472</u>	6.1%	6.1%	-0.2%	6.3%	0.1%	6.2%
<b>Total North America</b>	<b><u>\$ 4,873,337</u></b>	<b><u>\$ 4,525,102</u></b>	7.7%	7.7%	-0.4%	8.1%	3.1%	5.0%

  

<b><u>International</u></b>	<b><u>Q3 2014 YTD</u></b>	<b><u>Q3 2013 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,543,809	\$ 1,405,957	9.8%	9.8%	2.7%	7.1%	4.8%	2.3%
Animal Health	1,141,339	1,009,973	13.0%	13.0%	3.2%	9.8%	4.2%	5.6%
Medical	<u>63,731</u>	<u>60,027</u>	6.2%	6.2%	3.9%	2.3%	0.0%	2.3%
Total Health Care Distribution	2,748,879	2,475,957	11.0%	11.0%	2.9%	8.1%	4.5%	3.6%
Technology and value-added services	<u>47,078</u>	<u>33,218</u>	41.7%	41.7%	6.5%	35.2%	21.2%	14.0%
<b>Total International</b>	<b><u>\$ 2,795,957</u></b>	<b><u>\$ 2,509,175</u></b>	11.4%	11.4%	3.0%	8.4%	4.6%	3.8%

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2014 Fourth Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q4 2014 over Q4 2013**

<b><u>Global</u></b>	<b><u>Q4 2014</u></b>	<b><u>Q4 2013</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,417,454	\$ 1,364,395	3.9%	3.9%	-3.6%	7.5%	5.2%	2.3%
Animal Health	731,623	651,733	12.3%	12.3%	-3.6%	15.9%	8.1%	7.8%
Medical	<u>461,712</u>	<u>421,885</u>	9.4%	9.4%	-0.5%	9.9%	0.5%	9.4%
Total Health Care Distribution	2,610,789	2,438,013	7.1%	7.1%	-3.0%	10.1%	5.1%	5.0%
Technology and value-added services	<u>91,307</u>	<u>88,357</u>	3.3%	3.3%	-1.1%	4.4%	2.9%	1.5%
<b>Total Global</b>	<b><u>\$ 2,702,096</u></b>	<b><u>\$ 2,526,370</u></b>	7.0%	7.0%	-2.9%	9.9%	5.0%	4.9%

  

<b><u>North America</u></b>	<b><u>Q4 2014</u></b>	<b><u>Q4 2013</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 869,091	\$ 819,884	6.0%	6.0%	-0.8%	6.8%	4.9%	1.9%
Animal Health	355,641	301,258	18.1%	18.1%	0.0%	18.1%	11.2%	6.9%
Medical	<u>440,579</u>	<u>400,776</u>	9.9%	9.9%	0.0%	9.9%	0.4%	9.5%
Total Health Care Distribution	1,665,311	1,521,918	9.4%	9.4%	-0.4%	9.8%	4.9%	4.9%
Technology and value-added services	<u>75,529</u>	<u>76,217</u>	-0.9%	-0.9%	-0.2%	-0.7%	0.0%	-0.7%
<b>Total North America</b>	<b><u>\$ 1,740,840</u></b>	<b><u>\$ 1,598,135</u></b>	8.9%	8.9%	-0.4%	9.3%	4.7%	4.6%

  

<b><u>International</u></b>	<b><u>Q4 2014</u></b>	<b><u>Q4 2013</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 548,363	\$ 544,511	0.7%	0.7%	-7.8%	8.5%	5.6%	2.9%
Animal Health	375,982	350,475	7.3%	7.3%	-6.8%	14.1%	5.5%	8.6%
Medical	<u>21,133</u>	<u>21,109</u>	0.1%	0.1%	-8.3%	8.4%	0.0%	8.4%
Total Health Care Distribution	945,478	916,095	3.2%	3.2%	-7.4%	10.6%	5.4%	5.2%
Technology and value-added services	<u>15,778</u>	<u>12,140</u>	30.0%	30.0%	-6.2%	36.2%	21.2%	15.0%
<b>Total International</b>	<b><u>\$ 961,256</u></b>	<b><u>\$ 928,235</u></b>	3.6%	3.6%	-7.3%	10.9%	5.6%	5.3%

Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**Full Year 2014**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Full Year 2014 over Full Year 2013**

<b><u>Global</u></b>	<b><u>Full Year 2014</u></b>	<b><u>Full Year 2013</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 5,381,215	\$ 4,997,972	7.7%	7.7%	-0.5%	8.2%	4.9%	3.3%
Animal Health	2,898,612	2,599,461	11.5%	11.5%	0.3%	11.2%	4.9%	6.3%
Medical	<u>1,742,685</u>	<u>1,643,167</u>	6.1%	6.1%	0.1%	6.0%	0.1%	5.9%
Total Health Care Distribution	10,022,512	9,240,600	8.5%	8.5%	-0.1%	8.6%	4.0%	4.6%
Technology and value-added services	<u>348,878</u>	<u>320,047</u>	9.0%	9.0%	0.2%	8.8%	3.1%	5.7%
<b>Total Global</b>	<b><u>\$ 10,371,390</u></b>	<b><u>\$ 9,560,647</u></b>	8.5%	8.5%	-0.1%	8.6%	4.0%	4.6%

  

<b><u>North America</u></b>	<b><u>Full Year 2014</u></b>	<b><u>Full Year 2013</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 3,289,043	\$ 3,047,504	7.9%	7.9%	-0.7%	8.6%	4.8%	3.8%
Animal Health	1,381,291	1,239,013	11.5%	11.5%	0.0%	11.5%	5.2%	6.3%
Medical	<u>1,657,821</u>	<u>1,562,031</u>	6.1%	6.1%	0.0%	6.1%	0.1%	6.0%
Total Health Care Distribution	6,328,155	5,848,548	8.2%	8.2%	-0.4%	8.6%	3.7%	4.9%
Technology and value-added services	<u>286,022</u>	<u>274,689</u>	4.1%	4.1%	-0.3%	4.4%	0.1%	4.3%
<b>Total North America</b>	<b><u>\$ 6,614,177</u></b>	<b><u>\$ 6,123,237</u></b>	8.0%	8.0%	-0.4%	8.4%	3.5%	4.9%

  

<b><u>International</u></b>	<b><u>Full Year 2014</u></b>	<b><u>Full Year 2013</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 2,092,172	\$ 1,950,468	7.3%	7.3%	-0.2%	7.5%	5.0%	2.5%
Animal Health	1,517,321	1,360,448	11.5%	11.5%	0.6%	10.9%	4.6%	6.3%
Medical	<u>84,864</u>	<u>81,136</u>	4.6%	4.6%	0.7%	3.9%	0.0%	3.9%
Total Health Care Distribution	3,694,357	3,392,052	8.9%	8.9%	0.1%	8.8%	4.7%	4.1%
Technology and value-added services	<u>62,856</u>	<u>45,358</u>	38.6%	38.6%	3.1%	35.5%	21.2%	14.3%
<b>Total International</b>	<b><u>\$ 3,757,213</u></b>	<b><u>\$ 3,437,410</u></b>	9.3%	9.3%	0.2%	9.1%	4.9%	4.2%

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2015 First Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q1 2015 over Q1 2014**

<b><u>Global</u></b>	<b><u>Q1 2015</u></b>	<b><u>Q1 2014</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,250,073	\$ 1,296,928	-3.6%	-6.9%	3.3%	0.6%	2.7%
Animal Health	684,324	654,488	4.6%	-7.8%	12.4%	7.9%	4.5%
Medical	<u>443,533</u>	<u>397,414</u>	11.6%	-0.9%	12.5%	0.9%	11.6%
Total Health Care Distribution	2,377,930	2,348,830	1.2%	-6.2%	7.4%	2.7%	4.7%
Technology and value-added services	<u>85,716</u>	<u>81,329</u>	5.4%	-2.6%	8.0%	0.1%	7.9%
<b>Total Global</b>	<b><u>\$ 2,463,646</u></b>	<b><u>\$ 2,430,159</u></b>	1.4%	-6.0%	7.4%	2.6%	4.8%

<b><u>North America</u></b>	<b><u>Q1 2015</u></b>	<b><u>Q1 2014</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 795,592	\$ 769,596	3.4%	-1.0%	4.4%	0.0%	4.4%
Animal Health	338,349	305,649	10.7%	0.0%	10.7%	9.4%	1.3%
Medical	<u>424,644</u>	<u>375,118</u>	13.2%	0.0%	13.2%	1.0%	12.2%
Total Health Care Distribution	1,558,585	1,450,363	7.5%	-0.5%	8.0%	2.2%	5.8%
Technology and value-added services	<u>70,665</u>	<u>66,884</u>	5.7%	-0.3%	6.0%	0.1%	5.9%
<b>Total North America</b>	<b><u>\$ 1,629,250</u></b>	<b><u>\$ 1,517,247</u></b>	7.4%	-0.5%	7.9%	2.1%	5.8%

<b><u>International</u></b>	<b><u>Q1 2015</u></b>	<b><u>Q1 2014</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 454,481	\$ 527,332	-13.8%	-15.5%	1.7%	1.5%	0.2%
Animal Health	345,975	348,839	-0.8%	-14.6%	13.8%	6.4%	7.4%
Medical	<u>18,889</u>	<u>22,296</u>	-15.3%	-16.8%	1.5%	0.0%	1.5%
Total Health Care Distribution	819,345	898,467	-8.8%	-15.2%	6.4%	3.4%	3.0%
Technology and value-added services	<u>15,051</u>	<u>14,445</u>	4.2%	-13.2%	17.4%	0.1%	17.3%
<b>Total International</b>	<b><u>\$ 834,396</u></b>	<b><u>\$ 912,912</u></b>	-8.6%	-15.2%	6.6%	3.4%	3.2%

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2015 Second Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

Q2 2015 over Q2 2014

<b><u>Global</u></b>	<b>Q2 2015</b>	<b>Q2 2014</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,320,743	\$ 1,368,481	-3.5%	-8.0%	4.5%	0.4%	4.1%
Animal Health	748,558	754,549	-0.8%	-8.7%	7.9%	7.3%	0.6%
Medical	<u>470,519</u>	<u>403,257</u>	16.7%	-1.0%	17.7%	7.8%	9.9%
Total Health Care Distribution	2,539,820	2,526,287	0.5%	-7.1%	7.6%	3.6%	4.0%
Technology and value-added services	<u>89,500</u>	<u>89,119</u>	0.4%	-2.9%	3.3%	0.4%	2.9%
<b>Total Global</b>	<b><u>\$ 2,629,320</u></b>	<b><u>\$ 2,615,406</u></b>	0.5%	-7.0%	7.5%	3.6%	3.9%

<b><u>North America</u></b>	<b>Q2 2015</b>	<b>Q2 2014</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 847,429	\$ 826,357	2.5%	-1.3%	3.8%	0.1%	3.7%
Animal Health	375,575	351,523	6.8%	-0.1%	6.9%	11.0%	-4.1%
Medical	<u>452,735</u>	<u>381,811</u>	18.6%	0.0%	18.6%	8.2%	10.4%
Total Health Care Distribution	1,675,739	1,559,691	7.4%	-0.7%	8.1%	4.5%	3.6%
Technology and value-added services	<u>74,154</u>	<u>72,145</u>	2.8%	-0.3%	3.1%	0.5%	2.6%
<b>Total North America</b>	<b><u>\$ 1,749,893</u></b>	<b><u>\$ 1,631,836</u></b>	7.2%	-0.7%	7.9%	4.4%	3.5%

<b><u>International</u></b>	<b>Q2 2015</b>	<b>Q2 2014</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 473,314	\$ 542,124	-12.7%	-18.4%	5.7%	1.1%	4.6%
Animal Health	372,983	403,026	-7.5%	-16.2%	8.7%	3.9%	4.8%
Medical	<u>17,784</u>	<u>21,446</u>	-17.1%	-18.4%	1.3%	0.0%	1.3%
Total Health Care Distribution	864,081	966,596	-10.6%	-17.5%	6.9%	2.3%	4.6%
Technology and value-added services	<u>15,346</u>	<u>16,974</u>	-9.6%	-13.6%	4.0%	0.1%	3.9%
<b>Total International</b>	<b><u>\$ 879,427</u></b>	<b><u>\$ 983,570</u></b>	-10.6%	-17.4%	6.8%	2.2%	4.6%

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**2015 Second Quarter Year to Date**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q2 2015 YTD over Q2 2014 YTD**

<b><u>Global</u></b>	<b>Q2 2015 YTD</b>	<b>Q2 2014 YTD</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 2,570,816	\$ 2,665,409	-3.5%	-7.5%	4.0%	0.5%	3.5%
Animal Health	1,432,882	1,409,037	1.7%	-8.2%	9.9%	7.5%	2.4%
Medical	914,052	800,671	14.2%	-0.9%	15.1%	4.3%	10.8%
Total Health Care Distribution	4,917,750	4,875,117	0.9%	-6.7%	7.6%	3.2%	4.4%
Technology and value-added services	175,216	170,448	2.8%	-2.8%	5.6%	0.3%	5.3%
<b>Total Global</b>	<b>\$ 5,092,966</b>	<b>\$ 5,045,565</b>	0.9%	-6.6%	7.5%	3.1%	4.4%

<b><u>North America</u></b>	<b>Q2 2015 YTD</b>	<b>Q2 2014 YTD</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,636,612	\$ 1,589,214	3.0%	-1.2%	4.2%	0.1%	4.1%
Animal Health	713,924	657,172	8.6%	-0.1%	8.7%	10.3%	-1.6%
Medical	877,379	756,929	15.9%	0.0%	15.9%	4.6%	11.3%
Total Health Care Distribution	3,227,915	3,003,315	7.5%	-0.6%	8.1%	3.4%	4.7%
Technology and value-added services	144,819	139,029	4.2%	-0.3%	4.5%	0.3%	4.2%
<b>Total North America</b>	<b>\$ 3,372,734</b>	<b>\$ 3,142,344</b>	7.3%	-0.7%	8.0%	3.4%	4.6%

<b><u>International</u></b>	<b>Q2 2015 YTD</b>	<b>Q2 2014 YTD</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 934,204	\$ 1,076,195	-13.2%	-17.1%	3.9%	1.3%	2.6%
Animal Health	718,958	751,865	-4.4%	-15.4%	11.0%	5.1%	5.9%
Medical	36,673	43,742	-16.2%	-17.4%	1.2%	0.0%	1.2%
Total Health Care Distribution	1,689,835	1,871,802	-9.7%	-16.4%	6.7%	2.8%	3.9%
Technology and value-added services	30,397	31,419	-3.3%	-13.4%	10.1%	0.1%	10.0%
<b>Total International</b>	<b>\$ 1,720,232</b>	<b>\$ 1,903,221</b>	-9.6%	-16.3%	6.7%	2.7%	4.0%

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.



Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2015 Third Quarter**  
**Sales Summary**  
(in thousands)  
(unaudited)

**Q3 2015 over Q3 2014**

<b><u>Global</u></b>	<b>Q3 2015</b>	<b>Q3 2014</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,266,321	\$ 1,298,352	-2.5%	-7.1%	4.6%	0.5%	4.1%
Animal Health	732,533	757,952	-3.4%	-7.9%	4.5%	4.0%	0.5%
Medical	<u>597,243</u>	<u>480,302</u>	24.3%	-0.7%	25.0%	11.4%	13.6%
Total Health Care Distribution	2,596,097	2,536,606	2.3%	-6.1%	8.4%	3.6%	4.8%
Technology and value-added services	<u>89,738</u>	<u>87,123</u>	3.0%	-2.8%	5.8%	0.6%	5.2%
<b>Total Global</b>	<b><u>\$ 2,685,835</u></b>	<b><u>\$ 2,623,729</u></b>	2.4%	-5.9%	8.3%	3.5%	4.8%

<b><u>North America</u></b>	<b>Q3 2015</b>	<b>Q3 2014</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 836,953	\$ 811,628	3.1%	-1.7%	4.8%	0.4%	4.4%
Animal Health	366,736	368,478	-0.5%	-0.1%	-0.4%	1.5%	-1.9%
Medical	<u>580,095</u>	<u>460,313</u>	26.0%	0.0%	26.0%	11.9%	14.1%
Total Health Care Distribution	1,783,784	1,640,419	8.7%	-0.9%	9.6%	3.9%	5.7%
Technology and value-added services	<u>74,770</u>	<u>71,464</u>	4.6%	-0.6%	5.2%	0.7%	4.5%
<b>Total North America</b>	<b><u>\$ 1,858,554</u></b>	<b><u>\$ 1,711,883</u></b>	8.6%	-0.8%	9.4%	3.7%	5.7%

<b><u>International</u></b>	<b>Q3 2015</b>	<b>Q3 2014</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 429,368	\$ 486,724	-11.8%	-16.1%	4.3%	0.7%	3.6%
Animal Health	365,797	389,474	-6.1%	-15.1%	9.0%	6.3%	2.7%
Medical	<u>17,148</u>	<u>19,989</u>	-14.2%	-15.5%	1.3%	0.0%	1.3%
Total Health Care Distribution	812,313	896,187	-9.4%	-15.7%	6.3%	3.1%	3.2%
Technology and value-added services	<u>14,968</u>	<u>15,659</u>	-4.4%	-12.8%	8.4%	0.0%	8.4%
<b>Total International</b>	<b><u>\$ 827,281</u></b>	<b><u>\$ 911,846</u></b>	-9.3%	-15.6%	6.3%	3.1%	3.2%

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**2015 Third Quarter Year to Date**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q3 2015 YTD over Q3 2014 YTD**

<b><u>Global</u></b>	<b>Q3 2015 YTD</b>	<b>Q3 2014 YTD</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 3,837,137	\$ 3,963,761	-3.2%	-7.4%	4.2%	0.5%	3.7%
Animal Health	2,165,415	2,166,989	-0.1%	-8.1%	8.0%	6.3%	1.7%
Medical	<u>1,511,295</u>	<u>1,280,973</u>	18.0%	-0.8%	18.8%	7.0%	11.8%
Total Health Care Distribution	7,513,847	7,411,723	1.4%	-6.5%	7.9%	3.4%	4.5%
Technology and value-added services	<u>264,954</u>	<u>257,571</u>	2.9%	-2.7%	5.6%	0.4%	5.2%
<b>Total Global</b>	<b><u>\$ 7,778,801</u></b>	<b><u>\$ 7,669,294</u></b>	1.4%	-6.4%	7.8%	3.3%	4.5%

<b><u>North America</u></b>	<b>Q3 2015 YTD</b>	<b>Q3 2014 YTD</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 2,473,565	\$ 2,400,842	3.0%	-1.4%	4.4%	0.2%	4.2%
Animal Health	1,080,660	1,025,650	5.4%	0.0%	5.4%	7.1%	-1.7%
Medical	<u>1,457,474</u>	<u>1,217,242</u>	19.7%	0.0%	19.7%	7.3%	12.4%
Total Health Care Distribution	5,011,699	4,643,734	7.9%	-0.7%	8.6%	3.6%	5.0%
Technology and value-added services	<u>219,589</u>	<u>210,493</u>	4.3%	-0.5%	4.8%	0.5%	4.3%
<b>Total North America</b>	<b><u>\$ 5,231,288</u></b>	<b><u>\$ 4,854,227</u></b>	7.8%	-0.7%	8.5%	3.5%	5.0%

<b><u>International</u></b>	<b>Q3 2015 YTD</b>	<b>Q3 2014 YTD</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,363,572	\$ 1,562,919	-12.8%	-16.8%	4.0%	1.1%	2.9%
Animal Health	1,084,755	1,141,339	-5.0%	-15.3%	10.3%	5.5%	4.8%
Medical	<u>53,821</u>	<u>63,731</u>	-15.5%	-16.7%	1.2%	0.0%	1.2%
Total Health Care Distribution	2,502,148	2,767,989	-9.6%	-16.1%	6.5%	2.9%	3.6%
Technology and value-added services	<u>45,365</u>	<u>47,078</u>	-3.6%	-13.1%	9.5%	0.0%	9.5%
<b>Total International</b>	<b><u>\$ 2,547,513</u></b>	<b><u>\$ 2,815,067</u></b>	-9.5%	-16.1%	6.6%	2.9%	3.7%

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2015 Fourth Quarter**  
**Sales Summary**  
(in thousands)  
(unaudited)

**Q4 2015 over Q4 2014**

<u><b>Global</b></u>	<u><b>Q4 2015</b></u>	<u><b>Q4 2014</b></u>	<u><b>Total Sales Growth</b></u>	<u><b>Foreign Exchange Growth</b></u>	<u><b>Local Currency Growth</b></u>	<u><b>Acquisition Growth</b></u>	<u><b>Local Internal Growth</b></u>
Dental	\$ 1,439,270	\$ 1,417,454	1.5%	-5.8%	7.3%	0.7%	6.6%
Animal Health	756,209	731,623	3.4%	-6.1%	9.5%	7.2%	2.3%
Medical	<u>561,620</u>	<u>461,712</u>	21.6%	-0.6%	22.2%	8.8%	13.4%
Total Health Care Distribution	2,757,099	2,610,789	5.6%	-4.9%	10.5%	3.9%	6.6%
Technology and value-added services	<u>93,819</u>	<u>91,307</u>	2.8%	-1.7%	4.5%	0.5%	4.0%
<b>Total Global</b>	<u><u><b>\$ 2,850,918</b></u></u>	<u><u><b>\$ 2,702,096</b></u></u>	5.5%	-4.8%	10.3%	3.8%	6.5%

<u><b>North America</b></u>	<u><b>Q4 2015</b></u>	<u><b>Q4 2014</b></u>	<u><b>Total Sales Growth</b></u>	<u><b>Foreign Exchange Growth</b></u>	<u><b>Local Currency Growth</b></u>	<u><b>Acquisition Growth</b></u>	<u><b>Local Internal Growth</b></u>
Dental	\$ 916,169	\$ 861,318	6.4%	-1.5%	7.9%	0.3%	7.6%
Animal Health	363,973	355,641	2.3%	-0.2%	2.5%	1.3%	1.2%
Medical	<u>542,949</u>	<u>440,579</u>	23.2%	0.0%	23.2%	9.2%	14.0%
Total Health Care Distribution	1,823,091	1,657,538	10.0%	-0.8%	10.8%	2.8%	8.0%
Technology and value-added services	<u>78,921</u>	<u>75,529</u>	4.5%	-0.4%	4.9%	0.7%	4.2%
<b>Total North America</b>	<u><u><b>\$ 1,902,012</b></u></u>	<u><u><b>\$ 1,733,067</b></u></u>	9.7%	-0.9%	10.6%	2.8%	7.8%

<u><b>International</b></u>	<u><b>Q4 2015</b></u>	<u><b>Q4 2014</b></u>	<u><b>Total Sales Growth</b></u>	<u><b>Foreign Exchange Growth</b></u>	<u><b>Local Currency Growth</b></u>	<u><b>Acquisition Growth</b></u>	<u><b>Local Internal Growth</b></u>
Dental	\$ 523,101	\$ 556,136	-5.9%	-12.3%	6.4%	1.5%	4.9%
Animal Health	392,236	375,982	4.3%	-11.8%	16.1%	12.8%	3.3%
Medical	<u>18,671</u>	<u>21,133</u>	-11.7%	-11.4%	-0.3%	0.0%	-0.3%
Total Health Care Distribution	934,008	953,251	-2.0%	-12.1%	10.1%	5.9%	4.2%
Technology and value-added services	<u>14,898</u>	<u>15,778</u>	-5.6%	-8.3%	2.7%	0.0%	2.7%
<b>Total International</b>	<u><u><b>\$ 948,906</b></u></u>	<u><u><b>\$ 969,029</b></u></u>	-2.1%	-12.0%	9.9%	5.8%	4.1%

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**Full Year 2015**  
**Sales Summary**  
(in thousands)  
(unaudited)

**Full Year 2015 over Full Year 2014**

<b><u>Global</u></b>	<b>Full Year 2015</b>	<b>Full Year 2014</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 5,276,407	\$ 5,381,215	-1.9%	-6.9%	5.0%	0.6%	4.4%
Animal Health	2,921,624	2,898,612	0.8%	-7.6%	8.4%	6.5%	1.9%
Medical	<u>2,072,915</u>	<u>1,742,685</u>	18.9%	-0.8%	19.7%	7.5%	12.2%
Total Health Care Distribution	10,270,946	10,022,512	2.5%	-6.1%	8.6%	3.5%	5.1%
Technology and value-added services	<u>358,773</u>	<u>348,878</u>	2.8%	-2.5%	5.3%	0.4%	4.9%
<b>Total Global</b>	<b><u>\$ 10,629,719</u></b>	<b><u>\$ 10,371,390</u></b>	2.5%	-5.9%	8.4%	3.4%	5.0%

<b><u>North America</u></b>	<b>Full Year 2015</b>	<b>Full Year 2014</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 3,389,734	\$ 3,262,160	3.9%	-1.4%	5.3%	0.2%	5.1%
Animal Health	1,444,633	1,381,291	4.6%	-0.1%	4.7%	5.7%	-1.0%
Medical	<u>2,000,423</u>	<u>1,657,821</u>	20.7%	0.0%	20.7%	7.9%	12.8%
Total Health Care Distribution	6,834,790	6,301,272	8.5%	-0.7%	9.2%	3.4%	5.8%
Technology and value-added services	<u>298,510</u>	<u>286,022</u>	4.4%	-0.4%	4.8%	0.5%	4.3%
<b>Total North America</b>	<b><u>\$ 7,133,300</u></b>	<b><u>\$ 6,587,294</u></b>	8.3%	-0.7%	9.0%	3.3%	5.7%

<b><u>International</u></b>	<b>Full Year 2015</b>	<b>Full Year 2014</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,886,673	\$ 2,119,055	-11.0%	-15.6%	4.6%	1.2%	3.4%
Animal Health	1,476,991	1,517,321	-2.7%	-14.5%	11.8%	7.4%	4.4%
Medical	<u>72,492</u>	<u>84,864</u>	-14.6%	-15.4%	0.8%	0.0%	0.8%
Total Health Care Distribution	3,436,156	3,721,240	-7.7%	-15.1%	7.4%	3.6%	3.8%
Technology and value-added services	<u>60,263</u>	<u>62,856</u>	-4.1%	-11.9%	7.8%	0.0%	7.8%
<b>Total International</b>	<b><u>\$ 3,496,419</u></b>	<b><u>\$ 3,784,096</u></b>	-7.6%	-15.1%	7.5%	3.7%	3.8%

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2016 First Quarter**  
**Sales Summary**  
(in thousands)  
(unaudited)

Q1 2016 over Q1 2015

<u>Global</u>	<u>Q1 2016</u>	<u>Q1 2015</u>	<u>Total Sales Growth</u>	<u>Foreign Exchange Growth</u>	<u>Local Currency Growth</u>	<u>Acquisition Growth</u>	<u>Local Internal Growth</u>
Dental	\$ 1,301,755	\$ 1,250,073	4.1%	-2.0%	6.1%	1.2%	4.9%
Animal Health	771,413	684,324	12.7%	-2.9%	15.6%	5.8%	9.8%
Medical	<u>538,117</u>	<u>443,533</u>	21.3%	-0.2%	21.5%	0.0%	21.5%
Total Health Care Distribution	2,611,285	2,377,930	9.8%	-1.9%	11.7%	2.3%	9.4%
Technology and value-added services	<u>101,671</u>	<u>85,716</u>	18.6%	-1.3%	19.9%	12.4%	7.5%
<b>Total Global</b>	<b><u>\$ 2,712,956</u></b>	<b><u>\$ 2,463,646</u></b>	10.1%	-1.9%	12.0%	2.7%	9.3%
<u>North America</u>	<u>Q1 2016</u>	<u>Q1 2015</u>	<u>Total Sales Growth</u>	<u>Foreign Exchange Growth</u>	<u>Local Currency Growth</u>	<u>Acquisition Growth</u>	<u>Local Internal Growth</u>
Dental	\$ 834,837	\$ 789,183	5.8%	-1.0%	6.8%	0.4%	6.4%
Animal Health	399,327	338,349	18.0%	-0.1%	18.1%	1.4%	16.7%
Medical	<u>519,441</u>	<u>424,644</u>	22.3%	0.0%	22.3%	0.0%	22.3%
Total Health Care Distribution	1,753,605	1,552,176	13.0%	-0.5%	13.5%	0.5%	13.0%
Technology and value-added services	<u>86,018</u>	<u>70,665</u>	21.7%	-0.3%	22.0%	14.0%	8.0%
<b>Total North America</b>	<b><u>\$ 1,839,623</u></b>	<b><u>\$ 1,622,841</u></b>	13.4%	-0.5%	13.9%	1.1%	12.8%
<u>International</u>	<u>Q1 2016</u>	<u>Q1 2015</u>	<u>Total Sales Growth</u>	<u>Foreign Exchange Growth</u>	<u>Local Currency Growth</u>	<u>Acquisition Growth</u>	<u>Local Internal Growth</u>
Dental	\$ 466,918	\$ 460,890	1.3%	-3.7%	5.0%	2.7%	2.3%
Animal Health	372,086	345,975	7.5%	-5.7%	13.2%	10.1%	3.1%
Medical	<u>18,676</u>	<u>18,889</u>	-1.1%	-3.1%	2.0%	0.0%	2.0%
Total Health Care Distribution	857,680	825,754	3.9%	-4.5%	8.4%	5.8%	2.6%
Technology and value-added services	<u>15,653</u>	<u>15,051</u>	4.0%	-5.7%	9.7%	4.6%	5.1%
<b>Total International</b>	<b><u>\$ 873,333</u></b>	<b><u>\$ 840,805</u></b>	3.9%	-4.5%	8.4%	5.7%	2.7%

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2016 Second Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q2 2016 over Q2 2015**

<b><u>Global</u></b>	<b><u>Q2 2016</u></b>	<b><u>Q2 2015</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,373,188	\$ 1,320,743	4.0%	-0.1%	4.1%	1.3%	2.8%
Animal Health	853,598	748,558	14.0%	-1.2%	15.2%	3.4%	11.8%
Medical	<u>538,825</u>	<u>470,519</u>	14.5%	0.0%	14.5%	0.0%	14.5%
Total Health Care Distribution	2,765,611	2,539,820	8.9%	-0.4%	9.3%	1.7%	7.6%
Technology and value-added services	<u>107,019</u>	<u>89,500</u>	19.6%	-0.8%	20.4%	12.3%	8.1%
<b>Total Global</b>	<b><u>\$ 2,872,630</u></b>	<b><u>\$ 2,629,320</u></b>	9.3%	-0.4%	9.7%	2.1%	7.6%
<b><u>North America</u></b>	<b><u>Q2 2016</u></b>	<b><u>Q2 2015</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 865,585	\$ 847,429	2.1%	-0.5%	2.6%	0.6%	2.0%
Animal Health	445,918	375,575	18.7%	-0.1%	18.8%	0.0%	18.8%
Medical	<u>520,332</u>	<u>452,735</u>	14.9%	0.0%	14.9%	0.0%	14.9%
Total Health Care Distribution	1,831,835	1,675,739	9.3%	-0.3%	9.6%	0.3%	9.3%
Technology and value-added services	<u>90,090</u>	<u>74,154</u>	21.5%	-0.1%	21.6%	13.1%	8.5%
<b>Total North America</b>	<b><u>\$ 1,921,925</u></b>	<b><u>\$ 1,749,893</u></b>	9.8%	-0.3%	10.1%	0.9%	9.2%
<b><u>International</u></b>	<b><u>Q2 2016</u></b>	<b><u>Q2 2015</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 507,603	\$ 473,314	7.2%	0.3%	6.9%	2.7%	4.2%
Animal Health	407,680	372,983	9.3%	-2.3%	11.6%	6.7%	4.9%
Medical	<u>18,493</u>	<u>17,784</u>	4.0%	1.6%	2.4%	0.0%	2.4%
Total Health Care Distribution	933,776	864,081	8.1%	-0.7%	8.8%	4.4%	4.4%
Technology and value-added services	<u>16,929</u>	<u>15,346</u>	10.3%	-4.4%	14.7%	8.3%	6.4%
<b>Total International</b>	<b><u>\$ 950,705</u></b>	<b><u>\$ 879,427</u></b>	8.1%	-0.8%	8.9%	4.4%	4.5%

Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**2016 Second Quarter Year to Date**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q2 2016 YTD over Q2 2015 YTD**

<b><u>Global</u></b>	<b>Q2 2016 YTD</b>	<b>Q2 2015 YTD</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 2,674,943	\$ 2,570,816	4.1%	-1.0%	5.1%	1.3%	3.8%
Animal Health	1,625,011	1,432,882	13.4%	-2.0%	15.4%	4.5%	10.9%
Medical	<u>1,076,942</u>	<u>914,052</u>	17.8%	-0.1%	17.9%	0.0%	17.9%
Total Health Care Distribution	5,376,896	4,917,750	9.3%	-1.2%	10.5%	2.0%	8.5%
Technology and value-added services	<u>208,690</u>	<u>175,216</u>	19.1%	-1.1%	20.2%	12.4%	7.8%
<b>Total Global</b>	<b><u>\$ 5,585,586</u></b>	<b><u>\$ 5,092,966</u></b>	9.7%	-1.1%	10.8%	2.4%	8.4%
<b><u>North America</u></b>	<b>Q2 2016 YTD</b>	<b>Q2 2015 YTD</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,700,422	\$ 1,636,612	3.9%	-0.7%	4.6%	0.5%	4.1%
Animal Health	845,245	713,924	18.4%	-0.1%	18.5%	0.7%	17.8%
Medical	<u>1,039,773</u>	<u>877,379</u>	18.5%	0.0%	18.5%	0.0%	18.5%
Total Health Care Distribution	3,585,440	3,227,915	11.1%	-0.4%	11.5%	0.4%	11.1%
Technology and value-added services	<u>176,125</u>	<u>144,819</u>	21.6%	-0.2%	21.8%	13.6%	8.2%
<b>Total North America</b>	<b><u>\$ 3,761,565</u></b>	<b><u>\$ 3,372,734</u></b>	11.5%	-0.4%	11.9%	1.0%	10.9%
<b><u>International</u></b>	<b>Q2 2016 YTD</b>	<b>Q2 2015 YTD</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 974,521	\$ 934,204	4.3%	-1.7%	6.0%	2.8%	3.2%
Animal Health	779,766	718,958	8.5%	-3.8%	12.3%	8.3%	4.0%
Medical	<u>37,169</u>	<u>36,673</u>	1.4%	-0.8%	2.2%	0.0%	2.2%
Total Health Care Distribution	1,791,456	1,689,835	6.0%	-2.6%	8.6%	5.1%	3.5%
Technology and value-added services	<u>32,565</u>	<u>30,397</u>	7.1%	-5.1%	12.2%	6.5%	5.7%
<b>Total International</b>	<b><u>\$ 1,824,021</u></b>	<b><u>\$ 1,720,232</u></b>	6.0%	-2.7%	8.7%	5.1%	3.6%

Note: Certain prior quarter amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2016 Third Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q3 2016 over Q3 2015**

<b><u>Global</u></b>	<b><u>Q3 2016</u></b>	<b><u>Q3 2015</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,330,525	\$ 1,266,321	5.1%	-0.5%	5.6%	1.7%	3.9%
Animal Health	790,279	732,533	7.9%	-2.7%	10.6%	2.0%	8.6%
Medical	<u>639,648</u>	<u>597,243</u>	7.1%	0.0%	7.1%	0.0%	7.1%
Total Health Care Distribution	2,760,452	2,596,097	6.3%	-1.1%	7.4%	1.4%	6.0%
Technology and value-added services	<u>104,696</u>	<u>89,738</u>	16.7%	-1.6%	18.3%	10.7%	7.6%
<b>Total Global</b>	<b><u>\$ 2,865,148</u></b>	<b><u>\$ 2,685,835</u></b>	6.7%	-1.0%	7.7%	1.7%	6.0%
<b><u>North America</u></b>	<b><u>Q3 2016</u></b>	<b><u>Q3 2015</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 879,612	\$ 836,953	5.1%	0.0%	5.1%	0.7%	4.4%
Animal Health	403,901	366,736	10.1%	0.0%	10.1%	0.1%	10.0%
Medical	<u>622,903</u>	<u>580,095</u>	7.4%	0.0%	7.4%	0.0%	7.4%
Total Health Care Distribution	1,906,416	1,783,784	6.9%	0.0%	6.9%	0.4%	6.5%
Technology and value-added services	<u>88,066</u>	<u>74,770</u>	17.8%	0.0%	17.8%	10.8%	7.0%
<b>Total North America</b>	<b><u>\$ 1,994,482</u></b>	<b><u>\$ 1,858,554</u></b>	7.3%	0.0%	7.3%	0.8%	6.5%
<b><u>International</u></b>	<b><u>Q3 2016</u></b>	<b><u>Q3 2015</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 450,913	\$ 429,368	5.0%	-1.6%	6.6%	3.5%	3.1%
Animal Health	386,378	365,797	5.6%	-5.4%	11.0%	3.8%	7.2%
Medical	<u>16,745</u>	<u>17,148</u>	-2.4%	-1.5%	-0.9%	0.0%	-0.9%
Total Health Care Distribution	854,036	812,313	5.1%	-3.4%	8.5%	3.6%	4.9%
Technology and value-added services	<u>16,630</u>	<u>14,968</u>	11.1%	-10.1%	21.2%	10.4%	10.8%
<b>Total International</b>	<b><u>\$ 870,666</u></b>	<b><u>\$ 827,281</u></b>	5.2%	-3.5%	8.7%	3.7%	5.0%



Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**2016 Third Quarter Year to Date**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q3 2016 YTD over Q3 2015 YTD**

<b><u>Global</u></b>	<b><u>Q3 2016 YTD</u></b>	<b><u>Q3 2015 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 4,005,468	\$ 3,837,137	4.4%	-0.9%	5.3%	1.5%	3.8%
Animal Health	2,415,290	2,165,415	11.5%	-2.3%	13.8%	3.7%	10.1%
Medical	<u>1,716,590</u>	<u>1,511,295</u>	13.6%	0.0%	13.6%	0.0%	13.6%
Total Health Care Distribution	8,137,348	7,513,847	8.3%	-1.1%	9.4%	1.8%	7.6%
Technology and value-added services	<u>313,386</u>	<u>264,954</u>	18.3%	-1.2%	19.5%	11.8%	7.7%
<b>Total Global</b>	<b><u>\$ 8,450,734</u></b>	<b><u>\$ 7,778,801</u></b>	8.6%	-1.1%	9.7%	2.1%	7.6%
<b><u>North America</u></b>	<b><u>Q3 2016 YTD</u></b>	<b><u>Q3 2015 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 2,580,034	\$ 2,473,565	4.3%	-0.5%	4.8%	0.6%	4.2%
Animal Health	1,249,146	1,080,660	15.6%	0.0%	15.6%	0.5%	15.1%
Medical	<u>1,662,676</u>	<u>1,457,474</u>	14.1%	0.0%	14.1%	0.0%	14.1%
Total Health Care Distribution	5,491,856	5,011,699	9.6%	-0.2%	9.8%	0.4%	9.4%
Technology and value-added services	<u>264,191</u>	<u>219,589</u>	20.3%	-0.2%	20.5%	12.7%	7.8%
<b>Total North America</b>	<b><u>\$ 5,756,047</u></b>	<b><u>\$ 5,231,288</u></b>	10.0%	-0.3%	10.3%	0.9%	9.4%
<b><u>International</u></b>	<b><u>Q3 2016 YTD</u></b>	<b><u>Q3 2015 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,425,434	\$ 1,363,572	4.5%	-1.7%	6.2%	3.0%	3.2%
Animal Health	1,166,144	1,084,755	7.5%	-4.4%	11.9%	6.8%	5.1%
Medical	<u>53,914</u>	<u>53,821</u>	0.2%	-1.0%	1.2%	0.0%	1.2%
Total Health Care Distribution	2,645,492	2,502,148	5.7%	-2.9%	8.6%	4.6%	4.0%
Technology and value-added services	<u>49,195</u>	<u>45,365</u>	8.4%	-6.7%	15.1%	7.7%	7.4%
<b>Total International</b>	<b><u>\$ 2,694,687</u></b>	<b><u>\$ 2,547,513</u></b>	5.8%	-2.9%	8.7%	4.7%	4.0%

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2016 Fourth Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q4 2016 over Q4 2015**

<b><u>Global</u></b>	<b><u>Q4 2016</u></b>	<b><u>Q4 2015</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>	<b><u>Extra Week Impact</u></b>
Dental	\$ 1,549,831	\$ 1,439,270	7.7%	-1.0%	1.7%	1.6%	5.4%
Animal Health	837,805	756,209	10.8%	-3.4%	0.4%	8.2%	5.6%
Medical	<u>621,071</u>	<u>561,620</u>	10.6%	-0.1%	0.0%	4.4%	6.3%
Total Health Care Distribution	3,008,707	2,757,099	9.1%	-1.5%	1.0%	4.0%	5.6%
Technology and value-added services	<u>112,227</u>	<u>93,819</u>	19.6%	-1.9%	9.8%	8.5%	3.2%
<b>Total Global</b>	<b><u>\$ 3,120,934</u></b>	<b><u>\$ 2,850,918</u></b>	9.5%	-1.5%	1.3%	4.2%	5.5%
<b><u>North America</u></b>	<b><u>Q4 2016</u></b>	<b><u>Q4 2015</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>	<b><u>Extra Week Impact</u></b>
Dental	\$ 1,000,786	\$ 916,169	9.2%	0.0%	0.8%	2.2%	6.2%
Animal Health	426,636	363,973	17.2%	0.0%	0.5%	10.3%	6.4%
Medical	<u>601,973</u>	<u>542,949</u>	10.9%	0.0%	0.0%	4.5%	6.4%
Total Health Care Distribution	2,029,395	1,823,091	11.3%	0.0%	0.5%	4.5%	6.3%
Technology and value-added services	<u>95,098</u>	<u>78,921</u>	20.5%	0.0%	9.7%	7.4%	3.4%
<b>Total North America</b>	<b><u>\$ 2,124,493</u></b>	<b><u>\$ 1,902,012</u></b>	11.7%	0.0%	0.9%	4.6%	6.2%
<b><u>International</u></b>	<b><u>Q4 2016</u></b>	<b><u>Q4 2015</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>	<b><u>Extra Week Impact</u></b>
Dental	\$ 549,045	\$ 523,101	5.0%	-2.6%	3.2%	0.7%	3.7%
Animal Health	411,169	392,236	4.8%	-6.7%	0.5%	6.3%	4.7%
Medical	<u>19,098</u>	<u>18,671</u>	2.3%	-2.8%	0.0%	0.9%	4.2%
Total Health Care Distribution	979,312	934,008	4.9%	-4.3%	2.0%	3.1%	4.1%
Technology and value-added services	<u>17,129</u>	<u>14,898</u>	15.0%	-11.5%	10.1%	13.9%	2.5%
<b>Total International</b>	<b><u>\$ 996,441</u></b>	<b><u>\$ 948,906</u></b>	5.0%	-4.5%	2.2%	3.2%	4.1%

Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**Full Year 2016**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Full Year 2016 over Full Year 2015**

<b><u>Global</u></b>	<b><u>Full Year 2016</u></b>	<b><u>Full Year 2015</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>	<b><u>Extra Week Impact</u></b>
Dental	\$ 5,555,299	\$ 5,276,407	5.3%	-0.9%	1.5%	3.2%	1.5%
Animal Health	3,253,095	2,921,624	11.3%	-2.6%	2.8%	9.6%	1.5%
Medical	<u>2,337,661</u>	<u>2,072,915</u>	12.8%	0.0%	0.0%	11.1%	1.7%
Total Health Care Distribution	11,146,055	10,270,946	8.5%	-1.2%	1.6%	6.6%	1.5%
Technology and value-added services	<u>425,613</u>	<u>358,773</u>	18.6%	-1.4%	11.2%	7.9%	0.9%
<b>Total Global</b>	<b><u>\$ 11,571,668</u></b>	<b><u>\$ 10,629,719</u></b>	8.9%	-1.2%	1.9%	6.7%	1.5%
<b><u>North America</u></b>	<b><u>Full Year 2016</u></b>	<b><u>Full Year 2015</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>	<b><u>Extra Week Impact</u></b>
Dental	\$ 3,580,820	\$ 3,389,734	5.6%	-0.4%	0.6%	3.7%	1.7%
Animal Health	1,675,782	1,444,633	16.0%	0.0%	0.5%	13.9%	1.6%
Medical	<u>2,264,649</u>	<u>2,000,423</u>	13.2%	0.0%	0.0%	11.5%	1.7%
Total Health Care Distribution	7,521,251	6,834,790	10.0%	-0.2%	0.4%	8.1%	1.7%
Technology and value-added services	<u>359,289</u>	<u>298,510</u>	20.4%	-0.1%	11.9%	7.7%	0.9%
<b>Total North America</b>	<b><u>\$ 7,880,540</u></b>	<b><u>\$ 7,133,300</u></b>	10.5%	-0.2%	0.9%	8.1%	1.7%
<b><u>International</u></b>	<b><u>Full Year 2016</u></b>	<b><u>Full Year 2015</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>	<b><u>Extra Week Impact</u></b>
Dental	\$ 1,974,479	\$ 1,886,673	4.7%	-1.9%	3.1%	2.5%	1.0%
Animal Health	1,577,313	1,476,991	6.8%	-5.0%	5.1%	5.4%	1.3%
Medical	<u>73,012</u>	<u>72,492</u>	0.7%	-1.5%	0.0%	1.1%	1.1%
Total Health Care Distribution	3,624,804	3,436,156	5.5%	-3.2%	3.9%	3.7%	1.1%
Technology and value-added services	<u>66,324</u>	<u>60,263</u>	10.1%	-7.9%	8.4%	9.0%	0.6%
<b>Total International</b>	<b><u>\$ 3,691,128</u></b>	<b><u>\$ 3,496,419</u></b>	5.6%	-3.3%	4.0%	3.8%	1.1%

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2017 First Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q1 2017 over Q1 2016**

<b><u>Global</u></b>	<b><u>Q1 2017</u></b>	<b><u>Q1 2016</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,405,158	\$ 1,301,755	7.90%	-0.30%	8.20%	5.30%	2.90%
Animal Health	812,939	771,413	5.40%	-2.70%	8.10%	1.00%	7.10%
Medical	<u>598,886</u>	<u>538,117</u>	11.30%	-0.20%	11.50%	0.00%	11.50%
Total Health Care Distribution	2,816,983	2,611,285	7.90%	-0.90%	8.80%	2.90%	5.90%
Technology and value-added services	<u>105,965</u>	<u>101,671</u>	4.20%	-1.30%	5.50%	0.00%	5.50%
<b>Total Global</b>	<b><u>\$ 2,922,948</u></b>	<b><u>\$ 2,712,956</u></b>	7.70%	-1.00%	8.70%	2.80%	5.90%
<b><u>North America</u></b>	<b><u>Q1 2017</u></b>	<b><u>Q1 2016</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 850,456	\$ 834,837	1.90%	0.40%	1.50%	0.70%	0.80%
Animal Health	422,644	399,327	5.80%	0.00%	5.80%	0.30%	5.50%
Medical	<u>580,037</u>	<u>519,441</u>	11.70%	0.00%	11.70%	0.00%	11.70%
Total Health Care Distribution	1,853,137	1,753,605	5.70%	0.20%	5.50%	0.40%	5.10%
Technology and value-added services	<u>89,053</u>	<u>86,035</u>	3.50%	0.10%	3.40%	0.00%	3.40%
<b>Total North America</b>	<b><u>\$ 1,942,190</u></b>	<b><u>\$ 1,839,640</u></b>	5.60%	0.20%	5.40%	0.40%	5.00%
<b><u>International</u></b>	<b><u>Q1 2017</u></b>	<b><u>Q1 2016</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 554,702	\$ 466,918	18.80%	-1.30%	20.10%	13.30%	6.80%
Animal Health	390,295	372,086	4.90%	-5.60%	10.50%	1.60%	8.90%
Medical	<u>18,849</u>	<u>18,676</u>	0.90%	-4.60%	5.50%	0.00%	5.50%
Total Health Care Distribution	963,846	857,680	12.40%	-3.20%	15.60%	8.00%	7.60%
Technology and value-added services	<u>16,912</u>	<u>15,636</u>	8.20%	-9.00%	17.20%	0.00%	17.20%
<b>Total International</b>	<b><u>\$ 980,758</u></b>	<b><u>\$ 873,316</u></b>	12.30%	-3.30%	15.60%	7.80%	7.80%

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2017 Second Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q2 2017 over Q2 2016**

<b>Global</b>	<b>Q2 2017</b>	<b>Q2 2016</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,488,167	\$ 1,373,188	8.4%	-1.0%	9.4%	6.3%	3.1%
Animal Health	891,331	853,598	4.4%	-2.3%	6.7%	0.9%	5.8%
Medical	571,427	538,825	6.1%	-0.1%	6.2%	0.1%	6.1%
Total Health Care Distribution	2,950,925	2,765,611	6.7%	-1.2%	7.9%	3.4%	4.5%
Technology and value-added services	108,533	107,019	1.4%	-1.4%	2.8%	0.6%	2.2%
<b>Total Global</b>	<b>\$ 3,059,458</b>	<b>\$ 2,872,630</b>	6.5%	-1.2%	7.7%	3.3%	4.4%

  

<b>North America</b>	<b>Q2 2017</b>	<b>Q2 2016</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 912,471	\$ 865,585	5.4%	-0.4%	5.8%	2.0%	3.8%
Animal Health	473,201	445,918	6.1%	0.0%	6.1%	0.2%	5.9%
Medical	553,734	520,332	6.4%	0.0%	6.4%	0.1%	6.3%
Total Health Care Distribution	1,939,406	1,831,835	5.9%	-0.2%	6.1%	1.1%	5.0%
Technology and value-added services	90,292	90,090	0.2%	-0.1%	0.3%	0.0%	0.3%
<b>Total North America</b>	<b>\$ 2,029,698</b>	<b>\$ 1,921,925</b>	5.6%	-0.2%	5.8%	1.0%	4.8%

  

<b>International</b>	<b>Q2 2017</b>	<b>Q2 2016</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 575,696	\$ 507,603	13.4%	-2.0%	15.4%	13.4%	2.0%
Animal Health	418,130	407,680	2.6%	-4.8%	7.4%	1.7%	5.7%
Medical	17,693	18,493	-4.3%	-3.8%	-0.5%	0.0%	-0.5%
Total Health Care Distribution	1,011,519	933,776	8.3%	-3.3%	11.6%	8.1%	3.5%
Technology and value-added services	18,241	16,929	7.8%	-7.9%	15.7%	3.3%	12.4%
<b>Total International</b>	<b>\$ 1,029,760</b>	<b>\$ 950,705</b>	8.3%	-3.4%	11.7%	8.0%	3.7%

**Exhibit A - YTD Sales**

**Henry Schein, Inc.**  
**2017 Second Quarter Year to Date**  
**Sales Summary**  
**(in thousands)**  
(unaudited)

**Q2 2017 YTD over Q2 2016 YTD**

<b><u>Global</u></b>	<b><u>Q2 2017 YTD</u></b>	<b><u>Q2 2016 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 2,893,325	\$ 2,674,943	8.2%	-0.6%	8.8%	5.8%	3.0%
Animal Health	1,704,270	1,625,011	4.9%	-2.5%	7.4%	1.0%	6.4%
Medical	<u>1,170,313</u>	<u>1,076,942</u>	8.7%	-0.1%	8.8%	0.0%	8.8%
Total Health Care Distribution	5,767,908	5,376,896	7.3%	-1.1%	8.4%	3.2%	5.2%
Technology and value-added services	<u>214,498</u>	<u>208,690</u>	2.8%	-1.3%	4.1%	0.3%	3.8%
<b>Total Global</b>	<b><u>\$ 5,982,406</u></b>	<b><u>\$ 5,585,586</u></b>	7.1%	-1.1%	8.2%	3.0%	5.2%
<b><u>North America</u></b>	<b><u>Q2 2017 YTD</u></b>	<b><u>Q2 2016 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,762,927	\$ 1,700,422	3.7%	0.0%	3.7%	1.4%	2.3%
Animal Health	895,845	845,245	6.0%	0.0%	6.0%	0.3%	5.7%
Medical	<u>1,133,771</u>	<u>1,039,773</u>	9.0%	0.0%	9.0%	0.0%	9.0%
Total Health Care Distribution	3,792,543	3,585,440	5.8%	0.0%	5.8%	0.7%	5.1%
Technology and value-added services	<u>179,345</u>	<u>176,125</u>	1.8%	0.0%	1.8%	0.0%	1.8%
<b>Total North America</b>	<b><u>\$ 3,971,888</u></b>	<b><u>\$ 3,761,565</u></b>	5.6%	0.0%	5.6%	0.7%	4.9%
<b><u>International</u></b>	<b><u>Q2 2017 YTD</u></b>	<b><u>Q2 2016 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,130,398	\$ 974,521	16.0%	-1.7%	17.7%	13.4%	4.3%
Animal Health	808,425	779,766	3.7%	-5.1%	8.8%	1.6%	7.2%
Medical	<u>36,542</u>	<u>37,169</u>	-1.7%	-4.2%	2.5%	0.0%	2.5%
Total Health Care Distribution	1,975,365	1,791,456	10.3%	-3.2%	13.5%	8.0%	5.5%
Technology and value-added services	<u>35,153</u>	<u>32,565</u>	7.9%	-8.6%	16.5%	1.8%	14.7%
<b>Total International</b>	<b><u>\$ 2,010,518</u></b>	<b><u>\$ 1,824,021</u></b>	10.2%	-3.4%	13.6%	7.9%	5.7%

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2017 Third Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q3 2017 over Q3 2016**

<b><u>Global</u></b>	<b><u>Q3 2017</u></b>	<b><u>Q3 2016</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,478,730	\$ 1,330,525	11.1%	11.1%	2.0%	9.1%	7.5%	1.6%
Animal Health	882,580	790,279	11.7%	11.7%	1.8%	9.9%	1.9%	8.0%
Medical	<u>690,761</u>	<u>639,648</u>	8.0%	8.0%	0.1%	7.9%	0.1%	7.8%
Total Health Care Distribution	3,052,071	2,760,452	10.6%	10.6%	1.6%	9.0%	4.1%	4.9%
Technology and value-added services	<u>109,012</u>	<u>104,696</u>	4.1%	4.1%	0.4%	3.7%	0.7%	3.0%
<b>Total Global</b>	<b><u>\$ 3,161,083</u></b>	<b><u>\$ 2,865,148</u></b>	10.3%	10.3%	1.5%	8.8%	4.0%	4.8%

  

<b><u>North America</u></b>	<b><u>Q3 2017</u></b>	<b><u>Q3 2016</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 906,878	\$ 879,612	3.1%	3.1%	0.4%	2.7%	1.9%	0.8%
Animal Health	448,376	403,901	11.0%	11.0%	0.0%	11.0%	2.0%	9.0%
Medical	<u>672,425</u>	<u>622,903</u>	8.0%	8.0%	0.0%	8.0%	0.1%	7.9%
Total Health Care Distribution	2,027,679	1,906,416	6.4%	6.4%	0.2%	6.2%	1.3%	4.9%
Technology and value-added services	<u>89,881</u>	<u>88,066</u>	2.1%	2.1%	0.1%	2.0%	0.0%	2.0%
<b>Total North America</b>	<b><u>\$ 2,117,560</u></b>	<b><u>\$ 1,994,482</u></b>	6.2%	6.2%	0.2%	6.0%	1.3%	4.7%

  

<b><u>International</u></b>	<b><u>Q3 2017</u></b>	<b><u>Q3 2016</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 571,852	\$ 450,913	26.8%	26.8%	5.3%	21.5%	18.3%	3.2%
Animal Health	434,204	386,378	12.4%	12.4%	3.6%	8.8%	1.9%	6.9%
Medical	<u>18,336</u>	<u>16,745</u>	9.5%	9.5%	5.0%	4.5%	0.0%	4.5%
Total Health Care Distribution	1,024,392	854,036	19.9%	19.9%	4.5%	15.4%	10.5%	4.9%
Technology and value-added services	<u>19,131</u>	<u>16,630</u>	15.0%	15.0%	1.8%	13.2%	4.5%	8.7%
<b>Total International</b>	<b><u>\$ 1,043,523</u></b>	<b><u>\$ 870,666</u></b>	19.9%	19.9%	4.5%	15.4%	10.4%	5.0%

Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**2017 Third Quarter Year to Date**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q3 2017 YTD over Q3 2016 YTD**

<b><u>Global</u></b>	<b><u>Q3 2017 YTD</u></b>	<b><u>Q3 2016 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 4,372,055	\$ 4,005,468	9.2%	9.2%	0.3%	8.9%	6.3%	2.6%
Animal Health	2,586,850	2,415,290	7.1%	7.1%	-1.1%	8.2%	1.3%	6.9%
Medical	<u>1,861,074</u>	<u>1,716,590</u>	8.4%	8.4%	-0.1%	8.5%	0.1%	8.4%
Total Health Care Distribution	8,819,979	8,137,348	8.4%	8.4%	-0.2%	8.6%	3.5%	5.1%
Technology and value-added services	<u>323,510</u>	<u>313,386</u>	3.2%	3.2%	-0.8%	4.0%	0.4%	3.6%
<b>Total Global</b>	<b><u>\$ 9,143,489</u></b>	<b><u>\$ 8,450,734</u></b>	8.2%	8.2%	-0.2%	8.4%	3.4%	5.0%

  

<b><u>North America</u></b>	<b><u>Q3 2017 YTD</u></b>	<b><u>Q3 2016 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 2,669,805	\$ 2,580,034	3.5%	3.5%	0.1%	3.4%	1.6%	1.8%
Animal Health	1,344,221	1,249,146	7.6%	7.6%	0.0%	7.6%	0.8%	6.8%
Medical	<u>1,806,196</u>	<u>1,662,676</u>	8.6%	8.6%	0.0%	8.6%	0.0%	8.6%
Total Health Care Distribution	5,820,222	5,491,856	6.0%	6.0%	0.1%	5.9%	0.9%	5.0%
Technology and value-added services	<u>269,226</u>	<u>264,191</u>	1.9%	1.9%	0.0%	1.9%	0.0%	1.9%
<b>Total North America</b>	<b><u>\$ 6,089,448</u></b>	<b><u>\$ 5,756,047</u></b>	5.8%	5.8%	0.1%	5.7%	0.9%	4.8%

  

<b><u>International</u></b>	<b><u>Q3 2017 YTD</u></b>	<b><u>Q3 2016 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,702,250	\$ 1,425,434	19.4%	19.4%	0.5%	18.9%	15.0%	3.9%
Animal Health	1,242,629	1,166,144	6.6%	6.6%	-2.2%	8.8%	1.7%	7.1%
Medical	<u>54,878</u>	<u>53,914</u>	1.8%	1.8%	-1.3%	3.1%	0.0%	3.1%
Total Health Care Distribution	2,999,757	2,645,492	13.4%	13.4%	-0.7%	14.1%	8.8%	5.3%
Technology and value-added services	<u>54,284</u>	<u>49,195</u>	10.3%	10.3%	-5.0%	15.3%	2.6%	12.7%
<b>Total International</b>	<b><u>\$ 3,054,041</u></b>	<b><u>\$ 2,694,687</u></b>	13.3%	13.3%	-0.8%	14.1%	8.7%	5.4%



Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2017 Fourth Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q4 2017 over Q4 2016**

<b><u>Global</u></b>	<b><u>Q4 2017</u></b>	<b><u>Q4 2016</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Extra Week Impact</b>	<b>Local Internal Growth</b>
Dental	\$ 1,676,758	\$ 1,549,831	8.2%	3.0%	5.2%	6.0%	-5.1%	4.3%
Animal Health	889,785	837,805	6.2%	3.2%	3.0%	3.7%	-5.2%	4.5%
Medical	<u>636,920</u>	<u>621,071</u>	2.6%	0.3%	2.3%	0.1%	-6.1%	8.3%
Total Health Care Distribution	3,203,463	3,008,707	6.5%	2.5%	4.0%	4.2%	-5.4%	5.2%
Technology and value-added services	<u>114,591</u>	<u>112,227</u>	2.1%	1.1%	1.0%	0.6%	-2.8%	3.2%
<b>Total Global</b>	<b><u>\$ 3,318,054</u></b>	<b><u>\$ 3,120,934</u></b>	6.3%	2.4%	3.9%	4.0%	-5.2%	5.1%
<b><u>North America</u></b>	<b><u>Q4 2017</u></b>	<b><u>Q4 2016</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Extra Week Impact</b>	<b>Local Internal Growth</b>
Dental	\$ 1,030,559	\$ 1,000,786	3.0%	0.5%	2.5%	1.9%	-6.1%	6.7%
Animal Health	448,675	426,636	5.2%	0.1%	5.1%	5.0%	-5.9%	6.0%
Medical	<u>617,697</u>	<u>601,973</u>	2.6%	0.0%	2.6%	0.1%	-6.2%	8.7%
Total Health Care Distribution	2,096,931	2,029,395	3.3%	0.2%	3.1%	2.0%	-6.1%	7.2%
Technology and value-added services	<u>94,165</u>	<u>95,098</u>	-1.0%	0.1%	-1.1%	0.0%	-2.9%	1.8%
<b>Total North America</b>	<b><u>\$ 2,191,096</u></b>	<b><u>\$ 2,124,493</u></b>	3.1%	0.2%	2.9%	1.9%	-5.9%	6.9%
<b><u>International</u></b>	<b><u>Q4 2017</u></b>	<b><u>Q4 2016</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Extra Week Impact</b>	<b>Local Internal Growth</b>
Dental	\$ 646,199	\$ 549,045	17.7%	7.6%	10.1%	13.5%	-3.5%	0.1%
Animal Health	441,110	411,169	7.3%	6.5%	0.8%	2.3%	-4.4%	2.9%
Medical	<u>19,223</u>	<u>19,098</u>	0.7%	7.6%	-6.9%	0.0%	-4.0%	-2.9%
Total Health Care Distribution	1,106,532	979,312	13.0%	7.1%	5.9%	8.6%	-3.9%	1.2%
Technology and value-added services	<u>20,426</u>	<u>17,129</u>	19.2%	6.4%	12.8%	4.2%	-2.8%	11.4%
<b>Total International</b>	<b><u>\$ 1,126,958</u></b>	<b><u>\$ 996,441</u></b>	13.1%	7.1%	6.0%	8.5%	-3.9%	1.4%

Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**Full Year 2017**  
**Sales Summary**  
**(in thousands)**  
 (unaudited)

**Full Year 2017 over Full Year 2016**

<b><u>Global</u></b>	<b><u>Full Year 2017</u></b>	<b><u>Full Year 2016</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Extra Week Impact</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 6,048,813	\$ 5,555,299	8.9%	1.0%	7.9%	6.3%	-1.4%	3.0%
Animal Health	3,476,635	3,253,095	6.9%	0.0%	6.9%	1.9%	-1.3%	6.3%
Medical	<u>2,497,994</u>	<u>2,337,661</u>	6.9%	0.1%	6.8%	0.0%	-1.6%	8.4%
Total Health Care Distribution	12,023,442	11,146,055	7.9%	0.5%	7.4%	3.7%	-1.4%	5.1%
Technology and value-added services	<u>438,101</u>	<u>425,613</u>	2.9%	-0.3%	3.2%	0.5%	-0.8%	3.5%
<b>Total Global</b>	<b><u>\$ 12,461,543</u></b>	<b><u>\$ 11,571,668</u></b>	7.7%	0.5%	7.2%	3.6%	-1.5%	5.1%

  

<b><u>North America</u></b>	<b><u>Full Year 2017</u></b>	<b><u>Full Year 2016</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Extra Week Impact</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 3,700,364	\$ 3,580,820	3.3%	0.2%	3.1%	1.6%	-1.6%	3.1%
Animal Health	1,792,896	1,675,782	7.0%	0.0%	7.0%	1.9%	-1.5%	6.6%
Medical	<u>2,423,893</u>	<u>2,264,649</u>	7.0%	0.0%	7.0%	0.0%	-1.6%	8.6%
Total Health Care Distribution	7,917,153	7,521,251	5.3%	0.1%	5.2%	1.3%	-1.6%	5.5%
Technology and value-added services	<u>363,391</u>	<u>359,289</u>	1.1%	0.0%	1.1%	0.0%	-0.7%	1.8%
<b>Total North America</b>	<b><u>\$ 8,280,544</u></b>	<b><u>\$ 7,880,540</u></b>	5.1%	0.1%	5.0%	1.2%	-1.6%	5.4%

  

<b><u>International</u></b>	<b><u>Full Year 2017</u></b>	<b><u>Full Year 2016</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Extra Week Impact</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 2,348,449	\$ 1,974,479	18.9%	2.5%	16.4%	14.5%	-1.0%	2.9%
Animal Health	1,683,739	1,577,313	6.7%	0.0%	6.7%	1.8%	-1.2%	6.1%
Medical	<u>74,101</u>	<u>73,012</u>	1.5%	1.0%	0.5%	0.0%	-1.1%	1.6%
Total Health Care Distribution	4,106,289	3,624,804	13.3%	1.4%	11.9%	8.7%	-1.0%	4.2%
Technology and value-added services	<u>74,710</u>	<u>66,324</u>	12.6%	-2.1%	14.7%	3.1%	-0.8%	12.4%
<b>Total International</b>	<b><u>\$ 4,180,999</u></b>	<b><u>\$ 3,691,128</u></b>	13.3%	1.4%	11.9%	8.6%	-1.1%	4.4%

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2018 First Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q1 2018 over Q1 2017**

<b><u>Global</u></b>	<b><u>Q1 2018</u></b>	<b><u>Q1 2017</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,547,799	\$ 1,405,158	10.2%	5.0%	5.2%	2.3%	2.9%
Animal Health	919,794	812,939	13.1%	6.0%	7.1%	3.5%	3.6%
Medical	640,400	598,886	6.9%	0.4%	6.5%	0.1%	6.4%
Total Health Care Distribution	3,107,993	2,816,983	10.3%	4.3%	6.0%	2.2%	3.8%
Technology and value-added services	112,446	105,965	6.1%	2.1%	4.0%	1.1%	2.9%
<b>Total Global</b>	<b>\$ 3,220,439</b>	<b>\$ 2,922,948</b>	10.2%	4.3%	5.9%	2.1%	3.8%

<b><u>North America</u></b>	<b><u>Q1 2018</u></b>	<b><u>Q1 2017</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 904,282	\$ 850,456	6.3%	0.5%	5.8%	2.7%	3.1%
Animal Health	458,178	422,644	8.4%	0.0%	8.4%	4.7%	3.7%
Medical	619,393	580,037	6.8%	0.0%	6.8%	0.1%	6.7%
Total Health Care Distribution	1,981,853	1,853,137	6.9%	0.2%	6.7%	2.4%	4.3%
Technology and value-added services	91,319	89,053	2.5%	0.1%	2.4%	0.7%	1.7%
<b>Total North America</b>	<b>\$ 2,073,172</b>	<b>\$ 1,942,190</b>	6.7%	0.2%	6.5%	2.3%	4.2%

<b><u>International</u></b>	<b><u>Q1 2018</u></b>	<b><u>Q1 2017</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 643,517	\$ 554,702	16.0%	11.8%	4.2%	1.6%	2.6%
Animal Health	461,616	390,295	18.3%	12.6%	5.7%	2.3%	3.4%
Medical	21,007	18,849	11.4%	14.5%	-3.1%	0.0%	-3.1%
Total Health Care Distribution	1,126,140	963,846	16.8%	12.1%	4.7%	1.9%	2.8%
Technology and value-added services	21,127	16,912	24.9%	12.4%	12.5%	3.2%	9.3%
<b>Total International</b>	<b>\$ 1,147,267</b>	<b>\$ 980,758</b>	17.0%	12.2%	4.8%	1.9%	2.9%

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2018 Second Quarter**  
**Sales Summary**  
(in thousands)  
(unaudited)

**Q2 2018 over Q2 2017**

<b><u>Global</u></b>	<b><u>Q2 2018</u></b>	<b><u>Q2 2017</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,612,875	\$ 1,488,167	8.4%	2.5%	5.9%	1.5%	4.4%
Animal Health	985,942	891,331	10.6%	3.2%	7.4%	3.0%	4.4%
Medical	<u>614,025</u>	<u>571,427</u>	7.5%	0.3%	7.2%	0.2%	7.0%
Total Health Care Distribution	3,212,842	2,950,925	8.9%	2.3%	6.6%	1.7%	4.9%
Technology and value-added services	<u>113,834</u>	<u>108,533</u>	4.9%	1.2%	3.7%	0.7%	3.0%
<b>Total Global</b>	<b><u>\$ 3,326,676</u></b>	<b><u>\$ 3,059,458</u></b>	8.7%	2.2%	6.5%	1.7%	4.8%
<b><u>North America</u></b>	<b><u>Q2 2018</u></b>	<b><u>Q2 2017</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 975,368	\$ 912,471	6.9%	0.5%	6.4%	1.3%	5.1%
Animal Health	506,257	473,201	7.0%	0.0%	7.0%	3.8%	3.2%
Medical	<u>593,793</u>	<u>553,734</u>	7.2%	0.0%	7.2%	0.1%	7.1%
Total Health Care Distribution	2,075,418	1,939,406	7.0%	0.2%	6.8%	1.6%	5.2%
Technology and value-added services	<u>92,684</u>	<u>90,292</u>	2.6%	0.0%	2.6%	0.9%	1.7%
<b>Total North America</b>	<b><u>\$ 2,168,102</u></b>	<b><u>\$ 2,029,698</u></b>	6.8%	0.2%	6.6%	1.6%	5.0%
<b><u>International</u></b>	<b><u>Q2 2018</u></b>	<b><u>Q2 2017</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 637,507	\$ 575,696	10.7%	5.6%	5.1%	1.7%	3.4%
Animal Health	479,685	418,130	14.7%	6.7%	8.0%	2.2%	5.8%
Medical	<u>20,232</u>	<u>17,693</u>	14.4%	9.5%	4.9%	0.0%	4.9%
Total Health Care Distribution	1,137,424	1,011,519	12.4%	6.1%	6.3%	1.9%	4.4%
Technology and value-added services	<u>21,150</u>	<u>18,241</u>	15.9%	6.6%	9.3%	0.0%	9.3%
<b>Total International</b>	<b><u>\$ 1,158,574</u></b>	<b><u>\$ 1,029,760</u></b>	12.5%	6.1%	6.4%	1.9%	4.5%

**Exhibit A - YTD Sales**

**Henry Schein, Inc.**  
**2018 Second Quarter Year to Date**  
**Sales Summary**  
**(in thousands)**

(unaudited)

**Q2 2018 YTD over Q2 2017 YTD**

<b><u>Global</u></b>	<b><u>Q2 2018 YTD</u></b>	<b><u>Q2 2017 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 3,160,674	\$ 2,893,325	9.2%	3.6%	5.6%	1.9%	3.7%
Animal Health	1,905,736	1,704,270	11.8%	4.5%	7.3%	3.3%	4.0%
Medical	<u>1,254,425</u>	<u>1,170,313</u>	7.2%	0.4%	6.8%	0.1%	6.7%
Total Health Care Distribution	6,320,835	5,767,908	9.6%	3.3%	6.3%	1.9%	4.4%
Technology and value-added services	<u>226,280</u>	<u>214,498</u>	5.5%	1.6%	3.9%	0.9%	3.0%
<b>Total Global</b>	<b><u>\$ 6,547,115</u></b>	<b><u>\$ 5,982,406</u></b>	9.4%	3.2%	6.2%	1.9%	4.3%

  

<b><u>North America</u></b>	<b><u>Q2 2018 YTD</u></b>	<b><u>Q2 2017 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,879,650	\$ 1,762,927	6.6%	0.4%	6.2%	2.1%	4.1%
Animal Health	964,435	895,845	7.7%	0.1%	7.6%	4.2%	3.4%
Medical	<u>1,213,186</u>	<u>1,133,771</u>	7.0%	0.0%	7.0%	0.1%	6.9%
Total Health Care Distribution	4,057,271	3,792,543	7.0%	0.2%	6.8%	2.0%	4.8%
Technology and value-added services	<u>184,003</u>	<u>179,345</u>	2.6%	0.1%	2.5%	0.8%	1.7%
<b>Total North America</b>	<b><u>\$ 4,241,274</u></b>	<b><u>\$ 3,971,888</u></b>	6.8%	0.2%	6.6%	2.0%	4.6%

  

<b><u>International</u></b>	<b><u>Q2 2018 YTD</u></b>	<b><u>Q2 2017 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,281,024	\$ 1,130,398	13.3%	8.6%	4.7%	1.7%	3.0%
Animal Health	941,301	808,425	16.4%	9.5%	6.9%	2.2%	4.7%
Medical	<u>41,239</u>	<u>36,542</u>	12.9%	12.1%	0.8%	0.0%	0.8%
Total Health Care Distribution	2,263,564	1,975,365	14.6%	9.1%	5.5%	1.9%	3.6%
Technology and value-added services	<u>42,277</u>	<u>35,153</u>	20.3%	9.5%	10.8%	1.5%	9.3%
<b>Total International</b>	<b><u>\$ 2,305,841</u></b>	<b><u>\$ 2,010,518</u></b>	14.7%	9.1%	5.6%	1.9%	3.7%

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2018 Third Quarter**  
**Sales Summary**  
(in thousands)  
(unaudited)

**Q3 2018 over Q3 2017**

<b><u>Global</u></b>	<b><u>Q3 2018</u></b>	<b><u>Q3 2017</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,514,538	\$ 1,478,730	2.4%	-2.0%	4.4%	0.9%	3.5%
Animal Health	899,295	882,580	1.9%	-1.5%	3.4%	2.3%	1.1%
Medical	<u>721,942</u>	<u>690,761</u>	4.5%	0.0%	4.5%	0.1%	4.4%
Total Health Care Distribution	3,135,775	3,052,071	2.7%	-1.4%	4.1%	1.1%	3.0%
Technology and value-added services	<u>143,903</u>	<u>109,012</u>	32.0%	-0.6%	32.6%	24.8%	7.8%
<b>Total Global</b>	<b><u>\$ 3,279,678</u></b>	<b><u>\$ 3,161,083</u></b>	3.8%	-1.3%	5.1%	1.9%	3.2%
<b><u>North America</u></b>	<b><u>Q3 2018</u></b>	<b><u>Q3 2017</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 951,412	\$ 906,878	4.9%	-0.4%	5.3%	0.6%	4.7%
Animal Health	460,838	448,376	2.8%	0.0%	2.8%	2.4%	0.4%
Medical	<u>702,758</u>	<u>672,425</u>	4.5%	0.0%	4.5%	0.1%	4.4%
Total Health Care Distribution	2,115,008	2,027,679	4.3%	-0.2%	4.5%	0.8%	3.7%
Technology and value-added services	<u>123,823</u>	<u>89,881</u>	37.8%	-0.1%	37.9%	30.1%	7.8%
<b>Total North America</b>	<b><u>\$ 2,238,831</u></b>	<b><u>\$ 2,117,560</u></b>	5.7%	-0.2%	5.9%	2.1%	3.8%
<b><u>International</u></b>	<b><u>Q3 2018</u></b>	<b><u>Q3 2017</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 563,126	\$ 571,852	-1.5%	-4.4%	2.9%	1.3%	1.6%
Animal Health	438,457	434,204	1.0%	-3.1%	4.1%	2.3%	1.8%
Medical	<u>19,184</u>	<u>18,336</u>	4.6%	-1.1%	5.7%	0.0%	5.7%
Total Health Care Distribution	1,020,767	1,024,392	-0.4%	-3.9%	3.5%	1.7%	1.8%
Technology and value-added services	<u>20,080</u>	<u>19,131</u>	5.0%	-2.6%	7.6%	0.0%	7.6%
<b>Total International</b>	<b><u>\$ 1,040,847</u></b>	<b><u>\$ 1,043,523</u></b>	-0.3%	-3.8%	3.5%	1.6%	1.9%

**Exhibit A - YTD Sales**

**Henry Schein, Inc.**  
**2018 Third Quarter Year to Date**  
**Sales Summary**  
**(in thousands)**

(unaudited)

**Q3 2018 YTD over Q3 2017 YTD**

<b><u>Global</u></b>	<b><u>Q3 2018 YTD</u></b>	<b><u>Q3 2017 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 4,675,212	\$ 4,372,055	6.9%	1.7%	5.2%	1.6%	3.6%
Animal Health	2,805,031	2,586,850	8.4%	2.4%	6.0%	3.0%	3.0%
Medical	<u>1,976,367</u>	<u>1,861,074</u>	6.2%	0.2%	6.0%	0.1%	5.9%
Total Health Care Distribution	9,456,610	8,819,979	7.2%	1.6%	5.6%	1.7%	3.9%
Technology and value-added services	<u>370,183</u>	<u>323,510</u>	14.4%	0.9%	13.5%	8.9%	4.6%
<b>Total Global</b>	<b><u>\$ 9,826,793</u></b>	<b><u>\$ 9,143,489</u></b>	7.5%	1.6%	5.9%	2.0%	3.9%

  

<b><u>North America</u></b>	<b><u>Q3 2018 YTD</u></b>	<b><u>Q3 2017 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 2,831,062	\$ 2,669,805	6.0%	0.1%	5.9%	1.6%	4.3%
Animal Health	1,425,273	1,344,221	6.0%	0.0%	6.0%	3.6%	2.4%
Medical	<u>1,915,944</u>	<u>1,806,196</u>	6.1%	0.0%	6.1%	0.1%	6.0%
Total Health Care Distribution	6,172,279	5,820,222	6.0%	0.0%	6.0%	1.6%	4.4%
Technology and value-added services	<u>307,826</u>	<u>269,226</u>	14.3%	0.0%	14.3%	10.5%	3.8%
<b>Total North America</b>	<b><u>\$ 6,480,105</u></b>	<b><u>\$ 6,089,448</u></b>	6.4%	0.1%	6.3%	1.9%	4.4%

  

<b><u>International</u></b>	<b><u>Q3 2018 YTD</u></b>	<b><u>Q3 2017 YTD</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,844,150	\$ 1,702,250	8.3%	4.2%	4.1%	1.6%	2.5%
Animal Health	1,379,758	1,242,629	11.0%	5.1%	5.9%	2.2%	3.7%
Medical	<u>60,423</u>	<u>54,878</u>	10.1%	7.7%	2.4%	0.0%	2.4%
Total Health Care Distribution	3,284,331	2,999,757	9.5%	4.7%	4.8%	1.8%	3.0%
Technology and value-added services	<u>62,357</u>	<u>54,284</u>	14.9%	5.2%	9.7%	1.0%	8.7%
<b>Total International</b>	<b><u>\$ 3,346,688</u></b>	<b><u>\$ 3,054,041</u></b>	9.6%	4.7%	4.9%	1.8%	3.1%

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2018 Fourth Quarter**  
**Sales Summary**  
(in thousands)  
(unaudited)

**Q4 2018 over Q4 2017**

<b><u>Global</u></b>	<b><u>Q4 2018</u></b>	<b><u>Q4 2017</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,673,733	\$ 1,676,758	-0.2%	-2.0%	1.8%	0.3%	1.5%
Animal Health	877,608	889,785	-1.4%	-2.1%	0.7%	1.3%	-0.6%
Medical	<u>684,799</u>	<u>636,920</u>	7.5%	-0.1%	7.6%	0.1%	7.5%
Total Health Care Distribution	3,236,140	3,203,463	1.0%	-1.6%	2.6%	0.5%	2.1%
Technology and value-added services	<u>139,062</u>	<u>114,591</u>	21.4%	-0.7%	22.1%	21.6%	0.5%
<b>Total Global</b>	<b><u>\$ 3,375,202</u></b>	<b><u>\$ 3,318,054</u></b>	1.7%	-1.6%	3.3%	1.2%	2.1%
<b><u>North America</u></b>	<b><u>Q4 2018</u></b>	<b><u>Q4 2017</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,036,056	\$ 1,030,559	0.5%	-0.4%	0.9%	0.3%	0.6%
Animal Health	440,043	448,675	-1.9%	0.0%	-1.9%	0.0%	-1.9%
Medical	<u>665,752</u>	<u>617,697</u>	7.8%	0.0%	7.8%	0.1%	7.7%
Total Health Care Distribution	2,141,851	2,096,931	2.1%	-0.2%	2.3%	0.1%	2.2%
Technology and value-added services	<u>118,827</u>	<u>94,165</u>	26.2%	-0.1%	26.3%	26.3%	0.0%
<b>Total North America</b>	<b><u>\$ 2,260,678</u></b>	<b><u>\$ 2,191,096</u></b>	3.2%	-0.1%	3.3%	1.2%	2.1%
<b><u>International</u></b>	<b><u>Q4 2018</u></b>	<b><u>Q4 2017</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 637,677	\$ 646,199	-1.3%	-4.5%	3.2%	0.4%	2.8%
Animal Health	437,565	441,110	-0.8%	-4.2%	3.4%	2.6%	0.8%
Medical	<u>19,047</u>	<u>19,223</u>	-0.9%	-3.0%	2.1%	0.0%	2.1%
Total Health Care Distribution	1,094,289	1,106,532	-1.1%	-4.3%	3.2%	1.2%	2.0%
Technology and value-added services	<u>20,235</u>	<u>20,426</u>	-0.9%	-3.7%	2.8%	0.0%	2.8%
<b>Total International</b>	<b><u>\$ 1,114,524</u></b>	<b><u>\$ 1,126,958</u></b>	-1.1%	-4.3%	3.2%	1.2%	2.0%



Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**Full Year 2018**  
**Sales Summary**  
(in thousands)  
(unaudited)

**Full Year 2018 over Full Year 2017**

<b><u>Global</u></b>	<b><u>Full Year 2018</u></b>	<b><u>Full Year 2017</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 6,348,945	\$ 6,048,813	5.0%	0.8%	4.2%	1.2%	3.0%
Animal Health	3,682,639	3,476,635	5.9%	1.3%	4.6%	2.5%	2.1%
Medical	<u>2,661,166</u>	<u>2,497,994</u>	6.5%	0.1%	6.4%	0.1%	6.3%
Total Health Care Distribution	12,692,750	12,023,442	5.6%	0.8%	4.8%	1.4%	3.4%
Technology and value-added services	<u>509,245</u>	<u>438,101</u>	16.2%	0.4%	15.8%	12.3%	3.5%
<b>Total Global</b>	<b><u>\$ 13,201,995</u></b>	<b><u>\$ 12,461,543</u></b>	5.9%	0.7%	5.2%	1.8%	3.4%
<b><u>North America</u></b>	<b><u>Full Year 2018</u></b>	<b><u>Full Year 2017</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 3,867,118	\$ 3,700,364	4.5%	0.0%	4.5%	1.2%	3.3%
Animal Health	1,865,316	1,792,896	4.0%	0.0%	4.0%	2.7%	1.3%
Medical	<u>2,581,696</u>	<u>2,423,893</u>	6.5%	0.0%	6.5%	0.1%	6.4%
Total Health Care Distribution	8,314,130	7,917,153	5.0%	0.0%	5.0%	1.2%	3.8%
Technology and value-added services	<u>426,653</u>	<u>363,391</u>	17.4%	0.0%	17.4%	14.6%	2.8%
<b>Total North America</b>	<b><u>\$ 8,740,783</u></b>	<b><u>\$ 8,280,544</u></b>	5.6%	0.1%	5.5%	1.8%	3.7%
<b><u>International</u></b>	<b><u>Full Year 2018</u></b>	<b><u>Full Year 2017</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 2,481,827	\$ 2,348,449	5.7%	1.9%	3.8%	1.2%	2.6%
Animal Health	1,817,323	1,683,739	7.9%	2.6%	5.3%	2.4%	2.9%
Medical	<u>79,470</u>	<u>74,101</u>	7.2%	4.9%	2.3%	0.0%	2.3%
Total Health Care Distribution	4,378,620	4,106,289	6.6%	2.2%	4.4%	1.7%	2.7%
Technology and value-added services	<u>82,592</u>	<u>74,710</u>	10.6%	2.8%	7.8%	0.7%	7.1%
<b>Total International</b>	<b><u>\$ 4,461,212</u></b>	<b><u>\$ 4,180,999</u></b>	6.7%	2.3%	4.4%	1.6%	2.8%

**Exhibit A - QTD Sales**

**Henry Schein, Inc.**  
**2019 First Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q1 2019 over Q1 2018**

<b><u>Global</u></b>	<b>Q1 2019</b>	<b>Q1 2018</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,546,468	\$ 1,547,558	-0.1%	-3.9%	3.8%	0.6%	3.2%
Medical	<u>683,660</u>	<u>640,400</u>	6.8%	-0.2%	7.0%	1.9%	5.1%
Total Health Care Distribution	2,230,128	2,187,958	1.9%	-2.9%	4.8%	1.0%	3.8%
Technology and value-added services	<u>115,510</u>	<u>85,492</u>	35.1%	-1.7%	36.8%	34.7%	2.1%
Total excluding Corporate TSA Revenue	2,345,638	2,273,450	3.2%	-2.8%	6.0%	2.3%	3.7%
Corporate TSA Revenue (1)	<u>14,630</u>	-	n/a	n/a	n/a	n/a	n/a
<b>Total Global</b>	<b><u>\$ 2,360,268</u></b>	<b><u>\$ 2,273,450</u></b>	3.8%	-2.8%	6.6%	2.3%	4.3%

  

<b><u>North America</u></b>	<b>Q1 2019</b>	<b>Q1 2018</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 923,594	\$ 904,041	2.2%	-0.5%	2.7%	0.0%	2.7%
Medical	<u>662,295</u>	<u>619,393</u>	6.9%	0.0%	6.9%	2.0%	4.9%
Total Health Care Distribution	1,585,889	1,523,434	4.1%	-0.3%	4.4%	0.8%	3.6%
Technology and value-added services	<u>98,917</u>	<u>69,241</u>	42.9%	-0.1%	43.0%	42.1%	0.9%
Total excluding Corporate TSA Revenue	1,684,806	1,592,675	5.8%	-0.3%	6.1%	2.7%	3.4%
Corporate TSA Revenue (1)	<u>1,261</u>	-	n/a	n/a	n/a	n/a	n/a
<b>Total North America</b>	<b><u>\$ 1,686,067</u></b>	<b><u>\$ 1,592,675</u></b>	5.9%	-0.2%	6.1%	2.6%	3.5%

  

<b><u>International</u></b>	<b>Q1 2019</b>	<b>Q1 2018</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 622,874	\$ 643,517	-3.2%	-8.7%	5.5%	1.5%	4.0%
Medical	<u>21,365</u>	<u>21,007</u>	1.7%	-8.2%	9.9%	0.0%	9.9%
Total Health Care Distribution	644,239	664,524	-3.1%	-8.7%	5.6%	1.4%	4.2%
Technology and value-added services	<u>16,593</u>	<u>16,251</u>	2.1%	-8.0%	10.1%	3.1%	7.0%
Total excluding Corporate TSA Revenue	660,832	680,775	-2.9%	-8.6%	5.7%	1.4%	4.3%
Corporate TSA Revenue (1)	<u>13,369</u>	-	n/a	n/a	n/a	n/a	0.0%
<b>Total International</b>	<b><u>\$ 674,201</u></b>	<b><u>\$ 680,775</u></b>	-1.0%	-8.7%	7.7%	1.5%	6.2%

(1) Corporate TSA Revenue represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which sales we expect to continue until mid-2020.

Note: Certain prior quarter amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2019 Second Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q2 2019 over Q2 2018**

<b><u>Global</u></b>	<b><u>Q2 2019</u></b>	<b><u>Q2 2018</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,601,351	\$ 1,612,651	-0.7%	-2.8%	2.1%	1.4%	0.7%
Medical	697,558	614,025	13.6%	-0.2%	13.8%	6.2%	7.6%
Total Health Care Distribution	2,298,909	2,226,676	3.2%	-2.1%	5.3%	2.7%	2.6%
Technology and value-added services	125,050	89,356	39.9%	-1.3%	41.2%	42.3%	-1.1%
Total excluding Corporate TSA Revenue	2,423,959	2,316,032	4.7%	-2.0%	6.7%	4.3%	2.4%
Corporate TSA revenues (1)	23,868	-	n/a	n/a	n/a	n/a	n/a
<b>Total Global</b>	<b>\$ 2,447,827</b>	<b>\$ 2,316,032</b>	5.7%	-2.1%	7.8%	4.3%	3.5%
<b><u>North America</u></b>	<b><u>Q2 2019</u></b>	<b><u>Q2 2018</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 975,372	\$ 975,144	0.0%	-0.4%	0.4%	0.1%	0.3%
Medical	678,358	593,793	14.2%	0.0%	14.2%	6.4%	7.8%
Total Health Care Distribution	1,653,730	1,568,937	5.4%	-0.2%	5.6%	2.5%	3.1%
Technology and value-added services	108,504	72,565	49.5%	-0.1%	49.6%	51.4%	-1.8%
Total excluding Corporate TSA Revenue	1,762,234	1,641,502	7.4%	-0.2%	7.6%	4.7%	2.9%
Corporate TSA revenues (1)	1,760	-	n/a	n/a	n/a	n/a	n/a
<b>Total North America</b>	<b>\$ 1,763,994</b>	<b>\$ 1,641,502</b>	7.5%	-0.2%	7.7%	4.7%	3.0%
<b><u>International</u></b>	<b><u>Q2 2019</u></b>	<b><u>Q2 2018</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 625,979	\$ 637,507	-1.8%	-6.6%	4.8%	3.5%	1.3%
Medical	19,200	20,232	-5.1%	-6.1%	1.0%	0.0%	1.0%
Total Health Care Distribution	645,179	657,739	-1.9%	-6.6%	4.7%	3.5%	1.2%
Technology and value-added services	16,546	16,791	-1.5%	-6.4%	4.9%	3.0%	1.9%
Total excluding Corporate TSA Revenue	661,725	674,530	-1.9%	-6.6%	4.7%	3.4%	1.3%
Corporate TSA revenues (1)	22,108	-	n/a	n/a	n/a	n/a	n/a
<b>Total International</b>	<b>\$ 683,833</b>	<b>\$ 674,530</b>	1.4%	-6.5%	7.9%	3.4%	4.5%

(1) Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through 2020.

Note: Certain prior quarter amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**2019 Second Quarter Year to Date**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q2 2019 YTD over Q2 2018 YTD**

<b>Global</b>	<b>Q2 2019</b>	<b>Q2 2018</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 3,147,819	\$ 3,160,209	-0.4%	-3.4%	3.0%	1.1%	1.9%
Medical	1,381,218	1,254,425	10.1%	-0.2%	10.3%	4.0%	6.3%
Total Health Care Distribution	4,529,037	4,414,634	2.6%	-2.5%	5.1%	1.9%	3.2%
Technology and value-added services	240,560	174,848	37.6%	-1.4%	39.0%	38.6%	0.4%
Total excluding Corporate TSA Revenue	4,769,597	4,589,482	3.9%	-2.4%	6.3%	3.2%	3.1%
Corporate TSA revenues (1)	38,498	-	n/a	n/a	n/a	n/a	n/a
<b>Total Global</b>	<b>\$ 4,808,095</b>	<b>\$ 4,589,482</b>	4.8%	-2.4%	7.2%	3.3%	3.9%

  

<b>North America</b>	<b>Q2 2019</b>	<b>Q2 2018</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,898,966	\$ 1,879,185	1.1%	-0.4%	1.5%	0.1%	1.4%
Medical	1,340,653	1,213,186	10.5%	0.0%	10.5%	4.2%	6.3%
Total Health Care Distribution	3,239,619	3,092,371	4.8%	-0.2%	5.0%	1.7%	3.3%
Technology and value-added services	207,421	141,806	46.3%	-0.1%	46.4%	46.9%	-0.5%
Total excluding Corporate TSA Revenue	3,447,040	3,234,177	6.6%	-0.2%	6.8%	3.6%	3.2%
Corporate TSA revenues (1)	3,021	-	n/a	n/a	n/a	n/a	n/a
<b>Total North America</b>	<b>\$ 3,450,061</b>	<b>\$ 3,234,177</b>	6.7%	-0.2%	6.9%	3.6%	3.3%

  

<b>International</b>	<b>Q2 2019</b>	<b>Q2 2018</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,248,853	\$ 1,281,024	-2.5%	-7.6%	5.1%	2.5%	2.6%
Medical	40,565	41,239	-1.6%	-7.1%	5.5%	0.0%	5.5%
Total Health Care Distribution	1,289,418	1,322,263	-2.5%	-7.6%	5.1%	2.4%	2.7%
Technology and value-added services	33,139	33,042	0.3%	-7.2%	7.5%	3.1%	4.4%
Total excluding Corporate TSA Revenue	1,322,557	1,355,305	-2.4%	-7.6%	5.2%	2.4%	2.8%
Corporate TSA revenues (1)	35,477	-	n/a	n/a	n/a	n/a	n/a
<b>Total International</b>	<b>\$ 1,358,034</b>	<b>\$ 1,355,305</b>	0.2%	-7.6%	7.8%	2.4%	5.4%

(1) Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through 2020.

Note: Certain prior quarter amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2019 Third Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

<b>Q3 2019 over Q3 2018</b>								
<b>Global</b>	<b>Q3 2019</b>	<b>Q3 2018</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>	
Dental	\$ 1,545,984	\$ 1,514,325	2.1%	-1.5%	3.6%	1.9%	1.7%	
Medical	<u>803,709</u>	<u>721,942</u>	11.3%	-0.1%	11.4%	6.1%	5.3%	
Total Health Care Distribution	2,349,693	2,236,267	5.1%	-1.0%	6.1%	3.2%	2.9%	
Technology and value-added services	<u>137,331</u>	<u>119,298</u>	15.1%	-0.7%	15.8%	10.9%	4.9%	
Total Excluding Corporate TSA Revenue	2,487,024	2,355,565	5.6%	-1.0%	6.6%	3.6%	3.0%	
Corporate TSA revenues (1)	<u>21,743</u>	<u>-</u>	n/a	n/a	n/a	n/a	n/a	
<b>Total Global</b>	<b><u>\$ 2,508,767</u></b>	<b><u>\$ 2,355,565</u></b>	6.5%	-1.1%	7.6%	3.7%	3.9%	
<b>North America</b>	<b>Q3 2019</b>	<b>Q3 2018</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>	
Dental	\$ 951,796	\$ 951,199	0.1%	0.0%	0.1%	0.3%	-0.2%	
Medical	<u>784,349</u>	<u>702,758</u>	11.6%	0.0%	11.6%	6.3%	5.3%	
Total Health Care Distribution	1,736,145	1,653,957	5.0%	0.0%	5.0%	2.9%	2.1%	
Technology and value-added services	<u>120,197</u>	<u>103,955</u>	15.6%	0.0%	15.6%	11.1%	4.5%	
Total Excluding Corporate TSA Revenue	1,856,342	1,757,912	5.6%	0.0%	5.6%	3.3%	2.3%	
Corporate TSA revenues (1)	<u>1,077</u>	<u>-</u>	n/a	n/a	n/a	n/a	n/a	
<b>Total North America</b>	<b><u>\$ 1,857,419</u></b>	<b><u>\$ 1,757,912</u></b>	5.7%	0.0%	5.7%	3.4%	2.3%	
<b>International</b>	<b>Q3 2019</b>	<b>Q3 2018</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>	
Dental	\$ 594,188	\$ 563,126	5.5%	-4.0%	9.5%	4.5%	5.0%	
Medical	<u>19,360</u>	<u>19,184</u>	0.9%	-4.4%	5.3%	0.0%	5.3%	
Total Health Care Distribution	613,548	582,310	5.4%	-4.0%	9.4%	4.4%	5.0%	
Technology and value-added services	<u>17,134</u>	<u>15,343</u>	11.7%	-5.5%	17.2%	9.7%	7.5%	
Total Excluding Corporate TSA Revenue	<u>630,682</u>	<u>597,653</u>	5.5%	-4.1%	9.6%	4.5%	5.1%	
Corporate TSA revenues (1)	<u>20,666</u>	<u>-</u>	n/a	n/a	n/a	n/a	n/a	
<b>Total International</b>	<b><u>\$ 651,348</u></b>	<b><u>\$ 597,653</u></b>	9.0%	-4.0%	13.0%	4.5%	8.5%	

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**2019 Third Quarter Year to Date**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

Q3 2019 YTD over Q3 2018 YTD

<u>Global</u>	<u>Q3 2019 YTD</u>	<u>Q3 2018 YTD</u>	<u>Total Sales Growth</u>	<u>Foreign Exchange Growth</u>	<u>Local Currency Growth</u>	<u>Acquisition Growth</u>	<u>Local Internal Growth</u>
Dental	\$ 4,693,803	\$ 4,674,534	0.4%	-2.8%	3.2%	1.3%	1.9%
Medical	<u>2,184,927</u>	<u>1,976,367</u>	10.6%	-0.1%	10.7%	4.8%	5.9%
Total Health Care Distribution	6,878,730	6,650,901	3.4%	-2.0%	5.4%	2.3%	3.1%
Technology and value-added services	<u>377,891</u>	<u>294,146</u>	28.5%	-1.1%	29.6%	27.4%	2.2%
Total Excluding Corporate TSA Revenue	7,256,621	6,945,047	4.5%	-1.9%	6.4%	3.4%	3.0%
Corporate TSA revenues (1)	<u>60,241</u>	<u>-</u>	n/a	n/a	n/a	n/a	n/a
<b>Total Global</b>	<b><u>\$ 7,316,862</u></b>	<b><u>\$ 6,945,047</u></b>	5.4%	-1.9%	7.3%	3.4%	3.9%

<u>North America</u>	<u>Q3 2019 YTD</u>	<u>Q3 2018 YTD</u>	<u>Total Sales Growth</u>	<u>Foreign Exchange Growth</u>	<u>Local Currency Growth</u>	<u>Acquisition Growth</u>	<u>Local Internal Growth</u>
Dental	\$ 2,850,762	\$ 2,830,384	0.7%	-0.3%	1.0%	0.1%	0.9%
Medical	<u>2,125,002</u>	<u>1,915,944</u>	10.9%	0.0%	10.9%	4.9%	6.0%
Total Health Care Distribution	4,975,764	4,746,328	4.8%	-0.2%	5.0%	2.1%	2.9%
Technology and value-added services	<u>327,618</u>	<u>245,761</u>	33.3%	-0.1%	33.4%	31.8%	1.6%
Total Excluding Corporate TSA Revenue	5,303,382	4,992,089	6.2%	-0.2%	6.4%	3.5%	2.9%
Corporate TSA revenues (1)	<u>4,098</u>	<u>-</u>	n/a	n/a	n/a	n/a	n/a
<b>Total North America</b>	<b><u>\$ 5,307,480</u></b>	<b><u>\$ 4,992,089</u></b>	6.3%	-0.2%	6.5%	3.6%	2.9%

<u>International</u>	<u>Q3 2019 YTD</u>	<u>Q3 2018 YTD</u>	<u>Total Sales Growth</u>	<u>Foreign Exchange Growth</u>	<u>Local Currency Growth</u>	<u>Acquisition Growth</u>	<u>Local Internal Growth</u>
Dental	\$ 1,843,041	\$ 1,844,150	-0.1%	-6.6%	6.5%	3.1%	3.4%
Medical	<u>59,925</u>	<u>60,423</u>	-0.8%	-6.3%	5.5%	0.0%	5.5%
Total Health Care Distribution	1,902,966	1,904,573	-0.1%	-6.5%	6.4%	3.0%	3.4%
Technology and value-added services	<u>50,273</u>	<u>48,385</u>	3.9%	-6.7%	10.6%	5.2%	5.4%
Total Excluding Corporate TSA Revenue	<u>1,953,239</u>	<u>1,952,958</u>	0.0%	-6.5%	6.5%	3.0%	3.5%
Corporate TSA revenues (1)	<u>56,143</u>	<u>-</u>	n/a	n/a	n/a	n/a	n/a
<b>Total International</b>	<b><u>\$ 2,009,382</u></b>	<b><u>\$ 1,952,958</u></b>	2.9%	-6.5%	9.4%	3.1%	6.3%

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**Full Year 2019**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Full Year 2019 over Full Year 2018**

<b><u>Global</u></b>	<b>Full Year 2019</b>	<b>Full Year 2018</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 6,415,865	\$ 6,347,998	1.1%	-2.3%	3.4%	1.4%	2.0%
Medical	<u>2,973,586</u>	<u>2,661,166</u>	11.7%	-0.2%	11.9%	4.9%	7.0%
Total Health Care Distribution	9,389,451	9,009,164	4.2%	-1.7%	5.9%	2.4%	3.5%
Technology and value-added services	<u>515,085</u>	<u>408,439</u>	26.1%	-0.9%	27.0%	22.7%	4.3%
Total excluding Corporate TSA Revenue	9,904,536	9,417,603	5.2%	-1.7%	6.9%	3.4%	3.5%
Corporate TSA revenues (1)	81,267	-	n/a	n/a	n/a	n/a	n/a
<b>Total Global</b>	<b><u>\$ 9,985,803</u></b>	<b><u>\$ 9,417,603</u></b>	6.0%	-1.7%	7.7%	3.3%	4.4%

<b><u>North America</u></b>	<b>Full Year 2019</b>	<b>Full Year 2018</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 3,911,746	\$ 3,866,171	1.2%	-0.2%	1.4%	0.2%	1.2%
Medical	<u>2,894,137</u>	<u>2,581,696</u>	12.1%	0.0%	12.1%	5.0%	7.1%
Total Health Care Distribution	6,805,883	6,447,867	5.6%	-0.1%	5.7%	2.1%	3.6%
Technology and value-added services	<u>445,317</u>	<u>344,168</u>	29.4%	0.0%	29.4%	25.7%	3.7%
Total excluding Corporate TSA Revenue	7,251,200	6,792,035	6.8%	-0.1%	6.9%	3.3%	3.6%
Corporate TSA revenues (1)	4,098	-	n/a	n/a	n/a	n/a	n/a
<b>Total North America</b>	<b><u>\$ 7,255,298</u></b>	<b><u>\$ 6,792,035</u></b>	6.8%	-0.2%	7.0%	3.4%	3.6%

<b><u>International</u></b>	<b>Full Year 2019</b>	<b>Full Year 2018</b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 2,504,119	\$ 2,481,827	0.9%	-5.7%	6.6%	3.3%	3.3%
Medical	<u>79,449</u>	<u>79,470</u>	0.0%	-5.5%	5.5%	0.0%	5.5%
Total Health Care Distribution	2,583,568	2,561,297	0.9%	-5.7%	6.6%	3.3%	3.3%
Technology and value-added services	<u>69,768</u>	<u>64,271</u>	8.6%	-5.6%	14.2%	6.8%	7.4%
Total excluding Corporate TSA Revenue	2,653,336	2,625,568	1.1%	-5.7%	6.8%	3.4%	3.4%
Corporate TSA revenues (1)	77,169	-	n/a	n/a	n/a	n/a	n/a
<b>Total International</b>	<b><u>\$ 2,730,505</u></b>	<b><u>\$ 2,625,568</u></b>	4.0%	-5.7%	9.7%	3.3%	6.4%

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2019 Fourth Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q4 2019 over Q4 2018**

<b><u>Global</u></b>	<b><u>Q4 2019</u></b>	<b><u>Q4 2018</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,722,154	\$ 1,673,464	2.9%	-1.3%	4.2%	1.7%	2.5%
Medical	<u>788,659</u>	<u>684,799</u>	15.2%	0.0%	15.2%	5.0%	10.2%
Total Health Care Distribution	2,510,813	2,358,263	6.5%	-0.9%	7.4%	2.7%	4.7%
Technology and value-added services	<u>137,102</u>	<u>114,293</u>	20.0%	-0.3%	20.3%	10.9%	9.4%
Total excluding Corporate TSA Revenue	2,647,915	2,472,556	7.1%	-0.9%	8.0%	3.1%	4.9%
Corporate TSA revenues (1)	21,026	-	n/a	n/a	n/a	n/a	n/a
<b>Total Global</b>	<b><u>\$ 2,668,941</u></b>	<b><u>\$ 2,472,556</u></b>	7.9%	-1.0%	8.9%	3.1%	5.8%

<b><u>North America</u></b>	<b><u>Q4 2019</u></b>	<b><u>Q4 2018</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 1,061,077	\$ 1,035,787	2.4%	-0.1%	2.5%	0.3%	2.2%
Medical	<u>769,135</u>	<u>665,752</u>	15.5%	0.0%	15.5%	5.2%	10.3%
Total Health Care Distribution	1,830,212	1,701,539	7.6%	0.0%	7.6%	2.3%	5.3%
Technology and value-added services	<u>117,608</u>	<u>98,407</u>	19.5%	0.0%	19.5%	10.8%	8.7%
Total excluding Corporate TSA Revenue	1,947,820	1,799,946	8.2%	0.0%	8.2%	2.7%	5.5%
Corporate TSA revenues (1)	-	-	n/a	n/a	n/a	n/a	n/a
<b>Total North America</b>	<b><u>\$ 1,947,820</u></b>	<b><u>\$ 1,799,946</u></b>	8.2%	0.0%	8.2%	2.7%	5.5%

<b><u>International</u></b>	<b><u>Q4 2019</u></b>	<b><u>Q4 2018</u></b>	<b><u>Total Sales Growth</u></b>	<b><u>Foreign Exchange Growth</u></b>	<b><u>Local Currency Growth</u></b>	<b><u>Acquisition Growth</u></b>	<b><u>Local Internal Growth</u></b>
Dental	\$ 661,077	\$ 637,677	3.7%	-3.3%	7.0%	4.0%	3.0%
Medical	<u>19,524</u>	<u>19,047</u>	2.5%	-3.0%	5.5%	0.0%	5.5%
Total Health Care Distribution	680,601	656,724	3.6%	-3.4%	7.0%	3.9%	3.1%
Technology and value-added services	<u>19,494</u>	<u>15,886</u>	22.7%	-2.4%	25.1%	11.7%	13.4%
Total excluding Corporate TSA Revenue	700,095	672,610	4.1%	-3.3%	7.4%	4.0%	3.4%
Corporate TSA revenues (1)	21,026	-	n/a	n/a	n/a	n/a	n/a
<b>Total International</b>	<b><u>\$ 721,121</u></b>	<b><u>\$ 672,610</u></b>	7.2%	-3.4%	10.6%	4.1%	6.5%

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.



Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2020 First Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q1 2020 over Q1 2019**

<b><u>Global</u></b>	<b><u>Q1 2020</u></b>	<b><u>Q1 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,475,076	\$ 1,546,380	-4.6%	-1.6%	-3.0%	0.7%	-3.7%
Medical	<u>800,688</u>	<u>683,660</u>	17.1%	-0.1%	17.2%	3.8%	13.4%
Total Health Care Distribution	2,275,764	2,230,040	2.1%	-1.1%	3.2%	1.6%	1.6%
Technology and value-added services	<u>131,965</u>	<u>115,598</u>	14.2%	-0.3%	14.5%	8.1%	6.4%
Total excluding Corporate TSA Revenue	2,407,729	2,345,638	2.6%	-1.1%	3.7%	1.9%	1.8%
Corporate TSA revenues (1)	<u>21,142</u>	<u>14,630</u>	44.5%	0.0%	44.5%	0.0%	44.5%
<b>Total Global</b>	<b><u>\$ 2,428,871</u></b>	<b><u>\$ 2,360,268</u></b>	2.9%	-1.1%	4.0%	1.9%	2.1%

  

<b><u>North America</u></b>	<b><u>Q1 2020</u></b>	<b><u>Q1 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 888,372	\$ 923,506	-3.8%	0.0%	-3.8%	0.1%	-3.9%
Medical	<u>778,028</u>	<u>662,295</u>	17.5%	0.0%	17.5%	3.9%	13.6%
Total Health Care Distribution	1,666,400	1,585,801	5.1%	0.0%	5.1%	1.7%	3.4%
Technology and value-added services	<u>113,498</u>	<u>99,005</u>	14.6%	0.0%	14.6%	8.3%	6.3%
Total excluding Corporate TSA Revenue	1,779,898	1,684,806	5.6%	0.0%	5.6%	2.0%	3.6%
Corporate TSA revenues (1)	<u>-</u>	<u>1,261</u>	n/a	n/a	n/a	n/a	n/a
<b>Total North America</b>	<b><u>\$ 1,779,898</u></b>	<b><u>\$ 1,686,067</u></b>	5.6%	0.0%	5.6%	2.1%	3.5%

  

<b><u>International</u></b>	<b><u>Q1 2020</u></b>	<b><u>Q1 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 586,704	\$ 622,874	-5.8%	-4.0%	-1.8%	1.6%	-3.4%
Medical	<u>22,660</u>	<u>21,365</u>	6.1%	-2.9%	9.0%	0.0%	9.0%
Total Health Care Distribution	609,364	644,239	-5.4%	-3.9%	-1.5%	1.5%	-3.0%
Technology and value-added services	<u>18,467</u>	<u>16,593</u>	11.3%	-2.7%	14.0%	7.2%	6.8%
Total excluding Corporate TSA Revenue	627,831	660,832	-5.0%	-3.9%	-1.1%	1.6%	-2.7%
Corporate TSA revenues (1)	<u>21,142</u>	<u>13,369</u>	58.1%	0.0%	58.1%	0.0%	58.1%
<b>Total International</b>	<b><u>\$ 648,973</u></b>	<b><u>\$ 674,201</u></b>	-3.7%	-3.8%	0.1%	1.6%	-1.5%

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2020 Second Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q2 2020 over Q2 2019**

<b><u>Global</u></b>	<b><u>Q2 2020</u></b>	<b><u>Q2 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 941,292	\$ 1,601,350	-41.2%	-1.2%	-40.0%	0.1%	-40.1%
Medical	617,810	697,558	-11.4%	0.0%	-11.4%	0.0%	-11.4%
Total Health Care Distribution	1,559,102	2,298,908	-32.2%	-0.9%	-31.3%	0.1%	-31.4%
Technology and value-added services	105,227	125,051	-15.9%	-0.5%	-15.4%	1.6%	-17.0%
Total excluding Corporate TSA Revenue	1,664,329	2,423,959	-31.3%	-0.8%	-30.5%	0.1%	-30.6%
Corporate TSA revenues (1)	20,070	23,868	-15.9%	0.0%	-15.9%	0.0%	-15.9%
<b>Total Global</b>	<b>\$ 1,684,399</b>	<b>\$ 2,447,827</b>	<b>-31.2%</b>	<b>-0.9%</b>	<b>-30.3%</b>	<b>0.2%</b>	<b>-30.5%</b>

  

<b><u>North America</u></b>	<b><u>Q2 2020</u></b>	<b><u>Q2 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 515,946	\$ 975,371	-47.1%	-0.1%	-47.0%	-0.1%	-46.9%
Medical	596,588	678,358	-12.1%	0.0%	-12.1%	0.0%	-12.1%
Total Health Care Distribution	1,112,534	1,653,729	-32.7%	-0.1%	-32.6%	0.0%	-32.6%
Technology and value-added services	92,927	108,505	-14.4%	-0.1%	-14.3%	0.8%	-15.1%
Total excluding Corporate TSA Revenue	1,205,461	1,762,234	-31.6%	-0.1%	-31.5%	0.0%	-31.5%
Corporate TSA revenues (1)	-	1,760	n/a	n/a	n/a	n/a	n/a
<b>Total North America</b>	<b>\$ 1,205,461</b>	<b>\$ 1,763,994</b>	<b>-31.7%</b>	<b>-0.1%</b>	<b>-31.6%</b>	<b>0.0%</b>	<b>-31.6%</b>

  

<b><u>International</u></b>	<b><u>Q2 2020</u></b>	<b><u>Q2 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 425,346	\$ 625,979	-32.1%	-3.1%	-29.0%	0.5%	-29.5%
Medical	21,222	19,200	10.5%	-2.8%	13.3%	0.0%	13.3%
Total Health Care Distribution	446,568	645,179	-30.8%	-3.0%	-27.8%	0.4%	-28.2%
Technology and value-added services	12,300	16,546	-25.7%	-2.8%	-22.9%	6.9%	-29.8%
Total excluding Corporate TSA Revenue	458,868	661,725	-30.7%	-3.0%	-27.7%	0.5%	-28.2%
Corporate TSA revenues (1)	20,070	22,108	-9.2%	0.0%	-9.2%	0.0%	-9.2%
<b>Total International</b>	<b>\$ 478,938</b>	<b>\$ 683,833</b>	<b>-30.0%</b>	<b>-2.9%</b>	<b>-27.1%</b>	<b>0.5%</b>	<b>-27.6%</b>

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through October 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**2020 Second Quarter Year-to-Date**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q2 2020 Year-to Date over Q2 2019 Year-to-Date**

<b><u>Global</u></b>	<b><u>Q2 2020</u></b>	<b><u>Q2 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 2,416,368	\$ 3,147,730	-23.2%	-1.4%	-21.8%	0.4%	-22.2%
Medical	1,418,498	1,381,218	2.7%	-0.1%	2.8%	1.9%	0.9%
Total Health Care Distribution	3,834,866	4,528,948	-15.3%	-1.0%	-14.3%	0.8%	-15.1%
Technology and value-added services	237,192	240,649	-1.4%	-0.4%	-1.0%	4.8%	-5.8%
Total excluding Corporate TSA Revenue	4,072,058	4,769,597	-14.6%	-1.0%	-13.6%	1.1%	-14.7%
Corporate TSA revenues (1)	41,212	38,498	7.0%	0.0%	7.0%	0.0%	7.0%
<b>Total Global</b>	<b>\$ 4,113,270</b>	<b>\$ 4,808,095</b>	-14.5%	-1.0%	-13.5%	1.0%	-14.5%

  

<b><u>North America</u></b>	<b><u>Q2 2020</u></b>	<b><u>Q2 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,404,318	\$ 1,898,877	-26.0%	0.0%	-26.0%	0.0%	-26.0%
Medical	1,374,616	1,340,653	2.5%	0.0%	2.5%	1.9%	0.6%
Total Health Care Distribution	2,778,934	3,239,530	-14.2%	0.0%	-14.2%	0.8%	-15.0%
Technology and value-added services	206,425	207,510	-0.5%	0.0%	-0.5%	4.4%	-4.9%
Total excluding Corporate TSA Revenue	2,985,359	3,447,040	-13.4%	0.0%	-13.4%	1.0%	-14.4%
Corporate TSA revenues (1)	-	3,021	n/a	n/a	n/a	n/a	n/a
<b>Total North America</b>	<b>\$ 2,985,359</b>	<b>\$ 3,450,061</b>	-13.5%	-0.1%	-13.4%	1.0%	-14.4%

  

<b><u>International</u></b>	<b><u>Q2 2020</u></b>	<b><u>Q2 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,012,050	\$ 1,248,853	-19.0%	-3.5%	-15.5%	1.0%	-16.5%
Medical	43,882	40,565	8.2%	-2.8%	11.0%	0.0%	11.0%
Total Health Care Distribution	1,055,932	1,289,418	-18.1%	-3.5%	-14.6%	1.0%	-15.6%
Technology and value-added services	30,767	33,139	-7.2%	-2.7%	-4.5%	7.0%	-11.5%
Total excluding Corporate TSA Revenue	1,086,699	1,322,557	-17.8%	-3.4%	-14.4%	1.1%	-15.5%
Corporate TSA revenues (1)	41,212	35,477	16.2%	0.0%	16.2%	0.0%	16.2%
<b>Total International</b>	<b>\$ 1,127,911</b>	<b>\$ 1,358,034</b>	-16.9%	-3.3%	-13.6%	1.1%	-14.7%

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through October 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2020 Third Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q3 2020 over Q3 2019**

<b><u>Global</u></b>	<b><u>Q3 2020</u></b>	<b><u>Q3 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,649,853	\$ 1,545,981	6.7%	0.1%	6.6%	0.1%	6.5%
Medical	<u>1,027,146</u>	<u>803,709</u>	27.8%	0.1%	27.7%	0.0%	27.7%
Total Health Care Distribution	2,676,999	2,349,690	13.9%	0.1%	13.8%	0.0%	13.8%
Technology and value-added services	<u>138,355</u>	<u>137,334</u>	0.7%	0.4%	0.3%	1.6%	-1.3%
Total excluding Corporate TSA Revenue	2,815,354	2,487,024	13.2%	0.1%	13.1%	0.2%	12.9%
Corporate TSA revenues (1)	<u>24,792</u>	<u>21,743</u>	14.0%	0.0%	14.0%	0.0%	14.0%
<b>Total Global</b>	<b><u>\$ 2,840,146</u></b>	<b><u>\$ 2,508,767</u></b>	13.2%	0.1%	13.1%	0.1%	13.0%

  

<b><u>North America</u></b>	<b><u>Q3 2020</u></b>	<b><u>Q3 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,008,836	\$ 951,792	6.0%	-0.1%	6.1%	-0.2%	6.3%
Medical	<u>1,002,741</u>	<u>784,349</u>	27.8%	0.0%	27.8%	0.0%	27.8%
Total Health Care Distribution	2,011,577	1,736,141	15.9%	0.0%	15.9%	-0.2%	16.1%
Technology and value-added services	<u>120,949</u>	<u>120,199</u>	0.6%	0.0%	0.6%	0.8%	-0.2%
Total excluding Corporate TSA Revenue	2,132,526	1,856,340	14.9%	0.0%	14.9%	-0.1%	15.0%
Corporate TSA revenues (1)	<u>-</u>	<u>1,077</u>	n/a	n/a	n/a	n/a	n/a
<b>Total North America</b>	<b><u>\$ 2,132,526</u></b>	<b><u>\$ 1,857,417</u></b>	14.8%	-0.1%	14.9%	0.0%	14.9%

  

<b><u>International</u></b>	<b><u>Q3 2020</u></b>	<b><u>Q3 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 641,017	\$ 594,189	7.9%	0.5%	7.4%	0.5%	6.9%
Medical	<u>24,405</u>	<u>19,360</u>	26.1%	5.4%	20.7%	0.0%	20.7%
Total Health Care Distribution	665,422	613,549	8.5%	0.6%	7.9%	0.5%	7.4%
Technology and value-added services	<u>17,406</u>	<u>17,135</u>	1.6%	3.9%	-2.3%	7.2%	-9.5%
Total excluding Corporate TSA Revenue	682,828	630,684	8.3%	0.7%	7.6%	0.7%	6.9%
Corporate TSA revenues (1)	<u>24,792</u>	<u>20,666</u>	20.0%	0.0%	20.0%	0.0%	20.0%
<b>Total International</b>	<b><u>\$ 707,620</u></b>	<b><u>\$ 651,350</u></b>	8.6%	0.6%	8.0%	0.7%	7.3%

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which has been substantially completed as of October 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**2020 Third Quarter Year-to-Date**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q3 2020 Year-to Date over Q3 2019 Year-to-Date**

<u><b>Global</b></u>	<u><b>Q3 2020</b></u>	<u><b>Q3 2019</b></u>	<u><b>Total Sales Growth</b></u>	<u><b>Foreign Exchange Growth</b></u>	<u><b>Local Currency Growth</b></u>	<u><b>Acquisition Growth</b></u>	<u><b>Local Internal Growth</b></u>
Dental	\$ 4,066,221	\$ 4,693,711	-13.4%	-1.0%	-12.4%	0.3%	-12.7%
Medical	2,445,644	2,184,927	11.9%	0.0%	11.9%	1.1%	10.8%
Total Health Care Distribution	6,511,865	6,878,638	-5.3%	-0.6%	-4.7%	0.6%	-5.3%
Technology and value-added services	375,547	377,983	-0.6%	0.0%	-0.6%	3.6%	-4.2%
Total excluding Corporate TSA Revenue	6,887,412	7,256,621	-5.1%	-0.6%	-4.5%	0.7%	-5.2%
Corporate TSA revenues (1)	66,004	60,241	9.6%	0.0%	9.6%	0.0%	9.6%
<b>Total Global</b>	<b>\$ 6,953,416</b>	<b>\$ 7,316,862</b>	<b>-5.0%</b>	<b>-0.6%</b>	<b>-4.4%</b>	<b>0.7%</b>	<b>-5.1%</b>

  

<u><b>North America</b></u>	<u><b>Q3 2020</b></u>	<u><b>Q3 2019</b></u>	<u><b>Total Sales Growth</b></u>	<u><b>Foreign Exchange Growth</b></u>	<u><b>Local Currency Growth</b></u>	<u><b>Acquisition Growth</b></u>	<u><b>Local Internal Growth</b></u>
Dental	\$ 2,413,154	\$ 2,850,669	-15.3%	0.0%	-15.3%	-0.1%	-15.2%
Medical	2,377,357	2,125,002	11.9%	0.0%	11.9%	1.2%	10.7%
Total Health Care Distribution	4,790,511	4,975,671	-3.7%	0.0%	-3.7%	0.4%	-4.1%
Technology and value-added services	327,374	327,709	-0.1%	0.0%	-0.1%	3.1%	-3.2%
Total excluding Corporate TSA Revenue	5,117,885	5,303,380	-3.5%	0.0%	-3.5%	0.6%	-4.1%
Corporate TSA revenues (1)	-	4,098	n/a	n/a	n/a	n/a	n/a
<b>Total North America</b>	<b>\$ 5,117,885</b>	<b>\$ 5,307,478</b>	<b>-3.6%</b>	<b>-0.1%</b>	<b>-3.5%</b>	<b>0.7%</b>	<b>-4.2%</b>

  

<u><b>International</b></u>	<u><b>Q3 2020</b></u>	<u><b>Q3 2019</b></u>	<u><b>Total Sales Growth</b></u>	<u><b>Foreign Exchange Growth</b></u>	<u><b>Local Currency Growth</b></u>	<u><b>Acquisition Growth</b></u>	<u><b>Local Internal Growth</b></u>
Dental	\$ 1,653,067	\$ 1,843,042	-10.3%	-2.2%	-8.1%	0.8%	-8.9%
Medical	68,287	59,925	14.0%	-0.1%	14.1%	0.0%	14.1%
Total Health Care Distribution	1,721,354	1,902,967	-9.5%	-2.1%	-7.4%	0.8%	-8.2%
Technology and value-added services	48,173	50,274	-4.2%	-0.5%	-3.7%	7.1%	-10.8%
Total excluding Corporate TSA Revenue	1,769,527	1,953,241	-9.4%	-2.1%	-7.3%	1.0%	-8.3%
Corporate TSA revenues (1)	66,004	56,143	17.6%	0.0%	17.6%	0.0%	17.6%
<b>Total International</b>	<b>\$ 1,835,531</b>	<b>\$ 2,009,384</b>	<b>-8.7%</b>	<b>-2.1%</b>	<b>-6.6%</b>	<b>0.9%</b>	<b>-7.5%</b>

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which has been substantially completed as of October 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

**Henry Schein, Inc.**  
**2020 Fourth Quarter**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Q4 2020 over Q4 2019**

<b><u>Global</u></b>	<b><u>Q4 2020</u></b>	<b><u>Q4 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,846,372	\$ 1,722,154	7.2%	1.7%	5.5%	0.4%	5.1%
Medical	<u>1,171,373</u>	<u>788,659</u>	48.5%	0.3%	48.2%	0.0%	48.2%
Total Health Care Distribution	3,017,745	2,510,813	20.2%	1.3%	18.9%	0.3%	18.6%
Technology and value-added services	<u>138,711</u>	<u>137,102</u>	1.2%	0.7%	0.5%	1.2%	-0.7%
Total excluding Corporate TSA Revenue	3,156,456	2,647,915	19.2%	1.2%	18.0%	0.4%	17.6%
Corporate TSA revenues (1)	<u>9,269</u>	<u>21,026</u>	-55.9%	0.0%	-55.9%	0.0%	-55.9%
<b>Total Global</b>	<b><u>\$ 3,165,725</u></b>	<b><u>\$ 2,668,941</u></b>	18.6%	1.2%	17.4%	0.3%	17.1%
<b><u>North America</u></b>	<b><u>Q4 2020</u></b>	<b><u>Q4 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 1,058,367	\$ 1,061,077	-0.3%	0.1%	-0.4%	0.3%	-0.7%
Medical	<u>1,137,313</u>	<u>769,135</u>	47.9%	0.0%	47.9%	0.0%	47.9%
Total Health Care Distribution	2,195,680	1,830,212	20.0%	0.1%	19.9%	0.1%	19.8%
Technology and value-added services	<u>119,456</u>	<u>117,608</u>	1.6%	0.1%	1.5%	0.9%	0.6%
Total excluding Corporate TSA Revenue	2,315,136	1,947,820	18.9%	0.1%	18.8%	0.2%	18.6%
Corporate TSA revenues (1)	<u>-</u>	<u>-</u>	n/a	n/a	n/a	n/a	n/a
<b>Total North America</b>	<b><u>\$ 2,315,136</u></b>	<b><u>\$ 1,947,820</u></b>	18.9%	0.1%	18.8%	0.2%	18.6%
<b><u>International</u></b>	<b><u>Q4 2020</u></b>	<b><u>Q4 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 788,005	\$ 661,077	19.2%	4.3%	14.9%	0.7%	14.2%
Medical	<u>34,060</u>	<u>19,524</u>	74.5%	11.4%	63.1%	0.0%	63.1%
Total Health Care Distribution	822,065	680,601	20.8%	4.5%	16.3%	0.7%	15.6%
Technology and value-added services	<u>19,255</u>	<u>19,494</u>	-1.2%	4.4%	-5.6%	2.8%	-8.4%
Total excluding Corporate TSA Revenue	841,320	700,095	20.2%	4.6%	15.6%	0.6%	15.0%
Corporate TSA revenues (1)	<u>9,269</u>	<u>21,026</u>	-55.9%	0.0%	-55.9%	0.0%	-55.9%
<b>Total International</b>	<b><u>\$ 850,589</u></b>	<b><u>\$ 721,121</u></b>	18.0%	4.4%	13.6%	0.7%	12.9%

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which ended in December 2020.

Exhibit A - YTD Sales

**Henry Schein, Inc.**  
**Full Year 2020**  
**Sales Summary**  
**(in thousands)**  
**(unaudited)**

**Full Year 2020 over Full Year 2019**

<b><u>Global</u></b>	<b><u>Full Year 2020</u></b>	<b><u>Full Year 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 5,912,593	\$ 6,415,865	-7.8%	-0.2%	-7.6%	0.4%	-8.0%
Medical	<u>3,617,017</u>	<u>2,973,586</u>	21.6%	0.0%	21.6%	0.9%	20.7%
Total Health Care Distribution	9,529,610	9,389,451	1.5%	-0.1%	1.6%	0.5%	1.1%
Technology and value-added services	<u>514,258</u>	<u>515,085</u>	-0.2%	0.1%	-0.3%	2.9%	-3.2%
Total excluding Corporate TSA Revenue	10,043,868	9,904,536	1.4%	-0.1%	1.5%	0.6%	0.9%
Corporate TSA revenues (1)	<u>75,273</u>	<u>81,267</u>	-7.4%	0.0%	-7.4%	0.0%	-7.4%
<b>Total Global</b>	<b><u>\$ 10,119,141</u></b>	<b><u>\$ 9,985,803</u></b>	1.3%	-0.1%	1.4%	0.6%	0.8%
<b><u>North America</u></b>	<b><u>Full Year 2020</u></b>	<b><u>Full Year 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 3,471,521	\$ 3,911,746	-11.3%	-0.1%	-11.2%	0.0%	-11.2%
Medical	<u>3,514,670</u>	<u>2,894,137</u>	21.4%	0.0%	21.4%	0.9%	20.5%
Total Health Care Distribution	6,986,191	6,805,883	2.6%	-0.1%	2.7%	0.4%	2.3%
Technology and value-added services	<u>446,830</u>	<u>445,317</u>	0.3%	-0.1%	0.4%	2.6%	-2.2%
Total excluding Corporate TSA Revenue	7,433,021	7,251,200	2.5%	0.0%	2.5%	0.5%	2.0%
Corporate TSA revenues (1)	<u>-</u>	<u>4,098</u>	n/a	n/a	n/a	n/a	n/a
<b>Total North America</b>	<b><u>\$ 7,433,021</u></b>	<b><u>\$ 7,255,298</u></b>	2.4%	-0.1%	2.5%	0.5%	2.0%
<b><u>International</u></b>	<b><u>Full Year 2020</u></b>	<b><u>Full Year 2019</u></b>	<b>Total Sales Growth</b>	<b>Foreign Exchange Growth</b>	<b>Local Currency Growth</b>	<b>Acquisition Growth</b>	<b>Local Internal Growth</b>
Dental	\$ 2,441,072	\$ 2,504,119	-2.5%	-0.5%	-2.0%	0.8%	-2.8%
Medical	<u>102,347</u>	<u>79,449</u>	28.8%	2.6%	26.2%	0.0%	26.2%
Total Health Care Distribution	2,543,419	2,583,568	-1.6%	-0.4%	-1.2%	0.7%	-1.9%
Technology and value-added services	<u>67,428</u>	<u>69,768</u>	-3.4%	0.9%	-4.3%	5.8%	-10.1%
Total excluding Corporate TSA Revenue	2,610,847	2,653,336	-1.6%	-0.4%	-1.2%	0.9%	-2.1%
Corporate TSA revenues (1)	<u>75,273</u>	<u>77,169</u>	-2.5%	0.0%	-2.5%	0.0%	-2.5%
<b>Total International</b>	<b><u>\$ 2,686,120</u></b>	<b><u>\$ 2,730,505</u></b>	-1.6%	-0.3%	-1.3%	0.8%	-2.1%

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which ended in December 2020.