Henry Schein, Inc. 2012 First Quarter Sales Summary (in thousands) (unaudited)

### Q1 2012 over Q1 2011

Global	Q1 2012	Q1 2011	Total Sales Growth
Dental	\$ 1,155,666	\$ 1,095,364	5.5%
Animal Health	525,590	455,682	15.3%
Medical	354,826	341,069	4.0%
Total Health Care Distribution	2,036,082	1,892,115	7.6%
Technology and Value-Added Services	 62,937	55,646	13.1%
Total Global	\$ 2,099,019	\$ 1,947,761	7.8%
North America	 Q1 2012	Q1 2011	Total Sales Growth
Dental	\$ 699,461	\$ 668,764	4.6%
Animal Health	267,010	230,565	15.8%
Medical	 333,044	320,107	4.0%
Total Health Care Distribution	1,299,515	1,219,436	6.6%
Technology and Value-Added Services	54,457	47,468	14.7%
Total North America	\$ 1,353,972	\$ 1,266,904	6.9%
<u>International</u>	 Q1 2012	Q1 2011	Total Sales Growth
Dental	\$ 456,205	\$ 426,600	6.9%
Animal Health	258,580	225,117	14.9%
Medical	 21,782	20,962	3.9%
Total Health Care Distribution	736,567	672,679	9.5%
Technology and Value-Added Services	 8,480	8,178	3.7%
Total International	\$ 745,047	\$ 680,857	9.4%

### Henry Schein, Inc. 2012 Second Quarter Sales Summary (in thousands) (unaudited)

## Q2 2012 over Q2 2011

Global	 Q2 2012	Q2 2011	Total Sales Growth
Dental	\$ 1,185,919	\$ 1,201,224	-1.3%
Animal Health	586,258	526,487	11.4%
Medical	 361,122	340,872	5.9%
Total Health Care Distribution	2,133,299	2,068,583	3.1%
Technology and Value-Added Services	 68,153	 62,057	9.8%
Total Global	\$ 2,201,452	\$ 2,130,640	3.3%
North America	 Q2 2012	Q2 2011	Total Sales Growth
Dental	\$ 738,340	\$ 714,827	3.3%
Animal Health	297,236	260,307	14.2%
Medical	 341,795	 318,973	7.2%
Total Health Care Distribution	1,377,371	1,294,107	6.4%
Technology and Value-Added Services	 58,372	53,627	8.8%
Total North America	\$ 1,435,743	\$ 1,347,734	6.5%
<u>International</u>	 Q2 2012	 Q2 2011	Total Sales Growth
Dental	\$ 447,579	\$ 486,397	-8.0%
Animal Health	289,022	266,180	8.6%
Medical	 19,327	 21,899	-11.7%
Total Health Care Distribution	755,928	774,476	-2.4%
Technology and Value-Added Services	 9,781	8,430	16.0%
Total International	\$ 765,709	\$ 782,906	-2.2%

### Henry Schein, Inc. 2012 Second Quarter Year to Date Sales Summary (in thousands) (unaudited)

## Q2 2012 YTD over Q2 2011 YTD

Global	Q2	2 2012 YTD	Q2 2011 YTD		Total Sales Growth
Dental	\$	2,341,585	\$	2,296,588	2.0%
Animal Health		1,111,848		982,169	13.2%
Medical		715,948		681,941	5.0%
Total Health Care Distribution		4,169,381		3,960,698	5.3%
Technology and Value-Added Services		131,090		117,703	11.4%
Total Global	\$	4,300,471	\$	4,078,401	5.4%
North America	Qź	2 2012 YTD	Q2	2 2011 YTD	Total Sales Growth
Dental	\$	1,437,801	\$	1,383,591	3.9%
Animal Health		564,246		490,872	14.9%
Medical		674,839		639,080	5.6%
Total Health Care Distribution		2,676,886		2,513,543	6.5%
Technology and Value-Added Services		112,829		101,095	11.6%
Total North America	\$	2,789,715	\$	2,614,638	6.7%
<u>International</u>	Q2	2 2012 YTD	Q2	2 2011 YTD	Total Sales Growth
Dental	\$	903,784	\$	912,997	-1.0%
Animal Health		547,602		491,297	11.5%
Medical		41,109		42,861	-4.1%
Total Health Care Distribution		1,492,495		1,447,155	3.1%
Technology and Value-Added Services		18,261		16,608	10.0%
Total International	\$	1,510,756	\$	1,463,763	3.2%

Henry Schein, Inc. 2012 Third Quarter Sales Summary (in thousands) (unaudited)

## Q3 2012 over Q3 2011

Global	Q3 2012	Q3 2011	Total Sales Growth
Dental	\$ 1,119,430	\$ 1,123,021	-0.3%
Animal Health	598,124	501,884	19.2%
Medical	442,538	424,596	4.2%
Total Health Care Distribution	2,160,092	2,049,501	5.4%
Technology and Value-Added Services	 70,966	62,192	14.1%
Total Global	\$ 2,231,058	\$ 2,111,693	5.7%
North America	Q3 2012	Q3 2011	Total Sales Growth
Dental	\$ 714,731	\$ 687,288	4.0%
Animal Health	276,435	246,452	12.2%
Medical	 424,086	403,326	5.1%
Total Health Care Distribution	1,415,252	1,337,066	5.8%
Technology and Value-Added Services	 61,233	53,565	14.3%
Total North America	\$ 1,476,485	\$ 1,390,631	6.2%
<u>International</u>	 Q3 2012	 Q3 2011	Total Sales Growth
Dental	\$ 404,699	\$ 435,733	-7.1%
Animal Health	321,689	255,432	25.9%
Medical	 18,452	21,270	-13.2%
Total Health Care Distribution	744,840	712,435	4.5%
Technology and Value-Added Services	 9,733	 8,627	12.8%
Total International	\$ 754,573	\$ 721,062	4.6%

# Henry Schein, Inc. 2012 Third Quarter Year to Date Sales Summary (in thousands) (unaudited)

### Q3 2012 YTD over Q3 2011 YTD

Global	Q	3 2012 YTD	Q3 2011 YTD		Total Sales Growth
Dental	\$	3,461,015	\$	3,419,609	1.2%
Animal Health		1,709,972		1,484,053	15.2%
Medical		1,158,486		1,106,537	4.7%
Total Health Care Distribution		6,329,473		6,010,199	5.3%
Technology and Value-Added Services		202,056		179,895	12.3%
Total Global	\$	6,531,529	\$	6,190,094	5.5%
North America	Q	3 2012 YTD	Q3	3 2011 YTD	Total Sales Growth
Dental	\$	2,152,532	\$	2,070,879	3.9%
Animal Health		840,681		737,324	14.0%
Medical		1,098,925		1,042,406	5.4%
Total Health Care Distribution		4,092,138		3,850,609	6.3%
Technology and Value-Added Services		174,062		154,660	12.5%
Total North America	\$	4,266,200	\$	4,005,269	6.5%
International	Q	3 2012 YTD	Q3	3 2011 YTD	Total Sales Growth
Dental	\$	1,308,483	\$	1,348,730	-3.0%
Animal Health		869,291		746,729	16.4%
Medical		59,561		64,131	-7.1%
Total Health Care Distribution		2,237,335		2,159,590	3.6%
Technology and Value-Added Services		27,994		25,235	10.9%
Total International	\$	2,265,329	\$	2,184,825	3.7%

### **Exhibit A1 - QTD Sales**

Henry Schein, Inc. 2012 Fourth Quarter Sales Summary (in thousands) (unaudited)

### Q4 2012 over Q4 2011

<u>Global</u>	Q4 2012	Q4 2011	Total Sales Growth
Dental	\$ 1,313,467	\$ 1,345,289	-2.4%
Animal Health	611,179	526,217	16.1%
Medical	 402,435	 397,917	1.1%
Total Health Care Distribution	2,327,081	2,269,423	2.5%
Technology and value-added services	 81,357	 70,725	15.0%
Total Global	\$ 2,408,438	\$ 2,340,148	2.9%
North America	 Q4 2012	Q4 2011	Total Sales Growth
Dental	\$ 807,597	\$ 813,378	-0.7%
Animal Health	281,592	255,858	10.1%
Medical	 380,850	 374,665	1.7%
Total Health Care Distribution	1,470,039	1,443,901	1.8%
Technology and value-added services	 71,323	 61,619	15.7%
Total North America	\$ 1,541,362	\$ 1,505,520	2.4%
<u>International</u>	Q4 2012	Q4 2011	Total Sales Growth
Dental	\$ 505,870	\$ 531,911	-4.9%
Animal Health	329,587	270,359	21.9%
Medical	21,585	 23,252	-7.2%
Total Health Care Distribution	857,042	825,522	3.8%
Technology and value-added services	 10,034	 9,106	10.2%
Total International	\$ 867,076	\$ 834,628	3.9%

### **Exhibit A1 - YTD Sales**

# Henry Schein, Inc. 2012 Fourth Quarter Year to Date Sales Summary (in thousands) (unaudited)

### Q4 2012 YTD over Q4 2011 YTD

Global	Q4	2012 YTD	Q4	2011 YTD	Total Sales Growth
Dental	\$	4,774,482	\$	4,764,898	0.2%
Animal Health		2,321,151		2,010,270	15.5%
Medical		1,560,921		1,504,454	3.8%
Total Health Care Distribution		8,656,554		8,279,622	4.6%
Technology and value-added services		283,413		250,620	13.1%
Total Global	\$	8,939,967	\$	8,530,242	4.8%
North America	Q4	2012 YTD	Q4	2011 YTD	Total Sales Growth
Dental	\$	2,960,129	\$	2,884,257	2.6%
Animal Health		1,122,273		993,182	13.0%
Medical		1,479,775		1,417,071	4.4%
Total Health Care Distribution		5,562,177		5,294,510	5.1%
Technology and value-added services		245,385		216,279	13.5%
Total North America	\$	5,807,562	\$	5,510,789	5.4%
<u>International</u>	Q4	2012 YTD	Q4	2011 YTD	Total Sales Growth
Dental	\$	1,814,353	\$	1,880,641	-3.5%
Animal Health		1,198,878		1,017,088	17.9%
Medical		81,146		87,383	-7.1%
Total Health Care Distribution		3,094,377		2,985,112	3.7%
Technology and value-added services		38,028		34,341	10.7%
Total International	\$	3,132,405	\$	3,019,453	3.7%

### Exhibit A1 - Sales

Henry Schein, Inc. 2013 First Quarter Sales Summary (in thousands) (unaudited)

### Q1 2013 over Q1 2012

Global	Q1 2013	Q1 2012	Total Sales Growth
Dental	\$ 1,190,795	\$ 1,155,666	3.0%
Animal Health	639,142	525,590	21.6%
Medical	 388,862	354,826	9.6%
Total Health Care Distribution	2,218,799	2,036,082	9.0%
Technology and value-added services	 74,712	 62,937	18.7%
Total Global	\$ 2,293,511	\$ 2,099,019	9.3%
North America	Q1 2013	Q1 2012	Total Sales Growth
Dental	\$ 712,954	\$ 699,461	1.9%
Animal Health	306,830	267,010	14.9%
Medical	 367,632	 333,044	10.4%
Total Health Care Distribution	1,387,416	1,299,515	6.8%
Technology and value-added services	 63,862	 54,457	17.3%
Total North America	\$ 1,451,278	\$ 1,353,972	7.2%
<u>International</u>	Q1 2013	Q1 2012	Total Sales Growth
Dental	\$ 477,841	\$ 456,205	4.7%
Animal Health	332,312	258,580	28.5%
Medical	 21,230	 21,782	-2.5%
Total Health Care Distribution	831,383	736,567	12.9%
Technology and value-added services	 10,850	 8,480	27.9%
Total International	\$ 842,233	\$ 745,047	13.0%

### Exhibit A1 - QTD Sales

### Henry Schein, Inc. 2013 Second Quarter Sales Summary (in thousands) (unaudited)

### Q2 2013 over Q2 2012

<u>Global</u>	Q2 2013	Q2 2012	Total Sales Growth
Dental	\$ 1,259,581	\$ 1,185,919	6.2%
Animal Health	666,297	586,258	13.7%
Medical	387,887	361,122	7.4%
Total Health Care Distribution	2,313,765	2,133,299	8.5%
Technology and value-added services	78,045	68,153	14.5%
Total Global	\$ 2,391,810	\$ 2,201,452	8.6%
			Total Sales
North America	Q2 2013	Q2 2012	Growth
Dental	\$ 768,800	\$ 738,340	4.1%
Animal Health	325,821	297,236	9.6%
Medical	367,312	341,795	7.5%
Total Health Care Distribution	1,461,933	1,377,371	6.1%
Technology and value-added services	66,675	58,372	14.2%
Total North America	\$ 1,528,608	\$ 1,435,743	6.5%
<u>International</u>	Q2 2013	Q2 2012	Total Sales Growth
	\$ 490,781	\$ 447,579	9.7%
Animal Health	340,476	289,022	17.8%
Medical _	20,575	19,327	6.5%
Total Health Care Distribution	851,832	755,928	12.7%
Technology and value-added services	11,370	9,781	16.2%
Total International	\$ 863,202	\$ 765,709	12.7%

### **Exhibit A1 - YTD Sales**

# Henry Schein, Inc. 2013 Second Quarter Year to Date Sales Summary (in thousands) (unaudited)

### **Q2 2013 YTD over Q2 2012 YTD**

<u>Global</u>	Q2 2013 YTD	Q2 2012 YTD	Total Sales Growth
Dental	\$ 2,450,376	\$ 2,341,585	4.6%
Animal Health	1,305,439	1,111,848	17.4%
Medical	776,749	715,948	8.5%
Total Health Care Distribution	4,532,564	4,169,381	8.7%
Technology and value-added services	152,757	131,090	16.5%
Total Global	\$ 4,685,321	\$ 4,300,471	8.9%
North America	Q2 2013 YTD	Q2 2012 YTD	Total Sales Growth
Dental	\$ 1,481,754	\$ 1,437,801	3.1%
Animal Health	632,651	564,246	12.1%
Medical	734,944	674,839	8.9%
Total Health Care Distribution	2,849,349	2,676,886	6.4%
Technology and value-added services	130,537	112,829	15.7%
Total North America	\$ 2,979,886	\$ 2,789,715	6.8%
International	Q2 2013 YTD	Q2 2012 YTD	Total Sales Growth
Dental	\$ 968,622	\$ 903,784	7.2%
Animal Health	672,788	547,602	22.9%
Medical	41,805	41,109	1.7%
Total Health Care Distribution	1,683,215	1,492,495	12.8%
Technology and value-added services	22,220	18,261	21.7%
Total International	\$ 1,705,435	\$ 1,510,756	12.9%

### Exhibit A1 - QTD Sales

### Henry Schein, Inc. 2013 Third Quarter Sales Summary (in thousands) (unaudited)

### Q3 2013 over Q3 2012

<u>Global</u>	Q3 2013	Q3 2012	Total Sales Growth
Dental	\$ 1,183,201	\$ 1,119,430	5.7%
Animal Health	642,289	598,124	7.4%
Medical	444,533	442,538	0.5%
Total Health Care Distribution	2,270,023	2,160,092	5.1%
Technology and value-added services	78,933	70,966	11.2%
Total Global	\$ 2,348,956	\$ 2,231,058	5.3%
			Total Sales
North America	Q3 2013	Q3 2012	Growth
Dental	\$ 745,866	\$ 714,731	4.4%
Animal Health	305,104	276,435	10.4%
Medical	426,311	424,086	0.5%
Total Health Care Distribution	1,477,281	1,415,252	4.4%
Technology and value-added services	67,935	61,233	10.9%
Total North America	\$ 1,545,216	\$ 1,476,485	4.7%
<u>International</u>	Q3 2013	Q3 2012	Total Sales Growth
Dental	\$ 437,335	\$ 404,699	8.1%
Animal Health	337,185	321,689	4.8%
Medical _	18,222	18,452	-1.2%
Total Health Care Distribution	792,742	744,840	6.4%
Technology and value-added services	10,998	9,733	13.0%
Total International	\$ 803,740	\$ 754,573	6.5%

### **Exhibit A1 - YTD Sales**

# Henry Schein, Inc. 2013 Third Quarter Year to Date Sales Summary (in thousands) (unaudited)

### Q3 2013 YTD over Q3 2012 YTD

<u>Global</u>	Q3 2013 YTD	Q3 2012 YTD	Total Sales Growth
Dental	\$ 3,633,577	\$ 3,461,015	5.0%
Animal Health	1,947,728	1,709,972	13.9%
Medical	1,221,282	1,158,486	5.4%
Total Health Care Distribution	6,802,587	6,329,473	7.5%
Technology and value-added services	231,690	202,056	14.7%
Total Global	\$ 7,034,277	\$ 6,531,529	7.7%
North America	Q3 2013 YTD	Q3 2012 YTD	Total Sales Growth
Dental	\$ 2,227,620	\$ 2,152,532	3.5%
Animal Health	937,755	840,681	11.5%
Medical	1,161,255	1,098,925	5.7%
Total Health Care Distribution	4,326,630	4,092,138	5.7%
Technology and value-added services	198,472	174,062	14.0%
Total North America	\$ 4,525,102	\$ 4,266,200	6.1%
<u>International</u>	Q3 2013 YTD	Q3 2012 YTD	Total Sales Growth
Dental	\$ 1,405,957	\$ 1,308,483	7.4%
Animal Health	1,009,973	869,291	16.2%
Medical	60,027	59,561	0.8%
Total Health Care Distribution	2,475,957	2,237,335	10.7%
Technology and value-added services	33,218	27,994	18.7%
Total International	\$ 2,509,175	\$ 2,265,329	10.8%

### **Exhibit A1 - QTD Sales**

Henry Schein, Inc. 2013 Fourth Quarter Sales Summary (in thousands) (unaudited)

### Q4 2013 over Q4 2012

<u>Global</u>	Q4 2013	Q4 2012	Total Sales Growth
Dental	\$ 1,364,395	\$ 1,313,467	3.9%
Animal Health	651,733	611,179	6.6%
Medical	421,885	 402,435	4.8%
Total Health Care Distribution	2,438,013	2,327,081	4.8%
Technology and value-added services	 88,357	 81,357	8.6%
Total Global	\$ 2,526,370	\$ 2,408,438	4.9%
North America	Q4 2013	Q4 2012	Total Sales Growth
Dental	\$ 819,884	\$ 807,597	1.5%
Animal Health	301,258	281,592	7.0%
Medical	 400,776	 380,850	5.2%
Total Health Care Distribution	1,521,918	1,470,039	3.5%
Technology and value-added services	 76,217	 71,323	6.9%
Total North America	\$ 1,598,135	\$ 1,541,362	3.7%
<u>International</u>	Q4 2013	Q4 2012	Total Sales Growth
Dental	\$ 544,511	\$ 505,870	7.6%
Animal Health	350,475	329,587	6.3%
Medical	 21,109	 21,585	-2.2%
Total Health Care Distribution	916,095	857,042	6.9%
Technology and value-added services	 12,140	 10,034	21.0%
Total International	\$ 928,235	\$ 867,076	7.1%

### **Exhibit A1 - YTD Sales**

Henry Schein, Inc. Full Year 2013 Sales Summary (in thousands) (unaudited)

### Full Year 2013 over Full Year 2012

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<u>Global</u>	Ful	ll Year 2013	Ful	ll Year 2012	Total Sales Growth
Dental	\$	4,997,972	\$	4,774,482	4.7%
Animal Health		2,599,461		2,321,151	12.0%
Medical		1,643,167		1,560,921	5.3%
Total Health Care Distribution		9,240,600		8,656,554	6.7%
Technology and value-added services		320,047		283,413	12.9%
Total Global	\$	9,560,647	\$	8,939,967	6.9%
North America	Ful	ll Year 2013	Ful	l Year 2012	Total Sales Growth
Dental	\$	3,047,504	\$	2,960,129	3.0%
Animal Health		1,239,013		1,122,273	10.4%
Medical		1,562,031		1,479,775	5.6%
Total Health Care Distribution		5,848,548		5,562,177	5.1%
Technology and value-added services		274,689		245,385	11.9%
Total North America	\$	6,123,237	\$	5,807,562	5.4%
<u>International</u>	Ful	ll Year 2013	Ful	l Year 2012	Total Sales Growth
Dental	\$	1,950,468	\$	1,814,353	7.5%
Animal Health		1,360,448		1,198,878	13.5%
Medical		81,136		81,146	0.0%
Total Health Care Distribution		3,392,052		3,094,377	9.6%
Technology and value-added services		45,358		38,028	19.3%
Total International	\$	3,437,410	\$	3,132,405	9.7%

### Henry Schein, Inc. 2014 First Quarter Sales Summary (in thousands) (unaudited)

### Q1 2014 over Q1 2013

<u>Global</u>	Q1 2014		Q1 2013	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,296,928	\$	1,190,795	8.9%	0.3%	8.6%	5.1%	3.5%
Animal Health	654,488		639,142	2.4%	0.4%	2.0%	0.0%	2.0%
Medical	 397,414		388,862	2.2%	0.2%	2.0%	0.0%	2.0%
Total Health Care Distribution	2,348,830		2,218,799	5.9%	0.4%	5.5%	2.7%	2.8%
Technology and value-added services	 81,329	_	74,712	8.9%	0.3%	8.6%	2.4%	6.2%
Total Global	\$ 2,430,159	\$	2,293,511	6.0%	0.4%	5.6%	2.7%	2.9%
North America	Q1 2014		Q1 2013	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 769,596	\$	712,954	7.9%	-1.0%	8.9%	5.3%	3.6%
Animal Health	305,649		306,830	-0.4%	0.0%	-0.4%	0.0%	-0.4%
Medical	 375,118		367,632	2.0%	0.0%	2.0%	0.0%	2.0%
Total Health Care Distribution	1,450,363		1,387,416	4.5%	-0.5%	5.0%	2.7%	2.3%
Technology and value-added services	 66,884	_	63,862	4.7%	-0.4%	5.1%	0.3%	4.8%
Total North America	\$ 1,517,247	\$	1,451,278	4.5%	-0.5%	5.0%	2.6%	2.4%
<u>International</u>	 Q1 2014		Q1 2013	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 527,332	\$	477,841	10.4%	2.2%	8.2%	4.9%	3.3%
Animal Health	348,839		332,312	5.0%	0.8%	4.2%	0.0%	4.2%
Medical	 22,296		21,230	5.0%	4.1%	0.9%	0.0%	0.9%
Total Health Care Distribution	898,467		831,383	8.1%	1.7%	6.4%	2.8%	3.6%
Technology and value-added services	 14,445		10,850	33.1%	3.9%	29.2%	15.0%	14.2%
Total International	\$ 912,912	\$	842,233	8.4%	1.7%	6.7%	2.9%	3.8%

Henry Schein, Inc. 2014 Second Quarter Sales Summary (in thousands) (unaudited)

### Q2 2014 over Q2 2013

<u>Global</u>	 Q2 2014		Q2 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,368,481	\$	1,259,581	8.6%	8.6%	1.1%	7.5%	4.9%	2.6%
Animal Health	754,549		666,297	13.2%	13.2%	2.5%	10.7%	3.4%	7.3%
Medical	 403,257	_	387,887	4.0%	4.0%	0.3%	3.7%	0.0%	3.7%
Total Health Care Distribution	2,526,287		2,313,765	9.2%	9.2%	1.4%	7.8%	3.6%	4.2%
Technology and value-added services	 89,119	_	78,045	14.2%	14.2%	1.0%	13.2%	3.9%	9.3%
Total Global	\$ 2,615,406	\$	2,391,810	9.3%	9.3%	1.4%	7.9%	3.6%	4.3%
North America	 Q2 2014		Q2 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 833,055	\$	768,800	8.4%	8.4%	-0.7%	9.1%	4.8%	4.3%
Animal Health	351,523		325,821	7.9%	7.9%	0.0%	7.9%	0.0%	7.9%
Medical	 381,811		367,312	3.9%	3.9%	0.0%	3.9%	0.0%	3.9%
Total Health Care Distribution	1,566,389		1,461,933	7.1%	7.1%	-0.4%	7.5%	2.5%	5.0%
Technology and value-added services	 72,145		66,675	8.2%	8.2%	-0.3%	8.5%	0.0%	8.5%
Total North America	\$ 1,638,534	\$	1,528,608	7.2%	7.2%	-0.4%	7.6%	2.4%	5.2%
<u>International</u>	 Q2 2014		Q2 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 535,426	\$	490,781	9.1%	9.1%	4.2%	4.9%	4.9%	0.0%
Animal Health	403,026		340,476	18.4%	18.4%	5.0%	13.4%	6.6%	6.8%
Medical	 21,446	_	20,575	4.2%	4.2%	5.6%	-1.4%	0.0%	-1.4%
Total Health Care Distribution	959,898		851,832	12.7%	12.7%	4.6%	8.1%	5.4%	2.7%
Technology and value-added services	 16,974		11,370	49.3%	49.3%	8.4%	40.9%	26.5%	14.4%
Total International	\$ 976,872	\$	863,202	13.2%	13.2%	4.6%	8.6%	5.8%	2.8%

## Henry Schein, Inc. 2014 Second Quarter Year to Date Sales Summary (in thousands) (unaudited)

### **Q2 2014 YTD over Q2 2013 YTD**

<u>Global</u>	Q	2 2014 YTD	Q2	2 2013 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	2,665,409	\$	2,450,376	8.8%	8.8%	0.8%	8.0%	4.9%	3.1%
Animal Health		1,409,037		1,305,439	7.9%	7.9%	1.4%	6.5%	1.8%	4.7%
Medical		800,671		776,749	3.1%	3.1%	0.3%	2.8%	0.0%	2.8%
Total Health Care Distribution		4,875,117		4,532,564	7.6%	7.6%	0.9%	6.7%	3.2%	3.5%
Technology and value-added services		170,448		152,757	11.6%	11.6%	0.7%	10.9%	3.1%	7.8%
Total Global	\$	5,045,565	\$	4,685,321	7.7%	7.7%	0.9%	6.8%	3.2%	3.6%
North America	Q	2 2014 YTD	Q	2 2013 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,602,651	\$	1,481,754	8.2%	8.2%	-0.8%	9.0%	5.0%	4.0%
Animal Health		657,172		632,651	3.9%	3.9%	0.0%	3.9%	0.0%	3.9%
Medical		756,929		734,944	3.0%	3.0%	0.0%	3.0%	0.0%	3.0%
Total Health Care Distribution		3,016,752		2,849,349	5.9%	5.9%	-0.4%	6.3%	2.6%	3.7%
Technology and value-added services		139,029		130,537	6.5%	6.5%	-0.3%	6.8%	0.1%	6.7%
Total North America	\$	3,155,781	\$	2,979,886	5.9%	5.9%	-0.4%	6.3%	2.5%	3.8%
<u>International</u>	Q2	2 2014 YTD	Q	2 2013 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,062,758	\$	968,622	9.7%	9.7%	3.2%	6.5%	4.9%	1.6%
Animal Health		751,865		672,788	11.8%	11.8%	2.9%	8.9%	3.4%	5.5%
Medical		43,742		41,805	4.6%	4.6%	4.8%	-0.2%	0.0%	-0.2%
Total Health Care Distribution		1,858,365		1,683,215	10.4%	10.4%	3.1%	7.3%	4.1%	3.2%
Technology and value-added services		31,419		22,220	41.4%	41.4%	6.2%	35.2%	20.9%	14.3%
Total International	\$	1,889,784	\$	1,705,435	10.8%	10.8%	3.1%	7.7%	4.4%	3.3%

Henry Schein, Inc. 2014 Third Quarter Sales Summary (in thousands) (unaudited)

### Q3 2014 over Q3 2013

<u>Global</u>		Q3 2014	Q3 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,298,352	\$ 1,183,201	9.7%	9.7%	0.3%	9.4%	4.6%	4.8%
Animal Health		757,952	642,289	18.0%	18.0%	2.1%	15.9%	7.8%	8.1%
Medical		480,302	 444,533	8.0%	8.0%	0.0%	8.0%	0.0%	8.0%
Total Health Care Distribution		2,536,606	2,270,023	11.7%	11.7%	0.7%	11.0%	4.6%	6.4%
Technology and value-added services	_	87,123	 78,933	10.4%	10.4%	0.9%	9.5%	3.0%	6.5%
Total Global	\$	2,623,729	\$ 2,348,956	11.7%	11.7%	0.8%	10.9%	4.5%	6.4%
North America	_	Q3 2014	 Q3 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	817,301	\$ 745,866	9.6%	9.6%	-0.4%	10.0%	4.5%	5.5%
Animal Health		368,478	305,104	20.8%	20.8%	0.0%	20.8%	9.9%	10.9%
Medical		460,313	 426,311	8.0%	8.0%	0.0%	8.0%	0.0%	8.0%
Total Health Care Distribution		1,646,092	1,477,281	11.4%	11.4%	-0.3%	11.7%	4.4%	7.3%
Technology and value-added services		71,464	 67,935	5.2%	5.2%	-0.2%	5.4%	0.0%	5.4%
Total North America	\$	1,717,556	\$ 1,545,216	11.2%	11.2%	-0.2%	11.4%	4.2%	7.2%
<u>International</u>		Q3 2014	 Q3 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	481,051	\$ 437,335	10.0%	10.0%	1.6%	8.4%	4.7%	3.7%
Animal Health		389,474	337,185	15.5%	15.5%	3.9%	11.6%	6.0%	5.6%
Medical	-	19,989	 18,222	9.7%	9.7%	1.6%	8.1%	0.0%	8.1%
Total Health Care Distribution		890,514	792,742	12.3%	12.3%	2.6%	9.7%	5.1%	4.6%
Technology and value-added services		15,659	 10,998	42.4%	42.4%	7.0%	35.4%	22.0%	13.4%
Total International	\$	906,173	\$ 803,740	12.7%	12.7%	2.6%	10.1%	5.4%	4.7%

## Henry Schein, Inc. 2014 Third Quarter Year to Date Sales Summary (in thousands) (unaudited)

### Q3 2014 YTD over Q3 2013 YTD

<u>Global</u>	Q3	3 2014 YTD	Q3 2013 YTD		Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	3,963,761	\$	3,633,577	9.1%	9.1%	0.6%	8.5%	4.9%	3.6%
Animal Health		2,166,989		1,947,728	11.3%	11.3%	1.7%	9.6%	3.7%	5.9%
Medical		1,280,973		1,221,282	4.9%	4.9%	0.2%	4.7%	0.0%	4.7%
Total Health Care Distribution		7,411,723		6,802,587	9.0%	9.0%	0.9%	8.1%	3.6%	4.5%
Technology and value-added services		257,571		231,690	11.2%	11.2%	0.7%	10.5%	3.2%	7.3%
Total Global	\$	7,669,294	\$	7,034,277	9.0%	9.0%	0.8%	8.2%	3.6%	4.6%
North America	Q3	3 2014 YTD	Q3	2013 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	2,419,952	\$	2,227,620	8.6%	8.6%	-0.7%	9.3%	4.8%	4.5%
Animal Health		1,025,650		937,755	9.4%	9.4%	0.0%	9.4%	3.2%	6.2%
Medical		1,217,242		1,161,255	4.8%	4.8%	0.0%	4.8%	0.0%	4.8%
Total Health Care Distribution		4,662,844		4,326,630	7.8%	7.8%	-0.3%	8.1%	3.2%	4.9%
Technology and value-added services		210,493		198,472	6.1%	6.1%	-0.2%	6.3%	0.1%	6.2%
Total North America	\$	4,873,337	\$	4,525,102	7.7%	7.7%	-0.4%	8.1%	3.1%	5.0%
<u>International</u>	Q3	3 2014 YTD	Q3	2013 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,543,809	\$	1,405,957	9.8%	9.8%	2.7%	7.1%	4.8%	2.3%
Animal Health		1,141,339		1,009,973	13.0%	13.0%	3.2%	9.8%	4.2%	5.6%
Medical		63,731		60,027	6.2%	6.2%	3.9%	2.3%	0.0%	2.3%
Total Health Care Distribution		2,748,879		2,475,957	11.0%	11.0%	2.9%	8.1%	4.5%	3.6%
Technology and value-added services		47,078		33,218	41.7%	41.7%	6.5%	35.2%	21.2%	14.0%
Total International	\$	2,795,957	\$	2,509,175	11.4%	11.4%	3.0%	8.4%	4.6%	3.8%

Henry Schein, Inc. 2014 Fourth Quarter Sales Summary (in thousands) (unaudited)

### Q4 2014 over Q4 2013

<u>Global</u>	Q4 2014	Q4 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,417,454	\$ 1,364,395	3.9%	3.9%	-3.6%	7.5%	5.2%	2.3%
Animal Health	731,623	651,733	12.3%	12.3%	-3.6%	15.9%	8.1%	7.8%
Medical	 461,712	 421,885	9.4%	9.4%	-0.5%	9.9%	0.5%	9.4%
Total Health Care Distribution	2,610,789	2,438,013	7.1%	7.1%	-3.0%	10.1%	5.1%	5.0%
Technology and value-added services	 91,307	 88,357	3.3%	3.3%	-1.1%	4.4%	2.9%	1.5%
Total Global	\$ 2,702,096	\$ 2,526,370	7.0%	7.0%	-2.9%	9.9%	5.0%	4.9%
North America	Q4 2014	 Q4 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 869,091	\$ 819,884	6.0%	6.0%	-0.8%	6.8%	4.9%	1.9%
Animal Health	355,641	301,258	18.1%	18.1%	0.0%	18.1%	11.2%	6.9%
Medical	 440,579	 400,776	9.9%	9.9%	0.0%	9.9%	0.4%	9.5%
Total Health Care Distribution	1,665,311	1,521,918	9.4%	9.4%	-0.4%	9.8%	4.9%	4.9%
Technology and value-added services	 75,529	 76,217	-0.9%	-0.9%	-0.2%	-0.7%	0.0%	-0.7%
Total North America	\$ 1,740,840	\$ 1,598,135	8.9%	8.9%	-0.4%	9.3%	4.7%	4.6%
<u>International</u>	 Q4 2014	Q4 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 548,363	\$ 544,511	0.7%	0.7%	-7.8%	8.5%	5.6%	2.9%
Animal Health	375,982	350,475	7.3%	7.3%	-6.8%	14.1%	5.5%	8.6%
Medical	 21,133	 21,109	0.1%	0.1%	-8.3%	8.4%	0.0%	8.4%
Total Health Care Distribution	945,478	916,095	3.2%	3.2%	-7.4%	10.6%	5.4%	5.2%
Technology and value-added services	 15,778	 12,140	30.0%	30.0%	-6.2%	36.2%	21.2%	15.0%
Total International	\$ 961,256	\$ 928,235	3.6%	3.6%	-7.3%	10.9%	5.6%	5.3%

Henry Schein, Inc. Full Year 2014 Sales Summary (in thousands) (unaudited)

### Full Year 2014 over Full Year 2013

<u>Global</u>	Ful	ll Year 2014	Ful	l Year 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	5,381,215	\$	4,997,972	7.7%	7.7%	-0.5%	8.2%	4.9%	3.3%
Animal Health		2,898,612		2,599,461	11.5%	11.5%	0.3%	11.2%	4.9%	6.3%
Medical		1,742,685		1,643,167	6.1%	6.1%	0.1%	6.0%	0.1%	5.9%
Total Health Care Distribution		10,022,512		9,240,600	8.5%	8.5%	-0.1%	8.6%	4.0%	4.6%
Technology and value-added services		348,878		320,047	9.0%	9.0%	0.2%	8.8%	3.1%	5.7%
Total Global	\$	10,371,390	\$	9,560,647	8.5%	8.5%	-0.1%	8.6%	4.0%	4.6%
North America	Fu	ll Year 2014	Ful	l Year 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	3,289,043	\$	3,047,504	7.9%	7.9%	-0.7%	8.6%	4.8%	3.8%
Animal Health		1,381,291		1,239,013	11.5%	11.5%	0.0%	11.5%	5.2%	6.3%
Medical		1,657,821		1,562,031	6.1%	6.1%	0.0%	6.1%	0.1%	6.0%
Total Health Care Distribution		6,328,155		5,848,548	8.2%	8.2%	-0.4%	8.6%	3.7%	4.9%
Technology and value-added services		286,022		274,689	4.1%	4.1%	-0.3%	4.4%	0.1%	4.3%
Total North America	\$	6,614,177	\$	6,123,237	8.0%	8.0%	-0.4%	8.4%	3.5%	4.9%
<u>International</u>	Ful	ll Year 2014	Ful	l Year 2013	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	2,092,172	\$	1,950,468	7.3%	7.3%	-0.2%	7.5%	5.0%	2.5%
Animal Health		1,517,321		1,360,448	11.5%	11.5%	0.6%	10.9%	4.6%	6.3%
Medical		84,864		81,136	4.6%	4.6%	0.7%	3.9%	0.0%	3.9%
Total Health Care Distribution		3,694,357		3,392,052	8.9%	8.9%	0.1%	8.8%	4.7%	4.1%
Technology and value-added services		62,856		45,358	38.6%	38.6%	3.1%	35.5%	21.2%	14.3%
Total International	\$	3,757,213	\$	3,437,410	9.3%	9.3%	0.2%	9.1%	4.9%	4.2%

Henry Schein, Inc. 2015 First Quarter Sales Summary (in thousands) (unaudited)

### Q1 2015 over Q1 2014

<u>Global</u>	Q1 2015	Q1 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,250,073	\$ 1,296,928	-3.6%	-6.9%	3.3%	0.6%	2.7%
Animal Health	684,324	654,488	4.6%	-7.8%	12.4%	7.9%	4.5%
Medical	443,533	 397,414	11.6%	-0.9%	12.5%	0.9%	11.6%
Total Health Care Distribution	2,377,930	2,348,830	1.2%	-6.2%	7.4%	2.7%	4.7%
Technology and value-added services	 85,716	 81,329	5.4%	-2.6%	8.0%	0.1%	7.9%
Total Global	\$ 2,463,646	\$ 2,430,159	1.4%	-6.0%	7.4%	2.6%	4.8%
North America	 Q1 2015	 Q1 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 795,592	\$ 769,596	3.4%	-1.0%	4.4%	0.0%	4.4%
Animal Health	338,349	305,649	10.7%	0.0%	10.7%	9.4%	1.3%
Medical	 424,644	 375,118	13.2%	0.0%	13.2%	1.0%	12.2%
Total Health Care Distribution	1,558,585	1,450,363	7.5%	-0.5%	8.0%	2.2%	5.8%
Technology and value-added services	 70,665	 66,884	5.7%	-0.3%	6.0%	0.1%	5.9%
Total North America	\$ 1,629,250	\$ 1,517,247	7.4%	-0.5%	7.9%	2.1%	5.8%
<u>International</u>	 Q1 2015	 Q1 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 454,481	\$ 527,332	-13.8%	-15.5%	1.7%	1.5%	0.2%
Animal Health	345,975	348,839	-0.8%	-14.6%	13.8%	6.4%	7.4%
Medical	 18,889	 22,296	-15.3%	-16.8%	1.5%	0.0%	1.5%
Total Health Care Distribution	819,345	898,467	-8.8%	-15.2%	6.4%	3.4%	3.0%
Technology and value-added services	 15,051	 14,445	4.2%	-13.2%	17.4%	0.1%	17.3%
Total International	\$ 834,396	\$ 912,912	-8.6%	-15.2%	6.6%	3.4%	3.2%

### Henry Schein, Inc. 2015 Second Quarter Sales Summary (in thousands) (unaudited)

### Q2 2015 over Q2 2014

<u>Global</u>	 Q2 2015		Q2 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,320,743	\$	1,368,481	-3.5%	-8.0%	4.5%	0.4%	4.1%
Animal Health	748,558		754,549	-0.8%	-8.7%	7.9%	7.3%	0.6%
Medical	 470,519		403,257	16.7%	-1.0%	17.7%	7.8%	9.9%
Total Health Care Distribution	2,539,820		2,526,287	0.5%	-7.1%	7.6%	3.6%	4.0%
Technology and value-added services	 89,500		89,119	0.4%	-2.9%	3.3%	0.4%	2.9%
Total Global	\$ 2,629,320	\$	2,615,406	0.5%	-7.0%	7.5%	3.6%	3.9%
North America	 Q2 2015		Q2 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 847,429	\$	826,357	2.5%	-1.3%	3.8%	0.1%	3.7%
Animal Health	375,575		351,523	6.8%	-0.1%	6.9%	11.0%	-4.1%
Medical	 452,735		381,811	18.6%	0.0%	18.6%	8.2%	10.4%
Total Health Care Distribution	1,675,739		1,559,691	7.4%	-0.7%	8.1%	4.5%	3.6%
Technology and value-added services	 74,154		72,145	2.8%	-0.3%	3.1%	0.5%	2.6%
<b>Total North America</b>	\$ 1,749,893	\$	1,631,836	7.2%	-0.7%	7.9%	4.4%	3.5%
<u>International</u>	 Q2 2015		Q2 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 473,314	\$	542,124	-12.7%	-18.4%	5.7%	1.1%	4.6%
Animal Health	372,983		403,026	-7.5%	-16.2%	8.7%	3.9%	4.8%
Medical	 17,784		21,446	-17.1%	-18.4%	1.3%	0.0%	1.3%
Total Health Care Distribution	864,081		966,596	-10.6%	-17.5%	6.9%	2.3%	4.6%
Technology and value-added services	 15,346	_	16,974	-9.6%	-13.6%	4.0%	0.1%	3.9%
Total International	\$ 879,427	\$	983,570	-10.6%	-17.4%	6.8%	2.2%	4.6%

### Henry Schein, Inc. 2015 Second Quarter Year to Date Sales Summary (in thousands) (unaudited)

### **Q2 2015 YTD over Q2 2014 YTD**

<u>Global</u>	Q2	2 2015 YTD	Q2	2 2014 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	2,570,816	\$	2,665,409	-3.5%	-7.5%	4.0%	0.5%	3.5%
Animal Health		1,432,882		1,409,037	1.7%	-8.2%	9.9%	7.5%	2.4%
Medical		914,052		800,671	14.2%	-0.9%	15.1%	4.3%	10.8%
Total Health Care Distribution		4,917,750		4,875,117	0.9%	-6.7%	7.6%	3.2%	4.4%
Technology and value-added services		175,216		170,448	2.8%	-2.8%	5.6%	0.3%	5.3%
Total Global	\$	5,092,966	\$	5,045,565	0.9%	-6.6%	7.5%	3.1%	4.4%
North America	Q	2 2015 YTD	Q2	2 2014 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,636,612	\$	1,589,214	3.0%	-1.2%	4.2%	0.1%	4.1%
Animal Health		713,924		657,172	8.6%	-0.1%	8.7%	10.3%	-1.6%
Medical		877,379		756,929	15.9%	0.0%	15.9%	4.6%	11.3%
Total Health Care Distribution		3,227,915		3,003,315	7.5%	-0.6%	8.1%	3.4%	4.7%
Technology and value-added services		144,819		139,029	4.2%	-0.3%	4.5%	0.3%	4.2%
Total North America	\$	3,372,734	\$	3,142,344	7.3%	-0.7%	8.0%	3.4%	4.6%
<u>International</u>	Q	2 2015 YTD	Q2	2014 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	934,204	\$	1,076,195	-13.2%	-17.1%	3.9%	1.3%	2.6%
Animal Health		718,958		751,865	-4.4%	-15.4%	11.0%	5.1%	5.9%
Medical		36,673		43,742	-16.2%	-17.4%	1.2%	0.0%	1.2%
Total Health Care Distribution		1,689,835		1,871,802	-9.7%	-16.4%	6.7%	2.8%	3.9%
Technology and value-added services		30,397		31,419	-3.3%	-13.4%	10.1%	0.1%	10.0%
Total International	\$	1,720,232	\$	1,903,221	-9.6%	-16.3%	6.7%	2.7%	4.0%

### Henry Schein, Inc. 2015 Third Quarter Sales Summary (in thousands) (unaudited)

### Q3 2015 over Q3 2014

<u>Global</u>	Q3 2015	 Q3 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,266,321	\$ 1,298,352	-2.5%	-7.1%	4.6%	0.5%	4.1%
Animal Health	732,533	757,952	-3.4%	-7.9%	4.5%	4.0%	0.5%
Medical	 597,243	 480,302	24.3%	-0.7%	25.0%	11.4%	13.6%
Total Health Care Distribution	2,596,097	2,536,606	2.3%	-6.1%	8.4%	3.6%	4.8%
Technology and value-added services	 89,738	 87,123	3.0%	-2.8%	5.8%	0.6%	5.2%
Total Global	\$ 2,685,835	\$ 2,623,729	2.4%	-5.9%	8.3%	3.5%	4.8%
North America	 Q3 2015	 Q3 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 836,953	\$ 811,628	3.1%	-1.7%	4.8%	0.4%	4.4%
Animal Health	366,736	368,478	-0.5%	-0.1%	-0.4%	1.5%	-1.9%
Medical	 580,095	 460,313	26.0%	0.0%	26.0%	11.9%	14.1%
Total Health Care Distribution	1,783,784	1,640,419	8.7%	-0.9%	9.6%	3.9%	5.7%
Technology and value-added services	 74,770	 71,464	4.6%	-0.6%	5.2%	0.7%	4.5%
<b>Total North America</b>	\$ 1,858,554	\$ 1,711,883	8.6%	-0.8%	9.4%	3.7%	5.7%
<u>International</u>	 Q3 2015	Q3 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 429,368	\$ 486,724	-11.8%	-16.1%	4.3%	0.7%	3.6%
Animal Health	365,797	389,474	-6.1%	-15.1%	9.0%	6.3%	2.7%
Medical	 17,148	 19,989	-14.2%	-15.5%	1.3%	0.0%	1.3%
Total Health Care Distribution	812,313	896,187	-9.4%	-15.7%	6.3%	3.1%	3.2%
Technology and value-added services	 14,968	 15,659	-4.4%	-12.8%	8.4%	0.0%	8.4%
Total International	\$ 827,281	\$ 911,846	-9.3%	-15.6%	6.3%	3.1%	3.2%

## Henry Schein, Inc. 2015 Third Quarter Year to Date Sales Summary (in thousands) (unaudited)

### Q3 2015 YTD over Q3 2014 YTD

<u>Global</u>	Q3	3 2015 YTD	Qâ	3 2014 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	3,837,137	\$	3,963,761	-3.2%	-7.4%	4.2%	0.5%	3.7%
Animal Health		2,165,415		2,166,989	-0.1%	-8.1%	8.0%	6.3%	1.7%
Medical		1,511,295		1,280,973	18.0%	-0.8%	18.8%	7.0%	11.8%
Total Health Care Distribution		7,513,847		7,411,723	1.4%	-6.5%	7.9%	3.4%	4.5%
Technology and value-added services		264,954		257,571	2.9%	-2.7%	5.6%	0.4%	5.2%
Total Global	\$	7,778,801	\$	7,669,294	1.4%	-6.4%	7.8%	3.3%	4.5%
North America	Q3	3 2015 YTD	Q3	3 2014 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	2,473,565	\$	2,400,842	3.0%	-1.4%	4.4%	0.2%	4.2%
Animal Health		1,080,660		1,025,650	5.4%	0.0%	5.4%	7.1%	-1.7%
Medical		1,457,474		1,217,242	19.7%	0.0%	19.7%	7.3%	12.4%
Total Health Care Distribution		5,011,699		4,643,734	7.9%	-0.7%	8.6%	3.6%	5.0%
Technology and value-added services		219,589		210,493	4.3%	-0.5%	4.8%	0.5%	4.3%
<b>Total North America</b>	\$	5,231,288	\$	4,854,227	7.8%	-0.7%	8.5%	3.5%	5.0%
<u>International</u>	Q3	3 2015 YTD	_Q3	3 2014 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,363,572	\$	1,562,919	-12.8%	-16.8%	4.0%	1.1%	2.9%
Animal Health		1,084,755		1,141,339	-5.0%	-15.3%	10.3%	5.5%	4.8%
Medical		53,821		63,731	-15.5%	-16.7%	1.2%	0.0%	1.2%
Total Health Care Distribution		2,502,148		2,767,989	-9.6%	-16.1%	6.5%	2.9%	3.6%
Technology and value-added services		45,365		47,078	-3.6%	-13.1%	9.5%	0.0%	9.5%
Total International	\$	2,547,513	\$	2,815,067	-9.5%	-16.1%	6.6%	2.9%	3.7%

### Henry Schein, Inc. 2015 Fourth Quarter Sales Summary (in thousands) (unaudited)

### Q4 2015 over Q4 2014

<u>Global</u>	 Q4 2015	 Q4 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,439,270	\$ 1,417,454	1.5%	-5.8%	7.3%	0.7%	6.6%
Animal Health	756,209	731,623	3.4%	-6.1%	9.5%	7.2%	2.3%
Medical	 561,620	 461,712	21.6%	-0.6%	22.2%	8.8%	13.4%
Total Health Care Distribution	2,757,099	2,610,789	5.6%	-4.9%	10.5%	3.9%	6.6%
Technology and value-added services	 93,819	 91,307	2.8%	-1.7%	4.5%	0.5%	4.0%
Total Global	\$ 2,850,918	\$ 2,702,096	5.5%	-4.8%	10.3%	3.8%	6.5%
North America	Q4 2015	Q4 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 916,169	\$ 861,318	6.4%	-1.5%	7.9%	0.3%	7.6%
Animal Health	363,973	355,641	2.3%	-0.2%	2.5%	1.3%	1.2%
Medical	542,949	 440,579	23.2%	0.0%	23.2%	9.2%	14.0%
Total Health Care Distribution	1,823,091	1,657,538	10.0%	-0.8%	10.8%	2.8%	8.0%
Technology and value-added services	 78,921	 75,529	4.5%	-0.4%	4.9%	0.7%	4.2%
Total North America	\$ 1,902,012	\$ 1,733,067	9.7%	-0.9%	10.6%	2.8%	7.8%
<u>International</u>	 Q4 2015	 Q4 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 523,101	\$ 556,136	-5.9%	-12.3%	6.4%	1.5%	4.9%
Animal Health	392,236	375,982	4.3%	-11.8%	16.1%	12.8%	3.3%
Medical	 18,671	 21,133	-11.7%	-11.4%	-0.3%	0.0%	-0.3%
Total Health Care Distribution	934,008	953,251	-2.0%	-12.1%	10.1%	5.9%	4.2%
Technology and value-added services	 14,898	 15,778	-5.6%	-8.3%	2.7%	0.0%	2.7%
Total International	\$ 948,906	\$ 969,029	-2.1%	-12.0%	9.9%	5.8%	4.1%

Henry Schein, Inc. Full Year 2015 Sales Summary (in thousands) (unaudited)

### Full Year 2015 over Full Year 2014

Global	Fui	ll Year 2015	Ful	l Year 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	5,276,407	\$	5,381,215	-1.9%	-6.9%	5.0%	0.6%	4.4%
Animal Health	Ψ	2,921,624	Ψ	2,898,612	0.8%	-7.6%	8.4%	6.5%	1.9%
Medical		2,072,915			18.9%	-0.8%	19.7%	7.5%	12.2%
	-			1,742,685					
Total Health Care Distribution		10,270,946		10,022,512	2.5%	-6.1%	8.6%	3.5%	5.1%
Technology and value-added services		358,773		348,878	2.8%	-2.5%	5.3%	0.4%	4.9%
Total Global	\$	10,629,719	\$	10,371,390	2.5%	-5.9%	8.4%	3.4%	5.0%
North America	Fu	ll Year 2015	Ful	l Year 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	3,389,734	\$	3,262,160	3.9%	-1.4%	5.3%	0.2%	5.1%
Animal Health		1,444,633		1,381,291	4.6%	-0.1%	4.7%	5.7%	-1.0%
Medical		2,000,423		1,657,821	20.7%	0.0%	20.7%	7.9%	12.8%
Total Health Care Distribution		6,834,790		6,301,272	8.5%	-0.7%	9.2%	3.4%	5.8%
Technology and value-added services		298,510		286,022	4.4%	-0.4%	4.8%	0.5%	4.3%
Total North America	\$	7,133,300	\$	6,587,294	8.3%	-0.7%	9.0%	3.3%	5.7%
<u>International</u>	Fu	ll Year 2015	Ful	l Year 2014	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,886,673	\$	2,119,055	-11.0%	-15.6%	4.6%	1.2%	3.4%
Animal Health		1,476,991		1,517,321	-2.7%	-14.5%	11.8%	7.4%	4.4%
Medical		72,492		84,864	-14.6%	-15.4%	0.8%	0.0%	0.8%
Total Health Care Distribution		3,436,156		3,721,240	-7.7%	-15.1%	7.4%	3.6%	3.8%
Technology and value-added services		60,263		62,856	-4.1%	-11.9%	7.8%	0.0%	7.8%
Total International	\$	3,496,419	\$	3,784,096	-7.6%	-15.1%	7.5%	3.7%	3.8%

### Henry Schein, Inc. 2016 First Quarter Sales Summary (in thousands) (unaudited)

### Q1 2016 over Q1 2015

Global	 Q1 2016	 Q1 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,301,755	\$ 1,250,073	4.1%	-2.0%	6.1%	1.2%	4.9%
Animal Health	771,413	684,324	12.7%	-2.9%	15.6%	5.8%	9.8%
Medical	 538,117	 443,533	21.3%	-0.2%	21.5%	0.0%	21.5%
Total Health Care Distribution	2,611,285	2,377,930	9.8%	-1.9%	11.7%	2.3%	9.4%
Technology and value-added services	 101,671	 85,716	18.6%	-1.3%	19.9%	12.4%	7.5%
Total Global	\$ 2,712,956	\$ 2,463,646	10.1%	-1.9%	12.0%	2.7%	9.3%
North America	Q1 2016	Q1 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 834,837	\$ 789,183	5.8%	-1.0%	6.8%	0.4%	6.4%
Animal Health	399,327	338,349	18.0%	-0.1%	18.1%	1.4%	16.7%
Medical	 519,441	 424,644	22.3%	0.0%	22.3%	0.0%	22.3%
Total Health Care Distribution	1,753,605	1,552,176	13.0%	-0.5%	13.5%	0.5%	13.0%
Technology and value-added services	 86,018	 70,665	21.7%	-0.3%	22.0%	14.0%	8.0%
Total North America	\$ 1,839,623	\$ 1,622,841	13.4%	-0.5%	13.9%	1.1%	12.8%
<u>International</u>	Q1 2016	Q1 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 466,918	\$ 460,890	1.3%	-3.7%	5.0%	2.7%	2.3%
Animal Health	372,086	345,975	7.5%	-5.7%	13.2%	10.1%	3.1%
Medical	 18,676	 18,889	-1.1%	-3.1%	2.0%	0.0%	2.0%
Total Health Care Distribution	857,680	825,754	3.9%	-4.5%	8.4%	5.8%	2.6%
Technology and value-added services	 15,653	 15,051	4.0%	-5.7%	9.7%	4.6%	5.1%
Total International	\$ 873,333	\$ 840,805	3.9%	-4.5%	8.4%	5.7%	2.7%

### Henry Schein, Inc. 2016 Second Quarter Sales Summary (in thousands) (unaudited)

### Q2 2016 over Q2 2015

<u>Global</u>	Q2 2016	Q2 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,373,188	\$ 1,320,743	4.0%	-0.1%	4.1%	1.3%	2.8%
Animal Health	853,598	748,558	14.0%	-1.2%	15.2%	3.4%	11.8%
Medical	538,825	470,519	14.5%	0.0%	14.5%	0.0%	14.5%
Total Health Care Distribution	2,765,611	2,539,820	8.9%	-0.4%	9.3%	1.7%	7.6%
Technology and value-added services	107,019	89,500	19.6%	-0.8%	20.4%	12.3%	8.1%
Total Global	\$ 2,872,630	\$ 2,629,320	9.3%	-0.4%	9.7%	2.1%	7.6%
North America	Q2 2016	Q2 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 865,585	\$ 847,429	2.1%	-0.5%	2.6%	0.6%	2.0%
Animal Health	445,918	375,575	18.7%	-0.1%	18.8%	0.0%	18.8%
Medical	520,332	452,735	14.9%	0.0%	14.9%	0.0%	14.9%
Total Health Care Distribution	1,831,835	1,675,739	9.3%	-0.3%	9.6%	0.3%	9.3%
Technology and value-added services	90,090	74,154	21.5%	-0.1%	21.6%	13.1%	8.5%
Total North America	\$ 1,921,925	\$ 1,749,893	9.8%	-0.3%	10.1%	0.9%	9.2%
<u>International</u>	Q2 2016	Q2 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 507,603	\$ 473,314	7.2%	0.3%	6.9%	2.7%	4.2%
Animal Health	407,680	372,983	9.3%	-2.3%	11.6%	6.7%	4.9%
Medical	18,493	17,784	4.0%	1.6%	2.4%	0.0%	2.4%
Total Health Care Distribution	933,776	864,081	8.1%	-0.7%	8.8%	4.4%	4.4%
Technology and value-added services	16,929	15,346	10.3%	-4.4%	14.7%	8.3%	6.4%
Total International	\$ 950,705	\$ 879,427	8.1%	-0.8%	8.9%	4.4%	4.5%

### Exhibit A - YTD Sales

### Henry Schein, Inc. 2016 Second Quarter Year to Date Sales Summary (in thousands) (unaudited)

### **Q2 2016 YTD over Q2 2015 YTD**

<u>Global</u>	Q2 2016 YTD	Q2 2015 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,674,943	\$ 2,570,816	4.1%	-1.0%	5.1%	1.3%	3.8%
Animal Health	1,625,011	1,432,882	13.4%	-2.0%	15.4%	4.5%	10.9%
Medical	1,076,942	914,052	17.8%	-0.1%	17.9%	0.0%	17.9%
Total Health Care Distribution	5,376,896	4,917,750	9.3%	-1.2%	10.5%	2.0%	8.5%
Technology and value-added services	208,690	175,216	19.1%	-1.1%	20.2%	12.4%	7.8%
Total Global	\$ 5,585,586	\$ 5,092,966	9.7%	-1.1%	10.8%	2.4%	8.4%
North America	Q2 2016 YTD	Q2 2015 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,700,422	\$ 1,636,612	3.9%	-0.7%	4.6%	0.5%	4.1%
Animal Health	845,245	713,924	18.4%	-0.1%	18.5%	0.7%	17.8%
Medical	1,039,773	877,379	18.5%	0.0%	18.5%	0.0%	18.5%
Total Health Care Distribution	3,585,440	3,227,915	11.1%	-0.4%	11.5%	0.4%	11.1%
Technology and value-added services	176,125	144,819	21.6%	-0.2%	21.8%	13.6%	8.2%
Total North America	\$ 3,761,565	\$ 3,372,734	11.5%	-0.4%	11.9%	1.0%	10.9%
<u>International</u>	Q2 2016 YTD	Q2 2015 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 974,521	\$ 934,204	4.3%	-1.7%	6.0%	2.8%	3.2%
Animal Health	779,766	718,958	8.5%	-3.8%	12.3%	8.3%	4.0%
Medical	37,169	36,673	1.4%	-0.8%	2.2%	0.0%	2.2%
Total Health Care Distribution	1,791,456	1,689,835	6.0%	-2.6%	8.6%	5.1%	3.5%
Technology and value-added services	32,565	30,397	7.1%	-5.1%	12.2%	6.5%	5.7%
Total International	\$ 1,824,021	\$ 1,720,232	6.0%	-2.7%	8.7%	5.1%	3.6%

### Henry Schein, Inc. 2016 Third Quarter Sales Summary (in thousands) (unaudited)

### Q3 2016 over Q3 2015

<u>Global</u>	Q3 2016	Q3 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,330,525	\$ 1,266,321	5.1%	-0.5%	5.6%	1.7%	3.9%
Animal Health	790,279	732,533	7.9%	-2.7%	10.6%	2.0%	8.6%
Medical	639,648	597,243	7.1%	0.0%	7.1%	0.0%	7.1%
Total Health Care Distribution	2,760,452	2,596,097	6.3%	-1.1%	7.4%	1.4%	6.0%
Technology and value-added services	104,696	89,738	16.7%	-1.6%	18.3%	10.7%	7.6%
Total Global	\$ 2,865,148	\$ 2,685,835	6.7%	-1.0%	7.7%	1.7%	6.0%
North America	Q3 2016	Q3 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 879,612	\$ 836,953	5.1%	0.0%	5.1%	0.7%	4.4%
Animal Health	403,901	366,736	10.1%	0.0%	10.1%	0.1%	10.0%
Medical	622,903	580,095	7.4%	0.0%	7.4%	0.0%	7.4%
Total Health Care Distribution	1,906,416	1,783,784	6.9%	0.0%	6.9%	0.4%	6.5%
Technology and value-added services	88,066	74,770	17.8%	0.0%	17.8%	10.8%	7.0%
Total North America	\$ 1,994,482	\$ 1,858,554	7.3%	0.0%	7.3%	0.8%	6.5%
<u>International</u>	Q3 2016	Q3 2015	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 450,913	\$ 429,368	5.0%	-1.6%	6.6%	3.5%	3.1%
Animal Health	386,378	365,797	5.6%	-5.4%	11.0%	3.8%	7.2%
Medical	16,745	17,148	-2.4%	-1.5%	-0.9%	0.0%	-0.9%
Total Health Care Distribution	854,036	812,313	5.1%	-3.4%	8.5%	3.6%	4.9%
Technology and value-added services	16,630	14,968	11.1%	-10.1%	21.2%	10.4%	10.8%
Total International	\$ 870,666	\$ 827,281	5.2%	-3.5%	8.7%	3.7%	5.0%

# Henry Schein, Inc. 2016 Third Quarter Year to Date Sales Summary (in thousands) (unaudited)

### **Q3 2016 YTD over Q3 2015 YTD**

<u>Global</u>	Q3 2016 YTD	Q3 2015 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 4,005,468	\$ 3,837,137	4.4%	-0.9%	5.3%	1.5%	3.8%
Animal Health	2,415,290	2,165,415	11.5%	-2.3%	13.8%	3.7%	10.1%
Medical	1,716,590	1,511,295	13.6%	0.0%	13.6%	0.0%	13.6%
Total Health Care Distribution	8,137,348	7,513,847	8.3%	-1.1%	9.4%	1.8%	7.6%
Technology and value-added services	313,386	264,954	18.3%	-1.2%	19.5%	11.8%	7.7%
Total Global	\$ 8,450,734	\$ 7,778,801	8.6%	-1.1%	9.7%	2.1%	7.6%
North America	Q3 2016 YTD	Q3 2015 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,580,034	\$ 2,473,565	4.3%	-0.5%	4.8%	0.6%	4.2%
Animal Health	1,249,146	1,080,660	15.6%	0.0%	15.6%	0.5%	15.1%
Medical	1,662,676	1,457,474	14.1%	0.0%	14.1%	0.0%	14.1%
Total Health Care Distribution	5,491,856	5,011,699	9.6%	-0.2%	9.8%	0.4%	9.4%
Technology and value-added services	264,191	219,589	20.3%	-0.2%	20.5%	12.7%	7.8%
Total North America	\$ 5,756,047	\$ 5,231,288	10.0%	-0.3%	10.3%	0.9%	9.4%
<u>International</u>	Q3 2016 YTD	Q3 2015 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,425,434	\$ 1,363,572	4.5%	-1.7%	6.2%	3.0%	3.2%
Animal Health	1,166,144	1,084,755	7.5%	-4.4%	11.9%	6.8%	5.1%
Medical	53,914	53,821	0.2%	-1.0%	1.2%	0.0%	1.2%
Total Health Care Distribution	2,645,492	2,502,148	5.7%	-2.9%	8.6%	4.6%	4.0%
Technology and value-added services	49,195	45,365	8.4%	-6.7%	15.1%	7.7%	7.4%
Total International	\$ 2,694,687	\$ 2,547,513	5.8%	-2.9%	8.7%	4.7%	4.0%

### Henry Schein, Inc. 2016 Fourth Quarter Sales Summary (in thousands) (unaudited)

### Q4 2016 over Q4 2015

<u>Global</u>	Q4 2016	Q4 2015	Total Sales Growth	Foreign Exchange Growth	Acquisition Growth	Local Internal Growth	Extra Week Impact
Dental	\$ 1,549,831	\$ 1,439,270	7.7%	-1.0%	1.7%	1.6%	5.4%
Animal Health	837,805	756,209	10.8%	-3.4%	0.4%	8.2%	5.6%
Medical	621,071	561,620	10.6%	-0.1%	0.0%	4.4%	6.3%
Total Health Care Distribution	3,008,707	2,757,099	9.1%	-1.5%	1.0%	4.0%	5.6%
Technology and value-added services	112,227	93,819	19.6%	-1.9%	9.8%	8.5%	3.2%
Total Global	\$ 3,120,934	\$ 2,850,918	9.5%	-1.5%	1.3%	4.2%	5.5%
North America	Q4 2016	Q4 2015	Total Sales Growth	Foreign Exchange Growth	Acquisition Growth	Local Internal Growth	Extra Week Impact
Dental	\$ 1,000,786	\$ 916,169	9.2%	0.0%	0.8%	2.2%	6.2%
Animal Health	426,636	363,973	17.2%	0.0%	0.5%	10.3%	6.4%
Medical	601,973	542,949	10.9%	0.0%	0.0%	4.5%	6.4%
Total Health Care Distribution	2,029,395	1,823,091	11.3%	0.0%	0.5%	4.5%	6.3%
Technology and value-added services	95,098	78,921	20.5%	0.0%	9.7%	7.4%	3.4%
Total North America	\$ 2,124,493	\$ 1,902,012	11.7%	0.0%	0.9%	4.6%	6.2%
<u>International</u>	Q4 2016	Q4 2015	Total Sales Growth	Foreign Exchange Growth	Acquisition Growth	Local Internal Growth	Extra Week Impact
Dental	\$ 549,045	\$ 523,101	5.0%	-2.6%	3.2%	0.7%	3.7%
Animal Health	411,169	392,236	4.8%	-6.7%	0.5%	6.3%	4.7%
Medical	19,098	18,671	2.3%	-2.8%	0.0%	0.9%	4.2%
Total Health Care Distribution	979,312	934,008	4.9%	-4.3%	2.0%	3.1%	4.1%
Technology and value-added services	17,129	14,898	15.0%	-11.5%	10.1%	13.9%	2.5%
Total International	\$ 996,441	\$ 948,906	5.0%	-4.5%	2.2%	3.2%	4.1%

Henry Schein, Inc. Full Year 2016 Sales Summary (in thousands) (unaudited)

### Full Year 2016 over Full Year 2015

<u>Global</u>	Full Year 2016	Full Year 2015	Total Sales Growth	Foreign Exchange Growth	Acquisition Growth	Local Internal Growth	Extra Week Impact
Dental	\$ 5,555,299	\$ 5,276,407	5.3%	-0.9%	1.5%	3.2%	1.5%
Animal Health	3,253,095	2,921,624	11.3%	-2.6%	2.8%	9.6%	1.5%
Medical	2,337,661	2,072,915	12.8%	0.0%	0.0%	11.1%	1.7%
Total Health Care Distribution	11,146,055	10,270,946	8.5%	-1.2%	1.6%	6.6%	1.5%
Technology and value-added services	425,613	358,773	18.6%	-1.4%	11.2%	7.9%	0.9%
Total Global	\$ 11,571,668	\$ 10,629,719	8.9%	-1.2%	1.9%	6.7%	1.5%
North America	Full Year 2016	Full Year 2015	Total Sales Growth	Foreign Exchange Growth	Acquisition Growth	Local Internal Growth	Extra Week Impact
Dental	\$ 3,580,820	\$ 3,389,734	5.6%	-0.4%	0.6%	3.7%	1.7%
Animal Health	1,675,782	1,444,633	16.0%	0.0%	0.5%	13.9%	1.6%
Medical	2,264,649	2,000,423	13.2%	0.0%	0.0%	11.5%	1.7%
Total Health Care Distribution	7,521,251	6,834,790	10.0%	-0.2%	0.4%	8.1%	1.7%
Technology and value-added services	359,289	298,510	20.4%	-0.1%	11.9%	7.7%	0.9%
Total North America	\$ 7,880,540	\$ 7,133,300	10.5%	-0.2%	0.9%	8.1%	1.7%
<u>International</u>	Full Year 2016	Full Year 2015	Total Sales Growth	Foreign Exchange Growth	Acquisition Growth	Local Internal Growth	Extra Week Impact
Dental	\$ 1,974,479	\$ 1,886,673	4.7%	-1.9%	3.1%	2.5%	1.0%
Animal Health	1,577,313	1,476,991	6.8%	-5.0%	5.1%	5.4%	1.3%
Medical	73,012	72,492	0.7%	-1.5%	0.0%	1.1%	1.1%
Total Health Care Distribution	3,624,804	3,436,156	5.5%	-3.2%	3.9%	3.7%	1.1%
Technology and value-added services	66,324	60,263	10.1%	-7.9%	8.4%	9.0%	0.6%
Total International	\$ 3,691,128	\$ 3,496,419	5.6%	-3.3%	4.0%	3.8%	1.1%

### Henry Schein, Inc. 2017 First Quarter Sales Summary (in thousands) (unaudited)

### Q1 2017 over Q1 2016

<u>Global</u>	Q1 2017	Q1 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,405,158	\$ 1,301,755	7.90%	-0.30%	8.20%	5.30%	2.90%
Animal Health	812,939	771,413	5.40%	-2.70%	8.10%	1.00%	7.10%
Medical	598,886	538,117	11.30%	-0.20%	11.50%	0.00%	11.50%
Total Health Care Distribution	2,816,983	2,611,285	7.90%	-0.90%	8.80%	2.90%	5.90%
Technology and value-added services	105,965	101,671	4.20%	-1.30%	5.50%	0.00%	5.50%
Total Global	\$ 2,922,948	\$ 2,712,956	7.70%	-1.00%	8.70%	2.80%	5.90%
North America	Q1 2017	Q1 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 850,456	\$ 834,837	1.90%	0.40%	1.50%	0.70%	0.80%
Animal Health	422,644	399,327	5.80%	0.00%	5.80%	0.30%	5.50%
Medical	580,037	519,441	11.70%	0.00%	11.70%	0.00%	11.70%
Total Health Care Distribution	1,853,137	1,753,605	5.70%	0.20%	5.50%	0.40%	5.10%
Technology and value-added services	89,053	86,035	3.50%	0.10%	3.40%	0.00%	3.40%
Total North America	\$ 1,942,190	\$ 1,839,640	5.60%	0.20%	5.40%	0.40%	5.00%
<u>International</u>	Q1 2017	Q1 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 554,702	\$ 466,918	18.80%	-1.30%	20.10%	13.30%	6.80%
Animal Health	390,295	372,086	4.90%	-5.60%	10.50%	1.60%	8.90%
Medical	18,849	18,676	0.90%	-4.60%	5.50%	0.00%	5.50%
Total Health Care Distribution	963,846	857,680	12.40%	-3.20%	15.60%	8.00%	7.60%
Technology and value-added services	16,912	15,636	8.20%	-9.00%	17.20%	0.00%	17.20%
Total International	\$ 980,758	\$ 873,316	12.30%	-3.30%	15.60%	7.80%	7.80%

## **Exhibit A - QTD Sales**

## Henry Schein, Inc. 2017 Second Quarter Sales Summary (in thousands) (unaudited)

## Q2 2017 over Q2 2016

<u>Global</u>	Q2 2017		Q2 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,488,167	\$	1,373,188	8.4%	-1.0%	9.4%	6.3%	3.1%
Animal Health	891,331		853,598	4.4%	-2.3%	6.7%	0.9%	5.8%
Medical	 571,427		538,825	6.1%	-0.1%	6.2%	0.1%	6.1%
Total Health Care Distribution	2,950,925		2,765,611	6.7%	-1.2%	7.9%	3.4%	4.5%
Technology and value-added services	 108,533	_	107,019	1.4%	-1.4%	2.8%	0.6%	2.2%
Total Global	\$ 3,059,458	\$	2,872,630	6.5%	-1.2%	7.7%	3.3%	4.4%
North America	Q2 2017		Q2 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 912,471	\$	865,585	5.4%	-0.4%	5.8%	2.0%	3.8%
Animal Health	473,201		445,918	6.1%	0.0%	6.1%	0.2%	5.9%
Medical	553,734	_	520,332	6.4%	0.0%	6.4%	0.1%	6.3%
Total Health Care Distribution	1,939,406		1,831,835	5.9%	-0.2%	6.1%	1.1%	5.0%
Technology and value-added services	 90,292	_	90,090	0.2%	-0.1%	0.3%	0.0%	0.3%
Total North America	\$ 2,029,698	\$	1,921,925	5.6%	-0.2%	5.8%	1.0%	4.8%
<u>International</u>	Q2 2017		Q2 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 575,696	\$	507,603	13.4%	-2.0%	15.4%	13.4%	2.0%
Animal Health	418,130		407,680	2.6%	-4.8%	7.4%	1.7%	5.7%
Medical	 17,693	_	18,493	-4.3%	-3.8%	-0.5%	0.0%	-0.5%
Total Health Care Distribution	1,011,519		933,776	8.3%	-3.3%	11.6%	8.1%	3.5%
Technology and value-added services	 18,241		16,929	7.8%	-7.9%	15.7%	3.3%	12.4%
Total International	\$ 1,029,760	\$	950,705	8.3%	-3.4%	11.7%	8.0%	3.7%

### Exhibit A - YTD Sales

## Henry Schein, Inc. 2017 Second Quarter Year to Date Sales Summary (in thousands)

(unaudited)

## **Q2 2017 YTD over Q2 2016 YTD**

<u>Global</u>	Q2 2017 YTD	Q2	2016 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,893,325	\$	2,674,943	8.2%	-0.6%	8.8%	5.8%	3.0%
Animal Health	1,704,270		1,625,011	4.9%	-2.5%	7.4%	1.0%	6.4%
Medical	1,170,313		1,076,942	8.7%	-0.1%	8.8%	0.0%	8.8%
Total Health Care Distribution	5,767,908		5,376,896	7.3%	-1.1%	8.4%	3.2%	5.2%
Technology and value-added services	214,498		208,690	2.8%	-1.3%	4.1%	0.3%	3.8%
Total Global	\$ 5,982,406	\$	5,585,586	7.1%	-1.1%	8.2%	3.0%	5.2%
North America	Q2 2017 YTD	Q2	2016 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,762,927	\$	1,700,422	3.7%	0.0%	3.7%	1.4%	2.3%
Animal Health	895,845		845,245	6.0%	0.0%	6.0%	0.3%	5.7%
Medical	1,133,771		1,039,773	9.0%	0.0%	9.0%	0.0%	9.0%
Total Health Care Distribution	3,792,543		3,585,440	5.8%	0.0%	5.8%	0.7%	5.1%
Technology and value-added services	179,345		176,125	1.8%	0.0%	1.8%	0.0%	1.8%
Total North America	\$ 3,971,888	\$	3,761,565	5.6%	0.0%	5.6%	0.7%	4.9%
<u>International</u>	Q2 2017 YTD	Q2	2016 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,130,398	\$	974,521	16.0%	-1.7%	17.7%	13.4%	4.3%
Animal Health	808,425		779,766	3.7%	-5.1%	8.8%	1.6%	7.2%
Medical	36,542		37,169	-1.7%	-4.2%	2.5%	0.0%	2.5%
Total Health Care Distribution	1,975,365		1,791,456	10.3%	-3.2%	13.5%	8.0%	5.5%
Technology and value-added services	35,153		32,565	7.9%	-8.6%	16.5%	1.8%	14.7%
Total International	\$ 2,010,518	\$	1,824,021	10.2%	-3.4%	13.6%	7.9%	5.7%

Henry Schein, Inc. 2017 Third Quarter Sales Summary (in thousands) (unaudited)

### Q3 2017 over Q3 2016

<u>Global</u>		Q3 2017		Q3 2016	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,478,730	\$	1,330,525	11.1%	11.1%	2.0%	9.1%	7.5%	1.6%
Animal Health		882,580		790,279	11.7%	11.7%	1.8%	9.9%	1.9%	8.0%
Medical		690,761		639,648	8.0%	8.0%	0.1%	7.9%	0.1%	7.8%
Total Health Care Distribution		3,052,071		2,760,452	10.6%	10.6%	1.6%	9.0%	4.1%	4.9%
Technology and value-added services		109,012		104,696	4.1%	4.1%	0.4%	3.7%	0.7%	3.0%
Total Global	\$	3,161,083	\$	2,865,148	10.3%	10.3%	1.5%	8.8%	4.0%	4.8%
North America		Q3 2017		Q3 2016	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	906,878	\$	879,612	3.1%	3.1%	0.4%	2.7%	1.9%	0.8%
Animal Health		448,376		403,901	11.0%	11.0%	0.0%	11.0%	2.0%	9.0%
Medical		672,425		622,903	8.0%	8.0%	0.0%	8.0%	0.1%	7.9%
Total Health Care Distribution		2,027,679		1,906,416	6.4%	6.4%	0.2%	6.2%	1.3%	4.9%
Technology and value-added services		89,881		88,066	2.1%	2.1%	0.1%	2.0%	0.0%	2.0%
Total North America	\$	2,117,560	\$	1,994,482	6.2%	6.2%	0.2%	6.0%	1.3%	4.7%
<u>International</u>		Q3 2017		Q3 2016	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	571,852	\$	450,913	26.8%	26.8%	5.3%	21.5%	18.3%	3.2%
Animal Health		434,204		386,378	12.4%	12.4%	3.6%	8.8%	1.9%	6.9%
Medical	_	18,336	_	16,745	9.5%	9.5%	5.0%	4.5%	0.0%	4.5%
Total Health Care Distribution		1,024,392		854,036	19.9%	19.9%	4.5%	15.4%	10.5%	4.9%
Technology and value-added services		19,131		16,630	15.0%	15.0%	1.8%	13.2%	4.5%	8.7%
Total International	\$	1,043,523	\$	870,666	19.9%	19.9%	4.5%	15.4%	10.4%	5.0%

# Henry Schein, Inc. 2017 Third Quarter Year to Date Sales Summary (in thousands) (unaudited)

### Q3 2017 YTD over Q3 2016 YTD

<u>Global</u>	Q	3 2017 YTD	Q3	3 2016 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	4,372,055	\$	4,005,468	9.2%	9.2%	0.3%	8.9%	6.3%	2.6%
Animal Health		2,586,850		2,415,290	7.1%	7.1%	-1.1%	8.2%	1.3%	6.9%
Medical		1,861,074		1,716,590	8.4%	8.4%	-0.1%	8.5%	0.1%	8.4%
Total Health Care Distribution		8,819,979		8,137,348	8.4%	8.4%	-0.2%	8.6%	3.5%	5.1%
Technology and value-added services		323,510		313,386	3.2%	3.2%	-0.8%	4.0%	0.4%	3.6%
Total Global	\$	9,143,489	\$	8,450,734	8.2%	8.2%	-0.2%	8.4%	3.4%	5.0%
North America	Q	3 2017 YTD	Q3	2016 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	2,669,805	\$	2,580,034	3.5%	3.5%	0.1%	3.4%	1.6%	1.8%
Animal Health		1,344,221		1,249,146	7.6%	7.6%	0.0%	7.6%	0.8%	6.8%
Medical		1,806,196		1,662,676	8.6%	8.6%	0.0%	8.6%	0.0%	8.6%
Total Health Care Distribution		5,820,222		5,491,856	6.0%	6.0%	0.1%	5.9%	0.9%	5.0%
Technology and value-added services		269,226		264,191	1.9%	1.9%	0.0%	1.9%	0.0%	1.9%
Total North America	\$	6,089,448	\$	5,756,047	5.8%	5.8%	0.1%	5.7%	0.9%	4.8%
<u>International</u>	Q	3 2017 YTD	Q3	2016 YTD	Total Sales Growth	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,702,250	\$	1,425,434	19.4%	19.4%	0.5%	18.9%	15.0%	3.9%
Animal Health		1,242,629		1,166,144	6.6%	6.6%	-2.2%	8.8%	1.7%	7.1%
Medical		54,878		53,914	1.8%	1.8%	-1.3%	3.1%	0.0%	3.1%
Total Health Care Distribution		2,999,757		2,645,492	13.4%	13.4%	-0.7%	14.1%	8.8%	5.3%
Technology and value-added services		54,284		49,195	10.3%	10.3%	-5.0%	15.3%	2.6%	12.7%
Total International	\$	3,054,041	\$	2,694,687	13.3%	13.3%	-0.8%	14.1%	8.7%	5.4%

## Henry Schein, Inc. 2017 Fourth Quarter Sales Summary (in thousands) (unaudited)

## **Q4 2017 over Q4 2016**

Global	Q4 2017		Q4 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Extra Week Impact	Local Internal Growth
Dental	\$ 1,676,758	\$	1,549,831	8.2%	3.0%	5.2%	6.0%	-5.1%	4.3%
Animal Health	889,785		837,805	6.2%	3.2%	3.0%	3.7%	-5.2%	4.5%
Medical	636,920		621,071	2.6%	0.3%	2.3%	0.1%	-6.1%	8.3%
Total Health Care Distribution	3,203,463		3,008,707	6.5%	2.5%	4.0%	4.2%	-5.4%	5.2%
Technology and value-added services	114,591	_	112,227	2.1%	1.1%	1.0%	0.6%	-2.8%	3.2%
Total Global	\$ 3,318,054	\$	3,120,934	6.3%	2.4%	3.9%	4.0%	-5.2%	5.1%
North America	 Q4 2017		Q4 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Extra Week Impact	Local Internal Growth
Dental	\$ 1,030,559	\$	1,000,786	3.0%	0.5%	2.5%	1.9%	-6.1%	6.7%
Animal Health	448,675		426,636	5.2%	0.1%	5.1%	5.0%	-5.9%	6.0%
Medical	617,697	_	601,973	2.6%	0.0%	2.6%	0.1%	-6.2%	8.7%
Total Health Care Distribution	2,096,931		2,029,395	3.3%	0.2%	3.1%	2.0%	-6.1%	7.2%
Technology and value-added services	94,165		95,098	-1.0%	0.1%	-1.1%	0.0%	-2.9%	1.8%
Total North America	\$ 2,191,096	\$	2,124,493	3.1%	0.2%	2.9%	1.9%	-5.9%	6.9%
<u>International</u>	Q4 2017		Q4 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Extra Week Impact	Local Internal Growth
Dental	\$ 646,199	\$	549,045	17.7%	7.6%	10.1%	13.5%	-3.5%	0.1%
Animal Health	441,110		411,169	7.3%	6.5%	0.8%	2.3%	-4.4%	2.9%
Medical	19,223	_	19,098	0.7%	7.6%	-6.9%	0.0%	-4.0%	-2.9%
Total Health Care Distribution	1,106,532		979,312	13.0%	7.1%	5.9%	8.6%	-3.9%	1.2%
Technology and value-added services	20,426		17,129	19.2%	6.4%	12.8%	4.2%	-2.8%	11.4%
<b>Total International</b>	\$ 1,126,958	\$	996,441	13.1%	7.1%	6.0%	8.5%	-3.9%	1.4%

## Henry Schein, Inc. Full Year 2017 Sales Summary (in thousands) (unaudited)

## Full Year 2017 over Full Year 2016

Clabal					Total Sales	Foreign Exchange Growth	Local Currency	Acquisition	Extra Week	Local Internal
Global	Fu	ll Year 2017	Fu	ll Year 2016	Growth	Growth	Growth	Growth	Impact	Growth
Dental	\$	6,048,813	\$	5,555,299	8.9%	1.0%	7.9%	6.3%	-1.4%	3.0%
Animal Health		3,476,635		3,253,095	6.9%	0.0%	6.9%	1.9%	-1.3%	6.3%
Medical		2,497,994		2,337,661	6.9%	0.1%	6.8%	0.0%	-1.6%	8.4%
Total Health Care Distribution		12,023,442		11,146,055	7.9%	0.5%	7.4%	3.7%	-1.4%	5.1%
Technology and value-added services		438,101		425,613	2.9%	-0.3%	3.2%	0.5%	-0.8%	3.5%
Total Global	\$	12,461,543	\$	11,571,668	7.7%	0.5%	7.2%	3.6%	-1.5%	5.1%
North America	Ful	ll Year 2017	Ful	ll Year 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Extra Week Impact	Local Internal Growth
				-						
Dental	\$	3,700,364	\$	3,580,820	3.3%	0.2%	3.1%	1.6%	-1.6%	3.1%
Animal Health		1,792,896		1,675,782	7.0%	0.0%	7.0%	1.9%	-1.5%	6.6%
Medical		2,423,893	_	2,264,649	7.0%	0.0%	7.0%	0.0%	-1.6%	8.6%
Total Health Care Distribution		7,917,153		7,521,251	5.3%	0.1%	5.2%	1.3%	-1.6%	5.5%
Technology and value-added services		363,391	_	359,289	1.1%	0.0%	1.1%	0.0%	-0.7%	1.8%
1 otal North America	<b>&gt;</b>	8,280,544	<b>ð</b>	7,880,540	5.1%	0.1%	5.0%	1.2%	-1.6%	5.4%
<u>International</u>	Ful	ll Year 2017	Ful	ll Year 2016	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Extra Week Impact	Local Internal Growth
Dental	\$	2,348,449	\$	1,974,479	18.9%	2.5%	16.4%	14.5%	-1.0%	2.9%
Animal Health		1,683,739		1,577,313	6.7%	0.0%	6.7%	1.8%	-1.2%	6.1%
Medical		74,101		73,012	1.5%	1.0%	0.5%	0.0%	-1.1%	1.6%
Total Health Care Distribution		4,106,289		3,624,804	13.3%	1.4%	11.9%	8.7%	-1.0%	4.2%
Technology and value-added services		74,710		66,324	12.6%	-2.1%	14.7%	3.1%	-0.8%	12.4%
Total International	\$	4,180,999	\$	3,691,128	13.3%	1.4%	11.9%	8.6%	-1.1%	4.4%

## **Exhibit A - QTD Sales**

Henry Schein, Inc. 2018 First Quarter Sales Summary (in thousands) (unaudited)

## Q1 2018 over Q1 2017

Global		Q1 2018		Q1 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,547,799	\$	1,405,158	10.2%	5.0%	5.2%	2.3%	2.9%
Animal Health	Ψ	919,794	Ψ	812,939	13.1%	6.0%	7.1%	3.5%	3.6%
Medical		640,400		598,886	6.9%	0.4%	6.5%	0.1%	6.4%
Total Health Care Distribution		3,107,993		2,816,983	10.3%	4.3%	6.0%	2.2%	3.8%
Technology and value-added services		112,446		105,965	6.1%	2.1%	4.0%	1.1%	2.9%
Total Global	\$	3,220,439	\$	2,922,948	10.2%	4.3%	5.9%	2.1%	3.8%
North America		Q1 2018		Q1 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	904,282	\$	850,456	6.3%	0.5%	5.8%	2.7%	3.1%
Animal Health		458,178		422,644	8.4%	0.0%	8.4%	4.7%	3.7%
Medical		619,393		580,037	6.8%	0.0%	6.8%	0.1%	6.7%
Total Health Care Distribution		1,981,853		1,853,137	6.9%	0.2%	6.7%	2.4%	4.3%
Technology and value-added services		91,319		89,053	2.5%	0.1%	2.4%	0.7%	1.7%
<b>Total North America</b>	\$	2,073,172	\$	1,942,190	6.7%	0.2%	6.5%	2.3%	4.2%
<u>International</u>		Q1 2018		Q1 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	643,517	\$	554,702	16.0%	11.8%	4.2%	1.6%	2.6%
Animal Health		461,616		390,295	18.3%	12.6%	5.7%	2.3%	3.4%
Medical		21,007		18,849	11.4%	14.5%	-3.1%	0.0%	-3.1%
Total Health Care Distribution		1,126,140		963,846	16.8%	12.1%	4.7%	1.9%	2.8%
Technology and value-added services		21,127		16,912	24.9%	12.4%	12.5%	3.2%	9.3%
Total International	\$	1,147,267	\$	980,758	17.0%	12.2%	4.8%	1.9%	2.9%

## Exhibit A - QTD Sales

## Henry Schein, Inc. 2018 Second Quarter Sales Summary (in thousands) (unaudited)

## Q2 2018 over Q2 2017

<u>Global</u>	Q2 2018		Q2 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,612,875	\$	1,488,167	8.4%	2.5%	5.9%	1.5%	4.4%
Animal Health	985,942		891,331	10.6%	3.2%	7.4%	3.0%	4.4%
Medical	 614,025		571,427	7.5%	0.3%	7.2%	0.2%	7.0%
Total Health Care Distribution	3,212,842		2,950,925	8.9%	2.3%	6.6%	1.7%	4.9%
Technology and value-added services	 113,834		108,533	4.9%	1.2%	3.7%	0.7%	3.0%
Total Global	\$ 3,326,676	\$	3,059,458	8.7%	2.2%	6.5%	1.7%	4.8%
North America	Q2 2018		Q2 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 975,368	\$	912,471	6.9%	0.5%	6.4%	1.3%	5.1%
Animal Health	506,257		473,201	7.0%	0.0%	7.0%	3.8%	3.2%
Medical	 593,793		553,734	7.2%	0.0%	7.2%	0.1%	7.1%
Total Health Care Distribution	2,075,418		1,939,406	7.0%	0.2%	6.8%	1.6%	5.2%
Technology and value-added services	92,684	_	90,292	2.6%	0.0%	2.6%	0.9%	1.7%
Total North America	\$ 2,168,102	\$	2,029,698	6.8%	0.2%	6.6%	1.6%	5.0%
<u>International</u>	Q2 2018		Q2 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 637,507	\$	575,696	10.7%	5.6%	5.1%	1.7%	3.4%
Animal Health	479,685		418,130	14.7%	6.7%	8.0%	2.2%	5.8%
Medical	 20,232		17,693	14.4%	9.5%	4.9%	0.0%	4.9%
Total Health Care Distribution	1,137,424		1,011,519	12.4%	6.1%	6.3%	1.9%	4.4%
Technology and value-added services	21,150		18,241	15.9%	6.6%	9.3%	0.0%	9.3%
Total International	\$ 1,158,574	\$	1,029,760	12.5%	6.1%	6.4%	1.9%	4.5%

### Exhibit A - YTD Sales

## Henry Schein, Inc. 2018 Second Quarter Year to Date Sales Summary (in thousands)

(unaudited)

## **Q2 2018 YTD over Q2 2017 YTD**

Global	Q2	2018 YTD	Q2	2017 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	3,160,674	\$	2,893,325	9.2%	3.6%	5.6%	1.9%	3.7%
Animal Health		1,905,736		1,704,270	11.8%	4.5%	7.3%	3.3%	4.0%
Medical		1,254,425		1,170,313	7.2%	0.4%	6.8%	0.1%	6.7%
Total Health Care Distribution		6,320,835		5,767,908	9.6%	3.3%	6.3%	1.9%	4.4%
Technology and value-added services		226,280		214,498	5.5%	1.6%	3.9%	0.9%	3.0%
Total Global	\$	6,547,115	\$	5,982,406	9.4%	3.2%	6.2%	1.9%	4.3%
North America	Q2	2018 YTD	Q2	2017 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,879,650	\$	1,762,927	6.6%	0.4%	6.2%	2.1%	4.1%
Animal Health		964,435		895,845	7.7%	0.1%	7.6%	4.2%	3.4%
Medical		1,213,186		1,133,771	7.0%	0.0%	7.0%	0.1%	6.9%
Total Health Care Distribution		4,057,271		3,792,543	7.0%	0.2%	6.8%	2.0%	4.8%
Technology and value-added services		184,003		179,345	2.6%	0.1%	2.5%	0.8%	1.7%
Total North America	\$	4,241,274	\$	3,971,888	6.8%	0.2%	6.6%	2.0%	4.6%
International	Q2	2018 YTD	Q2	2017 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,281,024	\$	1,130,398	13.3%	8.6%	4.7%	1.7%	3.0%
Animal Health		941,301		808,425	16.4%	9.5%	6.9%	2.2%	4.7%
Medical		41,239		36,542	12.9%	12.1%	0.8%	0.0%	0.8%
Total Health Care Distribution		2,263,564		1,975,365	14.6%	9.1%	5.5%	1.9%	3.6%
Technology and value-added services		42,277		35,153	20.3%	9.5%	10.8%	1.5%	9.3%
Total International	\$	2,305,841	\$	2,010,518	14.7%	9.1%	5.6%	1.9%	3.7%

## **Exhibit A - QTD Sales**

## Henry Schein, Inc. 2018 Third Quarter Sales Summary (in thousands) (unaudited)

## Q3 2018 over Q3 2017

<u>Global</u>	Q3 2018	Q3 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,514,538	\$ 1,478,730	2.4%	-2.0%	4.4%	0.9%	3.5%
Animal Health	899,295	882,580	1.9%	-1.5%	3.4%	2.3%	1.1%
Medical	 721,942	690,761	4.5%	0.0%	4.5%	0.1%	4.4%
Total Health Care Distribution	3,135,775	3,052,071	2.7%	-1.4%	4.1%	1.1%	3.0%
Technology and value-added services	 143,903	109,012	32.0%	-0.6%	32.6%	24.8%	7.8%
Total Global	\$ 3,279,678	\$ 3,161,083	3.8%	-1.3%	5.1%	1.9%	3.2%
North America	Q3 2018	Q3 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 951,412	\$ 906,878	4.9%	-0.4%	5.3%	0.6%	4.7%
Animal Health	460,838	448,376	2.8%	0.0%	2.8%	2.4%	0.4%
Medical	 702,758	672,425	4.5%	0.0%	4.5%	0.1%	4.4%
Total Health Care Distribution	2,115,008	2,027,679	4.3%	-0.2%	4.5%	0.8%	3.7%
Technology and value-added services	 123,823	89,881	37.8%	-0.1%	37.9%	30.1%	7.8%
Total North America	\$ 2,238,831	\$ 2,117,560	5.7%	-0.2%	5.9%	2.1%	3.8%
<u>International</u>	Q3 2018	Q3 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 563,126	\$ 571,852	-1.5%	-4.4%	2.9%	1.3%	1.6%
Animal Health	438,457	434,204	1.0%	-3.1%	4.1%	2.3%	1.8%
Medical	19,184	18,336	4.6%	-1.1%	5.7%	0.0%	5.7%
Total Health Care Distribution	1,020,767	1,024,392	-0.4%	-3.9%	3.5%	1.7%	1.8%
Technology and value-added services	20,080	 19,131	5.0%	-2.6%	7.6%	0.0%	7.6%
Total International	\$ 1,040,847	\$ 1,043,523	-0.3%	-3.8%	3.5%	1.6%	1.9%

### Exhibit A - YTD Sales

# Henry Schein, Inc. 2018 Third Quarter Year to Date Sales Summary (in thousands)

(unaudited)

## **Q3 2018 YTD over Q3 2017 YTD**

Global	Q3 2	2018 YTD	Q3	2017 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	4,675,212	\$	4,372,055	6.9%	1.7%	5.2%	1.6%	3.6%
Animal Health		2,805,031		2,586,850	8.4%	2.4%	6.0%	3.0%	3.0%
Medical		1,976,367		1,861,074	6.2%	0.2%	6.0%	0.1%	5.9%
Total Health Care Distribution		9,456,610		8,819,979	7.2%	1.6%	5.6%	1.7%	3.9%
Technology and value-added services		370,183		323,510	14.4%	0.9%	13.5%	8.9%	4.6%
Total Global	\$	9,826,793	\$	9,143,489	7.5%	1.6%	5.9%	2.0%	3.9%
North America	Q3 2	2018 YTD	Q3	2017 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	2,831,062	\$	2,669,805	6.0%	0.1%	5.9%	1.6%	4.3%
Animal Health		1,425,273		1,344,221	6.0%	0.0%	6.0%	3.6%	2.4%
Medical		1,915,944		1,806,196	6.1%	0.0%	6.1%	0.1%	6.0%
Total Health Care Distribution		6,172,279		5,820,222	6.0%	0.0%	6.0%	1.6%	4.4%
Technology and value-added services		307,826		269,226	14.3%	0.0%	14.3%	10.5%	3.8%
Total North America	\$	6,480,105	\$	6,089,448	6.4%	0.1%	6.3%	1.9%	4.4%
<u>International</u>	Q3 2	2018 YTD	Q3	2017 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,844,150	\$	1,702,250	8.3%	4.2%	4.1%	1.6%	2.5%
Animal Health		1,379,758		1,242,629	11.0%	5.1%	5.9%	2.2%	3.7%
Medical		60,423		54,878	10.1%	7.7%	2.4%	0.0%	2.4%
Total Health Care Distribution		3,284,331		2,999,757	9.5%	4.7%	4.8%	1.8%	3.0%
Technology and value-added services		62,357		54,284	14.9%	5.2%	9.7%	1.0%	8.7%
Total International	\$	3,346,688	\$	3,054,041	9.6%	4.7%	4.9%	1.8%	3.1%

## Exhibit A - QTD Sales

## Henry Schein, Inc. 2018 Fourth Quarter Sales Summary (in thousands) (unaudited)

## Q4 2018 over Q4 2017

<u>Global</u>	Q4 2018		Q4 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,673,733	\$	1,676,758	-0.2%	-2.0%	1.8%	0.3%	1.5%
Animal Health	877,608		889,785	-1.4%	-2.1%	0.7%	1.3%	-0.6%
Medical	 684,799	_	636,920	7.5%	-0.1%	7.6%	0.1%	7.5%
Total Health Care Distribution	3,236,140		3,203,463	1.0%	-1.6%	2.6%	0.5%	2.1%
Technology and value-added services	 139,062	_	114,591	21.4%	-0.7%	22.1%	21.6%	0.5%
Total Global	\$ 3,375,202	\$	3,318,054	1.7%	-1.6%	3.3%	1.2%	2.1%
North America	Q4 2018		Q4 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,036,056	\$	1,030,559	0.5%	-0.4%	0.9%	0.3%	0.6%
Animal Health	440,043		448,675	-1.9%	0.0%	-1.9%	0.0%	-1.9%
Medical	665,752		617,697	7.8%	0.0%	7.8%	0.1%	7.7%
Total Health Care Distribution	2,141,851		2,096,931	2.1%	-0.2%	2.3%	0.1%	2.2%
Technology and value-added services	 118,827		94,165	26.2%	-0.1%	26.3%	26.3%	0.0%
Total North America	\$ 2,260,678	\$	2,191,096	3.2%	-0.1%	3.3%	1.2%	2.1%
<u>International</u>	 Q4 2018		Q4 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 637,677	\$	646,199	-1.3%	-4.5%	3.2%	0.4%	2.8%
Animal Health	437,565		441,110	-0.8%	-4.2%	3.4%	2.6%	0.8%
Medical	19,047		19,223	-0.9%	-3.0%	2.1%	0.0%	2.1%
Total Health Care Distribution	1,094,289		1,106,532	-1.1%	-4.3%	3.2%	1.2%	2.0%
Technology and value-added services	20,235	_	20,426	-0.9%	-3.7%	2.8%	0.0%	2.8%
Total International	\$ 1,114,524	\$	1,126,958	-1.1%	-4.3%	3.2%	1.2%	2.0%

### Exhibit A - YTD Sales

## Henry Schein, Inc. Full Year 2018 Sales Summary (in thousands) (unaudited)

## Full Year 2018 over Full Year 2017

Global	Full Year 2018	Ful	l Year 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 6,348,945		6,048,813	5.0%	0.8%	4.2%	1.2%	3.0%
Animal Health	3,682,639	Ψ		5.9%	1.3%	4.6%	2.5%	2.1%
	, ,		3,476,635					
Medical	2,661,166		2,497,994	6.5%	0.1%	6.4%	0.1%	6.3%
Total Health Care Distribution	12,692,750		12,023,442	5.6%	0.8%	4.8%	1.4%	3.4%
Technology and value-added services	509,245		438,101	16.2%	0.4%	15.8%	12.3%	3.5%
Total Global	\$ 13,201,995	\$	12,461,543	5.9%	0.7%	5.2%	1.8%	3.4%
North America	Full Year 2018	Ful	l Year 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
<u> </u>				, ,		4.50/		
Dental		\$	3,700,364	4.5%	0.0%	4.5%	1.2%	3.3%
Animal Health	1,865,316		1,792,896	4.0%	0.0%	4.0%	2.7%	1.3%
Medical	2,581,696		2,423,893	6.5%	0.0%	6.5%	0.1%	6.4%
Total Health Care Distribution	8,314,130		7,917,153	5.0%	0.0%	5.0%	1.2%	3.8%
Technology and value-added services	426,653		363,391	17.4%	0.0%	17.4%	14.6%	2.8%
Total North America	\$ 8,740,783	\$	8,280,544	5.6%	0.1%	5.5%	1.8%	3.7%
<u>International</u>	Full Year 2018	Ful	l Year 2017	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,481,827	\$	2,348,449	5.7%	1.9%	3.8%	1.2%	2.6%
Animal Health	1,817,323		1,683,739	7.9%	2.6%	5.3%	2.4%	2.9%
Medical	79,470		74,101	7.2%	4.9%	2.3%	0.0%	2.3%
Total Health Care Distribution	4,378,620		4,106,289	6.6%	2.2%	4.4%	1.7%	2.7%
Technology and value-added services	82,592		74,710	10.6%	2.8%	7.8%	0.7%	7.1%
<b>Total International</b>	\$ 4,461,212	\$	4,180,999	6.7%	2.3%	4.4%	1.6%	2.8%

Henry Schein, Inc. 2019 First Quarter Sales Summary (in thousands) (unaudited)

#### Q1 2019 over Q1 2018

Global	O1 2019	O1 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 	\$ 1,547,558	-0.1%	-3.9%	3.8%	0.6%	3.2%
Medical	683,660	640,400	6.8%	-0.2%	7.0%	1.9%	5.1%
Total Health Care Distribution	2,230,128	2,187,958	1.9%	-2.9%	4.8%	1.0%	3.8%
Technology and value-added services	115,510	85,492	35.1%	-1.7%	36.8%	34.7%	2.1%
Total excluding Corporate TSA Revenue	2,345,638	2,273,450	3.2%	-2.8%	6.0%	2.3%	3.7%
Corporate TSA Revenue (1)	14,630	-	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 2,360,268	\$ 2,273,450	3.8%	-2.8%	6.6%	2.3%	4.3%
North America	Q1 2019	Q1 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 923,594	\$ 904,041	2.2%	-0.5%	2.7%	0.0%	2.7%
Medical	 662,295	 619,393	6.9%	0.0%	6.9%	2.0%	4.9%
Total Health Care Distribution	1,585,889	1,523,434	4.1%	-0.3%	4.4%	0.8%	3.6%
Technology and value-added services	98,917	 69,241	42.9%	-0.1%	43.0%	42.1%	0.9%
Total excluding Corporate TSA Revenue	1,684,806	1,592,675	5.8%	-0.3%	6.1%	2.7%	3.4%
Corporate TSA Revenue (1)	1,261	-	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 1,686,067	\$ 1,592,675	5.9%	-0.2%	6.1%	2.6%	3.5%
<u>International</u>	Q1 2019	Q1 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 622,874	\$ 643,517	-3.2%	-8.7%	5.5%	1.5%	4.0%
Medical	 21,365	 21,007	1.7%	-8.2%	9.9%	0.0%	9.9%
Total Health Care Distribution	644,239	664,524	-3.1%	-8.7%	5.6%	1.4%	4.2%
Technology and value-added services	16,593	16,251	2.1%	-8.0%	10.1%	3.1%	7.0%
Total excluding Corporate TSA Revenue	660,832	680,775	-2.9%	-8.6%	5.7%	1.4%	4.3%
Corporate TSA Revenue (1)	13,369	 	n/a	n/a	n/a	n/a	0.0%
Total International	\$ 674,201	\$ 680,775	-1.0%	-8.7%	7.7%	1.5%	6.2%

<sup>(1)</sup> Corporate TSA Revenue represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which sales we expect to continue until mid-2020.

#### Henry Schein, Inc. 2019 Second Quarter Sales Summary (in thousands) (unaudited)

#### Q2 2019 over Q2 2018

Global	O2 2019	O2 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,601,351	\$ 1,612,651	-0.7%	-2.8%	2.1%	1.4%	0.7%
Medical	697,558	614,025	13.6%	-0.2%	13.8%	6.2%	7.6%
Total Health Care Distribution	2,298,909	2,226,676	3.2%	-2.1%	5.3%	2.7%	2.6%
Technology and value-added services	125,050	89,356	39.9%	-1.3%	41.2%	42.3%	-1.1%
Total excluding Corporate TSA Revenue	2,423,959	2,316,032	4.7%	-2.0%	6.7%	4.3%	2.4%
Corporate TSA revenues (1)	23,868	_	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 2,447,827	\$ 2,316,032	5.7%	-2.1%	7.8%	4.3%	3.5%
North America	Q2 2019	Q2 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 975,372	\$ 975,144	0.0%	-0.4%	0.4%	0.1%	0.3%
Medical	 678,358	 593,793	14.2%	0.0%	14.2%	6.4%	7.8%
Total Health Care Distribution	1,653,730	1,568,937	5.4%	-0.2%	5.6%	2.5%	3.1%
Technology and value-added services	108,504	 72,565	49.5%	-0.1%	49.6%	51.4%	-1.8%
Total excluding Corporate TSA Revenue	1,762,234	1,641,502	7.4%	-0.2%	7.6%	4.7%	2.9%
Corporate TSA revenues (1)	 1,760	 _	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 1,763,994	\$ 1,641,502	7.5%	-0.2%	7.7%	4.7%	3.0%
<u>International</u>	 Q2 2019	Q2 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 625,979	\$ 637,507	-1.8%	-6.6%	4.8%	3.5%	1.3%
Medical	 19,200	 20,232	-5.1%	-6.1%	1.0%	0.0%	1.0%
Total Health Care Distribution	645,179	657,739	-1.9%	-6.6%	4.7%	3.5%	1.2%
Technology and value-added services	 16,546	 16,791	-1.5%	-6.4%	4.9%	3.0%	1.9%
Total excluding Corporate TSA Revenue	661,725	674,530	-1.9%	-6.6%	4.7%	3.4%	1.3%
Corporate TSA revenues (1)	 22,108	 	n/a	n/a	n/a	n/a	n/a
Total International	\$ 683,833	\$ 674,530	1.4%	-6.5%	7.9%	3.4%	4.5%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through 2020.

#### Henry Schein, Inc. 2019 Second Quarter Year to Date Sales Summary (in thousands) (unaudited)

#### Q2 2019 YTD over Q2 2018 YTD

Global	(	Q2 2019		Q2 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	<u> </u>	3,147,819	\$	3,160,209	-0.4%	-3.4%	3.0%	1.1%	1.9%
Medical	Ť	1,381,218	-	1,254,425	10.1%	-0.2%	10.3%	4.0%	6.3%
	-								
Total Health Care Distribution		4,529,037		4,414,634	2.6%	-2.5%	5.1%	1.9%	3.2%
Technology and value-added services		240,560		174,848	37.6%	-1.4%	39.0%	38.6%	0.4%
Total excluding Corporate TSA Revenue		4,769,597		4,589,482	3.9%	-2.4%	6.3%	3.2%	3.1%
Corporate TSA revenues (1)		38,498			n/a	n/a	n/a	n/a	n/a
Total Global	\$	4,808,095	\$	4,589,482	4.8%	-2.4%	7.2%	3.3%	3.9%
North America	(	)2 2019		O2 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,898,966	\$	1,879,185	1.1%	-0.4%	1.5%	0.1%	1.4%
	Ψ		Ψ						
Medical	-	1,340,653		1,213,186	10.5%	0.0%	10.5%	4.2%	6.3%
Total Health Care Distribution		3,239,619		3,092,371	4.8%	-0.2%	5.0%	1.7%	3.3%
Technology and value-added services		207,421		141,806	46.3%	-0.1%	46.4%	46.9%	-0.5%
Total excluding Corporate TSA Revenue		3,447,040		3,234,177	6.6%	-0.2%	6.8%	3.6%	3.2%
Corporate TSA revenues (1)		3,021		<u>-</u>	n/a	n/a	n/a	n/a	n/a
Total North America	\$	3,450,061	\$	3,234,177	6.7%	-0.2%	6.9%	3.6%	3.3%
International	C	)2 2019		Q2 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,248,853	\$	1,281,024	-2.5%	-7.6%	5.1%	2.5%	2.6%
Medical		40,565		41,239	-1.6%	-7.1%	5.5%	0.0%	5.5%
Total Health Care Distribution		1,289,418		1,322,263	-2.5%	-7.6%	5.1%	2.4%	2.7%
Technology and value-added services		33,139		33,042	0.3%	-7.2%	7.5%	3.1%	4.4%
Total excluding Corporate TSA Revenue		1,322,557		1,355,305	-2.4%	-7.6%	5.2%	2.4%	2.8%
Corporate TSA revenues (1)		35,477			n/a	n/a	n/a	n/a	n/a
Total International	\$	1,358,034	\$	1,355,305	0.2%	-7.6%	7.8%	2.4%	5.4%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through 2020.

#### Henry Schein, Inc. 2019 Third Quarter Sales Summary (in thousands) (unaudited)

$\Omega$ 3	2019	over	03	2018

Foreign

Local

Global	Q3 2019	Q3 2018	Total Sales Growth	Exchange Growth	Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,545,98	34 \$ 1,514,325	2.1%	-1.5%	3.6%	1.9%	1.7%
Medical	803,70	9 721,942	11.3%	-0.1%	11.4%	6.1%	5.3%
Total Health Care Distribution	2,349,69	2,236,267	5.1%	-1.0%	6.1%	3.2%	2.9%
Technology and value-added services	137,33	119,298	15.1%	-0.7%	15.8%	10.9%	4.9%
Total Excluding Corporate TSA Revenue	2,487,02	2,355,565	5.6%	-1.0%	6.6%	3.6%	3.0%
Corporate TSA revenues (1)	21,74	-	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 2,508,76	\$ 2,355,565	6.5%	-1.1%	7.6%	3.7%	3.9%
North America	Q3 2019	Q3 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 951,79	96 \$ 951,199	0.1%	0.0%	0.1%	0.3%	-0.2%
Medical	784,34	702,758	11.6%	0.0%	11.6%	6.3%	5.3%
Total Health Care Distribution	1,736,14	1,653,957	5.0%	0.0%	5.0%	2.9%	2.1%
Technology and value-added services	120,19	103,955	15.6%	0.0%	15.6%	11.1%	4.5%
Total Excluding Corporate TSA Revenue	1,856,34	1,757,912	5.6%	0.0%	5.6%	3.3%	2.3%
Corporate TSA revenues (1)	1,07		n/a	n/a	n/a	n/a	n/a
Total North America	\$ 1,857,41	\$ 1,757,912	5.7%	0.0%	5.7%	3.4%	2.3%
<u>International</u>	Q3 2019	Q3 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 594,18	38 \$ 563,126	5.5%	-4.0%	9.5%	4.5%	5.0%
Medical	19,36	50 19,184	0.9%	-4.4%	5.3%	0.0%	5.3%
Total Health Care Distribution	613,54	18 582,310	5.4%	-4.0%	9.4%	4.4%	5.0%
Technology and value-added services	17,13	34 15,343	11.7%	-5.5%	17.2%	9.7%	7.5%
Total Excluding Corporate TSA Revenue	630,68	32 597,653	5.5%	-4.1%	9.6%	4.5%	5.1%
Corporate TSA revenues (1) Total International	20,66 \$ 651,34		n/a 9.0%	n/a -4.0%	n/a 13.0%	n/a 4.5%	n/a 8.5%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

## Henry Schein, Inc. 2019 Third Quarter Year to Date Sales Summary (in thousands) (unaudited)

#### Q3 2019 YTD over Q3 2018 YTD

Global	Q3 2019 YTD	Q3 2018 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 4,693,803	\$ 4,674,534	0.4%	-2.8%	3.2%	1.3%	1.9%
Medical	2,184,927	1,976,367	10.6%	-0.1%	10.7%	4.8%	5.9%
Total Health Care Distribution	6,878,730	6,650,901	3.4%	-2.0%	5.4%	2.3%	3.1%
Technology and value-added services	377,891	294,146	28.5%	-1.1%	29.6%	27.4%	2.2%
Total Excluding Corporate TSA Revenue	7,256,621	6,945,047	4.5%	-1.9%	6.4%	3.4%	3.0%
Corporate TSA revenues (1)  Total Global	60,241 <b>\$ 7,316,862</b>	\$ 6,945,047	n/a 5.4%	n/a -1.9%	n/a 7.3%	n/a 3.4%	n/a 3.9%
North America	Q3 2019 YTD	Q3 2018 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,850,762	\$ 2,830,384	0.7%	-0.3%	1.0%	0.1%	0.9%
Medical	2,125,002	1,915,944	10.9%	0.0%	10.9%	4.9%	6.0%
Total Health Care Distribution	4,975,764	4,746,328	4.8%	-0.2%	5.0%	2.1%	2.9%
Technology and value-added services	327,618	245,761	33.3%	-0.1%	33.4%	31.8%	1.6%
Total Excluding Corporate TSA Revenue	5,303,382	4,992,089	6.2%	-0.2%	6.4%	3.5%	2.9%
Corporate TSA revenues (1)  Total North America	4,098 \$ 5,307,480	\$ 4,992,089	n/a 6.3%	n/a -0.2%	n/a 6.5%	n/a 3.6%	n/a 2.9%
<u>International</u>	Q3 2019 YTD	Q3 2018 YTD	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,843,041	\$ 1,844,150	-0.1%	-6.6%	6.5%	3.1%	3.4%
Medical	59,925	60,423	-0.8%	-6.3%	5.5%	0.0%	5.5%
Total Health Care Distribution	1,902,966	1,904,573	-0.1%	-6.5%	6.4%	3.0%	3.4%
Technology and value-added services	50,273	48,385	3.9%	-6.7%	10.6%	5.2%	5.4%
Total Excluding Corporate TSA Revenue	1,953,239	1,952,958	0.0%	-6.5%	6.5%	3.0%	3.5%
Corporate TSA revenues (1)  Total International	56,143 \$ 2,009,382	\$ 1,952,958	n/a 2.9%	n/a -6.5%	n/a 9.4%	n/a 3.1%	n/a 6.3%
A V MAR A PROFESSIONAL	y 2,007,302	ψ 1,732,730	2.7/0	-0.0	J.→ /0	3.170	0.570

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Henry Schein, Inc. Full Year 2019 Sales Summary (in thousands) (unaudited)

#### Full Year 2019 over Full Year 2018

<u>Global</u>	Full Year 2019	Full Year 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 6,415,865	\$ 6,347,998	1.1%	-2.3%	3.4%	1.4%	2.0%
Medical	2,973,586	2,661,166	11.7%	-0.2%	11.9%	4.9%	7.0%
Total Health Care Distribution	9,389,451	9,009,164	4.2%	-1.7%	5.9%	2.4%	3.5%
Technology and value-added services	515,085	408,439	26.1%	-0.9%	27.0%	22.7%	4.3%
Total excluding Corporate TSA Revenue	9,904,536	9,417,603	5.2%	-1.7%	6.9%	3.4%	3.5%
Corporate TSA revenues (1) <b>Total Global</b>	\$ 9,985,803	\$ 9,417,603	n/a 6.0%	n/a -1.7%	n/a 7.7%	n/a 3.3%	n/a 4.4%
North America	Full Year 2019	Full Year 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 3,911,746	\$ 3,866,171	1.2%	-0.2%	1.4%	0.2%	1.2%
Medical	2,894,137	2,581,696	12.1%	0.0%	12.1%	5.0%	7.1%
Total Health Care Distribution	6,805,883	6,447,867	5.6%	-0.1%	5.7%	2.1%	3.6%
Technology and value-added services	445,317	344,168	29.4%	0.0%	29.4%	25.7%	3.7%
Total excluding Corporate TSA Revenue	7,251,200	6,792,035	6.8%	-0.1%	6.9%	3.3%	3.6%
Corporate TSA revenues (1)  Total North America	\$ 7,255,298	\$ 6,792,035	n/a 6.8%	n/a -0.2%	n/a 7.0%	n/a 3.4%	n/a 3.6%
<u>International</u>	Full Year 2019	Full Year 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,504,119	\$ 2,481,827	0.9%	-5.7%	6.6%	3.3%	3.3%
Medical	79,449	79,470	0.0%	-5.5%	5.5%	0.0%	5.5%
Total Health Care Distribution	2,583,568	2,561,297	0.9%	-5.7%	6.6%	3.3%	3.3%
Technology and value-added services	69,768	64,271	8.6%	-5.6%	14.2%	6.8%	7.4%
Total excluding Corporate TSA Revenue	2,653,336	2,625,568	1.1%	-5.7%	6.8%	3.4%	3.4%
Corporate TSA revenues (1)	77,169	<u> </u>	n/a	n/a	n/a	n/a	n/a
Total International	\$ 2,730,505	\$ 2,625,568	4.0%	-5.7%	9.7%	3.3%	6.4%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Henry Schein, Inc. 2019 Fourth Quarter Sales Summary (in thousands) (unaudited)

#### Q4 2019 over Q4 2018

Global		Q4 2019		Q4 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1,722,154	\$	1,673,464	2.9%	-1.3%	4.2%	1.7%	2.5%
Medical		788,659		684,799	15.2%	0.0%	15.2%	5.0%	10.2%
Total Health Care Distribution		2,510,813		2,358,263	6.5%	-0.9%	7.4%	2.7%	4.7%
Technology and value-added services		137,102		114,293	20.0%	-0.3%	20.3%	10.9%	9.4%
Total excluding Corporate TSA Revenue		2,647,915		2,472,556	7.1%	-0.9%	8.0%	3.1%	4.9%
Corporate TSA revenues (1)  Total Global	\$	21,026 <b>2,668,941</b>	\$	2,472,556	n/a 7.9%	n/a -1.0%	n/a 8.9%	n/a 3.1%	n/a 5.8%
North America		Q4 2019		Q4 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	1.051.077	¢	1 025 707	2.40	0.10	2.50	0.20	2.20
	3	1,061,077	\$	1,035,787	2.4%	-0.1%	2.5%	0.3%	2.2%
Medical	-	769,135		665,752	15.5%	0.0%	15.5%	5.2%	10.3%
Total Health Care Distribution		1,830,212		1,701,539	7.6%	0.0%	7.6%	2.3%	5.3%
Technology and value-added services	_	117,608		98,407	19.5%	0.0%	19.5%	10.8%	8.7%
Total excluding Corporate TSA Revenue		1,947,820		1,799,946	8.2%	0.0%	8.2%	2.7%	5.5%
Corporate TSA revenues (1)	<u>e</u>			-	n/a	n/a	n/a	n/a	n/a
Total North America	\$	1,947,820	\$	1,799,946	8.2%	0.0%	8.2%	2.7%	5.5%
<u>International</u>		Q4 2019		Q4 2018	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$	661,077	\$	637,677	3.7%	-3.3%	7.0%	4.0%	3.0%
Medical		19,524		19,047	2.5%	-3.0%	5.5%	0.0%	5.5%
Total Health Care Distribution		680,601		656,724	3.6%	-3.4%	7.0%	3.9%	3.1%
Technology and value-added services		19,494		15,886	22.7%	-2.4%	25.1%	11.7%	13.4%
Total excluding Corporate TSA Revenue		700,095		672,610	4.1%	-3.3%	7.4%	4.0%	3.4%
Corporate TSA revenues (1)		21,026		<u> </u>	n/a	n/a	n/a	n/a	n/a
Total International	\$	721,121	\$	672,610	7.2%	-3.4%	10.6%	4.1%	6.5%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Henry Schein, Inc. 2020 First Quarter Sales Summary (in thousands) (unaudited)

#### Q1 2020 over Q1 2019

<u>Global</u>	Q1 2020	Q1 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,475,076	\$ 1,546,380	-4.6%	-1.6%	-3.0%	0.7%	-3.7%
Medical	800,688	683,660	17.1%	-0.1%	17.2%	3.8%	13.4%
Total Health Care Distribution	2,275,764	2,230,040	2.1%	-1.1%	3.2%	1.6%	1.6%
Technology and value-added services	131,965	115,598	14.2%	-0.3%	14.5%	8.1%	6.4%
Total excluding Corporate TSA Revenue	2,407,729	2,345,638	2.6%	-1.1%	3.7%	1.9%	1.8%
Corporate TSA revenues (1)	21,142	14,630	44.5%	0.0%	44.5%	0.0%	44.5%
Total Global	\$ 2,428,871	\$ 2,360,268	2.9%	-1.1%	4.0%	1.9%	2.1%
North America	Q1 2020	Q1 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 888,372	\$ 923,506	-3.8%	0.0%	-3.8%	0.1%	-3.9%
Medical	778,028	662,295	17.5%	0.0%	17.5%	3.9%	13.6%
Total Health Care Distribution	1,666,400	1,585,801	5.1%	0.0%	5.1%	1.7%	3.4%
Technology and value-added services	113,498	99,005	14.6%	0.0%	14.6%	8.3%	6.3%
Total excluding Corporate TSA Revenue	1,779,898	1,684,806	5.6%	0.0%	5.6%	2.0%	3.6%
Corporate TSA revenues (1)	=	1,261	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 1,779,898	\$ 1,686,067	5.6%	0.0%	5.6%	2.1%	3.5%
<u>International</u>	Q1 2020	Q1 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 586,704	\$ 622,874	-5.8%	-4.0%	-1.8%	1.6%	-3.4%
Medical	22,660	21,365	6.1%	-2.9%	9.0%	0.0%	9.0%
Total Health Care Distribution	609,364	644,239	-5.4%	-3.9%	-1.5%	1.5%	-3.0%
Technology and value-added services	18,467	16,593	11.3%	-2.7%	14.0%	7.2%	6.8%
Total excluding Corporate TSA Revenue	627,831	660,832	-5.0%	-3.9%	-1.1%	1.6%	-2.7%
Corporate TSA revenues (1)	21,142	13,369	58.1%	0.0%	58.1%	0.0%	58.1%
Total International	\$ 648,973	\$ 674,201	-3.7%	-3.8%	0.1%	1.6%	-1.5%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

#### Henry Schein, Inc. 2020 Second Quarter Sales Summary (in thousands) (unaudited)

#### Q2 2020 over Q2 2019

<u>Global</u>	Q2 2020	Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 941,292	\$ 1,601,350	-41.2%	-1.2%	-40.0%	0.1%	-40.1%
Medical	617,810	697,558	-11.4%	0.0%	-11.4%	0.0%	-11.4%
Total Health Care Distribution	1,559,102	2,298,908	-32.2%	-0.9%	-31.3%	0.1%	-31.4%
Technology and value-added services	105,227	125,051	-15.9%	-0.5%	-15.4%	1.6%	-17.0%
Total excluding Corporate TSA Revenue	1,664,329	2,423,959	-31.3%	-0.8%	-30.5%	0.1%	-30.6%
Corporate TSA revenues (1)	20,070	23,868	-15.9%	0.0%	-15.9%	0.0%	-15.9%
Total Global	\$ 1,684,399	\$ 2,447,827	-31.2%	-0.9%	-30.3%	0.2%	-30.5%
North America	Q2 2020	Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 515,946	\$ 975,371	-47.1%	-0.1%	-47.0%	-0.1%	-46.9%
Medical	596,588	678,358	-12.1%	0.0%	-12.1%	0.0%	-12.1%
Total Health Care Distribution	1,112,534	1,653,729	-32.7%	-0.1%	-32.6%	0.0%	-32.6%
Technology and value-added services	92,927	108,505	-14.4%	-0.1%	-14.3%	0.8%	-15.1%
Total excluding Corporate TSA Revenue	1,205,461	1,762,234	-31.6%	-0.1%	-31.5%	0.0%	-31.5%
Corporate TSA revenues (1)	=	1,760	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 1,205,461	\$ 1,763,994	-31.7%	-0.1%	-31.6%	0.0%	-31.6%
<u>International</u>	Q2 2020	Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 425,346	\$ 625,979	-32.1%	-3.1%	-29.0%	0.5%	-29.5%
Medical	21,222	19,200	10.5%	-2.8%	13.3%	0.0%	13.3%
Total Health Care Distribution	446,568	645,179	-30.8%	-3.0%	-27.8%	0.4%	-28.2%
Technology and value-added services	12,300	16,546	-25.7%	-2.8%	-22.9%	6.9%	-29.8%
Total excluding Corporate TSA Revenue	458,868	661,725	-30.7%	-3.0%	-27.7%	0.5%	-28.2%
Corporate TSA revenues (1)	20,070	22,108	-9.2%	0.0%	-9.2%	0.0%	-9.2%
Total International	\$ 478,938	\$ 683,833	-30.0%	-2.9%	-27.1%	0.5%	-27.6%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through October 2020.

#### Henry Schein, Inc. 2020 Second Quarter Year-to-Date Sales Summary (in thousands) (unaudited)

#### Q2 2020 Year-to Date over Q2 2019 Year-to-Date

<u>Global</u>	Q2 2020	Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,416,368	\$ 3,147,730	-23.2%	-1.4%	-21.8%	0.4%	-22.2%
Medical	1,418,498	1,381,218	2.7%	-0.1%	2.8%	1.9%	0.9%
Total Health Care Distribution	3,834,866	4,528,948	-15.3%	-1.0%	-14.3%	0.8%	-15.1%
Technology and value-added services	237,192	240,649	-1.4%	-0.4%	-1.0%	4.8%	-5.8%
Total excluding Corporate TSA Revenue	4,072,058	4,769,597	-14.6%	-1.0%	-13.6%	1.1%	-14.7%
Corporate TSA revenues (1)	41,212	38,498	7.0%	0.0%	7.0%	0.0%	7.0%
Total Global	\$ 4,113,270	\$ 4,808,095	-14.5%	-1.0%	-13.5%	1.0%	-14.5%
North America	Q2 2020	Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,404,318	\$ 1,898,877	-26.0%	0.0%	-26.0%	0.0%	-26.0%
Medical	1,374,616	1,340,653	2.5%	0.0%	2.5%	1.9%	0.6%
Total Health Care Distribution	2,778,934	3,239,530	-14.2%	0.0%	-14.2%	0.8%	-15.0%
Technology and value-added services	206,425	207,510	-0.5%	0.0%	-0.5%	4.4%	-4.9%
Total excluding Corporate TSA Revenue	2,985,359	3,447,040	-13.4%	0.0%	-13.4%	1.0%	-14.4%
Corporate TSA revenues (1)		3,021	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 2,985,359	\$ 3,450,061	-13.5%	-0.1%	-13.4%	1.0%	-14.4%
<u>International</u>	Q2 2020	Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,012,050	\$ 1,248,853	-19.0%	-3.5%	-15.5%	1.0%	-16.5%
Medical	43,882	40,565	8.2%	-2.8%	11.0%	0.0%	11.0%
Total Health Care Distribution	1,055,932	1,289,418	-18.1%	-3.5%	-14.6%	1.0%	-15.6%
Technology and value-added services	30,767	33,139	-7.2%	-2.7%	-4.5%	7.0%	-11.5%
Total excluding Corporate TSA Revenue	1,086,699	1,322,557	-17.8%	-3.4%	-14.4%	1.1%	-15.5%
Corporate TSA revenues (1)	41,212	35,477	16.2%	0.0%	16.2%	0.0%	16.2%
Total International	\$ 1,127,911	\$ 1,358,034	-16.9%	-3.3%	-13.6%	1.1%	-14.7%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through October 2020.

#### Henry Schein, Inc. 2020 Third Quarter Sales Summary (in thousands) (unaudited)

#### Q3 2020 over Q3 2019

<u>Global</u>	Q3 2020	Q3 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,649,853	\$ 1,545,981	6.7%	0.1%	6.6%	0.1%	6.5%
Medical	1,027,146	803,709	27.8%	0.1%	27.7%	0.0%	27.7%
Total Health Care Distribution	2,676,999	2,349,690	13.9%	0.1%	13.8%	0.0%	13.8%
Technology and value-added services	138,355	137,334	0.7%	0.4%	0.3%	1.6%	-1.3%
Total excluding Corporate TSA Revenue	2,815,354	2,487,024	13.2%	0.1%	13.1%	0.2%	12.9%
Corporate TSA revenues (1)	24,792	21,743	14.0%	0.0%	14.0%	0.0%	14.0%
Total Global	\$ 2,840,146	\$ 2,508,767	13.2%	0.1%	13.1%	0.1%	13.0%
North America	Q3 2020	Q3 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,008,836	\$ 951,792	6.0%	-0.1%	6.1%	-0.2%	6.3%
Medical	1,002,741	784,349	27.8%	0.0%	27.8%	0.0%	27.8%
Total Health Care Distribution	2,011,577	1,736,141	15.9%	0.0%	15.9%	-0.2%	16.1%
Technology and value-added services	120,949	120,199	0.6%	0.0%	0.6%	0.8%	-0.2%
Total excluding Corporate TSA Revenue	2,132,526	1,856,340	14.9%	0.0%	14.9%	-0.1%	15.0%
Corporate TSA revenues (1)	-	1,077	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 2,132,526	\$ 1,857,417	14.8%	-0.1%	14.9%	0.0%	14.9%
<u>International</u>	Q3 2020	Q3 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 641,017	\$ 594,189	7.9%	0.5%	7.4%	0.5%	6.9%
Medical	24,405	19,360	26.1%	5.4%	20.7%	0.0%	20.7%
Total Health Care Distribution	665,422	613,549	8.5%	0.6%	7.9%	0.5%	7.4%
Technology and value-added services	17,406	17,135	1.6%	3.9%	-2.3%	7.2%	-9.5%
Total excluding Corporate TSA Revenue	682,828	630,684	8.3%	0.7%	7.6%	0.7%	6.9%
Corporate TSA revenues (1)	24,792	20,666	20.0%	0.0%	20.0%	0.0%	20.0%
Total International	\$ 707,620	\$ 651,350	8.6%	0.6%	8.0%	0.7%	7.3%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which has been substantially completed as of October 2020.

## Henry Schein, Inc. 2020 Third Quarter Year-to-Date Sales Summary (in thousands) (unaudited)

#### Q3 2020 Year-to Date over Q3 2019 Year-to-Date

<u>Global</u>	Q3 2020	Q3 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 4,066,221	\$ 4,693,711	-13.4%	-1.0%	-12.4%	0.3%	-12.7%
Medical	2,445,644	2,184,927	11.9%	0.0%	11.9%	1.1%	10.8%
Total Health Care Distribution	6,511,865	6,878,638	-5.3%	-0.6%	-4.7%	0.6%	-5.3%
Technology and value-added services	375,547	377,983	-0.6%	0.0%	-0.6%	3.6%	-4.2%
Total excluding Corporate TSA Revenue	6,887,412	7,256,621	-5.1%	-0.6%	-4.5%	0.7%	-5.2%
Corporate TSA revenues (1)	66,004	60,241	9.6%	0.0%	9.6%	0.0%	9.6%
Total Global	\$ 6,953,416	\$ 7,316,862	-5.0%	-0.6%	-4.4%	0.7%	-5.1%
North America	Q3 2020	Q3 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,413,154	\$ 2,850,669	-15.3%	0.0%	-15.3%	-0.1%	-15.2%
Medical	2,377,357	2,125,002	11.9%	0.0%	11.9%	1.2%	10.7%
Total Health Care Distribution	4,790,511	4,975,671	-3.7%	0.0%	-3.7%	0.4%	-4.1%
Technology and value-added services	327,374	327,709	-0.1%	0.0%	-0.1%	3.1%	-3.2%
Total excluding Corporate TSA Revenue	5,117,885	5,303,380	-3.5%	0.0%	-3.5%	0.6%	-4.1%
Corporate TSA revenues (1)	=	4,098	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 5,117,885	\$ 5,307,478	-3.6%	-0.1%	-3.5%	0.7%	-4.2%
<u>International</u>	Q3 2020	Q3 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,653,067	\$ 1,843,042	-10.3%	-2.2%	-8.1%	0.8%	-8.9%
Medical	68,287	59,925	14.0%	-0.1%	14.1%	0.0%	14.1%
Total Health Care Distribution	1,721,354	1,902,967	-9.5%	-2.1%	-7.4%	0.8%	-8.2%
Technology and value-added services	48,173	50,274	-4.2%	-0.5%	-3.7%	7.1%	-10.8%
Total excluding Corporate TSA Revenue	1,769,527	1,953,241	-9.4%	-2.1%	-7.3%	1.0%	-8.3%
Corporate TSA revenues (1)	66,004	56,143	17.6%	0.0%	17.6%	0.0%	17.6%
Total International	\$ 1,835,531	\$ 2,009,384	-8.7%	-2.1%	-6.6%	0.9%	-7.5%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which has been substantially completed as of October 2020.

#### Henry Schein, Inc. 2020 Fourth Quarter Sales Summary (in thousands) (unaudited)

#### Q4 2020 over Q4 2019

Global	Q4 2020	_	Q4 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,846,372	\$	1,722,154	7.2%	1.7%	5.5%	0.4%	5.1%
Medical	1,171,373	_	788,659	48.5%	0.3%	48.2%	0.0%	48.2%
Total Health Care Distribution	3,017,745		2,510,813	20.2%	1.3%	18.9%	0.3%	18.6%
Technology and value-added services	138,711	_	137,102	1.2%	0.7%	0.5%	1.2%	-0.7%
Total excluding Corporate TSA Revenue	3,156,456		2,647,915	19.2%	1.2%	18.0%	0.4%	17.6%
Corporate TSA revenues (1)	9,269	_	21,026	-55.9%	0.0%	-55.9%	0.0%	-55.9%
Total Global	\$ 3,165,725	\$	2,668,941	18.6%	1.2%	17.4%	0.3%	17.1%
North America	Q4 2020		Q4 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,058,367	\$	1,061,077	-0.3%	0.1%	-0.4%	0.3%	-0.7%
Medical	1,137,313	_	769,135	47.9%	0.0%	47.9%	0.0%	47.9%
Total Health Care Distribution	2,195,680		1,830,212	20.0%	0.1%	19.9%	0.1%	19.8%
Technology and value-added services	119,456	_	117,608	1.6%	0.1%	1.5%	0.9%	0.6%
Total excluding Corporate TSA Revenue	2,315,136		1,947,820	18.9%	0.1%	18.8%	0.2%	18.6%
Corporate TSA revenues (1)	<del></del>		<u>=</u>	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 2,315,136	\$	1,947,820	18.9%	0.1%	18.8%	0.2%	18.6%
<u>International</u>	Q4 2020		Q4 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 788,005	\$	661,077	19.2%	4.3%	14.9%	0.7%	14.2%
Medical	34,060		19,524	74.5%	11.4%	63.1%	0.0%	63.1%
Total Health Care Distribution	822,065		680,601	20.8%	4.5%	16.3%	0.7%	15.6%
Technology and value-added services	19,255	_	19,494	-1.2%	4.4%	-5.6%	2.8%	-8.4%
Total excluding Corporate TSA Revenue	841,320		700,095	20.2%	4.6%	15.6%	0.6%	15.0%
Corporate TSA revenues (1)	9,269		21,026	-55.9%	0.0%	-55.9%	0.0%	-55.9%
Total International	\$ 850,589	\$	721,121	18.0%	4.4%	13.6%	0.7%	12.9%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which ended in December 2020.

Henry Schein, Inc. Full Year 2020 Sales Summary (in thousands) (unaudited)

#### Full Year 2020 over Full Year 2019

<u>Global</u>	Full Year 2020	Full Year 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 5,912,593	\$ 6,415,865	-7.8%	-0.2%	-7.6%	0.4%	-8.0%
Medical	3,617,017	2,973,586	21.6%	0.0%	21.6%	0.9%	20.7%
Total Health Care Distribution	9,529,610	9,389,451	1.5%	-0.1%	1.6%	0.5%	1.1%
Technology and value-added services	514,258	515,085	-0.2%	0.1%	-0.3%	2.9%	-3.2%
Total excluding Corporate TSA Revenue	10,043,868	9,904,536	1.4%	-0.1%	1.5%	0.6%	0.9%
Corporate TSA revenues (1)	75,273	81,267	-7.4%	0.0%	-7.4%	0.0%	-7.4%
Total Global	\$ 10,119,141	\$ 9,985,803	1.3%	-0.1%	1.4%	0.6%	0.8%
North America	Full Year 2020	Full Year 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 3,471,521	\$ 3,911,746	-11.3%	-0.1%	-11.2%	0.0%	-11.2%
Medical	3,514,670	2,894,137	21.4%	0.0%	21.4%	0.9%	20.5%
Total Health Care Distribution	6,986,191	6,805,883	2.6%	-0.1%	2.7%	0.4%	2.3%
Technology and value-added services	446,830	445,317	0.3%	-0.1%	0.4%	2.6%	-2.2%
Total excluding Corporate TSA Revenue	7,433,021	7,251,200	2.5%	0.0%	2.5%	0.5%	2.0%
Corporate TSA revenues (1)		4,098	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 7,433,021	\$ 7,255,298	2.4%	-0.1%	2.5%	0.5%	2.0%
<u>International</u>	Full Year 2020	Full Year 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 2,441,072	\$ 2,504,119	-2.5%	-0.5%	-2.0%	0.8%	-2.8%
Medical	102,347	79,449	28.8%	2.6%	26.2%	0.0%	26.2%
Total Health Care Distribution	2,543,419	2,583,568	-1.6%	-0.4%	-1.2%	0.7%	-1.9%
Technology and value-added services	67,428	69,768	-3.4%	0.9%	-4.3%	5.8%	-10.1%
Total excluding Corporate TSA Revenue	2,610,847	2,653,336	-1.6%	-0.4%	-1.2%	0.9%	-2.1%
Corporate TSA revenues (1)	75,273	77,169	-2.5%	0.0%	-2.5%	0.0%	-2.5%
Total International	\$ 2,686,120	\$ 2,730,505	-1.6%	-0.3%	-1.3%	0.8%	-2.1%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which ended in December 2020.

Henry Schein, Inc. 2021 First Quarter Sales Summary (in thousands) (unaudited)

#### Q1 2021 over Q1 2020

<u>Global</u>	Q1 2021	Q1 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,788,928	\$ 1,475,076	21.3%	3.4%	17.9%	4.2%	13.7%
Medical	993,037	800,688	24.0%	0.3%	23.7%	1.6%	22.1%
Total Health Care Distribution	2,781,965	2,275,764	22.2%	2.3%	19.9%	3.3%	16.6%
Technology and value-added services	142,996	131,965	8.4%	1.4%	7.0%	3.4%	3.6%
Total excluding Corporate TSA Revenue	2,924,961	2,407,729	21.5%	2.3%	19.2%	3.3%	15.9%
Corporate TSA revenues (1)		21,142	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 2,924,961	\$ 2,428,871	20.4%	2.2%	18.2%	3.3%	14.9%
North America	Q1 2021	Q1 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 1,044,783	\$ 888,372	17.6%	0.6%	17.0%	6.1%	10.9%
Medical	965,127	778,028	24.0%	0.0%	24.0%	1.6%	22.4%
Total Health Care Distribution	2,009,910	1,666,400	20.6%	0.3%	20.3%	4.0%	16.3%
Technology and value-added services	121,937	113,498	7.4%	0.1%	7.3%	3.3%	4.0%
Total excluding Corporate TSA Revenue	2,131,847	1,779,898	19.8%	0.3%	19.5%	4.0%	15.5%
Corporate TSA revenues (1)			n/a	n/a	n/a	n/a	n/a
Total North America	\$ 2,131,847	\$ 1,779,898	19.8%	0.3%	19.5%	4.0%	15.5%
<u>International</u>	Q1 2021	Q1 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental	\$ 744,145	\$ 586,704	26.8%	7.7%	19.1%	1.2%	17.9%
Medical	27,910	22,660	23.2%	10.6%	12.6%	0.0%	12.6%
Total Health Care Distribution	772,055	609,364	26.7%	7.8%	18.9%	1.2%	17.7%
Technology and value-added services	21,059	18,467	14.0%	8.8%	5.2%	4.1%	1.1%
Total excluding Corporate TSA Revenue	793,114	627,831	26.3%	7.8%	18.5%	1.3%	17.2%
Corporate TSA revenues (1)		21,142	n/a	n/a	n/a	n/a	n/a
Total International	\$ 793,114	\$ 648,973	22.2%	7.6%	14.6%	1.2%	13.4%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health Spin-off, which ended in December 2020.

Henry Schein, Inc. 2021 Second Quarter Sales Summary (in thousands) (unaudited)

#### Q2 2021 over Q2 2020

Global	Q2 2021	Q2 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 1,507,036	\$ 723,855	108.2%	8.5%	99.7%	9.2%	90.5%
Dental Equipment	403,308	217,437	85.5%	9.2%	76.3%	1.0%	75.3%
Total Dental	1,910,344	941,292	102.9%	8.6%	94.3%	7.3%	87.0%
Medical	904,828	617,810	46.5%	0.4%	46.1%	2.6%	43.5%
Total Health Care Distribution	2,815,172	1,559,102	80.6%	5.4%	75.2%	5.4%	69.8%
Technology and value-added services	152,051	105,227	44.5%	2.6%	41.9%	8.9%	33.0%
Total excluding Corporate TSA Revenue	2,967,223	1,664,329	78.3%	5.2%	73.1%	5.7%	67.4%
Corporate TSA revenues (1)	<u>-</u>	20,070	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 2,967,223	\$ 1,684,399	76.2%	5.2%	71.0%	5.5%	65.5%
			Total Sales	Foreign Exchange	Local Currency	Acquisition	Local Internal
North America	Q2 2021	Q2 2020	Growth	Growth	Growth	Growth	Growth
Dental Merchandise	\$ 900,509	\$ 393,404	128.9%	2.2%	126.7%	14.2%	112.5%
Dental Equipment	227,098	122,542	85.3%	3.3%	82.0%	0.0%	82.0%
Total Dental	1,127,607	515,946	118.6%	2.5%	116.1%	10.8%	105.3%
Medical	877,773	596,588	47.1%	0.0%	47.1%	2.6%	44.5%
Total Health Care Distribution	2,005,380	1,112,534	80.3%	1.2%	79.1%	6.4%	72.7%
Total Health Care Distribution	2,003,380	1,112,334	80.370	1.270	79.170	0.470	72.770
Technology and value-added services	129,897	92,927	39.8%	0.5%	39.3%	9.1%	30.2%
Total excluding Corporate TSA Revenue	2,135,277	1,205,461	77.1%	1.1%	76.0%	6.6%	69.4%
Corporate TSA revenues (1)	-	=	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 2,135,277	\$ 1,205,461	77.1%	1.1%	76.0%	6.6%	69.4%
			Total Sales	Foreign Exchange	Local Currency	Acquisition	Local Internal
<u>International</u>	Q2 2021	Q2 2020	Growth	Growth	Growth	Growth	Growth
Dental Merchandise	\$ 606,527	\$ 330,451	83.5%	16.0%	67.5%	3.1%	64.4%
Dental Equipment	176,210	94,895	85.7%	16.8%	68.9%	2.3%	66.6%
Total Dental	782,737	425,346	84.0%	16.2%	67.8%	2.9%	64.9%
Medical	27,055	21,222	27.5%	11.6%	15.9%	0.0%	15.9%
Total Health Care Distribution	809,792	446,568	81.3%	15.9%	65.4%	2.9%	62.5%
Technology and value-added services	22.154	12,300	80.1%	19.2%	60.9%	6.6%	54.3%
Total excluding Corporate TSA Revenue	22,154 831,946	458,868	81.3%	19.2%	65.2%	2.9%	62.3%
Steading Corporate 15/1 Revenue	031,740	430,008	01.370	10.1%	03.270	2.770	02.3%
Corporate TSA revenues (1)	-	20,070	n/a	n/a	n/a	n/a	n/a
Total International	\$ 831,946	\$ 478,938	73.7%	15.4%	58.3%	2.8%	55.5%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which ended in December 2020.

## Henry Schein, Inc. 2021 Second Quarter Year-to-Date Sales Summary (in thousands) (unaudited)

#### Q2 2021 Year-to Date over Q2 2020 Year-to-Date

Global	Q2 2021	Q2 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 2,927,191	\$ 1,893,636	54.6%	5.2%	49.4%	6.7%	42.7%
Dental Equipment	772,081	522,732	47.7%	6.6%	41.1%	0.7%	40.4%
Total Dental	3,699,272	2,416,368	53.1%	5.5%	47.6%	5.4%	42.2%
Medical	1,897,865	1,418,498	33.8%	0.3%	33.5%	2.1%	31.4%
Total Health Care Distribution	5,597,137	3,834,866	46.0%	3.6%	42.4%	4.2%	38.2%
Technology and value-added services	295,047	237,192	24.4%	1.9%	22.5%	5.8%	16.7%
Total excluding Corporate TSA Revenue	5,892,184	4,072,058	44.7%	3.5%	41.2%	4.2%	37.0%
Corporate TSA revenues (1)		41,212	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 5,892,184	\$ 4,113,270	43.2%	3.4%	39.8%	4.2%	35.6%
North America	Q2 2021	Q2 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 1,733,856	\$ 1,102,990	57.2%	1.1%	56.1%	10.0%	46.1%
Dental Equipment	438,534	301,328	45.5%	1.8%	43.7%	0.0%	43.7%
Total Dental	2,172,390	1,404,318	54.7%	1.3%	53.4%	7.8%	45.6%
Medical	1,842,900	1,374,616	34.1%	0.0%	34.1%	2.1%	32.0%
Total Health Care Distribution	4,015,290	2,778,934	44.5%	0.7%	43.8%	5.0%	38.8%
Technology and value-added services	251,834	206,425	22.0%	0.3%	21.7%	5.9%	15.8%
Total excluding Corporate TSA Revenue	4,267,124	2,985,359	42.9%	0.6%	42.3%	5.0%	37.3%
Corporate TSA revenues (1)			n/a	n/a	n/a	n/a	n/a
Total North America	\$ 4,267,124	\$ 2,985,359	42.9%	0.6%	42.3%	5.0%	37.3%
International	Q2 2021	Q2 2020	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 1,193,335	\$ 790,646	50.9%	10.8%	40.1%	2.0%	38.1%
Dental Equipment	333,547	221,404	50.7%	13.0%	37.7%	1.7%	36.0%
Total Dental	1,526,882	1,012,050	50.9%	11.3%	39.6%	2.0%	37.6%
Medical	54,965	43,882	25.3%	11.1%	14.2%	0.0%	14.2%
Total Health Care Distribution	1,581,847	1,055,932	49.8%	11.3%	38.5%	1.9%	36.6%
Technology and value-added services	43,213	30,767	40.5%	13.0%	27.5%	5.1%	22.4%
Total excluding Corporate TSA Revenue	1,625,060	1,086,699	49.5%	11.3%	38.2%	2.0%	36.2%
Corporate TSA revenues (1)	-	41,212	n/a	n/a	n/a	n/a	n/a
Total International	\$ 1,625,060	\$ 1,127,911	44.1%	10.9%	33.2%	1.9%	31.3%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health Spin-off, which ended in December 2020.

#### Henry Schein, Inc. 2021 Second Quarter Sales Summary (in thousands) (unaudited)

#### Q2 2021 over Q2 2019

Global	Q2 2021	Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 1,507,036 \$	1,237,830	21.7%	2.1%	19.6%	5.9%	13.7%
Dental Equipment	403,308	363,520	10.9%	3.6%	7.3%	0.6%	6.7%
Total Dental	1,910,344	1,601,350	19.3%	2.5%	16.8%	4.7%	12.1%
Medical	904,828	697,558	29.7%	0.3%	29.4%	2.2%	27.2%
Total Health Care Distribution	2,815,172	2,298,908	22.5%	1.9%	20.6%	3.9%	16.7%
Technology and value-added services	152,051	125,051	21.6%	1.5%	20.1%	10.0%	10.1%
Total excluding Corporate TSA Revenue	2,967,223	2,423,959	22.4%	1.8%	20.6%	4.2%	16.4%
Corporate TSA revenues (1)		23,868	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 2,967,223	2,447,827	21.2%	1.8%	19.4%	4.2%	15.2%
North America	Q2 2021	Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
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Dental Merchandise	\$ 900,509 \$		19.7%	0.8%	18.9%	7.4%	11.5%
Dental Equipment	227,098	223,370	1.7%	1.3%	0.4%	0.0%	0.4%
Total Dental	1,127,607	975,371	15.6%	0.9%	14.7%	5.7%	9.0%
Medical	877,773	678,358	29.4%	0.0%	29.4%	2.3%	27.1%
Total Health Care Distribution	2,005,380	1,653,729	21.3%	0.6%	20.7%	4.3%	16.4%
Technology and value-added services	129,897	108,505	19.7%	0.2%	19.5%	8.9%	10.6%
Total excluding Corporate TSA Revenue	2,135,277	1,762,234	21.2%	0.6%	20.6%	4.6%	16.0%
Corporate TSA revenues (1)		1,760	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 2,135,277	1,763,994	21.0%	0.5%	20.5%	4.6%	15.9%
<u>International</u>	Q2 2021	Q2 2019	Total Sales Growth	Foreign Exchange Growth	Local Currency Growth	Acquisition Growth	Local Internal Growth
Dental Merchandise	\$ 606,527 \$	485,829	24.8%	4.2%	20.6%	3.4%	17.2%
Dental Equipment	176,210	140,150	25.7%	7.5%	18.2%	1.6%	16.6%
Total Dental	782,737	625,979	25.0%	4.9%	20.1%	3.1%	17.0%
Medical	27,055	19,200	40.9%	9.7%	31.2%	0.0%	31.2%
Total Health Care Distribution	809,792	645,179	25.5%	5.1%	20.4%	2.9%	17.5%
Technology and value-added services	22,154	16,546	33.9%	9.7%	24.2%	17.3%	6.9%
Total excluding Corporate TSA Revenue	831,946	661,725	25.7%	5.2%	20.5%	3.3%	17.2%
Corporate TSA revenues (1)		22,108	n/a	n/a	n/a	n/a	n/a
Total International	\$ 831,946 \$	683,833	21.7%	5.1%	16.6%	3.2%	13.4%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which ended in December 2020.

## Henry Schein, Inc. 2021 Second Quarter Year-to-Date Sales Summary (in thousands) (unaudited)

#### Q2 2021 Year-to Date over Q2 2019 Year-to-Date

			Total Sales	Foreign Exchange	Local Currency	Acquisition	Local Internal
Global	 Q2 2021	Q2 2019	Growth	Growth	Growth	Growth	Growth
Dental Merchandise	\$ 2,927,191	\$ 2,468,131	18.6%	1.6%	17.0%	6.0%	11.0%
Dental Equipment	772,081	679,599	13.6%	3.3%	10.3%	0.6%	9.7%
Total Dental	3,699,272	3,147,730	17.5%	2.0%	15.5%	4.8%	10.7%
Medical	 1,897,865	1,381,218	37.4%	0.3%	37.1%	3.8%	33.3%
Total Health Care Distribution	5,597,137	4,528,948	23.6%	1.4%	22.2%	4.6%	17.6%
Technology and value-added services	 295,047	240,649	22.6%	1.3%	21.3%	10.9%	10.4%
Total excluding Corporate TSA Revenue	5,892,184	4,769,597	23.5%	1.4%	22.1%	4.8%	17.3%
Corporate TSA revenues (1)	 	38,498	n/a	n/a	n/a	n/a	n/a
Total Global	\$ 5,892,184	\$ 4,808,095	22.5%	1.4%	21.1%	4.8%	16.3%
				Ft			
			Total Sales	Foreign Exchange	Local Currency	Acquisition	Local Internal
North America	 Q2 2021	Q2 2019	Growth	Growth	Growth	Growth	Growth
Dental Merchandise	\$ 1,733,856	\$ 1,491,729	16.2%	0.6%	15.6%	7.5%	8.1%
Dental Equipment	438,534	407,148	7.7%	1.1%	6.6%	0.0%	6.6%
Total Dental	2,172,390	1,898,877	14.4%	0.7%	13.7%	5.9%	7.8%
Medical	 1,842,900	1,340,653	37.5%	0.0%	37.5%	4.0%	33.5%
Total Health Care Distribution	4,015,290	3,239,530	23.9%	0.4%	23.5%	5.0%	18.5%
Technology and value-added services	 251,834	 207,510	21.4%	0.2%	21.2%	9.9%	11.3%
Total excluding Corporate TSA Revenue	4,267,124	3,447,040	23.8%	0.4%	23.4%	5.4%	18.0%
Corporate TSA revenues (1)	 	 3,021	n/a	n/a	n/a	n/a	n/a
Total North America	\$ 4,267,124	\$ 3,450,061	23.7%	0.4%	23.3%	5.4%	17.9%
				Foreign			
			Total Sales	Exchange	Local Currency	Acquisition	Local Internal
<u>International</u>	 Q2 2021	Q2 2019	Growth	Growth	Growth	Growth	Growth
Dental Merchandise	\$ 1,193,335	\$ 976,402	22.2%	3.0%	19.2%	3.7%	15.5%
Dental Equipment	333,547	272,451	22.4%	6.6%	15.8%	1.5%	14.3%
Total Dental	 1,526,882	 1,248,853	22.3%	3.9%	18.4%	3.2%	15.2%
Medical	54,965	40,565	35.5%	8.7%	26.8%	0.0%	26.8%
Total Health Care Distribution	1,581,847	1,289,418	22.7%	4.0%	18.7%	3.1%	15.6%
Technology and value-added services	43,213	33,139	30.4%	8.5%	21.9%	16.8%	5.1%
Total excluding Corporate TSA Revenue	1,625,060	1,322,557	22.9%	4.1%	18.8%	3.5%	15.3%
Corporate TSA revenues (1)	 	 35,477	n/a	n/a	n/a	n/a	n/a
Total International	\$ 1,625,060	\$ 1,358,034	19.7%	4.1%	15.6%	3.3%	12.3%

<sup>(1)</sup> Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health Spin-off, which ended in December 2020.