UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 26, 2021

or

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______ to _____

Commission File Number: 0-27078

HENRY SCHEIN, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 11-3136595 (I.R.S. Employer Identification No.)

135 Duryea Road

Melville, New York

(Address of principal executive offices)

11747

(Zip Code)

(631) 843-5500

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$.01 per share	HSIC	The Nasdaq Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes 🗵

No 🗆

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such

files).

Yes 🗵

No \Box

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer \boxtimes Non-accelerated filer \square

Accelerated filer
Smaller reporting company
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes \Box No \boxtimes

As of July 26, 2021, there were 139,693,210 shares of the registrant's common stock outstanding.

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PART I. FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

HENRY SCHEIN, INC.

CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share data)

	June 26, 2021			December 26, 2020
		(unaudited)		
ASSETS				
Current assets:				
Cash and cash equivalents	\$	167,228	\$	421,185
Accounts receivable, net of reserves of \$81,113 and \$88,030		1,356,881		1,424,787
Inventories, net		1,688,210		1,512,499
Prepaid expenses and other		529,929		432,944
Total current assets		3,742,248		3,791,415
Property and equipment, net		358,224		342,004
Operating lease right-of-use assets		301,440		288,847
Goodwill		2,722,974		2,504,392
Other intangibles, net		604,515		479,429
Investments and other		394,665		366,445
Total assets	\$	8,124,066	\$	7,772,532
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	903,859	\$	1,005,655
Bank credit lines	Ŷ	72,105	Ψ	73,366
Current maturities of long-term debt		9,839		109,836
Operating lease liabilities		75,008		64,716
Accrued expenses:		,		- ·,· = -
Payroll and related		313,892		295,329
Taxes		156,176		138,671
Other		562,762		595,529
Total current liabilities		2,093,641		2,283,102
Long-term debt		706,487		515,773
Deferred income taxes		46,528		30,065
Operating lease liabilities		243,232		238,727
Other liabilities		423,416		392,781
Total liabilities		3,513,304		3,460,448
Redeemable noncontrolling interests		604,081		227 600
Commitments and contingencies		004,081		327,699
Communeus and contingencies				
Stockholders' equity:				
Preferred stock, \$0.01 par value, 1,000,000 shares authorized,				
none outstanding		-		-
Common stock, \$0.01 par value, 480,000,000 shares authorized,				
139,780,841 outstanding on June 26, 2021 and				
142,462,571 outstanding on December 26, 2020		1,398		1,425
Additional paid-in capital		-		-
Retained earnings		3,465,647		3,454,831
Accumulated other comprehensive loss		(106,779)		(108,084)
Total Henry Schein, Inc. stockholders' equity		3,360,266		3,348,172
Noncontrolling interests		646,415		636,213
Total stockholders' equity	_	4,006,681		3,984,385
Total liabilities, redeemable noncontrolling interests and stockholders' equity	\$	8,124,066	\$	7,772,532
See accompanying notes		, ,		, ,

See accompanying notes.

CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except per share data)

(unaudited)

		Three Months Ended			Six Mont	Six Months Ended		
		June 26, 2021		June 27, 2020		June 26, 2021		June 27, 2020
Net sales	\$	2,967,223	\$	1,684,399	\$	5,892,184	\$	4,113,270
Cost of sales		2,077,472		1,230,133		4,111,582		2,912,990
Gross profit		889,751		454,266		1,780,602		1,200,280
Operating expenses:								
Selling, general and administrative		678,801		445,765		1,336,793		1,013,127
Restructuring costs		604		15,934		3,535		20,721
Operating income (loss)		210,346		(7,433)		440,274		166,432
Other income (expense):								
Interest income		1,357		1,997		3,340		5,187
Interest expense		(6,376)		(10,486)		(12,861)		(18,298)
Other, net		354		(291)		663		(511)
Income (loss) from continuing operations before taxes,				<u>, , , , , , , , , , , , , , , , , , , </u>			-	<u>, , , , , , , , , , , , , , , , , , , </u>
equity in earnings of affiliates and noncontrolling interests		205,681		(16,213)		431,416		152,810
Income tax benefit (expense)		(48,027)		950		(104,712)		(36,960)
Equity in earnings of affiliates		6,323		1,411		12,201		4,145
Net income (loss) from continuing operations		163,977	_	(13,852)		338,905	-	119,995
Income from discontinued operations, net of tax		-		585		-		303
Net income (loss)		163,977		(13,267)		338,905		120,298
Less: Net (income) loss attributable to noncontrolling interests		(8,261)		2,470		(17,192)		(834)
Plus: Net loss attributable to noncontrolling interests		(-) -)		, -		() -)		()
from discontinued operations		-		-		-		_
Net income (loss) attributable to Henry Schein, Inc.	\$	155,716	\$	(10,797)	\$	321,713	\$	119,464
Amounts attributable to Henry Schein Inc.:	-	100,710	-	(10,707)	-	021,710	-	110,101
Continuing operations	\$	155,716	¢	(11,382)	¢	321,713	¢	119,161
Discontinued operations	φ	155,710	φ	585	φ	521,715	φ	303
Net income (loss) attributable to Henry Schein, Inc.	\$	155,716	¢	(10,797)	¢	321,713	¢	119,464
Net income (loss) attributable to Henry Schein, inc.	þ	155,/10	ə	(10,797)	Þ	521,715	<u>э</u>	119,404
Earnings (loss) per share from continuing operations attributable to Henry Schein, Inc.:								
Basic	\$	1.11	\$	(0.08)	\$	2.28	\$	0.84
Diluted	\$		\$	()	\$	2.26	\$	
Diffied	D	1.10	Э	(0.08)	<u>э</u>	2.20	<u>э</u>	0.84
Earnings per share from discontinued operations attributable to Henry Schein, Inc.:								
Basic	\$	-	\$	-	\$	_	\$	-
Diluted	\$		¢		¢		¢	
	þ		φ	<u> </u>	ф —	<u> </u>	φ	-
Earnings (loss) per share attributable to Henry Schein, Inc.:								
Basic	\$	1.11	\$	(0.08)	\$	2.28	\$	0.84
Diluted	\$	1.10	\$	(0.08)	\$	2.26	\$	0.84
Weighted-average common shares outstanding:		1.40.050		4.40.050		4 44 0 4 2		1 40 65 1
Basic		140,358	_	142,350		141,316	_	142,654
Diluted	_	141,657	_	142,350		142,538		142,654
See accomp	nvin	a notes						

See accompanying notes.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in thousands)

(unaudited)

	Three Mor	ths Ended	Six Month	s Ended
	 June 26, 2021	June 27, 2020	June 26, 2021	June 27, 2020
Net income (loss)	\$ 163,977	\$ (13,267)	\$ 338,905	\$ 120,298
Other comprehensive income (loss), net of tax:				
Foreign currency translation gain (loss)	38,138	34,408	(343)	(54,904)
Unrealized gain (loss) from foreign currency hedging				
activities	(1,751)	(4,989)	1,610	10,154
Unrealized investment gain (loss)	3	2	(3)	(7)
Pension adjustment gain (loss)	 35	(225)	842	499
Other comprehensive income (loss), net of tax	36,425	29,196	2,106	(44,258)
Comprehensive income	 200,402	15,929	341,011	76,040
Comprehensive income attributable to noncontrolling				
interests:				
Net (income) loss	(8,261)	2,470	(17,192)	(834)
Foreign currency translation (gain) loss	 (6,899)	(799)	(801)	12,380
Comprehensive (income) loss attributable to noncontrolling				
interests	(15,160)	1,671	(17,993)	11,546
Comprehensive income attributable to Henry Schein, Inc.	\$ 185,242	\$ 17,600	\$ 323,018	\$ 87,586

See accompanying notes.

CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

(in thousands, except share and per share data)

(unaudited)

	Common Stock Additional \$.01 Par Value Paid-in		Paid-in	Retained	Accumulated Other Comprehensive	Noncontrolling	Total Stockholders'
		nount	Capital	Earnings	Income / (Loss)	Interests	Equity
Balance, March 27, 2021	141,310,113 \$	1,413 \$	5 - \$	3,493,060	\$ (136,305) \$	638,562	\$ 3,996,730
Net income (excluding \$6,980 attributable to Redeemable							
noncontrolling interests from continuing operations)	-	-	-	155,716	-	1,281	156,997
Foreign currency translation gain (excluding gain of \$6,743							
attributable to Redeemable noncontrolling interests)	-	-	-	-	31,239	156	31,395
Unrealized loss from foreign currency hedging activities,							
net of tax benefit of \$687	-	-	-	-	(1,751)	-	(1,751)
Unrealized investment gain, net of tax of \$1	-	-	-	-	3	-	3
Pension adjustment gain, net of tax benefit of \$38	-	-	-	-	35	-	35
Dividends paid	-	-	-	-	-	(77)	(77)
Change in fair value of redeemable securities	-	-	(87,188)	-	-	- 1	(87,188)
Initial noncontrolling interests and adjustments related to							
business acquisitions	-	-	-	-	-	6,493	6,493
Repurchase and retirement of common stock	(1,542,315)	(15)	(14,992)	(97,545)	-	-	(112,552)
Stock-based compensation expense	17,916	-	17,364	-	-	-	17,364
Shares withheld for payroll taxes	(4,873)	-	(369)	-	-	-	(369)
Settlement of stock-based compensation awards		-	(399)	-	-	-	(399)
Transfer of charges in excess of capital	-	-	85,584	(85,584)	-	-	-
Balance, June 26, 2021	139,780,841 \$	1,398	5 - \$	3,465,647	\$ (106,779) \$	646,415	\$ 4,006,681

	Common \$ \$.01 Par V	/alue	Additional Paid-in	Retained	Accumulated Other Comprehensive	Noncontrolling	Total Stockholders'
Balance, March 28, 2020	Shares 142,433,360	Amount \$ 1.424	Capital \$ 17,565	Earnings \$ 3,183,236	Income / (Loss) \$ (227,648) \$	Interests 631,215	Equity \$ 3,605,792
Net loss (excluding loss of \$1,678 attributable to Redeemable	142,433,300	φ 1,424	φ 17,305	\$ 3,103,230	\$ (227,040)	001,210	\$ 3,003,732
noncontrolling interests from continuing operations)	-	-	-	(10,797)	-	(792)	(11,589)
Foreign currency translation gain (excluding gain of \$751				(10,707)		(,,,)	(11,000)
attributable to Redeemable noncontrolling interests)	-	-	-	-	33,609	48	33,657
Unrealized loss from foreign currency hedging activities,					,		,
net of tax benefit of \$1,744	-	-	-	-	(4,989)	-	(4,989)
Unrealized investment gain, net of tax of \$1	-	-	-	-	2	-	2
Pension adjustment loss, net of tax benefit of \$125	-	-	-	-	(225)	-	(225)
Dividends paid	-	-	-	-	-	(8)	(8)
Purchase of noncontrolling interests	-	-	-	-	-	(9)	(9)
Change in fair value of redeemable securities	-	-	(7,489)	-	-	-	(7,489)
Initial noncontrolling interests and adjustments related to							
business acquisitions	-	-	-	-	-	4	4
Stock-based compensation expense	7,033	-	5,156	-	-	-	5,156
Shares withheld for payroll taxes	(2,266)	-	(132)	-	-	-	(132)
Settlement of stock-based compensation awards	-	-	(273)	-	-	-	(273)
Separation of Animal Health business	-	-	1,648	-	-	-	1,648
Balance, June 27, 2020	142,438,127	\$ 1,424	\$ 16,475	\$ 3,172,439	\$ (199,251) \$	\$ 630,458	\$ 3,621,545

See accompanying notes.

CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

(in thousands, except share and per share data)

(unaudited)

	Common Stock \$.01 Par Value		Additional Paid-in	Retained	Accumulated Other Comprehensive	Noncontrolling	Total Stockholders'
		nount	Capital	Earnings	Income / (Loss)	Interests	Equity
Balance, December 26, 2020	142,462,571 \$	1,425 \$	- \$	3,454,831	\$ (108,084) \$	636,213	\$ 3,984,385
Net income (excluding \$14,033 attributable to Redeemable							
noncontrolling interests from continuing operations)	-	-	-	321,713	-	3,159	324,872
Foreign currency translation gain (loss) (excluding gain of \$570							
attributable to Redeemable noncontrolling interests)	-	-	-	-	(1,144)	231	(913)
Unrealized gain from foreign currency hedging activities,							
net of tax of \$647	-	-	-	-	1,610	-	1,610
Unrealized investment loss, net of tax benefit of \$1	-	-	-	-	(3)	-	(3)
Pension adjustment gain, net of tax of \$181	-	-	-	-	842	-	842
Dividends paid	-	-	-	-	-	(154)	(154)
Change in fair value of redeemable securities	-	-	(132,708)	-	-	-	(132,708)
Initial noncontrolling interests and adjustments related to							
business acquisitions	-	-	-	-	-	6,966	6,966
Repurchase and retirement of common stock	(2,867,557)	(29)	(27, 241)	(173,941)	-	-	(201,211)
Stock-based compensation expense	299,561	3	30,151	-	-	-	30,154
Shares withheld for payroll taxes	(113,734)	(1)	(7,546)	-	-	-	(7,547)
Settlement of stock-based compensation awards	-	-	388	-	-	-	388
Transfer of charges in excess of capital	-	-	136,956	(136,956)	-	-	-
Balance, June 26, 2021	139,780,841 \$	1,398 \$	5 - \$	3,465,647	\$ (106,779) \$	\$ 646,415	\$ 4,006,681

					Accumulated		
	Common St		Additional		Other		Total
	\$.01 Par Va	lue	Paid-in	Retained	Comprehensive	Noncontrolling	Stockholders'
	Shares	Amount	Capital	Earnings	Income / (Loss)	Interests	Equity
Balance, December 28, 2019	143,353,459 \$	1,434	\$ 47,768 \$	3,116,215 \$	6 (167,373) \$	632,093	\$ 3,630,137
Cumulative impact of adopting new accounting standards	-	-	-	(412)	-	-	(412)
Net income (excluding \$1,161 attributable to Redeemable							
noncontrolling interests from continuing operations)	-	-	-	119,464	-	(327)	119,137
Foreign currency translation loss (excluding loss of \$12,276							
attributable to Redeemable noncontrolling interests)	-	-	-	-	(42,524)	(104)	(42,628)
Unrealized gain from foreign currency hedging activities,							
net of tax of \$3,346	-	-	-	-	10,154	-	10,154
Unrealized investment loss, net of tax benefit of \$1	-	-	-	-	(7)	-	(7)
Pension adjustment gain, net of tax of \$199	-	-	-	-	499	-	499
Dividends paid	-	-	-	-	-	(507)	(507)
Purchase of noncontrolling interests	-	-	(1,597)	-	-	(701)	(2,298)
Change in fair value of redeemable securities	-	-	5,583	-	-	-	5,583
Initial noncontrolling interests and adjustments related to							
business acquisitions	-	-	-	-	-	4	4
Repurchase and retirement of common stock	(1,200,000)	(12)	(10,949)	(62,828)	-	-	(73,789)
Stock-based compensation expense (credit)	514,443	5	(12,363)	-	-	-	(12,358)
Shares withheld for payroll taxes	(229,775)	(3)	(14,003)	-	-	-	(14,006)
Settlement of stock-based compensation awards	-	-	387	-	-	-	387
Separation of Animal Health business	-	-	1,649	-	-	-	1,649
Balance, June 27, 2020	142,438,127 \$	1,424	\$ 16,475 \$	3,172,439 \$	5 (199,251) \$	630,458	\$ 3,621,545

See accompanying notes.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(unaudited)

		Six Mon	ths End	ed
		June 26, 2021		June 27, 2020
Cash flows from operating activities:				
Net income	\$	338,905	\$	120,298
Income from discontinued operations		-		303
Income from continuing operations		338,905		119,995
Adjustments to reconcile net income to net cash provided by (used in) operating activities:				
Depreciation and amortization		99,278		93,946
Impairment charge on intangible assets		-		2,149
Stock-based compensation expense (credit)		30,154		(12,358)
Provision for (benefit from) losses on trade and other accounts receivable		(4,072)		28,758
Provision (benefit from) for deferred income taxes		5,705		(32,871)
Equity in earnings of affiliates		(12,201)		(4,145)
Distributions from equity affiliates		10,747		4,220
Changes in unrecognized tax benefits		(6,286)		1,380
Other		3,429		227
Changes in operating assets and liabilities, net of acquisitions:				
Accounts receivable		101,619		99,672
Inventories		(123,758)		13,700
Other current assets		(85,979)		(188,616)
Accounts payable and accrued expenses		(135,815)		(138,900)
Net cash provided by (used in) operating activities from continuing operations		221,726		(12,843)
Net cash provided by operating activities from discontinued operations		-		573
Net cash provided by (used in) operating activities		221,726		(12,270)
Cash flows from investing activities:				
Purchases of fixed assets		(31,812)		(30,588)
Payments related to equity investments and business				
acquisitions, net of cash acquired		(295,652)		(37,725)
Proceeds from sale of equity investment		-		12,000
Payments for loan to affiliate		(2,021)		(1,729)
Other		(11,634)		(11,599)
Net cash used in investing activities from continuing operations		(341,119)		(69,641)
Net cash used in investing activities from discontinued operations		-		-
Net cash used in investing activities		(341,119)		(69,641)
Cash flows from financing activities:				
Net change in bank borrowings		(5,381)		479,702
Proceeds from issuance of long-term debt		200,000		501,421
Principal payments for long-term debt		(120,326)		(609,580)
Debt issuance costs		(199)		(3,655)
Payments for repurchases of common stock		(201,211)		(73,789)
Payments for taxes related to shares withheld for employee taxes		(7,359)		(13,713)
Distributions to noncontrolling shareholders		(3,789)		(3,466)
Acquisitions of noncontrolling interests in subsidiaries		(1,130)		(14,934)
Proceeds from Henry Schein Animal Health Business		-		64
Net cash provided by (used in) financing activities from continuing operations		(139,395)		262,050
Net cash used in financing activities from discontinued operations		-		(573)
Net cash provided by (used in) financing activities		(139,395)		261,477
Effect of exchange rate changes on cash and cash equivalents from continuing operations		4,831		10,447
Effect of exchange rate changes on cash and cash equivalents from discontinued operations				
Net change in cash and cash equivalents from continuing operations		(253,957)		190,013
Net change in cash and cash equivalents from discontinued operations		(_00,007)		-
Cash and cash equivalents, beginning of period		421,185		106,097
Cash and cash equivalents, end of period	\$	167,228	\$	296,110
	Ψ	107,220	Ψ	230,110

See accompanying notes.

Note 1 – Basis of Presentation

Our consolidated financial statements include our accounts, as well as those of our wholly-owned and majority-owned subsidiaries. Certain prior period amounts have been reclassified to conform to the current period presentation.

Our accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnote disclosures required by U.S. GAAP for complete financial statements.

We consolidate a Variable Interest Entity ("VIE") where we hold a variable interest and are the primary beneficiary. The VIE is a trade accounts receivable securitization. We are the primary beneficiary because we have the power to direct activities that most significantly affect the economic performance and have the obligation to absorb the majority of the losses or benefits. The results of operations and financial position of this VIE are included in our consolidated financial statements.

For the consolidated VIE, the trade accounts receivable transferred to the VIE are pledged as collateral to the related debt. The creditors have recourse to us for losses on these trade accounts receivable. At June 26, 2021 and December 26, 2020, there were no trade accounts receivable that were restricted to settle obligations of this VIE, nor were there liabilities of the VIE where the creditors have recourse to us.

The consolidated financial statements reflect all adjustments considered necessary for a fair presentation of the consolidated results of operations and financial position for the interim periods presented. All such adjustments are of a normal recurring nature. These unaudited interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes to the consolidated financial statements contained in our Annual Report on Form 10-K for the year ended December 26, 2020.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The results of operations for the six months ended June 26, 2021 are not necessarily indicative of the results to be expected for any other interim period or for the year ending December 25, 2021.

In March 2020, the World Health Organization declared the Novel Coronavirus Disease 2019 ("COVID-19") a pandemic. The COVID-19 pandemic negatively impacted the global economy, disrupted global supply chains and created significant volatility and disruption of global financial markets. In response, many countries implemented business closures and restrictions, stay-at-home and social distancing ordinances and similar measures to combat the pandemic, which significantly impacted global business and dramatically reduced demand for dental products and certain medical products in the second quarter of 2020. Demand increased in the second half of 2020 and has continued into the first half of 2021, resulting in growth over the prior year driven by sales of personal protective equipment (PPE) and COVID-19 related products.

Our consolidated financial statements reflect estimates and assumptions made by us that affect, among other things, our goodwill, longlived asset and definite-lived intangible asset valuation; inventory valuation; equity investment valuation; assessment of the annual effective tax rate; valuation of deferred income taxes and income tax contingencies; the allowance for doubtful accounts; hedging activity; vendor rebates; measurement of compensation cost for certain share-based performance awards and cash bonus plans; and pension plan assumptions. Due to the significant uncertainty surrounding the future impact of COVID-19, our judgments regarding estimates and impairments could change in the future. In addition, the impact of COVID-19 had a material adverse effect on our business, results of operations and cash flows, primarily in the second quarter of 2020. In the latter half of the second quarter of 2020, dental and medical practices began to re-open worldwide, and continued to do so during the second half of 2020. During the first half of 2021, patient traffic levels returned to levels approaching pre-pandemic levels. There is an ongoing risk that the COVID-19 pandemic may again have a material adverse effect on our business, results of operations and cash flows and may result in a material adverse effect on our financial condition and liquidity. However, the extent of the potential impact cannot be reasonably estimated at this time.

Note 2 – Critical Accounting Policies, Accounting Pronouncements Adopted and Recently Issued Accounting Standards

Critical Accounting Policies

There have been no material changes in our critical accounting policies during the six months ended June 26, 2021, as compared to the critical accounting policies described in Item 8 to the consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 26, 2020, except as follows:

Accounting Pronouncements Adopted

In December 2019, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2019-12, "Income Taxes" (Topic 740): Simplifying the Accounting for Income Taxes ("ASU 2019-12"). ASU 2019-12 will simplify the accounting for income taxes by removing certain exceptions to the general principles in Topic 740. The amendments also improve consistent application of and simplify U.S. GAAP for other areas of Topic 740 by clarifying and amending existing guidance. Our adoption of ASU 2019-12 did not have a material impact on our consolidated financial statements.

Recently Issued Accounting Standards

In August 2020, the FASB issued ASU No. 2020-06, "Debt—Debt with Conversion and Other Options" (Subtopic 470-20) and "Derivatives and Hedging— in Entity's Own Equity" (Subtopic 815-40): Accounting for Convertible Instruments and Contracts in an Entity's Own Equity ("ASU 2020-06"). ASU 2020-06 simplifies the accounting for convertible instruments. In addition to eliminating certain accounting models, this ASU includes improvements to the disclosures for convertible instruments and earnings-per-share (EPS) guidance and amends the guidance for the derivatives scope exception for contracts in an entity's own equity. ASU 2020-06 is effective for fiscal years beginning after December 15, 2021. We do not expect that the requirements of this ASU will have a material impact on our consolidated financial statements.



Note 3 – Revenue from Contracts with Customers

Revenue is recognized in accordance with policies disclosed in Item 8 of our Annual Report on Form 10-K for the year ended December 26, 2020.

Disaggregation of Revenue

The following table disaggregates our revenue by segment and geography:

	Т	hree Months End June 26, 2021	ed	Six Months Ended June 26, 2021			
	North America	International Global		North nternational Global America Inter		Global	
Revenues:							
Health care distribution							
Dental	\$ 1,127,607	\$ 782,737	\$ 1,910,344	\$ 2,172,390	\$ 1,526,882	\$ 3,699,272	
Medical	877,773	27,055	904,828	1,842,900	54,965	1,897,865	
Total health care distribution	2,005,380	809,792	2,815,172	4,015,290	1,581,847	5,597,137	
Technology and value-added services	129,897	22,154	152,051	251,834	43,213	295,047	
Total revenues	\$ 2,135,277	\$ 831,946	\$ 2,967,223	\$ 4,267,124	\$ 1,625,060	\$ 5,892,184	

	Three Months Ended June 27, 2020						Six Months Ended June 27, 2020					
		North America	In	ternational		Global		North America	In	ternational		Global
Revenues:												
Health care distribution												
Dental	\$	515,946	\$	425,346	\$	941,292	\$	1,404,318	\$	1,012,050	\$	2,416,368
Medical		596,588		21,222		617,810		1,374,616		43,882		1,418,498
Total health care distribution		1,112,534		446,568		1,559,102		2,778,934		1,055,932		3,834,866
Technology and value-added services	_	92,927		12,300		105,227		206,425		30,767		237,192
Total excluding Corporate TSA revenues ⁽¹⁾		1,205,461		458,868		1,664,329		2,985,359		1,086,699		4,072,058
Corporate TSA revenues ⁽¹⁾		-		20,070		20,070		-		41,212		41,212
Total revenues	\$	1,205,461	\$	478,938	\$	1,684,399	\$	2,985,359	\$	1,127,911	\$	4,113,270

(1) Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health Spin-off, which ended in December 2020. See <u>Note-18 Related Party Transactions</u> for further information.

At December 26, 2020, the current portion of contract liabilities of \$71.5 million was reported in Accrued expenses: Other, and \$8.2 million related to non-current contract liabilities was reported in Other liabilities. During the six months ended June 26, 2021, we recognized in revenue \$47.1 million of the amounts that were previously deferred at December 26, 2020. At June 26, 2021, the current and non-current portion of contract liabilities were \$70.9 million and \$9.0 million, respectively.

Note 4 – Segment Data

We conduct our business through two reportable segments: (i) health care distribution and (ii) technology and value-added services. These segments offer different products and services to the same customer base.

The health care distribution reportable segment aggregates our global dental and medical operating segments. This segment distributes consumable products, small equipment, laboratory products, large equipment, equipment repair services, branded and generic pharmaceuticals, vaccines, surgical products, diagnostic tests, infection-control products and vitamins. Our global dental group serves office-based dental practitioners, dental laboratories, schools and other institutions. Our global medical group serves office-based medical practitioners, other alternate-care settings and other institutions. Our global dental and medical groups serve practitioners in 32 countries worldwide.

Our global technology and value-added services group provides software, technology and other value-added services to health care practitioners. Our technology group offerings include practice management software systems for dental and medical practitioners. Our value-added practice solutions include financial services on a non-recourse basis, e-services, practice technology, network and hardware services, as well as continuing education services for practitioners.

The following tables present information about our reportable and operating segments:

	Three Months Ended				Six Mont	hs En	ded	
	June 26, 2021		June 27, 2020		June 26, 2021			June 27, 2020
Net Sales:					-		_	
Health care distribution $^{(1)}$								
Dental	\$	1,910,344	\$	941,292	\$	3,699,272	\$	2,416,368
Medical		904,828		617,810		1,897,865		1,418,498
Total health care distribution		2,815,172		1,559,102		5,597,137		3,834,866
Technology and value-added services ⁽²⁾		152,051		105,227		295,047		237,192
Total excluding Corporate TSA revenue		2,967,223		1,664,329	-	5,892,184		4,072,058
Corporate TSA revenues ⁽³⁾		-		20,070		-		41,212
Total	\$	2,967,223	\$	1,684,399	\$	5,892,184	\$	4,113,270

 Consists of consumable products, small equipment, laboratory products, large equipment, equipment repair services, branded and generic pharmaceuticals, vaccines, surgical products, diagnostic tests, infection-control products, personal protective equipment and vitamins.

(2) Consists of practice management software and other value-added products, which are distributed primarily to health care providers, and financial services on a non-recourse basis, e-services, continuing education services for practitioners, consulting and other services.

(3) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health Spin-off, which ended in December 2020. See <u>Note-18 Related Party Transactions</u> for further information.

	Three Months Ended			Six Mont	hs Ended	
	June 26, 2021		June 27, 2020	 June 26, 2021		June 27, 2020
Operating Income (Loss):						
Health care distribution	\$ 181,761	\$	(25,348)	\$ 379,693	\$	122,819
Technology and value-added services	28,585		17,915	60,581		43,613
Total	\$ 210,346	\$	(7,433)	\$ 440,274	\$	166,432
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HENRY SCHEIN, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (in thousands, except per share data) (unaudited)

Note 5 – Debt

Bank Credit Lines

Bank credit lines consisted of the following:

	June 26, 2021	December 26, 2020		
Revolving credit agreement	\$ -	\$ -		
Other short-term bank credit lines	72,105	73,366		
Total	\$ 72,105	\$ 73,366		

Revolving Credit Agreement

On April 18, 2017, we entered into a \$750 million revolving credit agreement (the "Credit Agreement"), which matures in April 2022. The interest rate is based on the USD LIBOR plus a spread based on our leverage ratio at the end of each financial reporting quarter. We expect most LIBOR rates to be discontinued immediately after December 31, 2021, while the remaining LIBOR rates will be discontinued immediately after June 30, 2023, which will require an amendment to our debt agreements to reflect a new reference rate. We do not expect the discontinuation of LIBOR as a reference rate in our debt agreements to have a material adverse effect on our financial position or to materially affect our interest expense. The Credit Agreement also requires, among other things, that we maintain maximum leverage ratios. Additionally, the Credit Agreement contains customary representations, warranties and affirmative covenants as well as customary negative covenants, subject to negotiated exceptions, on liens, indebtedness, significant corporate changes (including mergers), dispositions and certain restrictive agreements. As of June 26, 2021, and December 26, 2020, we had no borrowings under this revolving credit facility. As of June 26, 2021, and December 26, 2020, there were \$9.3 million and \$9.5 million of letters of credit, respectively, provided to third parties under the credit facility.

On April 17, 2020, we amended the Credit Agreement to, among other things, (i) modify the financial covenant from being based on total leverage ratio to net leverage ratio, (ii) adjust the pricing grid to reflect the net leverage ratio calculation, and (iii) increase the maximum maintenance leverage ratio through March 31, 2021.

364-Day Credit Agreement

On March 4, 2021, we repaid the outstanding obligations and terminated the lender commitments under our \$700 million 364-day credit agreement which was entered into on April 17, 2020. This facility was originally scheduled to mature on April 16, 2021.

Other Short-Term Credit Lines

As of June 26, 2021 and December 26, 2020, we had various other short-term bank credit lines available, of which \$72.1 million and \$73.4 million, respectively, were outstanding. At June 26, 2021 and December 26, 2020, borrowings under all of these credit lines had a weighted average interest rate of 5.98% and 4.14%, respectively.

Long-term debt

Long-term debt consisted of the following:

	June 26, 2021]	December 26, 2020
Private placement facilities	\$ 706,332	\$	613,498
Note payable	-		1,554
Various collateralized and uncollateralized loans payable with interest,			
in varying installments through 2023 at interest rates			
ranging from 2.45% to 4.27% at June 26, 2021 and			
ranging from 2.62% to 4.27% at December 26, 2020	4,293		4,596
Finance lease obligations (see Note 6)	5,701		5,961
Total	 716,326		625,609
Less current maturities	(9,839)		(109,836)
Total long-term debt	\$ 706,487	\$	515,773

Private Placement Facilities

Our private placement facilities, with three insurance companies, have a total facility amount of \$1 billion, and are available on an uncommitted basis at fixed rate economic terms to be agreed upon at the time of issuance, from time to time through June 23, 2023. The facilities allow us to issue senior promissory notes to the lenders at a fixed rate based on an agreed upon spread over applicable treasury notes at the time of issuance. The term of each possible issuance will be selected by us and can range from five to 15 years (with an average life no longer than 12 years). The proceeds of any issuances under the facilities will be used for general corporate purposes, including working capital and capital expenditures, to refinance existing indebtedness and/or to fund potential acquisitions. The agreements provide, among other things, that we maintain certain maximum leverage ratios, and contain restrictions relating to subsidiary indebtedness, liens, affiliate transactions, disposal of assets and certain changes in ownership. These facilities contain make-whole provisions in the event that we pay off the facilities prior to the applicable due dates.

On March 5, 2021, we amended the private placement facilities to, among other things, (a) modify the financial covenant from being based on a net leverage ratio to a total leverage ratio and (b) restore the maximum maintenance total leverage ratio to 3.25x and remove the 1.00% interest rate increase triggered if the net leverage ratio were to exceed 3.0x.

The components of our private placement facility borrowings as of June 26, 2021 are presented in the following table (in thousands):

Date of Borrowing	Amount of Borrowing Dutstanding	Borrowing Rate	Due Date
January 20, 2012 (1)	\$ 7,143	3.09%	January 20, 2022
January 20, 2012	50,000	3.45	January 20, 2024
December 24, 2012	50,000	3.00	December 24, 2024
June 16, 2017	100,000	3.42	June 16, 2027
September 15, 2017	100,000	3.52	September 15, 2029
January 2, 2018	100,000	3.32	January 2, 2028
September 2, 2020	100,000	2.35	September 2, 2030
June 2, 2021	100,000	2.48	June 2, 2031
June 2, 2021	100,000	2.58	June 2, 2033
Less: Deferred debt issuance costs	(811)		
	\$ 706,332		

(1) Annual repayments of approximately \$7.1 million for this borrowing commenced on January 20, 2016.

U.S. Trade Accounts Receivable Securitization

We have a facility agreement with a bank, as agent, based on the securitization of our U.S. trade accounts receivable that is structured as an asset-backed securitization program with pricing committed for up to three years. Our current facility, which has a purchase limit of \$350 million, was scheduled to expire on April 29, 2022. On June 22, 2020, the expiration date for this facility was extended to June 12, 2023 and was amended to adjust certain covenant levels for 2020. As of June 26, 2021 and December 26, 2020, there were no borrowings outstanding under this securitization facility. At June 26, 2021, the interest rate on borrowings under this facility was based on the assetbacked commercial paper rate of 0.14% plus 0.95%, for a combined rate of 1.09%. At December 26, 2020, the interest rate on borrowings under this facility was based on the assetbacked commercial paper rate of 0.22% plus 0.95%, for a combined rate of 1.17%.

If our accounts receivable collection pattern changes due to customers either paying late or not making payments, our ability to borrow under this facility may be reduced.

We are required to pay a commitment fee of 25 to 45 basis points depending upon program utilization.

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HENRY SCHEIN, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (in thousands, except per share data) (unaudited)

Note 6 – Leases

Leases

We have operating and finance leases for corporate offices, office space, distribution and other facilities, vehicles, and certain equipment. Our leases have remaining terms of less than one year to approximately 15 years, some of which may include options to extend the leases for up to 10 years. The components of lease expense were as follows:

	Three Months Ended					Six Montl	ıs Ended	
	June 26, June 27, 2021 2020		June 26, 2021		June 27, 2020			
Operating lease cost: ⁽¹⁾	\$	25,840	\$	21,991	\$	48,946	\$	44,070
Finance lease cost:								
Amortization of right-of-use assets		516		282		1,120		714
Interest on lease liabilities		27		20		53		57
Total finance lease cost	\$	543	\$	302	\$	1,173	\$	771

(1) Includes variable lease expenses.

Supplemental balance sheet information related to leases is as follows:

	June 26, 2021	Ľ	December 26, 2020
Operating Leases:			
Operating lease right-of-use assets	\$ 301,440	\$	288,847
Current operating lease liabilities	75,008		64,716
Non-current operating lease liabilities	243,232		238,727
Total operating lease liabilities	\$ 318,240	\$	303,443
Finance Leases:			
Property and equipment, at cost	\$ 11,443	\$	10,683
Accumulated depreciation	(5,170)		(4,277)
Property and equipment, net of accumulated depreciation	\$ 6,273	\$	6,406
Current maturities of long-term debt	\$ 2,420	\$	2,420
Long-term debt	3,281		3,541
Total finance lease liabilities	\$ 5,701	\$	5,961
Weighted Average Remaining Lease Term in Years:			
Operating leases	7.1		7.5
Finance leases	4.0		4.3
Weighted Average Discount Rate:			
Operating leases	2.6%		2.8%
Finance leases	1.8%		2.0% 1.9%
16	1.070		1.970
10			

Supplemental cash flow information related to leases is as follows:

		Six Months Ended		
	J	une 26, 2021		June 27, 2020
Cash paid for amounts included in the measurement of lease liabilities:				
Operating cash flows for operating leases	\$	39,988	\$	38,579
Operating cash flows for finance leases		47		50
Financing cash flows for finance leases		1,407		947
Right-of-use assets obtained in exchange for lease obligations:				
Operating leases	\$	49,226	\$	14,926
Finance leases		1,244		1,814

Maturities of lease liabilities are as follows:

	June 26, 2021				
	 Operating		Finance		
	Leases		Leases		
2021	\$ 42,284	\$	1,384		
2022	72,260		1,930		
2023	49,569		963		
2024	35,148		393		
2025	30,519		337		
Thereafter	118,761		895		
Total future lease payments	 348,541		5,902		
Less: imputed interest	 (30,301)		(201)		
Total	\$ 318,240	\$	5,701		

As of June 26, 2021, we have additional operating leases with total lease payments of \$12.5 million for buildings and vehicles that have not yet commenced. These operating leases will commence subsequent to June 26, 2021, with lease terms of two years to 10 years.

Note 7 – Redeemable Noncontrolling Interests

Some minority stockholders in certain of our subsidiaries have the right, at certain times, to require us to acquire their ownership interest in those entities at fair value. Accounting Standards Codification ("ASC") Topic 480-10 is applicable for noncontrolling interests where we are or may be required to purchase all or a portion of the outstanding interest in a consolidated subsidiary from the noncontrolling interest holder under the terms of a put option contained in contractual agreements. The components of the change in the redeemable noncontrolling interests for the six months ended June 26, 2021 and the year ended December 26, 2020 are presented in the following table:

	June 26, 2021	Ľ	December 26, 2020
Balance, beginning of period	\$ 327,699	\$	287,258
Decrease in redeemable noncontrolling interests due to			
redemptions	(1,130)		(17,241)
Increase in redeemable noncontrolling interests due to business			
acquisitions	140,155		28,387
Net income attributable to redeemable noncontrolling interests	14,033		13,363
Dividends declared	(9,954)		(12,631)
Effect of foreign currency translation gain (loss) attributable to			
redeemable noncontrolling interests	570		(4,279)
Change in fair value of redeemable securities	132,708		32,842
Balance, end of period	\$ 604,081	\$	327,699

Note 8 – Comprehensive Income

Comprehensive income includes certain gains and losses that, under U.S. GAAP, are excluded from net income as such amounts are recorded directly as an adjustment to stockholders' equity.

The following table summarizes our Accumulated other comprehensive loss, net of applicable taxes as of:

	June 26, 2021	December 26, 2020
Attributable to Redeemable noncontrolling interests:		
Foreign currency translation adjustment	\$ (24,047)	\$ (24,617)
Attributable to noncontrolling interests:		
Foreign currency translation adjustment	\$ 466	\$ 235
Attributable to Henry Schein, Inc.:		
Foreign currency translation adjustment	\$ (77,709)	\$ (76,565)
Unrealized loss from foreign currency hedging activities	(9,878)	(11,488)
Unrealized investment gain (loss)	(2)	1
Pension adjustment loss	(19,190)	(20,032)
Accumulated other comprehensive loss	\$ (106,779)	\$ (108,084)
Total Accumulated other comprehensive loss	\$ (130,360)	\$ (132,466)
18		

The following table summarizes the components of comprehensive income, net of applicable taxes as follows:

	Three Mor	nths Ended	Six Months Ended			
	 June 26, 2021	June 27, 2020	June 26, 2021	June 27, 2020		
Net income (loss)	\$ 163,977	\$ (13,267)	\$ 338,905	\$ 120,298		
Foreign currency translation gain (loss)	38,138	34,408	(343)	(54,904)		
Tax effect	-	-	-	-		
Foreign currency translation gain (loss)	 38,138	34,408	(343)	(54,904)		
Unrealized gain (loss) from foreign currency hedging						
activities	(2,438)	(6,733)	2,257	13,500		
Tax effect	687	1,744	(647)	(3,346)		
Unrealized gain (loss) from foreign currency hedging						
activities	 (1,751)	(4,989)	1,610	10,154		
Unrealized investment gain (loss)	4	3	(4)	(8)		
Tax effect	(1)	(1)		1		
Unrealized investment gain (loss)	3	2		(7)		
Pension adjustment gain (loss)	(3)	(350)	1,023	698		
Tax effect	38	125				
Pension adjustment gain (loss)	 35	(225)	842			
Comprehensive income	\$ 200,402	\$ 15,929	\$ 341,011	\$ 76,040		

The change in the unrealized gain (loss) from foreign currency hedging activities during the three months and year ended June 26, 2021, compared to the comparable prior year period, was primarily attributable to a net investment hedge that was entered into during 2019. See <u>Note 14-Derivatives and Hedging Activities</u>

for further information.

Our financial statements are denominated in the U.S. Dollar currency. Fluctuations in the value of foreign currencies as compared to the U.S. Dollar may have a significant impact on our comprehensive income. The foreign currency translation gain (loss) during the six months ended June 26, 2021 and six months ended June 27, 2020 was primarily impacted by changes in foreign currency exchange rates of the Euro, British Pound, Brazilian Real, Australian Dollar and Canadian Dollar.

The following table summarizes our total comprehensive income, net of applicable taxes, as follows:

	Three Months Ended				Six Mont	nded	
	 June 26, 2021		June 27, 2020		June 26, 2021		June 27, 2020
Comprehensive income attributable to							
Henry Schein, Inc.	\$ 185,242	\$	17,600	\$	323,018	\$	87,586
Comprehensive income (loss) attributable to							
noncontrolling interests	1,437		(744)		3,390		(431)
Comprehensive income (loss) attributable to							
Redeemable noncontrolling interests	13,723		(927)		14,603		(11,115)
Comprehensive income	\$ 200,402	\$	15,929	\$	341,011	\$	76,040
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Note 9 – Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value hierarchy distinguishes between (1) market participant assumptions developed based on market data obtained from independent sources (observable inputs) and (2) an entity's own assumptions about market participant assumptions developed based on the best information available in the circumstances (unobservable inputs).

The fair value hierarchy consists of three broad levels, which gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy are described as follows:

• Level 1— Unadjusted quoted prices in active markets for identical assets or liabilities that are accessible at the measurement date.

• Level 2— Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

• Level 3— Inputs that are unobservable for the asset or liability.

The following section describes the fair values of our financial instruments and the methodologies that we used to measure their fair values.

Investments and notes receivable

There are no quoted market prices available for investments in unconsolidated affiliates and notes receivable; however, we believe the carrying amounts are a reasonable estimate of fair value based on the interest rates in the applicable markets.

Debt

The fair value of our debt (including bank credit lines) is classified as Level 3 within the fair value hierarchy as of June 26, 2021 and December 26, 2020 was estimated at \$788.4 million and \$699.0 million, respectively. Factors that we considered when estimating the fair value of our debt include market conditions, such as interest rates and credit spreads.

Derivative contracts

Derivative contracts are valued using quoted market prices and significant other observable and unobservable inputs. We use derivative instruments to minimize our exposure to fluctuations in foreign currency exchange rates. Our derivative instruments primarily include foreign currency forward agreements related to certain intercompany loans, certain forecasted inventory purchase commitments with foreign suppliers, foreign currency forward contracts to hedge a portion of our euro-denominated foreign operations which are designated as net investment hedges and a total return swap for the purpose of economically hedging our unfunded non-qualified supplemental retirement plan and our deferred compensation plan.

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HENRY SCHEIN, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (in thousands, except per share data) (unaudited)

The fair values for the majority of our foreign currency derivative contracts are obtained by comparing our contract rate to a published forward price of the underlying market rates, which is based on market rates for comparable transactions and are classified within Level 2 of the fair value hierarchy. See <u>Note 14-Derivatives and Hedging Activities</u>

for further information.

Redeemable noncontrolling interests

The values for Redeemable noncontrolling interests are classified within Level 3 of the fair value hierarchy and are based on recent transactions and/or implied multiples of earnings. See <u>Note 7–Redeemable Noncontrolling Interests</u>

for additional information.

The following table presents our assets and liabilities that are measured and recognized at fair value on a recurring basis classified under the appropriate level of the fair value hierarchy as of June 26, 2021 and December 26, 2020:

		June 26, 2021							
	Lev	el 1	Level 2		Level 3		Total		
Assets:									
Derivative contracts	\$	- \$	1,471	\$	-	\$	1,471		
Total return swaps			1,317		-		1,317		
Total assets	\$	- \$	2,788	\$		\$	2,788		
Liabilities:									
Derivative contracts	\$	- \$	9,542	\$	-	\$	9,542		
Total liabilities	\$	- \$	9,542	\$	-	\$	9,542		
Redeemable noncontrolling interests	<u>\$</u>	- \$		\$	604,081	\$	604,081		
			December 2	26, 2020	D				
	Lev	el 1	Level 2		Level 3		Total		
Assets:									
Derivative contracts	\$	- \$	1,868	\$	-	\$	1,868		
Total return swaps			1,565		-		1,565		
Total assets	\$	- \$	3,433	\$		\$	3,433		
Liabilities:									
Derivative contracts	\$	- \$	11,765	\$	-	\$	11,765		
Total liabilities	\$	- \$	11,765	\$	-	\$	11,765		
Redeemable noncontrolling interests	<u>\$</u> 21	<u>- \$</u>	<u> </u>	\$	327,699	\$	327,699		
P									

Note 10 – Business Acquisitions

Acquisitions

We completed acquisitions during the six months ended June 26, 2021 which were immaterial to our financial statements. The acquisitions that we completed included companies within our Health care distribution and Technology and value-added services segments. The initial ownership interest we acquired in these companies ranged from approximately 51% to 100%. Acquisitions within our Health care distribution segment included companies that specialize in the distribution of dental products, a provider of home medical supplies, and a provider of product kitting and sterile packaging. Within our Technology and value-added services segment, we acquired companies that focus on dental marketing and website solutions, practice transition services, and business analytics and intelligence software.

The following table summarizes the estimated fair value, as of the date of acquisition, of consideration paid and net assets acquired for acquisitions during the six months ended June 26, 2021. While we use our best estimates and assumptions to accurately value those assets acquired and liabilities assumed at the acquisition date as well as contingent consideration, where applicable, our estimates are inherently uncertain and subject to refinement. As a result, during the measurement period we may record adjustments to the assets acquired and liabilities assumed with the corresponding offset to goodwill within our consolidated balance sheets.

Acquisition consideration:	
Cash	\$ 310,523
Redeemable noncontrolling interests	129,319
Total consideration	439,842
Identifiable assets acquired and liabilities assumed:	
Current assets	107,197
Intangible assets	183,796
Other noncurrent assets	33,959
Current liabilities	(43,781)
Deferred income taxes	(17,442)
Other noncurrent liabilities	(37,462)
Total identifiable net assets	 226,267
Goodwill	213,575
Total net assets acquired	\$ 439,842

The major classes of assets and liabilities that we generally allocate purchase price to, excluding goodwill, include identifiable intangible assets (i.e., trademarks and trade names, customer relationships and lists, non-compete agreements and product development), property, plant and equipment, deferred taxes and other current and long-term assets and liabilities. The estimated fair value of identifiable intangible assets is based on critical estimates, judgments and assumptions derived from analysis of market conditions, discount rates, discounted cash flows, customer retention rates and estimated useful lives.

Some prior owners of acquired subsidiaries are eligible to receive additional purchase price cash consideration if certain financial targets are met. We have accrued liabilities for the estimated fair value of additional purchase price consideration at the time of the acquisition. Any adjustments to these accrual amounts are recorded in our consolidated statements of income. For the six months ended June 26, 2021 and June 27, 2020, there were no material adjustments recorded in our consolidated statements of income relating to changes in estimated contingent purchase price liabilities.

Note 11 – Plans of Restructuring

On November 20, 2019, we committed to a contemplated initiative, intended to mitigate stranded costs associated with the Animal Health Spin-off and to rationalize operations and to provide expense efficiencies. These activities were originally expected to be completed by the end of 2020. In light of the changes to the business environment brought on by the COVID-19 pandemic, we extended such activities to the end of 2021.

During the three months ended June 26, 2021 and June 27, 2020, we recorded restructuring costs of \$0.6 million and \$15.9 million. During the six months ended June 26, 2021 and June 27, 2020, we recorded restructuring costs of \$3.5 million and \$20.7 million. The restructuring costs for these periods included costs for severance benefits and facility exit costs. The costs associated with these restructurings are included in a separate line item, "Restructuring costs" within our consolidated statements of income.

We are currently unable in good faith to make a determination of an estimate of the amount or range of amounts expected to be incurred in connection with these activities in 2021, both with respect to each major type of cost associated therewith and with respect to the total cost, or an estimate of the amount or range of amounts that will result in future cash expenditures.

The following table shows the net amounts expensed and paid for restructuring costs that were incurred during the six months ended June 26, 2021 and during our 2020 fiscal year and the remaining accrued balance of restructuring costs as of June 26, 2021, which is included in Accrued expenses: Other within our consolidated balance sheets:

		Facility		
	Severance	Closing		
	Costs	Costs	Other	Total
Balance, December 28, 2019	\$ 12,911	\$ 826	\$ 73	\$ 13,810
Provision	25,855	5,878	360	32,093
Payments and other adjustments	(26,152)	(6,309)	(329)	(32,790)
Balance, December 26, 2020	\$ 12,614	\$ 395	\$ 104	\$ 13,113
Provision	3,436	(122)	221	3,535
Payments and other adjustments	(12,736)	50	(321)	(13,007)
Balance, June 26, 2021	\$ 3,314	\$ 323	\$ 4	\$ 3,641

The following table shows, by reportable segment, the net amounts expensed and paid for restructuring costs that were incurred during the six months ended June 26, 2021 and during our 2020 fiscal year and the remaining accrued balance of restructuring costs as of June 26, 2021:

				Technology and	
		Health Care	Value-Added		
		Distribution		Services	Total
Balance, December 28, 2019	\$	13,373	\$	437	\$ 13,810
Provision		30,935		1,158	32,093
Payments and other adjustments		(31,484)		(1,306)	(32,790)
Balance, December 26, 2020	\$	12,824	\$	289	\$ 13,113
Provision		3,082		453	3,535
Payments and other adjustments		(12,561)		(446)	(13,007)
Balance, June 26, 2021	\$	3,345	\$	296	\$ 3,641
	23				

Note 12 – Earnings Per Share

Basic earnings per share is computed by dividing net income attributable to Henry Schein, Inc. by the weighted-average number of common shares outstanding for the period. Our diluted earnings per share is computed similarly to basic earnings per share, except that it reflects the effect of common shares issuable for presently unvested restricted stock and restricted stock units and upon exercise of stock options using the treasury stock method in periods in which they have a dilutive effect.

A reconciliation of shares used in calculating earnings per basic and diluted share follows:

	Three Montl	hs Ended	Six Months	Ended	
	June 26, 2021	June 27, 2020	June 26, 2021	June 27, 2020	
Basic	140,358	142,350	141,316	142,654	
Effect of dilutive securities:					
Stock options, restricted stock and restricted stock units	1,299	-	1,222	-	
Diluted	141,657	142,350	142,538	142,654	
	24				

Note 13 – Income Taxes

For the six months ended June 26, 2021 our effective tax rate was 24.3% compared to 24.2% for the prior year period. The difference between our effective tax rates and the federal statutory tax rate for the six months ended June 26, 2021 primarily relates to state and foreign income taxes, interest expense and tax charges and credits associated with legal entity reorganizations. The difference between our effective tax rate and the federal statutory tax rate for the six months ended June 27, 2020 primarily relates to state and foreign income taxes and interest expense, tax charges and credits associated with legal entity reorganizations outside the U.S and a valuation allowance recognized on a portion of a deferred tax asset.

The American Rescue Plan Act of 2021 ("ARPA") was signed into law on March 11, 2021. The ARPA included a corporate income tax provision to further limit the deductibility of compensation under Section 162(m) for tax years starting after December 31, 2026. Section 162(m) generally limits the deductibility of compensation paid to covered employees of publicly held corporations. Covered employees include the CEO, CFO and the three highest paid officers. The ARPA expands the group of covered employees to additionally include five of the highest paid employees.

On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") was enacted in response to the COVID-19 pandemic. The CARES Act includes, but is not limited to, certain income tax provisions that modify the Section 163(j) limitation of business interest and net operating loss carryover and carryback rules. We have analyzed the income tax provisions of the CARES Act and have accounted for the impact in the six months ended June 27, 2020, which did not have a material impact on our consolidated financial statements. There are certain other non-income tax benefits available to us under the CARES Act that require further clarification or interpretation that may affect our consolidated financial statements in the future.

The total amount of unrecognized tax benefits, which are included in "Other liabilities" within our consolidated balance sheets, as of June 26, 2021 was approximately \$79.3 million, of which \$63.9 million would affect the effective tax rate if recognized. It is possible that the amount of unrecognized tax benefits will change in the next 12 months, which may result in a material impact on our consolidated statements of income.

The tax years subject to examination by major tax jurisdictions include years 2017 and forward by the U.S Internal Revenue Service (the "IRS") as well as the years 2008 and forward for certain states and certain foreign jurisdictions. All tax returns audited by the IRS are officially closed through 2016. During the quarter ended June 26, 2021 we reached a resolution with the Appellate Division for all remaining outstanding issues for 2012 and 2013. The resolution did not have a material impact to our consolidated financial statements. We reached a settlement with the U.S. Competent Authority to resolve certain transfer pricing issues related to 2012 and 2013 in the quarter ended December 28, 2019. During the quarter ended September 26, 2020 we finalized negotiations with the Advance Pricing Division and reached an agreement on an appropriate transfer pricing methodology for the years 2014-2025. The objective of this resolution was to mitigate future transfer pricing audit adjustments. In the fourth quarter of 2020, we reached a favorable resolution with the IRS relating to select audit years.

The total amounts of interest and penalties are classified as a component of the provision for income taxes. The amount of tax interest expense/(credit) was approximately \$(2.7) million for the six months ended June 26, 2021, and \$1.8 million for the six months ended June 27, 2020. The total amount of accrued interest is included in "Other liabilities," and was approximately \$11.3 million as of June 26, 2021 and \$14.0 million as of December 26, 2020. No penalties were accrued for the periods presented.

Note 14 – Derivatives and Hedging Activities

We are exposed to market risks as well as changes in foreign currency exchange rates as measured against the U.S. dollar and each other, and changes to the credit risk of the derivative counterparties. We attempt to minimize these risks by primarily using foreign currency forward contracts and by maintaining counter-party credit limits. These hedging activities provide only limited protection against currency exchange and credit risks. Factors that could influence the effectiveness of our hedging programs include currency markets and availability of hedging instruments and liquidity of the credit markets. All foreign currency forward contracts that we enter into are components of hedging programs and are entered into for the sole purpose of hedging an existing or anticipated currency exposure. We do not enter into such contracts for speculative purposes and we manage our credit risks by diversifying our counterparties, maintaining a strong balance sheet and having multiple sources of capital.

During 2019 we entered into foreign currency forward contracts to hedge a portion of our euro-denominated foreign operations which are designated as net investment hedges. These net investment hedges offset the change in the U.S dollar value of our investment in certain euro-functional currency subsidiaries due to fluctuating foreign exchange rates. Gains and losses related to these net investment hedges are recorded in Accumulated other comprehensive loss within our consolidated balance sheets. Amounts excluded from the assessment of hedge effectiveness are included in interest expense within our consolidated statements of income. The aggregate notional value of this net investment hedge, which matures on November 16, 2023, is approximately €200 million. During the three months ended June 26, 2021 and June 27, 2020, we recognized approximately \$1.1 million and \$1.2 million, respectively, of interest savings as a result of this net investment hedge.

On March 20, 2020, we entered into a total return swap for the purpose of economically hedging our unfunded non-qualified supplemental retirement plan ("SERP") and our deferred compensation plan ("DCP"). This swap will offset changes in our SERP and DCP liabilities. At the inception, the notional value of the investments in these plans was \$43.4 million. At June 26, 2021, the notional value of the investments in these plans was \$43.4 million. At June 26, 2021, the notional value of the investments in these plans was \$84.8 million. At June 26, 2021, the financing blended rate for this swap was based on LIBOR of 0.09% plus 0.47%, for a combined rate of 0.56%. For the three months and six months ended June 26, 2021, we have recorded a gain, within the selling, general and administrative line item in our consolidated statement of income, of approximately \$5.4 million and \$8.1 million, respectively, net of transaction costs, related to this undesignated swap. For the three months and six months ended June 27, 2020, we have recorded a gain, within the selling, general and administrative line item in our consolidated statement of income, of approximately \$6.7 million and \$10.3 million, respectively, net of transaction costs, related to this undesignated swap. This swap is expected to be renewed on an annual basis after its current expiration date of March 29, 2022, and is expected to result in a neutral impact to our results of operations.

Fluctuations in the value of certain foreign currencies as compared to the U.S. dollar may positively or negatively affect our revenues, gross margins, operating expenses and retained earnings, all of which are expressed in U.S. dollars. Where we deem it prudent, we engage in hedging programs using primarily foreign currency forward contracts aimed at limiting the impact of foreign currency exchange rate fluctuations on earnings. We purchase short-term (i.e., generally 18 months or less) foreign currency forward contracts to protect against currency exchange risks associated with intercompany loans due from our international subsidiaries and the payment of merchandise purchases to our foreign suppliers. We do not hedge the translation of foreign currency profits into U.S. dollars, as we regard this as an accounting exposure, not an economic exposure. Our hedging activities have historically not had a material impact on our consolidated financial statements. Accordingly, additional disclosures related to derivatives and hedging activities required by ASC 815 have been omitted.



Note 15 – Stock-Based Compensation

Our accompanying consolidated statements of income reflect pre-tax share-based compensation expense of \$17.4 million (\$13.3 million after-tax) and \$30.2 million (\$22.8 million after-tax) for the three and six months ended June 26, 2021, respectively. For the three and six months ended June 27, 2020 we recorded pre-tax share-based compensation expense of \$5.2 million (\$4.2 million after-tax) and a credit of \$12.4 million (\$9.4 million after-tax), respectively. The \$12.4 million credit for share-based compensation during the six months ended June 27, 2020 reflected our reduced estimate in expected achievement of performance-based targets resulting from the impact of COVID-19.

Our accompanying consolidated statements of cash flows present our stock-based compensation expense (credit) as an adjustment to reconcile net income to net cash provided by operating activities for all periods presented. In the accompanying consolidated statements of cash flows, there were no benefits associated with tax deductions in excess of recognized compensation as a cash inflow from financing activities for the six months ended June 26, 2021 and June 27, 2020, respectively.

Stock-based compensation represents the cost related to stock-based awards granted to employees and non-employee directors. We measure stock-based compensation at the grant date, based on the estimated fair value of the award, and recognize the cost (net of estimated forfeitures) as compensation expense over the requisite service period. Our stock-based compensation expense is reflected in selling, general and administrative expenses in our consolidated statements of income.

Stock-based awards are provided to certain employees and non-employee directors under the terms of our 2020 Stock Incentive Plan and our 2015 Non-Employee Director Stock Incentive Plan (together, the "Plans"). The Plans are administered by the Compensation Committee of the Board of Directors (the "Compensation Committee"). Historically, equity-based awards have been granted solely in the form of restricted stock units ("RSUs"). However, beginning in 2021, our equity-based awards have been granted in the form of RSUs and non-qualified stock options.

Grants of RSUs are stock-based awards granted to recipients with specified vesting provisions. In the case of RSUs, common stock is generally delivered on or following satisfaction of vesting conditions. We issue RSUs that vest solely based on the recipient's continued service over time (primarily four-year cliff vesting, except for grants made under the 2015 Non-Employee Director Stock Incentive Plan, which are primarily 12-month cliff vesting), and RSUs that vest based on our achieving specified performance measurements and the recipient's continued service over time (primarily three-year cliff vesting). For these RSUs, we recognize the cost as compensation expense on a straight-line basis.

During the three months ended March 27, 2021, as a result of the continuing economic risk and uncertainty resulting from the ongoing COVID-19 pandemic, the Compensation Committee decided to adjust the form of awards granted under our 2021 long-term incentive program for our 2021 fiscal year in a manner that focuses on our long-term value by granting stock options and time-based RSUs rather than performance-based RSUs. Stock options are awards that allow the recipient to purchase shares of our common stock at a fixed price following vesting of the stock options. Stock options are granted at an exercise price equal to our closing stock price on the date of grant. Stock options issued during 2021 vest one-third per year based on the recipient's continued service, subject to the terms and conditions of the Plans, are fully vested three years from the grant date and have a contractual term of ten years from the grant date, subject to earlier termination of the term upon certain events. Compensation expense for these stock options is recognized using a graded vesting method. We estimate the fair value of stock options using the Black-Scholes valuation model.

In addition to equity-based awards under the 2021 long-term incentive program under the 2020 Stock Incentive Plan, the Compensation Committee granted a Special Pandemic Recognition Award under the 2020 Stock Incentive Plan to recipients of performance-based RSUs under the 2018 long-term incentive program. These awards will vest 50% on the first anniversary of the grant date and 50% on the second anniversary of the grant date and are recorded as compensation expense using a graded vesting method.

With respect to time-based RSUs, we estimate the fair value on the date of grant based on our closing stock price at time of grant. With respect to performance-based RSUs, the number of shares that ultimately vest and are received by the recipient is based upon our performance as measured against specified targets over a specified period, as determined by the Compensation Committee. Although there is no guarantee that performance targets will be achieved, we estimate the fair value of performance-based RSUs based on our closing stock price at time of grant.

The Plans provide for adjustments to the performance-based restricted stock units targets for significant events, including, without limitation, acquisitions, divestitures, new business ventures, certain capital transactions (including share repurchases), restructuring costs, if any, certain litigation settlements or payments, if any, changes in accounting principles or in applicable laws or regulations, changes in income tax rates in certain markets and foreign exchange fluctuations. Over the performance period, the number of shares of common stock that will ultimately vest and be issued and the related compensation expense is adjusted upward or downward based upon our estimation of achieving such performance targets. The ultimate number of shares delivered to recipients and the related compensation cost recognized as an expense will be based on our actual performance metrics as defined under the Plans.

Total unrecognized compensation cost related to unvested awards as of June 26, 2021 was \$99.0 million, which is expected to be recognized over a weighted-average period of approximately 2.5 years.

The following weighted-average assumptions were used in determining the most recent fair values of stock options using the Black-Scholes valuation model:

Expected dividend yield	0.0%
Expected stock price volatility	26.60%
Risk-free interest rate	0.94%
Expected life of options (years)	6.00

We have not declared cash dividends on our stock in the past and we do not anticipate declaring cash dividends in the foreseeable future. The expected stock price volatility is based on implied volatilities from traded options on our stock, historical volatility of our stock, and other factors. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant in conjunction with considering the expected life of options. The 6-year expected life of the options was determined using the simplified method for estimating the expected term as permitted under SAB Topic 14. Estimates of fair value are not intended to predict actual future events or the value ultimately realized by recipients of stock options, and subsequent events are not indicative of the reasonableness of the original estimates of fair value made by us.

The following table summarizes stock option activity under the Plans during the six months ended June 26, 2021:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life in Years	Aggregate Intrinsic Value
Outstanding at beginning of period	- \$	-		
Granted	794	62.82		
Exercised	-	-		
Forfeited	(2)	62.71		
Outstanding at end of period	792 \$	62.82	9.7	\$ 12.21
Options exercisable at end of period	1 \$	-	-	\$-

The following tables summarize the activity of our unvested RSUs for the six months ended June 26, 2021:

	Time-Based Restricted Stock Units					
			Weighted Average			
		Grant Date Fair			Intrinsic Value	
	Shares/Units	Value Per Share			Per Share	
Outstanding at beginning of period	1,459	\$	57.61			
Granted	821		63.02			
Vested	(266)		66.85			
Forfeited	(19)		60.47			
Outstanding at end of period	1,995	\$	58.64	\$	75.01	

	Performance-Based Restricted Stock Units					
			Weighted Average			
		Grant Date Fair			Intrinsic Value	
	Shares/Units	Value Per Share			Per Share	
Outstanding at beginning of period	136	\$	53.52			
Granted	286		58.60			
Vested	(83)		52.30			
Forfeited	(9)		59.46			
Outstanding at end of period	330	\$	59.50	\$	75.01	

Note 16 – Supplemental Cash Flow Information

Cash paid for interest and income taxes was:

	Six Months Ended			
	 June 26, 2021		June 27, 2020	
Interest	\$ 13,605	\$	16,925	
Income taxes	134,232		31,553	

During the six months ended June 26, 2021 and June 27, 2020, we had a \$2.3 million and \$13.5 million of non-cash net unrealized gains related to foreign currency hedging activities, respectively.

Note 17 – Legal Proceedings

On August 31, 2012, Archer and White Sales, Inc. ("Archer") filed a complaint against Henry Schein, Inc. as well as Danaher Corporation and its subsidiaries Instrumentarium Dental, Inc., Dental Equipment, LLC, Kavo Dental Technologies, LLC and Dental Imaging Technologies Corporation (collectively, the "Danaher Defendants") in the U.S. District Court for the Eastern District of Texas, Civil Action No. 2:12-CV-00572-JRG, styled as an antitrust action under Section 1 of the Sherman Act, and the Texas Free Enterprise Antitrust Act. Archer alleged a conspiracy between Henry Schein, an unnamed company and the Danaher Defendants to terminate or limit Archer's distribution rights. On August 1, 2017, Archer filed an amended complaint, adding Patterson Companies, Inc. ("Patterson") and Benco Dental Supply Co. ("Benco") as defendants, and alleging that Henry Schein, Patterson, Benco and Burkhart Dental Supply conspired to fix prices and refused to compete with each other for sales of dental equipment to dental professionals and agreed to enlist their common suppliers, the Danaher Defendants, to join a price-fixing conspiracy and boycott by reducing the distribution territory of, and eventually terminating, their price-cutting competing distributor Archer. Archer sought damages in an amount to be proved at trial, to be trebled with interest and costs, including attorneys' fees, jointly and severally, as well as injunctive relief. On October 30, 2017, Archer filed a second amended complaint, to add additional allegations that it believes support its claims. The named parties and causes of action were the same as the August 1, 2017 amended complaint.

On October 1, 2012, we filed a motion for an order: (i) compelling Archer to arbitrate its claims against us; (2) staying all proceedings pending arbitration; and (3) joining the Danaher Defendants' motion to arbitrate and stay. On May 28, 2013, the Magistrate Judge granted the motions to arbitrate and stayed proceedings pending arbitration. On June 10, 2013, Archer moved for reconsideration before the District Court judge. On December 7, 2016, the District Court Judge granted Archer's motion for reconsideration and lifted the stay. Defendants appealed the District Court's order. On December 21, 2017, the U.S. Court of Appeals for the Fifth Circuit affirmed the District Court's order denying the motions to compel arbitration. On June 25, 2018, the Supreme Court of the United States granted defendants' petition for writ of certiorari. On October 29, 2018, the Supreme Court heard oral arguments. On January 8, 2019, the Supreme Court issued its published decision vacating the judgment of the Fifth Circuit and remanding the case to the Fifth Circuit for further proceedings consistent with the Supreme Court's opinion. On April 2, 2019, the District Court stayed the proceeding in the trial court pending resolution by the Fifth Circuit. The Fifth Circuit heard oral argument on May 1, 2019 on whether the case should be arbitrated. The Fifth Circuit issued its opinion on August 14, 2019 affirming the District Court's order denying defendants' motions to compel arbitration. Defendants filed a petition for rehearing en banc before the Fifth Circuit. The Fifth Circuit denied that petition. On October 1, 2019, the District Court set the case for trial on February 3, 2020, which was subsequently moved to January 29, 2020. On January 24, 2020 the Supreme Court granted our motion to stay the District Court proceedings, pending the disposition of our petition for writ of certiorari, which was filed on January 31, 2020. Archer conditionally cross petitioned for certiorari on an arbitration issue on March 2, 2020. On June 15, 2020, the Supreme Court granted our petition for writ of certiorari, and denied Archer's conditional petition for certiorari, and thus the District Court proceedings remained stayed. After briefing from the parties and several amici, the case was argued before the Supreme Court on December 8, 2020. On January 25, 2021, the Supreme Court dismissed the writ of certiorari as improvidently granted. That action dissolved the stay the Supreme Court had previously granted. The U.S. District Court for the Eastern District of Texas then set the case for trial, and jury selection was scheduled to begin on June 1, 2021. Patterson and the Danaher Defendants settled with Archer and they have been dismissed from the case with prejudice. Benco settled

the case with the plaintiff. Henry Schein and the plaintiff settled this matter for an amount that is not material to the Company. The court dismissed the case with prejudice on May 25, 2021.

On May 29, 2018, an amended complaint was filed in the MultiDistrict Litigation ("MDL") proceeding In Re National Prescription Opiate Litigation (MDL No. 2804; Case No. 17-md-2804) in an action entitled The County of Summit, Ohio et al. v. Purdue Pharma, L.P., et al., Civil Action No. 1:18-op-45090-DAP ("County of Summit Action"), in the U.S. District Court for the Northern District of Ohio, adding Henry Schein, Inc., Henry Schein Medical Systems, Inc. and others as defendants. Summit County alleged that manufacturers of prescription opioid drugs engaged in a false advertising campaign to expand the market for such drugs and their own market share and that the entities in the supply chain (including Henry Schein, Inc. and Henry Schein Medical Systems, Inc.) reaped financial rewards by refusing or otherwise failing to monitor appropriately and restrict the improper distribution of those drugs. On October 29, 2019, the Company was dismissed with prejudice from this lawsuit. Henry Schein, working with Summit County, donated \$1 million to a foundation and paid \$250,000 of Summit County's expenses, as described in our prior filings with the SEC.

In addition to the County of Summit Action, Henry Schein and/or one or more of its affiliated companies have been named as a defendant in multiple lawsuits (currently less than one-hundred and fifty (150)), which allege claims similar to those alleged in the County of Summit Action. These actions consist of some that have been consolidated within the MDL and are currently abated for discovery purposes, and others which remain pending in state courts and are proceeding independently and outside of the MDL. On October 9, 2020, the Circuit Court of the 17th Judicial Circuit in and for Broward County, Florida, Case No. CACE19018882, granted Henry Schein's motion to dismiss the claims brought against it in the action filed by North Broward Hospital District et. al. The Florida court gave plaintiffs until November 24, 2020 to replead their claims against Henry Schein. On January 8, 2021. Henry Schein filed a motion to dismiss the Amended Complaint. By Order entered on March 24, 2021. the Circuit Court of Washington County, Arkansas, Case No. 72-CV20-156, granted Henry Schein's motion to dismiss the claims brought against it in the action filed by Fayetteville Arkansas Hospital Company, LLC, et al. The Arkansas plaintiffs filed an amended complaint on July 29, 2021 and did not name Henry Schein as a defendant. An action filed by Tucson Medical Center et al. was previously scheduled for trial beginning on June 1, 2021 but the court has vacated that trial date. At this time, the only cases set for trial are the actions filed by West Virginia University Hospitals, Inc. et al., which is currently scheduled for a non-jury liability trial on plaintiffs' public nuisance claims on November 1, 2021, and DCH Health Care Authority, et al., which is currently scheduled for a liability jury trial on plaintiffs' public nuisance claims on July 18, 2022. Of Henry Schein's 2020 revenue of approximately \$10.1 billion from continuing operations, sales of opioids represented less than one-tenth of 1 percent. Opioids represent a negligible part of our business. We intend to defend ourselves vigorously against these actions.

On September 30, 2019, the City of Hollywood Police Officers Retirement System, individually and on behalf of all others similarly situated, filed a putative class action complaint for violation of the federal securities laws against Henry Schein, Inc., Covetrus, Inc., and Benjamin Shaw and Christine Komola (Covetrus's then Chief Executive Officer and Chief Financial Officer, respectively) in the U.S. District Court for the Eastern District of New York, Case No. 2:19-cv-05530-FB-RLM. The complaint seeks to certify a class consisting of all persons and entities who, subject to certain exclusions, purchased or otherwise acquired Covetrus common stock from February 8, 2019 through August 12, 2019. The case relates to the Animal Health Spin-off and Merger of the Henry Schein Animal Health Business with Vets First Choice in February 2019. The complaint alleges violations of Sections 10(b) and 20(a) of the

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HENRY SCHEIN, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (in thousands, except per share data) (unaudited)

Securities Exchange Act of 1934, as amended, and Securities and Exchange Commission Rule 10b-5 and asserts that defendants' statements in the offering documents and after the transaction were materially false and misleading because they purportedly overstated Covetrus's capabilities as to inventory management and supply-chain services, understated the costs of integrating the Henry Schein Animal Health Business and Vets First Choice, understated Covetrus's separation costs from Henry Schein, and understated the impact on earnings from online competition and alternative distribution channels and from the loss of an allegedly large customer in North America just before the Separation and Merger. The complaint seeks unspecified monetary damages and a jury trial. Pursuant to the provisions of the PSLRA, the court appointed lead plaintiff and lead counsel on December 23, 2019. Lead plaintiff filed a Consolidated Class Action Complaint on February 21, 2020. Lead plaintiff added Steve Paladino, our Chief Financial Officer, as a defendant in the action. Lead plaintiff filed an Amended Consolidated Class Action Complaint on May 21, 2020, in which it added a claim that Mr. Paladino is a "control person" of Covetrus. We intend to defend ourselves vigorously against this action.

On February 5, 2021, Jack Garnsey filed a putative shareholder derivative action on behalf of Covetrus, Inc. in the U.S. District Court for the Eastern District of New York, naming as defendants Benjamin Shaw, Christine T. Komola, Steven Paladino, Betsy Atkins, Deborah G. Ellinger, Sandra L. Helton, Philip A. Laskaway, Mark J. Manoff, Edward M. McNamara, Ravi Sachdev, David E. Shaw, Benjamin Wolin, and Henry Schein, Inc., with Covetrus, Inc. named as a nominal defendant. The complaint alleges that the individual defendants breached their fiduciary duties under state law in connection with the same allegations asserted in the City of Hollywood securities class action described above and further alleges that Henry Schein aided and abetted such breaches. The complaint also asserts claims for contribution under the federal securities laws against Henry Schein and other defendants, also arising out of the allegations in the City of Hollywood lawsuit. The complaint seeks declaratory, injunctive, and monetary relief. We intend to defend ourselves vigorously against this action. On April 8, 2021 the Court entered an order staying the Garnsey action until forty-five (45) days after a decision is issued finally resolving the motions to dismiss in the City of Hollywood Class Action.

From time to time, we may become a party to other legal proceedings, including, without limitation, product liability claims, employment matters, commercial disputes, governmental inquiries and investigations (which may in some cases involve our entering into settlement arrangements or consent decrees), and other matters arising out of the ordinary course of our business. While the results of any legal proceeding cannot be predicted with certainty, in our opinion none of these other pending matters are currently anticipated to have a material adverse effect on our consolidated financial position, liquidity or results of operations.

As of June 26, 2021, we had accrued our best estimate of potential losses relating to claims that were probable to result in liability and for which we were able to reasonably estimate a loss. This accrued amount, as well as related expenses, was not material to our financial position, results of operations or cash flows. Our method for determining estimated losses considers currently available facts, presently enacted laws and regulations and other factors, including probable recoveries from third parties.

Note 18 – Related Party Transactions

On February 7, 2019 (the "Distribution Date"), we completed the separation (the "Separation") and subsequent merger ("Merger") of our animal health business (the "Henry Schein Animal Health Business") with Direct Vet Marketing, Inc. (d/b/a Vets First Choice, "Vets First Choice"). This was accomplished by a series of transactions among us, Vets First Choice, Covetrus, Inc. (f/k/a HS Spinco, Inc. "Covetrus"), a wholly owned subsidiary of ours

prior to the Distribution Date, and HS Merger Sub, Inc., a wholly owned subsidiary of Covetrus. In connection with the Separation, we contributed, assigned and transferred to Covetrus certain applicable assets, liabilities and capital stock or other ownership interests relating to the Henry Schein Animal Health Business. On the Distribution Date, we received a tax-free distribution of \$1,120 million from Covetrus pursuant to certain debt financing incurred by Covetrus. On the Distribution Date and prior to the Animal Health Spin-off, Covetrus issued shares of Covetrus common stock to certain institutional accredited investors for \$361.1 million (the "Share Sale"). The proceeds of the Share Sale were paid to Covetrus and distributed to us. Subsequent to the Share Sale, we distributed, on a pro rata basis, all of the shares of the common stock of Covetrus held by us to our stockholders of record as of the close of business on January 17, 2019 (the "Animal Health Spin-off").

In connection with the completion of the Animal Health Spin-off during our 2019 fiscal year, we entered into a transition services agreement with Covetrus under which we agreed to provide certain transition services for up to twenty-four months in areas such as information technology, finance and accounting, human resources, supply chain, and real estate and facility services. Services provided under this transition services agreement ended in December 2020. During the three and six months ended June 27, 2020, we recorded approximately \$4.3 million and \$8.8 million, respectively, of fees for these services. Covetrus also purchased certain products from us pursuant to the transition services agreement, which ended in December 2020. During the three and six months ended June 27, 2020, net sales to Covetrus were approximately \$20.1 million and \$41.2 million, respectively.

In connection with the formation of Henry Schein One, LLC, our joint venture with Internet Brands, which was formed on July 1, 2018, we entered into a ten-year royalty agreement with Internet Brands whereby we will pay Internet Brands approximately \$31.0 million annually for the use of their intellectual property. During the three and six months ended June 26, 2021, we recorded \$7.8 million and \$15.6 million, respectively in connection with costs related to this royalty agreement. During the three and six months ended June 27, 2020, we recorded \$7.8 million and \$15.6 million, respectively in connection with costs related to this royalty agreement. As of June 26, 2021 and December 26, 2020, Henry Schein One, LLC had a net (payable) receivable balance due (to) from Internet Brands of \$(6.3) million and \$4.7 million, respectively, comprised of amounts related to results of operations and the royalty agreement.

During our normal course of business, we have interests in entities that we account for under the equity accounting method. During the three and six months ended June 26, 2021, we recorded net sales of \$18.0 million and \$33.4 million, respectively, to such entities. During the three and six months ended June 27, 2020, we recorded net sales of \$9.1 million and \$24.5 million, respectively, to such entities. During the three and six months ended June 26, 2021, we purchased \$5.3 million and \$9.1 million, respectively, from such entities. During the three and six months ended June 27, 2020, we purchased \$1.7 million and \$4.5 million, respectively, from such entities. At June 26, 2021 and December 26, 2020, in the aggregate we had \$42.0 million and \$36.4 million, due from our equity affiliates, and \$10.1 million and \$8.6 million due to our equity affiliates, respectively.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Cautionary Note Regarding Forward-Looking Statements

In accordance with the "Safe Harbor" provisions of the Private Securities Litigation Reform Act of 1995, we provide the following cautionary remarks regarding important factors that, among others, could cause future results to differ materially from the forward-looking statements, expectations and assumptions expressed or implied herein. All forward-looking statements made by us are subject to risks and uncertainties and are not guarantees of future performance. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance and achievements or industry results to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. These statements are generally identified by the use of such terms as "may," "could," "expect," "intend," "believe," "plan," "estimate," "forecast," "project," "anticipate," "to be," "to make" or other comparable terms. Factors that could cause or contribute to such differences include, but are not limited to, those discussed in the documents we file with the Securities and Exchange Commission (SEC), including our Annual Report on Form 10-K. Forward looking statements include the overall impact of the Novel Coronavirus Disease 2019 (COVID-19) on the Company, its results of operations, liquidity, and financial condition (including any estimates of the impact on these items), the rate and consistency with which dental and other practices resume or maintain normal operations in the United States and internationally, expectations regarding personal protective equipment ("PPE") and COVID-19 related product sales and inventory levels and whether additional resurgences or variants of the virus will adversely impact the resumption of normal operations, the impact of restructuring programs as well as of any future acquisitions, and more generally current expectations regarding performance in current and future periods. Forward looking statements also include the (i) ability of the Company to make additional testing available, the nature of those tests and the number of tests intended to be made available and the timing for availability, the nature of the target market, as well as the efficacy or relative efficacy of the test results given that the test efficacy has not been, or will not have been, independently verified under normal FDA procedures and (ii) potential for the Company to distribute the COVID-19 vaccines and ancillary supplies.

Risk factors and uncertainties that could cause actual results to differ materially from current and historical results include, but are not limited to: risks associated with COVID-19 and any variants thereof, as well as other disease outbreaks, epidemics, pandemics, or similar wide spread public health concerns and other natural disasters or acts of terrorism; our dependence on third parties for the manufacture and supply of our products; our ability to develop or acquire and maintain and protect new products (particularly technology products) and technologies that achieve market acceptance with acceptable margins; transitional challenges associated with acquisitions, dispositions and joint ventures, including the failure to achieve anticipated synergies/benefits; financial and tax risks associated with acquisitions, dispositions and joint ventures; certain provisions in our governing documents that may discourage third-party acquisitions of us; effects of a highly competitive (including, without limitation, competition from third-party online commerce sites) and consolidating market; the potential repeal or judicial prohibition on implementation of the Affordable Care Act; changes in the health care industry; risks from expansion of customer purchasing power and multi-tiered costing structures; increases in shipping costs for our products or other service issues with our third-party shippers; general global macro-economic and political conditions, including international trade agreements and potential trade barriers; failure to comply with existing and future regulatory requirements; risks associated with the EU Medical Device Regulation; failure to comply with laws and regulations relating to health care fraud or other laws and regulations; failure to comply with laws and regulations relating to the confidentiality of sensitive personal information or standards in electronic health records or transmissions; changes in tax legislation; litigation risks; new or unanticipated litigation developments and the status of litigation matters; cyberattacks or other privacy or data security breaches; risks associated with our global operations; our dependence on our senior management, as well as employee hiring and retention; and disruptions in financial markets. The order in which these factors appear should not be construed to indicate their relative importance or priority.

We caution that these factors may not be exhaustive and that many of these factors are beyond our ability to control or predict. Accordingly, any forward-looking statements contained herein should not be relied upon as a prediction of actual results. We undertake no duty and have no obligation to update forward-looking statements.

Where You Can Find Important Information

We may disclose important information through one or more of the following channels: SEC filings, public conference calls and webcasts, press releases, the investor relations page of our website (www.henryschein.com) and the social media channels identified on the Newsroom page of our website.

Recent Developments

COVID-19 Pandemic

In March 2020, the World Health Organization declared COVID-19 a pandemic. The COVID-19 pandemic negatively impacted the global economy, disrupted global supply chains and created significant volatility and disruption of global financial markets. In response, many countries implemented business closures and restrictions, stay-at-home and social distancing ordinances and similar measures to combat the pandemic, which significantly impacted global business and dramatically reduced demand for dental products and certain medical products in the second quarter of 2020. Demand increased in the second half of 2020 and continued into the first half of 2021, resulting in growth over the prior year driven by sales of PPE and COVID-19 related products.

Our consolidated financial statements reflect estimates and assumptions made by us that affect, among other things, our goodwill, longlived asset and indefinite-lived intangible asset valuation; inventory valuation; equity investment valuation; assessment of the annual effective tax rate; valuation of deferred income taxes and income tax contingencies; the allowance for doubtful accounts; hedging activity; vendor rebates; measurement of compensation cost for certain share-based performance awards and cash bonus plans; and pension plan assumptions. Due to the significant uncertainty surrounding the future impact of COVID-19, our judgments regarding estimates and impairments could change in the future. In addition, the impact of COVID-19 had a material adverse effect on our business, results of operations and cash flows in the second quarter of 2020. In the latter half of the second quarter of 2020, dental and medical practices began to re-open worldwide, and continued to do so during the second half of 2020. During the first half of 2021, patient traffic levels returned to levels approaching pre-pandemic levels. There is an ongoing risk that the COVID-19 pandemic may again have a material adverse effect on our business, results of operations and cash flows and may result in a material adverse effect on our financial condition and liquidity. However, the extent of the potential impact cannot be reasonably estimated at this time.

Executive-Level Overview

Henry Schein, Inc. is a solutions company for health care professionals powered by a network of people and technology. We believe we are the world's largest provider of health care products and services primarily to office-based dental and medical practitioners, as well as alternate sites of care. We serve more than one million customers worldwide including dental practitioners and laboratories and physician practices, as well as government, institutional health care clinics and other alternate care clinics. We believe that we have a strong brand identity due to our more than 88 years of experience distributing health care products.

We are headquartered in Melville, New York, employ approximately 21,000 people (of which more than 10,200 are based outside the United States) and have operations or affiliates in 32 countries and territories, including the United States, Australia, Austria, Belgium, Brazil, Canada, Chile, China, the Czech Republic, France, Germany, Hong Kong SAR, Ireland, Israel, Italy, Japan, Liechtenstein, Luxembourg, Malaysia, Mexico, the Netherlands, New Zealand, Poland, Portugal, Singapore, South Africa, Spain, Sweden, Switzerland, Thailand, United Arab Emirates and the United Kingdom.

We have established strategically located distribution centers around the world to enable us to better serve our customers and increase our operating efficiency. This infrastructure, together with broad product and service offerings at competitive prices, and a strong commitment to customer service, enables us to be a single source of supply for our customers' needs. Our infrastructure also allows us to provide convenient ordering and rapid, accurate and complete order fulfillment.

We conduct our business through two reportable segments: (i) health care distribution and (ii) technology and value-added services. These segments offer different products and services to the same customer base.

The health care distribution reportable segment aggregates our global dental and medical operating segments. This segment distributes consumable products, small equipment, laboratory products, large equipment, equipment repair services, branded and generic pharmaceuticals, vaccines, surgical products, diagnostic tests, infection-control products and vitamins. Our global dental group serves office-based dental practitioners, dental laboratories, schools and other institutions. Our global medical group serves office-based medical practitioners, other alternate-care settings and other institutions.

Our global technology and value-added services group provides software, technology and other value-added services to health care practitioners. Our technology group offerings include practice management software systems for dental and medical practitioners. Our value-added practice solutions include financial services on a non-recourse basis, e-services, practice technology, network and hardware services, as well as continuing education services for practitioners.

Industry Overview

In recent years, the health care industry has increasingly focused on cost containment. This trend has benefited distributors capable of providing a broad array of products and services at low prices. It also has accelerated the growth of HMOs, group practices, other managed care accounts and collective buying groups, which, in addition to their emphasis on obtaining products at competitive prices, tend to favor distributors capable of providing specialized management information support. We believe that the trend towards cost containment has the potential to favorably affect demand for technology solutions, including software, which can enhance the efficiency and facilitation of practice management.

Our operating results in recent years have been significantly affected by strategies and transactions that we undertook to expand our business, domestically and internationally, in part to address significant changes in the health care industry, including consolidation of health care distribution companies, health care reform, trends toward managed care, cuts in Medicare and collective purchasing arrangements.

Our current and future results have been and could be impacted by the COVID-19 pandemic, the current economic environment and continued economic and public health uncertainty. Since the onset of the COVID-19 pandemic in early 2020, we have been carefully monitoring its impact on our global operations and have taken appropriate steps

to minimize the risk to our employees. We have seen and continue to see changes in demand trends for some of our products and services as rates of infection fluctuate, new strains or variants of COVID-19 emerge and spread, vaccine uptake increases, governments adapt their approaches to combatting the virus, and local conditions change across geographies. As a result, we expect to see continued volatility through at least the duration of the pandemic.

Industry Consolidation

The health care products distribution industry, as it relates to office-based health care practitioners, is fragmented and diverse. The industry ranges from sole practitioners working out of relatively small offices to group practices or service organizations ranging in size from a few practitioners to a large number of practitioners who have combined or otherwise associated their practices.

Due in part to the inability of office-based health care practitioners to store and manage large quantities of supplies in their offices, the distribution of health care supplies and small equipment to office-based health care practitioners has been characterized by frequent, small quantity orders, and a need for rapid, reliable and substantially complete order fulfillment. The purchasing decisions within an office-based health care practice are typically made by the practitioner or an administrative assistant. Supplies and small equipment are generally purchased from more than one distributor, with one generally serving as the primary supplier.

The trend of consolidation extends to our customer base. Health care practitioners are increasingly seeking to partner, affiliate or combine with larger entities such as hospitals, health systems, group practices or physician hospital organizations. In many cases, purchasing decisions for consolidated groups are made at a centralized or professional staff level; however, orders are delivered to the practitioners' offices.

We believe that consolidation within the industry will continue to result in a number of distributors, particularly those with limited financial, operating and marketing resources, seeking to combine with larger companies that can provide growth opportunities. This consolidation also may continue to result in distributors seeking to acquire companies that can enhance their current product and service offerings or provide opportunities to serve a broader customer base.

Our trend with regard to acquisitions and joint ventures has been to expand our role as a provider of products and services to the health care industry. This trend has resulted in our expansion into service areas that complement our existing operations and provide opportunities for us to develop synergies with, and thus strengthen, the acquired businesses.

As industry consolidation continues, we believe that we are positioned to capitalize on this trend, as we believe we have the ability to support increased sales through our existing infrastructure, although there can be no assurances that we will be able to successfully accomplish this. We also have invested in expanding our sales/marketing infrastructure to include a focus on building relationships with decision makers who do not reside in the office-based practitioner setting.

As the health care industry continues to change, we continually evaluate possible candidates for merger and joint venture or acquisition and intend to continue to seek opportunities to expand our role as a provider of products and services to the health care industry. There can be no assurance that we will be able to successfully pursue any such opportunity or consummate any such transaction, if pursued. If additional transactions are entered into or consummated, we would incur merger and/or acquisition-related costs, and there can be no assurance that the integration efforts associated with any such transaction would be successful. In response to the COVID-19 pandemic, we had taken a range of actions to preserve cash, including the temporary suspension of significant acquisition activity. During the second half of 2020, as global conditions improved, we resumed our acquisition strategy.

Aging Population and Other Market Influences

The health care products distribution industry continues to experience growth due to the aging population, increased health care awareness, the proliferation of medical technology and testing, new pharmacology treatments and expanded third-party insurance coverage, partially offset by the effects of unemployment on insurance coverage. In addition, the physician market continues to benefit from the shift of procedures and diagnostic testing from acute care settings to alternate-care sites, particularly physicians' offices.

According to the U.S. Census Bureau's International Data Base, in 2021 there were more than six and a half million Americans aged 85 years or older, the segment of the population most in need of long-term care and elder-care services. By the year 2050, that number is projected to nearly triple to approximately 19 million. The population aged 65 to 84 years is projected to increase by approximately 32% during the same time period.

As a result of these market dynamics, annual expenditures for health care services continue to increase in the United States. We believe that demand for our products and services will grow, while continuing to be impacted by current and future operating, economic and industry conditions. The Centers for Medicare and Medicaid Services, or CMS, published "National Health Expenditure Projections 2019-2028" indicating that total national health care spending reached approximately \$3.8 trillion in 2019, or 17.7% of the nation's gross domestic product, the benchmark measure for annual production of goods and services in the United States. Health care spending is projected to reach approximately \$6.2 trillion in 2028, approximately 19.7% of the nation's projected gross domestic product.

Government

Certain of our businesses involve the distribution, importation, exportation, marketing and sale of, and third party payment for, pharmaceuticals and medical devices, and in this regard, we are subject to extensive local, state, federal and foreign governmental laws and regulations, including as applicable to our wholesale distribution of pharmaceuticals and medical devices, and as part of our specialty home medical supply business that distributes and sells medical equipment and supplies directly to patients. The federal government and state governments have also increased enforcement activity in the health care sector, particularly in areas of fraud and abuse, anti-bribery and corruption, controlled substances handling, medical device regulations, and data privacy and security standards.

Government and private insurance programs fund a large portion of the total cost of medical care, and there have been efforts to limit such private and government insurance programs, including efforts, thus far unsuccessful, to seek repeal of the entire United States Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act, each enacted in March 2010, as amended. In addition, activities to control medical costs, including laws and regulations lowering reimbursement rates for pharmaceuticals, medical devices, and/or medical treatments or services, are ongoing. Many of these laws and regulations are subject to change and their evolving implementation may impact our operations and our financial performance.

Our businesses are also generally subject to numerous other laws and regulations that could impact our financial performance, including securities, antitrust, consumer protection, anti-bribery and anti-kickback, customer interaction transparency, data privacy, data security, government contracting, price gouging, and other laws and regulations.

Failure to comply with law or regulations could have a material adverse effect on our business.

Results of Operations

The following table summarizes the significant components of our operating results for the three and six months ended June 26, 2021 and June 27, 2020 and cash flows for the six months ended June 26, 2021 and June 27, 2020 (in thousands):

	Three Months Ended					ıs E	nded
	 June 26, 2021		June 27, 2020		June 26, 2021		June 27, 2020
Operating results:		-					
Net sales	\$ 2,967,223	\$	1,684,399	\$	5,892,184	\$	4,113,270
Cost of sales	2,077,472		1,230,133		4,111,582		2,912,990
Gross profit	 889,751		454,266		1,780,602		1,200,280
Operating expenses:							
Selling, general and administrative	678,801		445,765		1,336,793		1,013,127
Restructuring costs	604		15,934		3,535		20,721
Operating income (loss)	\$ 210,346	\$	(7,433)	\$	440,274	\$	166,432
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Other expense, net	\$ (4,665)	\$	(8,780)	\$	(8,858)	\$	(13,622)
Net income (loss) from continuing operations	163,977		(13,852)		338,905		119,995
Income from discontinued operations	-		585		-		303
Net income (loss) attributable to Henry Schein, Inc.	155,716		(10,797)		321,713		119,464

		ded		
		June 26, 2021		June 27, 2020
Cash flows:				
Net cash provided by (used in) operating activities from continuing operations	\$	221,726	\$	(12,843)
Net cash used in investing activities from continuing operations		(341,119)		(69,641)
Net cash provided by (used in) financing activities from continuing operations		(139,395)		262,050

Plans of Restructuring

On November 20, 2019, we committed to a contemplated initiative, intended to mitigate stranded costs associated with the Animal Health Spin-off and to rationalize operations and to provide expense efficiencies. These activities were originally expected to be completed by the end of 2020. In light of the changes to the business environment brought on by the COVID-19 pandemic, we extended such activities to the end of 2021.

During the three months ended June 26, 2021 and June 27, 2020, we recorded restructuring costs of \$0.6 million and \$15.9 million. During the six months ended June 26, 2021 and June 27, 2020, we recorded restructuring costs of \$3.5 million and \$20.7 million. The restructuring costs for these periods included costs for severance benefits and facility exit costs. The costs associated with these restructurings are included in a separate line item, "Restructuring costs" within our consolidated statements of income.

We are currently unable in good faith to make a determination of an estimate of the amount or range of amounts expected to be incurred in connection with these activities in 2021, both with respect to each major type of cost associated therewith and with respect to the total cost, or an estimate of the amount or range of amounts that will result in future cash expenditures.

Three Months Ended June 26, 2021 Compared to Three Months Ended June 27, 2020

Net Sales

Net sales for the three months ended June 26, 2021 and June 27, 2020 were as follows (in thousands):

	June 26,	% of	June 27,	% of	Increase / (De	ecrease)
	2021	Total	2020	Total	 \$	%
Health care distribution ⁽¹⁾			 		 	
Dental	\$ 1,910,344	64.4%	\$ 941,292	55.9%	\$ 969,052	102.9%
Medical	904,828	30.5	617,810	36.7	287,018	46.5
Total health care distribution	 2,815,172	94.9	1,559,102	92.6	1,256,070	80.6
Technology and value-added services ⁽²⁾	152,051	5.1	105,227	6.2	46,824	44.5
Total excluding Corporate TSA revenue	 2,967,223	100.0	 1,664,329	98.8	1,302,894	78.3
Corporate TSA revenue ⁽³⁾	-	-	20,070	1.2	(20,070)	-
Total	\$ 2,967,223	100.0%	\$ 1,684,399	100.0%	\$ 1,282,824	76.2

(1) Consists of consumable products, small equipment, laboratory products, large equipment, equipment repair services, branded and generic pharmaceuticals, vaccines, surgical products, diagnostic tests, infection-control products, personal protective equipment and vitamins.

(2) Consists of practice management software and other value-added products, which are distributed primarily to health care providers, and financial services on a non-recourse basis, e-services, continuing education services for practitioners, consulting and other services.

(3) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health Spin-off, which ended in December 2020. See <u>Note-18 Related Party Transactions</u> for further information.

The 76.2% increase in net sales for the three months ended June 26, 2021 includes an increase of 71.0% in local currency revenue (65.5% increase in internally generated revenue and 5.5% growth from acquisitions) and an increase of 5.2% related to foreign currency exchange. During December 2020, our previous transition services agreement (TSA) with Covetrus, in connection with the completion of the Animal-Health Spin-off, concluded. Accordingly, we recorded no Corporate TSA revenues for the three months ended June 26, 2021. Sales for the three months ended June 26, 2021 benefited from sales of PPE and COVID-19 related products of approximately \$354.2 million, an increase of 76.0% versus the prior year. Excluding PPE and COVID-19 related products, the increase in internally generated local currency dental sales was 66.2%. Net sales in the prior year were adversely affected by the COVID-19 pandemic, which significantly impacted global business and dramatically reduced demand for dental products and certain medical products in the second quarter of 2020. On a comparable basis to the three months ended June 29, 2019, our net sales for the three months ended June 26, 2021 increased by 15.2% in local currency.

The 102.9% increase in dental net sales for the three months ended June 26, 2021 includes an increase of 94.3% in local currency revenue (87.0% increase in internally generated revenue and 7.3% growth from acquisitions) and an increase of 8.6% related to foreign currency exchange. The 94.3% increase in local currency sales was attributable to an increase in dental consumable merchandise sales of 99.7% (90.5% increase in internally generated revenue and 9.2% growth from acquisitions) and an increase in dental equipment sales and service revenues of 76.3%, (75.3% increase in internally generated revenue and 1.0% growth from acquisitions). The COVID-19 pandemic had an adverse impact on prior year revenues when dental offices began closing or seeing a limited number of patients beginning in mid-March of 2020. However, in the second half of the quarter ended June 27, 2020 our dental sales began to improve as dental practices began to resume activities and patient traffic increased. During the second quarter of 2021, patient traffic levels continued to return to levels approaching pre-pandemic levels, thus contributing to growth in worldwide dental revenues. Additionally, dental sales for the three months ended June 26, 2021 benefited from sales of PPE and COVID-19 related products of approximately \$181.8 million, an increase of 87.6% versus the prior year. Excluding PPE and COVID-19 related products, the increase in internally generated local currency dental sales was 90.8%. On a comparable basis to the three months ended June 29, 2019, our dental net sales for the three months ended June 26, 2021 increase basis to the three months ended June 29, 2019, our dental net sales for the three months ended June 26, 2021 increase basis to the three months ended June 29, 2019, our dental net sales for the three months ended June 26, 2021 increase basis to the three months ended June 29, 2019, our dental net sales for the three months ended June 26, 2021 increased by 12.1% in local currency.

The 46.5% increase in medical net sales for the three months ended June 26, 2021 includes an increase of 46.1% in local currency revenue (43.5% increase in internally generated revenue and 2.6% growth from acquisitions) and an increase of 0.4% related to foreign currency exchange. The COVID-19 pandemic began to adversely impact our medical revenue beginning in mid-March 2020 and in the first half of the second quarter of 2020, as many medical offices closed or saw a limited number of patients. Economic conditions relating to the COVID-19 pandemic had less of an impact on the performance of our medical group in the prior year in part due to continued strong sales of PPE, such as masks, gowns and face shields, and other COVID-19 related products, which have continued to be strong in the current year. Our medical business recorded sales of \$172.4 million of such PPE and other COVID-19 related products for the three months ended June 26, 2021, an increase of 65.3% compared to the prior year. Excluding sales of PPE and other COVID-19 related products, medical internal sales in local currencies increased by 39.1%. On a comparable basis to the three months ended June 29, 2019, our medical net sales for the three months ended June 26, 2021 increased by 27.2% in local currency.

The 44.5% increase in technology and value-added services net sales for the three months ended June 26, 2021 includes an increase of 41.9% local currency revenue (33.0% increase in internally generated revenue and 8.9% growth from acquisitions) and an increase of 2.6% related to foreign currency exchange. Sales growth was driven by our practice management business, as well as strong financial services revenue, which benefited from dental equipment sales growth. During the quarter ended June 26, 2021, the trend for transactional software revenues improved compared to the prior year, as more patients visited dental practices worldwide. Net sales in the prior year were adversely affected by the COVID-19 pandemic, which significantly impacted transactional software revenues. On a comparable basis to the three months ended June 29, 2019, our technology and value-added services net sales for the three months ended June 26, 2021 increased by 10.1% in local currency.

Gross Profit

Gross profit and gross margin percentages by segment and in total for the three months ended June 26, 2021 and June 27, 2020 were as follows (in thousands):

	June 26,	Gross June 27,		Gross		Increase / (Decrease)			
	2021	Margin %		2020	Margin %		\$	%	
Health care distribution	\$ 784,841	27.9%	\$	381,042	24.4%	\$	403,799	106.0%	
Technology and value-added services	104,910	69.0		72,683	69.1		32,227	44.3	
Total excluding Corporate TSA revenues	 889,751	30.0		453,725	27.3	_	436,026	96.1	
Corporate TSA revenues	-	-		541	2.7		(541)	-	
Total	\$ 889,751	30.0	\$	454,266	27.0	\$	435,485	95.9	

As a result of different practices of categorizing costs associated with distribution networks throughout our industry, our gross margins may not necessarily be comparable to other distribution companies. Additionally, we realize substantially higher gross margin percentages in our technology segment than in our health care distribution segment. These higher gross margins result from being both the developer and seller of software products and services, as well as certain financial services. The software industry typically realizes higher gross margins to recover investments in research and development.

During December 2020, our previous transition services agreement with Covetrus, in connection with the completion of the Animal-Health Spin-off, concluded. Under this agreement, Covetrus had agreed to purchase certain products from us at a mark-up that ranged from 3% to 6% of our product cost to cover handling costs.

Within our health care distribution segment, gross profit margins may vary from one period to the next. Changes in the mix of products sold as well as changes in our customer mix have been the most significant drivers affecting our gross profit margin. For example, sales of pharmaceutical products are generally at lower gross profit margins than other products. Conversely, sales of our private label products achieve gross profit margins that are higher than average. With respect to customer mix, sales to our large-group customers are typically completed at lower gross margins due to the higher volumes sold as opposed to the gross margin on sales to office-based practitioners, who normally purchase lower volumes at greater frequencies.

Health care distribution gross profit increased \$403.8 million, or 106.0%, for the three months ended June 26, 2021 compared to the prior year period, due primarily to the increase in net sales discussed above. Health care distribution gross profit margin increased to 27.9% for the three months ended June 26, 2021 from 24.4% for the comparable prior year period due primarily to lower adjustments recorded for PPE inventory. Such adjustments to inventory may recur and adversely impact gross profit margins in future periods, although we do not expect further material inventory adjustments in 2021. The increase in health care distribution gross profit margin is also attributable to an increase in vendor rebates during the second quarter of 2021 due to increased purchase volumes. The overall increase in our health care distribution gross profit is attributable to an increase of \$298.9 million from internally generated revenue, a \$78.3 million increase in gross profit due to the increase in the gross margin rates and a \$26.6 million increase in gross profit from acquisitions.

Technology and value-added services gross profit increased \$32.2 million, or 44.3%, for the three months ended June 26, 2021 compared to the prior year period. The overall increase in our Technology and value-added services gross profit is attributable to a \$25.8 million increase in internally generated revenue and \$6.8 million additional gross profit from acquisitions, partially offset by a decrease of \$0.4 million from gross margin rates. Technology and value-added services gross profit margin decreased to 69.0% for the three months ended June 26, 2021 from 69.1% for the comparable prior year period.

Selling, General and Administrative

Selling, general and administrative expenses by segment and in total for the three months ended June 26, 2021 and June 27, 2020 were as follows (in thousands):

		% of		% of		
	June 26,	Respective	June 27,	Respective	Increase	1
	2021	Net Sales	2020	Net Sales	 \$	%
Health care distribution	\$ 603,080	21.4%	\$ 406,931	26.1%	\$ 196,149	48.2%
Technology and value-added services	76,325	50.2	54,768	52.0	21,557	39.4
Total	\$ 679,405	22.9	\$ 461,699	27.4	\$ 217,706	47.2

Selling, general and administrative expenses (including restructuring costs in the three months ended June 26, 2021 and June 27, 2020) increased \$217.7 million, or 47.2%, for the three months ended June 26, 2021 from the comparable prior year period. In the prior year, there were significant cost-saving measures taken in response to the COVID-19 pandemic. These cost-saving measures were temporary and substantially ended during the second half of 2020.

The \$196.1 million increase in selling, general and administrative expenses within our health care distribution segment for the three months ended June 26, 2021 as compared to the prior year period was attributable to an increase of \$186.7 million of operating costs and an increase of \$24.4 million of additional costs from acquired companies, partially offset by a decrease of \$15.0 million in restructuring costs. The \$21.6 million increase in selling, general and administrative expenses within our technology and value-added services segment for the three months ended June 26, 2021 as compared to the prior year period was attributable to an increase of \$16.2 million of operating costs and an increase of \$5.8 million of additional costs from acquired companies, partially offset by a decrease of \$0.4 million in restructuring costs. As a percentage of net sales, selling, general and administrative expenses decreased to 22.9% from 27.4% for the comparable prior year period, primarily due to the increased sales base.

As a component of total selling, general and administrative expenses, selling expenses increased \$151.3 million, or 58.5% to \$409.8 million, for the three months ended June 26, 2021 from the comparable prior year period primarily due to an increase in payroll and payroll related costs. As a percentage of net sales, selling expenses decreased to 13.8% from 15.3% for the comparable prior year period, primarily due to the increased sales base.

As a component of total selling, general and administrative expenses, general and administrative expenses increased \$66.4 million, or 32.7% to \$269.6 million, for the three months ended June 26, 2021 from the comparable prior year period, primarily due to an increase in payroll and payroll related costs. As a percentage of net sales, general and administrative expenses decreased to 9.1% from 12.1% for the comparable prior year period, primarily due to the increased sales base.

Other Expense, Net

Other expense, net, for the three months ended June 26, 2021 and June 27, 2020 was as follows (in thousands):

	J	une 26,	June 27,	Variano	e
		2021	2020	\$	%
Interest income	\$	1,357 \$	1,997	\$ (640)	(32.0)%
Interest expense		(6,376)	(10,486)	4,110	39.2
Other, net		354	(291)	645	221.6
Other expense, net	\$	(4,665) \$	(8,780)	\$ 4,115	46.9

Interest income decreased \$0.6 million primarily due to lower interest rates and reduced late fee income. Interest expense decreased \$4.1 million primarily due to reduced credit line borrowings and lower interest rates on certain of our private placement borrowings.

Income Taxes

For the three months ended June 26, 2021, our effective tax rate was 23.4% compared to 5.9% for the prior year period. The difference between our effective tax rate and the federal statutory tax rate for the three months ended June 26, 2021, was primarily due to state and foreign income taxes, interest expense and tax charges and credits associated with legal entity reorganizations. The difference between our effective tax rate and the federal statutory tax rate for the three months ended June 27, 2020, primarily relates to state and foreign income taxes and a valuation allowance recognized on a portion of a deferred tax asset. Further, our effective tax rate was distorted due to our low pretax loss during the second quarter ended June 27, 2020.

Six Months Ended June 26, 2021 Compared to Six Months Ended June 27, 2020

Net Sales

Net sales for the six months ended June 26, 2021 and June 27, 2020 were as follows (in thousands):

	June 26,	% of		June 27,	% of	Increase/(Dec	crease)
	2021	Total		2020	Total	 \$	%
Health care distribution ⁽¹⁾			_				
Dental	\$ 3,699,272	62.8%	\$	2,416,368	58.7%	\$ 1,282,904	53.1%
Medical	1,897,865	32.2		1,418,498	34.5	479,367	33.8
Total health care distribution	5,597,137	95.0		3,834,866	93.2	1,762,271	46.0
Technology and value-added services ⁽²⁾	295,047	5.0		237,192	5.8	57,855	24.4
Total excluding Corporate TSA revenue	 5,892,184	100.0		4,072,058	99.0	 1,820,126	44.7
Corporate TSA revenue ⁽³⁾	-	-		41,212	1.0	(41,212)	-
Total	\$ 5,892,184	100.0%	\$	4,113,270	100.0%	\$ 1,778,914	43.2

(1) Consists of consumable products, small equipment, laboratory products, large equipment, equipment repair services, branded and generic pharmaceuticals, vaccines, surgical products, diagnostic tests, infection-control products, personal protective equipment and vitamins.

- (2) Consists of practice management software and other value-added products, which are distributed primarily to health care providers, and financial services on a non-recourse basis, e-services, continuing education services for practitioners, consulting and other services.
- (3) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health Spin-off, which ended in December 2020. See <u>Note-18 Related Party Transactions</u> for further information.

The 43.2% increase in net sales for the six months ended June 26, 2021 includes an increase of 39.8% in local currency revenue (35.6% increase in internally generated revenue and 4.2% growth from acquisitions) and an increase of 3.4% related to foreign currency exchange. Excluding sales of products under the transition services agreement with Covetrus, our net sales increased 44.7%, including an increase in local currency revenue of 41.2% (37.0% increase in internally generated revenue and 4.2% growth from acquisitions) and an increase of 3.5% related to foreign currency exchange. Sales for the six months ended June 26, 2021 benefited from sales of PPE and COVID-19 related products of approximately \$811.7 million, an increase of 125.9% versus the prior year. Excluding PPE and COVID-19 related products, the increase in internally generated local currency sales was 28.8%. Net sales in the prior year were adversely affected by the COVID-19 pandemic, which significantly impacted global business and dramatically reduced demand for dental products and certain medical products in the second quarter of 2020. On a comparable basis to the six months ended June 29, 2019, our net sales for the six months ended June 26, 2021 increased by 16.3% in local currency.

The 53.1% increase in dental net sales for the six months ended June 26, 2021 includes an increase of 47.6% local currency revenue (42.2% increase in internally generated revenue and 5.4% growth from acquisitions) and an increase of 5.5% related to foreign currency exchange. The 47.6% increase in local currency sales was attributable to an increase in dental consumable merchandise revenue of 49.4% (42.7% increase in internally generated revenue and 6.7% growth from acquisitions), and an increase in dental equipment sales and service revenues of 41.1% (40.4% increase in internally generated revenue and 0.7% growth from acquisitions). The COVID-19 pandemic began to adversely impact our worldwide dental revenue beginning in mid-March of 2020 as many dental offices progressively closed or began seeing a limited number of patients. However, in the second half of the quarter ended June 27, 2020 and continuing through the second quarter of 2021 patient traffic levels returned to levels approaching pre-pandemic levels, thus contributing to growth in worldwide dental revenues. Additionally, global dental sales for the six months ended June 26, 2021 benefited from sales of PPE and COVID-19 related products of approximately \$351.1 million, an increase of 80.0% versus the prior year. Excluding PPE and COVID-19 related products, the increase in internally generated local currency dental sales was 41.9%. On a comparable basis to the six months ended June 29, 2019, our dental net sales for the six months ended June 26, 2021 increased by 10.7% in local currency.

The 33.8% increase in medical net sales for the six months ended June 26, 2021 is attributable to an increase of 33.5% local currency growth (31.4% increase in internally generated revenue and 2.1% growth from acquisitions) and an increase of 0.3% related to foreign currency exchange. Economic conditions relating to the COVID-19 pandemic have had less of an impact on the performance of our medical group versus dental, in part due to continued strong sales of PPE, such as masks, gowns and face shields, and other COVID-19 related products, such as diagnostic test kits. Globally, our medical business recorded sales of \$460.6 million sales of such PPE and other COVID-19 related products for the six months ended June 26, 2021, an increase of approximately 180.5% compared to the prior year. Excluding sales of PPE and other COVID-19 related products, medical internal sales in local currencies increased by 12.0%. On a comparable basis to the six months ended June 29, 2019, our medical net sales for the six months ended June 26, 2021 increased by 33.3% in local currency.

The 24.4% increase in technology and value-added services net sales for the six months ended June 26, 2021 is attributable to an increase of 22.5% in local currency revenue (16.7% increase in internally generated revenue and 5.8% growth from acquisitions) and 1.9% related to foreign currency exchange. Sales growth was driven by our practice management business, as well as strong financial services revenue, which benefitted from dental equipment sales growth. Net sales in the prior year were adversely affected by the COVID-19 pandemic, which significantly impacted transactional software revenues. On a comparable basis to the six months ended June 29, 2019, our technology and value-added services net sales for the six months ended June 26, 2021 increased by 10.4% in local currency.

Gross Profit

Gross profit and gross margin percentages by segment and in total for the six months ended June 26, 2021 and June 27, 2020 were as follows (in thousands):

	June 26, Gross		June 27,	Gross		Increase/(Decr	ease)
	2021	Margin %	2020	Margin %		\$	%
Health care distribution	\$ 1,574,825	28.1%	\$ 1,034,358	27.0%	\$	540,467	52.3 %
Technology and value-added services	205,777	69.7	164,768	69.5		41,009	24.9
Total excluding Corporate TSA revenues	 1,780,602	30.2	 1,199,126	29.4		581,476	48.5
Corporate TSA revenues	-	-	1,154	2.8		(1,154)	-
Total	\$ 1,780,602	30.2	\$ 1,200,280	29.2	\$	580,322	48.3

As a result of different practices of categorizing costs associated with distribution networks throughout our industry, our gross margins may not necessarily be comparable to other distribution companies. Additionally, we realize substantially higher gross margin percentages in our technology and value-added services segment than in our health care distribution segment. These higher gross margins result from being both the developer and seller of software products and services, as well as certain financial services. The software industry typically realizes higher gross margins to recover investments in research and development.

During December 2020, our previous transition services agreement with Covetrus, in connection with the completion of the Animal-Health Spin-off, concluded. Under this agreement, Covetrus had agreed to purchase certain products from us at a mark-up that ranged from 3% to 6% of our product cost to cover handling costs.

Within our health care distribution segment, gross profit margins may vary from one period to the next. Changes in the mix of products sold as well as changes in our customer mix have been the most significant drivers affecting our gross profit margin. For example, sales of our private label products achieve gross profit margins that are higher than average. With respect to customer mix, sales to our large-group customers are typically completed at lower gross margins due to the higher volumes sold as opposed to the gross margin on sales to office-based practitioners, who normally purchase lower volumes at greater frequencies.

Health care distribution gross profit increased \$540.5 million, or 52.3%, for the six months ended June 26, 2021 compared to the prior year period. Health care distribution gross profit margin increased to 28.1% for the six months ended June 26, 2021 from 27.0% for the comparable prior year period, primarily due to lower adjustments recorded for PPE inventory. Such adjustments to inventory may recur and adversely impact gross profit margins in future periods, although we do not expect further material inventory adjustments in 2021. The increase in the health care distribution gross profit margin is also attributable to an increase in vendor rebates during the first six months of 2021 due to increased purchase volumes. The overall increase in our health care distribution gross profit is attributable to a \$445.6 million increase in internally generated revenue, \$53.9 million additional gross profit from acquisitions and an increase of \$41.0 million in gross profit due to the increase in the gross margin rates.

Technology and value-added services gross profit increased \$41.0 million, or 24.9%, for the six months ended June 26, 2021 compared to the prior year period. The overall increase in our Technology and value-added services gross profit is attributable to an increase of \$30.4 million in internally generated revenue and \$11.0 million additional gross profit from acquisitions, partially offset by a \$0.4 million decline in gross profit. Technology and value-added services gross profit margin increased to 69.7% for the six months ended June 26, 2021 from 69.5% for the comparable prior year period.

Selling, General and Administrative

Selling, general and administrative expenses by segment and in total for the six months ended June 26, 2021 and June 27, 2020 were as follows (in thousands):

		% of		% of		
	June 26,	Respective	June 27,	Respective	Increase	<u>.</u>
	2021	Net Sales	2020	Net Sales	 \$	%
Health care distribution	\$ 1,195,132	21.4%	\$ 912,693	23.8%	\$ 282,439	30.9%
Technology and value-added services	145,196	49.2	121,155	51.1	24,041	19.8
Total	\$ 1,340,328	22.7	\$ 1,033,848	25.1	\$ 306,480	29.6

Selling, general and administrative expenses (including restructuring costs in the six months ended June 26, 2021 and June 27, 2020) increased \$306.5 million, or 29.6%, for the six months ended June 26, 2021 from the comparable prior year period. In the prior year, there were significant cost-saving measures taken in response to the COVID-19 pandemic. These cost-saving measures were temporary and substantially ended during the second half of 2020.

The \$282.4 million increase in selling, general and administrative expenses within our health care distribution segment for the six months ended June 26, 2021 as compared to the prior year period was attributable to an increase of \$251.5 million of operating costs and an increase of \$47.8 million of additional costs from acquired companies, partially offset by a decrease of \$16.9 million in restructuring costs. The \$24.0 million increase in selling, general and administrative expenses within our technology and value-added services segment for the six months ended June 26, 2021 as compared to the prior year period was attributable to an increase of \$15.1 million of operating costs and an increase of \$9.2 million of additional costs from acquired companies, partially offset by a decrease of \$0.3 million in restructuring costs. As a percentage of net sales, selling, general and administrative expenses decreased to 22.7% from 25.1% for the comparable prior year period, primarily due to the increased sales base.

As a component of total selling, general and administrative expenses, selling expenses increased \$164.2 million, or 26.0% to \$794.5 million, for the six months ended June 26, 2021 from the comparable prior year period, primarily due to an increase in payroll and payroll related costs. As a percentage of net sales, selling expenses decreased to 13.5% from 15.3% for the comparable prior year period, primarily due to the increased sales base.

As a component of total selling, general and administrative expenses, general and administrative expenses increased \$142.3 million, or 35.3% to \$545.8 million, for the six months ended June 26, 2021 from the comparable prior year period, primarily due to an increase in payroll and payroll related costs. As a percentage of net sales, general and administrative expenses decreased to 9.2% from 9.8% for the comparable prior year period, primarily due to the increased sales base.

Other Expense, Net

Other expense, net, for the six months ended June 26, 2021 and June 27, 2020 was as follows (in thousands):

	June 26	,	June 27,	Varianc	e.
	2021		2020	\$ 5	%
Interest income	\$	3,340	\$ 5,187	\$ (1,847)	(35.6)%
Interest expense	((12,861)	(18,298)	5,437	29.7
Other, net		663	(511)	1,174	229.7
Other expense, net	\$	(8,858)	\$ (13,622)	\$ 4,764	35.0

Interest income decreased \$1.8 million primarily due to lower interest rates and reduced late fee income. Interest expense decreased \$5.4 million primarily due to reduced credit line borrowings and lower interest rates on certain of our private placement borrowings.

Income Taxes

For the six months ended June 26, 2021, our effective tax rate was 24.3% compared to 24.2% for the prior year period. The difference between our effective tax rate and the federal statutory tax rate for the six months ended June 26, 2021, was primarily due to state and foreign income taxes, interest expense and tax charges and credits associated with legal entity reorganizations. The difference between our effective tax rates and the federal statutory tax rate for the six months ended June 27, 2020, primarily relates to state and foreign income taxes, interest expense, tax charges and credits associated with legal entity reorganizations outside the U.S and a valuation allowance recognized on a portion of a deferred tax asset.

Liquidity and Capital Resources

Our principal capital requirements have included funding of acquisitions, purchases of additional noncontrolling interests, repayments of debt principal, the funding of working capital needs, purchases of fixed assets and repurchases of common stock (which had been temporarily suspended in March of 2020, but were resumed during the three months ended March 27, 2021). Working capital requirements generally result from increased sales, special inventory forward buy-in opportunities and payment terms for receivables and payables. Historically, sales have tended to be stronger during the second half of the year and special inventory forward buy-in opportunities have been most prevalent just before the end of the year, and have caused our working capital requirements to be higher from the end of the third quarter to the end of the first quarter of the following year.

The pandemic and the governmental responses to it had a material adverse effect on our cash flows in the second quarter of 2020. In the latter half of the second quarter of 2020 and continuing through year-end, dental and medical practices began to re-open worldwide. During the first half of 2021, patient traffic levels returned to levels approaching pre-pandemic levels. There is an ongoing risk that the COVID-19 pandemic may again have a material adverse effect on our business, results of operations and cash flows and may result in a material adverse effect on our financial condition and liquidity. However, the extent of the potential impact cannot be reasonably estimated at this time.

We finance our business primarily through cash generated from our operations, revolving credit facilities and debt placements. Our ability to generate sufficient cash flows from operations is dependent on the continued demand of our customers for our products and services, and access to products and services from our suppliers.

Our business requires a substantial investment in working capital, which is susceptible to fluctuations during the year as a result of inventory purchase patterns and seasonal demands. Inventory purchase activity is a function of sales activity, special inventory forward buy-in opportunities and our desired level of inventory. We anticipate future increases in our working capital requirements.

We finance our business to provide adequate funding for at least 12 months. Funding requirements are based on forecasted profitability and working capital needs, which, on occasion, may change. Consequently, we may change our funding structure to reflect any new requirements.

We believe that our cash and cash equivalents, our ability to access private debt markets and public equity markets, and our available funds under existing credit facilities provide us with sufficient liquidity to meet our currently foreseeable short-term and long-term capital needs. We have no off-balance sheet arrangements.

Net cash from continuing operations provided by operating activities was \$221.7 million for the six months ended June 26, 2021, compared to net cash from continuing operations used in operating activities of \$12.8 million for the comparable prior year period. The net change of \$234.6 million was primarily attributable to higher net income.

Net cash from continuing operations used in investing activities was \$341.1 million for the six months ended June 26, 2021, compared to \$69.6 million for the comparable prior year period. The net change of \$271.5 million was attributable to increased payments for equity investments and business acquisitions.

Net cash from continuing operations used in financing activities was \$139.4 million for the six months ended June 26, 2021, compared to net cash provided by financing activities of \$262.1 million for the comparable prior year period. The net change of \$401.5 million was primarily due to decreased net proceeds from bank borrowings and increased repurchases of common stock.

The following table summarizes selected measures of liquidity and capital resources (in thousands):

	June 26, 2021	December 26, 2020
Cash and cash equivalents	\$ 167,228	\$ 421,185
Working capital ⁽¹⁾	1,648,607	1,508,313
Debt:		
Bank credit lines	\$ 72,105	\$ 73,366
Current maturities of long-term debt	9,839	109,836
Long-term debt	706,487	515,773
Total debt	\$ 788,431	\$ 698,975
Leases:		
Current operating lease liabilities	\$ 75,008	\$ 64,716
Non-current operating lease liabilities	243,232	238,727

(1) At June 26, 2021 and December 26, 2020, there were no trade accounts receivable that were restricted to settle obligations of this VIE, nor were there liabilities of the VIE where the creditors have recourse to us.

Our cash and cash equivalents consist of bank balances and investments in money market funds representing overnight investments with a high degree of liquidity.

Accounts receivable days sales outstanding and inventory turns

Our accounts receivable days sales outstanding from operations decreased to 42.3 days as of June 26, 2021 from 52.4 days as of June 27, 2020. During the six months ended June 26, 2021, we wrote off approximately \$4.6 million of fully reserved accounts receivable against our trade receivable reserve. Our inventory turns from operations increased to 5.1 as of June 26, 2021 from 4.2 as of June 27, 2020. Our working capital accounts may be impacted by current and future economic conditions.

Bank Credit Lines

Bank credit lines consisted of the following:

	June 26, 2021	D	December 26, 2020
Revolving credit agreement	\$ -	\$	-
Other short-term bank credit lines	72,105		73,366
Total	\$ 72,105	\$	73,366

Revolving Credit Agreement

On April 18, 2017, we entered into a \$750 million revolving credit agreement (the "Credit Agreement"), which matures in April 2022. The interest rate is based on the USD LIBOR plus a spread based on our leverage ratio at the end of each financial reporting quarter. We expect most LIBOR rates to be discontinued immediately after December 31, 2021, while the remaining LIBOR rates will be discontinued immediately after June 30, 2023, which will require an amendment to our debt agreements to reflect a new reference rate. We do not expect the discontinuation of LIBOR as a reference rate in our debt agreements to have a material adverse effect on our financial position or to materially affect our interest expense. The Credit Agreement also requires, among other things, that we maintain maximum leverage ratios. Additionally, the Credit Agreement contains customary representations, warranties and affirmative covenants as well as customary negative covenants, subject to negotiated exceptions, on liens, indebtedness, significant corporate changes (including mergers), dispositions and certain restrictive agreements. As of June 26, 2021, and December 26, 2020, we had no borrowings under this revolving credit facility. As of June 26, 2021, and December 26, 2020, there were \$9.3 million and \$9.5 million of letters of credit, respectively, provided to third parties under the credit facility.

On April 17, 2020, we amended the Credit Agreement to, among other things, (i) modify the financial covenant from being based on total leverage ratio to net leverage ratio, (ii) adjust the pricing grid to reflect the net leverage ratio calculation, and (iii) increase the maximum maintenance leverage ratio through March 31, 2021.

364-Day Credit Agreement

On March 4, 2021, we repaid the outstanding obligations and terminated the lender commitments under our \$700 million 364-day credit agreement which was entered into on April 17, 2020. This facility was originally scheduled to mature on April 16, 2021.

Other Short-Term Credit Lines

As of June 26, 2021 and December 26, 2020, we had various other short-term bank credit lines available, of which \$72.1 million and \$73.4 million, respectively, were outstanding. At June 26, 2021 and December 26, 2020, borrowings under all of these credit lines had a weighted average interest rate of 5.98% and 4.14%, respectively.

Long-term debt

Long-term debt consisted of the following:

	June 26, 2021	De	ecember 26, 2020
Private placement facilities	\$ 706,332	\$	613,498
Note payable	-		1,554
Various collateralized and uncollateralized loans payable with interest,			
in varying installments through 2023 at interest rates			
ranging from 2.45% to 4.27% at June 26, 2021 and			
ranging from 2.62% to 4.27% at December 26, 2020	4,293		4,596
Finance lease obligations (see Note 6)	5,701		5,961
Total	 716,326		625,609
Less current maturities	(9,839)		(109,836)
Total long-term debt	\$ 706,487	\$	515,773
50			

Private Placement Facilities

Our private placement facilities, with three insurance companies, have a total facility amount of \$1 billion, and are available on an uncommitted basis at fixed rate economic terms to be agreed upon at the time of issuance, from time to time through June 23, 2023. The facilities allow us to issue senior promissory notes to the lenders at a fixed rate based on an agreed upon spread over applicable treasury notes at the time of issuance. The term of each possible issuance will be selected by us and can range from five to 15 years (with an average life no longer than 12 years). The proceeds of any issuances under the facilities will be used for general corporate purposes, including working capital and capital expenditures, to refinance existing indebtedness and/or to fund potential acquisitions. The agreements provide, among other things, that we maintain certain maximum leverage ratios, and contain restrictions relating to subsidiary indebtedness, liens, affiliate transactions, disposal of assets and certain changes in ownership. These facilities contain make-whole provisions in the event that we pay off the facilities prior to the applicable due dates.

On March 5, 2021, we amended the private placement facilities to, among other things, (a) modify the financial covenant from being based on a net leverage ratio to a total leverage ratio and (b) restore the maximum maintenance total leverage ratio to 3.25x and remove the 1.00% interest rate increase triggered if the net leverage ratio were to exceed 3.0x.

The components of our private placement facility borrowings as of June 26, 2021 are presented in the following table (in thousands):

Date of Borrowing	B	mount of orrowing utstanding	Borrowing Rate	Due Date
January 20, 2012 ⁽¹⁾	\$	7,143	3.09%	January 20, 2022
January 20, 2012		50,000	3.45	January 20, 2024
December 24, 2012		50,000	3.00	December 24, 2024
June 16, 2017		100,000	3.42	June 16, 2027
September 15, 2017		100,000	3.52	September 15, 2029
January 2, 2018		100,000	3.32	January 2, 2028
September 2, 2020		100,000	2.35	September 2, 2030
June 2, 2021		100,000	2.48	June 2, 2031
June 2, 2021		100,000	2.58	June 2, 2033
Less: Deferred debt issuance costs		(811)		
	\$	706,332		

(1) Annual repayments of approximately \$7.1 million for this borrowing commenced on January 20, 2016.

U.S. Trade Accounts Receivable Securitization

We have a facility agreement with a bank, as agent, based on the securitization of our U.S. trade accounts receivable that is structured as an asset-backed securitization program with pricing committed for up to three years. Our current facility, which has a purchase limit of \$350 million, was scheduled to expire on April 29, 2022. On June 22, 2020, the expiration date for this facility was extended to June 12, 2023 and was amended to adjust certain covenant levels for 2020. As of June 26, 2021 and December 26, 2020, there were no borrowings outstanding under this securitization facility. At June 26, 2021, the interest rate on borrowings under this facility was based on the assetbacked commercial paper rate of 0.14% plus 0.95%, for a combined rate of 1.09%. At December 26, 2020, the interest rate on borrowings under this facility was based on the assetbacked commercial paper rate of 0.22% plus 0.95%, for a combined rate of 1.17%.

If our accounts receivable collection pattern changes due to customers either paying late or not making payments, our ability to borrow under this facility may be reduced.

We are required to pay a commitment fee of 25 to 45 basis points depending upon program utilization.

Leases

We have operating and finance leases for corporate offices, office space, distribution and other facilities, vehicles, and certain equipment. Our leases have remaining terms of less than one year to approximately 15 years, some of which may include options to extend the leases for up to 10 years. As of June 26, 2021, our right-of-use assets related to operating leases were \$301.4 million and our current and non-current operating lease liabilities were \$75 million and \$243.2 million, respectively.

Stock Repurchases

On March 8, 2021, we announced the reinstatement of our share repurchase program.

From March 3, 2003 through June 26, 2021, we repurchased \$3.8 billion, or 78,430,846 shares, under our common stock repurchase programs, with \$400.0 million available as of June 26, 2021 for future common stock share repurchases.

Redeemable Noncontrolling Interests

Some minority stockholders in certain of our subsidiaries have the right, at certain times, to require us to acquire their ownership interest in those entities at fair value. Accounting Standards Codification Topic 480-10 is applicable for noncontrolling interests where we are or may be required to purchase all or a portion of the outstanding interest in a consolidated subsidiary from the noncontrolling interest holder under the terms of a put option contained in contractual agreements. The components of the change in the redeemable noncontrolling interests for the six months ended June 26, 2021 and the year ended December 26, 2020 are presented in the following table:

	June 26, 2021	Ι	December 26, 2020
Balance, beginning of period	\$ 327,699	\$	287,258
Decrease in redeemable noncontrolling interests due to			
redemptions	(1,130)		(17,241)
Increase in redeemable noncontrolling interests due to business			
acquisitions	140,155		28,387
Net income attributable to redeemable noncontrolling interests	14,033		13,363
Dividends declared	(9,954)		(12,631)
Effect of foreign currency translation gain (loss) attributable to			
redeemable noncontrolling interests	570		(4,279)
Change in fair value of redeemable securities	132,708		32,842
Balance, end of period	\$ 604,081	\$	327,699

Changes in the estimated redemption amounts of the noncontrolling interests subject to put options are adjusted at each reporting period with a corresponding adjustment to Additional paid-in capital. Future reductions in the carrying amounts are subject to a floor amount that is equal to the fair value of the redeemable noncontrolling interests at the time they were originally recorded. The recorded value of the redeemable noncontrolling interests cannot go below the floor level. These adjustments do not impact the calculation of earnings per share.

Additionally, some prior owners of such acquired subsidiaries are eligible to receive additional purchase price cash consideration if certain financial targets are met. Any adjustments to these accrual amounts are recorded in our consolidated statements of income. For the six months ended June 26, 2021 and June 27, 2020, there were no material adjustments recorded in our consolidated statements of income relating to changes in estimated contingent purchase price liabilities.

Noncontrolling Interests

Noncontrolling interests represent our less than 50% ownership interest in an acquired subsidiary. Our net income is reduced by the portion of the subsidiaries net income that is attributable to noncontrolling interests.

Critical Accounting Policies and Estimates

There have been no material changes in our critical accounting policies and estimates from those disclosed in Item 7 of our Annual Report on Form 10-K for the year ended December 26, 2020, except accounting policies adopted as of December 27, 2020, which are discussed in <u>Note 2-Critical Accounting Policies, Accounting Pronouncements Adopted and Recently Issued Accounting Standards</u> of the Notes to the Consolidated Financial Statements included under Item 1.

Our financial results for the six months ended June 27, 2020 were affected by certain estimates we made due to the adverse business environment brought on by the COVID-19 pandemic. For example, in the quarter ended March 28, 2020 we recorded incremental bad debt reserves of approximately \$10.0 million for our global dental business. During the quarter ended March 28, 2020, we also recognized a net credit of approximately \$17.5 million in stock-based compensation expense due to our estimate that no performance shares granted in 2018, 2019 or 2020 would ultimately vest. For the quarter ended June 27, 2020, we continued to estimate that no such performance-based shares would ultimately vest. In contrast, for the six months ended June 26, 2021, we recorded \$30.2 million in stock-based compensation. Additionally, in the quarter ended March 28, 2020, we recorded total impairment charges of approximately \$6.1 million related to prepaid royalty expenses and a customer relationship intangible asset. We had no material impairment charges in the quarter ended June 26, 2021. Although our selling, general and administrative expenses for the six months ended June 26, 2021 represent management's best estimates and assumptions that affect the reported amounts, our judgment could change in the future due to the significant uncertainty surrounding the macroeconomic effect of the COVID-19 pandemic.

Accounting Standards Update

For a discussion of accounting standards updates that have been adopted or will be adopted, see <u>Note 2-Critical Accounting Policies</u>, <u>Accounting Pronouncements Adopted and Recently Issued Accounting Standards</u> of the Notes to the Consolidated Financial Statements included under Item 1.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in our exposure to market risk from that disclosed in Item 7A of our Annual Report on Form 10-K for the year ended December 26, 2020.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of management, including our principal executive officer and principal financial officer, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this quarterly report as such term is defined in Rules 13a-15(e) and 15d-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based on this evaluation, our management, including our principal executive officer and principal financial officer, concluded that our disclosure controls and procedures were effective as of June 26, 2021, to ensure that all material information required to be disclosed by us in reports that we file or submit under the Exchange Act is accumulated and communicated to them as appropriate to allow timely decisions regarding required disclosure and that all such information is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

Changes in Internal Control over Financial Reporting

The combination of acquisitions, continued acquisition integrations and system implementation undertaken during the quarter and carried over from prior quarters, as well as changes to the operating methods of some of our internal controls over financial reporting due to the COVID-19 pandemic, when considered in the aggregate, represents a material change in our internal control over financial reporting.

During the quarter ended June 26, 2021, we completed acquisitions of a technology and value added-services business and a dental business with combined aggregate annual revenues of approximately \$60 million. In addition, post-acquisition integration related activities continued for our medical and dental businesses acquired during prior quarters, representing aggregate annual revenues of approximately \$600 million. These acquisitions, the majority of which utilize separate information and financial accounting systems, have been included in our consolidated financial statements since their respective dates of acquisition.

Also, during the quarter ended June 26, 2021, we completed systems implementation activities to upgrade the equipment system for our U.S. dental and medical businesses representing aggregate projected annual revenues of approximately \$960 million.

All acquisitions, continued acquisition integrations and system implementation involve necessary and appropriate change-management controls that are considered in our quarterly assessment of the design and operating effectiveness of our internal control over financial reporting.

In addition, as a result of a combination of continued governmental imposed and Company directed closures of some of our facilities due to the COVID-19 pandemic, we have had to maintain a number of changes to the operating methods of some of our internal controls. For example, moving from manual sign-offs and in-person meetings to electronic sign-offs and electronic communications such as email and telephonic or video conference due to out-of-office working arrangements. However, the design of our internal control framework and objectives over financial reporting remains unchanged and we do not believe that these changes have materially affected, or are reasonably likely to materially affect, the effectiveness of our internal control over financial reporting.

Limitations of the Effectiveness of Internal Control

A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the internal control system are met. Because of the inherent limitations of any internal control system, no evaluation of controls can provide absolute assurance that all control issues, if any, within a company have been detected.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

For a discussion of Legal Proceedings, see <u>Note 17–Legal Proceedings</u> of the Notes to the Consolidated Financial Statements included under Item 1.

ITEM 1A. RISK FACTORS

There have been no material changes from the risk factors disclosed in Part 1, Item 1A, of our Annual Report on Form 10-K for the year ended December 26, 2020.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Purchases of equity securities by the issuer

Our share repurchase program announced on March 3, 2003, originally allowed us to repurchase up to two million shares pre-stock splits (eight million shares post-stock splits) of our common stock, which represented approximately 2.3% of the shares outstanding at the commencement of the program. Subsequent additional increases totaling \$3.7 billion, authorized by our Board of Directors, to the repurchase program provide for a total of \$3.8 billion of shares of our common stock to be repurchased under this program.

On March 8, 2021, we announced the reinstatement of our share repurchase program.

As of June 26, 2021, we had repurchased approximately \$3.8 billion of common stock (78,430,846 shares) under these initiatives, with \$400.0 million available for future common stock share repurchases.

The following table summarizes repurchases of our common stock under our stock repurchase program during the fiscal quarter ended June 26, 2021.

			Total Number	Maximum Number
	Total		of Shares	of Shares
	Number	Average	Purchased as Part	that May Yet
	of Shares	Price Paid	of Our Publicly	Be Purchased Under
Fiscal Month	Purchased (1)	Per Share	Announced Program	Our Program (2)
3/28/21 through 4/24/2021	744,696 \$	69.25	744,696	6,210,991
4/25/21 through 5/29/2021	528,823	75.98	528,823	5,533,921
5/30/21 through 6/26/2021	268,796	77.38	268,796	5,332,623
	1,542,315		1,542,315	

(1) All repurchases were executed in the open market under our existing publicly announced authorized program.

(2) The maximum number of shares that may yet be purchased under this program is determined at the end of each month based on the closing price of our common stock at that time. This table excludes shares withheld from employees to satisfy minimum tax withholding requirements for equity-based transactions.

ITEM 6. EXHIBITS

<u>3.1</u>	Third Amended and Restated By-laws of Henry Schein, Inc., effective May 13, 2021. (Incorporated by
	<u>reference to Exhibit 3.1 to our Current Report on Form 8-K filed on May 17, 2021.)</u>
<u>31.1</u>	<u>Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.+</u>
<u>31.2</u>	<u>Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.+</u>
<u>32.1</u>	<u>Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.+</u>
<u>101.INS</u>	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File
	because its XBRL tags are embedded within the Inline XBRL document+
<u>101.SCH</u>	Inline XBRL Taxonomy Extension Schema Document+
<u>101.CAL</u>	Inline XBRL Taxonomy Extension Calculation Linkbase Document+
<u>101.DEF</u>	Inline XBRL Taxonomy Extension Definition Linkbase Document+
<u>101.LAB</u>	Inline XBRL Taxonomy Extension Label Linkbase Document+
<u>101.PRE</u>	Inline XBRL Taxonomy Extension Presentation Linkbase Document+
<u>104</u>	The cover page of Henry Schein, Inc.'s Quarterly Report on Form 10-Q for the quarter ended June 26, 2021,
	formatted in Inline XBRL (included within Exhibit 101 attachments).+

+ Filed or furnished herewith.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

Henry Schein, Inc. (Registrant)

By: /s/ Steven Paladino

Steven Paladino Executive Vice President and Chief Financial Officer (Authorized Signatory and Principal Financial and Accounting Officer)

Dated: August 3, 2021

CERTIFICATION PURSUANT TO RULE 13a-14(a) OR 15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Stanley M. Bergman, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Henry Schein, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 3, 2021

/s/ Stanley M. Bergman Stanley M. Bergman Chairman and Chief Executive Officer

CERTIFICATION PURSUANT TO RULE 13a-14(a) OR 15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Steven Paladino, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Henry Schein, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 3, 2021

/s/ Steven Paladino

Steven Paladino Executive Vice President and Chief Financial Officer

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report on Form 10-Q of Henry Schein, Inc. (the "Company") for the period ending June 26, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Stanley M. Bergman, the Chairman and Chief Executive Officer of the Company, and I, Steven Paladino, Executive Vice President and Chief Financial Officer of the Company, do hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge and belief that:

(1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 3, 2021

Dated: August 3, 2021

/s/ Stanley M. Bergman Stanley M. Bergman Chairman and Chief Executive Officer

/s/ Steven Paladino Steven Paladino Executive Vice President and Chief Financial Officer

This certification accompanies each Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.