## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 **FORM 10-0**

(Mark One)

#### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 Х

For the guarterly period ended June 27, 2015

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File Number: 0-27078

# HENRY SCHEIN, INC.

or

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

11-3136595 (I.R.S. Employer Identification No.)

135 Duryea Road **Melville**, New York (Address of principal executive offices) 11747 (Zip Code)

### (631) 843-5500 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Accelerated filer

Smaller reporting company \_\_\_\_

Large accelerated filer  $\underline{X}$ 

Non-accelerated filer

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

As of July 24, 2015, there were 83,396,962 shares of the registrant's common stock outstanding.

No X

No \_\_\_\_

No \_\_\_\_

Yes X

Yes X

Yes \_\_\_\_

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### PART I. FINANCIAL INFORMATION ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS HENRY SCHEIN, INC. CONSOLIDATED BALANCE SHEETS (in thousands, except share and per share data)

	June 27, 2015		De	cember 27, 2014
ASSETS	(1	inaudited)		
Current assets:				
Cash and cash equivalents	\$	47,068	\$	89,474
Accounts receivable, net of reserves of \$75,142 and \$80,671	φ	1,164,380	φ	1,127,517
Inventories, net		1,314,220		1,327,796
Deferred income taxes		57,535		56,591
Prepaid expenses and other		322,134		311,788
Total current assets		2,905,337	_	2,913,166
Property and equipment, net		310,333		311,496 1,884,123
Goodwill Other intangibles, net		1,871,844 601,118		1,884,123 643,736
Investments and other				386,286
	<i>•</i>	416,994	<b>.</b>	
Total assets	\$	6,105,626	\$	6,138,807
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	778,748	\$	860,996
Bank credit lines		132,428		182,899
Current maturities of long-term debt		14,716		5,815
Accrued expenses:				
Payroll and related		221,335		237,511
Taxes		155,420		151,162
Other		334,095		341,728
Total current liabilities		1,636,742	_	1,780,111
Long-term debt		588,523		542,776
Deferred income taxes		252,969		253,118
Other liabilities		193,704		181,830
Total liabilities		2,671,938	_	2,757,835
		2,07 1,000		2,707,000
Redeemable noncontrolling interests		567,672		564,527
Commitments and contingencies		,		
Stockholders' equity:				
Preferred stock, \$.01 par value, 1,000,000 shares authorized,				
none outstanding		-		-
Common stock, \$.01 par value, 240,000,000 shares authorized,				
83,654,154 outstanding on June 27, 2015 and				
84,008,537 outstanding on December 27, 2014		837		840
Additional paid-in capital		248,772		265,363
Retained earnings		2,779,521		2,642,523
Accumulated other comprehensive loss		(165,737)		(95,132)
Total Henry Schein, Inc. stockholders' equity		2,863,393		2,813,594
Noncontrolling interests		2,623		2,851
Total stockholders' equity		2,866,016	_	2,816,445
Total liabilities, redeemable noncontrolling interests and stockholders' equity	\$	6,105,626	\$	6,138,807
rotal naomites, redeemable noncontronning interests and stockholders equity	Φ	0,103,020	\$	0,130,007

See accompanying notes.

### HENRY SCHEIN, INC. CONSOLIDATED STATEMENTS OF INCOME (in thousands, except per share data) (unaudited)

	Three Months Ended				Six Mont	ded	
	June 27, 2015		June 28, 2014	June 27, 2015			June 28, 2014
Net sales	\$ 2,629,320	\$	2,615,406	\$	5,092,966	\$	5,045,565
Cost of sales	1,878,642		1,886,934		3,628,893		3,620,380
Gross profit	 750,678		728,472		1,464,073		1,425,185
Operating expenses:							
Selling, general and administrative	560,426		547,628		1,105,592		1,087,073
Restructuring costs	 7,222		-		14,084		-
Operating income	183,030		180,844		344,397		338,112
Other income (expense):							
Interest income	3,257		3,416		6,712		6,871
Interest expense	(6,290)		(5,670)		(12,553)		(10,928
Other, net	 (177)		1,032		(57)		4,612
Income before taxes and equity in earnings							
of affiliates	179,820		179,622		338,499		338,667
Income taxes	(53,784)		(55,322)		(102,911)		(104,945
Equity in earnings of affiliates	 3,572		2,817		5,600		3,523
Net income	129,608		127,117		241,188		237,245
Less: Net income attributable to noncontrolling interests	(11,680)		(10,881)		(19,813)		(18,910
Net income attributable to Henry Schein, Inc.	\$ 117,928	\$	116,236	\$	221,375	\$	218,335
Earnings per share attributable to Henry Schein, Inc.:							
Basic	\$ 1.42	\$	1.37	\$	2.66	\$	2.58
Diluted	\$ 1.40	\$	1.35	\$	2.62	\$	2.53
Weighted-average common shares outstanding:							
Basic	83,053		84,620		83,139		84,716
Diluted	 84,249		85,980		84,433		86,189

See accompanying notes.

### HENRY SCHEIN, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands) (unaudited)

		Three Mor	ths E	Inded	Six Mont	Inded																							
	J	June 27, 2015		,				,				,				· · ·		,		,		· · ·				June 28, 2014	June 27, 2015		June 28, 2014
Net income	\$	129,608	\$	127,117	\$ 241,188	\$	237,245																						
Other comprehensive income (loss), net of tax:																													
Foreign currency translation gain (loss)		35,725		6,828	(74,147)		14,620																						
Unrealized gain (loss) from foreign currency hedging																													
activities		1,234		(772)	(654)		(1,720)																						
Unrealized investment gain		2		27	2		38																						
Pension adjustment gain (loss)		(275)		249	1,174		517																						
Other comprehensive income (loss), net of tax		36,686		6,332	(73,625)		13,455																						
Comprehensive income		166,294		133,449	167,563		250,700																						
Comprehensive income attributable to noncontrolling interests:																													
Net income		(11,680)		(10,881)	(19,813)		(18,910)																						
Foreign currency translation loss (gain)		(556)		(491)	3,020		(2,601)																						
Comprehensive income attributable to noncontrolling																													
interests		(12,236)		(11,372)	(16,793)		(21,511)																						
Comprehensive income attributable to Henry Schein, Inc.	\$	154,058	\$	122,077	\$ 150,770	\$	229,189																						

See accompanying notes.

### HENRY SCHEIN, INC. CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (in thousands, except share and per share data)

		(III tilousai	ius, except share a	ina per snare dat			
		nmon Stock Additional 1 Par Value Paid-in		Retained	Accumulated Other Comprehensive	Noncontrolling	Total Stockholders'
	Shares	Amount	Capital	Earnings	Loss	Interests	Equity
Balance, December 27, 2014	84,008,537	\$ 840	\$ 265,363	\$ 2,642,523	\$ (95,132)		\$ 2,816,445
Net income (excluding \$19,441	0 1,000,000	φ 0.0	¢ <b>1</b> 00,000	¢ _,o,o _o	¢ (00,10 <b>-</b> )	• _,001	\$ _,010,110
attributable to Redeemable							
noncontrolling interests)	-	-	-	221,375	-	372	221,747
Foreign currency translation gain				,			,
(loss) (excluding loss of							
\$3,033 attributable to							
Redeemable noncontrolling							
interests)	-	-	-	-	(71,127)	13	(71,114)
Unrealized loss from foreign							
currency hedging activities,							
including tax benefit of							
\$167	-	-	-	-	(654)	-	(654)
Unrealized investment gain, net							
of tax of \$0	-	-	-	-	2	-	2
Pension adjustment gain, net of							
tax of \$538	-	-	-	-	1,174	-	1,174
Dividends paid	-	-	-	-	-	(245)	(245)
Initial noncontrolling interests							
and adjustments related to							
business acquisitions	-	-	-	-	-	(368)	(368)
Change in fair value of			(0.040)				(0.04.0)
redeemable securities	-	-	(9,319)	-	-	-	(9,319)
Other adjustments	-	-	54	-	-	-	54
Repurchase and retirement of	(000 700)	(0)	(20,022)	(04 277)			(112 207)
common stock	(808,786)	(8)	(28,822)	(84,377)	-	-	(113,207)
Stock issued upon exercise of							
stock options, including tax benefit of							
\$16,547	221,226	2	27,403				27,405
Stock-based compensation	221,220	2	27,405	-	-	-	27,403
expense	427,434	4	21,997	_	_	_	22,001
Shares withheld for payroll	427,434	4	21,557	-	-	-	22,001
taxes	(194,257)	(1)	(27,555)	_	_	_	(27,556)
Liability for cash settlement	(104,207)	(1)	(27,000)				(27,550)
stock-based compensation							
awards	-	-	(349)	-	-	-	(349)
			()				()
Balance, June 27, 2015	83,654,154	\$ 837	\$ 248,772	\$ 2,779,521	\$ (165,737)	\$ 2,623	\$ 2,866,016
			, , , , =	,,0=1	. (200,707)	,0_0	,,

See accompanying notes.

### HENRY SCHEIN, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

	Six Months	Ended	
	June 27, 2015	June 28, 2014	
Cash flows from operating activities:			
Net income	\$ 241,188 \$	5 237,245	
Adjustments to reconcile net income to net cash provided by	. ,		
operating activities:			
Depreciation and amortization	76,175	73,489	
Stock-based compensation expense	22,001	19,505	
Provision for losses on trade and other accounts receivable	2,290	2,415	
Provision for deferred income taxes	12,335	6,009	
Equity in earnings of affiliates	(5,600)	(3,523	
Distributions from equity affiliates	6,113	5,340	
Changes in unrecognized tax benefits	4,297	7,434	
Other	4,862	8,019	
Changes in operating assets and liabilities, net of acquisitions:			
Accounts receivable	(55,452)	(86,199	
Inventories	(3,024)	48,550	
Other current assets	(26,349)	(23,251	
Accounts payable and accrued expenses	(97,734)	(151,050	
Net cash provided by operating activities	181,102	143,983	
Cash flows from investing activities:			
Purchases of fixed assets	(33,430)	(37,976	
Payments for equity investments and business			
acquisitions, net of cash acquired	(61,316)	(222,857	
Proceeds from sales of available-for-sale securities	20	-	
Other	(3,179)	(6,497	
Net cash used in investing activities	(97,905)	(267,330	
Cash flows from financing activities:			
Proceeds from (repayments of) bank borrowings	(49,989)	53,239	
Proceeds from issuance of debt	125,000	314,787	
Debt issuance costs	(150)	- , -	
Principal payments for long-term debt	(69,243)	(100,866	
Proceeds from issuance of stock upon exercise of stock options	10,858	21,277	
Payments for repurchases of common stock	(113,207)	(151,443	
Excess tax benefits related to stock-based compensation	2,932	4,579	
Distributions to noncontrolling shareholders	(14,681)	(17,689	
Acquisitions of noncontrolling interests in subsidiaries	(8,257)	(102,552	
Net cash provided by (used in) financing activities	(116,737)	21,332	
Effect of exchange rate changes on each and each equivalents	(0.000)	<u>ى</u> مەر	
Effect of exchange rate changes on cash and cash equivalents	(8,866)	3,097	
Net change in cash and cash equivalents	(42,406)	(98,918	
Cash and cash equivalents, beginning of period	89,474	188,616	
Cash and cash equivalents, end of period	\$ 47,068	89,698	

See accompanying notes.

### Note 1 – Basis of Presentation

Our consolidated financial statements include our accounts, as well as those of our wholly-owned and majority-owned subsidiaries. Certain prior period amounts have been reclassified to conform to the current period presentation.

Our accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnote disclosures required by U.S. GAAP for complete financial statements.

The consolidated financial statements reflect all adjustments considered necessary for a fair presentation of the consolidated results of operations and financial position for the interim periods presented. All such adjustments are of a normal recurring nature. These unaudited interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes to the consolidated financial statements contained in our Annual Report on Form 10-K for the year ended December 27, 2014.

The preparation of financial statements in conformity with U.S. GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The results of operations for the six months ended June 27, 2015 are not necessarily indicative of the results to be expected for any other interim period or for the year ending December 26, 2015.

### Note 2 – Segment Data

We conduct our business through two reportable segments: (i) health care distribution and (ii) technology and value-added services. These segments offer different products and services to the same customer base.

The health care distribution reportable segment aggregates our global dental, animal health and medical operating segments. This segment distributes consumable products, small equipment, laboratory products, large equipment, equipment repair services, branded and generic pharmaceuticals, vaccines, surgical products, diagnostic tests, infection-control products and vitamins. Our global dental group serves office-based dental practitioners, dental laboratories, schools and other institutions. Our global animal health group serves animal health practices and clinics. Our global medical group serves office-based medical practitioners, ambulatory surgery centers, other alternate-care settings and other institutions. Our global dental, animal health and medical groups serve practitioners in 30 countries worldwide.

Our global technology and value-added services group provides software, technology and other value-added services to health care practitioners. Our technology group offerings include practice management software systems for dental and medical practitioners and animal health clinics. Our value-added practice solutions include financial services on a non-recourse basis, e-services, continuing education services for practitioners, consulting and other services.

#### Note 2 - Segment Data - (Continued)

The following tables present information about our reportable and operating segments:

	 Three Montl	hs Ended	Six Month	s Ended
	 June 27, 2015	June 28, 2014	June 27, 2015	June 28, 2014
Net Sales:				
Health care distribution (1):				
Dental	\$ 1,320,743 \$	1,368,481	\$ 2,570,816	\$ 2,665,409
Animal health	748,558	754,549	1,432,882	1,409,037
Medical	 470,519	403,257	914,052	800,671
Total health care distribution	2,539,820	2,526,287	4,917,750	4,875,117
Technology and value-added services (2)	 89,500	89,119	175,216	170,448
Total	\$ 2,629,320 \$	2,615,406	\$ 5,092,966	\$ 5,045,565

(1) Consists of consumable products, small equipment, laboratory products, large equipment, equipment repair services, branded and generic pharmaceuticals, vaccines, surgical products, diagnostic tests, infection-control products and vitamins.

(2) Consists of practice management software and other value-added products, which are distributed primarily to health care providers, and financial services on a non-recourse basis, e-services, continuing education services for practitioners, consulting and other services.

		Three Months Ended			Six Months Ended		
		June 27, 2015	7, June 28, 2014		June 27, 2015	J	lune 28, 2014
Operating Income:	_						
Health care distribution	\$	156,168	5 153,578	\$	292,307	\$	287,397
Technology and value-added services		26,862	27,266		52,090		50,715
Total	\$	183,030	5 180,844	\$	344,397	\$	338,112

#### Note 3 – Debt

#### Bank Credit Lines

On September 12, 2012, we entered into a new \$500 million revolving credit agreement (the "Credit Agreement") with a \$200 million expansion feature, which was originally set to expire on September 12, 2017. On September 22, 2014, we extended the expiration date of the Credit Agreement to September 22, 2019. The interest rate is based on the USD LIBOR plus a spread based on our leverage ratio at the end of each financial reporting quarter. The Credit Agreement provides, among other things, that we are required to maintain maximum leverage ratios, and contains customary representations, warranties and affirmative covenants. The Credit Agreement also contains customary negative covenants, subject to negotiated exceptions on liens, indebtedness, significant corporate changes (including mergers), dispositions and certain restrictive agreements. There was no balance outstanding under this revolving credit facility as of June 27, 2015 and December 27, 2014. As of June 27, 2015 and December 27, 2014, there were \$10.1 million of letters of credit provided to third parties under the credit facility.

As of June 27, 2015 and December 27, 2014, we had various other short-term bank credit lines available, of which \$132.4 million and \$182.9 million, respectively, were outstanding. At June 27, 2015 and December 27, 2014, borrowings under all of our credit lines had a weighted average interest rate of 1.36% and 1.26%, respectively.

### Note 3 – Debt – (Continued)

#### Private Placement Facilities

On August 10, 2010, we entered into \$400 million private placement facilities with two insurance companies. On April 30, 2012, we increased our available credit facilities by \$375 million by entering into a new agreement with one insurance company and amending our existing agreements with two insurance companies. On September 22, 2014, we increased our available private placement facilities by \$200 million to a total facility amount of \$975 million, and extended the expiration date to September 22, 2017. These facilities are available on an uncommitted basis at fixed rate economic terms to be agreed upon at the time of issuance, from time to time through September 22, 2017. The facilities allow us to issue senior promissory notes to the lenders at a fixed rate based on an agreed upon spread over applicable treasury notes at the time of issuance. The term of each possible issuance will be selected by us and can range from five to 15 years (with an average life no longer than 12 years). The proceeds of any issuances under the facilities will be used for general corporate purposes, including working capital and capital expenditures, to refinance existing indebtedness and/or to fund potential acquisitions. The agreements provide, among other things, that we maintain certain maximum leverage ratios, and contain restrictions relating to subsidiary indebtedness, liens, affiliate transactions, disposal of assets and certain changes in ownership. These facilities contain make-whole provisions in the event that we pay off the facilities prior to the applicable due dates.

The components of our private placement facility borrowings as of June 27, 2015 are presented in the following table (in thousands):

Date of Borrowing	Bo	nount of orrowing tstanding_	Borrowing Rate	Due Date
September 2, 2010	\$	100,000	3.79%	September 2, 2020
January 20, 2012		50,000	3.45	January 20, 2024
January 20, 2012 (1)		50,000	3.09	January 20, 2022
December 24, 2012		50,000	3.00	December 24, 2024
June 2, 2014		100,000	3.19	June 2, 2021
	\$	350,000		

(1) Annual repayments of approximately \$7.1 million for this borrowing will commence on January 20, 2016.

### Note 3 – Debt – (Continued)

### U.S. Trade Accounts Receivable Securitization

On April 17, 2013, we entered into a facility agreement of up to \$300 million with a bank, as agent, based on the securitization of our U.S. trade accounts receivable. This facility allowed us to replace public debt (approximately \$220 million), which had a higher interest rate at Henry Schein Animal Health during February 2013 and provided funding for working capital and general corporate purposes. The financing was structured as an asset-backed securitization program with pricing committed for up to three years. On April 17, 2015, we extended the expiration date of this facility agreement to April 15, 2018. The borrowings outstanding under this securitization facility were \$210.0 million and \$150.0 million as of June 27, 2015 and December 27, 2014, respectively. At June 27, 2015, the interest rate on borrowings under this facility was based on the average asset-backed commercial paper rate of 21 basis points plus 75 basis points, for a combined rate of 0.96%. At December 27, 2014, the interest rate on borrowings under this facility was based on the average asset-backed commercial paper rate of 20 basis points plus 75 basis points, for a combined rate of 0.95%.

We are required to pay a commitment fee of 30 basis points on the daily balance of the unused portion of the facility if our usage is greater than or equal to 50% of the facility limit or a commitment fee of 35 basis points on the daily balance of the unused portion of the facility if our usage is less than 50% of the facility limit.

Borrowings under this facility are presented as a component of Long-term debt within our consolidated balance sheet.

#### Long-term debt

Long-term debt consisted of the following:

	June 27, 2015	Dec	ember 27, 2014
Private placement facilities	\$ 350,000	\$	350,000
U.S. trade accounts receivable securitization	210,000		150,000
Notes payable to banks at a weighted-average interest rate of 8.83%	14		30
Various collateralized and uncollateralized loans payable with interest,			
in varying installments through 2018 at interest rates ranging			
from 1.92% to 5.41%	41,038		41,259
Capital lease obligations payable through 2019 with interest rates			
ranging from 2.00% to 11.49%	2,187		7,302
Total	603,239		548,591
Less current maturities	(14,716)		(5,815)
Total long-term debt	\$ 588,523	\$	542,776



### Note 4 – Redeemable Noncontrolling Interests

Some minority shareholders in certain of our subsidiaries have the right, at certain times, to require us to acquire their ownership interest in those entities at fair value. Accounting Standards Codification ("ASC") Topic 480-10 is applicable for noncontrolling interests where we are or may be required to purchase all or a portion of the outstanding interest in a consolidated subsidiary from the noncontrolling interest holder under the terms of a put option contained in contractual agreements. The components of the change in the Redeemable noncontrolling interests for the six months ended June 27, 2015 and the year ended December 27, 2014 are presented in the following table:

	June 27, 2015	Dec	ember 27, 2014
Balance, beginning of period	\$ 564,527	\$	497,539
Decrease in redeemable noncontrolling interests due to			
redemptions	(8,257)		(105,383)
Increase in redeemable noncontrolling interests due to business			
acquisitions	885		120,220
Net income attributable to redeemable noncontrolling interests	19,441		38,741
Dividends declared	(15,210)		(23,346)
Effect of foreign currency translation loss attributable to			
redeemable noncontrolling interests	(3,033)		(4,080)
Change in fair value of redeemable securities	 9,319		40,836
Balance, end of period	\$ 567,672	\$	564,527

Changes in the estimated redemption amounts of the noncontrolling interests subject to put options are adjusted at each reporting period with a corresponding adjustment to Additional paid-in capital. Future reductions in the carrying amounts are subject to a "floor" amount that is equal to the fair value of the redeemable noncontrolling interests at the time they were originally recorded. The recorded value of the redeemable noncontrolling interests cannot go below the floor level. These adjustments do not impact the calculation of earnings per share.

### Note 5 – Comprehensive Income

Comprehensive income includes certain gains and losses that, under U.S. GAAP, are excluded from net income as such amounts are recorded directly as an adjustment to stockholders' equity. Our comprehensive income is primarily comprised of net income, foreign currency translation gain (loss), unrealized gain (loss) on foreign currency hedging activities, unrealized investment gain (loss) and pension adjustment gain (loss).

The following table summarizes our Accumulated other comprehensive income, net of applicable taxes as of:

	J	June 27, 2015		,				cember 27, 2014
Attributable to Redeemable noncontrolling interests:								
Foreign currency translation adjustment	\$	(8,616)	\$	(5,583)				
Attributable to noncontrolling interests:								
Foreign currency translation adjustment	\$	(23)	\$	(36)				
Attributable to Henry Schein, Inc.:								
Foreign currency translation loss	\$	(142,421)	\$	(71,294)				
Unrealized loss from foreign currency hedging activities		(1,709)		(1,055)				
Unrealized investment loss		(134)		(136)				
Pension adjustment loss		(21,473)		(22,647)				
Accumulated other comprehensive loss	\$	(165,737)	\$	(95,132)				
Total Accumulated other comprehensive loss	\$	(174,376)	\$	(100,751)				

The following table summarizes the components of comprehensive income, net of applicable taxes as follows:

		Three Months Ended			Six Months Ended			nded
	J	une 27, 2015	J	une 28, 2014	J	une 27, 2015		June 28, 2014
Net income	\$	129,608	\$	127,117	\$	241,188	\$	237,245
Foreign currency translation gain (loss)		35,725		6,828		(74,147)		14,620
Tax effect		-		-				
Foreign currency translation gain (loss)		35,725		6,828		(74,147)		14,620
Unrealized gain (loss) from foreign currency hedging								
activities		1,353		(869)		(821)		(2,021)
Tax effect		(119)		97		167		301
Unrealized gain (loss) from foreign currency hedging		_						
activities		1,234		(772)		(654)		(1,720)
Unrealized investment gain		2		44		2		62
Tax effect		-		(17)		-		(24)
Unrealized investment gain		2		27		2		38
Pension adjustment gain (loss)		(369)		235		1,712		581
Tax effect		94		14		(538)		(64)
Pension adjustment gain (loss)		(275)		249		1,174		517
Comprehensive income	\$	166,294	\$	133,449	\$	167,563	\$	250,700



### Note 5 – Comprehensive Income – (Continued)

During the three months ended June 27, 2015 and June 28, 2014, we recognized as a component of our comprehensive income, a foreign currency translation gain of \$35.7 million and \$6.8 million, respectively, due to changes in foreign exchange rates from the beginning of the period to the end of the period. During the six months ended June 27, 2015 and June 28, 2014, we recognized as a component of our comprehensive income, a foreign currency translation gain (loss) of \$(74.1) million and \$14.6 million, respectively, due to changes in foreign exchange rates from the beginning of the period to the end of the period. Our financial statements are denominated in the U.S. Dollar currency. Fluctuations in the value of foreign currencies as compared to the U.S. Dollar may have a significant impact on our comprehensive income. The foreign currency translation gain (loss) during the three and six months ended June 27, 2015 was impacted by changes in foreign currency exchange rates as follows:

	C Tr G for	Foreign Currency ranslation ain (Loss) the Three nths Ended	FX Rate i	nto USD	Foreign Currency Translation Gain (Loss) for the Three Months Ended	FX Rate i	nto USD
Currency		June 27, 2015	June 27, 2015	March 28, 2015	June 28, 2014	June 28, 2014	March 29, 2014
Euro	\$	17,698	1.12	1.09		1.36	1.38
British Pound		14,145	1.57	1.49	7,237	1.70	1.66
Australian Dollar		(4,318)	0.77	0.78	3,380	0.94	0.92
Polish Zloty		214	0.27	0.27	(208)	0.33	0.33
Canadian Dollar		5,368	0.81	0.80	3,090	0.94	0.90
Swiss Franc		1,866	1.07	1.04	(373)	1.12	1.13
Brazilian Real		486	0.32	0.31	159	0.45	0.44
All other currencies		266			631		
Total	\$	35,725			\$ 6,828		

	( T G f	Foreign Currency ranslation ain (Loss) or the Six nths Ended	FX Rate in	nto USD	Foreign Currency Translation Gain (Loss) for the Six Months Ended	FX Rate i	nto USD
Currency		June 27, 2015	June 27, 2015	December 27, 2014	June 28, 2014	June 28, 2014	December 28, 2013
Euro	\$	(59,640)	1.12	1.22	\$ (7,529)	1.36	1.38
British Pound		(107)	1.57	1.56	10,266	1.70	1.65
Australian Dollar		(11,805)	0.77	0.81	11,407	0.94	0.89
Polish Zloty		(1,851)	0.27	0.28	(286)	0.33	0.33
Canadian Dollar		(1,343)	0.81	0.86	706	0.94	0.94
Swiss Franc		3,704	1.07	1.01	(182)	1.12	1.12
Brazilian Real		(2,614)	0.32	0.37	159	0.45	0.43
All other currencies		(491)			79		
Total	\$	(74,147)			\$ 14,620		



#### Note 5 – Comprehensive Income – (Continued)

The following table summarizes our total comprehensive income, net of applicable taxes, as follows:

	Three Months Ended		Six Month	s Ended	
	June 27, 2015	June 28, 2014	June 27, 2015	June 28, 2014	
Comprehensive income attributable to					
Henry Schein, Inc.	\$ 154,058	\$ 122,077	\$ 150,770	\$ 229,189	
Comprehensive income attributable to					
noncontrolling interests	189	188	385	259	
Comprehensive income attributable to					
Redeemable noncontrolling interests	12,047	11,184	16,408	21,252	
Comprehensive income	\$ 166,294	\$ 133,449	\$ 167,563	\$ 250,700	

### Note 6 – Fair Value Measurements

ASC Topic 820 "Fair Value Measurements and Disclosures" ("ASC Topic 820") provides a framework for measuring fair value in generally accepted accounting principles.

ASC Topic 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC Topic 820 establishes a fair value hierarchy that distinguishes between (1) market participant assumptions developed based on market data obtained from independent sources (observable inputs) and (2) an entity's own assumptions about market participant assumptions developed based on the best information available in the circumstances (unobservable inputs).

The fair value hierarchy consists of three broad levels, which gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy under ASC Topic 820 are described as follows:

• Level 1— Unadjusted quoted prices in active markets for identical assets or liabilities that are accessible at the measurement date.

• Level 2— Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

• Level 3— Inputs that are unobservable for the asset or liability.

The following section describes the valuation methodologies that we used to measure different financial instruments at fair value.

### Investments and notes receivable

There are no quoted market prices available for investments in unconsolidated affiliates and notes receivable; however, we believe the carrying amounts are a reasonable estimate of fair value.

#### Debt

The fair value of our debt as of June 27, 2015 and December 27, 2014 was estimated at \$735.7 million and \$731.5 million, respectively. Factors that we considered when estimating the fair value of our debt include market conditions, prepayment and make-whole provisions, liquidity levels in the private placement market, variability in pricing from multiple lenders and term of debt.



### Note 6 – Fair Value Measurements – (Continued)

#### Derivative contracts

Derivative contracts are valued using quoted market prices and significant other observable and unobservable inputs. We use derivative instruments to minimize our exposure to fluctuations in foreign currency exchange rates. Our derivative instruments primarily include foreign currency forward agreements related to intercompany loans and certain forecasted inventory purchase commitments with suppliers.

The fair values for the majority of our foreign currency derivative contracts are obtained by comparing our contract rate to a published forward price of the underlying market rates, which is based on market rates for comparable transactions and are classified within Level 2 of the fair value hierarchy.

#### Redeemable noncontrolling interests

Some minority shareholders in certain of our subsidiaries have the right, at certain times, to require us to acquire their ownership interest in those entities at fair value based on third-party valuations. The primary factor affecting the future value of redeemable noncontrolling interests is expected earnings and, if such earnings are not achieved, the value of the redeemable noncontrolling interests might be impacted. The noncontrolling interests subject to put options are adjusted to their estimated redemption amounts each reporting period with a corresponding adjustment to Additional paid-in capital. Future reductions in the carrying amounts are subject to a "floor" amount that is equal to the fair value of the redeemable noncontrolling interests at the time they were originally recorded. The recorded value of the redeemable noncontrolling interests cannot go below the floor level. These adjustments do not impact the calculation of earnings per share. The values for Redeemable noncontrolling interests are classified within Level 3 of the fair value hierarchy. The details of the changes in Redeemable noncontrolling interests are presented in Note 4.

The following table presents our assets and liabilities that are measured and recognized at fair value on a recurring basis classified under the appropriate level of the fair value hierarchy as of June 27, 2015 and December 27, 2014:

	June 27, 2015						
	Lev	el 1	Level 2		Level 3		Total
Assets:							
Derivative contracts	\$	- \$	1,226	\$	-	\$	1,226
Total assets	\$	- \$	1,226	\$	-	\$	1,226
Liabilities:							
Derivative contracts	\$	- \$	1,579	\$	-	\$	1,579
Total liabilities	\$	- \$	1,579	\$	-	\$	1,579
Redeemable noncontrolling interests	\$	- \$	-	\$	567,672	\$	567,672
			December	: 27,	2014		
	Lev	el 1	Level 2		Level 3		Total
Assets:							
Derivative contracts	\$	- \$	2,472		-	\$	2,472
Total assets	\$	- \$	2,472	\$	-	\$	2,472
Liabilities:							
Derivative contracts	\$	- \$			-	\$	1,307
Total liabilities	\$	- \$	1,307	\$	-	\$	1,307
Redeemable noncontrolling interests	\$	- \$	-	\$	564,527	\$	564,527

#### **Note 7 – Business Acquisitions**

### Acquisitions

The operating results of all acquisitions are reflected in our financial statements from their respective acquisition dates.

On July 10, 2015, we announced that, during the second quarter ended June 27, 2015, we made a 50% ownership investment in Maravet S.A. ("Maravet"), an animal health distributor in Romania. Maravet is a privately held company with annual sales of approximately \$23 million.

On June 23, 2015, we announced an agreement to acquire an 85% interest in Jorgen Kruuse A/S ("KRUUSE"), a leading distributor of veterinary supplies in Denmark, Norway and Sweden. KRUUSE had sales in 2014 of approximately \$90 million. The transaction is expected to close in the third quarter of 2015.

We completed certain other acquisitions during the six months ended June 27, 2015. Such acquisitions were immaterial to our financial statements individually and in the aggregate.

Some prior owners of such acquired subsidiaries are eligible to receive additional purchase price cash consideration if certain financial targets are met. We have accrued liabilities for the estimated fair value of additional purchase price consideration at the time of the acquisition. Any adjustments to these accrual amounts are recorded in our consolidated statements of income. For the six months ended June 27, 2015 and June 28, 2014, there were no material adjustments recorded in our consolidated statement of income relating to changes in estimated contingent purchase price liabilities.

### Note 8 – Plan of Restructuring

On November 6, 2014, we announced a corporate initiative to rationalize our operations and provide expense efficiencies, which will occur throughout fiscal 2015. This initiative is expected to include the elimination of approximately 2% to 3% of our workforce and the closing of certain facilities. The costs associated with all actions to complete this restructuring are expected to be in the range of \$35 million to \$40 million pre-tax (approximately \$0.29 to \$0.33 per diluted share). We plan to reduce our cost structure to fund new initiatives to drive future growth as our 2015 – 2017 strategic planning cycle begins. During the three and six months ended June 27, 2015, we recorded \$7.2 million and \$14.1 million in restructuring costs, respectively.

On July 28, 2015, we estimated that the total remaining restructuring costs we expect to incur in connection with the restructuring activity to be \$23 million to \$28 million, consisting of \$12 million to \$14 million in employee severance pay and benefits, \$9 million to \$11 million in facility costs, representing primarily lease termination and other facility closure related costs, and \$2 million to \$3 million in other restructuring costs.

The costs associated with this restructuring are included in a separate line item, "Restructuring costs" within our consolidated statements of income.



### Note 8 – Plan of Restructuring – (Continued)

The following table shows the amounts expensed and paid for restructuring costs that were incurred during the six months ended June 27, 2015 and during our 2014 fiscal year and the remaining accrued balance of restructuring costs as of June 27, 2015, which is included in Accrued expenses: Other and Other liabilities within our consolidated balance sheet:

	 verance Costs	Facility Closing Costs	Other	Total
Balance, December 28, 2013	\$ 227	\$ 484	\$ -	\$ 711
Provision	-	-	-	-
Payments and other adjustments	 (107)	 (183)	 -	 (290)
Balance, December 27, 2014	\$ 120	\$ 301	\$ -	\$ 421
Provision	11,227	1,753	1,104	14,084
Payments	 (5,907)	 (796)	 (832)	 (7,535)
Balance, June 27, 2015	\$ 5,440	\$ 1,258	\$ 272	\$ 6,970

The following table shows, by reportable segment, the amounts expensed and paid for restructuring costs that were incurred during the six months ended June 27, 2015 and the 2014 fiscal year and the remaining accrued balance of restructuring costs as of June 27, 2015:

		nology and	
	 th Care ribution	e-Added rvices	Total
Balance, December 28, 2013	\$ 711	\$ -	\$ 711
Provision	-	-	-
Payments and other adjustments	 (290)	 -	 (290)
Balance, December 27, 2014	\$ 421	\$ -	\$ 421
Provision	13,104	980	14,084
Payments	(6,555)	(980)	(7,535)
Balance, June 27, 2015	\$ 6,970	\$ -	\$ 6,970

#### Note 9 – Earnings Per Share

Basic earnings per share is computed by dividing net income attributable to Henry Schein, Inc. by the weighted-average number of common shares outstanding for the period. Our diluted earnings per share is computed similarly to basic earnings per share, except that it reflects the effect of common shares issuable for presently unvested restricted stock and restricted stock units and upon exercise of stock options, using the treasury stock method in periods in which they have a dilutive effect.

A reconciliation of shares used in calculating earnings per basic and diluted share follows:

	Three Mont	ths Ended	Six Months Ended		
	June 27, 2015	June 28, 2014	June 27, 2015	June 28, 2014	
Basic	83,053	84,620	83,139	84,716	
Effect of dilutive securities:					
Stock options, restricted stock and restricted stock units	1,196	1,360	1,294	1,473	
Diluted	84,249	85,980	84,433	86,189	

#### Note 10 – Income Taxes

For the six months ended June 27, 2015, our effective tax rate was 30.4% compared to 31.0% for the prior year period. The difference between our effective tax rates and the federal statutory tax rates for both periods primarily relates to state and foreign income taxes and interest expense.

The total amount of unrecognized tax benefits as of June 27, 2015 was approximately \$87.4 million, of which \$64.2 million would affect the effective tax rate if recognized. It is expected that the amount of unrecognized tax benefits will change in the next 12 months; however, we do not expect the change to have a material impact on our consolidated financial statements.

The total amounts of interest and penalties, which are classified as a component of the provision for income taxes, were approximately \$17.3 million and \$0, respectively, for the six months ended June 27, 2015.

The tax years subject to examination by major tax jurisdictions include the years 2009 and forward by the U.S. Internal Revenue Service ("IRS"), as well as the years 2005 and forward for certain states and certain foreign jurisdictions. In December 2014, the IRS issued a Statutory Notice of Deficiency for 2009, 2010 and 2011. We do not expect this to have a significant effect on our consolidated financial position, liquidity or the results of operations. During the quarter ended March 28, 2015, we filed our petition to the U.S. Tax Court disputing the adjustments proposed by the IRS. During the quarter ended June 27, 2015, we were notified by the IRS that our protest was transferred to the Appellate Divisions (Appeals Section) of the IRS.

#### Note 11 - Derivatives and Hedging Activities

We are exposed to market risks as well as changes in foreign currency exchange rates as measured against the U.S. dollar and each other, and changes to the credit markets. We attempt to minimize these risks by primarily using foreign currency forward contracts and by maintaining counter-party credit limits. These hedging activities provide only limited protection against currency exchange and credit risks. Factors that could influence the effectiveness of our hedging programs include currency markets and availability of hedging instruments and liquidity of the credit markets. All foreign currency forward contracts that we enter into are components of hedging programs and are entered into for the sole purpose of hedging an existing or anticipated currency exposure. We do not enter into such contracts for speculative purposes and we manage our credit risks by diversifying our investments, maintaining a strong balance sheet and having multiple sources of capital.

Fluctuations in the value of certain foreign currencies as compared to the U.S. dollar may positively or negatively affect our revenues, gross margins, operating expenses and retained earnings, all of which are expressed in U.S. dollars. Where we deem it prudent, we engage in hedging programs using primarily foreign currency forward contracts aimed at limiting the impact of foreign currency exchange rate fluctuations on earnings. We purchase short-term (i.e., 18 months or less) foreign currency forward contracts to protect against currency exchange risks associated with intercompany loans due from our international subsidiaries and the payment of merchandise purchases to our foreign suppliers. We do not hedge the translation of foreign currency profits into U.S. dollars, as we regard this as an accounting exposure, not an economic exposure. Our hedging activities have historically not had a material impact on our consolidated financial statements. Accordingly, additional disclosures related to derivatives and hedging activities required by ASC Topic 815 have been omitted.



#### Note 12 - Stock-Based Compensation

Our accompanying consolidated statements of income reflect pre-tax share-based compensation expense of \$13.5 million (\$9.4 million after-tax) and \$22.0 million (\$15.3 million after-tax) for the three and six months ended June 27, 2015, respectively, and \$10.5 million (\$7.3 million after-tax) and \$19.5 million (\$13.5 million after-tax) for the three and six months ended June 28, 2014, respectively.

Stock-based compensation represents the cost related to stock-based awards granted to employees and non-employee directors. We measure stock-based compensation at the grant date, based on the estimated fair value of the award, and recognize the cost (net of estimated forfeitures) as compensation expense on a straight-line basis over the requisite service period. Our stock-based compensation expense is reflected in selling, general and administrative expenses in our consolidated statements of income.

Stock-based awards are provided to certain employees and non-employee directors under the terms of our 2013 Stock Incentive Plan, as amended, and our 2015 Non-Employee Director Stock Incentive Plan (together, the "Plans"). The Plans are administered by the Compensation Committee of the Board of Directors. Prior to March 2009, awards under the Plans principally included a combination of at-the-money stock options and restricted stock/units. Since March 2009, equity-based awards have been granted solely in the form of restricted stock/units, with the exception of providing stock options to employees pursuant to certain pre-existing contractual obligations.

Grants of restricted stock/units are stock-based awards granted to recipients with specified vesting provisions. In the case of restricted stock, common stock is delivered on the date of grant, subject to vesting conditions. In the case of restricted stock units, common stock is generally delivered on or following satisfaction of vesting conditions. We issue restricted stock/units that vest solely based on the recipient's continued service over time (primarily four-year cliff vesting, except for grants made under the 2015 Non-Employee Director Stock Incentive Plan, which are primarily 12-month cliff vesting) and restricted stock/units that vest based on our achieving specified performance measurements and the recipient's continued service over time (primarily three-year cliff vesting).

With respect to time-based restricted stock/units, we estimate the fair value on the date of grant based on our closing stock price. With respect to performance-based restricted stock/units, the number of shares that ultimately vest and are received by the recipient is based upon our performance as measured against specified targets over a three-year period as determined by the Compensation Committee of the Board of Directors. Although there is no guarantee that performance targets will be achieved, we estimate the fair value of performance-based restricted stock/units based on our closing stock price at time of grant.

The Plans provide for adjustments to the performance-based restricted stock/units targets for significant events such as acquisitions, divestitures, new business ventures, share repurchases and certain foreign exchange fluctuations. Over the performance period, the number of shares of common stock that will ultimately vest and be issued and the related compensation expense is adjusted upward or downward based upon our estimation of achieving such performance targets. The ultimate number of shares delivered to recipients and the related compensation cost recognized as an expense will be based on our actual performance metrics as defined under the Plans.

Total unrecognized compensation cost related to non-vested awards as of June 27, 2015 was \$120.8 million, which is expected to be recognized over a weighted-average period of approximately 2.3 years.



### Note 12 – Stock-Based Compensation – (Continued)

The following table summarizes stock option activity under the Plans during the six months ended June 27, 2015:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life in Years	Aggregate Intrinsic Value
Outstanding at beginning of period	684	\$ 53.41		
Granted	-	-		
Exercised	(223)	49.31		
Forfeited	-	-		
Outstanding at end of period	461	\$ 55.39	2.1	\$ 41,541
		*		
Options exercisable at end of period	461	\$ 55.39	2.1	\$ 41,541

The following tables summarize the activity of our non-vested restricted stock/units for the six months ended June 27, 2015:

	Time-Based Restricted Stock/Units				
		Weighted Average Grant Date Fair Value Per	Intrinsic Value		
	Shares/Units	Share	Per Share		
Outstanding at beginning of period	836	\$ 83.86			
Granted	164	140.81			
Vested	(207)	72.17			
Forfeited	(10)	94.94			
Outstanding at end of period	783	\$ 98.72	\$ 145.45		

	Performance-l	Performance-Based Restricted Stock/Units			
		Weighted Average Grant Date Fair Value Per	Intrinsic Value		
	Shares/Units	Share	Per Share		
Outstanding at beginning of period	1,127	\$ 77.19			
Granted	253	130.09			
Vested	(297)	73.50			
Forfeited	(7)	102.74			
Outstanding at end of period	1,076	\$ 96.12	\$ 145.45		

### Note 13 – Supplemental Cash Flow Information

Cash paid for interest and income taxes was:

	Six Month	is Ended
	June 27, 2015	June 28, 2014
Interest	\$ 11,596	\$ 9,712
Income taxes	93,936	95,105

During the six months ended June 27, 2015 and June 28, 2014, we had \$0.8 million and \$2.0 million of non-cash net unrealized losses related to foreign currency hedging activities, respectively.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Cautionary Note Regarding Forward-Looking Statements**

In accordance with the "Safe Harbor" provisions of the Private Securities Litigation Reform Act of 1995, we provide the following cautionary remarks regarding important factors that, among others, could cause future results to differ materially from the forward-looking statements, expectations and assumptions expressed or implied herein. All forward-looking statements made by us are subject to risks and uncertainties and are not guarantees of future performance. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance and achievements or industry results to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. These statements are identified by the use of such terms as "may," "could," "expect," "intend," "believe," "plan," "estimate," "forecast," "project," "anticipate" or other comparable terms.

Risk factors and uncertainties that could cause actual results to differ materially from current and historical results include, but are not limited to: effects of a highly competitive market; our dependence on third parties for the manufacture and supply of our products; our dependence upon sales personnel, customers, suppliers and manufacturers; our dependence on our senior management; fluctuations in quarterly earnings; risks from expansion of customer purchasing power and multi-tiered costing structures; possible increases in the cost of shipping our products or other service issues with our third-party shippers; general global macro-economic conditions; disruptions in financial markets; possible volatility of the market price of our common stock; changes in the health care industry; implementation of health care laws; failure to comply with regulatory requirements and data privacy laws; risks associated with our global operations; transitional challenges associated with acquisitions and joint ventures, including the failure to achieve anticipated synergies; financial risks associated with acquisitions and joint ventures; litigation risks; the dependence on our continued product development, technical support and successful marketing in the technology segment; risks from challenges associated with the emergence of potential increased competition by third-party online commerce sites; risks from disruption to our information systems; certain provisions in our governing documents that may discourage third-party acquisitions of us; and changes in tax legislation. The order in which these factors appear should not be construed to indicate their relative importance or priority.

We caution that these factors may not be exhaustive and that many of these factors are beyond our ability to control or predict. Accordingly, any forward-looking statements contained herein should not be relied upon as a prediction of actual results. We undertake no duty and have no obligation to update forward-looking statements.

#### Where You Can Find Important Information

We may disclose important information through one or more of the following channels: SEC filings, public conference calls and webcasts, press releases, the investor relations page of our website (<u>www.henryschein.com</u>) and the social media channels identified on the investor relations page of our website.

#### **Executive-Level Overview**

We believe we are the world's largest provider of health care products and services primarily to office-based dental, animal health and medical practitioners. We serve more than 1 million customers worldwide including dental practitioners and laboratories, animal health clinics and physician practices, as well as government, institutional health care clinics and other alternate care clinics. We believe that we have a strong brand identity due to our more than 83 years of experience distributing health care products.

We are headquartered in Melville, New York, employ more than 18,000 people (of which more than 8,000 are based outside the United States) and have operations or affiliates in 30 countries, including the United States, Australia, Austria, Belgium, Brazil, Canada, Chile, China, the Czech Republic, France, Germany, Hong Kong SAR, Iceland, Ireland, Israel, Italy, Japan, Luxembourg, Malaysia, the Netherlands, New Zealand, Poland, Portugal, Romania, Slovakia, South Africa, Spain, Switzerland, Thailand and the United Kingdom.

We have established strategically located distribution centers to enable us to better serve our customers and increase our operating efficiency. This infrastructure, together with broad product and service offerings at competitive prices, and a strong commitment to customer service, enables us to be a single source of supply for our customers' needs. Our infrastructure also allows us to provide convenient ordering and rapid, accurate and complete order fulfillment.

We conduct our business through two reportable segments: (i) health care distribution and (ii) technology and value-added services. These segments offer different products and services to the same customer base.

The health care distribution reportable segment aggregates our global dental, animal health and medical operating segments. This segment distributes consumable products, small equipment, laboratory products, large equipment, equipment repair services, branded and generic pharmaceuticals, vaccines, surgical products, diagnostic tests, infection-control products and vitamins. Our global dental group serves office-based dental practitioners, dental laboratories, schools and other institutions. Our global animal health group serves animal health practices and clinics. Our global medical group serves office-based medical practitioners, ambulatory surgery centers, other alternate-care settings and other institutions.

Our global technology and value-added services group provides software, technology and other value-added services to health care practitioners. Our technology group offerings include practice management software systems for dental and medical practitioners and animal health clinics. Our value-added practice solutions include financial services on a non-recourse basis, e-services, practice technology, network and hardware services, as well as continuing education services for practitioners.

#### Industry Overview

In recent years, the health care industry has increasingly focused on cost containment. This trend has benefited distributors capable of providing a broad array of products and services at low prices. It also has accelerated the growth of HMOs, group practices, other managed care accounts and collective buying groups, which, in addition to their emphasis on obtaining products at competitive prices, tend to favor distributors capable of providing specialized management information support. We believe that the trend towards cost containment has the potential to favorably affect demand for technology solutions, including software, which can enhance the efficiency and facilitation of practice management.

Our operating results in recent years have been significantly affected by strategies and transactions that we undertook to expand our business, domestically and internationally, in part to address significant changes in the health care industry, including consolidation of health care distribution companies, health care reform, trends toward managed care, cuts in Medicare and collective purchasing arrangements.

Our current and future results have been and could be impacted by the current economic environment and uncertainty, particularly impacting overall demand for our products and services.

#### Industry Consolidation

The health care products distribution industry, as it relates to office-based health care practitioners, is highly fragmented and diverse. This industry, which encompasses the dental, animal health and medical markets, was estimated to produce revenues of approximately \$45 billion in 2014 in the global markets. The industry ranges from sole practitioners working out of relatively small offices to group practices or service organizations ranging in size from a few practitioners to a large number of practitioners who have combined or otherwise associated their practices.

Due in part to the inability of office-based health care practitioners to store and manage large quantities of supplies in their offices, the distribution of health care supplies and small equipment to office-based health care practitioners has been characterized by frequent, small quantity orders, and a need for rapid, reliable and substantially complete order fulfillment. The purchasing decisions within an office-based health care practice are typically made by the practitioner or an administrative assistant. Supplies and small equipment are generally purchased from more than one distributor, with one generally serving as the primary supplier.



The trend of consolidation extends to our customer base. Health care practitioners are increasingly seeking to partner, affiliate or combine with larger entities such as hospitals, health systems, group practices or physician hospital organizations. In many cases, purchasing decisions for consolidated groups are made at a centralized or professional staff level; however, orders are delivered to the practitioners' offices.

We believe that consolidation within the industry will continue to result in a number of distributors, particularly those with limited financial, operating and marketing resources, seeking to combine with larger companies that can provide growth opportunities. This consolidation also may continue to result in distributors seeking to acquire companies that can enhance their current product and service offerings or provide opportunities to serve a broader customer base.

Our trend with regard to acquisitions and joint ventures has been to expand our role as a provider of products and services to the health care industry. This trend has resulted in our expansion into service areas that complement our existing operations and provide opportunities for us to develop synergies with, and thus strengthen, the acquired businesses.

As industry consolidation continues, we believe that we are positioned to capitalize on this trend, as we believe we have the ability to support increased sales through our existing infrastructure. We also have invested in expanding our sales/marketing infrastructure to include a focus on building relationships with decision makers who do not reside in the office-based practitioner setting.

As the health care industry continues to change, we continually evaluate possible candidates for merger and joint venture or acquisition and intend to continue to seek opportunities to expand our role as a provider of products and services to the health care industry. There can be no assurance that we will be able to successfully pursue any such opportunity or consummate any such transaction, if pursued. If additional transactions are entered into or consummated, we would incur merger and/or acquisition-related costs, and there can be no assurance that the integration efforts associated with any such transaction would be successful.

#### Aging Population and Other Market Influences

The health care products distribution industry continues to experience growth due to the aging population, increased health care awareness, the proliferation of medical technology and testing, new pharmacology treatments and expanded third-party insurance coverage, partially offset by the effects of unemployment on insurance coverage. In addition, the physician market continues to benefit from the shift of procedures and diagnostic testing from acute care settings to alternate-care sites, particularly physicians' offices.

According to the U.S. Census Bureau's International Data Base, in 2014 there were more than six million Americans aged 85 years or older, the segment of the population most in need of long-term care and elder-care services. By the year 2050, that number is projected to nearly triple to approximately 18 million. The population aged 65 to 84 years is projected to increase over 60% during the same time period.

As a result of these market dynamics, annual expenditures for health care services continue to increase in the United States. We believe that demand for our products and services will grow, while continuing to be impacted by current and future operating, economic and industry conditions. The Centers for Medicare and Medicaid Services, or CMS, published "National Health Expenditure Projections 2013-2023" indicating that total national health care spending reached approximately \$2.9 trillion in 2013, or 17.2% of the nation's gross domestic product, the benchmark measure for annual production of goods and services in the United States. Health care spending is projected to reach approximately \$5.2 trillion in 2023, approximately 19.3% of the nation's gross domestic product.

### Government

Certain of our businesses involve the distribution of pharmaceuticals and medical devices, and in this regard we are subject to extensive local, state, federal and foreign governmental laws and regulations applicable to the distribution of pharmaceuticals and medical devices. Additionally, government and private insurance programs fund a large portion of the total cost of medical care, and there has been an emphasis on efforts to control medical costs, including laws and regulations lowering reimbursement rates for pharmaceuticals, medical devices, and/or medical treatments or services. Also, many of these laws and regulations are subject to change and may impact our financial performance. In addition, our businesses are generally subject to numerous other laws and regulations that could impact our financial performance, including securities, antitrust and other laws and regulations. Failure to comply with law or regulations could have a material adverse effect on our business.

#### Health Care Reform

The United States Health Care Reform Law adopted through the March 2010 enactment of the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act increased federal oversight of private health insurance plans and included a number of provisions designed to reduce Medicare expenditures and the cost of health care generally, to reduce fraud and abuse, and to provide access to increased health coverage.

The Health Care Reform Law requirements include a 2.3% excise tax on domestic sales of many medical devices by manufacturers and importers that began in 2013 and a fee on branded prescription drugs and biologics that was implemented in 2011, both of which may affect sales. The Health Care Reform Law has also materially expanded the number of individuals in the United States with health insurance. The Health Care Reform Law has faced ongoing legal challenges, including litigation seeking to invalidate some of or all of the law or the manner in which it has been interpreted, and the reduction in the expansion of health insurance coverage. Notably, on June 25, 2015, the United States Supreme Court upheld the Health Care Reform Law's use of health insurance subsidies for low and moderate income individuals who purchase coverage through health insurance exchanges established by the federal government. There has been an effort by the political party in control of Congress to repeal some or all of the law. The uncertain status of the Health Care Reform Law affects our ability to plan.

A Health Care Reform Law provision, generally referred to as the Physician Payment Sunshine Act or Open Payments Program, has imposed new reporting and disclosure requirements for drug and device manufacturers with regard to payments or other transfers of value made to certain practitioners (including physicians, dentists and teaching hospitals), and for such manufacturers and for group purchasing organizations, with regard to certain ownership interests held by physicians in the reporting entity. On February 1, 2013, CMS released the final rule to implement the Physician Payment Sunshine Act. Under this rule, data collection activities began on August 1, 2013, and as required under the Physician Payment Sunshine Act, CMS has begun to publish information from these reports on a publicly available website, including amounts transferred and physician, dentist and teaching hospital identities.

Under the Physician Payment Sunshine Act, we are required to collect and report detailed information regarding certain financial relationships we have with physicians, dentists and teaching hospitals. It is difficult to predict how the new requirements may impact existing relationships among manufacturers, distributors, physicians, dentists and teaching hospitals. The Physician Payment Sunshine Act pre-empts similar state reporting laws, although we or our subsidiaries may be required to report under certain of such state laws in addition to Physician Payment Sunshine Act reporting, and some of these state laws are also ambiguous. We have made the required Physician Payment Sunshine Act submissions for 2013 and 2014. The 2013 submissions have been publicly available since September 30, 2014, and CMS published the 2014 submissions on June 30, 2015. We are also subject to foreign regulations requiring transparency of certain interactions between suppliers and their customers. While we believe we have substantially compliant programs and controls in place to comply with these reporting requirements, our compliance with these rules imposes additional costs on us.

#### Health Care Fraud

Certain of our businesses are subject to federal and state (and similar foreign) health care fraud and abuse, referral and reimbursement laws and regulations with respect to their operations. Some of these laws, referred to as "false claims laws," prohibit the submission or causing the submission of false or fraudulent claims for reimbursement to federal, state and other health care payers and programs. Other laws, referred to as "anti-kickback laws," prohibit soliciting, offering, receiving or paying remuneration in order to induce the referral of a patient or ordering, purchasing, leasing or arranging for, or recommending ordering, purchasing or leasing of, items or services that are paid for by federal, state and other health care payers and programs.

The fraud and abuse laws and regulations have been subject to varying interpretations, as well as heightened enforcement activity over the past few years, and significant enforcement activity has been the result of "relators," who serve as whistleblowers by filing complaints in the name of the United States (and if applicable, particular states) under federal and state false claims laws. Under the federal False Claims Act relators can be entitled to receive up to 30% of total recoveries. Also, violations of the federal False Claims Act can result in treble damages, and each false claim submitted can be subject to a penalty of up to \$11,000 per claim. The Health Care Reform Law significantly strengthened the federal False Claims Act and the federal Anti-Kickback Law provisions, which could lead to the possibility of increased whistleblower or relator suits, and among other things made clear that a federal Anti-Kickback Law violation can be a basis for federal False Claims Act liability.

The United States government (among others) has expressed concerns about financial relationships between suppliers on the one hand and physicians and dentists on the other. As a result, we regularly review and revise our marketing practices as necessary to facilitate compliance.

We also are subject to certain United States and foreign laws and regulations concerning the conduct of our foreign operations, including the U.S. Foreign Corrupt Practices Act, the U.K. Bribery Act and other anti-bribery laws and laws pertaining to the accuracy of our internal books and records, which have been the focus of increasing enforcement activity globally in recent years.

Failure to comply with fraud and abuse laws and regulations could result in significant civil and criminal penalties and costs, including the loss of licenses and the ability to participate in federal and state health care programs, and could have a material adverse effect on our business. Also, these measures may be interpreted or applied by a prosecutorial, regulatory or judicial authority in a manner that could require us to make changes in our operations or incur substantial defense and settlement expenses. Even unsuccessful challenges by regulatory authorities or private relators could result in reputational harm and the incurring of substantial costs. In addition, many of these laws are vague or indefinite and have not been interpreted by the courts, and have been subject to frequent modification and varied interpretation by prosecutorial and regulatory authorities, increasing the risk of noncompliance.

While we believe that we are substantially compliant with applicable fraud and abuse laws and regulations, and have adequate compliance programs and controls in place to ensure substantial compliance, we cannot predict whether changes in applicable law, or interpretation of laws, or changes in our services or marketing practices in response to changes in applicable law or interpretation of laws, could have a material adverse effect on our business.

#### Operating Security and Licensure Standards

The Federal Food, Drug, and Cosmetic Act and similar foreign laws generally regulate the introduction, manufacture, advertising, labeling, packaging, storage, handling, reporting, marketing and distribution of, and record keeping for, pharmaceuticals and medical devices shipped in interstate commerce, and states may similarly regulate such activities within the state.

The Federal Drug Quality and Security Act of 2013 brings about significant changes with respect to pharmaceutical supply chain requirements and preempts state law. Title II of this measure, known as the Drug Supply Chain Security Act ("DSCSA"), will be phased in over 10 years, and is intended to build a national electronic, interoperable system to identify and trace certain prescription drugs as they are distributed in the United States. The law's track and trace requirements applicable to manufacturers, wholesalers, repackagers and dispensers (e.g., pharmacies) of prescription drugs began to take effect in January 2015, subject to certain enforcement delays by the United States Food and Drug Administration ("FDA"). Most recently, on June 30, 2015, the FDA announced that in light of difficulties experienced by some dispensers in establishing electronic systems to handle required product tracing information, it would delay to November 1, 2015 its enforcement of certain track and trace requirements scheduled to apply to dispensers on July 1, 2015, although this delay does not affect current DSCSA requirements that apply to other trading partners, such as manufacturers and wholesale distributors. The DSCSA product tracing requirements replace the former FDA drug pedigree requirements and pre-empt state requirements that are inconsistent with, more stringent than, or in addition to, the DSCSA requirements. Also in January 2015, the DSCSA required manufacturers and wholesale distributors to have systems in place by which they can identify whether a product in their possession or control is a "suspect" or "illegitimate" product, and handle it accordingly.

The DSCSA also establishes certain requirements for the licensing and operation of prescription drug wholesalers and third party logistics providers ("3PLs"), and includes the creation of national wholesaler and 3PL licenses in cases where states do not license such entities. The DSCSA requires that wholesalers and 3PLs distribute drugs in accordance with certain standards regarding the recordkeeping, storage and handling of prescription drugs. Beginning January 1, 2015, the DSCSA required wholesalers and 3PLs to submit annual reports to the FDA, which include information regarding each state where the wholesaler or 3PL is licensed, the name and address of each facility and contact information. According to FDA guidance, states are pre-empted from imposing any licensing requirements that are inconsistent with, less stringent than, directly related to, or covered by the standards established by federal law in this area. Current state licensing requirements will likely remain in effect until the FDA issues new regulations as directed by the DSCSA.

We believe that we are substantially compliant with applicable DSCSA requirements.

#### Regulated Software; Electronic Health Records

The FDA has become increasingly active in addressing the regulation of computer software intended for use in health care settings, and has developed and continues to develop policies on regulating clinical decision support tools and other types of software as medical devices. Certain of our businesses involve the development and sale of software and related products to support physician and dental practice management, and it is possible that the FDA or foreign government authorities could determine that one or more of our products is a medical device, which could subject us or one or more of our businesses to substantial additional requirements with respect to these products.

Certain of our businesses involve access to personal health, medical, financial and other information of individuals, and are accordingly directly or indirectly subject to numerous federal, state, local and foreign laws and regulations that protect the privacy and security of such information, such as the privacy and security provisions of the federal Health Insurance Portability and Accountability Act of 1996, as amended, and implementing regulations ("HIPAA"). HIPAA requires, among other things, the implementation of various recordkeeping, operational, notice and other practices intended to safeguard that information, limit its use to allowed purposes and notify individuals in the event of privacy and security breaches. Failure to comply with these laws and regulations can result in substantial penalties and other liabilities.

In addition, federal initiatives are providing a program of incentive payments available to certain health care providers involving the adoption and use of certain electronic health care records systems and processes. The initiative includes providing, among others, physicians and dentists, with financial incentives if they meaningfully use certified electronic health record technology ("EHR") in accordance with applicable requirements. In addition, Medicare-eligible providers that fail to timely adopt certified EHR systems and meet "meaningful use" requirements for those systems in accordance with regulatory requirements are to be subject to cumulative Medicare reimbursement reductions, which reductions for eligible health professionals (including physicians and dentists) began on January 1, 2015. Qualification for the incentive payments requires the use of EHRs that have certain capabilities for meaningful use pursuant to standards adopted by the Department of Health and Human Services. Initial ("Stage 1") standards addressed criteria for periods beginning in 2011. CMS has also issued a final rule with more demanding "Stage 2" criteria for periods beginning in 2014 for eligible health professionals (including physicians and dentists) and has issued a proposed rule for "Stage 3" criteria for periods beginning in 2017.

Recognizing difficulties encountered by some providers in acquiring and implementing 2014 edition-certified EHR technology, CMS published a final rule on September 4, 2014 that adds flexibility to the manner in which physicians, dentists and others may demonstrate meaningful use of EHR by extending through the 2014 reporting period the ability, in certain circumstances, to use 2011 edition-certified technology to attest to meaningful use, rather than requiring the use of 2014 edition-certified technology. CMS also continues to issue proposals to implement the EHR program. For example, on March 30, 2015, CMS issued a proposed rule setting forth the standards for what is expected to be the final stage of meaningful use, Stage 3. The proposed rule, among other things, would establish a single set of objectives and measures to meet the definition of meaningful use. Additionally, under the proposed rule, compliance with Stage 3 standards would be optional for any provider who chooses to attest to these objectives and measures for an EHR reporting period in 2017, and would generally be required for all eligible providers (regardless of prior participation in the EHR incentive program) for 2018 reporting periods and subsequently. An April 15, 2015 CMS proposed rule would, among other things, change the Stage 1 and Stage 2 EHR reporting periods in 2015 from a full year to a 90-day period, and change certain Stage 1 and Stage 2 reporting objectives and measures. Certain of our businesses involve the manufacture and sale of certified EHR systems and other products linked to incentive programs, and so must maintain compliance with, and are affected by, these evolving governmental criteria.

Also, HIPAA requires certain health care providers, such as physicians, to use certain transaction and code set rules for specified electronic transactions, such as transactions involving claims submissions. Commencing July 1, 2012, CMS required that electronic claim submissions and related electronic transactions be conducted under a new HIPAA transaction standard, called Version 5010. CMS has required this upgrade in connection with another new requirement applicable to the industry, the implementation of new diagnostic code sets to be used in claims submission. The new diagnostic code sets are called the ICD-10-CM. They were originally to be implemented on October 1, 2013 (and CMS delayed the implementation date until October 1, 2014), but as part of the Protecting Access to Medicare Act of 2014, enacted on April 1, 2014, Congress prohibited the Secretary of Health and Human Services from implementing ICD-10-CM any earlier than October 1, 2015. CMS published a final rule on August 4, 2014 adopting the October 1, 2015 compliance date and requiring the use of ICD-9-CM code sets through September 30, 2015, and there is no suggestion that implementation will be further delayed. Certain of our businesses provide electronic practice management products that must meet those requirements, and while we believe that we are prepared to timely adopt the new standards, it is possible that the transition to these new standards, particularly the transition to ICD-10-CM, may result in a degree of disruption and confusion, thus potentially increasing the costs associated with supporting this product.

There may be additional legislative initiatives in the future impacting health care.

### **E-Commerce**

Electronic commerce solutions have become an integral part of traditional health care supply and distribution relationships. Our distribution business is characterized by rapid technological developments and intense competition. The continuing advancement of online commerce requires us to cost-effectively adapt to changing technologies, to enhance existing services and to develop and introduce a variety of new services to address the changing demands of consumers and our customers on a timely basis, particularly in response to competitive offerings.

Through our proprietary, technologically based suite of products, we offer customers a variety of competitive alternatives. We believe that our tradition of reliable service, our name recognition and large customer base built on solid customer relationships, position us well to participate in this significant aspect of the distribution business. We continue to explore ways and means to improve and expand our Internet presence and capabilities, including our online commerce offerings and our use of various social media outlets.

#### **Results of Operations**

The following table summarizes the significant components of our operating results for the three and six months ended June 27, 2015 and June 28, 2014 and cash flows for the six months ended June 27, 2015 and June 28, 2014 (in thousands):

Three Mor	ths I	Ended		Six Mont	hs Ended		
 June 27, 2015	June 28, 2014			June 27, 2015		June 28, 2014	
	_				_		
\$ 2,629,320	\$	2,615,406	\$	5,092,966	\$	5,045,565	
1,878,642		1,886,934		3,628,893		3,620,380	
750,678		728,472		1,464,073		1,425,185	
560,426		547,628		1,105,592		1,087,073	
7,222		-		14,084		-	
\$ 183,030	\$	180,844	\$	344,397	\$	338,112	
\$ (3,210)	\$	(1,222)	\$	(5,898)	\$	555	
129,608		127,117		241,188		237,245	
117,928		116,236		221,375		218,335	
			\$	181,102	\$	143,983	
				(97,905)		(267,330)	
				(116,737)		21,332	
\$ 	June 27, 2015       \$ 2,629,320       1,878,642       750,678       560,426       7,222       \$ 183,030       \$ (3,210)       129,608	June 27, 2015       \$ 2,629,320     \$ 1,878,642       750,678     560,426       7,222     \$ 183,030     \$       \$ (3,210)     \$ 129,608     \$	2015     2014       \$ 2,629,320     \$ 2,615,406       1,878,642     1,886,934       750,678     728,472       560,426     547,628       7,222     -       \$ 183,030     \$ 180,844       \$ (3,210)     \$ (1,222)       129,608     127,117	June 27, 2015   June 28, 2014     \$ 2,629,320   \$ 2,615,406   \$ 1,878,642     1,878,642   1,886,934     750,678   728,472     560,426   547,628     7,222   -     \$ 183,030   \$ 180,844     \$ (3,210)   \$ (1,222)     \$ 129,608   127,117     117,928   116,236	June 27, 2015June 28, 2014June 27, 2015 $\$$ 2,629,320\$2,615,406\$5,092,9661,878,6421,886,9343,628,893750,678728,4721,464,073560,426547,6281,105,5927,222-14,084 $\$$ 183,030\$180,844\$ $$$ (3,210)\$(1,222)\$(5,898)129,608127,117241,188117,928116,236221,375\$***<	June 27, 2015June 28, 2014June 27, 2015 $\$$ 2,629,320\$2,615,406\$5,092,966\$ $\$$ 1,878,6421,886,9343,628,8933,628,893\$750,678728,4721,464,0731,464,073\$560,426547,6281,105,5921,4084\$ $\$$ 183,030\$180,844\$344,397\$\$(3,210)\$(1,222)\$(5,898)\$129,608127,117241,188117,928116,236221,375******\$******\$** <t< td=""></t<>	

#### **Plan of Restructuring**

On November 6, 2014, we announced a corporate initiative to rationalize our operations and provide expense efficiencies, which will occur throughout fiscal 2015. This initiative is expected to include the elimination of approximately 2% to 3% of our workforce and the closing of certain facilities. The costs associated with all actions to complete this restructuring are expected to be in the range of \$35 million to \$40 million pre-tax (approximately \$0.29 to \$0.33 per diluted share). We plan to reduce our cost structure to fund new initiatives to drive future growth as our 2015 – 2017 strategic planning cycle begins. During the three and six months ended June 27, 2015, we recorded \$7.2 million and \$14.1 million in restructuring costs, respectively.

On July 28, 2015, we estimated that the total remaining restructuring costs we expect to incur in connection with the restructuring activity to be \$23 million to \$28 million, consisting of \$12 million to \$14 million in employee severance pay and benefits, \$9 million to \$11 million in facility costs, representing primarily lease termination and other facility closure related costs, and \$2 million to \$3 million in other restructuring costs.

The costs associated with this restructuring are included in a separate line item, "Restructuring costs" within our consolidated statements of income.

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### Three Months Ended June 27, 2015 Compared to Three Months Ended June 28, 2014

#### Net Sales

Net sales for the three months ended June 27, 2015 and June 28, 2014 were as follows (in thousands):

	June 27,	% of	June 28,	% of	Increase/(Decrease)			
	 2015	Total	2014	Total	\$	%		
Health care distribution (1):								
Dental	\$ 1,320,743	50.2% \$	5 1,368,481	52.3% \$	6 (47,738)	(3.5)%		
Animal health	748,558	28.5	754,549	28.9	(5,991)	(0.8)		
Medical	470,519	17.9	403,257	15.4	67,262	16.7		
Total health care distribution	2,539,820	96.6	2,526,287	96.6	13,533	0.5		
Technology and value-added services (2)	89,500	3.4	89,119	3.4	381	0.4		
Total	\$ 2,629,320	100.0% \$	5 2,615,406	100.0% \$	5 13,914	0.5		

(1) Consists of consumable products, small equipment, laboratory products, large equipment, equipment repair services, branded and generic pharmaceuticals, vaccines, surgical products, diagnostic tests, infection-control products and vitamins.

(2) Consists of practice management software and other value-added products, which are distributed primarily to health care providers, and financial services on a non-recourse basis, e-services, continuing education services for practitioners, consulting and other services.

The \$13.9 million, or 0.5%, increase in net sales for the three months ended June 27, 2015 includes an increase of 7.5% in local currency growth (3.9% increase in internally generated revenue and 3.6% growth from acquisitions) partially offset by a decrease of 7.0% related to foreign currency exchange.

The \$47.7 million, or 3.5%, decrease in dental net sales for the three months ended June 27, 2015 includes an increase of 4.5% in local currency growth (4.1% increase in internally generated revenue and 0.4% growth from acquisitions) offset by a decrease of 8.0% related to foreign currency exchange. The 4.5% increase in local currency sales was due to dental consumable merchandise sales growth of 4.5% (4.1% increase in internally generated revenue and 0.4% growth from acquisitions), as well as an increase in dental equipment sales and service revenues of 4.8% (4.1% increase in internally generated revenue and 0.7% growth from acquisitions).

The \$6.0 million, or 0.8%, decrease in animal health net sales for the three months ended June 27, 2015 includes an increase of 7.9% in local currency growth (0.6% increase in internally generated revenue and 7.3% growth from acquisitions) offset by a decrease of 8.7% related to foreign currency exchange. The growth in internally generated animal health revenue is affected by certain products switching between agency sales and standard sales, as well as changes to our veterinary diagnostics manufacturer relationships. When excluding the effects of these items, internally generated revenue grew 5.0%.

The \$67.3 million, or 16.7%, increase in medical net sales for the three months ended June 27, 2015 includes an increase of 17.7% in local currency growth (9.9% increase in internally generated revenue and 7.8% growth from acquisitions) partially offset by a decrease of 1.0% related to foreign currency exchange.

The \$0.4 million, or 0.4%, increase in technology and value-added services net sales for the three months ended June 27, 2015 includes an increase of 3.3% in local currency growth (2.9% increase in internally generated revenue and 0.4% growth from acquisitions) partially offset by a decrease of 2.9% related to foreign currency exchange.

### **Gross Profit**

Gross profit and gross margin percentages by segment and in total for the three months ended June 27, 2015 and June 28, 2014 were as follows (in thousands):

	J	June 27,	Gross	June 28,		Gross	Increase			
		I				Margin				
		2015	%		2014	%		\$	%	
Health care distribution	\$	689,648	27.2%	\$	669,955	26.5%	\$	19,693	2.9%	
Technology and value-added services		61,030	68.2		58,517	65.7		2,513	4.3	
Total	\$	750,678	28.6	\$	728,472	27.9	\$	22,206	3.0	

For the three months ended June 27, 2015, gross profit increased \$22.2 million, or 3.0%, compared to the prior year period. As a result of different practices of categorizing costs associated with distribution networks throughout our industry, our gross margins may not necessarily be comparable to other distribution companies. Additionally, we realize substantially higher gross margin percentages in our technology segment than in our health care distribution segment. These higher gross margins result from being both the developer and seller of software products and services, as well as certain financial services. The software industry typically realizes higher gross margins to recover investments in research and development.

Within our health care distribution segment, gross profit margins may vary from one period to the next. Changes in the mix of products sold as well as changes in our customer mix have been the most significant drivers affecting our gross profit margin. For example, sales of pharmaceutical products are generally at lower gross profit margins than other products. Conversely, sales of our private label products achieve gross profit margins that are higher than average. With respect to customer mix, sales to our large-group customers are typically completed at lower gross margins due to the higher volumes sold as opposed to the gross margin on sales to office-based practitioners who normally purchase lower volumes at greater frequencies.

Health care distribution gross profit increased \$19.7 million, or 2.9%, for the three months ended June 27, 2015 compared to the prior year period. Health care distribution gross profit margin increased to 27.2% for the three months ended June 27, 2015 from 26.5% for the comparable prior year period. The overall increase in our health care distribution gross profit margin reflects growing margins in our dental and animal health operating segments. Acquisitions accounted for \$29.7 million of our gross profit increase within our health care distribution segment for the three months ended June 27, 2015 compared to the prior year period. The offsetting decrease of \$10.0 million in our health care distribution segment gross profit was attributable to an \$18.0 million gross profit decrease from a decline in internally generated revenue, partially offset by an \$8.0 million gross profit increase related to an improvement in the gross margin rate on our dental consumable merchandise sales and changes in our animal health product mix.

Technology and value-added services gross profit increased \$2.5 million, or 4.3%, for the three months ended June 27, 2015 compared to the prior year period. Technology gross profit margin increased to 68.2% for the three months ended June 27, 2015 from 65.7% for the comparable prior year period. Acquisitions accounted for \$0.4 million of our gross profit increase within our technology and value-added services segment for the three months ended June 27, 2015 compared to the prior year period. The remaining increase of \$2.1 million in our technology and value-added services segment gross profit was attributable to improvements in the gross margin rate for our technology and value-added services segment.

#### Selling, General and Administrative

Selling, general and administrative expenses by segment and in total for the three months ended June 27, 2015 and June 28, 2014 were as follows (in thousands):

	% of June 27, Respective		June 28,		% of Respective	 Increase		
		2015	Net Sales		2014	Net Sales	 \$	%
Health care distribution	\$	527,236	20.8%	\$	516,377	20.4%	\$ 10,859	2.1%
Technology and value-added services		33,190	37.1		31,251	35.1	 1,939	6.2
Total	\$	560,426	21.3	\$	547,628	20.9	\$ 12,798	2.3



Selling, general and administrative expenses increased \$12.8 million, or 2.3%, to \$560.4 million for the three months ended June 27, 2015 from the comparable prior year period. The \$10.9 million increase in selling, general and administrative expenses within our health care distribution segment for the three months ended June 27, 2015 as compared to the prior year period was attributable to \$28.7 million of additional costs from acquired companies, partially offset by a reduction of \$17.8 million of costs primarily due to the impact of foreign exchange. The \$1.9 million increase in selling, general and administrative expenses within our technology and value-added services segment for the three months ended June 27, 2015 as compared to the prior year period was attributable to \$0.5 million of additional costs from acquired companies and \$1.4 million of additional operating costs. As a percentage of net sales, selling, general and administrative expenses increased to 21.3% from 20.9% for the comparable prior year period.

As a component of selling, general and administrative expenses, selling expenses decreased \$2.6 million, or 0.8%, to \$344.1 million for the three months ended June 27, 2015 from the comparable prior year period. As a percentage of net sales, selling expenses decreased to 13.1% from 13.3% for the comparable prior year period.

As a component of selling, general and administrative expenses, general and administrative expenses increased \$15.4 million, or 7.7%, to \$216.3 million for the three months ended June 27, 2015 from the comparable prior year period. As a percentage of net sales, general and administrative expenses increased to 8.2% from 7.7% for the comparable prior year period.

#### Other Expense, Net

Other expense, net, for the three months ended June 27, 2015 and June 28, 2014 was as follows (in thousands):

	J	une 27,	June 28,			Variance			
		2015		2014		\$	%		
Interest income	\$	3,257	\$	3,416	\$	(159)	(4.7)%		
Interest expense		(6,290)		(5,670)		(620)	(10.9)		
Other, net		(177)		1,032		(1,209)	(117.2)		
Other expense, net	\$	(3,210)	\$	(1,222)	\$	(1,988)	(162.7)		

Other expense, net increased by \$2.0 million for the three months ended June 27, 2015 compared to the prior year period. Interest income remained consistent with the comparable prior year period. Interest expense increased \$0.6 million primarily due to increased borrowings under our bank credit lines and our private placement facilities. Other, net decreased by \$1.2 million primarily due to proceeds received in the prior year period from an insurance claim.

#### Income Taxes

For the three months ended June 27, 2015, our effective tax rate was 29.9% compared to 30.8% for the prior year period. The difference between our effective tax rates and the federal statutory tax rates for both periods primarily relates to state and foreign income taxes and interest expense.

#### Net Income

Net income increased \$2.5 million, or 2.0%, for the three months ended June 27, 2015, compared to the prior year period due to the factors noted above.



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### Six Months Ended June 27, 2015 Compared to Six Months Ended June 28, 2014

#### Net Sales

Net sales for the six months ended June 27, 2015 and June 28, 2014 were as follows (in thousands):

	June 27, % of		June 28,	% of		Increase/(Decrease)			
		2015	Total		2014	014 Total		\$	%
Health care distribution (1):									
Dental	\$	2,570,816	50.5%	\$	2,665,409	52.8%	\$	(94,593)	(3.5)%
Animal health		1,432,882	28.1		1,409,037	27.9		23,845	1.7
Medical		914,052	18.0		800,671	15.9		113,381	14.2
Total health care distribution		4,917,750	96.6	_	4,875,117	96.6		42,633	0.9
Technology and value-added services (2)		175,216	3.4		170,448	3.4		4,768	2.8
Total	\$	5,092,966	100.0%	\$	5,045,565	100.0%	\$	47,401	0.9

(1) Consists of consumable products, small equipment, laboratory products, large equipment, equipment repair services, branded and generic pharmaceuticals, vaccines, surgical products, diagnostic tests, infection-control products and vitamins.

(2) Consists of practice management software and other value-added products, which are distributed primarily to health care providers, and financial services on a non-recourse basis, e-services, continuing education services for practitioners, consulting and other services.

The \$47.4 million, or 0.9%, increase in net sales for the six months ended June 27, 2015 includes an increase of 7.5% in local currency growth (4.4% increase in internally generated revenue and 3.1% growth from acquisitions) partially offset by a decrease of 6.6% related to foreign exchange.

The \$94.6 million, or 3.5%, decrease in dental net sales for the six months ended June 27, 2015 includes an increase of 4.0% in local currency growth (3.5% increase in internally generated revenue and 0.5% growth from acquisitions) offset by a decrease of 7.5% related to foreign currency exchange. The 4.0% increase in local currency sales was due to an increase in dental equipment sales and service revenues of 5.5% (4.4% increase in internally generated revenue and 1.1% growth from acquisitions) and dental consumable merchandise sales growth of 3.6% (3.2% increase in internally generated revenue and 0.4% growth from acquisitions).

The \$23.8 million, or 1.7%, increase in animal health net sales for the six months ended June 27, 2015 includes an increase of 9.9% in local currency growth (2.4% internally generated growth and 7.5% growth from acquisitions) partially offset by a decrease of 8.2% related to foreign currency exchange. The growth in internally generated animal health revenue is affected by certain products switching between agency sales and standard sales, as well as changes to our veterinary diagnostics manufacturer relationships. When excluding the effects of these items, internally generated revenue grew 6.9%.

The \$113.4 million, or 14.2%, increase in medical net sales for the six months ended June 27, 2015 includes an increase of 15.1% in local currency growth (10.8% internally generated revenue and 4.3% growth from acquisitions) partially offset by a decrease of 0.9% related to foreign currency exchange.

The \$4.8 million, or 2.8%, increase in technology and value-added services net sales for the six months ended June 27, 2015 includes an increase of 5.6% in local currency growth (5.3% internally generated growth and 0.3% growth from acquisitions) partially offset by a decrease of 2.8% related to foreign currency exchange.

### **Gross Profit**

Gross profit and gross margin percentages by segment and in total for the six months ended June 27, 2015 and June 28, 2014 were as follows (in thousands):

	June 27,	Gross	June 28,		Gross	Increase		
		Margin			Margin			
	 2015	%		2014	%		\$	%
Health care distribution	\$ 1,345,193	27.4%	\$	1,311,772	26.9%	\$	33,421	2.5%
Technology and value-added services	 118,880	67.8		113,413	66.5		5,467	4.8
Total	\$ 1,464,073	28.7	\$	1,425,185	28.2	\$	38,888	2.7

For the six months ended June 27, 2015, gross profit increased \$38.9 million, or 2.7%, from the comparable prior year period. As a result of different practices of categorizing costs associated with distribution networks throughout our industry, our gross margins may not necessarily be comparable to other distribution companies. Additionally, we realize substantially higher gross margin percentages in our technology segment than in our health care distribution segment. These higher gross margins result from being both the developer and seller of software products and services, as well as certain financial services. The software industry typically realizes higher gross margins to recover investments in research and development.

Within our health care distribution segment, gross profit margins may vary from one period to the next. Changes in the mix of products sold as well as changes in our customer mix have been the most significant drivers affecting our gross profit margin. For example, sales of pharmaceutical products are generally at lower gross profit margins than other products. Conversely, sales of our private label products achieve gross profit margins that are higher than average. With respect to customer mix, sales to our large-group customers are typically completed at lower gross margins due to the higher volumes sold as opposed to the gross margin on sales to office-based practitioners who normally purchase lower volumes at greater frequencies.

Health care distribution gross profit increased \$33.4 million, or 2.5%, for the six months ended June 27, 2015 compared to the prior year period. Health care distribution gross profit margin increased to 27.4% for the six months ended June 27, 2015 from 26.9% for the comparable prior year period. The overall increase in our health care distribution gross profit margin reflects growing margins in our dental and animal health operating segments. Acquisitions accounted for \$49.2 million of our gross profit increase within our health care distribution segment for the six months ended June 27, 2015 compared to the prior year period. The offsetting decrease of \$15.8 million in our health care distribution segment gross profit was attributable to a \$29.2 million gross profit decrease from a decline in internally generated revenue, partially offset by a \$13.4 million gross profit increase related to an improvement in the gross margin rate on our dental consumable merchandise sales and changes in our animal health product mix.

Technology and value-added services gross profit increased \$5.5 million, or 4.8%, for the six months ended June 27, 2015 compared to the prior year period. Technology gross profit margin increased to 67.8% for the six months ended June 27, 2015 from 66.5% for the comparable prior year period. Acquisitions accounted for \$0.5 million of our gross profit increase within our technology and value-added services segment for the six months ended June 27, 2015 compared to the prior year period. The remaining increase of \$5.0 million in our technology and value-added services segment gross profit was attributable to a \$2.9 million gross profit increase from our growth in internally generated revenue and \$2.1 million gross profit increase related to a slight improvement in the gross margin rate for our technology and value-added services segment.

#### Selling, General and Administrative

Selling, general and administrative expenses by segment and in total for the six months ended June 27, 2015 and June 28, 2014 were as follows (in thousands):

	% of June 27, Respective		June 28,	% of Respective	 Increase			
		2015	Net Sales		2014	Net Sales	\$	%
Health care distribution	\$	1,039,782	21.1%	\$	1,024,375	21.0%	\$ 15,407	1.5%
Technology and value-added services		65,810	37.6		62,698	36.8	3,112	5.0
Total	\$	1,105,592	21.7	\$	1,087,073	21.5	\$ 18,519	1.7

Selling, general and administrative expenses increased \$18.5 million, or 1.7%, to \$1,105.6 million for the six months ended June 27, 2015 from the comparable prior year period. As a percentage of net sales, selling, general and administrative expenses increased to 21.7% from 21.5% for the comparable prior year period. The \$15.4 million increase in selling, general and administrative expenses within our health care distribution segment for the six months ended June 27, 2015 as compared to the prior year period was attributable to \$46.4 million of additional costs from acquired companies, partially offset by a reduction of \$31.0 million of costs primarily due to the impact of foreign exchange. The \$3.1 million increase in selling, general and administrative expenses within our technology and value-added services segment for the six months ended June 27, 2015 as compared to the prior year period was attributable to \$0.6 million of additional costs from acquired companies and \$2.5 million of additional operating costs.

As a component of selling, general and administrative expenses, selling expenses decreased \$3.7 million, or 0.5%, to \$687.8 million for the six months ended June 27, 2015 from the comparable prior year period. As a percentage of net sales, selling expenses decreased to 13.5% as compared to 13.7% for the comparable prior year period.

As a component of selling, general and administrative expenses, general and administrative expenses increased \$22.2 million, or 5.6%, to \$417.8 million for the six months ended June 27, 2015 from the comparable prior year period. As a percentage of net sales, general and administrative expenses increased to 8.2% from 7.8% for the comparable prior year period.

#### Other Income (Expense), Net

Other income (expense), net, for the six months ended June 27, 2015 and June 28, 2014 was as follows (in thousands):

	June 27,		June 27, J		, June 28,			ance
		2015		2014		\$	%	
Interest income	\$	6,712	\$	6,871	\$	(159)	(2.3)%	
Interest expense		(12,553)		(10,928)		(1,625)	(14.9)	
Other, net		(57)		4,612		(4,669)	(101.2)	
Other income (expense), net	\$	(5,898)	\$	555	\$	(6,453)	(1,162.7)	

Other expense, net of \$5.9 million for the six months ended June 27, 2015 changed by \$6.5 million compared to other income, net of \$0.6 million for the six months ended June 28, 2014. Interest income decreased \$0.2 million primarily due to lower late fee income. Interest expense increased by \$1.6 million primarily due to increased borrowings under our bank credit lines and our private placement facilities. Other, net decreased by \$4.7 million primarily due to a contractual payment in the prior year period from an animal health supplier in Europe related to a change to a non-exclusive sales model.

#### Income Taxes

For the six months ended June 27, 2015, our effective tax rate was 30.4% compared to 31.0% for the prior year period. The difference between our effective tax rates and the federal statutory tax rates for both periods primarily relates to state and foreign income taxes and interest expense.

#### Net Income

Net income increased \$3.9 million, or 1.7%, for the six months ended June 27, 2015, compared to the prior year period due to the factors noted above.



### Liquidity and Capital Resources

Our principal capital requirements include funding of acquisitions, purchases of additional noncontrolling interests, repayments of debt principal, the funding of working capital needs, purchases of fixed assets and repurchases of common stock. Working capital requirements generally result from increased sales, special inventory forward buy-in opportunities and payment terms for receivables and payables. Historically, sales have tended to be stronger during the third and fourth quarters and special inventory forward buy-in opportunities have been most prevalent just before the end of the year, and have caused our working capital requirements to have been higher from the end of the third quarter to the end of the first quarter of the following year.

We finance our business primarily through cash generated from our operations, revolving credit facilities and debt placements. Our ability to generate sufficient cash flows from operations is dependent on the continued demand of our customers for our products and services, and access to products and services from our suppliers.

Our business requires a substantial investment in working capital, which is susceptible to fluctuations during the year as a result of inventory purchase patterns and seasonal demands. Inventory purchase activity is a function of sales activity, special inventory forward buy-in opportunities and our desired level of inventory. We anticipate future increases in our working capital requirements.

We finance our business to provide adequate funding for at least 12 months. Funding requirements are based on forecasted profitability and working capital needs, which, on occasion, may change. Consequently, we may change our funding structure to reflect any new requirements.

We believe that our cash and cash equivalents, our ability to access private debt markets and public equity markets, and our available funds under existing credit facilities provide us with sufficient liquidity to meet our currently foreseeable short-term and long-term capital needs. We have no off-balance sheet arrangements.

Net cash provided by operating activities was \$181.1 million for the six months ended June 27, 2015, compared to \$144.0 million for the comparable prior year period. The net change of \$37.1 million was primarily attributable to changes in net working capital.

Net cash used in investing activities was \$97.9 million for the six months ended June 27, 2015, compared to \$267.3 million for the comparable prior year period. The net change of \$169.4 million was primarily due to a reduction in payments for equity investments and business acquisitions.

Net cash used in financing activities was \$116.7 million for the six months ended June 27, 2015, compared to net cash provided by financing activities of \$21.3 million for the comparable prior year period. The net change of \$138.0 million was primarily due to decreased net proceeds from debt, partially offset by a reduction in acquisitions of noncontrolling interests in subsidiaries and a reduction of repurchases of common stock.

The following table summarizes selected measures of liquidity and capital resources (in thousands):

2015	June 27, 2015		ember 27, 2014
valents \$ 47	,068	\$	89,474
1,268	,595		1,133,055
\$ 132	,428	\$	182,899
of long-term debt 14	,716		5,815
588	,523		542,776
<u>\$ 73</u> 5	,667	\$	731,490
1,268 of long-term debt 12 588	,595 ,428 ,716 ,523	\$	1,13 18 54

Our cash and cash equivalents consist of bank balances and investments in money market funds representing overnight investments with a high degree of liquidity.



#### Accounts receivable days sales outstanding and inventory turns

Our accounts receivable days sales outstanding from operations remained consistent at 40.5 days as of June 27, 2015 compared to the comparable prior year period. During the six months ended June 27, 2015, we wrote off approximately \$3.7 million of fully reserved accounts receivable against our trade receivable reserve. Our inventory turns from operations decreased to 5.5 as of June 27, 2015 from 5.8 as of June 28, 2014. Our working capital accounts may be impacted by current and future economic conditions.

#### Bank Credit Lines

On September 12, 2012, we entered into a new \$500 million revolving credit agreement (the "Credit Agreement") with a \$200 million expansion feature, which was originally set to expire on September 12, 2017. On September 22, 2014, we extended the expiration date of the Credit Agreement to September 22, 2019. The interest rate is based on the USD LIBOR plus a spread based on our leverage ratio at the end of each financial reporting quarter. The Credit Agreement provides, among other things, that we are required to maintain maximum leverage ratios, and contains customary representations, warranties and affirmative covenants. The Credit Agreement also contains customary negative covenants, subject to negotiated exceptions on liens, indebtedness, significant corporate changes (including mergers), dispositions and certain restrictive agreements. There was no balance outstanding under this revolving credit facility as of June 27, 2015 and December 27, 2014. As of June 27, 2015 and December 27, 2014, there were \$10.1 million of letters of credit provided to third parties under the credit facility.

As of June 27, 2015 and December 27, 2014, we had various other short-term bank credit lines available, of which \$132.4 million and \$182.9 million, respectively, were outstanding. At June 27, 2015 and December 27, 2014, borrowings under all of our credit lines had a weighted average interest rate of 1.36% and 1.26%, respectively.

#### Private Placement Facilities

On August 10, 2010, we entered into \$400 million private placement facilities with two insurance companies. On April 30, 2012, we increased our available credit facilities by \$375 million by entering into a new agreement with one insurance company and amending our existing agreements with two insurance companies. On September 22, 2014, we increased our available private placement facilities by \$200 million to a total facility amount of \$975 million, and extended the expiration date to September 22, 2017. These facilities are available on an uncommitted basis at fixed rate economic terms to be agreed upon at the time of issuance, from time to time through September 22, 2017. The facilities allow us to issue senior promissory notes to the lenders at a fixed rate based on an agreed upon spread over applicable treasury notes at the time of issuance. The term of each possible issuance will be selected by us and can range from five to 15 years (with an average life no longer than 12 years). The proceeds of any issuances under the facilities will be used for general corporate purposes, including working capital and capital expenditures, to refinance existing indebtedness and/or to fund potential acquisitions. The agreements provide, among other things, that we maintain certain maximum leverage ratios, and contain restrictions relating to subsidiary indebtedness, liens, affiliate transactions, disposal of assets and certain changes in ownership. These facilities contain make-whole provisions in the event that we pay off the facilities prior to the applicable due dates.

The components of our private placement facility borrowings as of June 27, 2015 are presented in the following table (in thousands):

	An	nount of					
Date of	Borrowing		Borrowing		Borrowing		
Borrowing	Outstanding		Rate	Due Date			
September 2, 2010	\$	100,000	3.79%	September 2, 2020			
January 20, 2012		50,000	3.45	January 20, 2024			
January 20, 2012 (1)		50,000	3.09	January 20, 2022			
December 24, 2012		50,000	3.00	December 24, 2024			
June 2, 2014		100,000	3.19	June 2, 2021			
	\$	350,000					

(1) Annual repayments of approximately \$7.1 million for this borrowing will commence on January 20, 2016.

#### U.S. Trade Accounts Receivable Securitization

On April 17, 2013, we entered into a facility agreement of up to \$300 million with a bank, as agent, based on the securitization of our U.S. trade accounts receivable. This facility allowed us to replace public debt (approximately \$220 million), which had a higher interest rate at Henry Schein Animal Health during February 2013 and provided funding for working capital and general corporate purposes. The financing was structured as an asset-backed securitization program with pricing committed for up to three years. On April 17, 2015, we extended the expiration date of this facility agreement to April 15, 2018. The borrowings outstanding under this securitization facility were \$210.0 million and \$150.0 million as of June 27, 2015 and December 27, 2014, respectively. At June 27, 2015, the interest rate on borrowings under this facility was based on the average asset-backed commercial paper rate of 21 basis points plus 75 basis points, for a combined rate of 0.96%. At December 27, 2014, the interest rate on borrowings under this facility was based on the average asset-backed commercial paper rate of 20 basis points plus 75 basis points, for a combined rate of 0.95%.

We are required to pay a commitment fee of 30 basis points on the daily balance of the unused portion of the facility if our usage is greater than or equal to 50% of the facility limit or a commitment fee of 35 basis points on the daily balance of the unused portion of the facility if our usage is less than 50% of the facility limit.

Borrowings under this facility are presented as a component of Long-term debt within our consolidated balance sheet.

#### Long-term debt

Long-term debt consisted of the following:

	June 27, 2015		December 27, 2014	
Private placement facilities	\$	350,000	\$	350,000
U.S. trade accounts receivable securitization		210,000		150,000
Notes payable to banks at a weighted-average interest rate of 8.83%		14		30
Various collateralized and uncollateralized loans payable with interest,				
in varying installments through 2018 at interest rates ranging				
from 1.92% to 5.41%		41,038		41,259
Capital lease obligations payable through 2019 with interest rates				
ranging from 2.00% to 11.49%		2,187		7,302
Total		603,239		548,591
Less current maturities		(14,716)		(5,815)
Total long-term debt	\$	588,523	\$	542,776



### Stock Repurchases

From June 21, 2004 through June 27, 2015, we repurchased \$1.5 billion, or 20,166,000 shares, under our common stock repurchase programs, with \$186.7 million available as of June 27, 2015 for future common stock share repurchases.

#### Redeemable Noncontrolling Interests

Some minority shareholders in certain of our subsidiaries have the right, at certain times, to require us to acquire their ownership interest in those entities at fair value. Accounting Standards Codification Topic 480-10 is applicable for noncontrolling interests where we are or may be required to purchase all or a portion of the outstanding interest in a consolidated subsidiary from the noncontrolling interest holder under the terms of a put option contained in contractual agreements. The components of the change in the Redeemable noncontrolling interests for the six months ended June 27, 2015 and the year ended December 27, 2014 are presented in the following table:

	June 27, 2015	December 27, 2014	
Balance, beginning of period	\$ 564,527	\$	497,539
Decrease in redeemable noncontrolling interests due to			
redemptions	(8,257)		(105,383)
Increase in redeemable noncontrolling interests due to			
business acquisitions	885		120,220
Net income attributable to redeemable noncontrolling interests	19,441		38,741
Dividends declared	(15,210)		(23,346)
Effect of foreign currency translation loss attributable to			
redeemable noncontrolling interests	(3,033)		(4,080)
Change in fair value of redeemable securities	 9,319		40,836
Balance, end of period	\$ 567,672	\$	564,527

Changes in the estimated redemption amounts of the noncontrolling interests subject to put options are adjusted at each reporting period with a corresponding adjustment to Additional paid-in capital. Future reductions in the carrying amounts are subject to a floor amount that is equal to the fair value of the redeemable noncontrolling interests at the time they were originally recorded. The recorded value of the redeemable noncontrolling interests cannot go below the floor level. These adjustments do not impact the calculation of earnings per share.

Additionally, some prior owners of such acquired subsidiaries are eligible to receive additional purchase price cash consideration if certain financial targets are met. Any adjustments to these accrual amounts are recorded in our consolidated statement of income.

#### **Critical Accounting Policies and Estimates**

There have been no material changes in our critical accounting policies and estimates from those disclosed in Item 7 of our Annual Report on Form 10-K for the year ended December 27, 2014.

### **Recently Issued Accounting Standard**

In May 2014, the FASB issued Accounting Standards Update No. 2014-09, "Revenue from Contracts with Customers" ("ASU 2014-09"), which supersedes nearly all existing revenue recognition guidance under accounting principles generally accepted in United States ("U.S. GAAP"). The core principle of ASU 2014-09 is to recognize revenues when promised goods or services are transferred to customers in an amount that reflects the consideration to which an entity expects to be entitled for those goods or services. ASU 2014-09 defines a five step process to achieve this core principle and, in doing so, more judgment and estimates may be required within the revenue recognition process than are required under existing U.S. GAAP.

On July 9, 2015, the FASB voted to defer the effective date by one year to December 15, 2017 for interim and annual reporting periods beginning after that date. Early adoption of ASU 2014-09 is permitted but not before the original effective date (annual periods beginning after December 15, 2016.)

When effective, ASU 2014-09 will use either of the following transition methods: (i) a full retrospective approach reflecting the application of the standard in each prior reporting period with the option to elect certain practical expedients; or (ii) a retrospective approach with the cumulative effect of initially adopting ASU 2014-09 recognized at the date of adoption (which includes additional footnote disclosures). We are currently evaluating the impact of our pending adoption of ASU 2014-09 on our consolidated financial statements and have not yet determined the method by which we will adopt the standard.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in our exposure to market risk from that disclosed in Item 7A of our Annual Report on Form 10-K for the year ended December 27, 2014.

#### **ITEM 4. CONTROLS AND PROCEDURES**

#### Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of management, including our principal executive officer and principal financial officer, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this annual report as such term is defined in Rules 13a-15(e) and 15d-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based on this evaluation, our management, including our principal executive officer and principal financial officer, concluded that our disclosure controls and procedures were effective as of June 27, 2015 to ensure that all material information required to be disclosed by us in reports that we file or submit under the Exchange Act is accumulated and communicated to them as appropriate to allow timely decisions regarding required disclosure and that all such information is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

#### Changes in Internal Control Over Financial Reporting

The combination of continued acquisition activity, ongoing acquisition integrations and systems implementations undertaken during the quarter and carried over from prior quarters, when considered in the aggregate, represents a material change in our internal control over financial reporting.

During the quarter ended June 27, 2015, we completed the acquisition of an animal health business in Europe with approximate aggregate annual revenues of \$64.0 million. In addition, post-acquisition integration related activities continued for our global medical, animal health, and dental businesses acquired during prior quarters, representing aggregate annual revenues of approximately \$463.0 million. These acquisitions, which in some cases utilize separate information and financial accounting systems, have been included in our consolidated financial statements. Finally, systems implementation activities were also completed for upgrading our global financial reporting consolidation system.

All acquisitions, acquisition integrations and systems implementations involved necessary and appropriate change-management controls that are considered in our annual assessment of the design and operating effectiveness of our internal control over financial reporting.

#### Limitations of the Effectiveness of Internal Control

A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the internal control system are met. Because of the inherent limitations of any internal control system, no evaluation of controls can provide absolute assurance that all control issues, if any, within a company have been detected.



# PART II. OTHER INFORMATION

# ITEM 1. LEGAL PROCEEDINGS

From time to time, we may become a party to legal proceedings, including, without limitation, product liability claims, employment matters, commercial disputes, governmental inquiries and investigations, and other matters arising out of the ordinary course of our business. While the results of legal proceedings cannot be predicted with certainty, in our opinion pending matters are not currently anticipated to have a material adverse effect on our financial condition or results of operations.

As of June 27, 2015, we had accrued our best estimate of potential losses relating to claims that were probable to result in liability and for which we were able to reasonably estimate a loss. This accrued amount, as well as related expenses, was not material to our financial position, results of operations or cash flows. Our method for determining estimated losses considers currently available facts, presently enacted laws and regulations and other factors, including probable recoveries from third parties.

### **ITEM 1A. RISK FACTORS**

There have been no material changes from the risk factors disclosed in Part 1, Item 1A, of our Annual Report on Form 10-K for the year ended December 27, 2014.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

#### Purchases of equity securities by the issuer

Our share repurchase program, announced on June 21, 2004, originally allowed us to repurchase up to \$100 million of shares of our common stock, which represented approximately 3.5% of the shares outstanding at the commencement of the program. As summarized in the table below, subsequent additional increases totaling \$1.6 billion, authorized by our Board of Directors, to the repurchase program provide for a total of \$1.7 billion of shares of our common stock to be repurchased under this program.

Date of Authorization		Amount of Additional Repurchases Authorized					
	<i>ф</i>						
October 31, 2005	\$	100,000,000					
March 28, 2007		100,000,000					
November 16, 2010		100,000,000					
August 18, 2011		200,000,000					
April 18, 2012		200,000,000					
November 12, 2012		300,000,000					
December 9, 2013		300,000,000					
December 4, 2014		300,000,000					

As of June 27, 2015, we had repurchased approximately \$1.5 billion of common stock (20,166,000 shares) under these initiatives, with \$186.7 million available as of June 27, 2015 for future common stock share repurchases.

The following table summarizes repurchases of our common stock under our stock repurchase program during the fiscal quarter ended June 27, 2015:

Total Number			Total Number of Shares Purchased as	Maximum Number of Shares that May Yet	
		verage	Part		
6.01				Be Purchased	
of Shares	Pr	ice Paid	5	Under	
			Announced	Our Program	
Purchased (1)	Per Share		Program	(2)	
266,757	\$	140.58	266,757	1,309,583	
-		-	-	1,317,625	
-		-		1,283,382	
266,757			266,757		
	Number of Shares <u>Purchased (1)</u> 266,757 -	Number A   of Shares Pr   Purchased (1) Pe   266,757 \$   - -	Number     Average       of Shares     Price Paid       Purchased (1)     Per Share       266,757     \$ 140.58       -     -	Totalof Shares Purchased as PartNumberAverageof Our Publicly Announcedof SharesPrice Paidof Our Publicly AnnouncedPurchased (1)Per ShareProgram266,757140.58266,757ComponentComponentComponentComponentComponentComponentOutputComponentComponent <t< th=""></t<>	

(1) All repurchases were executed in the open market under our existing publicly announced authorized program.

(2) The maximum number of shares that may yet be purchased under this program is determined at the end of each month based on the closing price of our common stock at that time.

#### **ITEM 6. EXHIBITS**

Exhibits.

10.1 Henry Schein, Inc. 2015 Non-Employee Director Stock Incentive Plan.\*\*+

31.1 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.+

31.2 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.+

32.1 Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.+

101.INS XBRL Instance Document+

101.SCHXBRL Taxonomy Extension Schema Document+

101.CALXBRL Taxonomy Extension Calculation Linkbase Document+

101.DEFXBRL Taxonomy Definition Linkbase Document+

101.LABXBRL Taxonomy Extension Label Linkbase Document+

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document+

+ Filed herewith

\*\* Indicates management contract or compensatory plan or agreement.

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

Henry Schein, Inc. (Registrant)

By: /s/ Steven Paladino

Steven Paladino Executive Vice President and Chief Financial Officer (Authorized Signatory and Principal Financial and Accounting Officer)

Dated: July 29, 2015

### HENRY SCHEIN, INC.

#### 2015 NON-EMPLOYEE DIRECTOR STOCK INCENTIVE PLAN

As Amended and Restated Effective as of June 22, 2015

# 1. PURPOSE OF THE PLAN

The purposes of this Henry Schein, Inc. 2015 Non-Employee Director Stock Incentive Plan, as amended and restated effective as of June 22, 2015, are to enable Henry Schein, Inc. (the "*Company*") to attract, retain and motivate directors of the Company who are not employees of the Company or its subsidiaries ("*Non-Employee Directors*") and who are important to the success of the Company and to create a mutuality of interest between the Non-Employee Directors and the stockholders of the Company by granting such directors options to purchase Common Stock (as defined herein) of the Company and Other Stock-Based Awards (as defined herein).

# 2. **DEFINITIONS**

a) "<u>Acquisition Event</u>" means a merger or consolidation in which the Company is not the surviving entity, or any transaction that results in the acquisition of all or substantially all of the Company's outstanding Common Stock by a single person or entity or by a group of persons and/or entities in concert, or the sale or transfer of all or substantially all of the Company's assets.

b) "<u>Act</u>" means the Securities Exchange Act of 1934, as amended and the rules and regulations promulgated thereunder.

- c) "<u>Board</u>" means the board of directors of the Company.
- d) "<u>*Cause*</u>" has the meaning set forth in <u>Section 8(b)</u>.
- e) "<u>Change of Control</u>" has the meaning set for in <u>Section 6(e)</u>.
- f) "<u>Code</u>" means the Internal Revenue Code of 1986, as amended.

g) "<u>Committee</u>" means such committee (or subcommittee), if any, appointed by the Board to administer the Plan consisting of two or more directors as may be appointed from time to time by the Board, each of whom shall qualify as a "non-employee director" within the meaning of Rule 16b-3 promulgated under the Act and an "independent director" within the meaning of NASDAQ's Rule 5605(a)(2) or such other applicable stock exchange rule. If the Board does not appoint a committee for this purpose or the Board removes the Committee for any reason, "Committee" means the Board.

h) "<u>Common Stock</u>" means the voting common stock of the Company, par value \$.01, any common stock into which the common stock may be converted and any common stock resulting from any reclassification of the common stock.

- i) "<u>Company</u>" means Henry Schein, Inc., a Delaware corporation.
- j) "<u>Corporate Transaction</u>" has the meaning set forth in <u>Section 6(e)(i)</u>.

k) "<u>Disability</u>" means a permanent and total disability, as determined by the Committee in its sole discretion, *provided* that in no event shall any disability that is not a permanent and total disability within the meaning of Section 22(e)(3) of the Code be treated as a Disability. A Disability shall be deemed to occur at the time of the determination by the Committee of the Disability. Notwithstanding the foregoing, for awards that are subject to Section 409A of the Code, Disability shall mean that a Participant is disabled within the meaning of Section 409A(a)(2)(C)(i) or (ii) of the Code.

1) "<u>Effective Date</u>" has the meaning set forth in <u>Section 3</u>.

m) "*Fair Market Value*" means the value of a Share (as defined herein) on a particular date, determined as follows:

(i) If the Common Stock is listed or admitted to trading on such date on a national securities exchange or quoted through the NASDAQ Stock Market, Inc. ("<u>NASDAQ</u>"), the closing sales price of a Share as reported on the relevant composite transaction tape, if applicable, or on such principal exchange (determined by trading value in the Common Stock) or through NASDAQ, as the case may be, on such date, or in the absence of reported sales on such day, the mean between the reported bid and asked prices reported on such composite transaction tape or exchange or through NASDAQ, as the case may be, on such date; or

(ii) If the Common Stock is not listed or quoted as described in the preceding clause, but bid and asked prices are quoted through NASDAQ, the mean between the bid and asked prices as quoted by NASDAQ on such date; or

(iii) If the Common Stock is not listed or quoted on a national securities exchange or through NASDAQ or, if pursuant to (i) and (ii) above the Fair Market Value is to be determined based upon the mean of the bid and asked prices and the Committee determines that such mean does not properly reflect the Fair Market Value, by such other method as the Committee determines to be reasonable and consistent with applicable law; or

(iv) If the Common Stock is not publicly traded, such amount as is set by the Committee in good faith taking into account Section 409A of the Code.

n) "*Family Member*" means, with respect to any Participant, any child, stepchild, grandchild, parent, stepparent, grandparent, spouse, sibling, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law or sister-in-law, including adoptive relationships, trusts for the exclusive benefit of such individuals, and any other entity owned solely by such individuals.

o) "<u>Incumbent Board</u>" has the meaning set forth in <u>Section 6(e)(ii)</u>.

p) "<u>Non-Employee Directors</u>" means directors of the Company who are not employees of the Company or its subsidiaries.

q) "<u>Other Stock-Based Award</u>" shall mean an award of Common Stock and other awards made pursuant to <u>Section 7</u> that are valued in whole or in part by reference to, or are payable in or otherwise based on, Common Stock.

r) "<u>Option</u>" means the right to purchase one Share at a prescribed Purchase Price on the terms specified in the Plan and the Option agreement. An Option granted under the Plan may only be a non-qualified stock Option, and no Option is intended to qualify as an "incentive stock option" under Section 422 of the Code.

s) "<u>Outstanding HSI Voting Securities</u>" has the meaning set forth in <u>Section 6(e)(i)</u>.

t) "<u>Participant</u>" means a Non-Employee Director who is granted Options or Other Stock-Based Awards under the Plan.

u) "<u>Person</u>" means an individual, entity or group within the meaning of Section 13d-3 or 14d-1 of the Act.

v) "*Plan*" means the Henry Schein, Inc. 2015 Non-Employee Director Stock Incentive Plan, as amended from time to time (formerly referred to as the Henry Schein, Inc. 1996 Non-Employee Director Stock Incentive Plan).

w) "<u>Purchase Price</u>" means purchase price per Share.

x) "Securities Act" means the Securities Act of 1933, as amended.

y) "<u>Share</u>" means a share of Common Stock.

z) "<u>Termination of Services</u>" means termination of the relationship with the Company so that an individual is no longer a director of the

Company.

# 3. EFFECTIVE DATE/EXPIRATION OF PLAN

The Plan became initially effective as of March 22, 1996, and was amended effective on March 4, 2002, amended and restated effective as of April 1, 2003, and further amended effective as of April 1, 2004, January 1, 2005, and the date of the Company's 2010 Annual Meeting of Stockholders. The Plan is hereby renamed the Henry Schein, Inc. 2015 Non-Employee Director Stock Incentive Plan and is amended and restated in the form set forth herein, effective upon the approval of the amended and restated Plan by the stockholders of the Company in accordance with the requirements of the laws of the State of Delaware at the Company's 2015 Annual Meeting of Stockholders on June 22, 2015 (the "*Effective Date*"). If the Plan is not approved in accordance with the preceding sentence on or before such annual meeting, the Plan, as amended and restated herein, shall not be effective, but the Plan as in effect immediately prior to the Effective Date shall be in full force and effect. No Option or Other Stock-Based Award shall be granted under the Plan on or after the tenth anniversary of the Effective Date, but Options or Other Stock-Based Awards previously granted may extend beyond that date.

#### 4. ADMINISTRATION

a) Duties of the Committee. The Plan shall be administered by the Committee. The Committee shall have full authority to interpret the Plan and to decide any questions and settle all controversies and disputes that may arise in connection with the Plan; to establish, amend, and rescind rules for carrying out the Plan, to administer the Plan, subject to its provisions; to select Participants in, and grant Options and/or Other Stock-Based Awards under, the Plan; to determine the terms, exercise price and form of exercise payment for each Option or Other Stock-Based Award granted under the Plan; to prescribe the form or forms of instruments evidencing Options and Other Stock-Based Awards and any other instruments required under the Plan (which need not be uniform) and to change such forms from time to time; and to make all other determinations and to take all such steps in connection with the Plan and the Options and Other Stock-Based Awards as the Committee, in its sole discretion, deems necessary or desirable; *provided*, that all such determinations shall be in accordance with the express provisions, if any, contained in the Option agreement, award agreement and the Plan. Subject to the foregoing, the Committee shall also have full authority to determine whether, to what extent and under what circumstances Shares and other amounts payable with respect to an Option or Other Stock-Based Award under the Plan shall be deferred either automatically or at the election of the Participant in any case, in a manner intended to comply with Section 409A of the Code. The Committee shall not be bound to any standards of uniformity or similarity of action, interpretation or conclusion of the Committee in connection with the foregoing shall be final, binding and conclusive.

b) Advisors. The Committee may designate the Secretary of the Company, other employees of the Company or competent professional advisors to assist the Committee in the administration of the Plan, and may grant authority to such persons (other than professional advisors) to execute Option agreements (or other award agreement) or other documents on behalf of the Committee; *provided*, that no Participant may execute any Option agreement (or other award agreement) granting Options or Other Stock-Based Awards to such Participant. The Committee may employ such legal counsel, consultants and agents as it may deem desirable for the administration of the Plan, and may rely upon any opinion received from any such consultant or agent. Expenses incurred by the Committee in the engagement of such counsel, consultant or agent shall be paid by the Company.

c) Indemnification. To the maximum extent permitted by law, no officer, member or former officer or member of the Committee or the Board shall be liable for any action or determination made in good faith with respect to the Plan or any Option or Other Stock-Based Awards granted under it. To the maximum extent permitted by applicable law or the Certificate of Incorporation or By-Laws of the Company and to the extent not covered by insurance, each officer, member or former officer or member of the Committee or of the Board shall be indemnified and held harmless by the Company against any cost or expense (including reasonable fees of counsel reasonably acceptable to the Company) or liability (including any sum paid in settlement of a claim with the approval of the Company), and advanced amounts necessary to pay the foregoing at the earliest time and to the fullest extent permitted, arising out of any act or omission to act in connection with the Plan, except to the extent arising out of such officer's, members or former officer's or member's own fraud or bad faith. Such indemnification shall be in addition to any rights of indemnification the officers, members or former officers or members may have as directors under applicable law or under the Certificate of Incorporation or By-Laws of the Company or otherwise.

d) *Meetings of the Committee.* The Committee shall select one of its members as a Chairman and shall adopt such rules and regulations as it shall deem appropriate concerning the holding of its meetings and the transaction of its business. Any member of the Committee may be removed at any time either with or without cause by resolution adopted by the Board, and any vacancy on the Committee may at any time be filled by resolution adopted by the Board. All determinations by the Committee shall be made by the affirmative vote of a majority of its members. Any such determination may be made at a meeting duly called and held at which a majority of the members of the Committee were in attendance in person or through telephonic communication. Any determination set forth in writing and signed by all of the members of the Committee shall be as fully effective as if it had been made by a vote of such members at a meeting duly called and held.

### 5. SHARES; ADJUSTMENT UPON CERTAIN EVENTS

a) *Shares to be Delivered; Fractional Shares.* Shares to be issued under the Plan shall be made available at the discretion of the Board, either from authorized but unissued Shares or from issued Shares reacquired by the Company and held in treasury. No fractional Shares will be issued or transferred upon the exercise of any Option or as a result of the conversion of any Other Stock-Based Awards. In lieu thereof, the Company shall pay a cash adjustment equal to the same fraction of the Fair Market Value of one Share on the date of exercise.

b) *Number of Shares.* Subject to adjustment as provided in this <u>Section 5</u>, the maximum aggregate number of Shares that may be issued under the Plan shall be 900,000 Shares of Common Stock. If Options or Other Stock-Based Awards are for any reason canceled, or expire or terminate unexercised (as applicable), the Shares covered by such Options and such Other Stock-Based Awards shall again be available for grant, subject to the foregoing limit. Subject to adjustment as provided in this <u>Section 5</u>, the maximum aggregate number of Shares that are available for the grant of Other Stock-Based Awards under the Plan shall be 380,000 Shares of Common Stock. Notwithstanding any other provision of the Plan to the contrary, the number of Shares available for the purpose of Options and Other Stock-Based Awards under the Plan shall be reduced by (i) the total number of Options or stock appreciation rights exercised, regardless of whether any of the Shares underlying such awards are not actually issued to the Participant as the result of a net settlement and (ii) any Shares repurchased by the Company on the open market with the proceeds of the Purchase Price of an Option.

c) *Adjustments; Recapitalization, etc.* The existence of the Plan and the Options and Other Stock-Based Awards granted hereunder shall not affect in any way the right or power of the Board or the stockholders of the Company to make or authorize any adjustment, recapitalization, reorganization or other change in the Company's capital structure or its business, any merger or consolidation of the Company, any issue of bonds, debentures, preferred or prior preference stocks ahead of or affecting Common Stock, the dissolution or liquidation of the Company or any sale or transfer of all or part of its assets or business or any other corporate act or proceeding. If and whenever the Company takes any such action, however, the following provisions, to the extent applicable, shall govern:

(i) If and whenever the Company shall effect a stock split, stock dividend, subdivision, recapitalization or combination of Shares or other changes in the Company's Common Stock, (x) the Purchase Price (as defined herein) per Share and the number and class of Shares and/or other securities with respect to which outstanding Options thereafter may be exercised or Other Stock-Based Awards converted, and (y) the total number and class of Shares and/or other securities that may be issued under the Plan, shall be proportionately adjusted by the Committee. The Committee may also make such other adjustments as it deems necessary to take into consideration any other event (including, without limitation, accounting changes) if the Committee determines that such adjustment is appropriate to avoid distortion in the operation of the Plan.

(ii) Subject to Section 5(c)(iii), if the Company merges or consolidates with one or more corporations, then from and after the effective date of such merger or consolidation, upon exercise of Options theretofore granted or conversion of Other Stock-Based Awards, the Participant shall be entitled to purchase under such Options and receive under such Other Stock-Based Awards, in lieu of the number of Shares as to which such Options shall then be exercisable, or Other Stock-Based Awards be converted, but on the same terms and conditions set forth in the applicable award agreement, the number and class of Shares and/or other securities or property (including cash) to which the Participant would have been entitled pursuant to the terms of the agreement of merger or consolidation if, immediately prior to such merger or consolidation, the Participant had been the holder of record of the total number of Shares receivable upon exercise of such Options (whether or not then exercisable) or upon conversion of such Other Stock-Based Awards.

(iii) In the event of an Acquisition Event, the Committee may, in its discretion, and without any liability to any Participant, terminate all outstanding Options or Other Stock-Based Awards (solely to the extent such awards give a Participant an exercise right) as of the consummation of the Acquisition Event by delivering notice of termination to each Participant at least 20 days prior to the date of consummation of the Acquisition Event; provided that, during the period from the date on which such notice of termination is delivered to the consummation of the Acquisition Event, each Participant shall have the right to exercise in full all of the Options or such Other Stock-Based Awards described in this subsection (iii) that are then outstanding (without regard to limitations on exercise otherwise contained in the Options). If an Acquisition Event occurs and the Committee does not terminate the outstanding Options or Other Stock-Based Awards described in this subsection (iii) pursuant to the preceding sentence, then the provisions of <u>Section 5(c)(ii)</u> shall apply.

(iv) If, as a result of any adjustment made pursuant to the preceding paragraphs of this <u>Section 5</u>, any Participant shall become entitled upon exercise of an Option or conversion of an Other Stock-Based Award to receive any securities other than Common Stock, then the number and class of securities so receivable thereafter shall be subject to adjustment from time to time in a manner and on terms as nearly equivalent as practicable to the provisions with respect to the Common Stock set forth in this <u>Section 5</u>, as determined by the Committee in its discretion.

(v) Except as hereinbefore expressly provided, the issuance by the Company of shares of stock of any class, or securities convertible into shares of stock of any class, for cash, property, labor or services, upon direct sale, upon the exercise of rights or warrants to subscribe therefor, or upon conversion of shares or other securities, and in any case whether or not for fair value, shall not affect, and no adjustment by reason thereof shall be made with respect to the number and class of Shares and/or other securities or property subject to Other Stock-Based Awards and Options theretofore granted of the Purchase Price per Share.

### 6. AWARDS AND TERMS OF OPTIONS

a) *Grant*. The Committee may grant Options to Non-Employee Directors.

b) *Exercise Price*. The Purchase Price deliverable upon the exercise of an Option shall equal 100% of the Fair Market Value on the date of grant.

c) *Number of Shares.* The Option agreement shall specify the number of Options granted to the Participant, as determined by the Committee in its sole discretion.

d) *Exercisability.* At the time of grant, the Committee shall specify when and on what terms the Options granted shall be exercisable. In the case of Options not immediately exercisable in full, the Committee may at any time accelerate the time at which all or any part of the Options may be exercised and may waive any other conditions to exercise, subject to the terms of the option agreement and the Plan. No Option shall be exercisable after the expiration of ten (10) year from the date of grant. Each Option shall be subject to earlier termination as provided in <u>Section 8</u> below.

e) *Acceleration of Exercisability on Change of Control.* All Options granted and not previously exercisable shall become exercisable immediately upon the later of a Change of Control (as defined herein) or approval of the Plan in accordance with <u>Section 3</u>. For this purpose, a "Change of Control" shall be deemed to have occurred upon:

(i) an acquisition by any Person of beneficial ownership (within the meaning of Rule 13d-3 promulgated under the Act) of 33% or more of either (A) the then outstanding Shares or (B) the combined voting power of the then outstanding voting securities of the Company entitled to vote generally in the election of directors (the "*Outstanding HSI Voting Securities*"); excluding, however, the following: (w) any acquisition directly from the Company, other than an acquisition by virtue of the exercise of a conversion privilege unless the security being so converted was itself acquired directly from the Company, (x) any acquisition by the Company, (y) any acquisition by an employee benefit plan (or related trust) sponsored or maintained by the Company or (z) any acquisition by any corporation pursuant to a reorganization, merger, consolidation or similar corporate transaction (in each case, a "*Corporate Transaction*"), if, pursuant to such Corporate Transaction, the conditions described in clauses (A), (B) and (C) of paragraph (iii) of this <u>Section 6</u> are satisfied; or

(ii) a change in the composition of the Board such that the individuals who, as of the date hereof, constitute the Board (the Board as of the date hereof shall be hereinafter referred to as the "*Incumbent Board*") cease for any reason to constitute at least a majority of the Board; *provided* that for purposes of this Subsection any individual who becomes a member of the Board subsequent to the date hereof whose election, or nomination for election by the Company's stockholders, was approved by a vote of at least a majority of those individuals who are members of this proviso) shall be considered as though such individual were a member of the Incumbent Board; but, *provided further*, that any such individual whose initial assumption of office occurs as a result of either an actual or threatened election contest (as such terms are used in Rule 14a-11 of Regulation 14A promulgated under the Act) or other actual or threatened solicitation of proxies or consents by or on behalf of a Person other than the Board shall not be so considered as a member of the Incumbent Board; or

solely with respect to an Option granted prior to the date of the Company's 2010 annual stockholders' meeting, the approval by (iiii) the stockholders of the Company of a Corporate Transaction or, if consummation of such Corporate Transaction is subject, at the time of such approval by stockholders, to the consent of any government or governmental agency, the obtaining of such consent (either explicitly or implicitly by consummation), excluding, however, such Corporate Transaction pursuant to which (A) all or substantially all of the individuals and entities who are the beneficial owners, respectively, of the outstanding Shares and Outstanding HSI Voting Securities immediately prior to such Corporate Transaction will beneficially own, directly or indirectly, more than 60% of, respectively, the outstanding shares of common stock of the corporation resulting from such Corporate Transaction and the combined voting power of the outstanding voting securities of such corporation entitled to vote generally in the election of directors, in substantially the same proportions as their ownership immediately prior to such Corporate Transaction, of the outstanding Shares and Outstanding HSI Voting Securities, as the case may be, (B) no Person (other than the Company, any employee benefit plan (or related trust) of the Company or the corporation resulting from such Corporate Transaction and any Person beneficially owning, immediately prior to such Corporate Transaction, directly or indirectly, 33% or more of the outstanding Shares or Outstanding HSI Voting Securities, as the case may be) will beneficially own, directly or indirectly, 33% or more of, respectively, the outstanding shares of common stock of the corporation resulting from such Corporate Transaction or the combined voting power of the then outstanding securities of such corporation entitled to vote generally in the election of directors and (C) individuals who were members of the incumbent Board will constitute at least a majority of the members of the board of directors of the corporation resulting from such Corporate Transaction, notwithstanding the foregoing, no Change of Control will occur if the Incumbent Board approves the Corporate Transaction; or

(iv) solely with respect to an Option granted on or after the date of the Company's 2010 annual stockholders' meeting, the consummation of the Company of a Corporate Transaction or, if consummation of such Corporate Transaction is subject to the consent of any government or governmental agency, the obtaining of such consent (either explicitly or implicitly by consummation), excluding, however, such Corporate Transaction pursuant to which (A) all or substantially all of the individuals and entities who are the beneficial owners, respectively, of the outstanding Shares and Outstanding HSI Voting Securities immediately prior to such Corporate Transaction will beneficially own, directly or indirectly, more than 60% of, respectively, the outstanding shares of common stock of the corporation resulting from such Corporate Transaction and the combined voting power of the outstanding voting securities of such corporation entitled to vote generally in the election of directors, in substantially the same proportions as their ownership immediately prior to such Corporate Transaction, of the outstanding Shares and Outstanding HSI Voting Securities, as the case may be, (B) no Person (other than the Company, any employee benefit plan (or related trust) of the Company or the corporation resulting from such Corporate Transaction and any Person beneficially owning, immediately prior to such Corporate Transaction, directly or indirectly, 33% or more of the outstanding Shares or Outstanding HSI Voting Securities, as the case may be) will beneficially own, directly or indirectly, 33% or more of, respectively, the outstanding shares of common stock of the corporation resulting from such Corporate Transaction or the combined voting power of the then outstanding securities of such corporation entitled to vote generally in the election of directors and (C) individuals who were members of the incumbent Board will constitute at least a majority of the members of the board of directors of the corporation resulting from such Corporate Transaction, notwithstanding the foregoing, no Change of Control will occur if the Incumbent Board approves the Corporate Transaction; or

(v) the approval of the stockholders of the Company of (A) a complete liquidation or dissolution of the Company or (B) the sale or other disposition of all or substantially all of the assets of the Company; excluding, however, such sale or other disposition to a corporation with respect to which, following such sale or other disposition, (x) more than 60% of, respectively, the then outstanding shares of common stock of such corporation and the combined voting power of the then outstanding voting securities of such corporation entitled to vote generally in the election of directors will be then beneficially owned, directly or indirectly, by all or substantially all of the individuals and entities who were the beneficial owners, respectively, of the outstanding Shares and Outstanding HSI Voting Securities immediately prior to such sale or other disposition in substantially the same proportion as their ownership, immediately prior to such sale or other disposition, directly, of the Company or such corporation and any Person beneficially owning, immediately prior to such sale or other disposition, directly, 33% or more of the outstanding Shares or Outstanding HSI Voting Securities, as the case may be, (y) no Person (other than the Company and any employee benefit plan (or related trust) of the Company or such corporation and any Person beneficially owning, immediately prior to such sale or other disposition, directly or indirectly, 33% or more of, respectively, the then outstanding shares of common stock of such corporation and the combined voting power of the then outstanding voting securities as the case may be) will beneficially own, directly or indirectly, 33% or more of, respectively, the then outstanding shares of common stock of such corporation and the combined voting power of the then outstanding voting securities of such corporation entitled to vote generally in the election of directors and (z) individuals who were members of the incumbent Board will constitute at least a majority of the members of the b

### f) Exercise of Options.

(i) A Participant may elect to exercise one or more Options by giving written notice to the Committee of such election and of the number of Options such Participant has elected to exercise, accompanied by payment in full of the aggregate Purchase Price for the number of shares for which the Options are being exercised.

- (ii) Shares purchased pursuant to the exercise of Options shall be paid for at the time of exercise as follows:
  - (A) in cash or by check, bank draft or money order payable to the order of the Company;

(B) if so permitted by the Committee: (x) through the delivery of unencumbered Shares (including Shares being acquired pursuant to the Options then being exercised), provided such Shares (or such Options) have been owned by the Participant for such period as may be required by applicable accounting standards to avoid a charge to earnings or (y) through a combination of Shares and cash as provided above, *provided*, that, if the Shares delivered upon exercise of the Option is an original issue of authorized Shares, at least so much of the exercise price as represents the par value of such Shares shall be paid in cash or by a combination of cash and Shares; or

(C) on such other terms and conditions as may be acceptable to the Committee and in accordance with applicable law. Upon receipt of payment, the Company shall deliver to the Participant as soon as practicable a certificate or certificates for the Shares then purchased.

#### 7. AWARDS OF OTHER STOCK-BASED AWARDS

Other Stock-Based Awards, including, without limitation, stock appreciation rights, performance shares, deferred shares, shares of Common Stock and restricted stock units, may be granted either alone, or in addition to, or in tandem with, Options. The Company may, in its discretion, permit Non-Employee Directors to defer a portion of their cash compensation in the form of Other Stock-Based Awards granted under the Plan, subject to the terms and conditions of any deferred compensation arrangement established by the Company.

Subject to the provisions of the Plan, the Committee shall have authority to determine the Non-Employee Directors to whom and the time or times at which such Other Stock- Based Awards shall be made, the number of shares of Common Stock to be awarded pursuant to such Other Stock-Based Awards, and all other conditions of the Other Stock-Based Awards.

a) Other Stock-Based Awards made pursuant to this Section shall be subject to the following terms and conditions:

(i) *Dividends*. Unless otherwise determined by the Committee at the time of grant, subject to the provisions of the award agreement and the Plan, the recipient of an Other Stock-Based Award shall be entitled to receive, currently or on a deferred basis, dividends or dividend equivalents with respect to the number of shares of Common Stock covered by the Other Stock-Based Award, as determined at the time of grant by the Committee, in its sole discretion.

(ii) *Vesting.* Other Stock-Based Awards and any Common Stock covered by any such Other Stock-Based Award shall vest or be forfeited to the extent so provided in the award agreement, as determined by the Committee, in its sole discretion.

(iii) *Waiver of Limitation*. The Committee may, in its sole discretion, waive in whole or in part any or all of the limitations imposed hereunder (if any) with respect to any or all of an Other Stock-Based Award granted under the Plan.

(iv) *Price*. Common Stock or Other Stock-Based Awards purchased pursuant to a purchase right awarded under the Plan shall be priced as determined by the Committee.

#### 8. EFFECT OF TERMINATION OF SERVICES ON OPTIONS AND OTHER STOCK-BASED AWARDS

a) *Death, Disability, Retirement, etc.* Except as otherwise provided in the Participant's option agreement or in the Plan, upon Termination of Services, all outstanding Options then exercisable and not exercised by the Participant prior to such Termination of Services (and any Options not previously exercisable but made exercisable by the Committee at or after the Termination of Services) shall remain exercisable by the Participant to the extent not theretofore exercised for the following time periods (subject to Section 6(d)):

(i) In the event of the Participant's death, such Options shall remain exercisable (by the Participant's estate or by the person given authority to exercise such Options by the Participant's will or by operation of law) for a period of one (1) year from the date of the Participant's death, *provided* that the Committee in its discretion, may at any time extend such time period to up to three (3) years from the date of the Participant's death, but in no event beyond the expiration of the stated term of such Options.

(ii) In the event the Participant retires at or after age 65 (or, with the consent of the Committee, before age 65), or if the Participant's services terminate due to Disability, such Options shall remain exercisable for one (1) year from the date of the Participant's Termination of Services, *provided* that the Committee, in its discretion, may at any time extend such time period to up to three (3) years from the date of the Participant's Termination of Services, but in no event beyond the expiration of the stated term of such Options.

b) *Cause or Voluntary Termination.* Upon the Termination of Services of a Participant for cause (as defined herein) or if it is discovered after such Termination of Services that such Participant had engaged in conduct that would have justified a Termination of Services for Cause, all outstanding Options shall immediately be canceled, *provided* that upon any such termination the Committee may, in its discretion, require the Participant to promptly pay to the Company (and the Company shall have the right to recover) any gain the Participant realized as a result of the exercise of any Option that occurred within one (1) year prior to such Termination of Services or the discovery of conduct that would have justified a Termination of Services for Cause. Termination of Services shall be deemed to be for "Cause" for purposes of this <u>Section 8(b)</u> if the Participant shall have committed fraud or any felony in connection with the Participant's duties as a director of the Company or willful misconduct or any act of disloyalty, dishonesty, fraud or breach of trust, confidentiality or fiduciary duties as to the Company or the commission of any other act which causes or may reasonably be expected to cause economic or reputational injury to the Company.

c) *Other Termination.* In the event of Termination of Services for any reason other than as provided in <u>Section 8(a)</u> and <u>8(b)</u>, all outstanding Options then exercisable and not exercised by the Participant prior to such Termination of Services shall remain exercisable (to the extent exercisable by such Participant immediately before such termination) for a period of three (3) months after such termination, *provided* that the Committee in its discretion may extend such time period to up to one (1) year from the date of the Participant's Termination of Services, but in no event beyond the expiration of the stated term of such Options.

d) *Rules Applicable to Other Stock-Based Awards.* Subject to the award agreement and the Plan, upon a Participant's Termination of Service for any reason during any period or restriction as may be applicable for an Other Stock-Based Award, the Other Stock-Based Awards in question shall vest or be forfeited in accordance with the terms and conditions established by the Committee at the time of grant or thereafter.

### 9. NONTRANSFERABILITY OF OPTIONS AND OTHER STOCK-BASED AWARDS

Except as otherwise provided below, no Option or Other Stock-Based Award shall be transferable by the Participant otherwise than by will or under applicable laws of descent and distribution, and during the lifetime of the holder may be exercised only by the holder or his or her guardian or legal representative. In addition, no Option or Other Stock-Based Award shall be assigned, negotiated, pledged or hypothecated in any way (whether by operation of law or otherwise), and no Option or Other Stock-Based Award shall be subject to execution, attachment or similar process. Upon any attempt to transfer, assign, negotiate, pledge or hypothecate any Option or Other Stock-Based Award, or in the event of any levy upon any Option or Other Stock-Based Award by reason of any execution, attachment or similar process contrary to the provisions hereof, such Option or Other Stock-Based Award shall immediately be cancelled.

Notwithstanding the foregoing, the Committee may determine at the time of grant or thereafter that an Option or Other Stock-Based Award that is not otherwise transferable pursuant to this Section is transferable to a Family Member in whole or in part and in such circumstances, and under such conditions, as specified by the Committee. Any Option or Other Stock-Based Award so transferred may thereafter be transferred by the transfere to any other Family Member of the Participant, and any Option or Other Stock-Based Award (solely to the extent such award gives a Participant an exercise right) may be exercised by any permitted transferee at such times and to such extent that such Option or such Other Stock-Based Award would have been exercisable by the Participant if no transfer had occurred.

### **10. RIGHTS AS A STOCKHOLDER**

A holder of an Option or Other Stock-Based Award shall have no rights as a stockholder with respect to any Shares covered by such holder's Option or Other Stock-Based Award until such holder shall have become the holder of record of such Shares, and no adjustments shall be made for dividends in cash or other property or distributions or other rights in respect to any such Shares, except as otherwise specifically provided for in the Plan.

#### **11. DETERMINATIONS**

Each determination, interpretation or other action made or taken pursuant to the provisions of the Plan by the Committee shall be final, conclusive and binding for all purposes and upon all persons, including, without limitation, the holders of any Options or Other Stock-Based Awards and Non-Employee Directors and their respective heirs, executors, administrators, personal representatives and other successors in interest.

# 12. TERMINATION, AMENDMENT AND MODIFICATION

The Plan shall terminate at the close of business on the tenth anniversary of the Effective Date, unless terminated sooner as hereinafter provided, and no Option or Other Stock-Based Award shall be granted under the Plan on or after that date. The termination of the Plan shall not terminate any outstanding Options or Other Stock-Based Awards which by their terms continue beyond the termination date of the Plan. At any time prior to the tenth anniversary of the Effective Date, the Board or the Committee may amend or terminate the Plan or suspend the Plan in whole or in part. Notwithstanding the foregoing, however, no such amendment may, without the, approval of the stockholders of the Company, (i) increase the total number of Shares which may be subject to Options or Other Stock-Based Award granted under the Plan; or (ii) change the requirements for eligibility for participation in the Plan.

Subject to the provisions of this <u>Section 12</u>, nothing contained in this <u>Section 12</u> (except as provided in the next paragraph) shall be deemed to prevent the Board or the Committee from authorizing amendments of outstanding Options or Other Stock-Based Awards of Participants, including, without limitation, the reduction of the Purchase Price specified therein (or the granting or issuance of new Options at a lower Purchase Price upon cancellation of outstanding Options), so long as (i) all Options outstanding at any one time shall not call for issuance of more Shares than the remaining number provided for under the Plan, (ii) the provisions of any amended Options would have been permissible under the Plan if such Option had been originally granted or issued as of the date of such amendment with such amended terms and (iii) the provisions regarding stockholder approval set forth below in this <u>Section 12</u> are complied with.

Notwithstanding anything to the contrary contained in this <u>Section 12</u>, without the approval of the stockholders of the Company, no outstanding Option may be modified to reduce the Purchase Price thereof nor may a new Option at a lower price be substituted for a simultaneously surrendered Option, *provided* that the foregoing shall not apply to adjustments or substitutions in accordance with <u>Section 5</u>.

Notwithstanding anything to the contrary contained in this <u>Section 12</u>, no termination, amendment or modification of the Plan may, without the consent of the Participant or the transferee of such Participant's Option or Other Stock-Based Award, alter or impair the rights and obligations arising under any then outstanding Option or Other Stock-Based Award.

### 13. NON-EXCLUSIVITY

Neither the adoption of the Plan by the Board nor the submission of the Plan to the stockholders of the Company for approval shall be construed as creating any limitations on the power of the Board to adopt such other incentive arrangements as it may deem desirable, including, without limitation, the granting or issuance of stock options, Shares and/or other incentives otherwise than under the Plan, and such arrangements may be either generally applicable or limited in application.

### 14. USE OF PROCEEDS

The proceeds of the sale of Shares subject to Options or Other Stock-Based Awards under the Plan are to be added to the general funds of the Company and used for its general corporate purposes as the Board shall determine.

#### **15. GENERAL PROVISIONS**

a) *Right to Terminate Services.* Neither the adoption of the Plan nor the grant of Options or Other Stock-Based Awards shall impose any obligations on the Company to retain any Participant as a director nor shall it impose any obligation on the part of any Participant to remain a director.

b) Purchase for Investment. If the Board determines that the law so requires, the holder of an Option or Other Stock-Based Award granted hereunder shall, upon any exercise or conversion thereof, execute and deliver to the Company a written statement, in form satisfactory to the Company, representing and warranting that such Participant is purchasing or accepting the Shares then acquired for such Participant's own account and not with a view to the resale or distribution thereof, that any subsequent offer for sale or sale of any such Shares shall be made either pursuant to (i) a registration statement on in appropriate form under the Securities Act, which registration statement shall have become effective and shall be current with respect to the Shares being offered and sold, or (ii) a specific exemption from the registration requirements of the Securities Act, and that in claiming such exemption the holder will, prior to any offer for sale or sale of such Shares, obtain a favorable written opinion, satisfactory in form and substance to the Company, from counsel approved by the Company as to the availability of such exception.

c) *Trusts, etc.* Nothing contained in the Plan and no action taken pursuant to the Plan (including, without limitation, the grant of any Option or Other Stock-Based Award thereunder) shall create or be construed to create a trust of any kind, or a fiduciary relationship, between the Company and any Participant or the executor, administrator or other personal representative or designated beneficiary of such Participant, or any other persons. Any reserves that may be established by the Company in connection with the Plan shall continue to be part of the general funds of the Company, and no individual or entity other than the Company shall have any interest in such funds until paid to a Participant. If and to the extent that any Participant or such Participant's executor, administrator, or other personal representative, as the case may be, acquires a right to receive any payment from the Company pursuant to the Plan, such right shall be no greater than the right of an unsecured general creditor of the Company.



d) *Notices.* Each Participant shall be responsible for furnishing the Committee with the current and proper address for the mailing to such Participant of notices and the delivery to such Participant of agreements, Shares and payments. Any notices required or permitted to be given shall be deemed given if directed to the person to whom addressed at such address and mailed by regular United States mail, first class and prepaid. If any item mailed to such address is returned as undeliverable to the addressee, mailing will be suspended until the Participant furnishes the proper address.

e) *Severability of Provisions*. If any provisions of the Plan shall be held invalid or unenforceable, such invalidity or unenforceability shall not affect any other provisions of the Plan, and the Plan shall be construed and enforced as if such provisions had not been included.

f) *Payment to Minors, Etc.* Any benefit payable to or for the benefit of a minor, an incompetent person or other person incapable of receipting therefor shall be deemed paid when paid to such person's guardian or to the party providing or reasonably appearing to provide for the care of such person, and such payment shall fully discharge the Committee, the Company and their employees, agents and representatives with respect thereto.

g) *Readings and Captions*. The headings and captions herein are provided for reference and convenience only. They shall not be considered part of the Plan and shall not be employed in the construction of the Plan.

h) Section 409A of the Code. To the extent applicable, the Plan is intended to comply with, or be exempt from, the applicable requirements of Code Section 409A and shall be limited, construed and interpreted in accordance with such intent. In the event that any arrangement provided for under the Plan constitutes a nonqualified deferred compensation arrangement under Code Section 409A, it is intended that such arrangement be designed in a manner that complies with Code Section 409A. Any amounts deferred hereunder that are subject to Code Section 409A and payable to a 'specified employee' (within the meaning of such term under Code Section 409A and determined using any identification methodology and procedure selected by the Company from time to time, or, if none, the default methodology and procedure specified under Code Section 409A), except in the event of death, shall be delayed in accordance with the requirements of Code Section 409A (and the guidance issued thereunder). A termination of employment or a Termination of Services within the meaning of Code Section 409A (and the guidance issued thereunder). A termination is also a "separation from service" within the meaning of Code Section 409A (and the guidance issued thereunder) and, for purposes of any such provision of the Plan, references to a "resignation," "termination," "termination of Services" or like terms shall mean separation from service. Notwithstanding the foregoing, the Company does not guarantee, and nothing in the Plan is intended to provide a guarantee of, any particular tax treatment with respect to payments or benefits under the Plan, and the Company shall not be responsible for compliance with, or exemption from, Code Section 409A and the guidance issued thereunder.

#### 16. ISSUANCE OF STOCK CERTIFICATES; LEGENDS AND PAYMENT OF EXPENSES

a) Stock Certificates. Upon any exercise of an Option and payment of the exercise price as provided in such Option, or upon conversion of an Other Stock-Based Award, a certificate or certificates for the Shares as to which such Option has been exercised or Other Stock-Based Award has been converted, shall be issued by the Company in the name of the person or persons exercising such Option or converting such Other Stock-Based Award and shall be delivered to or upon the order of such person or persons.

b) *Legends*. Certificates for Shares issued upon exercise of an Option or conversion of an Other Stock-Based Award shall bear such legend or legends as the Committee, in its discretion, determines to be necessary or appropriate to prevent a violation of, or to perfect an exemption from, the registration requirements of the Securities Act, or to implement the provisions of any agreements between the Company and the Participant with respect to such Shares.

c) *Payment of Expenses.* The Company shall pay all issue or transfer taxes with respect to the issuance or transfer of Shares, as well as all fees and expenses necessarily incurred by the Company in connection with such issuance or transfer and with the administration of the Plan.

### 17. LISTING OF SHARES AND RELATED MATTERS

If at any time the Board shall determine in its sole discretion that the listing, registration or qualification of the Shares covered by the Plan upon any national securities exchange or under any state or federal law, or the consent or approval of any governmental regulatory body, is necessary or desirable as a condition of, or in connection with, the award or sale of Shares under the Plan, no Shares will be delivered unless and until such listing, registration, qualification, consent or approval shall have been effected or obtained, or otherwise provided for, free of any conditions not acceptable to the Board.

### **18. WITHHOLDING TAXES**

Where a Participant or other person is entitled to receive Shares pursuant to the exercise of an Option or the conversion of an Other Stock-Based Award, the Company shall have the right to require the Participant or such other person to pay to the Company the amount of any taxes which the Company may be required to withhold before delivery to such Participant or other person of cash or a certificate or certificates representing such Shares.

### CERTIFICATION PURSUANT TO RULE 13a-14(a) OR 15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Stanley M. Bergman, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Henry Schein, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 29, 2015

/s/ Stanley M. Bergman

Stanley M. Bergman Chairman and Chief Executive Officer

## CERTIFICATION PURSUANT TO RULE 13a-14(a) OR 15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Steven Paladino, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Henry Schein, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 29, 2015

/s/ Steven Paladino

Steven Paladino Executive Vice President and Chief Financial Officer

### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report on Form 10-Q of Henry Schein, Inc. (the "Company") for the period ending June 27, 2015, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Stanley M. Bergman, the Chairman and Chief Executive Officer of the Company, and I, Steven Paladino, Executive Vice President and Chief Financial Officer of the Company, do hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge and belief that:

(1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: July 29, 2015

Dated: July 29, 2015

/s/ Stanley M. Bergman Stanley M. Bergman Chairman and Chief Executive Officer

/s/ Steven Paladino Steven Paladino Executive Vice President and Chief Financial Officer

This certification accompanies each Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.