

Exhibit A1 - QTD Sales

Henry Schein, Inc.
2012 First Quarter
Sales Summary
(in thousands)
(unaudited)

Q1 2012 over Q1 2011

| <u>Global</u> | <u>Q1 2012</u> | <u>Q1 2011</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|---------------------------|
| Dental | \$ 1,155,666 | \$ 1,095,364 | 5.5% |
| Animal Health | 525,590 | 455,682 | 15.3% |
| Medical | <u>354,826</u> | <u>341,069</u> | 4.0% |
| Total Health Care Distribution | 2,036,082 | 1,892,115 | 7.6% |
| Technology and Value-Added Services | <u>62,937</u> | <u>55,646</u> | 13.1% |
| Total Global | <u>\$ 2,099,019</u> | <u>\$ 1,947,761</u> | 7.8% |

| <u>North America</u> | <u>Q1 2012</u> | <u>Q1 2011</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|---------------------------|
| Dental | \$ 699,461 | \$ 668,764 | 4.6% |
| Animal Health | 267,010 | 230,565 | 15.8% |
| Medical | <u>333,044</u> | <u>320,107</u> | 4.0% |
| Total Health Care Distribution | 1,299,515 | 1,219,436 | 6.6% |
| Technology and Value-Added Services | <u>54,457</u> | <u>47,468</u> | 14.7% |
| Total North America | <u>\$ 1,353,972</u> | <u>\$ 1,266,904</u> | 6.9% |

| <u>International</u> | <u>Q1 2012</u> | <u>Q1 2011</u> | <u>Total Sales Growth</u> |
|-------------------------------------|--------------------------|--------------------------|---------------------------|
| Dental | \$ 456,205 | \$ 426,600 | 6.9% |
| Animal Health | 258,580 | 225,117 | 14.9% |
| Medical | <u>21,782</u> | <u>20,962</u> | 3.9% |
| Total Health Care Distribution | 736,567 | 672,679 | 9.5% |
| Technology and Value-Added Services | <u>8,480</u> | <u>8,178</u> | 3.7% |
| Total International | <u>\$ 745,047</u> | <u>\$ 680,857</u> | 9.4% |

Henry Schein, Inc.
2012 Second Quarter
Sales Summary
(in thousands)
(unaudited)

Q2 2012 over Q2 2011

| <u>Global</u> | Q2 2012 | Q2 2011 | Total Sales Growth |
|-------------------------------------|---------------------|---------------------|---------------------------|
| Dental | \$ 1,185,919 | \$ 1,201,224 | -1.3% |
| Animal Health | 586,258 | 526,487 | 11.4% |
| Medical | 361,122 | 340,872 | 5.9% |
| Total Health Care Distribution | 2,133,299 | 2,068,583 | 3.1% |
| Technology and Value-Added Services | 68,153 | 62,057 | 9.8% |
| Total Global | \$ 2,201,452 | \$ 2,130,640 | 3.3% |

| <u>North America</u> | Q2 2012 | Q2 2011 | Total Sales Growth |
|-------------------------------------|---------------------|---------------------|---------------------------|
| Dental | \$ 738,340 | \$ 714,827 | 3.3% |
| Animal Health | 297,236 | 260,307 | 14.2% |
| Medical | 341,795 | 318,973 | 7.2% |
| Total Health Care Distribution | 1,377,371 | 1,294,107 | 6.4% |
| Technology and Value-Added Services | 58,372 | 53,627 | 8.8% |
| Total North America | \$ 1,435,743 | \$ 1,347,734 | 6.5% |

| <u>International</u> | Q2 2012 | Q2 2011 | Total Sales Growth |
|-------------------------------------|-------------------|-------------------|---------------------------|
| Dental | \$ 447,579 | \$ 486,397 | -8.0% |
| Animal Health | 289,022 | 266,180 | 8.6% |
| Medical | 19,327 | 21,899 | -11.7% |
| Total Health Care Distribution | 755,928 | 774,476 | -2.4% |
| Technology and Value-Added Services | 9,781 | 8,430 | 16.0% |
| Total International | \$ 765,709 | \$ 782,906 | -2.2% |

Henry Schein, Inc.
2012 Second Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q2 2012 YTD over Q2 2011 YTD

| <u>Global</u> | <u>Q2 2012 YTD</u> | <u>Q2 2011 YTD</u> | <u>Total Sales Growth</u> |
|-------------------------------------|---------------------------|---------------------------|----------------------------------|
| Dental | \$ 2,341,585 | \$ 2,296,588 | 2.0% |
| Animal Health | 1,111,848 | 982,169 | 13.2% |
| Medical | 715,948 | 681,941 | 5.0% |
| Total Health Care Distribution | 4,169,381 | 3,960,698 | 5.3% |
| Technology and Value-Added Services | 131,090 | 117,703 | 11.4% |
| Total Global | \$ 4,300,471 | \$ 4,078,401 | 5.4% |

| <u>North America</u> | <u>Q2 2012 YTD</u> | <u>Q2 2011 YTD</u> | <u>Total Sales Growth</u> |
|-------------------------------------|---------------------------|---------------------------|----------------------------------|
| Dental | \$ 1,437,801 | \$ 1,383,591 | 3.9% |
| Animal Health | 564,246 | 490,872 | 14.9% |
| Medical | 674,839 | 639,080 | 5.6% |
| Total Health Care Distribution | 2,676,886 | 2,513,543 | 6.5% |
| Technology and Value-Added Services | 112,829 | 101,095 | 11.6% |
| Total North America | \$ 2,789,715 | \$ 2,614,638 | 6.7% |

| <u>International</u> | <u>Q2 2012 YTD</u> | <u>Q2 2011 YTD</u> | <u>Total Sales Growth</u> |
|-------------------------------------|---------------------------|---------------------------|----------------------------------|
| Dental | \$ 903,784 | \$ 912,997 | -1.0% |
| Animal Health | 547,602 | 491,297 | 11.5% |
| Medical | 41,109 | 42,861 | -4.1% |
| Total Health Care Distribution | 1,492,495 | 1,447,155 | 3.1% |
| Technology and Value-Added Services | 18,261 | 16,608 | 10.0% |
| Total International | \$ 1,510,756 | \$ 1,463,763 | 3.2% |

Henry Schein, Inc.
2012 Third Quarter
Sales Summary
(in thousands)
(unaudited)

Q3 2012 over Q3 2011

| <u>Global</u> | Q3 2012 | Q3 2011 | Total Sales Growth |
|-------------------------------------|----------------------------|----------------------------|---------------------------|
| Dental | \$ 1,119,430 | \$ 1,123,021 | -0.3% |
| Animal Health | 598,124 | 501,884 | 19.2% |
| Medical | <u>442,538</u> | <u>424,596</u> | 4.2% |
| Total Health Care Distribution | 2,160,092 | 2,049,501 | 5.4% |
| Technology and Value-Added Services | <u>70,966</u> | <u>62,192</u> | 14.1% |
| Total Global | <u>\$ 2,231,058</u> | <u>\$ 2,111,693</u> | 5.7% |

| <u>North America</u> | Q3 2012 | Q3 2011 | Total Sales Growth |
|-------------------------------------|----------------------------|----------------------------|---------------------------|
| Dental | \$ 714,731 | \$ 687,288 | 4.0% |
| Animal Health | 276,435 | 246,452 | 12.2% |
| Medical | <u>424,086</u> | <u>403,326</u> | 5.1% |
| Total Health Care Distribution | 1,415,252 | 1,337,066 | 5.8% |
| Technology and Value-Added Services | <u>61,233</u> | <u>53,565</u> | 14.3% |
| Total North America | <u>\$ 1,476,485</u> | <u>\$ 1,390,631</u> | 6.2% |

| <u>International</u> | Q3 2012 | Q3 2011 | Total Sales Growth |
|-------------------------------------|--------------------------|--------------------------|---------------------------|
| Dental | \$ 404,699 | \$ 435,733 | -7.1% |
| Animal Health | 321,689 | 255,432 | 25.9% |
| Medical | <u>18,452</u> | <u>21,270</u> | -13.2% |
| Total Health Care Distribution | 744,840 | 712,435 | 4.5% |
| Technology and Value-Added Services | <u>9,733</u> | <u>8,627</u> | 12.8% |
| Total International | <u>\$ 754,573</u> | <u>\$ 721,062</u> | 4.6% |

Henry Schein, Inc.
2012 Third Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q3 2012 YTD over Q3 2011 YTD

| <u>Global</u> | <u>Q3 2012 YTD</u> | <u>Q3 2011 YTD</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 3,461,015 | \$ 3,419,609 | 1.2% |
| Animal Health | 1,709,972 | 1,484,053 | 15.2% |
| Medical | <u>1,158,486</u> | <u>1,106,537</u> | 4.7% |
| Total Health Care Distribution | 6,329,473 | 6,010,199 | 5.3% |
| Technology and Value-Added Services | <u>202,056</u> | <u>179,895</u> | 12.3% |
| Total Global | <u>\$ 6,531,529</u> | <u>\$ 6,190,094</u> | 5.5% |

| <u>North America</u> | <u>Q3 2012 YTD</u> | <u>Q3 2011 YTD</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 2,152,532 | \$ 2,070,879 | 3.9% |
| Animal Health | 840,681 | 737,324 | 14.0% |
| Medical | <u>1,098,925</u> | <u>1,042,406</u> | 5.4% |
| Total Health Care Distribution | 4,092,138 | 3,850,609 | 6.3% |
| Technology and Value-Added Services | <u>174,062</u> | <u>154,660</u> | 12.5% |
| Total North America | <u>\$ 4,266,200</u> | <u>\$ 4,005,269</u> | 6.5% |

| <u>International</u> | <u>Q3 2012 YTD</u> | <u>Q3 2011 YTD</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 1,308,483 | \$ 1,348,730 | -3.0% |
| Animal Health | 869,291 | 746,729 | 16.4% |
| Medical | <u>59,561</u> | <u>64,131</u> | -7.1% |
| Total Health Care Distribution | 2,237,335 | 2,159,590 | 3.6% |
| Technology and Value-Added Services | <u>27,994</u> | <u>25,235</u> | 10.9% |
| Total International | <u>\$ 2,265,329</u> | <u>\$ 2,184,825</u> | 3.7% |

Exhibit A1 - QTD Sales

Henry Schein, Inc.
2012 Fourth Quarter
Sales Summary
(in thousands)
(unaudited)

Q4 2012 over Q4 2011

| <u>Global</u> | <u>Q4 2012</u> | <u>Q4 2011</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 1,313,467 | \$ 1,345,289 | -2.4% |
| Animal Health | 611,179 | 526,217 | 16.1% |
| Medical | <u>402,435</u> | <u>397,917</u> | 1.1% |
| Total Health Care Distribution | 2,327,081 | 2,269,423 | 2.5% |
| Technology and value-added services | <u>81,357</u> | <u>70,725</u> | 15.0% |
| Total Global | <u>\$ 2,408,438</u> | <u>\$ 2,340,148</u> | 2.9% |

| <u>North America</u> | <u>Q4 2012</u> | <u>Q4 2011</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 807,597 | \$ 813,378 | -0.7% |
| Animal Health | 281,592 | 255,858 | 10.1% |
| Medical | <u>380,850</u> | <u>374,665</u> | 1.7% |
| Total Health Care Distribution | 1,470,039 | 1,443,901 | 1.8% |
| Technology and value-added services | <u>71,323</u> | <u>61,619</u> | 15.7% |
| Total North America | <u>\$ 1,541,362</u> | <u>\$ 1,505,520</u> | 2.4% |

| <u>International</u> | <u>Q4 2012</u> | <u>Q4 2011</u> | <u>Total Sales Growth</u> |
|-------------------------------------|--------------------------|--------------------------|----------------------------------|
| Dental | \$ 505,870 | \$ 531,911 | -4.9% |
| Animal Health | 329,587 | 270,359 | 21.9% |
| Medical | <u>21,585</u> | <u>23,252</u> | -7.2% |
| Total Health Care Distribution | 857,042 | 825,522 | 3.8% |
| Technology and value-added services | <u>10,034</u> | <u>9,106</u> | 10.2% |
| Total International | <u>\$ 867,076</u> | <u>\$ 834,628</u> | 3.9% |

Exhibit A1 - YTD Sales

Henry Schein, Inc.
2012 Fourth Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q4 2012 YTD over Q4 2011 YTD

| <u>Global</u> | <u>Q4 2012 YTD</u> | <u>Q4 2011 YTD</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 4,774,482 | \$ 4,764,898 | 0.2% |
| Animal Health | 2,321,151 | 2,010,270 | 15.5% |
| Medical | <u>1,560,921</u> | <u>1,504,454</u> | 3.8% |
| Total Health Care Distribution | 8,656,554 | 8,279,622 | 4.6% |
| Technology and value-added services | <u>283,413</u> | <u>250,620</u> | 13.1% |
| Total Global | <u>\$ 8,939,967</u> | <u>\$ 8,530,242</u> | 4.8% |

| <u>North America</u> | <u>Q4 2012 YTD</u> | <u>Q4 2011 YTD</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 2,960,129 | \$ 2,884,257 | 2.6% |
| Animal Health | 1,122,273 | 993,182 | 13.0% |
| Medical | <u>1,479,775</u> | <u>1,417,071</u> | 4.4% |
| Total Health Care Distribution | 5,562,177 | 5,294,510 | 5.1% |
| Technology and value-added services | <u>245,385</u> | <u>216,279</u> | 13.5% |
| Total North America | <u>\$ 5,807,562</u> | <u>\$ 5,510,789</u> | 5.4% |

| <u>International</u> | <u>Q4 2012 YTD</u> | <u>Q4 2011 YTD</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 1,814,353 | \$ 1,880,641 | -3.5% |
| Animal Health | 1,198,878 | 1,017,088 | 17.9% |
| Medical | <u>81,146</u> | <u>87,383</u> | -7.1% |
| Total Health Care Distribution | 3,094,377 | 2,985,112 | 3.7% |
| Technology and value-added services | <u>38,028</u> | <u>34,341</u> | 10.7% |
| Total International | <u>\$ 3,132,405</u> | <u>\$ 3,019,453</u> | 3.7% |

Exhibit A1 - Sales

Henry Schein, Inc.
2013 First Quarter
Sales Summary
(in thousands)
(unaudited)

Q1 2013 over Q1 2012

| <u>Global</u> | <u>Q1 2013</u> | <u>Q1 2012</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 1,190,795 | \$ 1,155,666 | 3.0% |
| Animal Health | 639,142 | 525,590 | 21.6% |
| Medical | <u>388,862</u> | <u>354,826</u> | 9.6% |
| Total Health Care Distribution | 2,218,799 | 2,036,082 | 9.0% |
| Technology and value-added services | <u>74,712</u> | <u>62,937</u> | 18.7% |
| Total Global | <u>\$ 2,293,511</u> | <u>\$ 2,099,019</u> | 9.3% |

| <u>North America</u> | <u>Q1 2013</u> | <u>Q1 2012</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 712,954 | \$ 699,461 | 1.9% |
| Animal Health | 306,830 | 267,010 | 14.9% |
| Medical | <u>367,632</u> | <u>333,044</u> | 10.4% |
| Total Health Care Distribution | 1,387,416 | 1,299,515 | 6.8% |
| Technology and value-added services | <u>63,862</u> | <u>54,457</u> | 17.3% |
| Total North America | <u>\$ 1,451,278</u> | <u>\$ 1,353,972</u> | 7.2% |

| <u>International</u> | <u>Q1 2013</u> | <u>Q1 2012</u> | <u>Total Sales Growth</u> |
|-------------------------------------|--------------------------|--------------------------|----------------------------------|
| Dental | \$ 477,841 | \$ 456,205 | 4.7% |
| Animal Health | 332,312 | 258,580 | 28.5% |
| Medical | <u>21,230</u> | <u>21,782</u> | -2.5% |
| Total Health Care Distribution | 831,383 | 736,567 | 12.9% |
| Technology and value-added services | <u>10,850</u> | <u>8,480</u> | 27.9% |
| Total International | <u>\$ 842,233</u> | <u>\$ 745,047</u> | 13.0% |

Exhibit A1 - QTD Sales

Henry Schein, Inc. 2013 Second Quarter Sales Summary (in thousands) (unaudited)

Q2 2013 over Q2 2012

| <u>Global</u> | <u>Q2 2013</u> | <u>Q2 2012</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|---------------------------|
| Dental | \$ 1,259,581 | \$ 1,185,919 | 6.2% |
| Animal Health | 666,297 | 586,258 | 13.7% |
| Medical | <u>387,887</u> | <u>361,122</u> | 7.4% |
| Total Health Care Distribution | 2,313,765 | 2,133,299 | 8.5% |
| Technology and value-added services | <u>78,045</u> | <u>68,153</u> | 14.5% |
| Total Global | <u>\$ 2,391,810</u> | <u>\$ 2,201,452</u> | 8.6% |
| | | | |
| <u>North America</u> | <u>Q2 2013</u> | <u>Q2 2012</u> | <u>Total Sales Growth</u> |
| Dental | \$ 768,800 | \$ 738,340 | 4.1% |
| Animal Health | 325,821 | 297,236 | 9.6% |
| Medical | <u>367,312</u> | <u>341,795</u> | 7.5% |
| Total Health Care Distribution | 1,461,933 | 1,377,371 | 6.1% |
| Technology and value-added services | <u>66,675</u> | <u>58,372</u> | 14.2% |
| Total North America | <u>\$ 1,528,608</u> | <u>\$ 1,435,743</u> | 6.5% |
| | | | |
| <u>International</u> | <u>Q2 2013</u> | <u>Q2 2012</u> | <u>Total Sales Growth</u> |
| Dental | \$ 490,781 | \$ 447,579 | 9.7% |
| Animal Health | 340,476 | 289,022 | 17.8% |
| Medical | <u>20,575</u> | <u>19,327</u> | 6.5% |
| Total Health Care Distribution | 851,832 | 755,928 | 12.7% |
| Technology and value-added services | <u>11,370</u> | <u>9,781</u> | 16.2% |
| Total International | <u>\$ 863,202</u> | <u>\$ 765,709</u> | 12.7% |

Exhibit A1 - YTD Sales

Henry Schein, Inc.
2013 Second Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q2 2013 YTD over Q2 2012 YTD

| <u>Global</u> | <u>Q2 2013 YTD</u> | <u>Q2 2012 YTD</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 2,450,376 | \$ 2,341,585 | 4.6% |
| Animal Health | 1,305,439 | 1,111,848 | 17.4% |
| Medical | <u>776,749</u> | <u>715,948</u> | 8.5% |
| Total Health Care Distribution | 4,532,564 | 4,169,381 | 8.7% |
| Technology and value-added services | <u>152,757</u> | <u>131,090</u> | 16.5% |
| Total Global | <u>\$ 4,685,321</u> | <u>\$ 4,300,471</u> | 8.9% |

| <u>North America</u> | <u>Q2 2013 YTD</u> | <u>Q2 2012 YTD</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 1,481,754 | \$ 1,437,801 | 3.1% |
| Animal Health | 632,651 | 564,246 | 12.1% |
| Medical | <u>734,944</u> | <u>674,839</u> | 8.9% |
| Total Health Care Distribution | 2,849,349 | 2,676,886 | 6.4% |
| Technology and value-added services | <u>130,537</u> | <u>112,829</u> | 15.7% |
| Total North America | <u>\$ 2,979,886</u> | <u>\$ 2,789,715</u> | 6.8% |

| <u>International</u> | <u>Q2 2013 YTD</u> | <u>Q2 2012 YTD</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 968,622 | \$ 903,784 | 7.2% |
| Animal Health | 672,788 | 547,602 | 22.9% |
| Medical | <u>41,805</u> | <u>41,109</u> | 1.7% |
| Total Health Care Distribution | 1,683,215 | 1,492,495 | 12.8% |
| Technology and value-added services | <u>22,220</u> | <u>18,261</u> | 21.7% |
| Total International | <u>\$ 1,705,435</u> | <u>\$ 1,510,756</u> | 12.9% |

Exhibit A1 - QTD Sales

Henry Schein, Inc. 2013 Third Quarter Sales Summary (in thousands) (unaudited)

Q3 2013 over Q3 2012

| <u>Global</u> | <u>Q3 2013</u> | <u>Q3 2012</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|---------------------------|
| Dental | \$ 1,183,201 | \$ 1,119,430 | 5.7% |
| Animal Health | 642,289 | 598,124 | 7.4% |
| Medical | <u>444,533</u> | <u>442,538</u> | 0.5% |
| Total Health Care Distribution | 2,270,023 | 2,160,092 | 5.1% |
| Technology and value-added services | <u>78,933</u> | <u>70,966</u> | 11.2% |
| Total Global | <u>\$ 2,348,956</u> | <u>\$ 2,231,058</u> | 5.3% |
| | | | |
| <u>North America</u> | <u>Q3 2013</u> | <u>Q3 2012</u> | <u>Total Sales Growth</u> |
| Dental | \$ 745,866 | \$ 714,731 | 4.4% |
| Animal Health | 305,104 | 276,435 | 10.4% |
| Medical | <u>426,311</u> | <u>424,086</u> | 0.5% |
| Total Health Care Distribution | 1,477,281 | 1,415,252 | 4.4% |
| Technology and value-added services | <u>67,935</u> | <u>61,233</u> | 10.9% |
| Total North America | <u>\$ 1,545,216</u> | <u>\$ 1,476,485</u> | 4.7% |
| | | | |
| <u>International</u> | <u>Q3 2013</u> | <u>Q3 2012</u> | <u>Total Sales Growth</u> |
| Dental | \$ 437,335 | \$ 404,699 | 8.1% |
| Animal Health | 337,185 | 321,689 | 4.8% |
| Medical | <u>18,222</u> | <u>18,452</u> | -1.2% |
| Total Health Care Distribution | 792,742 | 744,840 | 6.4% |
| Technology and value-added services | <u>10,998</u> | <u>9,733</u> | 13.0% |
| Total International | <u>\$ 803,740</u> | <u>\$ 754,573</u> | 6.5% |

Exhibit A1 - YTD Sales

Henry Schein, Inc.
2013 Third Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q3 2013 YTD over Q3 2012 YTD

| <u>Global</u> | <u>Q3 2013 YTD</u> | <u>Q3 2012 YTD</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 3,633,577 | \$ 3,461,015 | 5.0% |
| Animal Health | 1,947,728 | 1,709,972 | 13.9% |
| Medical | <u>1,221,282</u> | <u>1,158,486</u> | 5.4% |
| Total Health Care Distribution | 6,802,587 | 6,329,473 | 7.5% |
| Technology and value-added services | <u>231,690</u> | <u>202,056</u> | 14.7% |
| Total Global | <u>\$ 7,034,277</u> | <u>\$ 6,531,529</u> | 7.7% |

| <u>North America</u> | <u>Q3 2013 YTD</u> | <u>Q3 2012 YTD</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 2,227,620 | \$ 2,152,532 | 3.5% |
| Animal Health | 937,755 | 840,681 | 11.5% |
| Medical | <u>1,161,255</u> | <u>1,098,925</u> | 5.7% |
| Total Health Care Distribution | 4,326,630 | 4,092,138 | 5.7% |
| Technology and value-added services | <u>198,472</u> | <u>174,062</u> | 14.0% |
| Total North America | <u>\$ 4,525,102</u> | <u>\$ 4,266,200</u> | 6.1% |

| <u>International</u> | <u>Q3 2013 YTD</u> | <u>Q3 2012 YTD</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 1,405,957 | \$ 1,308,483 | 7.4% |
| Animal Health | 1,009,973 | 869,291 | 16.2% |
| Medical | <u>60,027</u> | <u>59,561</u> | 0.8% |
| Total Health Care Distribution | 2,475,957 | 2,237,335 | 10.7% |
| Technology and value-added services | <u>33,218</u> | <u>27,994</u> | 18.7% |
| Total International | <u>\$ 2,509,175</u> | <u>\$ 2,265,329</u> | 10.8% |

Exhibit A1 - QTD Sales

Henry Schein, Inc.
2013 Fourth Quarter
Sales Summary
(in thousands)
(unaudited)

Q4 2013 over Q4 2012

| <u>Global</u> | <u>Q4 2013</u> | <u>Q4 2012</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 1,364,395 | \$ 1,313,467 | 3.9% |
| Animal Health | 651,733 | 611,179 | 6.6% |
| Medical | <u>421,885</u> | <u>402,435</u> | 4.8% |
| Total Health Care Distribution | 2,438,013 | 2,327,081 | 4.8% |
| Technology and value-added services | <u>88,357</u> | <u>81,357</u> | 8.6% |
| Total Global | <u>\$ 2,526,370</u> | <u>\$ 2,408,438</u> | 4.9% |

| <u>North America</u> | <u>Q4 2013</u> | <u>Q4 2012</u> | <u>Total Sales Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|
| Dental | \$ 819,884 | \$ 807,597 | 1.5% |
| Animal Health | 301,258 | 281,592 | 7.0% |
| Medical | <u>400,776</u> | <u>380,850</u> | 5.2% |
| Total Health Care Distribution | 1,521,918 | 1,470,039 | 3.5% |
| Technology and value-added services | <u>76,217</u> | <u>71,323</u> | 6.9% |
| Total North America | <u>\$ 1,598,135</u> | <u>\$ 1,541,362</u> | 3.7% |

| <u>International</u> | <u>Q4 2013</u> | <u>Q4 2012</u> | <u>Total Sales Growth</u> |
|-------------------------------------|--------------------------|--------------------------|----------------------------------|
| Dental | \$ 544,511 | \$ 505,870 | 7.6% |
| Animal Health | 350,475 | 329,587 | 6.3% |
| Medical | <u>21,109</u> | <u>21,585</u> | -2.2% |
| Total Health Care Distribution | 916,095 | 857,042 | 6.9% |
| Technology and value-added services | <u>12,140</u> | <u>10,034</u> | 21.0% |
| Total International | <u>\$ 928,235</u> | <u>\$ 867,076</u> | 7.1% |

Exhibit A1 - YTD Sales

Henry Schein, Inc.
Full Year 2013
Sales Summary
(in thousands)
(unaudited)

Full Year 2013 over Full Year 2012

| <u>Global</u> | <u>Full Year 2013</u> | <u>Full Year 2012</u> | <u>Total Sales Growth</u> |
|-------------------------------------|------------------------------|------------------------------|----------------------------------|
| Dental | \$ 4,997,972 | \$ 4,774,482 | 4.7% |
| Animal Health | 2,599,461 | 2,321,151 | 12.0% |
| Medical | <u>1,643,167</u> | <u>1,560,921</u> | 5.3% |
| Total Health Care Distribution | 9,240,600 | 8,656,554 | 6.7% |
| Technology and value-added services | <u>320,047</u> | <u>283,413</u> | 12.9% |
| Total Global | <u>\$ 9,560,647</u> | <u>\$ 8,939,967</u> | 6.9% |

| <u>North America</u> | <u>Full Year 2013</u> | <u>Full Year 2012</u> | <u>Total Sales Growth</u> |
|-------------------------------------|------------------------------|------------------------------|----------------------------------|
| Dental | \$ 3,047,504 | \$ 2,960,129 | 3.0% |
| Animal Health | 1,239,013 | 1,122,273 | 10.4% |
| Medical | <u>1,562,031</u> | <u>1,479,775</u> | 5.6% |
| Total Health Care Distribution | 5,848,548 | 5,562,177 | 5.1% |
| Technology and value-added services | <u>274,689</u> | <u>245,385</u> | 11.9% |
| Total North America | <u>\$ 6,123,237</u> | <u>\$ 5,807,562</u> | 5.4% |

| <u>International</u> | <u>Full Year 2013</u> | <u>Full Year 2012</u> | <u>Total Sales Growth</u> |
|-------------------------------------|------------------------------|------------------------------|----------------------------------|
| Dental | \$ 1,950,468 | \$ 1,814,353 | 7.5% |
| Animal Health | 1,360,448 | 1,198,878 | 13.5% |
| Medical | <u>81,136</u> | <u>81,146</u> | 0.0% |
| Total Health Care Distribution | 3,392,052 | 3,094,377 | 9.6% |
| Technology and value-added services | <u>45,358</u> | <u>38,028</u> | 19.3% |
| Total International | <u>\$ 3,437,410</u> | <u>\$ 3,132,405</u> | 9.7% |

Exhibit A - QTD Sales

Henry Schein, Inc. 2014 First Quarter Sales Summary (in thousands) (unaudited)

Q1 2014 over Q1 2013

| <u>Global</u> | <u>Q1 2014</u> | <u>Q1 2013</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|---------------------|---------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 1,296,928 | \$ 1,190,795 | 8.9% | 0.3% | 8.6% | 5.1% | 3.5% |
| Animal Health | 654,488 | 639,142 | 2.4% | 0.4% | 2.0% | 0.0% | 2.0% |
| Medical | 397,414 | 388,862 | 2.2% | 0.2% | 2.0% | 0.0% | 2.0% |
| Total Health Care Distribution | 2,348,830 | 2,218,799 | 5.9% | 0.4% | 5.5% | 2.7% | 2.8% |
| Technology and value-added services | 81,329 | 74,712 | 8.9% | 0.3% | 8.6% | 2.4% | 6.2% |
| Total Global | \$ 2,430,159 | \$ 2,293,511 | 6.0% | 0.4% | 5.6% | 2.7% | 2.9% |
| <u>North America</u> | <u>Q1 2014</u> | <u>Q1 2013</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 769,596 | \$ 712,954 | 7.9% | -1.0% | 8.9% | 5.3% | 3.6% |
| Animal Health | 305,649 | 306,830 | -0.4% | 0.0% | -0.4% | 0.0% | -0.4% |
| Medical | 375,118 | 367,632 | 2.0% | 0.0% | 2.0% | 0.0% | 2.0% |
| Total Health Care Distribution | 1,450,363 | 1,387,416 | 4.5% | -0.5% | 5.0% | 2.7% | 2.3% |
| Technology and value-added services | 66,884 | 63,862 | 4.7% | -0.4% | 5.1% | 0.3% | 4.8% |
| Total North America | \$ 1,517,247 | \$ 1,451,278 | 4.5% | -0.5% | 5.0% | 2.6% | 2.4% |
| <u>International</u> | <u>Q1 2014</u> | <u>Q1 2013</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 527,332 | \$ 477,841 | 10.4% | 2.2% | 8.2% | 4.9% | 3.3% |
| Animal Health | 348,839 | 332,312 | 5.0% | 0.8% | 4.2% | 0.0% | 4.2% |
| Medical | 22,296 | 21,230 | 5.0% | 4.1% | 0.9% | 0.0% | 0.9% |
| Total Health Care Distribution | 898,467 | 831,383 | 8.1% | 1.7% | 6.4% | 2.8% | 3.6% |
| Technology and value-added services | 14,445 | 10,850 | 33.1% | 3.9% | 29.2% | 15.0% | 14.2% |
| Total International | \$ 912,912 | \$ 842,233 | 8.4% | 1.7% | 6.7% | 2.9% | 3.8% |

Exhibit A - QTD Sales

Henry Schein, Inc.
2014 Second Quarter
Sales Summary
(in thousands)
(unaudited)

Q2 2014 over Q2 2013

| <u>Global</u> | <u>Q2 2014</u> | <u>Q2 2013</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,368,481 | \$ 1,259,581 | 8.6% | 8.6% | 1.1% | 7.5% | 4.9% | 2.6% |
| Animal Health | 754,549 | 666,297 | 13.2% | 13.2% | 2.5% | 10.7% | 3.4% | 7.3% |
| Medical | <u>403,257</u> | <u>387,887</u> | 4.0% | 4.0% | 0.3% | 3.7% | 0.0% | 3.7% |
| Total Health Care Distribution | 2,526,287 | 2,313,765 | 9.2% | 9.2% | 1.4% | 7.8% | 3.6% | 4.2% |
| Technology and value-added services | <u>89,119</u> | <u>78,045</u> | 14.2% | 14.2% | 1.0% | 13.2% | 3.9% | 9.3% |
| Total Global | <u>\$ 2,615,406</u> | <u>\$ 2,391,810</u> | 9.3% | 9.3% | 1.4% | 7.9% | 3.6% | 4.3% |

| <u>North America</u> | <u>Q2 2014</u> | <u>Q2 2013</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 833,055 | \$ 768,800 | 8.4% | 8.4% | -0.7% | 9.1% | 4.8% | 4.3% |
| Animal Health | 351,523 | 325,821 | 7.9% | 7.9% | 0.0% | 7.9% | 0.0% | 7.9% |
| Medical | <u>381,811</u> | <u>367,312</u> | 3.9% | 3.9% | 0.0% | 3.9% | 0.0% | 3.9% |
| Total Health Care Distribution | 1,566,389 | 1,461,933 | 7.1% | 7.1% | -0.4% | 7.5% | 2.5% | 5.0% |
| Technology and value-added services | <u>72,145</u> | <u>66,675</u> | 8.2% | 8.2% | -0.3% | 8.5% | 0.0% | 8.5% |
| Total North America | <u>\$ 1,638,534</u> | <u>\$ 1,528,608</u> | 7.2% | 7.2% | -0.4% | 7.6% | 2.4% | 5.2% |

| <u>International</u> | <u>Q2 2014</u> | <u>Q2 2013</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|--------------------------|--------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 535,426 | \$ 490,781 | 9.1% | 9.1% | 4.2% | 4.9% | 4.9% | 0.0% |
| Animal Health | 403,026 | 340,476 | 18.4% | 18.4% | 5.0% | 13.4% | 6.6% | 6.8% |
| Medical | <u>21,446</u> | <u>20,575</u> | 4.2% | 4.2% | 5.6% | -1.4% | 0.0% | -1.4% |
| Total Health Care Distribution | 959,898 | 851,832 | 12.7% | 12.7% | 4.6% | 8.1% | 5.4% | 2.7% |
| Technology and value-added services | <u>16,974</u> | <u>11,370</u> | 49.3% | 49.3% | 8.4% | 40.9% | 26.5% | 14.4% |
| Total International | <u>\$ 976,872</u> | <u>\$ 863,202</u> | 13.2% | 13.2% | 4.6% | 8.6% | 5.8% | 2.8% |

Exhibit A - YTD Sales

Henry Schein, Inc.
2014 Second Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q2 2014 YTD over Q2 2013 YTD

| <u>Global</u> | <u>Q2 2014 YTD</u> | <u>Q2 2013 YTD</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 2,665,409 | \$ 2,450,376 | 8.8% | 8.8% | 0.8% | 8.0% | 4.9% | 3.1% |
| Animal Health | 1,409,037 | 1,305,439 | 7.9% | 7.9% | 1.4% | 6.5% | 1.8% | 4.7% |
| Medical | <u>800,671</u> | <u>776,749</u> | 3.1% | 3.1% | 0.3% | 2.8% | 0.0% | 2.8% |
| Total Health Care Distribution | 4,875,117 | 4,532,564 | 7.6% | 7.6% | 0.9% | 6.7% | 3.2% | 3.5% |
| Technology and value-added services | <u>170,448</u> | <u>152,757</u> | 11.6% | 11.6% | 0.7% | 10.9% | 3.1% | 7.8% |
| Total Global | <u>\$ 5,045,565</u> | <u>\$ 4,685,321</u> | 7.7% | 7.7% | 0.9% | 6.8% | 3.2% | 3.6% |

| <u>North America</u> | <u>Q2 2014 YTD</u> | <u>Q2 2013 YTD</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,602,651 | \$ 1,481,754 | 8.2% | 8.2% | -0.8% | 9.0% | 5.0% | 4.0% |
| Animal Health | 657,172 | 632,651 | 3.9% | 3.9% | 0.0% | 3.9% | 0.0% | 3.9% |
| Medical | <u>756,929</u> | <u>734,944</u> | 3.0% | 3.0% | 0.0% | 3.0% | 0.0% | 3.0% |
| Total Health Care Distribution | 3,016,752 | 2,849,349 | 5.9% | 5.9% | -0.4% | 6.3% | 2.6% | 3.7% |
| Technology and value-added services | <u>139,029</u> | <u>130,537</u> | 6.5% | 6.5% | -0.3% | 6.8% | 0.1% | 6.7% |
| Total North America | <u>\$ 3,155,781</u> | <u>\$ 2,979,886</u> | 5.9% | 5.9% | -0.4% | 6.3% | 2.5% | 3.8% |

| <u>International</u> | <u>Q2 2014 YTD</u> | <u>Q2 2013 YTD</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,062,758 | \$ 968,622 | 9.7% | 9.7% | 3.2% | 6.5% | 4.9% | 1.6% |
| Animal Health | 751,865 | 672,788 | 11.8% | 11.8% | 2.9% | 8.9% | 3.4% | 5.5% |
| Medical | <u>43,742</u> | <u>41,805</u> | 4.6% | 4.6% | 4.8% | -0.2% | 0.0% | -0.2% |
| Total Health Care Distribution | 1,858,365 | 1,683,215 | 10.4% | 10.4% | 3.1% | 7.3% | 4.1% | 3.2% |
| Technology and value-added services | <u>31,419</u> | <u>22,220</u> | 41.4% | 41.4% | 6.2% | 35.2% | 20.9% | 14.3% |
| Total International | <u>\$ 1,889,784</u> | <u>\$ 1,705,435</u> | 10.8% | 10.8% | 3.1% | 7.7% | 4.4% | 3.3% |

Exhibit A - QTD Sales

Henry Schein, Inc.
2014 Third Quarter
Sales Summary
(in thousands)
(unaudited)

Q3 2014 over Q3 2013

| <u>Global</u> | <u>Q3 2014</u> | <u>Q3 2013</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,298,352 | \$ 1,183,201 | 9.7% | 9.7% | 0.3% | 9.4% | 4.6% | 4.8% |
| Animal Health | 757,952 | 642,289 | 18.0% | 18.0% | 2.1% | 15.9% | 7.8% | 8.1% |
| Medical | <u>480,302</u> | <u>444,533</u> | 8.0% | 8.0% | 0.0% | 8.0% | 0.0% | 8.0% |
| Total Health Care Distribution | 2,536,606 | 2,270,023 | 11.7% | 11.7% | 0.7% | 11.0% | 4.6% | 6.4% |
| Technology and value-added services | <u>87,123</u> | <u>78,933</u> | 10.4% | 10.4% | 0.9% | 9.5% | 3.0% | 6.5% |
| Total Global | <u>\$ 2,623,729</u> | <u>\$ 2,348,956</u> | 11.7% | 11.7% | 0.8% | 10.9% | 4.5% | 6.4% |

| <u>North America</u> | <u>Q3 2014</u> | <u>Q3 2013</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 817,301 | \$ 745,866 | 9.6% | 9.6% | -0.4% | 10.0% | 4.5% | 5.5% |
| Animal Health | 368,478 | 305,104 | 20.8% | 20.8% | 0.0% | 20.8% | 9.9% | 10.9% |
| Medical | <u>460,313</u> | <u>426,311</u> | 8.0% | 8.0% | 0.0% | 8.0% | 0.0% | 8.0% |
| Total Health Care Distribution | 1,646,092 | 1,477,281 | 11.4% | 11.4% | -0.3% | 11.7% | 4.4% | 7.3% |
| Technology and value-added services | <u>71,464</u> | <u>67,935</u> | 5.2% | 5.2% | -0.2% | 5.4% | 0.0% | 5.4% |
| Total North America | <u>\$ 1,717,556</u> | <u>\$ 1,545,216</u> | 11.2% | 11.2% | -0.2% | 11.4% | 4.2% | 7.2% |

| <u>International</u> | <u>Q3 2014</u> | <u>Q3 2013</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|--------------------------|--------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 481,051 | \$ 437,335 | 10.0% | 10.0% | 1.6% | 8.4% | 4.7% | 3.7% |
| Animal Health | 389,474 | 337,185 | 15.5% | 15.5% | 3.9% | 11.6% | 6.0% | 5.6% |
| Medical | <u>19,989</u> | <u>18,222</u> | 9.7% | 9.7% | 1.6% | 8.1% | 0.0% | 8.1% |
| Total Health Care Distribution | 890,514 | 792,742 | 12.3% | 12.3% | 2.6% | 9.7% | 5.1% | 4.6% |
| Technology and value-added services | <u>15,659</u> | <u>10,998</u> | 42.4% | 42.4% | 7.0% | 35.4% | 22.0% | 13.4% |
| Total International | <u>\$ 906,173</u> | <u>\$ 803,740</u> | 12.7% | 12.7% | 2.6% | 10.1% | 5.4% | 4.7% |

Exhibit A - YTD Sales

Henry Schein, Inc.
2014 Third Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q3 2014 YTD over Q3 2013 YTD

| <u>Global</u> | <u>Q3 2014 YTD</u> | <u>Q3 2013 YTD</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 3,963,761 | \$ 3,633,577 | 9.1% | 9.1% | 0.6% | 8.5% | 4.9% | 3.6% |
| Animal Health | 2,166,989 | 1,947,728 | 11.3% | 11.3% | 1.7% | 9.6% | 3.7% | 5.9% |
| Medical | <u>1,280,973</u> | <u>1,221,282</u> | 4.9% | 4.9% | 0.2% | 4.7% | 0.0% | 4.7% |
| Total Health Care Distribution | 7,411,723 | 6,802,587 | 9.0% | 9.0% | 0.9% | 8.1% | 3.6% | 4.5% |
| Technology and value-added services | <u>257,571</u> | <u>231,690</u> | 11.2% | 11.2% | 0.7% | 10.5% | 3.2% | 7.3% |
| Total Global | <u>\$ 7,669,294</u> | <u>\$ 7,034,277</u> | 9.0% | 9.0% | 0.8% | 8.2% | 3.6% | 4.6% |

| <u>North America</u> | <u>Q3 2014 YTD</u> | <u>Q3 2013 YTD</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 2,419,952 | \$ 2,227,620 | 8.6% | 8.6% | -0.7% | 9.3% | 4.8% | 4.5% |
| Animal Health | 1,025,650 | 937,755 | 9.4% | 9.4% | 0.0% | 9.4% | 3.2% | 6.2% |
| Medical | <u>1,217,242</u> | <u>1,161,255</u> | 4.8% | 4.8% | 0.0% | 4.8% | 0.0% | 4.8% |
| Total Health Care Distribution | 4,662,844 | 4,326,630 | 7.8% | 7.8% | -0.3% | 8.1% | 3.2% | 4.9% |
| Technology and value-added services | <u>210,493</u> | <u>198,472</u> | 6.1% | 6.1% | -0.2% | 6.3% | 0.1% | 6.2% |
| Total North America | <u>\$ 4,873,337</u> | <u>\$ 4,525,102</u> | 7.7% | 7.7% | -0.4% | 8.1% | 3.1% | 5.0% |

| <u>International</u> | <u>Q3 2014 YTD</u> | <u>Q3 2013 YTD</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,543,809 | \$ 1,405,957 | 9.8% | 9.8% | 2.7% | 7.1% | 4.8% | 2.3% |
| Animal Health | 1,141,339 | 1,009,973 | 13.0% | 13.0% | 3.2% | 9.8% | 4.2% | 5.6% |
| Medical | <u>63,731</u> | <u>60,027</u> | 6.2% | 6.2% | 3.9% | 2.3% | 0.0% | 2.3% |
| Total Health Care Distribution | 2,748,879 | 2,475,957 | 11.0% | 11.0% | 2.9% | 8.1% | 4.5% | 3.6% |
| Technology and value-added services | <u>47,078</u> | <u>33,218</u> | 41.7% | 41.7% | 6.5% | 35.2% | 21.2% | 14.0% |
| Total International | <u>\$ 2,795,957</u> | <u>\$ 2,509,175</u> | 11.4% | 11.4% | 3.0% | 8.4% | 4.6% | 3.8% |

Exhibit A - QTD Sales

Henry Schein, Inc.
2014 Fourth Quarter
Sales Summary
(in thousands)
(unaudited)

Q4 2014 over Q4 2013

| <u>Global</u> | <u>Q4 2014</u> | <u>Q4 2013</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,417,454 | \$ 1,364,395 | 3.9% | 3.9% | -3.6% | 7.5% | 5.2% | 2.3% |
| Animal Health | 731,623 | 651,733 | 12.3% | 12.3% | -3.6% | 15.9% | 8.1% | 7.8% |
| Medical | <u>461,712</u> | <u>421,885</u> | 9.4% | 9.4% | -0.5% | 9.9% | 0.5% | 9.4% |
| Total Health Care Distribution | 2,610,789 | 2,438,013 | 7.1% | 7.1% | -3.0% | 10.1% | 5.1% | 5.0% |
| Technology and value-added services | <u>91,307</u> | <u>88,357</u> | 3.3% | 3.3% | -1.1% | 4.4% | 2.9% | 1.5% |
| Total Global | <u>\$ 2,702,096</u> | <u>\$ 2,526,370</u> | 7.0% | 7.0% | -2.9% | 9.9% | 5.0% | 4.9% |

| <u>North America</u> | <u>Q4 2014</u> | <u>Q4 2013</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 869,091 | \$ 819,884 | 6.0% | 6.0% | -0.8% | 6.8% | 4.9% | 1.9% |
| Animal Health | 355,641 | 301,258 | 18.1% | 18.1% | 0.0% | 18.1% | 11.2% | 6.9% |
| Medical | <u>440,579</u> | <u>400,776</u> | 9.9% | 9.9% | 0.0% | 9.9% | 0.4% | 9.5% |
| Total Health Care Distribution | 1,665,311 | 1,521,918 | 9.4% | 9.4% | -0.4% | 9.8% | 4.9% | 4.9% |
| Technology and value-added services | <u>75,529</u> | <u>76,217</u> | -0.9% | -0.9% | -0.2% | -0.7% | 0.0% | -0.7% |
| Total North America | <u>\$ 1,740,840</u> | <u>\$ 1,598,135</u> | 8.9% | 8.9% | -0.4% | 9.3% | 4.7% | 4.6% |

| <u>International</u> | <u>Q4 2014</u> | <u>Q4 2013</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|--------------------------|--------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 548,363 | \$ 544,511 | 0.7% | 0.7% | -7.8% | 8.5% | 5.6% | 2.9% |
| Animal Health | 375,982 | 350,475 | 7.3% | 7.3% | -6.8% | 14.1% | 5.5% | 8.6% |
| Medical | <u>21,133</u> | <u>21,109</u> | 0.1% | 0.1% | -8.3% | 8.4% | 0.0% | 8.4% |
| Total Health Care Distribution | 945,478 | 916,095 | 3.2% | 3.2% | -7.4% | 10.6% | 5.4% | 5.2% |
| Technology and value-added services | <u>15,778</u> | <u>12,140</u> | 30.0% | 30.0% | -6.2% | 36.2% | 21.2% | 15.0% |
| Total International | <u>\$ 961,256</u> | <u>\$ 928,235</u> | 3.6% | 3.6% | -7.3% | 10.9% | 5.6% | 5.3% |

Exhibit A - YTD Sales

Henry Schein, Inc.
Full Year 2014
Sales Summary
(in thousands)
(unaudited)

Full Year 2014 over Full Year 2013

| <u>Global</u> | <u>Full Year 2014</u> | <u>Full Year 2013</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|------------------------------|------------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 5,381,215 | \$ 4,997,972 | 7.7% | 7.7% | -0.5% | 8.2% | 4.9% | 3.3% |
| Animal Health | 2,898,612 | 2,599,461 | 11.5% | 11.5% | 0.3% | 11.2% | 4.9% | 6.3% |
| Medical | <u>1,742,685</u> | <u>1,643,167</u> | 6.1% | 6.1% | 0.1% | 6.0% | 0.1% | 5.9% |
| Total Health Care Distribution | 10,022,512 | 9,240,600 | 8.5% | 8.5% | -0.1% | 8.6% | 4.0% | 4.6% |
| Technology and value-added services | <u>348,878</u> | <u>320,047</u> | 9.0% | 9.0% | 0.2% | 8.8% | 3.1% | 5.7% |
| Total Global | <u>\$ 10,371,390</u> | <u>\$ 9,560,647</u> | 8.5% | 8.5% | -0.1% | 8.6% | 4.0% | 4.6% |

| <u>North America</u> | <u>Full Year 2014</u> | <u>Full Year 2013</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|------------------------------|------------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 3,289,043 | \$ 3,047,504 | 7.9% | 7.9% | -0.7% | 8.6% | 4.8% | 3.8% |
| Animal Health | 1,381,291 | 1,239,013 | 11.5% | 11.5% | 0.0% | 11.5% | 5.2% | 6.3% |
| Medical | <u>1,657,821</u> | <u>1,562,031</u> | 6.1% | 6.1% | 0.0% | 6.1% | 0.1% | 6.0% |
| Total Health Care Distribution | 6,328,155 | 5,848,548 | 8.2% | 8.2% | -0.4% | 8.6% | 3.7% | 4.9% |
| Technology and value-added services | <u>286,022</u> | <u>274,689</u> | 4.1% | 4.1% | -0.3% | 4.4% | 0.1% | 4.3% |
| Total North America | <u>\$ 6,614,177</u> | <u>\$ 6,123,237</u> | 8.0% | 8.0% | -0.4% | 8.4% | 3.5% | 4.9% |

| <u>International</u> | <u>Full Year 2014</u> | <u>Full Year 2013</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|------------------------------|------------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 2,092,172 | \$ 1,950,468 | 7.3% | 7.3% | -0.2% | 7.5% | 5.0% | 2.5% |
| Animal Health | 1,517,321 | 1,360,448 | 11.5% | 11.5% | 0.6% | 10.9% | 4.6% | 6.3% |
| Medical | <u>84,864</u> | <u>81,136</u> | 4.6% | 4.6% | 0.7% | 3.9% | 0.0% | 3.9% |
| Total Health Care Distribution | 3,694,357 | 3,392,052 | 8.9% | 8.9% | 0.1% | 8.8% | 4.7% | 4.1% |
| Technology and value-added services | <u>62,856</u> | <u>45,358</u> | 38.6% | 38.6% | 3.1% | 35.5% | 21.2% | 14.3% |
| Total International | <u>\$ 3,757,213</u> | <u>\$ 3,437,410</u> | 9.3% | 9.3% | 0.2% | 9.1% | 4.9% | 4.2% |

Exhibit A - QTD Sales

Henry Schein, Inc.
2015 First Quarter
Sales Summary
(in thousands)
(unaudited)

Q1 2015 over Q1 2014

| <u>Global</u> | <u>Q1 2015</u> | <u>Q1 2014</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,250,073 | \$ 1,296,928 | -3.6% | -6.9% | 3.3% | 0.6% | 2.7% |
| Animal Health | 684,324 | 654,488 | 4.6% | -7.8% | 12.4% | 7.9% | 4.5% |
| Medical | <u>443,533</u> | <u>397,414</u> | 11.6% | -0.9% | 12.5% | 0.9% | 11.6% |
| Total Health Care Distribution | 2,377,930 | 2,348,830 | 1.2% | -6.2% | 7.4% | 2.7% | 4.7% |
| Technology and value-added services | <u>85,716</u> | <u>81,329</u> | 5.4% | -2.6% | 8.0% | 0.1% | 7.9% |
| Total Global | <u>\$ 2,463,646</u> | <u>\$ 2,430,159</u> | 1.4% | -6.0% | 7.4% | 2.6% | 4.8% |

| <u>North America</u> | <u>Q1 2015</u> | <u>Q1 2014</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 795,592 | \$ 769,596 | 3.4% | -1.0% | 4.4% | 0.0% | 4.4% |
| Animal Health | 338,349 | 305,649 | 10.7% | 0.0% | 10.7% | 9.4% | 1.3% |
| Medical | <u>424,644</u> | <u>375,118</u> | 13.2% | 0.0% | 13.2% | 1.0% | 12.2% |
| Total Health Care Distribution | 1,558,585 | 1,450,363 | 7.5% | -0.5% | 8.0% | 2.2% | 5.8% |
| Technology and value-added services | <u>70,665</u> | <u>66,884</u> | 5.7% | -0.3% | 6.0% | 0.1% | 5.9% |
| Total North America | <u>\$ 1,629,250</u> | <u>\$ 1,517,247</u> | 7.4% | -0.5% | 7.9% | 2.1% | 5.8% |

| <u>International</u> | <u>Q1 2015</u> | <u>Q1 2014</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|--------------------------|--------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 454,481 | \$ 527,332 | -13.8% | -15.5% | 1.7% | 1.5% | 0.2% |
| Animal Health | 345,975 | 348,839 | -0.8% | -14.6% | 13.8% | 6.4% | 7.4% |
| Medical | <u>18,889</u> | <u>22,296</u> | -15.3% | -16.8% | 1.5% | 0.0% | 1.5% |
| Total Health Care Distribution | 819,345 | 898,467 | -8.8% | -15.2% | 6.4% | 3.4% | 3.0% |
| Technology and value-added services | <u>15,051</u> | <u>14,445</u> | 4.2% | -13.2% | 17.4% | 0.1% | 17.3% |
| Total International | <u>\$ 834,396</u> | <u>\$ 912,912</u> | -8.6% | -15.2% | 6.6% | 3.4% | 3.2% |

Exhibit A - QTD Sales

**Henry Schein, Inc.
2015 Second Quarter
Sales Summary
(in thousands)
(unaudited)**

Q2 2015 over Q2 2014

| <u>Global</u> | Q2 2015 | Q2 2014 | Total Sales Growth | Foreign Exchange Growth | Local Currency Growth | Acquisition Growth | Local Internal Growth |
|-------------------------------------|----------------------------|----------------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 1,320,743 | \$ 1,368,481 | -3.5% | -8.0% | 4.5% | 0.4% | 4.1% |
| Animal Health | 748,558 | 754,549 | -0.8% | -8.7% | 7.9% | 7.3% | 0.6% |
| Medical | <u>470,519</u> | <u>403,257</u> | 16.7% | -1.0% | 17.7% | 7.8% | 9.9% |
| Total Health Care Distribution | 2,539,820 | 2,526,287 | 0.5% | -7.1% | 7.6% | 3.6% | 4.0% |
| Technology and value-added services | <u>89,500</u> | <u>89,119</u> | 0.4% | -2.9% | 3.3% | 0.4% | 2.9% |
| Total Global | <u>\$ 2,629,320</u> | <u>\$ 2,615,406</u> | 0.5% | -7.0% | 7.5% | 3.6% | 3.9% |

| <u>North America</u> | Q2 2015 | Q2 2014 | Total Sales Growth | Foreign Exchange Growth | Local Currency Growth | Acquisition Growth | Local Internal Growth |
|-------------------------------------|----------------------------|----------------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 847,429 | \$ 826,357 | 2.5% | -1.3% | 3.8% | 0.1% | 3.7% |
| Animal Health | 375,575 | 351,523 | 6.8% | -0.1% | 6.9% | 11.0% | -4.1% |
| Medical | <u>452,735</u> | <u>381,811</u> | 18.6% | 0.0% | 18.6% | 8.2% | 10.4% |
| Total Health Care Distribution | 1,675,739 | 1,559,691 | 7.4% | -0.7% | 8.1% | 4.5% | 3.6% |
| Technology and value-added services | <u>74,154</u> | <u>72,145</u> | 2.8% | -0.3% | 3.1% | 0.5% | 2.6% |
| Total North America | <u>\$ 1,749,893</u> | <u>\$ 1,631,836</u> | 7.2% | -0.7% | 7.9% | 4.4% | 3.5% |

| <u>International</u> | Q2 2015 | Q2 2014 | Total Sales Growth | Foreign Exchange Growth | Local Currency Growth | Acquisition Growth | Local Internal Growth |
|-------------------------------------|--------------------------|--------------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 473,314 | \$ 542,124 | -12.7% | -18.4% | 5.7% | 1.1% | 4.6% |
| Animal Health | 372,983 | 403,026 | -7.5% | -16.2% | 8.7% | 3.9% | 4.8% |
| Medical | <u>17,784</u> | <u>21,446</u> | -17.1% | -18.4% | 1.3% | 0.0% | 1.3% |
| Total Health Care Distribution | 864,081 | 966,596 | -10.6% | -17.5% | 6.9% | 2.3% | 4.6% |
| Technology and value-added services | <u>15,346</u> | <u>16,974</u> | -9.6% | -13.6% | 4.0% | 0.1% | 3.9% |
| Total International | <u>\$ 879,427</u> | <u>\$ 983,570</u> | -10.6% | -17.4% | 6.8% | 2.2% | 4.6% |

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

Henry Schein, Inc.
2015 Second Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q2 2015 YTD over Q2 2014 YTD

| <u>Global</u> | Q2 2015 YTD | Q2 2014 YTD | Total Sales Growth | Foreign Exchange Growth | Local Currency Growth | Acquisition Growth | Local Internal Growth |
|-------------------------------------|---------------------|---------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 2,570,816 | \$ 2,665,409 | -3.5% | -7.5% | 4.0% | 0.5% | 3.5% |
| Animal Health | 1,432,882 | 1,409,037 | 1.7% | -8.2% | 9.9% | 7.5% | 2.4% |
| Medical | 914,052 | 800,671 | 14.2% | -0.9% | 15.1% | 4.3% | 10.8% |
| Total Health Care Distribution | 4,917,750 | 4,875,117 | 0.9% | -6.7% | 7.6% | 3.2% | 4.4% |
| Technology and value-added services | 175,216 | 170,448 | 2.8% | -2.8% | 5.6% | 0.3% | 5.3% |
| Total Global | \$ 5,092,966 | \$ 5,045,565 | 0.9% | -6.6% | 7.5% | 3.1% | 4.4% |

| <u>North America</u> | Q2 2015 YTD | Q2 2014 YTD | Total Sales Growth | Foreign Exchange Growth | Local Currency Growth | Acquisition Growth | Local Internal Growth |
|-------------------------------------|---------------------|---------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 1,636,612 | \$ 1,589,214 | 3.0% | -1.2% | 4.2% | 0.1% | 4.1% |
| Animal Health | 713,924 | 657,172 | 8.6% | -0.1% | 8.7% | 10.3% | -1.6% |
| Medical | 877,379 | 756,929 | 15.9% | 0.0% | 15.9% | 4.6% | 11.3% |
| Total Health Care Distribution | 3,227,915 | 3,003,315 | 7.5% | -0.6% | 8.1% | 3.4% | 4.7% |
| Technology and value-added services | 144,819 | 139,029 | 4.2% | -0.3% | 4.5% | 0.3% | 4.2% |
| Total North America | \$ 3,372,734 | \$ 3,142,344 | 7.3% | -0.7% | 8.0% | 3.4% | 4.6% |

| <u>International</u> | Q2 2015 YTD | Q2 2014 YTD | Total Sales Growth | Foreign Exchange Growth | Local Currency Growth | Acquisition Growth | Local Internal Growth |
|-------------------------------------|---------------------|---------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 934,204 | \$ 1,076,195 | -13.2% | -17.1% | 3.9% | 1.3% | 2.6% |
| Animal Health | 718,958 | 751,865 | -4.4% | -15.4% | 11.0% | 5.1% | 5.9% |
| Medical | 36,673 | 43,742 | -16.2% | -17.4% | 1.2% | 0.0% | 1.2% |
| Total Health Care Distribution | 1,689,835 | 1,871,802 | -9.7% | -16.4% | 6.7% | 2.8% | 3.9% |
| Technology and value-added services | 30,397 | 31,419 | -3.3% | -13.4% | 10.1% | 0.1% | 10.0% |
| Total International | \$ 1,720,232 | \$ 1,903,221 | -9.6% | -16.3% | 6.7% | 2.7% | 4.0% |

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

Henry Schein, Inc.
2015 Third Quarter
Sales Summary
(in thousands)
(unaudited)

Q3 2015 over Q3 2014

| <u>Global</u> | <u>Q3 2015</u> | <u>Q3 2014</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|-----------------------|-----------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,266,321 | \$ 1,298,352 | -2.5% | -7.1% | 4.6% | 0.5% | 4.1% |
| Animal Health | 732,533 | 757,952 | -3.4% | -7.9% | 4.5% | 4.0% | 0.5% |
| Medical | 597,243 | 480,302 | 24.3% | -0.7% | 25.0% | 11.4% | 13.6% |
| Total Health Care Distribution | 2,596,097 | 2,536,606 | 2.3% | -6.1% | 8.4% | 3.6% | 4.8% |
| Technology and value-added services | 89,738 | 87,123 | 3.0% | -2.8% | 5.8% | 0.6% | 5.2% |
| Total Global | \$ 2,685,835 | \$ 2,623,729 | 2.4% | -5.9% | 8.3% | 3.5% | 4.8% |

| <u>North America</u> | <u>Q3 2015</u> | <u>Q3 2014</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|-----------------------|-----------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 836,953 | \$ 811,628 | 3.1% | -1.7% | 4.8% | 0.4% | 4.4% |
| Animal Health | 366,736 | 368,478 | -0.5% | -0.1% | -0.4% | 1.5% | -1.9% |
| Medical | 580,095 | 460,313 | 26.0% | 0.0% | 26.0% | 11.9% | 14.1% |
| Total Health Care Distribution | 1,783,784 | 1,640,419 | 8.7% | -0.9% | 9.6% | 3.9% | 5.7% |
| Technology and value-added services | 74,770 | 71,464 | 4.6% | -0.6% | 5.2% | 0.7% | 4.5% |
| Total North America | \$ 1,858,554 | \$ 1,711,883 | 8.6% | -0.8% | 9.4% | 3.7% | 5.7% |

| <u>International</u> | <u>Q3 2015</u> | <u>Q3 2014</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|-----------------------|-----------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 429,368 | \$ 486,724 | -11.8% | -16.1% | 4.3% | 0.7% | 3.6% |
| Animal Health | 365,797 | 389,474 | -6.1% | -15.1% | 9.0% | 6.3% | 2.7% |
| Medical | 17,148 | 19,989 | -14.2% | -15.5% | 1.3% | 0.0% | 1.3% |
| Total Health Care Distribution | 812,313 | 896,187 | -9.4% | -15.7% | 6.3% | 3.1% | 3.2% |
| Technology and value-added services | 14,968 | 15,659 | -4.4% | -12.8% | 8.4% | 0.0% | 8.4% |
| Total International | \$ 827,281 | \$ 911,846 | -9.3% | -15.6% | 6.3% | 3.1% | 3.2% |

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

Henry Schein, Inc.
2015 Third Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q3 2015 YTD over Q3 2014 YTD

| <u>Global</u> | <u>Q3 2015 YTD</u> | <u>Q3 2014 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 3,837,137 | \$ 3,963,761 | -3.2% | -7.4% | 4.2% | 0.5% | 3.7% |
| Animal Health | 2,165,415 | 2,166,989 | -0.1% | -8.1% | 8.0% | 6.3% | 1.7% |
| Medical | <u>1,511,295</u> | <u>1,280,973</u> | 18.0% | -0.8% | 18.8% | 7.0% | 11.8% |
| Total Health Care Distribution | 7,513,847 | 7,411,723 | 1.4% | -6.5% | 7.9% | 3.4% | 4.5% |
| Technology and value-added services | <u>264,954</u> | <u>257,571</u> | 2.9% | -2.7% | 5.6% | 0.4% | 5.2% |
| Total Global | <u>\$ 7,778,801</u> | <u>\$ 7,669,294</u> | 1.4% | -6.4% | 7.8% | 3.3% | 4.5% |

| <u>North America</u> | <u>Q3 2015 YTD</u> | <u>Q3 2014 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 2,473,565 | \$ 2,400,842 | 3.0% | -1.4% | 4.4% | 0.2% | 4.2% |
| Animal Health | 1,080,660 | 1,025,650 | 5.4% | 0.0% | 5.4% | 7.1% | -1.7% |
| Medical | <u>1,457,474</u> | <u>1,217,242</u> | 19.7% | 0.0% | 19.7% | 7.3% | 12.4% |
| Total Health Care Distribution | 5,011,699 | 4,643,734 | 7.9% | -0.7% | 8.6% | 3.6% | 5.0% |
| Technology and value-added services | <u>219,589</u> | <u>210,493</u> | 4.3% | -0.5% | 4.8% | 0.5% | 4.3% |
| Total North America | <u>\$ 5,231,288</u> | <u>\$ 4,854,227</u> | 7.8% | -0.7% | 8.5% | 3.5% | 5.0% |

| <u>International</u> | <u>Q3 2015 YTD</u> | <u>Q3 2014 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,363,572 | \$ 1,562,919 | -12.8% | -16.8% | 4.0% | 1.1% | 2.9% |
| Animal Health | 1,084,755 | 1,141,339 | -5.0% | -15.3% | 10.3% | 5.5% | 4.8% |
| Medical | <u>53,821</u> | <u>63,731</u> | -15.5% | -16.7% | 1.2% | 0.0% | 1.2% |
| Total Health Care Distribution | 2,502,148 | 2,767,989 | -9.6% | -16.1% | 6.5% | 2.9% | 3.6% |
| Technology and value-added services | <u>45,365</u> | <u>47,078</u> | -3.6% | -13.1% | 9.5% | 0.0% | 9.5% |
| Total International | <u>\$ 2,547,513</u> | <u>\$ 2,815,067</u> | -9.5% | -16.1% | 6.6% | 2.9% | 3.7% |

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

Henry Schein, Inc.
2015 Fourth Quarter
Sales Summary
(in thousands)
(unaudited)

Q4 2015 over Q4 2014

| <u>Global</u> | <u>Q4 2015</u> | <u>Q4 2014</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,439,270 | \$ 1,417,454 | 1.5% | -5.8% | 7.3% | 0.7% | 6.6% |
| Animal Health | 756,209 | 731,623 | 3.4% | -6.1% | 9.5% | 7.2% | 2.3% |
| Medical | <u>561,620</u> | <u>461,712</u> | 21.6% | -0.6% | 22.2% | 8.8% | 13.4% |
| Total Health Care Distribution | 2,757,099 | 2,610,789 | 5.6% | -4.9% | 10.5% | 3.9% | 6.6% |
| Technology and value-added services | <u>93,819</u> | <u>91,307</u> | 2.8% | -1.7% | 4.5% | 0.5% | 4.0% |
| Total Global | <u>\$ 2,850,918</u> | <u>\$ 2,702,096</u> | 5.5% | -4.8% | 10.3% | 3.8% | 6.5% |

| <u>North America</u> | <u>Q4 2015</u> | <u>Q4 2014</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 916,169 | \$ 861,318 | 6.4% | -1.5% | 7.9% | 0.3% | 7.6% |
| Animal Health | 363,973 | 355,641 | 2.3% | -0.2% | 2.5% | 1.3% | 1.2% |
| Medical | <u>542,949</u> | <u>440,579</u> | 23.2% | 0.0% | 23.2% | 9.2% | 14.0% |
| Total Health Care Distribution | 1,823,091 | 1,657,538 | 10.0% | -0.8% | 10.8% | 2.8% | 8.0% |
| Technology and value-added services | <u>78,921</u> | <u>75,529</u> | 4.5% | -0.4% | 4.9% | 0.7% | 4.2% |
| Total North America | <u>\$ 1,902,012</u> | <u>\$ 1,733,067</u> | 9.7% | -0.9% | 10.6% | 2.8% | 7.8% |

| <u>International</u> | <u>Q4 2015</u> | <u>Q4 2014</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|--------------------------|--------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 523,101 | \$ 556,136 | -5.9% | -12.3% | 6.4% | 1.5% | 4.9% |
| Animal Health | 392,236 | 375,982 | 4.3% | -11.8% | 16.1% | 12.8% | 3.3% |
| Medical | <u>18,671</u> | <u>21,133</u> | -11.7% | -11.4% | -0.3% | 0.0% | -0.3% |
| Total Health Care Distribution | 934,008 | 953,251 | -2.0% | -12.1% | 10.1% | 5.9% | 4.2% |
| Technology and value-added services | <u>14,898</u> | <u>15,778</u> | -5.6% | -8.3% | 2.7% | 0.0% | 2.7% |
| Total International | <u>\$ 948,906</u> | <u>\$ 969,029</u> | -2.1% | -12.0% | 9.9% | 5.8% | 4.1% |

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

Henry Schein, Inc.
Full Year 2015
Sales Summary
(in thousands)
(unaudited)

Full Year 2015 over Full Year 2014

| <u>Global</u> | <u>Full Year 2015</u> | <u>Full Year 2014</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|------------------------------|------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 5,276,407 | \$ 5,381,215 | -1.9% | -6.9% | 5.0% | 0.6% | 4.4% |
| Animal Health | 2,921,624 | 2,898,612 | 0.8% | -7.6% | 8.4% | 6.5% | 1.9% |
| Medical | <u>2,072,915</u> | <u>1,742,685</u> | 18.9% | -0.8% | 19.7% | 7.5% | 12.2% |
| Total Health Care Distribution | 10,270,946 | 10,022,512 | 2.5% | -6.1% | 8.6% | 3.5% | 5.1% |
| Technology and value-added services | <u>358,773</u> | <u>348,878</u> | 2.8% | -2.5% | 5.3% | 0.4% | 4.9% |
| Total Global | <u>\$ 10,629,719</u> | <u>\$ 10,371,390</u> | 2.5% | -5.9% | 8.4% | 3.4% | 5.0% |

| <u>North America</u> | <u>Full Year 2015</u> | <u>Full Year 2014</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|------------------------------|------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 3,389,734 | \$ 3,262,160 | 3.9% | -1.4% | 5.3% | 0.2% | 5.1% |
| Animal Health | 1,444,633 | 1,381,291 | 4.6% | -0.1% | 4.7% | 5.7% | -1.0% |
| Medical | <u>2,000,423</u> | <u>1,657,821</u> | 20.7% | 0.0% | 20.7% | 7.9% | 12.8% |
| Total Health Care Distribution | 6,834,790 | 6,301,272 | 8.5% | -0.7% | 9.2% | 3.4% | 5.8% |
| Technology and value-added services | <u>298,510</u> | <u>286,022</u> | 4.4% | -0.4% | 4.8% | 0.5% | 4.3% |
| Total North America | <u>\$ 7,133,300</u> | <u>\$ 6,587,294</u> | 8.3% | -0.7% | 9.0% | 3.3% | 5.7% |

| <u>International</u> | <u>Full Year 2015</u> | <u>Full Year 2014</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|------------------------------|------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,886,673 | \$ 2,119,055 | -11.0% | -15.6% | 4.6% | 1.2% | 3.4% |
| Animal Health | 1,476,991 | 1,517,321 | -2.7% | -14.5% | 11.8% | 7.4% | 4.4% |
| Medical | <u>72,492</u> | <u>84,864</u> | -14.6% | -15.4% | 0.8% | 0.0% | 0.8% |
| Total Health Care Distribution | 3,436,156 | 3,721,240 | -7.7% | -15.1% | 7.4% | 3.6% | 3.8% |
| Technology and value-added services | <u>60,263</u> | <u>62,856</u> | -4.1% | -11.9% | 7.8% | 0.0% | 7.8% |
| Total International | <u>\$ 3,496,419</u> | <u>\$ 3,784,096</u> | -7.6% | -15.1% | 7.5% | 3.7% | 3.8% |

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

**Henry Schein, Inc.
2016 First Quarter
Sales Summary
(in thousands)
(unaudited)**

Q1 2016 over Q1 2015

| <u>Global</u> | <u>Q1 2016</u> | <u>Q1 2015</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,301,755 | \$ 1,250,073 | 4.1% | -2.0% | 6.1% | 1.2% | 4.9% |
| Animal Health | 771,413 | 684,324 | 12.7% | -2.9% | 15.6% | 5.8% | 9.8% |
| Medical | <u>538,117</u> | <u>443,533</u> | 21.3% | -0.2% | 21.5% | 0.0% | 21.5% |
| Total Health Care Distribution | 2,611,285 | 2,377,930 | 9.8% | -1.9% | 11.7% | 2.3% | 9.4% |
| Technology and value-added services | <u>101,671</u> | <u>85,716</u> | 18.6% | -1.3% | 19.9% | 12.4% | 7.5% |
| Total Global | <u>\$ 2,712,956</u> | <u>\$ 2,463,646</u> | 10.1% | -1.9% | 12.0% | 2.7% | 9.3% |
| <u>North America</u> | <u>Q1 2016</u> | <u>Q1 2015</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 834,837 | \$ 789,183 | 5.8% | -1.0% | 6.8% | 0.4% | 6.4% |
| Animal Health | 399,327 | 338,349 | 18.0% | -0.1% | 18.1% | 1.4% | 16.7% |
| Medical | <u>519,441</u> | <u>424,644</u> | 22.3% | 0.0% | 22.3% | 0.0% | 22.3% |
| Total Health Care Distribution | 1,753,605 | 1,552,176 | 13.0% | -0.5% | 13.5% | 0.5% | 13.0% |
| Technology and value-added services | <u>86,018</u> | <u>70,665</u> | 21.7% | -0.3% | 22.0% | 14.0% | 8.0% |
| Total North America | <u>\$ 1,839,623</u> | <u>\$ 1,622,841</u> | 13.4% | -0.5% | 13.9% | 1.1% | 12.8% |
| <u>International</u> | <u>Q1 2016</u> | <u>Q1 2015</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 466,918 | \$ 460,890 | 1.3% | -3.7% | 5.0% | 2.7% | 2.3% |
| Animal Health | 372,086 | 345,975 | 7.5% | -5.7% | 13.2% | 10.1% | 3.1% |
| Medical | <u>18,676</u> | <u>18,889</u> | -1.1% | -3.1% | 2.0% | 0.0% | 2.0% |
| Total Health Care Distribution | 857,680 | 825,754 | 3.9% | -4.5% | 8.4% | 5.8% | 2.6% |
| Technology and value-added services | <u>15,653</u> | <u>15,051</u> | 4.0% | -5.7% | 9.7% | 4.6% | 5.1% |
| Total International | <u>\$ 873,333</u> | <u>\$ 840,805</u> | 3.9% | -4.5% | 8.4% | 5.7% | 2.7% |

Exhibit A - QTD Sales

**Henry Schein, Inc.
2016 Second Quarter
Sales Summary
(in thousands)
(unaudited)**

Q2 2016 over Q2 2015

| <u>Global</u> | <u>Q2 2016</u> | <u>Q2 2015</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|--------------------------------------|---|---|--------------------------------------|---|
| Dental | \$ 1,373,188 | \$ 1,320,743 | 4.0% | -0.1% | 4.1% | 1.3% | 2.8% |
| Animal Health | 853,598 | 748,558 | 14.0% | -1.2% | 15.2% | 3.4% | 11.8% |
| Medical | <u>538,825</u> | <u>470,519</u> | 14.5% | 0.0% | 14.5% | 0.0% | 14.5% |
| Total Health Care Distribution | 2,765,611 | 2,539,820 | 8.9% | -0.4% | 9.3% | 1.7% | 7.6% |
| Technology and value-added services | <u>107,019</u> | <u>89,500</u> | 19.6% | -0.8% | 20.4% | 12.3% | 8.1% |
| Total Global | <u>\$ 2,872,630</u> | <u>\$ 2,629,320</u> | 9.3% | -0.4% | 9.7% | 2.1% | 7.6% |
| <u>North America</u> | <u>Q2 2016</u> | <u>Q2 2015</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 865,585 | \$ 847,429 | 2.1% | -0.5% | 2.6% | 0.6% | 2.0% |
| Animal Health | 445,918 | 375,575 | 18.7% | -0.1% | 18.8% | 0.0% | 18.8% |
| Medical | <u>520,332</u> | <u>452,735</u> | 14.9% | 0.0% | 14.9% | 0.0% | 14.9% |
| Total Health Care Distribution | 1,831,835 | 1,675,739 | 9.3% | -0.3% | 9.6% | 0.3% | 9.3% |
| Technology and value-added services | <u>90,090</u> | <u>74,154</u> | 21.5% | -0.1% | 21.6% | 13.1% | 8.5% |
| Total North America | <u>\$ 1,921,925</u> | <u>\$ 1,749,893</u> | 9.8% | -0.3% | 10.1% | 0.9% | 9.2% |
| <u>International</u> | <u>Q2 2016</u> | <u>Q2 2015</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 507,603 | \$ 473,314 | 7.2% | 0.3% | 6.9% | 2.7% | 4.2% |
| Animal Health | 407,680 | 372,983 | 9.3% | -2.3% | 11.6% | 6.7% | 4.9% |
| Medical | <u>18,493</u> | <u>17,784</u> | 4.0% | 1.6% | 2.4% | 0.0% | 2.4% |
| Total Health Care Distribution | 933,776 | 864,081 | 8.1% | -0.7% | 8.8% | 4.4% | 4.4% |
| Technology and value-added services | <u>16,929</u> | <u>15,346</u> | 10.3% | -4.4% | 14.7% | 8.3% | 6.4% |
| Total International | <u>\$ 950,705</u> | <u>\$ 879,427</u> | 8.1% | -0.8% | 8.9% | 4.4% | 4.5% |

Exhibit A - YTD Sales

Henry Schein, Inc.
2016 Second Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q2 2016 YTD over Q2 2015 YTD

| <u>Global</u> | <u>Q2 2016 YTD</u> | <u>Q2 2015 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 2,674,943 | \$ 2,570,816 | 4.1% | -1.0% | 5.1% | 1.3% | 3.8% |
| Animal Health | 1,625,011 | 1,432,882 | 13.4% | -2.0% | 15.4% | 4.5% | 10.9% |
| Medical | <u>1,076,942</u> | <u>914,052</u> | 17.8% | -0.1% | 17.9% | 0.0% | 17.9% |
| Total Health Care Distribution | 5,376,896 | 4,917,750 | 9.3% | -1.2% | 10.5% | 2.0% | 8.5% |
| Technology and value-added services | <u>208,690</u> | <u>175,216</u> | 19.1% | -1.1% | 20.2% | 12.4% | 7.8% |
| Total Global | <u>\$ 5,585,586</u> | <u>\$ 5,092,966</u> | 9.7% | -1.1% | 10.8% | 2.4% | 8.4% |
| | | | | | | | |
| <u>North America</u> | <u>Q2 2016 YTD</u> | <u>Q2 2015 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 1,700,422 | \$ 1,636,612 | 3.9% | -0.7% | 4.6% | 0.5% | 4.1% |
| Animal Health | 845,245 | 713,924 | 18.4% | -0.1% | 18.5% | 0.7% | 17.8% |
| Medical | <u>1,039,773</u> | <u>877,379</u> | 18.5% | 0.0% | 18.5% | 0.0% | 18.5% |
| Total Health Care Distribution | 3,585,440 | 3,227,915 | 11.1% | -0.4% | 11.5% | 0.4% | 11.1% |
| Technology and value-added services | <u>176,125</u> | <u>144,819</u> | 21.6% | -0.2% | 21.8% | 13.6% | 8.2% |
| Total North America | <u>\$ 3,761,565</u> | <u>\$ 3,372,734</u> | 11.5% | -0.4% | 11.9% | 1.0% | 10.9% |
| | | | | | | | |
| <u>International</u> | <u>Q2 2016 YTD</u> | <u>Q2 2015 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 974,521 | \$ 934,204 | 4.3% | -1.7% | 6.0% | 2.8% | 3.2% |
| Animal Health | 779,766 | 718,958 | 8.5% | -3.8% | 12.3% | 8.3% | 4.0% |
| Medical | <u>37,169</u> | <u>36,673</u> | 1.4% | -0.8% | 2.2% | 0.0% | 2.2% |
| Total Health Care Distribution | 1,791,456 | 1,689,835 | 6.0% | -2.6% | 8.6% | 5.1% | 3.5% |
| Technology and value-added services | <u>32,565</u> | <u>30,397</u> | 7.1% | -5.1% | 12.2% | 6.5% | 5.7% |
| Total International | <u>\$ 1,824,021</u> | <u>\$ 1,720,232</u> | 6.0% | -2.7% | 8.7% | 5.1% | 3.6% |

Note: Certain prior quarter amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

Henry Schein, Inc.
2016 Third Quarter
Sales Summary
(in thousands)
(unaudited)

Q3 2016 over Q3 2015

| <u>Global</u> | <u>Q3 2016</u> | <u>Q3 2015</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,330,525 | \$ 1,266,321 | 5.1% | -0.5% | 5.6% | 1.7% | 3.9% |
| Animal Health | 790,279 | 732,533 | 7.9% | -2.7% | 10.6% | 2.0% | 8.6% |
| Medical | <u>639,648</u> | <u>597,243</u> | 7.1% | 0.0% | 7.1% | 0.0% | 7.1% |
| Total Health Care Distribution | 2,760,452 | 2,596,097 | 6.3% | -1.1% | 7.4% | 1.4% | 6.0% |
| Technology and value-added services | <u>104,696</u> | <u>89,738</u> | 16.7% | -1.6% | 18.3% | 10.7% | 7.6% |
| Total Global | <u>\$ 2,865,148</u> | <u>\$ 2,685,835</u> | 6.7% | -1.0% | 7.7% | 1.7% | 6.0% |
| <u>North America</u> | <u>Q3 2016</u> | <u>Q3 2015</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 879,612 | \$ 836,953 | 5.1% | 0.0% | 5.1% | 0.7% | 4.4% |
| Animal Health | 403,901 | 366,736 | 10.1% | 0.0% | 10.1% | 0.1% | 10.0% |
| Medical | <u>622,903</u> | <u>580,095</u> | 7.4% | 0.0% | 7.4% | 0.0% | 7.4% |
| Total Health Care Distribution | 1,906,416 | 1,783,784 | 6.9% | 0.0% | 6.9% | 0.4% | 6.5% |
| Technology and value-added services | <u>88,066</u> | <u>74,770</u> | 17.8% | 0.0% | 17.8% | 10.8% | 7.0% |
| Total North America | <u>\$ 1,994,482</u> | <u>\$ 1,858,554</u> | 7.3% | 0.0% | 7.3% | 0.8% | 6.5% |
| <u>International</u> | <u>Q3 2016</u> | <u>Q3 2015</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 450,913 | \$ 429,368 | 5.0% | -1.6% | 6.6% | 3.5% | 3.1% |
| Animal Health | 386,378 | 365,797 | 5.6% | -5.4% | 11.0% | 3.8% | 7.2% |
| Medical | <u>16,745</u> | <u>17,148</u> | -2.4% | -1.5% | -0.9% | 0.0% | -0.9% |
| Total Health Care Distribution | 854,036 | 812,313 | 5.1% | -3.4% | 8.5% | 3.6% | 4.9% |
| Technology and value-added services | <u>16,630</u> | <u>14,968</u> | 11.1% | -10.1% | 21.2% | 10.4% | 10.8% |
| Total International | <u>\$ 870,666</u> | <u>\$ 827,281</u> | 5.2% | -3.5% | 8.7% | 3.7% | 5.0% |

Exhibit A - YTD Sales

Henry Schein, Inc.
2016 Third Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q3 2016 YTD over Q3 2015 YTD

| <u>Global</u> | <u>Q3 2016 YTD</u> | <u>Q3 2015 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 4,005,468 | \$ 3,837,137 | 4.4% | -0.9% | 5.3% | 1.5% | 3.8% |
| Animal Health | 2,415,290 | 2,165,415 | 11.5% | -2.3% | 13.8% | 3.7% | 10.1% |
| Medical | <u>1,716,590</u> | <u>1,511,295</u> | 13.6% | 0.0% | 13.6% | 0.0% | 13.6% |
| Total Health Care Distribution | 8,137,348 | 7,513,847 | 8.3% | -1.1% | 9.4% | 1.8% | 7.6% |
| Technology and value-added services | <u>313,386</u> | <u>264,954</u> | 18.3% | -1.2% | 19.5% | 11.8% | 7.7% |
| Total Global | <u>\$ 8,450,734</u> | <u>\$ 7,778,801</u> | 8.6% | -1.1% | 9.7% | 2.1% | 7.6% |
| <u>North America</u> | <u>Q3 2016 YTD</u> | <u>Q3 2015 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 2,580,034 | \$ 2,473,565 | 4.3% | -0.5% | 4.8% | 0.6% | 4.2% |
| Animal Health | 1,249,146 | 1,080,660 | 15.6% | 0.0% | 15.6% | 0.5% | 15.1% |
| Medical | <u>1,662,676</u> | <u>1,457,474</u> | 14.1% | 0.0% | 14.1% | 0.0% | 14.1% |
| Total Health Care Distribution | 5,491,856 | 5,011,699 | 9.6% | -0.2% | 9.8% | 0.4% | 9.4% |
| Technology and value-added services | <u>264,191</u> | <u>219,589</u> | 20.3% | -0.2% | 20.5% | 12.7% | 7.8% |
| Total North America | <u>\$ 5,756,047</u> | <u>\$ 5,231,288</u> | 10.0% | -0.3% | 10.3% | 0.9% | 9.4% |
| <u>International</u> | <u>Q3 2016 YTD</u> | <u>Q3 2015 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 1,425,434 | \$ 1,363,572 | 4.5% | -1.7% | 6.2% | 3.0% | 3.2% |
| Animal Health | 1,166,144 | 1,084,755 | 7.5% | -4.4% | 11.9% | 6.8% | 5.1% |
| Medical | <u>53,914</u> | <u>53,821</u> | 0.2% | -1.0% | 1.2% | 0.0% | 1.2% |
| Total Health Care Distribution | 2,645,492 | 2,502,148 | 5.7% | -2.9% | 8.6% | 4.6% | 4.0% |
| Technology and value-added services | <u>49,195</u> | <u>45,365</u> | 8.4% | -6.7% | 15.1% | 7.7% | 7.4% |
| Total International | <u>\$ 2,694,687</u> | <u>\$ 2,547,513</u> | 5.8% | -2.9% | 8.7% | 4.7% | 4.0% |

Exhibit A - QTD Sales

Henry Schein, Inc.
2016 Fourth Quarter
Sales Summary
(in thousands)
(unaudited)

Q4 2016 over Q4 2015

| <u>Global</u> | <u>Q4 2016</u> | <u>Q4 2015</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> | <u>Extra Week Impact</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|----------------------------------|-------------------------------------|---------------------------------|
| Dental | \$ 1,549,831 | \$ 1,439,270 | 7.7% | -1.0% | 1.7% | 1.6% | 5.4% |
| Animal Health | 837,805 | 756,209 | 10.8% | -3.4% | 0.4% | 8.2% | 5.6% |
| Medical | <u>621,071</u> | <u>561,620</u> | 10.6% | -0.1% | 0.0% | 4.4% | 6.3% |
| Total Health Care Distribution | 3,008,707 | 2,757,099 | 9.1% | -1.5% | 1.0% | 4.0% | 5.6% |
| Technology and value-added services | <u>112,227</u> | <u>93,819</u> | 19.6% | -1.9% | 9.8% | 8.5% | 3.2% |
| Total Global | <u>\$ 3,120,934</u> | <u>\$ 2,850,918</u> | 9.5% | -1.5% | 1.3% | 4.2% | 5.5% |
| <u>North America</u> | <u>Q4 2016</u> | <u>Q4 2015</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> | <u>Extra Week Impact</u> |
| Dental | \$ 1,000,786 | \$ 916,169 | 9.2% | 0.0% | 0.8% | 2.2% | 6.2% |
| Animal Health | 426,636 | 363,973 | 17.2% | 0.0% | 0.5% | 10.3% | 6.4% |
| Medical | <u>601,973</u> | <u>542,949</u> | 10.9% | 0.0% | 0.0% | 4.5% | 6.4% |
| Total Health Care Distribution | 2,029,395 | 1,823,091 | 11.3% | 0.0% | 0.5% | 4.5% | 6.3% |
| Technology and value-added services | <u>95,098</u> | <u>78,921</u> | 20.5% | 0.0% | 9.7% | 7.4% | 3.4% |
| Total North America | <u>\$ 2,124,493</u> | <u>\$ 1,902,012</u> | 11.7% | 0.0% | 0.9% | 4.6% | 6.2% |
| <u>International</u> | <u>Q4 2016</u> | <u>Q4 2015</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> | <u>Extra Week Impact</u> |
| Dental | \$ 549,045 | \$ 523,101 | 5.0% | -2.6% | 3.2% | 0.7% | 3.7% |
| Animal Health | 411,169 | 392,236 | 4.8% | -6.7% | 0.5% | 6.3% | 4.7% |
| Medical | <u>19,098</u> | <u>18,671</u> | 2.3% | -2.8% | 0.0% | 0.9% | 4.2% |
| Total Health Care Distribution | 979,312 | 934,008 | 4.9% | -4.3% | 2.0% | 3.1% | 4.1% |
| Technology and value-added services | <u>17,129</u> | <u>14,898</u> | 15.0% | -11.5% | 10.1% | 13.9% | 2.5% |
| Total International | <u>\$ 996,441</u> | <u>\$ 948,906</u> | 5.0% | -4.5% | 2.2% | 3.2% | 4.1% |

Exhibit A - YTD Sales

**Henry Schein, Inc.
Full Year 2016
Sales Summary
(in thousands)
(unaudited)**

Full Year 2016 over Full Year 2015

| <u>Global</u> | <u>Full Year 2016</u> | <u>Full Year 2015</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> | <u>Extra Week Impact</u> |
|-------------------------------------|----------------------------------|----------------------------------|--------------------------------------|---|--------------------------------------|---|-------------------------------------|
| Dental | \$ 5,555,299 | \$ 5,276,407 | 5.3% | -0.9% | 1.5% | 3.2% | 1.5% |
| Animal Health | 3,253,095 | 2,921,624 | 11.3% | -2.6% | 2.8% | 9.6% | 1.5% |
| Medical | <u>2,337,661</u> | <u>2,072,915</u> | 12.8% | 0.0% | 0.0% | 11.1% | 1.7% |
| Total Health Care Distribution | 11,146,055 | 10,270,946 | 8.5% | -1.2% | 1.6% | 6.6% | 1.5% |
| Technology and value-added services | <u>425,613</u> | <u>358,773</u> | 18.6% | -1.4% | 11.2% | 7.9% | 0.9% |
| Total Global | <u>\$ 11,571,668</u> | <u>\$ 10,629,719</u> | 8.9% | -1.2% | 1.9% | 6.7% | 1.5% |
| <u>North America</u> | <u>Full Year 2016</u> | <u>Full Year 2015</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> | <u>Extra Week Impact</u> |
| Dental | \$ 3,580,820 | \$ 3,389,734 | 5.6% | -0.4% | 0.6% | 3.7% | 1.7% |
| Animal Health | 1,675,782 | 1,444,633 | 16.0% | 0.0% | 0.5% | 13.9% | 1.6% |
| Medical | <u>2,264,649</u> | <u>2,000,423</u> | 13.2% | 0.0% | 0.0% | 11.5% | 1.7% |
| Total Health Care Distribution | 7,521,251 | 6,834,790 | 10.0% | -0.2% | 0.4% | 8.1% | 1.7% |
| Technology and value-added services | <u>359,289</u> | <u>298,510</u> | 20.4% | -0.1% | 11.9% | 7.7% | 0.9% |
| Total North America | <u>\$ 7,880,540</u> | <u>\$ 7,133,300</u> | 10.5% | -0.2% | 0.9% | 8.1% | 1.7% |
| <u>International</u> | <u>Full Year 2016</u> | <u>Full Year 2015</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> | <u>Extra Week Impact</u> |
| Dental | \$ 1,974,479 | \$ 1,886,673 | 4.7% | -1.9% | 3.1% | 2.5% | 1.0% |
| Animal Health | 1,577,313 | 1,476,991 | 6.8% | -5.0% | 5.1% | 5.4% | 1.3% |
| Medical | <u>73,012</u> | <u>72,492</u> | 0.7% | -1.5% | 0.0% | 1.1% | 1.1% |
| Total Health Care Distribution | 3,624,804 | 3,436,156 | 5.5% | -3.2% | 3.9% | 3.7% | 1.1% |
| Technology and value-added services | <u>66,324</u> | <u>60,263</u> | 10.1% | -7.9% | 8.4% | 9.0% | 0.6% |
| Total International | <u>\$ 3,691,128</u> | <u>\$ 3,496,419</u> | 5.6% | -3.3% | 4.0% | 3.8% | 1.1% |

Exhibit A - QTD Sales

Henry Schein, Inc. 2017 First Quarter Sales Summary (in thousands) (unaudited)

Q1 2017 over Q1 2016

| <u>Global</u> | <u>Q1 2017</u> | <u>Q1 2016</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 1,405,158 | \$ 1,301,755 | 7.90% | -0.30% | 8.20% | 5.30% | 2.90% |
| Animal Health | 812,939 | 771,413 | 5.40% | -2.70% | 8.10% | 1.00% | 7.10% |
| Medical | <u>598,886</u> | <u>538,117</u> | 11.30% | -0.20% | 11.50% | 0.00% | 11.50% |
| Total Health Care Distribution | 2,816,983 | 2,611,285 | 7.90% | -0.90% | 8.80% | 2.90% | 5.90% |
| Technology and value-added services | <u>105,965</u> | <u>101,671</u> | 4.20% | -1.30% | 5.50% | 0.00% | 5.50% |
| Total Global | <u>\$ 2,922,948</u> | <u>\$ 2,712,956</u> | 7.70% | -1.00% | 8.70% | 2.80% | 5.90% |
| <u>North America</u> | <u>Q1 2017</u> | <u>Q1 2016</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 850,456 | \$ 834,837 | 1.90% | 0.40% | 1.50% | 0.70% | 0.80% |
| Animal Health | 422,644 | 399,327 | 5.80% | 0.00% | 5.80% | 0.30% | 5.50% |
| Medical | <u>580,037</u> | <u>519,441</u> | 11.70% | 0.00% | 11.70% | 0.00% | 11.70% |
| Total Health Care Distribution | 1,853,137 | 1,753,605 | 5.70% | 0.20% | 5.50% | 0.40% | 5.10% |
| Technology and value-added services | <u>89,053</u> | <u>86,035</u> | 3.50% | 0.10% | 3.40% | 0.00% | 3.40% |
| Total North America | <u>\$ 1,942,190</u> | <u>\$ 1,839,640</u> | 5.60% | 0.20% | 5.40% | 0.40% | 5.00% |
| <u>International</u> | <u>Q1 2017</u> | <u>Q1 2016</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 554,702 | \$ 466,918 | 18.80% | -1.30% | 20.10% | 13.30% | 6.80% |
| Animal Health | 390,295 | 372,086 | 4.90% | -5.60% | 10.50% | 1.60% | 8.90% |
| Medical | <u>18,849</u> | <u>18,676</u> | 0.90% | -4.60% | 5.50% | 0.00% | 5.50% |
| Total Health Care Distribution | 963,846 | 857,680 | 12.40% | -3.20% | 15.60% | 8.00% | 7.60% |
| Technology and value-added services | <u>16,912</u> | <u>15,636</u> | 8.20% | -9.00% | 17.20% | 0.00% | 17.20% |
| Total International | <u>\$ 980,758</u> | <u>\$ 873,316</u> | 12.30% | -3.30% | 15.60% | 7.80% | 7.80% |

Exhibit A - QTD Sales

Henry Schein, Inc. 2017 Second Quarter Sales Summary (in thousands) (unaudited)

Q2 2017 over Q2 2016

| Global | Q2 2017 | Q2 2016 | Total Sales Growth | Foreign Exchange Growth | Local Currency Growth | Acquisition Growth | Local Internal Growth |
|-------------------------------------|---------------------|---------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 1,488,167 | \$ 1,373,188 | 8.4% | -1.0% | 9.4% | 6.3% | 3.1% |
| Animal Health | 891,331 | 853,598 | 4.4% | -2.3% | 6.7% | 0.9% | 5.8% |
| Medical | 571,427 | 538,825 | 6.1% | -0.1% | 6.2% | 0.1% | 6.1% |
| Total Health Care Distribution | 2,950,925 | 2,765,611 | 6.7% | -1.2% | 7.9% | 3.4% | 4.5% |
| Technology and value-added services | 108,533 | 107,019 | 1.4% | -1.4% | 2.8% | 0.6% | 2.2% |
| Total Global | \$ 3,059,458 | \$ 2,872,630 | 6.5% | -1.2% | 7.7% | 3.3% | 4.4% |
| North America | Q2 2017 | Q2 2016 | Total Sales Growth | Foreign Exchange Growth | Local Currency Growth | Acquisition Growth | Local Internal Growth |
| Dental | \$ 912,471 | \$ 865,585 | 5.4% | -0.4% | 5.8% | 2.0% | 3.8% |
| Animal Health | 473,201 | 445,918 | 6.1% | 0.0% | 6.1% | 0.2% | 5.9% |
| Medical | 553,734 | 520,332 | 6.4% | 0.0% | 6.4% | 0.1% | 6.3% |
| Total Health Care Distribution | 1,939,406 | 1,831,835 | 5.9% | -0.2% | 6.1% | 1.1% | 5.0% |
| Technology and value-added services | 90,292 | 90,090 | 0.2% | -0.1% | 0.3% | 0.0% | 0.3% |
| Total North America | \$ 2,029,698 | \$ 1,921,925 | 5.6% | -0.2% | 5.8% | 1.0% | 4.8% |
| International | Q2 2017 | Q2 2016 | Total Sales Growth | Foreign Exchange Growth | Local Currency Growth | Acquisition Growth | Local Internal Growth |
| Dental | \$ 575,696 | \$ 507,603 | 13.4% | -2.0% | 15.4% | 13.4% | 2.0% |
| Animal Health | 418,130 | 407,680 | 2.6% | -4.8% | 7.4% | 1.7% | 5.7% |
| Medical | 17,693 | 18,493 | -4.3% | -3.8% | -0.5% | 0.0% | -0.5% |
| Total Health Care Distribution | 1,011,519 | 933,776 | 8.3% | -3.3% | 11.6% | 8.1% | 3.5% |
| Technology and value-added services | 18,241 | 16,929 | 7.8% | -7.9% | 15.7% | 3.3% | 12.4% |
| Total International | \$ 1,029,760 | \$ 950,705 | 8.3% | -3.4% | 11.7% | 8.0% | 3.7% |

Exhibit A - YTD Sales

Henry Schein, Inc.
2017 Second Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q2 2017 YTD over Q2 2016 YTD

| <u>Global</u> | <u>Q2 2017 YTD</u> | <u>Q2 2016 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|---------------------------|---------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 2,893,325 | \$ 2,674,943 | 8.2% | -0.6% | 8.8% | 5.8% | 3.0% |
| Animal Health | 1,704,270 | 1,625,011 | 4.9% | -2.5% | 7.4% | 1.0% | 6.4% |
| Medical | 1,170,313 | 1,076,942 | 8.7% | -0.1% | 8.8% | 0.0% | 8.8% |
| Total Health Care Distribution | 5,767,908 | 5,376,896 | 7.3% | -1.1% | 8.4% | 3.2% | 5.2% |
| Technology and value-added services | 214,498 | 208,690 | 2.8% | -1.3% | 4.1% | 0.3% | 3.8% |
| Total Global | \$ 5,982,406 | \$ 5,585,586 | 7.1% | -1.1% | 8.2% | 3.0% | 5.2% |
| <u>North America</u> | <u>Q2 2017 YTD</u> | <u>Q2 2016 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 1,762,927 | \$ 1,700,422 | 3.7% | 0.0% | 3.7% | 1.4% | 2.3% |
| Animal Health | 895,845 | 845,245 | 6.0% | 0.0% | 6.0% | 0.3% | 5.7% |
| Medical | 1,133,771 | 1,039,773 | 9.0% | 0.0% | 9.0% | 0.0% | 9.0% |
| Total Health Care Distribution | 3,792,543 | 3,585,440 | 5.8% | 0.0% | 5.8% | 0.7% | 5.1% |
| Technology and value-added services | 179,345 | 176,125 | 1.8% | 0.0% | 1.8% | 0.0% | 1.8% |
| Total North America | \$ 3,971,888 | \$ 3,761,565 | 5.6% | 0.0% | 5.6% | 0.7% | 4.9% |
| <u>International</u> | <u>Q2 2017 YTD</u> | <u>Q2 2016 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 1,130,398 | \$ 974,521 | 16.0% | -1.7% | 17.7% | 13.4% | 4.3% |
| Animal Health | 808,425 | 779,766 | 3.7% | -5.1% | 8.8% | 1.6% | 7.2% |
| Medical | 36,542 | 37,169 | -1.7% | -4.2% | 2.5% | 0.0% | 2.5% |
| Total Health Care Distribution | 1,975,365 | 1,791,456 | 10.3% | -3.2% | 13.5% | 8.0% | 5.5% |
| Technology and value-added services | 35,153 | 32,565 | 7.9% | -8.6% | 16.5% | 1.8% | 14.7% |
| Total International | \$ 2,010,518 | \$ 1,824,021 | 10.2% | -3.4% | 13.6% | 7.9% | 5.7% |

Exhibit A - QTD Sales

Henry Schein, Inc.
2017 Third Quarter
Sales Summary
(in thousands)
(unaudited)

Q3 2017 over Q3 2016

| <u>Global</u> | <u>Q3 2017</u> | <u>Q3 2016</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,478,730 | \$ 1,330,525 | 11.1% | 11.1% | 2.0% | 9.1% | 7.5% | 1.6% |
| Animal Health | 882,580 | 790,279 | 11.7% | 11.7% | 1.8% | 9.9% | 1.9% | 8.0% |
| Medical | <u>690,761</u> | <u>639,648</u> | 8.0% | 8.0% | 0.1% | 7.9% | 0.1% | 7.8% |
| Total Health Care Distribution | 3,052,071 | 2,760,452 | 10.6% | 10.6% | 1.6% | 9.0% | 4.1% | 4.9% |
| Technology and value-added services | <u>109,012</u> | <u>104,696</u> | 4.1% | 4.1% | 0.4% | 3.7% | 0.7% | 3.0% |
| Total Global | <u>\$ 3,161,083</u> | <u>\$ 2,865,148</u> | 10.3% | 10.3% | 1.5% | 8.8% | 4.0% | 4.8% |

| <u>North America</u> | <u>Q3 2017</u> | <u>Q3 2016</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 906,878 | \$ 879,612 | 3.1% | 3.1% | 0.4% | 2.7% | 1.9% | 0.8% |
| Animal Health | 448,376 | 403,901 | 11.0% | 11.0% | 0.0% | 11.0% | 2.0% | 9.0% |
| Medical | <u>672,425</u> | <u>622,903</u> | 8.0% | 8.0% | 0.0% | 8.0% | 0.1% | 7.9% |
| Total Health Care Distribution | 2,027,679 | 1,906,416 | 6.4% | 6.4% | 0.2% | 6.2% | 1.3% | 4.9% |
| Technology and value-added services | <u>89,881</u> | <u>88,066</u> | 2.1% | 2.1% | 0.1% | 2.0% | 0.0% | 2.0% |
| Total North America | <u>\$ 2,117,560</u> | <u>\$ 1,994,482</u> | 6.2% | 6.2% | 0.2% | 6.0% | 1.3% | 4.7% |

| <u>International</u> | <u>Q3 2017</u> | <u>Q3 2016</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|--------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 571,852 | \$ 450,913 | 26.8% | 26.8% | 5.3% | 21.5% | 18.3% | 3.2% |
| Animal Health | 434,204 | 386,378 | 12.4% | 12.4% | 3.6% | 8.8% | 1.9% | 6.9% |
| Medical | <u>18,336</u> | <u>16,745</u> | 9.5% | 9.5% | 5.0% | 4.5% | 0.0% | 4.5% |
| Total Health Care Distribution | 1,024,392 | 854,036 | 19.9% | 19.9% | 4.5% | 15.4% | 10.5% | 4.9% |
| Technology and value-added services | <u>19,131</u> | <u>16,630</u> | 15.0% | 15.0% | 1.8% | 13.2% | 4.5% | 8.7% |
| Total International | <u>\$ 1,043,523</u> | <u>\$ 870,666</u> | 19.9% | 19.9% | 4.5% | 15.4% | 10.4% | 5.0% |

Exhibit A - YTD Sales

Henry Schein, Inc.
2017 Third Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q3 2017 YTD over Q3 2016 YTD

| <u>Global</u> | <u>Q3 2017 YTD</u> | <u>Q3 2016 YTD</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 4,372,055 | \$ 4,005,468 | 9.2% | 9.2% | 0.3% | 8.9% | 6.3% | 2.6% |
| Animal Health | 2,586,850 | 2,415,290 | 7.1% | 7.1% | -1.1% | 8.2% | 1.3% | 6.9% |
| Medical | <u>1,861,074</u> | <u>1,716,590</u> | 8.4% | 8.4% | -0.1% | 8.5% | 0.1% | 8.4% |
| Total Health Care Distribution | 8,819,979 | 8,137,348 | 8.4% | 8.4% | -0.2% | 8.6% | 3.5% | 5.1% |
| Technology and value-added services | <u>323,510</u> | <u>313,386</u> | 3.2% | 3.2% | -0.8% | 4.0% | 0.4% | 3.6% |
| Total Global | <u>\$ 9,143,489</u> | <u>\$ 8,450,734</u> | 8.2% | 8.2% | -0.2% | 8.4% | 3.4% | 5.0% |

| <u>North America</u> | <u>Q3 2017 YTD</u> | <u>Q3 2016 YTD</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 2,669,805 | \$ 2,580,034 | 3.5% | 3.5% | 0.1% | 3.4% | 1.6% | 1.8% |
| Animal Health | 1,344,221 | 1,249,146 | 7.6% | 7.6% | 0.0% | 7.6% | 0.8% | 6.8% |
| Medical | <u>1,806,196</u> | <u>1,662,676</u> | 8.6% | 8.6% | 0.0% | 8.6% | 0.0% | 8.6% |
| Total Health Care Distribution | 5,820,222 | 5,491,856 | 6.0% | 6.0% | 0.1% | 5.9% | 0.9% | 5.0% |
| Technology and value-added services | <u>269,226</u> | <u>264,191</u> | 1.9% | 1.9% | 0.0% | 1.9% | 0.0% | 1.9% |
| Total North America | <u>\$ 6,089,448</u> | <u>\$ 5,756,047</u> | 5.8% | 5.8% | 0.1% | 5.7% | 0.9% | 4.8% |

| <u>International</u> | <u>Q3 2017 YTD</u> | <u>Q3 2016 YTD</u> | <u>Total Sales Growth</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,702,250 | \$ 1,425,434 | 19.4% | 19.4% | 0.5% | 18.9% | 15.0% | 3.9% |
| Animal Health | 1,242,629 | 1,166,144 | 6.6% | 6.6% | -2.2% | 8.8% | 1.7% | 7.1% |
| Medical | <u>54,878</u> | <u>53,914</u> | 1.8% | 1.8% | -1.3% | 3.1% | 0.0% | 3.1% |
| Total Health Care Distribution | 2,999,757 | 2,645,492 | 13.4% | 13.4% | -0.7% | 14.1% | 8.8% | 5.3% |
| Technology and value-added services | <u>54,284</u> | <u>49,195</u> | 10.3% | 10.3% | -5.0% | 15.3% | 2.6% | 12.7% |
| Total International | <u>\$ 3,054,041</u> | <u>\$ 2,694,687</u> | 13.3% | 13.3% | -0.8% | 14.1% | 8.7% | 5.4% |

Exhibit A - QTD Sales

Henry Schein, Inc.
2017 Fourth Quarter
Sales Summary
(in thousands)
(unaudited)

Q4 2017 over Q4 2016

| <u>Global</u> | <u>Q4 2017</u> | <u>Q4 2016</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Extra Week Impact</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|---------------------------------|-------------------------------------|
| Dental | \$ 1,676,758 | \$ 1,549,831 | 8.2% | 3.0% | 5.2% | 6.0% | -5.1% | 4.3% |
| Animal Health | 889,785 | 837,805 | 6.2% | 3.2% | 3.0% | 3.7% | -5.2% | 4.5% |
| Medical | <u>636,920</u> | <u>621,071</u> | 2.6% | 0.3% | 2.3% | 0.1% | -6.1% | 8.3% |
| Total Health Care Distribution | 3,203,463 | 3,008,707 | 6.5% | 2.5% | 4.0% | 4.2% | -5.4% | 5.2% |
| Technology and value-added services | <u>114,591</u> | <u>112,227</u> | 2.1% | 1.1% | 1.0% | 0.6% | -2.8% | 3.2% |
| Total Global | <u>\$ 3,318,054</u> | <u>\$ 3,120,934</u> | 6.3% | 2.4% | 3.9% | 4.0% | -5.2% | 5.1% |

| <u>North America</u> | <u>Q4 2017</u> | <u>Q4 2016</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Extra Week Impact</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|---------------------------------|-------------------------------------|
| Dental | \$ 1,030,559 | \$ 1,000,786 | 3.0% | 0.5% | 2.5% | 1.9% | -6.1% | 6.7% |
| Animal Health | 448,675 | 426,636 | 5.2% | 0.1% | 5.1% | 5.0% | -5.9% | 6.0% |
| Medical | <u>617,697</u> | <u>601,973</u> | 2.6% | 0.0% | 2.6% | 0.1% | -6.2% | 8.7% |
| Total Health Care Distribution | 2,096,931 | 2,029,395 | 3.3% | 0.2% | 3.1% | 2.0% | -6.1% | 7.2% |
| Technology and value-added services | <u>94,165</u> | <u>95,098</u> | -1.0% | 0.1% | -1.1% | 0.0% | -2.9% | 1.8% |
| Total North America | <u>\$ 2,191,096</u> | <u>\$ 2,124,493</u> | 3.1% | 0.2% | 2.9% | 1.9% | -5.9% | 6.9% |

| <u>International</u> | <u>Q4 2017</u> | <u>Q4 2016</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Extra Week Impact</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|--------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|---------------------------------|-------------------------------------|
| Dental | \$ 646,199 | \$ 549,045 | 17.7% | 7.6% | 10.1% | 13.5% | -3.5% | 0.1% |
| Animal Health | 441,110 | 411,169 | 7.3% | 6.5% | 0.8% | 2.3% | -4.4% | 2.9% |
| Medical | <u>19,223</u> | <u>19,098</u> | 0.7% | 7.6% | -6.9% | 0.0% | -4.0% | -2.9% |
| Total Health Care Distribution | 1,106,532 | 979,312 | 13.0% | 7.1% | 5.9% | 8.6% | -3.9% | 1.2% |
| Technology and value-added services | <u>20,426</u> | <u>17,129</u> | 19.2% | 6.4% | 12.8% | 4.2% | -2.8% | 11.4% |
| Total International | <u>\$ 1,126,958</u> | <u>\$ 996,441</u> | 13.1% | 7.1% | 6.0% | 8.5% | -3.9% | 1.4% |

Exhibit A - YTD Sales

Henry Schein, Inc.
Full Year 2017
Sales Summary
(in thousands)
(unaudited)

Full Year 2017 over Full Year 2016

| <u>Global</u> | <u>Full Year 2017</u> | <u>Full Year 2016</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Extra Week Impact</u> | <u>Local Internal Growth</u> |
|-------------------------------------|------------------------------|------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|---------------------------------|-------------------------------------|
| Dental | \$ 6,048,813 | \$ 5,555,299 | 8.9% | 1.0% | 7.9% | 6.3% | -1.4% | 3.0% |
| Animal Health | 3,476,635 | 3,253,095 | 6.9% | 0.0% | 6.9% | 1.9% | -1.3% | 6.3% |
| Medical | <u>2,497,994</u> | <u>2,337,661</u> | 6.9% | 0.1% | 6.8% | 0.0% | -1.6% | 8.4% |
| Total Health Care Distribution | 12,023,442 | 11,146,055 | 7.9% | 0.5% | 7.4% | 3.7% | -1.4% | 5.1% |
| Technology and value-added services | <u>438,101</u> | <u>425,613</u> | 2.9% | -0.3% | 3.2% | 0.5% | -0.8% | 3.5% |
| Total Global | <u>\$ 12,461,543</u> | <u>\$ 11,571,668</u> | 7.7% | 0.5% | 7.2% | 3.6% | -1.5% | 5.1% |

| <u>North America</u> | <u>Full Year 2017</u> | <u>Full Year 2016</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Extra Week Impact</u> | <u>Local Internal Growth</u> |
|-------------------------------------|------------------------------|------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|---------------------------------|-------------------------------------|
| Dental | \$ 3,700,364 | \$ 3,580,820 | 3.3% | 0.2% | 3.1% | 1.6% | -1.6% | 3.1% |
| Animal Health | 1,792,896 | 1,675,782 | 7.0% | 0.0% | 7.0% | 1.9% | -1.5% | 6.6% |
| Medical | <u>2,423,893</u> | <u>2,264,649</u> | 7.0% | 0.0% | 7.0% | 0.0% | -1.6% | 8.6% |
| Total Health Care Distribution | 7,917,153 | 7,521,251 | 5.3% | 0.1% | 5.2% | 1.3% | -1.6% | 5.5% |
| Technology and value-added services | <u>363,391</u> | <u>359,289</u> | 1.1% | 0.0% | 1.1% | 0.0% | -0.7% | 1.8% |
| Total North America | <u>\$ 8,280,544</u> | <u>\$ 7,880,540</u> | 5.1% | 0.1% | 5.0% | 1.2% | -1.6% | 5.4% |

| <u>International</u> | <u>Full Year 2017</u> | <u>Full Year 2016</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Extra Week Impact</u> | <u>Local Internal Growth</u> |
|-------------------------------------|------------------------------|------------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|---------------------------------|-------------------------------------|
| Dental | \$ 2,348,449 | \$ 1,974,479 | 18.9% | 2.5% | 16.4% | 14.5% | -1.0% | 2.9% |
| Animal Health | 1,683,739 | 1,577,313 | 6.7% | 0.0% | 6.7% | 1.8% | -1.2% | 6.1% |
| Medical | <u>74,101</u> | <u>73,012</u> | 1.5% | 1.0% | 0.5% | 0.0% | -1.1% | 1.6% |
| Total Health Care Distribution | 4,106,289 | 3,624,804 | 13.3% | 1.4% | 11.9% | 8.7% | -1.0% | 4.2% |
| Technology and value-added services | <u>74,710</u> | <u>66,324</u> | 12.6% | -2.1% | 14.7% | 3.1% | -0.8% | 12.4% |
| Total International | <u>\$ 4,180,999</u> | <u>\$ 3,691,128</u> | 13.3% | 1.4% | 11.9% | 8.6% | -1.1% | 4.4% |

Exhibit A - QTD Sales

Henry Schein, Inc. 2018 First Quarter Sales Summary (in thousands) (unaudited)

Q1 2018 over Q1 2017

| <u>Global</u> | <u>Q1 2018</u> | <u>Q1 2017</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|---------------------|---------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 1,547,799 | \$ 1,405,158 | 10.2% | 5.0% | 5.2% | 2.3% | 2.9% |
| Animal Health | 919,794 | 812,939 | 13.1% | 6.0% | 7.1% | 3.5% | 3.6% |
| Medical | 640,400 | 598,886 | 6.9% | 0.4% | 6.5% | 0.1% | 6.4% |
| Total Health Care Distribution | 3,107,993 | 2,816,983 | 10.3% | 4.3% | 6.0% | 2.2% | 3.8% |
| Technology and value-added services | 112,446 | 105,965 | 6.1% | 2.1% | 4.0% | 1.1% | 2.9% |
| Total Global | \$ 3,220,439 | \$ 2,922,948 | 10.2% | 4.3% | 5.9% | 2.1% | 3.8% |

| <u>North America</u> | <u>Q1 2018</u> | <u>Q1 2017</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|---------------------|---------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 904,282 | \$ 850,456 | 6.3% | 0.5% | 5.8% | 2.7% | 3.1% |
| Animal Health | 458,178 | 422,644 | 8.4% | 0.0% | 8.4% | 4.7% | 3.7% |
| Medical | 619,393 | 580,037 | 6.8% | 0.0% | 6.8% | 0.1% | 6.7% |
| Total Health Care Distribution | 1,981,853 | 1,853,137 | 6.9% | 0.2% | 6.7% | 2.4% | 4.3% |
| Technology and value-added services | 91,319 | 89,053 | 2.5% | 0.1% | 2.4% | 0.7% | 1.7% |
| Total North America | \$ 2,073,172 | \$ 1,942,190 | 6.7% | 0.2% | 6.5% | 2.3% | 4.2% |

| <u>International</u> | <u>Q1 2018</u> | <u>Q1 2017</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|---------------------|-------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 643,517 | \$ 554,702 | 16.0% | 11.8% | 4.2% | 1.6% | 2.6% |
| Animal Health | 461,616 | 390,295 | 18.3% | 12.6% | 5.7% | 2.3% | 3.4% |
| Medical | 21,007 | 18,849 | 11.4% | 14.5% | -3.1% | 0.0% | -3.1% |
| Total Health Care Distribution | 1,126,140 | 963,846 | 16.8% | 12.1% | 4.7% | 1.9% | 2.8% |
| Technology and value-added services | 21,127 | 16,912 | 24.9% | 12.4% | 12.5% | 3.2% | 9.3% |
| Total International | \$ 1,147,267 | \$ 980,758 | 17.0% | 12.2% | 4.8% | 1.9% | 2.9% |

Exhibit A - QTD Sales

Henry Schein, Inc.
2018 Second Quarter
Sales Summary
(in thousands)
(unaudited)

Q2 2018 over Q2 2017

| <u>Global</u> | <u>Q2 2018</u> | <u>Q2 2017</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,612,875 | \$ 1,488,167 | 8.4% | 2.5% | 5.9% | 1.5% | 4.4% |
| Animal Health | 985,942 | 891,331 | 10.6% | 3.2% | 7.4% | 3.0% | 4.4% |
| Medical | <u>614,025</u> | <u>571,427</u> | 7.5% | 0.3% | 7.2% | 0.2% | 7.0% |
| Total Health Care Distribution | 3,212,842 | 2,950,925 | 8.9% | 2.3% | 6.6% | 1.7% | 4.9% |
| Technology and value-added services | <u>113,834</u> | <u>108,533</u> | 4.9% | 1.2% | 3.7% | 0.7% | 3.0% |
| Total Global | <u>\$ 3,326,676</u> | <u>\$ 3,059,458</u> | 8.7% | 2.2% | 6.5% | 1.7% | 4.8% |
| <u>North America</u> | <u>Q2 2018</u> | <u>Q2 2017</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 975,368 | \$ 912,471 | 6.9% | 0.5% | 6.4% | 1.3% | 5.1% |
| Animal Health | 506,257 | 473,201 | 7.0% | 0.0% | 7.0% | 3.8% | 3.2% |
| Medical | <u>593,793</u> | <u>553,734</u> | 7.2% | 0.0% | 7.2% | 0.1% | 7.1% |
| Total Health Care Distribution | 2,075,418 | 1,939,406 | 7.0% | 0.2% | 6.8% | 1.6% | 5.2% |
| Technology and value-added services | <u>92,684</u> | <u>90,292</u> | 2.6% | 0.0% | 2.6% | 0.9% | 1.7% |
| Total North America | <u>\$ 2,168,102</u> | <u>\$ 2,029,698</u> | 6.8% | 0.2% | 6.6% | 1.6% | 5.0% |
| <u>International</u> | <u>Q2 2018</u> | <u>Q2 2017</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 637,507 | \$ 575,696 | 10.7% | 5.6% | 5.1% | 1.7% | 3.4% |
| Animal Health | 479,685 | 418,130 | 14.7% | 6.7% | 8.0% | 2.2% | 5.8% |
| Medical | <u>20,232</u> | <u>17,693</u> | 14.4% | 9.5% | 4.9% | 0.0% | 4.9% |
| Total Health Care Distribution | 1,137,424 | 1,011,519 | 12.4% | 6.1% | 6.3% | 1.9% | 4.4% |
| Technology and value-added services | <u>21,150</u> | <u>18,241</u> | 15.9% | 6.6% | 9.3% | 0.0% | 9.3% |
| Total International | <u>\$ 1,158,574</u> | <u>\$ 1,029,760</u> | 12.5% | 6.1% | 6.4% | 1.9% | 4.5% |

Exhibit A - YTD Sales

Henry Schein, Inc.
2018 Second Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q2 2018 YTD over Q2 2017 YTD

| <u>Global</u> | <u>Q2 2018 YTD</u> | <u>Q2 2017 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 3,160,674 | \$ 2,893,325 | 9.2% | 3.6% | 5.6% | 1.9% | 3.7% |
| Animal Health | 1,905,736 | 1,704,270 | 11.8% | 4.5% | 7.3% | 3.3% | 4.0% |
| Medical | <u>1,254,425</u> | <u>1,170,313</u> | 7.2% | 0.4% | 6.8% | 0.1% | 6.7% |
| Total Health Care Distribution | 6,320,835 | 5,767,908 | 9.6% | 3.3% | 6.3% | 1.9% | 4.4% |
| Technology and value-added services | <u>226,280</u> | <u>214,498</u> | 5.5% | 1.6% | 3.9% | 0.9% | 3.0% |
| Total Global | <u>\$ 6,547,115</u> | <u>\$ 5,982,406</u> | 9.4% | 3.2% | 6.2% | 1.9% | 4.3% |

| <u>North America</u> | <u>Q2 2018 YTD</u> | <u>Q2 2017 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,879,650 | \$ 1,762,927 | 6.6% | 0.4% | 6.2% | 2.1% | 4.1% |
| Animal Health | 964,435 | 895,845 | 7.7% | 0.1% | 7.6% | 4.2% | 3.4% |
| Medical | <u>1,213,186</u> | <u>1,133,771</u> | 7.0% | 0.0% | 7.0% | 0.1% | 6.9% |
| Total Health Care Distribution | 4,057,271 | 3,792,543 | 7.0% | 0.2% | 6.8% | 2.0% | 4.8% |
| Technology and value-added services | <u>184,003</u> | <u>179,345</u> | 2.6% | 0.1% | 2.5% | 0.8% | 1.7% |
| Total North America | <u>\$ 4,241,274</u> | <u>\$ 3,971,888</u> | 6.8% | 0.2% | 6.6% | 2.0% | 4.6% |

| <u>International</u> | <u>Q2 2018 YTD</u> | <u>Q2 2017 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,281,024 | \$ 1,130,398 | 13.3% | 8.6% | 4.7% | 1.7% | 3.0% |
| Animal Health | 941,301 | 808,425 | 16.4% | 9.5% | 6.9% | 2.2% | 4.7% |
| Medical | <u>41,239</u> | <u>36,542</u> | 12.9% | 12.1% | 0.8% | 0.0% | 0.8% |
| Total Health Care Distribution | 2,263,564 | 1,975,365 | 14.6% | 9.1% | 5.5% | 1.9% | 3.6% |
| Technology and value-added services | <u>42,277</u> | <u>35,153</u> | 20.3% | 9.5% | 10.8% | 1.5% | 9.3% |
| Total International | <u>\$ 2,305,841</u> | <u>\$ 2,010,518</u> | 14.7% | 9.1% | 5.6% | 1.9% | 3.7% |

Exhibit A - QTD Sales

Henry Schein, Inc.

2018 Third Quarter

Sales Summary

(in thousands)

(unaudited)

Q3 2018 over Q3 2017

| <u>Global</u> | <u>Q3 2018</u> | <u>Q3 2017</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 1,514,538 | \$ 1,478,730 | 2.4% | -2.0% | 4.4% | 0.9% | 3.5% |
| Animal Health | 899,295 | 882,580 | 1.9% | -1.5% | 3.4% | 2.3% | 1.1% |
| Medical | <u>721,942</u> | <u>690,761</u> | 4.5% | 0.0% | 4.5% | 0.1% | 4.4% |
| Total Health Care Distribution | 3,135,775 | 3,052,071 | 2.7% | -1.4% | 4.1% | 1.1% | 3.0% |
| Technology and value-added services | <u>143,903</u> | <u>109,012</u> | 32.0% | -0.6% | 32.6% | 24.8% | 7.8% |
| Total Global | <u>\$ 3,279,678</u> | <u>\$ 3,161,083</u> | 3.8% | -1.3% | 5.1% | 1.9% | 3.2% |
| <u>North America</u> | <u>Q3 2018</u> | <u>Q3 2017</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 951,412 | \$ 906,878 | 4.9% | -0.4% | 5.3% | 0.6% | 4.7% |
| Animal Health | 460,838 | 448,376 | 2.8% | 0.0% | 2.8% | 2.4% | 0.4% |
| Medical | <u>702,758</u> | <u>672,425</u> | 4.5% | 0.0% | 4.5% | 0.1% | 4.4% |
| Total Health Care Distribution | 2,115,008 | 2,027,679 | 4.3% | -0.2% | 4.5% | 0.8% | 3.7% |
| Technology and value-added services | <u>123,823</u> | <u>89,881</u> | 37.8% | -0.1% | 37.9% | 30.1% | 7.8% |
| Total North America | <u>\$ 2,238,831</u> | <u>\$ 2,117,560</u> | 5.7% | -0.2% | 5.9% | 2.1% | 3.8% |
| <u>International</u> | <u>Q3 2018</u> | <u>Q3 2017</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 563,126 | \$ 571,852 | -1.5% | -4.4% | 2.9% | 1.3% | 1.6% |
| Animal Health | 438,457 | 434,204 | 1.0% | -3.1% | 4.1% | 2.3% | 1.8% |
| Medical | <u>19,184</u> | <u>18,336</u> | 4.6% | -1.1% | 5.7% | 0.0% | 5.7% |
| Total Health Care Distribution | 1,020,767 | 1,024,392 | -0.4% | -3.9% | 3.5% | 1.7% | 1.8% |
| Technology and value-added services | <u>20,080</u> | <u>19,131</u> | 5.0% | -2.6% | 7.6% | 0.0% | 7.6% |
| Total International | <u>\$ 1,040,847</u> | <u>\$ 1,043,523</u> | -0.3% | -3.8% | 3.5% | 1.6% | 1.9% |

Exhibit A - YTD Sales

Henry Schein, Inc.
2018 Third Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q3 2018 YTD over Q3 2017 YTD

| <u>Global</u> | <u>Q3 2018 YTD</u> | <u>Q3 2017 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 4,675,212 | \$ 4,372,055 | 6.9% | 1.7% | 5.2% | 1.6% | 3.6% |
| Animal Health | 2,805,031 | 2,586,850 | 8.4% | 2.4% | 6.0% | 3.0% | 3.0% |
| Medical | <u>1,976,367</u> | <u>1,861,074</u> | 6.2% | 0.2% | 6.0% | 0.1% | 5.9% |
| Total Health Care Distribution | 9,456,610 | 8,819,979 | 7.2% | 1.6% | 5.6% | 1.7% | 3.9% |
| Technology and value-added services | <u>370,183</u> | <u>323,510</u> | 14.4% | 0.9% | 13.5% | 8.9% | 4.6% |
| Total Global | <u>\$ 9,826,793</u> | <u>\$ 9,143,489</u> | 7.5% | 1.6% | 5.9% | 2.0% | 3.9% |

| <u>North America</u> | <u>Q3 2018 YTD</u> | <u>Q3 2017 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 2,831,062 | \$ 2,669,805 | 6.0% | 0.1% | 5.9% | 1.6% | 4.3% |
| Animal Health | 1,425,273 | 1,344,221 | 6.0% | 0.0% | 6.0% | 3.6% | 2.4% |
| Medical | <u>1,915,944</u> | <u>1,806,196</u> | 6.1% | 0.0% | 6.1% | 0.1% | 6.0% |
| Total Health Care Distribution | 6,172,279 | 5,820,222 | 6.0% | 0.0% | 6.0% | 1.6% | 4.4% |
| Technology and value-added services | <u>307,826</u> | <u>269,226</u> | 14.3% | 0.0% | 14.3% | 10.5% | 3.8% |
| Total North America | <u>\$ 6,480,105</u> | <u>\$ 6,089,448</u> | 6.4% | 0.1% | 6.3% | 1.9% | 4.4% |

| <u>International</u> | <u>Q3 2018 YTD</u> | <u>Q3 2017 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,844,150 | \$ 1,702,250 | 8.3% | 4.2% | 4.1% | 1.6% | 2.5% |
| Animal Health | 1,379,758 | 1,242,629 | 11.0% | 5.1% | 5.9% | 2.2% | 3.7% |
| Medical | <u>60,423</u> | <u>54,878</u> | 10.1% | 7.7% | 2.4% | 0.0% | 2.4% |
| Total Health Care Distribution | 3,284,331 | 2,999,757 | 9.5% | 4.7% | 4.8% | 1.8% | 3.0% |
| Technology and value-added services | <u>62,357</u> | <u>54,284</u> | 14.9% | 5.2% | 9.7% | 1.0% | 8.7% |
| Total International | <u>\$ 3,346,688</u> | <u>\$ 3,054,041</u> | 9.6% | 4.7% | 4.9% | 1.8% | 3.1% |

Exhibit A - QTD Sales

Henry Schein, Inc. 2018 Fourth Quarter Sales Summary (in thousands) (unaudited)

Q4 2018 over Q4 2017

| <u>Global</u> | <u>Q4 2018</u> | <u>Q4 2017</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|----------------------------|----------------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 1,673,733 | \$ 1,676,758 | -0.2% | -2.0% | 1.8% | 0.3% | 1.5% |
| Animal Health | 877,608 | 889,785 | -1.4% | -2.1% | 0.7% | 1.3% | -0.6% |
| Medical | <u>684,799</u> | <u>636,920</u> | 7.5% | -0.1% | 7.6% | 0.1% | 7.5% |
| Total Health Care Distribution | 3,236,140 | 3,203,463 | 1.0% | -1.6% | 2.6% | 0.5% | 2.1% |
| Technology and value-added services | <u>139,062</u> | <u>114,591</u> | 21.4% | -0.7% | 22.1% | 21.6% | 0.5% |
| Total Global | <u>\$ 3,375,202</u> | <u>\$ 3,318,054</u> | 1.7% | -1.6% | 3.3% | 1.2% | 2.1% |
| <u>North America</u> | <u>Q4 2018</u> | <u>Q4 2017</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 1,036,056 | \$ 1,030,559 | 0.5% | -0.4% | 0.9% | 0.3% | 0.6% |
| Animal Health | 440,043 | 448,675 | -1.9% | 0.0% | -1.9% | 0.0% | -1.9% |
| Medical | <u>665,752</u> | <u>617,697</u> | 7.8% | 0.0% | 7.8% | 0.1% | 7.7% |
| Total Health Care Distribution | 2,141,851 | 2,096,931 | 2.1% | -0.2% | 2.3% | 0.1% | 2.2% |
| Technology and value-added services | <u>118,827</u> | <u>94,165</u> | 26.2% | -0.1% | 26.3% | 26.3% | 0.0% |
| Total North America | <u>\$ 2,260,678</u> | <u>\$ 2,191,096</u> | 3.2% | -0.1% | 3.3% | 1.2% | 2.1% |
| <u>International</u> | <u>Q4 2018</u> | <u>Q4 2017</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 637,677 | \$ 646,199 | -1.3% | -4.5% | 3.2% | 0.4% | 2.8% |
| Animal Health | 437,565 | 441,110 | -0.8% | -4.2% | 3.4% | 2.6% | 0.8% |
| Medical | <u>19,047</u> | <u>19,223</u> | -0.9% | -3.0% | 2.1% | 0.0% | 2.1% |
| Total Health Care Distribution | 1,094,289 | 1,106,532 | -1.1% | -4.3% | 3.2% | 1.2% | 2.0% |
| Technology and value-added services | <u>20,235</u> | <u>20,426</u> | -0.9% | -3.7% | 2.8% | 0.0% | 2.8% |
| Total International | <u>\$ 1,114,524</u> | <u>\$ 1,126,958</u> | -1.1% | -4.3% | 3.2% | 1.2% | 2.0% |

Exhibit A - YTD Sales

Henry Schein, Inc.

Full Year 2018

Sales Summary

(in thousands)

(unaudited)

Full Year 2018 over Full Year 2017

| <u>Global</u> | <u>Full Year 2018</u> | <u>Full Year 2017</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|-------------------------------------|-----------------------------|-----------------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 6,348,945 | \$ 6,048,813 | 5.0% | 0.8% | 4.2% | 1.2% | 3.0% |
| Animal Health | 3,682,639 | 3,476,635 | 5.9% | 1.3% | 4.6% | 2.5% | 2.1% |
| Medical | <u>2,661,166</u> | <u>2,497,994</u> | 6.5% | 0.1% | 6.4% | 0.1% | 6.3% |
| Total Health Care Distribution | 12,692,750 | 12,023,442 | 5.6% | 0.8% | 4.8% | 1.4% | 3.4% |
| Technology and value-added services | <u>509,245</u> | <u>438,101</u> | 16.2% | 0.4% | 15.8% | 12.3% | 3.5% |
| Total Global | <u>\$ 13,201,995</u> | <u>\$ 12,461,543</u> | 5.9% | 0.7% | 5.2% | 1.8% | 3.4% |
| <u>North America</u> | <u>Full Year 2018</u> | <u>Full Year 2017</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 3,867,118 | \$ 3,700,364 | 4.5% | 0.0% | 4.5% | 1.2% | 3.3% |
| Animal Health | 1,865,316 | 1,792,896 | 4.0% | 0.0% | 4.0% | 2.7% | 1.3% |
| Medical | <u>2,581,696</u> | <u>2,423,893</u> | 6.5% | 0.0% | 6.5% | 0.1% | 6.4% |
| Total Health Care Distribution | 8,314,130 | 7,917,153 | 5.0% | 0.0% | 5.0% | 1.2% | 3.8% |
| Technology and value-added services | <u>426,653</u> | <u>363,391</u> | 17.4% | 0.0% | 17.4% | 14.6% | 2.8% |
| Total North America | <u>\$ 8,740,783</u> | <u>\$ 8,280,544</u> | 5.6% | 0.1% | 5.5% | 1.8% | 3.7% |
| <u>International</u> | <u>Full Year 2018</u> | <u>Full Year 2017</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 2,481,827 | \$ 2,348,449 | 5.7% | 1.9% | 3.8% | 1.2% | 2.6% |
| Animal Health | 1,817,323 | 1,683,739 | 7.9% | 2.6% | 5.3% | 2.4% | 2.9% |
| Medical | <u>79,470</u> | <u>74,101</u> | 7.2% | 4.9% | 2.3% | 0.0% | 2.3% |
| Total Health Care Distribution | 4,378,620 | 4,106,289 | 6.6% | 2.2% | 4.4% | 1.7% | 2.7% |
| Technology and value-added services | <u>82,592</u> | <u>74,710</u> | 10.6% | 2.8% | 7.8% | 0.7% | 7.1% |
| Total International | <u>\$ 4,461,212</u> | <u>\$ 4,180,999</u> | 6.7% | 2.3% | 4.4% | 1.6% | 2.8% |

Exhibit A - QTD Sales

Henry Schein, Inc. 2019 First Quarter Sales Summary (in thousands) (unaudited)

Q1 2019 over Q1 2018

| Global | Q1 2019 | Q1 2018 | Total Sales Growth | Foreign Exchange Growth | Local Currency Growth | Acquisition Growth | Local Internal Growth |
|---------------------------------------|---------------------|---------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 1,546,468 | \$ 1,547,558 | -0.1% | -3.9% | 3.8% | 0.6% | 3.2% |
| Medical | 683,660 | 640,400 | 6.8% | -0.2% | 7.0% | 1.9% | 5.1% |
| Total Health Care Distribution | 2,230,128 | 2,187,958 | 1.9% | -2.9% | 4.8% | 1.0% | 3.8% |
| Technology and value-added services | 115,510 | 85,492 | 35.1% | -1.7% | 36.8% | 34.7% | 2.1% |
| Total excluding Corporate TSA Revenue | 2,345,638 | 2,273,450 | 3.2% | -2.8% | 6.0% | 2.3% | 3.7% |
| Corporate TSA Revenue (1) | 14,630 | - | n/a | n/a | n/a | n/a | n/a |
| Total Global | \$ 2,360,268 | \$ 2,273,450 | 3.8% | -2.8% | 6.6% | 2.3% | 4.3% |
| North America | Q1 2019 | Q1 2018 | Total Sales Growth | Foreign Exchange Growth | Local Currency Growth | Acquisition Growth | Local Internal Growth |
| Dental | \$ 923,594 | \$ 904,041 | 2.2% | -0.5% | 2.7% | 0.0% | 2.7% |
| Medical | 662,295 | 619,393 | 6.9% | 0.0% | 6.9% | 2.0% | 4.9% |
| Total Health Care Distribution | 1,585,889 | 1,523,434 | 4.1% | -0.3% | 4.4% | 0.8% | 3.6% |
| Technology and value-added services | 98,917 | 69,241 | 42.9% | -0.1% | 43.0% | 42.1% | 0.9% |
| Total excluding Corporate TSA Revenue | 1,684,806 | 1,592,675 | 5.8% | -0.3% | 6.1% | 2.7% | 3.4% |
| Corporate TSA Revenue (1) | 1,261 | - | n/a | n/a | n/a | n/a | n/a |
| Total North America | \$ 1,686,067 | \$ 1,592,675 | 5.9% | -0.2% | 6.1% | 2.6% | 3.5% |
| International | Q1 2019 | Q1 2018 | Total Sales Growth | Foreign Exchange Growth | Local Currency Growth | Acquisition Growth | Local Internal Growth |
| Dental | \$ 622,874 | \$ 643,517 | -3.2% | -8.7% | 5.5% | 1.5% | 4.0% |
| Medical | 21,365 | 21,007 | 1.7% | -8.2% | 9.9% | 0.0% | 9.9% |
| Total Health Care Distribution | 644,239 | 664,524 | -3.1% | -8.7% | 5.6% | 1.4% | 4.2% |
| Technology and value-added services | 16,593 | 16,251 | 2.1% | -8.0% | 10.1% | 3.1% | 7.0% |
| Total excluding Corporate TSA Revenue | 660,832 | 680,775 | -2.9% | -8.6% | 5.7% | 1.4% | 4.3% |
| Corporate TSA Revenue (1) | 13,369 | - | n/a | n/a | n/a | n/a | 0.0% |
| Total International | \$ 674,201 | \$ 680,775 | -1.0% | -8.7% | 7.7% | 1.5% | 6.2% |

(1) Corporate TSA Revenue represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which sales we expect to continue until mid-2020.

Note: Certain prior quarter amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

Henry Schein, Inc. 2019 Second Quarter Sales Summary (in thousands) (unaudited)

Q2 2019 over Q2 2018

| <u>Global</u> | <u>Q2 2019</u> | <u>Q2 2018</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|---------------------|---------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 1,601,351 | \$ 1,612,651 | -0.7% | -2.8% | 2.1% | 1.4% | 0.7% |
| Medical | 697,558 | 614,025 | 13.6% | -0.2% | 13.8% | 6.2% | 7.6% |
| Total Health Care Distribution | 2,298,909 | 2,226,676 | 3.2% | -2.1% | 5.3% | 2.7% | 2.6% |
| Technology and value-added services | 125,050 | 89,356 | 39.9% | -1.3% | 41.2% | 42.3% | -1.1% |
| Total excluding Corporate TSA Revenue | 2,423,959 | 2,316,032 | 4.7% | -2.0% | 6.7% | 4.3% | 2.4% |
| Corporate TSA revenues (1) | 23,868 | - | n/a | n/a | n/a | n/a | n/a |
| Total Global | \$ 2,447,827 | \$ 2,316,032 | 5.7% | -2.1% | 7.8% | 4.3% | 3.5% |
| <u>North America</u> | <u>Q2 2019</u> | <u>Q2 2018</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 975,372 | \$ 975,144 | 0.0% | -0.4% | 0.4% | 0.1% | 0.3% |
| Medical | 678,358 | 593,793 | 14.2% | 0.0% | 14.2% | 6.4% | 7.8% |
| Total Health Care Distribution | 1,653,730 | 1,568,937 | 5.4% | -0.2% | 5.6% | 2.5% | 3.1% |
| Technology and value-added services | 108,504 | 72,565 | 49.5% | -0.1% | 49.6% | 51.4% | -1.8% |
| Total excluding Corporate TSA Revenue | 1,762,234 | 1,641,502 | 7.4% | -0.2% | 7.6% | 4.7% | 2.9% |
| Corporate TSA revenues (1) | 1,760 | - | n/a | n/a | n/a | n/a | n/a |
| Total North America | \$ 1,763,994 | \$ 1,641,502 | 7.5% | -0.2% | 7.7% | 4.7% | 3.0% |
| <u>International</u> | <u>Q2 2019</u> | <u>Q2 2018</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 625,979 | \$ 637,507 | -1.8% | -6.6% | 4.8% | 3.5% | 1.3% |
| Medical | 19,200 | 20,232 | -5.1% | -6.1% | 1.0% | 0.0% | 1.0% |
| Total Health Care Distribution | 645,179 | 657,739 | -1.9% | -6.6% | 4.7% | 3.5% | 1.2% |
| Technology and value-added services | 16,546 | 16,791 | -1.5% | -6.4% | 4.9% | 3.0% | 1.9% |
| Total excluding Corporate TSA Revenue | 661,725 | 674,530 | -1.9% | -6.6% | 4.7% | 3.4% | 1.3% |
| Corporate TSA revenues (1) | 22,108 | - | n/a | n/a | n/a | n/a | n/a |
| Total International | \$ 683,833 | \$ 674,530 | 1.4% | -6.5% | 7.9% | 3.4% | 4.5% |

(1) Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through 2020.

Note: Certain prior quarter amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

Henry Schein, Inc. 2019 Second Quarter Year to Date Sales Summary (in thousands) (unaudited)

Q2 2019 YTD over Q2 2018 YTD

| <u>Global</u> | <u>Q2 2019</u> | <u>Q2 2018</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|---------------------|---------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 3,147,819 | \$ 3,160,209 | -0.4% | -3.4% | 3.0% | 1.1% | 1.9% |
| Medical | 1,381,218 | 1,254,425 | 10.1% | -0.2% | 10.3% | 4.0% | 6.3% |
| Total Health Care Distribution | 4,529,037 | 4,414,634 | 2.6% | -2.5% | 5.1% | 1.9% | 3.2% |
| Technology and value-added services | 240,560 | 174,848 | 37.6% | -1.4% | 39.0% | 38.6% | 0.4% |
| Total excluding Corporate TSA Revenue | 4,769,597 | 4,589,482 | 3.9% | -2.4% | 6.3% | 3.2% | 3.1% |
| Corporate TSA revenues (1) | 38,498 | - | n/a | n/a | n/a | n/a | n/a |
| Total Global | \$ 4,808,095 | \$ 4,589,482 | 4.8% | -2.4% | 7.2% | 3.3% | 3.9% |

| <u>North America</u> | <u>Q2 2019</u> | <u>Q2 2018</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|---------------------|---------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 1,898,966 | \$ 1,879,185 | 1.1% | -0.4% | 1.5% | 0.1% | 1.4% |
| Medical | 1,340,653 | 1,213,186 | 10.5% | 0.0% | 10.5% | 4.2% | 6.3% |
| Total Health Care Distribution | 3,239,619 | 3,092,371 | 4.8% | -0.2% | 5.0% | 1.7% | 3.3% |
| Technology and value-added services | 207,421 | 141,806 | 46.3% | -0.1% | 46.4% | 46.9% | -0.5% |
| Total excluding Corporate TSA Revenue | 3,447,040 | 3,234,177 | 6.6% | -0.2% | 6.8% | 3.6% | 3.2% |
| Corporate TSA revenues (1) | 3,021 | - | n/a | n/a | n/a | n/a | n/a |
| Total North America | \$ 3,450,061 | \$ 3,234,177 | 6.7% | -0.2% | 6.9% | 3.6% | 3.3% |

| <u>International</u> | <u>Q2 2019</u> | <u>Q2 2018</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|---------------------|---------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 1,248,853 | \$ 1,281,024 | -2.5% | -7.6% | 5.1% | 2.5% | 2.6% |
| Medical | 40,565 | 41,239 | -1.6% | -7.1% | 5.5% | 0.0% | 5.5% |
| Total Health Care Distribution | 1,289,418 | 1,322,263 | -2.5% | -7.6% | 5.1% | 2.4% | 2.7% |
| Technology and value-added services | 33,139 | 33,042 | 0.3% | -7.2% | 7.5% | 3.1% | 4.4% |
| Total excluding Corporate TSA Revenue | 1,322,557 | 1,355,305 | -2.4% | -7.6% | 5.2% | 2.4% | 2.8% |
| Corporate TSA revenues (1) | 35,477 | - | n/a | n/a | n/a | n/a | n/a |
| Total International | \$ 1,358,034 | \$ 1,355,305 | 0.2% | -7.6% | 7.8% | 2.4% | 5.4% |

(1) Corporate TSA revenues represents sales of certain animal health products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through 2020.

Note: Certain prior quarter amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

Henry Schein, Inc.
2019 Third Quarter
Sales Summary
(in thousands)
(unaudited)

| <u>Q3 2019 over Q3 2018</u> | | | | | | | |
|---------------------------------------|-----------------------|-----------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| <u>Global</u> | <u>Q3 2019</u> | <u>Q3 2018</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 1,545,984 | \$ 1,514,325 | 2.1% | -1.5% | 3.6% | 1.9% | 1.7% |
| Medical | 803,709 | 721,942 | 11.3% | -0.1% | 11.4% | 6.1% | 5.3% |
| Total Health Care Distribution | 2,349,693 | 2,236,267 | 5.1% | -1.0% | 6.1% | 3.2% | 2.9% |
| Technology and value-added services | 137,331 | 119,298 | 15.1% | -0.7% | 15.8% | 10.9% | 4.9% |
| Total Excluding Corporate TSA Revenue | 2,487,024 | 2,355,565 | 5.6% | -1.0% | 6.6% | 3.6% | 3.0% |
| Corporate TSA revenues (1) | 21,743 | - | n/a | n/a | n/a | n/a | n/a |
| Total Global | \$ 2,508,767 | \$ 2,355,565 | 6.5% | -1.1% | 7.6% | 3.7% | 3.9% |
| | | | | | | | |
| <u>North America</u> | <u>Q3 2019</u> | <u>Q3 2018</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 951,796 | \$ 951,199 | 0.1% | 0.0% | 0.1% | 0.3% | -0.2% |
| Medical | 784,349 | 702,758 | 11.6% | 0.0% | 11.6% | 6.3% | 5.3% |
| Total Health Care Distribution | 1,736,145 | 1,653,957 | 5.0% | 0.0% | 5.0% | 2.9% | 2.1% |
| Technology and value-added services | 120,197 | 103,955 | 15.6% | 0.0% | 15.6% | 11.1% | 4.5% |
| Total Excluding Corporate TSA Revenue | 1,856,342 | 1,757,912 | 5.6% | 0.0% | 5.6% | 3.3% | 2.3% |
| Corporate TSA revenues (1) | 1,077 | - | n/a | n/a | n/a | n/a | n/a |
| Total North America | \$ 1,857,419 | \$ 1,757,912 | 5.7% | 0.0% | 5.7% | 3.4% | 2.3% |
| | | | | | | | |
| <u>International</u> | <u>Q3 2019</u> | <u>Q3 2018</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 594,188 | \$ 563,126 | 5.5% | -4.0% | 9.5% | 4.5% | 5.0% |
| Medical | 19,360 | 19,184 | 0.9% | -4.4% | 5.3% | 0.0% | 5.3% |
| Total Health Care Distribution | 613,548 | 582,310 | 5.4% | -4.0% | 9.4% | 4.4% | 5.0% |
| Technology and value-added services | 17,134 | 15,343 | 11.7% | -5.5% | 17.2% | 9.7% | 7.5% |
| Total Excluding Corporate TSA Revenue | 630,682 | 597,653 | 5.5% | -4.1% | 9.6% | 4.5% | 5.1% |
| Corporate TSA revenues (1) | 20,666 | - | n/a | n/a | n/a | n/a | n/a |
| Total International | \$ 651,348 | \$ 597,653 | 9.0% | -4.0% | 13.0% | 4.5% | 8.5% |

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

Henry Schein, Inc.
2019 Third Quarter Year to Date
Sales Summary
(in thousands)
(unaudited)

Q3 2019 YTD over Q3 2018 YTD

| <u>Global</u> | <u>Q3 2019 YTD</u> | <u>Q3 2018 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|---------------------------|---------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 4,693,803 | \$ 4,674,534 | 0.4% | -2.8% | 3.2% | 1.3% | 1.9% |
| Medical | 2,184,927 | 1,976,367 | 10.6% | -0.1% | 10.7% | 4.8% | 5.9% |
| Total Health Care Distribution | 6,878,730 | 6,650,901 | 3.4% | -2.0% | 5.4% | 2.3% | 3.1% |
| Technology and value-added services | 377,891 | 294,146 | 28.5% | -1.1% | 29.6% | 27.4% | 2.2% |
| Total Excluding Corporate TSA Revenue | 7,256,621 | 6,945,047 | 4.5% | -1.9% | 6.4% | 3.4% | 3.0% |
| Corporate TSA revenues (1) | 60,241 | - | n/a | n/a | n/a | n/a | n/a |
| Total Global | \$ 7,316,862 | \$ 6,945,047 | 5.4% | -1.9% | 7.3% | 3.4% | 3.9% |

| <u>North America</u> | <u>Q3 2019 YTD</u> | <u>Q3 2018 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|---------------------------|---------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 2,850,762 | \$ 2,830,384 | 0.7% | -0.3% | 1.0% | 0.1% | 0.9% |
| Medical | 2,125,002 | 1,915,944 | 10.9% | 0.0% | 10.9% | 4.9% | 6.0% |
| Total Health Care Distribution | 4,975,764 | 4,746,328 | 4.8% | -0.2% | 5.0% | 2.1% | 2.9% |
| Technology and value-added services | 327,618 | 245,761 | 33.3% | -0.1% | 33.4% | 31.8% | 1.6% |
| Total Excluding Corporate TSA Revenue | 5,303,382 | 4,992,089 | 6.2% | -0.2% | 6.4% | 3.5% | 2.9% |
| Corporate TSA revenues (1) | 4,098 | - | n/a | n/a | n/a | n/a | n/a |
| Total North America | \$ 5,307,480 | \$ 4,992,089 | 6.3% | -0.2% | 6.5% | 3.6% | 2.9% |

| <u>International</u> | <u>Q3 2019 YTD</u> | <u>Q3 2018 YTD</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|---------------------------|---------------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,843,041 | \$ 1,844,150 | -0.1% | -6.6% | 6.5% | 3.1% | 3.4% |
| Medical | 59,925 | 60,423 | -0.8% | -6.3% | 5.5% | 0.0% | 5.5% |
| Total Health Care Distribution | 1,902,966 | 1,904,573 | -0.1% | -6.5% | 6.4% | 3.0% | 3.4% |
| Technology and value-added services | 50,273 | 48,385 | 3.9% | -6.7% | 10.6% | 5.2% | 5.4% |
| Total Excluding Corporate TSA Revenue | 1,953,239 | 1,952,958 | 0.0% | -6.5% | 6.5% | 3.0% | 3.5% |
| Corporate TSA revenues (1) | 56,143 | - | n/a | n/a | n/a | n/a | n/a |
| Total International | \$ 2,009,382 | \$ 1,952,958 | 2.9% | -6.5% | 9.4% | 3.1% | 6.3% |

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

Henry Schein, Inc. Full Year 2019 Sales Summary (in thousands) (unaudited)

Full Year 2019 over Full Year 2018

| <u>Global</u> | <u>Full Year 2019</u> | <u>Full Year 2018</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|-----------------------|-----------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 6,415,865 | \$ 6,347,998 | 1.1% | -2.3% | 3.4% | 1.4% | 2.0% |
| Medical | 2,973,586 | 2,661,166 | 11.7% | -0.2% | 11.9% | 4.9% | 7.0% |
| Total Health Care Distribution | 9,389,451 | 9,009,164 | 4.2% | -1.7% | 5.9% | 2.4% | 3.5% |
| Technology and value-added services | 515,085 | 408,439 | 26.1% | -0.9% | 27.0% | 22.7% | 4.3% |
| Total excluding Corporate TSA Revenue | 9,904,536 | 9,417,603 | 5.2% | -1.7% | 6.9% | 3.4% | 3.5% |
| Corporate TSA revenues (1) | 81,267 | - | n/a | n/a | n/a | n/a | n/a |
| Total Global | \$ 9,985,803 | \$ 9,417,603 | 6.0% | -1.7% | 7.7% | 3.3% | 4.4% |

North America

| | <u>Full Year 2019</u> | <u>Full Year 2018</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|-----------------------|-----------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 3,911,746 | \$ 3,866,171 | 1.2% | -0.2% | 1.4% | 0.2% | 1.2% |
| Medical | 2,894,137 | 2,581,696 | 12.1% | 0.0% | 12.1% | 5.0% | 7.1% |
| Total Health Care Distribution | 6,805,883 | 6,447,867 | 5.6% | -0.1% | 5.7% | 2.1% | 3.6% |
| Technology and value-added services | 445,317 | 344,168 | 29.4% | 0.0% | 29.4% | 25.7% | 3.7% |
| Total excluding Corporate TSA Revenue | 7,251,200 | 6,792,035 | 6.8% | -0.1% | 6.9% | 3.3% | 3.6% |
| Corporate TSA revenues (1) | 4,098 | - | n/a | n/a | n/a | n/a | n/a |
| Total North America | \$ 7,255,298 | \$ 6,792,035 | 6.8% | -0.2% | 7.0% | 3.4% | 3.6% |

International

| | <u>Full Year 2019</u> | <u>Full Year 2018</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|-----------------------|-----------------------|---------------------------|--------------------------------|------------------------------|---------------------------|------------------------------|
| Dental | \$ 2,504,119 | \$ 2,481,827 | 0.9% | -5.7% | 6.6% | 3.3% | 3.3% |
| Medical | 79,449 | 79,470 | 0.0% | -5.5% | 5.5% | 0.0% | 5.5% |
| Total Health Care Distribution | 2,583,568 | 2,561,297 | 0.9% | -5.7% | 6.6% | 3.3% | 3.3% |
| Technology and value-added services | 69,768 | 64,271 | 8.6% | -5.6% | 14.2% | 6.8% | 7.4% |
| Total excluding Corporate TSA Revenue | 2,653,336 | 2,625,568 | 1.1% | -5.7% | 6.8% | 3.4% | 3.4% |
| Corporate TSA revenues (1) | 77,169 | - | n/a | n/a | n/a | n/a | n/a |
| Total International | \$ 2,730,505 | \$ 2,625,568 | 4.0% | -5.7% | 9.7% | 3.3% | 6.4% |

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

Henry Schein, Inc.
2019 Fourth Quarter
Sales Summary
(in thousands)
(unaudited)

Q4 2019 over Q4 2018

| <u>Global</u> | <u>Q4 2019</u> | <u>Q4 2018</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|-----------------------|-----------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,722,154 | \$ 1,673,464 | 2.9% | -1.3% | 4.2% | 1.7% | 2.5% |
| Medical | 788,659 | 684,799 | 15.2% | 0.0% | 15.2% | 5.0% | 10.2% |
| Total Health Care Distribution | 2,510,813 | 2,358,263 | 6.5% | -0.9% | 7.4% | 2.7% | 4.7% |
| Technology and value-added services | 137,102 | 114,293 | 20.0% | -0.3% | 20.3% | 10.9% | 9.4% |
| Total excluding Corporate TSA Revenue | 2,647,915 | 2,472,556 | 7.1% | -0.9% | 8.0% | 3.1% | 4.9% |
| Corporate TSA revenues (1) | 21,026 | - | n/a | n/a | n/a | n/a | n/a |
| Total Global | \$ 2,668,941 | \$ 2,472,556 | 7.9% | -1.0% | 8.9% | 3.1% | 5.8% |

| <u>North America</u> | <u>Q4 2019</u> | <u>Q4 2018</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|-----------------------|-----------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,061,077 | \$ 1,035,787 | 2.4% | -0.1% | 2.5% | 0.3% | 2.2% |
| Medical | 769,135 | 665,752 | 15.5% | 0.0% | 15.5% | 5.2% | 10.3% |
| Total Health Care Distribution | 1,830,212 | 1,701,539 | 7.6% | 0.0% | 7.6% | 2.3% | 5.3% |
| Technology and value-added services | 117,608 | 98,407 | 19.5% | 0.0% | 19.5% | 10.8% | 8.7% |
| Total excluding Corporate TSA Revenue | 1,947,820 | 1,799,946 | 8.2% | 0.0% | 8.2% | 2.7% | 5.5% |
| Corporate TSA revenues (1) | - | - | n/a | n/a | n/a | n/a | n/a |
| Total North America | \$ 1,947,820 | \$ 1,799,946 | 8.2% | 0.0% | 8.2% | 2.7% | 5.5% |

| <u>International</u> | <u>Q4 2019</u> | <u>Q4 2018</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|-----------------------|-----------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 661,077 | \$ 637,677 | 3.7% | -3.3% | 7.0% | 4.0% | 3.0% |
| Medical | 19,524 | 19,047 | 2.5% | -3.0% | 5.5% | 0.0% | 5.5% |
| Total Health Care Distribution | 680,601 | 656,724 | 3.6% | -3.4% | 7.0% | 3.9% | 3.1% |
| Technology and value-added services | 19,494 | 15,886 | 22.7% | -2.4% | 25.1% | 11.7% | 13.4% |
| Total excluding Corporate TSA Revenue | 700,095 | 672,610 | 4.1% | -3.3% | 7.4% | 4.0% | 3.4% |
| Corporate TSA revenues (1) | 21,026 | - | n/a | n/a | n/a | n/a | n/a |
| Total International | \$ 721,121 | \$ 672,610 | 7.2% | -3.4% | 10.6% | 4.1% | 6.5% |

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

Henry Schein, Inc.
2020 First Quarter
Sales Summary
(in thousands)
(unaudited)

Q1 2020 over Q1 2019

| <u>Global</u> | <u>Q1 2020</u> | <u>Q1 2019</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|-----------------------|-----------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,475,076 | \$ 1,546,380 | -4.6% | -1.6% | -3.0% | 0.7% | -3.7% |
| Medical | 800,688 | 683,660 | 17.1% | -0.1% | 17.2% | 3.8% | 13.4% |
| Total Health Care Distribution | 2,275,764 | 2,230,040 | 2.1% | -1.1% | 3.2% | 1.6% | 1.6% |
| Technology and value-added services | 131,965 | 115,598 | 14.2% | -0.3% | 14.5% | 8.1% | 6.4% |
| Total excluding Corporate TSA Revenue | 2,407,729 | 2,345,638 | 2.6% | -1.1% | 3.7% | 1.9% | 1.8% |
| Corporate TSA revenues (1) | 21,142 | 14,630 | 44.5% | 0.0% | 44.5% | 0.0% | 44.5% |
| Total Global | \$ 2,428,871 | \$ 2,360,268 | 2.9% | -1.1% | 4.0% | 1.9% | 2.1% |
| | | | | | | | |
| <u>North America</u> | <u>Q1 2020</u> | <u>Q1 2019</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 888,372 | \$ 923,506 | -3.8% | 0.0% | -3.8% | 0.1% | -3.9% |
| Medical | 778,028 | 662,295 | 17.5% | 0.0% | 17.5% | 3.9% | 13.6% |
| Total Health Care Distribution | 1,666,400 | 1,585,801 | 5.1% | 0.0% | 5.1% | 1.7% | 3.4% |
| Technology and value-added services | 113,498 | 99,005 | 14.6% | 0.0% | 14.6% | 8.3% | 6.3% |
| Total excluding Corporate TSA Revenue | 1,779,898 | 1,684,806 | 5.6% | 0.0% | 5.6% | 2.0% | 3.6% |
| Corporate TSA revenues (1) | - | 1,261 | n/a | n/a | n/a | n/a | n/a |
| Total North America | \$ 1,779,898 | \$ 1,686,067 | 5.6% | 0.0% | 5.6% | 2.1% | 3.5% |
| | | | | | | | |
| <u>International</u> | <u>Q1 2020</u> | <u>Q1 2019</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 586,704 | \$ 622,874 | -5.8% | -4.0% | -1.8% | 1.6% | -3.4% |
| Medical | 22,660 | 21,365 | 6.1% | -2.9% | 9.0% | 0.0% | 9.0% |
| Total Health Care Distribution | 609,364 | 644,239 | -5.4% | -3.9% | -1.5% | 1.5% | -3.0% |
| Technology and value-added services | 18,467 | 16,593 | 11.3% | -2.7% | 14.0% | 7.2% | 6.8% |
| Total excluding Corporate TSA Revenue | 627,831 | 660,832 | -5.0% | -3.9% | -1.1% | 1.6% | -2.7% |
| Corporate TSA revenues (1) | 21,142 | 13,369 | 58.1% | 0.0% | 58.1% | 0.0% | 58.1% |
| Total International | \$ 648,973 | \$ 674,201 | -3.7% | -3.8% | 0.1% | 1.6% | -1.5% |

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through August 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

Henry Schein, Inc.
2020 Second Quarter
Sales Summary
(in thousands)
(unaudited)

Q2 2020 over Q2 2019

| <u>Global</u> | <u>Q2 2020</u> | <u>Q2 2019</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|-----------------------|-----------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 941,292 | \$ 1,601,350 | -41.2% | -1.2% | -40.0% | 0.1% | -40.1% |
| Medical | 617,810 | 697,558 | -11.4% | 0.0% | -11.4% | 0.0% | -11.4% |
| Total Health Care Distribution | 1,559,102 | 2,298,908 | -32.2% | -0.9% | -31.3% | 0.1% | -31.4% |
| Technology and value-added services | 105,227 | 125,051 | -15.9% | -0.5% | -15.4% | 1.6% | -17.0% |
| Total excluding Corporate TSA Revenue | 1,664,329 | 2,423,959 | -31.3% | -0.8% | -30.5% | 0.1% | -30.6% |
| Corporate TSA revenues (1) | 20,070 | 23,868 | -15.9% | 0.0% | -15.9% | 0.0% | -15.9% |
| Total Global | \$ 1,684,399 | \$ 2,447,827 | -31.2% | -0.9% | -30.3% | 0.2% | -30.5% |
| | | | | | | | |
| <u>North America</u> | <u>Q2 2020</u> | <u>Q2 2019</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 515,946 | \$ 975,371 | -47.1% | -0.1% | -47.0% | -0.1% | -46.9% |
| Medical | 596,588 | 678,358 | -12.1% | 0.0% | -12.1% | 0.0% | -12.1% |
| Total Health Care Distribution | 1,112,534 | 1,653,729 | -32.7% | -0.1% | -32.6% | 0.0% | -32.6% |
| Technology and value-added services | 92,927 | 108,505 | -14.4% | -0.1% | -14.3% | 0.8% | -15.1% |
| Total excluding Corporate TSA Revenue | 1,205,461 | 1,762,234 | -31.6% | -0.1% | -31.5% | 0.0% | -31.5% |
| Corporate TSA revenues (1) | - | 1,760 | n/a | n/a | n/a | n/a | n/a |
| Total North America | \$ 1,205,461 | \$ 1,763,994 | -31.7% | -0.1% | -31.6% | 0.0% | -31.6% |
| | | | | | | | |
| <u>International</u> | <u>Q2 2020</u> | <u>Q2 2019</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 425,346 | \$ 625,979 | -32.1% | -3.1% | -29.0% | 0.5% | -29.5% |
| Medical | 21,222 | 19,200 | 10.5% | -2.8% | 13.3% | 0.0% | 13.3% |
| Total Health Care Distribution | 446,568 | 645,179 | -30.8% | -3.0% | -27.8% | 0.4% | -28.2% |
| Technology and value-added services | 12,300 | 16,546 | -25.7% | -2.8% | -22.9% | 6.9% | -29.8% |
| Total excluding Corporate TSA Revenue | 458,868 | 661,725 | -30.7% | -3.0% | -27.7% | 0.5% | -28.2% |
| Corporate TSA revenues (1) | 20,070 | 22,108 | -9.2% | 0.0% | -9.2% | 0.0% | -9.2% |
| Total International | \$ 478,938 | \$ 683,833 | -30.0% | -2.9% | -27.1% | 0.5% | -27.6% |

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through October 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

Henry Schein, Inc.
2020 Second Quarter Year-to-Date
Sales Summary
(in thousands)
(unaudited)

Q2 2020 Year-to Date over Q2 2019 Year-to-Date

| <u>Global</u> | <u>Q2 2020</u> | <u>Q2 2019</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|-----------------------|-----------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 2,416,368 | \$ 3,147,730 | -23.2% | -1.4% | -21.8% | 0.4% | -22.2% |
| Medical | 1,418,498 | 1,381,218 | 2.7% | -0.1% | 2.8% | 1.9% | 0.9% |
| Total Health Care Distribution | 3,834,866 | 4,528,948 | -15.3% | -1.0% | -14.3% | 0.8% | -15.1% |
| Technology and value-added services | 237,192 | 240,649 | -1.4% | -0.4% | -1.0% | 4.8% | -5.8% |
| Total excluding Corporate TSA Revenue | 4,072,058 | 4,769,597 | -14.6% | -1.0% | -13.6% | 1.1% | -14.7% |
| Corporate TSA revenues (1) | 41,212 | 38,498 | 7.0% | 0.0% | 7.0% | 0.0% | 7.0% |
| Total Global | \$ 4,113,270 | \$ 4,808,095 | -14.5% | -1.0% | -13.5% | 1.0% | -14.5% |
| | | | | | | | |
| <u>North America</u> | <u>Q2 2020</u> | <u>Q2 2019</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 1,404,318 | \$ 1,898,877 | -26.0% | 0.0% | -26.0% | 0.0% | -26.0% |
| Medical | 1,374,616 | 1,340,653 | 2.5% | 0.0% | 2.5% | 1.9% | 0.6% |
| Total Health Care Distribution | 2,778,934 | 3,239,530 | -14.2% | 0.0% | -14.2% | 0.8% | -15.0% |
| Technology and value-added services | 206,425 | 207,510 | -0.5% | 0.0% | -0.5% | 4.4% | -4.9% |
| Total excluding Corporate TSA Revenue | 2,985,359 | 3,447,040 | -13.4% | 0.0% | -13.4% | 1.0% | -14.4% |
| Corporate TSA revenues (1) | - | 3,021 | n/a | n/a | n/a | n/a | n/a |
| Total North America | \$ 2,985,359 | \$ 3,450,061 | -13.5% | -0.1% | -13.4% | 1.0% | -14.4% |
| | | | | | | | |
| <u>International</u> | <u>Q2 2020</u> | <u>Q2 2019</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 1,012,050 | \$ 1,248,853 | -19.0% | -3.5% | -15.5% | 1.0% | -16.5% |
| Medical | 43,882 | 40,565 | 8.2% | -2.8% | 11.0% | 0.0% | 11.0% |
| Total Health Care Distribution | 1,055,932 | 1,289,418 | -18.1% | -3.5% | -14.6% | 1.0% | -15.6% |
| Technology and value-added services | 30,767 | 33,139 | -7.2% | -2.7% | -4.5% | 7.0% | -11.5% |
| Total excluding Corporate TSA Revenue | 1,086,699 | 1,322,557 | -17.8% | -3.4% | -14.4% | 1.1% | -15.5% |
| Corporate TSA revenues (1) | 41,212 | 35,477 | 16.2% | 0.0% | 16.2% | 0.0% | 16.2% |
| Total International | \$ 1,127,911 | \$ 1,358,034 | -16.9% | -3.3% | -13.6% | 1.1% | -14.7% |

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which we expect to continue through October 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - QTD Sales

Henry Schein, Inc.
2020 Third Quarter
Sales Summary
(in thousands)
(unaudited)

Q3 2020 over Q3 2019

| <u>Global</u> | <u>Q3 2020</u> | <u>Q3 2019</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|-----------------------|-----------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 1,649,853 | \$ 1,545,981 | 6.7% | 0.1% | 6.6% | 0.1% | 6.5% |
| Medical | 1,027,146 | 803,709 | 27.8% | 0.1% | 27.7% | 0.0% | 27.7% |
| Total Health Care Distribution | 2,676,999 | 2,349,690 | 13.9% | 0.1% | 13.8% | 0.0% | 13.8% |
| Technology and value-added services | 138,355 | 137,334 | 0.7% | 0.4% | 0.3% | 1.6% | -1.3% |
| Total excluding Corporate TSA Revenue | 2,815,354 | 2,487,024 | 13.2% | 0.1% | 13.1% | 0.2% | 12.9% |
| Corporate TSA revenues (1) | 24,792 | 21,743 | 14.0% | 0.0% | 14.0% | 0.0% | 14.0% |
| Total Global | \$ 2,840,146 | \$ 2,508,767 | 13.2% | 0.1% | 13.1% | 0.1% | 13.0% |
| | | | | | | | |
| <u>North America</u> | <u>Q3 2020</u> | <u>Q3 2019</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 1,008,836 | \$ 951,792 | 6.0% | -0.1% | 6.1% | -0.2% | 6.3% |
| Medical | 1,002,741 | 784,349 | 27.8% | 0.0% | 27.8% | 0.0% | 27.8% |
| Total Health Care Distribution | 2,011,577 | 1,736,141 | 15.9% | 0.0% | 15.9% | -0.2% | 16.1% |
| Technology and value-added services | 120,949 | 120,199 | 0.6% | 0.0% | 0.6% | 0.8% | -0.2% |
| Total excluding Corporate TSA Revenue | 2,132,526 | 1,856,340 | 14.9% | 0.0% | 14.9% | -0.1% | 15.0% |
| Corporate TSA revenues (1) | - | 1,077 | n/a | n/a | n/a | n/a | n/a |
| Total North America | \$ 2,132,526 | \$ 1,857,417 | 14.8% | -0.1% | 14.9% | 0.0% | 14.9% |
| | | | | | | | |
| <u>International</u> | <u>Q3 2020</u> | <u>Q3 2019</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 641,017 | \$ 594,189 | 7.9% | 0.5% | 7.4% | 0.5% | 6.9% |
| Medical | 24,405 | 19,360 | 26.1% | 5.4% | 20.7% | 0.0% | 20.7% |
| Total Health Care Distribution | 665,422 | 613,549 | 8.5% | 0.6% | 7.9% | 0.5% | 7.4% |
| Technology and value-added services | 17,406 | 17,135 | 1.6% | 3.9% | -2.3% | 7.2% | -9.5% |
| Total excluding Corporate TSA Revenue | 682,828 | 630,684 | 8.3% | 0.7% | 7.6% | 0.7% | 6.9% |
| Corporate TSA revenues (1) | 24,792 | 20,666 | 20.0% | 0.0% | 20.0% | 0.0% | 20.0% |
| Total International | \$ 707,620 | \$ 651,350 | 8.6% | 0.6% | 8.0% | 0.7% | 7.3% |

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which has been substantially completed as of October 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

Exhibit A - YTD Sales

Henry Schein, Inc.
2020 Third Quarter Year-to-Date
Sales Summary
(in thousands)
(unaudited)

Q3 2020 Year-to Date over Q3 2019 Year-to-Date

| <u>Global</u> | <u>Q3 2020</u> | <u>Q3 2019</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
|---------------------------------------|-----------------------|-----------------------|----------------------------------|---------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|
| Dental | \$ 4,066,221 | \$ 4,693,711 | -13.4% | -1.0% | -12.4% | 0.3% | -12.7% |
| Medical | 2,445,644 | 2,184,927 | 11.9% | 0.0% | 11.9% | 1.1% | 10.8% |
| Total Health Care Distribution | 6,511,865 | 6,878,638 | -5.3% | -0.6% | -4.7% | 0.6% | -5.3% |
| Technology and value-added services | 375,547 | 377,983 | -0.6% | 0.0% | -0.6% | 3.6% | -4.2% |
| Total excluding Corporate TSA Revenue | 6,887,412 | 7,256,621 | -5.1% | -0.6% | -4.5% | 0.7% | -5.2% |
| Corporate TSA revenues (1) | 66,004 | 60,241 | 9.6% | 0.0% | 9.6% | 0.0% | 9.6% |
| Total Global | \$ 6,953,416 | \$ 7,316,862 | -5.0% | -0.6% | -4.4% | 0.7% | -5.1% |
| | | | | | | | |
| <u>North America</u> | <u>Q3 2020</u> | <u>Q3 2019</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 2,413,154 | \$ 2,850,669 | -15.3% | 0.0% | -15.3% | -0.1% | -15.2% |
| Medical | 2,377,357 | 2,125,002 | 11.9% | 0.0% | 11.9% | 1.2% | 10.7% |
| Total Health Care Distribution | 4,790,511 | 4,975,671 | -3.7% | 0.0% | -3.7% | 0.4% | -4.1% |
| Technology and value-added services | 327,374 | 327,709 | -0.1% | 0.0% | -0.1% | 3.1% | -3.2% |
| Total excluding Corporate TSA Revenue | 5,117,885 | 5,303,380 | -3.5% | 0.0% | -3.5% | 0.6% | -4.1% |
| Corporate TSA revenues (1) | - | 4,098 | n/a | n/a | n/a | n/a | n/a |
| Total North America | \$ 5,117,885 | \$ 5,307,478 | -3.6% | -0.1% | -3.5% | 0.7% | -4.2% |
| | | | | | | | |
| <u>International</u> | <u>Q3 2020</u> | <u>Q3 2019</u> | <u>Total Sales Growth</u> | <u>Foreign Exchange Growth</u> | <u>Local Currency Growth</u> | <u>Acquisition Growth</u> | <u>Local Internal Growth</u> |
| Dental | \$ 1,653,067 | \$ 1,843,042 | -10.3% | -2.2% | -8.1% | 0.8% | -8.9% |
| Medical | 68,287 | 59,925 | 14.0% | -0.1% | 14.1% | 0.0% | 14.1% |
| Total Health Care Distribution | 1,721,354 | 1,902,967 | -9.5% | -2.1% | -7.4% | 0.8% | -8.2% |
| Technology and value-added services | 48,173 | 50,274 | -4.2% | -0.5% | -3.7% | 7.1% | -10.8% |
| Total excluding Corporate TSA Revenue | 1,769,527 | 1,953,241 | -9.4% | -2.1% | -7.3% | 1.0% | -8.3% |
| Corporate TSA revenues (1) | 66,004 | 56,143 | 17.6% | 0.0% | 17.6% | 0.0% | 17.6% |
| Total International | \$ 1,835,531 | \$ 2,009,384 | -8.7% | -2.1% | -6.6% | 0.9% | -7.5% |

(1) Corporate TSA revenues represents sales of certain products to Covetrus under the transition services agreement entered into in connection with the Animal Health spin-off, which has been substantially completed as of October 2020.

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.