

## Henry Schein Medical Hosts 2024 National Sales Meeting

March 29, 2024

***Meeting Brought Together More Than 1,200 Team Schein Members,  
Supplier Partners, and Exhibitors to Discuss The Importance of 'Reinforcing Relationships'***

**MELVILLE, N.Y., March 29, 2024** - Henry Schein Medical, the U.S. medical business of Henry Schein, Inc. (Nasdaq: HSIC), recently hosted its 2024 National Sales Meeting, bringing together more than 1,200 attendees, including Team Schein Members (TSMs) and supplier partners, under the theme "Reinforcing Relationships." The Meeting underscored the significance of fortifying connections with customers, suppliers, investors, and communities. Conversations delved into the value of relationships and highlighted how trust, communication, and mutual understanding play an important role in enhancing these connections.

Held at the Rosen Shingle Creek in Orlando, the National Sales Meeting featured presentations from Henry Schein's leadership team, including Stanley M. Bergman, Chairman of the Board and Chief Executive Officer of Henry Schein, Brad Connett, Chief Executive Officer of Henry Schein's North America Distribution Group, Dirk Benson, Chief Commercial Officer of Henry Schein's North America Distribution Group, Ty Ford, Vice President and General Manager of U.S. Medical Sales, and many more.

"Gathering together for our National Sales Meeting ignited a renewed sense of teamwork and collaboration that will help propel us forward towards even greater achievements," said Mr. Ford. "It allowed us to strengthen our business strategies and, more importantly, reinforce the bonds of camaraderie and relationship-building that are essential to our collective success."

Throughout the Meeting, sessions focused on Team Schein culture, managing change in an evolving world, and continuing to progress on the Company's BOLD+1 Strategic Plan. Management leaders discussed breakthrough technologies and innovations, and recognized top sales representatives during the Meeting's annual Awards Ceremony. Suppliers also exhibited products and solutions to the sales team.

Henry Schein Medical TSMs also participated in the We Care Global Challenge, a Company-wide initiative in which TSMs at 14 Company locations in six countries assemble oral health and hygiene kits for individuals staying at Ronald McDonald House Charities. At the Henry Schein Medical National Sales Meeting, 2,500 kits were assembled. Partnering with Heart to Heart International - to handle the logistics of the We Care Global Challenge kit-building events and management of all shipments of the completed kits - the Challenge embodies the Henry Schein Cares mission to "help health happen" for people living in underserved, at-risk, and remote communities.

### **About Henry Schein, Inc.**

Henry Schein, Inc. (Nasdaq: HSIC) is a solutions company for health care professionals powered by a network of people and technology. With more than 25,000 [Team Schein Members](#) worldwide, the Company's network of trusted advisors provides more than 1 million customers globally with more than 300 valued solutions that help improve operational success and clinical outcomes. Our Business, Clinical, Technology, and Supply Chain solutions help office-based [dental](#) and [medical](#) practitioners work more efficiently so they can provide quality care more effectively. These solutions also support [dental laboratories](#), [government and institutional health care clinics](#), as well as other alternate care sites.

Henry Schein operates through a centralized and automated distribution network, with a selection of more than 300,000 branded products and Henry Schein corporate brand products in our distribution centers.

A FORTUNE 500 Company and a member of the S&P 500® index, Henry Schein is headquartered in Melville, N.Y., and has operations or affiliates in 33 countries and territories. The Company's sales reached \$12.3 billion in 2023, and have grown at a compound annual rate of approximately 11.5 percent since Henry Schein became a public company in 1995.

For more information, visit Henry Schein at [www.henryschein.com](http://www.henryschein.com), [Facebook.com/HenrySchein](https://Facebook.com/HenrySchein), [Instagram.com/HenrySchein](https://Instagram.com/HenrySchein), and [@HenrySchein on X](https://Twitter.com/HenrySchein).

### **CONTACT:**

Lauren DelGuidice  
Senior Corporate Media Relations Specialist  
631.479.7309  
[Lauren.delguidice@henryschein.com](mailto:Lauren.delguidice@henryschein.com)

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