

Henry Schein Medical Hosts 2023 National Sales Meetings

March 10, 2023

East and West Area Meetings Brought Together More Than 1,200 Team Schein Members, Supplier Partners, and Exhibitors to Discuss 'The Human Touch in a Digital World'

MELVILLE, N.Y., March 10, 2023 - Henry Schein Medical, the U.S. medical business of Henry Schein, Inc. (Nasdaq: HSIC), recently hosted its 2023 East and West Area Sales Meetings, bringing together more than 1,200 attendees, including Team Schein Members (TSMs) and supplier partners who exhibited their products and solutions to the sales team. The theme of this year's meetings was "Connected: The Human Touch in a Digital World."

Held at the Marriott in New Orleans and Caesars Palace in Las Vegas, the area sales meetings featured presentations from Henry Schein Medical's leadership team, with presentations on the benefits and importance of the human touch, both in business and society, to build and strengthen relationships. Additionally, presentations encouraged Team Schein to advance the Company's 2022-2024 BOLD+1 Strategic Plan.

"It was exciting to be back together again for our Area Sales Meetings, which emphasized the importance of face-to-face interaction," said Ty Ford, Vice President and General Manager of U.S. Medical Sales. "While we can transact business virtually, being in person builds bonds of trust, and the Area Sales Meetings were the perfect example of the power of teamwork and togetherness."

The importance of culture, working as a team, and managing change was reinforced by motivational and inspiring keynote speakers, including management leaders who addressed Henry Schein Medical's upcoming breakthrough technologies and innovations to improve service and support, as well as top sales representatives who were recognized during the Meeting's annual Awards Ceremony. This year's awards recognized 2022's top Team Schein Members, supplier partners, and products.

Henry Schein Medical TSMs also participated in the We Care Global Challenge, a company-wide initiative in which TSMs at 14 Company locations in six countries assemble comfort kits for people fighting cancer around the world. At the Medical Area Sales Meetings, more than 5,000 kits were assembled to support the American Cancer Society's Hope Lodge program. These kits will be distributed to Hope Lodge locations throughout the U.S. Each Hope Lodge offers cancer patients and their caregivers a free place to stay when their best hope for effective treatment may be in another city. Henry Schein Cares partnered with Heart to Heart International to handle the logistics of the We Care Global Challenge kit building events, including the management of all shipments of the completed kits. This event embodies the Foundation's mission to "help health happen" for people living in underserved, at-risk, and remote communities.

About Henry Schein, Inc.

Henry Schein, Inc. (Nasdaq: HSIC) is a solutions company for health care professionals powered by a network of people and technology. With more than 22,000 Team Schein Members worldwide, the Company's network of trusted advisors provides more than 1 million customers globally with more than 300 valued solutions that help improve operational success and clinical outcomes. Our Business, Clinical, Technology, and Supply Chain solutions help office-based dental and medical practitioners work more efficiently so they can provide quality care more effectively. These solutions also support dental laboratories, government and institutional health care clinics, as well as other alternate care sites.

Henry Schein operates through a centralized and automated distribution network, with a selection of more than 300,000 branded products and Henry Schein corporate brand products in our distribution centers.

A FORTUNE 500 Company and a member of the S&P 500® index, Henry Schein is headquartered in Melville, N.Y., and has operations or affiliates in 32 countries and territories. The Company's sales reached \$12.6 billion in 2022, and have grown at a compound annual rate of approximately 12.1 percent since Henry Schein became a public company in 1995.

For more information, visit Henry Schein at www.henryschein.com, [Facebook.com/HenrySchein](https://www.facebook.com/HenrySchein), [Instagram.com/HenrySchein](https://www.instagram.com/HenrySchein), and [Twitter.com/HenrySchein](https://twitter.com/HenrySchein).

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