

Zahn Dental Helps Dental Laboratories Expand Their Implant Business

January 25, 2021

Announces Availability of DESS Dental Smart Solutions, Manufactured by Terrats Medical, S.L.

MELVILLE, N.Y., January 25, 2021 -- Zahn Dental, the U.S. dental laboratory business of Henry Schein, Inc., today announced that it has entered into a distribution agreement with Terrats Medical, S.L. Spain-based manufacturer of the DESS® Dental Smart Solutions (DESS) system. A prosthetic solutions provider, DESS offers solutions that can help enhance laboratory technicians' ability to restore dental implants while providing dental laboratories with a single source for their prosthetic component needs.

Featuring a wide range of connections and platforms, the DESS product line includes analogs, screws, hybrid bases, solutions for angled screw channels, multi-unit abutments for screw-retained prosthetics, and digital workflow components compatible with leading implant manufacturer brands. Together, these options enable laboratory technicians to produce the entire treatment from temporaries to screw or cement-retained prosthetics. As a result, the full portfolio of DESS solutions can help dental laboratories streamline their purchasing process, reduce inventory from a variety of implant manufacturers, and simplify the production workflow in their laboratory.

"Zahn is committed to providing innovative, integrated health care products and services that customers can rely on to help deliver high quality patient care," said Rita Acquafredda, President, Global Laboratory Business, Zahn Dental. "The DESS portfolio of prosthetic components can help laboratory technicians produce premium restorations with reliable and durable prosthetic materials, further amplifying Zahn's ability to deliver end-to-end solutions, and helping our customers' implant businesses thrive."

The DESS product line also offers laboratory technicians a range of options to meet the unique needs of patient cases. All DESS components come with a lifetime warranty and DESS is offering to cover implant replacement in cases where the implant manufacturer does not honor its warranty.

"As DESS continues to innovate and ensure its current portfolio reflects the needs and demands of today's industry, we are pleased to partner with Henry Schein's laboratory business to help enhance the array of options its customers can access," said Dr. Hans Berglund, Business Development, DESS Smart Solutions.

Zahn can provide a solution to help enable laboratories to standardize their fee schedule, and help create efficiencies in their bottom line. For more product information, call (800) 496-9500, or visit www.zahndental.com/dess.

About Zahn Dental

Zahn Dental, the dental laboratory business of Henry Schein, is a leading distributor to dental laboratories in North America, and a leading distributor of removable prosthetic teeth. The business offers integrated solutions, cost-effective innovative products, breakthrough technologies and value-added services designed to enhance laboratory workflows, efficiency and profitability. Zahn Dental offers end-to-end solutions for dental laboratories, including CAD/CAM equipment, digital materials, and traditional core supplies, supported by best-in-class technical service, training, and education for laboratories of all sizes.

Laboratories can rely on Zahn's highly trained specialists, consultants and representatives to deliver innovative technologies and materials that will help them thrive and succeed in the dental lab industry.

About Henry Schein, Inc.

Henry Schein, Inc. (Nasdaq: HSIC) is a solutions company for health care professionals powered by a network of people and technology. With more than 19,000 [Team Schein Members](#) worldwide, the Company's network of trusted advisors provides more than 1 million customers globally with more than 300 valued solutions that help improve operational success and clinical outcomes. Our Business, Clinical, Technology, and Supply Chain solutions help office-based [dental](#) and [medical](#) practitioners work more efficiently so they can help provide quality care more effectively. These solutions also support [dental laboratories, government and institutional health care clinics](#), as well as other alternate care sites.

Henry Schein operates through a centralized and automated distribution network, with a selection of more than 120,000 branded products and Henry Schein private-brand products in stock, as well as more than 180,000 additional products available as special-order items.

A FORTUNE 500 Company and a member of the S&P 500® index, Henry Schein is headquartered in Melville, N.Y., and has operations or affiliates in 31 countries. The Company's sales from continuing operations reached \$10.0 billion in 2019, and have grown at a compound annual rate of approximately 13 percent since Henry Schein became a public company in 1995.

For more information, visit Henry Schein at www.henryschein.com, [Facebook.com/HenrySchein](https://www.facebook.com/HenrySchein), and [@HenrySchein on Twitter](https://twitter.com/HenrySchein).