

Henry Schein Offers Recovery Pricing Plan For Dental Professionals

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Recovery Pricing Plan Offers Discounts on Thousands of Products from More Than 20 Leading Brands

MELVILLE, N.Y., May 20, 2020 – Henry Schein, Inc. (Nasdaq: HSIC) announced today the [Henry Schein Recovery Pricing Plan](#), offering discounts of as much as 18% off existing prices on thousands of popular branded and Henry Schein Brand products. Available to all dental professionals in the United States, this unique offer is part of the Henry Schein Practice Recovery Program, a suite of services and solutions to help dental professionals contending with the COVID-19 pandemic to more quickly return to providing care.

Understanding the financial challenges dental professionals are facing in restarting their practices, Henry Schein developed the Recovery Pricing Plan in collaboration with more than 20 brands and supplier partners, including 3M, A. Titan Instruments, Acteon, Channels, Clinician's Choice Dental, Colgate, DMG, Dry Shield, Ivoclar Vivadent, KavoKerr, Kulzer, Kuraray, L&R Ultrasonics, Nordent, NSK, PDT, Premier, Pro Edge Dental Water Labs, StarDental, Sterisil, Tidi Products, and Zirc.

“Our customers are experiencing financial challenges as practice owners navigate the reopening process, and we’re here to help,” said Mark Hillebrandt, Chief Marketing Officer, Global Dental Group. “Together with our supplier partners, we are committed to supporting the dental community through this difficult period, and the Recovery Pricing Plan is but one effort we are making to relieve the challenges facing dental professionals.”

The Recovery Pricing Plan offers discounts in 17 product categories including anesthetics, CAD/CAM blocks, cements, crown and bridge, endodontics, restoratives, rotary, rubber dam, small equipment, and more. Customers who purchase the Henry Schein Thrive Practice Recovery Program are eligible to receive additional discounts of as much as 30% off the customer’s existing pricing on a comprehensive assortment of essential products from brands such as 3M, Clinician’s Choice Dental, and KavoKerr.

“We are immensely thankful to our supplier partners for their important role in helping us to create the Henry Schein Recovery Pricing Plan,” said AJ Caffentzis, President, U.S. Dental Distribution. “We will continue to collaborate with our partners to provide useful programs, products, and services that our customers can rely on to provide the best possible care for their patients.”

For more information on the Henry Schein Recovery Pricing Plan, please visit www.henryscheindental.com/recoverypricingplan.

About Henry Schein, Inc.

Henry Schein, Inc. (Nasdaq: HSIC) is a solutions company for health care professionals powered by a network of people and technology. With more than 19,000 [Team Schein Members](#) worldwide, the Company’s network of trusted advisors provides more than 1 million customers globally with more than 300 valued solutions that improve operational success and clinical outcomes. Our Business, Clinical, Technology, and Supply Chain solutions help office-based [dental](#) and [medical](#) practitioners work more efficiently so they can provide quality care more effectively. These solutions also support [dental laboratories](#), [government and institutional healthcare clinics](#), as well as other alternate care sites.

Henry Schein operates through a centralized and automated distribution network, with a selection of more than 120,000 branded products and Henry Schein private-brand products in stock, as well as more than 180,000 additional products available as special-order items.

A FORTUNE 500 Company and a member of the S&P 500® index, Henry Schein is headquartered in Melville, N.Y., and has operations or affiliates in 31 countries. The Company’s sales from continuing operations reached \$10.0 billion in 2019, and have grown at a compound annual rate of approximately 13 percent since Henry Schein became a public company in 1995.

For more information, visit Henry Schein at www.henryschein.com, [Facebook.com/HenrySchein](https://www.facebook.com/HenrySchein), and [@HenrySchein on Twitter](https://twitter.com/HenrySchein).

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