

Henry Schein Practice Services Announces 2020 Webinar Schedule

January 31, 2020

Training Offers Dental Professionals and Students Industry Insights and Best Practices as they Navigate their Careers

MELVILLE, NY, January 31, 2020 – Henry Schein Practice Services (HSPS), a division of Henry Schein that offers business solutions, today announced its 2020 lineup of educational webinars designed to help dentists, specialists, and individuals studying dentistry to navigate significant steps in their careers. The complimentary webinars are hosted by two businesses within HSPS, [Henry Schein Professional Practice Transitions](#) (Henry Schein PPT) and [Henry Schein Nationwide Dental Opportunities](#) (Henry Schein NDO).

Webinars hosted by Henry Schein PPT help educate attendees on buying or selling a dental practice, determining practice valuations, and transition planning. The webinars leverage the industry expertise of Dr. Tom Snyder, Senior Director of Transition Services at Henry Schein PPT. Dr. Snyder, a dentist and dental school professor, is also a nationally recognized speaker, author, and consultant. He has been advising dentists for more than 30 years in dental practice strategic planning, practice valuations, and dental partnership formation. The dates for Henry Schein PPT webinars are:

- [April 7 – Topic: Planning for an Associate](#)
- [May 12 – Topic: An Update on Practice Valuations](#)
- [September 15 – Topic: Forming an Effective Partnership](#)
- [November 3 – Topic: Preparing for a Practice Sale](#)

“Dental professionals and students have a lot on their plate every day, so preparing for the next step in their career and practice ownership can be overwhelming,” said Keith Drayer, Vice President and General Manager Financial Services and Vice President Practice Services, Henry Schein, Inc. “With the Henry Schein PPT and Henry Schein NDO webinars, dentists and future dentists can rely on us for guidance and assistance as they navigate through new stages of their career.”

Webinars hosted by Henry Schein NDO deliver insights into the dental associate recruitment and placement process, several of which are geared towards candidates with others towards hiring managers. All webinars are led by Cindy Bickers, Manager of Henry Schein NDO. Ms. Bickers has more than 15 years of experience in dental recruiting and was the owner of Nationwide Dental Opportunities prior to the Company being acquired by Henry Schein in 2012. The webinar dates for Henry Schein NDO are:

- [February 18 – Topic: Navigating Your Employment Agreement](#)
- [March 31 – Topic: Beginning a Successful Career as a Dentist](#)
- [June 16 – Topic: Build a Great Relationship with Your New Associate](#)
- [August 18 – Topic: Are You Ready to Hire an Associate ?](#)
- [September 23 – Topic: What to Know Before You Apply for the Associateship](#)
- [October 22 – Topic: What to Consider Before You Accept an Associateship](#)

For more information about Henry Schein PPT and Henry Schein NDO webinars, please visit [HenryScheinPPT.com/webinars](#) and [DentalOpportunities.com/webinars](#).

About Henry Schein, Inc.

Henry Schein, Inc. (Nasdaq: HSIC) is a solutions company for health care professionals powered by a network of people and technology. With approximately 19,000 [Team Schein Members](#) worldwide, the Company's network of trusted advisors provides more than 1 million customers globally with more than 300 valued solutions that improve operational success and clinical outcomes. Our Business, Clinical, Technology, and Supply Chain solutions help office-based [dental](#) and [medical](#) practitioners work more efficiently so they can provide quality care more effectively. These solutions also support [dental laboratories](#), [government and institutional healthcare clinics](#), as well as other alternate care sites.

Henry Schein operates through a centralized and automated distribution network, with a selection of more than 120,000 branded products and Henry Schein private-brand products in stock, as well as more than 180,000 additional products available as special-order items.

A FORTUNE 500 Company and a member of the S&P 500® index, Henry Schein is headquartered in Melville, N.Y., and has operations or affiliates in 31 countries. The Company's sales from continuing operations reached \$9.4 billion in 2018, and have grown at a compound annual rate of approximately 13 percent since Henry Schein became a public company in 1995.

For more information, visit Henry Schein at [www.henryschein.com](#), [Facebook.com/HenrySchein](#), and [@HenrySchein on Twitter](#).

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