

Henry Schein Announces New Roles for Senior Dental Leaders

September 13, 2018

Tim Sullivan to become Executive Advisor, Global Dental;
A.J. Caffentzis to become President, U.S. Dental Distribution

MELVILLE, N.Y., September 13, 2018 – Henry Schein, Inc. (Nasdaq: HSIC), the world's largest provider of health care products and services to office-based dental, animal health and medical practitioners, today announced new roles for two of its senior dental leaders. Tim Sullivan will assume the role of Executive Advisor, Global Dental, while A.J. Caffentzis will become President, U.S. Dental Distribution. Both Mr. Sullivan and Mr. Caffentzis will continue to report to Jonathan Koch, Senior Vice President and CEO of Henry Schein's Global Dental Group.

In his new role, Mr. Sullivan will continue to provide executive leadership for the Henry Schein Dental Canada team, to lead the development of customer-focused strategic initiatives, and to help advance key supplier relationships. This change is part of Henry Schein's formal, long-range succession planning effort.

"Over the course of 21 years, Tim has been one of our most inspiring, effective, and respected business leaders," said Stanley M. Bergman, Chairman of the Board and Chief Executive Officer of Henry Schein. "Along with our Vice Chairman, Jim Breslawski, Tim played a significant leadership role in the successful integration of the teams from Sullivan Dental and Henry Schein to create the largest full-service dental business in the world.

"Tim has guided Henry Schein Dental North America through a period of tremendous growth, helped solidify our position as the leader in the global products market, and been a generous mentor to a new generation of leaders in our Company," Mr. Bergman said. "A while ago, Tim asked us if he might take on a new role with Henry Schein. With the addition of two seasoned executives in Jonathan Koch and A.J. Caffentzis to what is an already excellent dental leadership team, we now have in place the necessary resources to help Tim take this next step in his professional career."

"I am very excited to take on this advisory role as I transition to a new professional life," said Mr. Sullivan. "Sullivan Dental Products, Sullivan-Schein Dental, and Henry Schein Dental have been my profession and my passion for more than two decades. This business is my family's legacy, and I am most comfortable entrusting it to the capable hands of my Henry Schein colleagues, who have repeatedly proven themselves to be insightful, effective, and customer-focused business partners."

As Mr. Sullivan moves into his new role, Mr. Caffentzis will assume responsibility for leadership of the U.S. Dental Distribution business. Mr. Caffentzis joined Henry Schein nearly two years ago following a successful career at AmerisourceBergen and before that at Johnson & Johnson. For the past year, he has been working closely with Mr. Sullivan and the U.S. Dental executive leadership team while leading the Henry Schein Special Markets group. Mr. Caffentzis' team will include the leaders of all facets of the U.S. Dental Distribution and Special Markets businesses as he continues to increase internal collaboration and advance a "One Schein" offering to U.S. dental customers.

"My close partnership with Tim over the past 21 years has been inspiring and rewarding on both a professional and personal level," said James Breslawski, Vice Chairman of the Board and President of Henry Schein. "In the relatively short time that he has been at Henry Schein, A.J. also has proven himself to be a most valuable partner and an effective leader. I am confident that A.J. and Jon Koch will forge the same strong partnership that Tim and I had, and work together to lead our U.S. dental business to even greater success."

"The legacy of leadership that Henry Schein has written across the global dental community is unprecedented, and our U.S. dental business is the cornerstone of that achievement," said Mr. Caffentzis. "The U.S. dental leadership team that Tim has assembled is outstanding. We are focused on continuing our growth by understanding our customers' needs and providing our customers with innovative, comprehensive solutions to enhance efficiency and clinical success in this quickly changing world."

About Henry Schein, Inc.

Henry Schein, Inc. (Nasdaq: HSIC) is a solutions company for health care professionals powered by a network of people and technology. With more than 22,000 [Team Schein Members](#) serving more than one million customers globally, the Company is the world's largest provider of Business, Clinical, Technology, and Supply Chain solutions to enhance the efficiency of office-based [dental](#), [animal health](#), and [medical](#) practitioners. The Company also serves [dental laboratories](#), [government and institutional health care clinics](#), and other alternate care sites.

A Fortune 500® Company and a member of the S&P 500® and the Nasdaq 100® indexes, Henry Schein's network of trusted advisors provides health care professionals with the valued solutions they need to improve operational success and clinical outcomes. The Company offers customers exclusive, innovative products and solutions, including practice management software, e-commerce solutions, specialty and surgical products, as well as a broad range of [financial services](#). Henry Schein operates through a centralized and automated distribution network, with a selection of more than 120,000 branded products and Henry Schein private-brand products in stock, as well as more than 180,000 additional products available as special-order items.

Headquartered in Melville, N.Y., Henry Schein has operations or affiliates in 34 countries. The Company's sales reached a record \$12.5 billion in 2017, and have grown at a compound annual rate of approximately 15 percent since Henry Schein became a public company in 1995. For more information, visit Henry Schein at www.henryschein.com, [Facebook.com/HenrySchein](https://www.facebook.com/HenrySchein), and @HenrySchein on Twitter.

CONTACT:

Ann Marie Gothard
Vice President, Corporate Media Relations
Annmarie.gothard@henryschein.com
(631) 390-8169