



## Henry Schein Medical Expands Its SolutionsHub Portfolio

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### Full Suite of Solutions Helps Customers Improve Patient Outcomes and Enhance Practice Efficiency

MELVILLE, N.Y.--(BUSINESS WIRE)--May 22, 2019-- Henry Schein Medical, the U.S. medical business of Henry Schein, Inc., today announced the expansion of its web-based SolutionsHub. This resource features a full suite of solutions to help customers improve patient outcomes, increase profitability, and run a more efficient business. The Henry Schein SolutionsHub has expanded to include providers of revenue cycle management, online scheduling, medical waste disposal, practice marketing, medication adherence, and hiring and recruitment solutions. A complete list of solutions and solutions providers can be found on the SolutionsHub's newly launched [website](#).

Henry Schein SolutionsHub was created following thousands of business discovery meetings across the United States where customers provided feedback about areas of their business that they would like to improve. As a result, Henry Schein sought and selected third-party providers that offer customizable solutions to fulfill customers' clinical, financial, and operational needs.

"Henry Schein continuously analyzes hundreds of opportunities to discover and bring to market these solutions, and then serves to connect each customer with the right solutions providers that are most qualified to meet their unique needs," said Brad Connett, President, U.S. Medical Group, Henry Schein Medical. "Since the inception of the SolutionsHub, we have been continuously reminded that there are no 'one size fits all' approaches in health care. By correctly identifying customers' pain points and applying the right solution, Henry Schein is able to help them transform their practices so they are prepared to thrive in any health care environment."

Since 2017, Henry Schein SolutionsHub has helped primary care physicians and specialists, group practices, physician-owned labs, ambulatory surgery centers, and Integrated Delivery Networks (IDNs)/Health Systems fulfill their organizational needs with the following solutions:

- **Clinical:** Chronic Care, Clinical Trials, Clinical Decision Support, Medication Adherence, Pathology, Value-Based Care, Patient Education, Telehealth, and Infection Control.
- **Business/Financial:** Continuing Education, Credentialing & Contracting, Financial Services, Financial Operations, Practice Marketing, Revenue Cycle Management, and Billing & Coding.
- **Business/Operational:** Equipment Repair, Online Scheduling, Pharmaceutical Waste Disposal, Medical Waste Disposal, Staff Training, Hiring & Recruiting, Business Insights, Practice Management/EHR, Surgery Case Communication, Supply Chain Technology, and Secure Document Shredding.

### About Henry Schein, Inc.

Henry Schein, Inc. (Nasdaq: HSIC) is a solutions company for health care professionals powered by a network of people and technology. With more than 19,000 [Team Schein Members](#) worldwide, the Company's network of trusted advisors provides more than 1 million customers globally with more than 300 valued solutions that improve operational success and clinical outcomes. Our Business, Clinical, Technology, and Supply Chain solutions help office-based [dental](#) and [medical](#) practitioners work more efficiently so they can provide quality care more effectively. These solutions also support [dental laboratories](#), [government and institutional health care clinics](#), as well as other alternate care sites.

Henry Schein operates through a centralized and automated distribution network, with a selection of more than 120,000 branded products and Henry Schein private-brand products in stock, as well as more than 180,000 additional products available as special-order items.

A FORTUNE 500 Company and a member of the S&P 500® and the Nasdaq 100® indexes, Henry Schein is headquartered in Melville, N.Y., and has operations or affiliates in 31 countries. The Company's sales from continuing operations reached \$9.4 billion in 2018, and have grown at a compound annual rate of approximately 13 percent since Henry Schein became a public company in 1995.

For more information, visit Henry Schein at [www.henryschein.com](http://www.henryschein.com), [Facebook.com/HenrySchein](https://www.facebook.com/HenrySchein), and [@HenrySchein on Twitter](https://twitter.com/HenrySchein). Sign up to receive [real-time alerts](#) when Henry Schein press releases are issued.

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Ann Marie Gothard, Vice President, Corporate Media Relations, [Annmariegothard@henryschein.com](mailto:Annmariegothard@henryschein.com), (631) 390-8169