

Henry Schein Celebrates 20th Anniversary Of Dentrix Merger

May 24, 2017

Henry Schein CEO Stanley Bergman Addresses Henry Schein Practice Solutions Business, Highlights Impact of Dentrix on Dental Industry

MELVILLE, N.Y., May 24, 2017 /PRNewswire/ -- Henry Schein, Inc. (Nasdaq:HSIC), the world's largest provider of health care products and services to office-based dental, animal health, and medical practitioners, recently celebrated the 20th anniversary of its merger with Dentrix Dental Systems, Inc., the dental market's leading practice management software company.

At the time of the merger in 1997, Utah-based Dentrix had an installed base of 3,500 dental practice management systems. Since then, Dentrix, as part of the company's Henry Schein Practice Solutions (HSPS) business, has installed more than 35,000 Dentrix systems in the U.S. and Canada and helped hundreds of thousands of dental office professionals improve how they manage their practice and deliver patient care.

Stanley M. Bergman, Chairman of the Board and CEO, Henry Schein, Inc., recently addressed the HSPS team at its American Fork, Utah-based headquarters during a special ceremony to commemorate Team Schein for helping grow its practice solutions base by leveraging the Dentrix® platform.

"One of our company's biggest strengths is the HSPS team, which continues to achieve new levels of success for our valued customers and Henry Schein," said Mr. Bergman. "When we first made the announcement, we believed that the merger would enable us to enhance and diversify our value-added product offerings for our customers, which would, in turn, foster the growth and development of our technology group.

"Today, Dentrix has catapulted HSPS to become the largest dental practice solutions provider in the world, exponentially growing our value-added services group, and accelerating the adoption of digital dentistry among oral health professionals because of Dentrix's ability to seamlessly integrate and connect products and devices with practice management solutions."

During the past 20 years, the HSPS business has expanded its portfolio with innovative systems such as cloud-based Dentrix Ascend®, Easy Dental®, Dentrix® Enterprise, and three specialty systems. It also offers electronic services that are integrated into its software in the areas of Revenue Cycle Management, Patient Relationship Management, and Patient Demand Generation solutions.

"Henry Schein has always stayed true to its focus on constant innovation," said Dr. Lou Shuman, DMD, CAGS, consultant to Henry Schein and founder of Cellerant Consulting Group, which publishes the Cellerant "Best of Class" Technology Awards. "Dentrix is more than a product. It's an irreplaceable partner to dental practitioners around the world."

Most recently, HSPS was recognized with a number of awards and accolades, including the 2016 Dental Townie Choice Award – Dentrix for Best Practice Management and Best Periodontal Charting (13 years in a row) and the Cellerant Award – Dentrix Ascend for Next Generation Practice Management Solutions.

"Since Henry Schein has been on board, it's been a real joy to see how Dentrix has integrated with other technologies so that practitioners can focus on providing high-quality clinical care," said Dr. John Jameson, Co-Founder, Jameson Management, Chairman of the Board, JC Educational Services, Inc. and consultant to Henry Schein. "The union of these two great companies – Dentrix and Henry Schein – has been one of the great contributions to our profession. Congratulations on your 20th anniversary."

About Henry Schein, Inc.

Henry Schein, Inc. (Nasdaq:HSIC) is the world's largest provider of health care products and services to office-based [dental](#), [animal health](#) and [medical](#) practitioners. The company also serves [dental laboratories](#), [government and institutional health care clinics](#), and other alternate care sites. A Fortune 500® Company and a member of the S&P 500® and the NASDAQ 100® indexes, Henry Schein employs more than 21,000 [Team Schein Members](#) and serves more than 1 million customers.

The company offers a comprehensive selection of products and services, including value-added solutions for operating efficient practices and delivering high-quality care. Henry Schein operates through a centralized and automated distribution network, with a selection of more than 120,000 branded products and Henry Schein private-brand products in stock, as well as more than 180,000 additional products available as special-order items. The company also offers its customers exclusive, innovative technology solutions, including practice management software and e-commerce solutions, as well as a broad range of [financial services](#).

Headquartered in Melville, N.Y., Henry Schein has operations or affiliates in 32 countries. The company's sales reached a record \$11.6 billion in 2016, and have grown at a compound annual rate of approximately 15% since Henry Schein became a public company in 1995. For more information, visit Henry Schein at www.henryschein.com, [Facebook.com/HenrySchein](https://www.facebook.com/HenrySchein) and [@HenrySchein on Twitter](https://twitter.com/HenrySchein).

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