

## athenahealth and Henry Schein, Inc. Expand Strategic Agreement

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# Integration of athenaNet® and Dentrix® Enterprise for Federally Qualified Health Centers and Community Health Centers to Streamline Reporting and Reduce Costs; Companies to Initiate Pilot Program to Ensure Seamless Integration

WATERTOWN, Mass. and MELVILLE, N.Y., July 28, 2014 /PRNewswire/ -- athenahealth, Inc. (NASDAQ: ATHN), a leading provider of cloud-based services for electronic health record (EHR), practice management, and care coordination, and Henry Schein, Inc. (NASDAQ: HSIC), the world's largest provider of health care products and services to office-based dental, animal health, and medical practitioners, today announced an expansion of their strategic agreement announced on May 21, 2014. Under the expanded agreement, athenahealth's athenaNet® platform and Henry Schein's Dentrix® Enterprise, the leading Electronic Dental Record (EDR) solution installed in Community Health Centers (CHCs) across the United States, will integrate to facilitate Uniform Data System (UDS) reporting, which is a requirement for CHCs, including Federally Qualified Health Centers (FQHCs).

The collaboration is expected to strengthen athenahealth's and Henry Schein's efforts to serve CHCs and FQHCs by bringing the two companies' best-of-breed products and services together with increased integration, creating new value and efficiencies. The advanced integration of the athenaNet and Dentrix Enterprise platforms will automate the UDS reporting process, ensuring accurate, complete UDS reports, without the need for manual and time-consuming reconciliation between separate systems.

"Value-based care models, like the FQHC model, require substantial documentation and reporting; our goal is to automate these processes wherever possible to save valuable time and reduce cost for our clients," said Jonathan Bush, chairman and CEO, athenahealth. "By teaming up with Dentrix Enterprise, we are enabling our CHC and FQHC clients to work smarter and more efficiently as they pursue quality care, better health, and lower costs for their patients."

"Staff time is a limited, critical resource in CHCs and FQHCs, and finding ways to increase efficiency through system integration are essential," said Kevin Bunker, President, Henry Schein North America Dental Practice Solutions. "Dentrix Enterprise already integrates with many medical EHR vendors through HL7 Interface. Our integration with athenahealth will provide CHC and FQHC customers with significant value through a more seamless exchange of information for customers that use both systems."

Family First Health of Pennsylvania and Three Lower Counties Community Services, Inc. of Maryland will participate in a pilot program to create standard documentation and efficient processes. The companies plan to roll out the integrated offering to their broader client bases in 2015.

"Managing the reporting demands as an FQHC can be a complex and time-consuming process, so we are thrilled that athenahealth and Henry Schein have partnered to simplify UDS reporting," said Jenni Black, chief information officer, Family First Health. "This effort is not only going to result in a substantial cost savings for our practice, but also will enable us to put more of our valuable resources toward patient care, where we can truly make a difference in our community."

"The pairing of athenaNet and Dentrix Enterprise is a positive step for FQHCs like ours, that are looking to find ways to streamline processes and reduce unnecessary work," said Susanne Gray, RN, MSN, CEO and chief operations officer, Three Lower Countries Community Services. "We are pleased that athenahealth and Henry Schein have identified this important opportunity to deliver value to their clients, and we look forward to working alongside their talented teams to make this integration a success."

For more information about Dentrix Enterprise, please visit <a href="https://www.dentrixenterprise.com">www.dentrixenterprise.com</a>. For more information about athenahealth, please visit <a href="https://www.athenahealth.com">www.athenahealth.com</a>.

### **Forward-Looking Statements**

This press release contains forward-looking statements, which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, including statements regarding the anticipated integration of the products and services of athenahealth and Henry Schein, the projected timeline therefor, the anticipated benefits to clients, and the potential market for any integrated offering. These statements are neither promises nor guarantees, and are subject to a variety of risks and uncertainties, many of which are beyond our control, which could cause actual results to differ materially from those contemplated in these forward-looking statements. Existing and prospective investors are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. athenahealth undertakes no obligation to update or revise the information contained in this press release, whether as a result of new information, future events or circumstances, or otherwise. For additional disclosure regarding these and other risks faced by athenahealth and Henry Schein, please see the disclosure contained in their respective public filings with the Securities and Exchange Commission, available on the Investors section of their respective websites at <a href="http://www.sec.gov">http://www.sec.gov</a>.

## **About Dentrix Enterprise**

Dentrix Enterprise is a Dental Practice Management Solution for multi-site organizations, Federal Qualified Health Centers, and large group practices. The system's real-time capability is tailored for growing multi-site dental organizations looking for instant access to up-to-date data. Its complete integration architecture, robust HL7-integration capabilities, and powerful management tools effectively streamline and link medical and dental data in a secure HIPAA-compliant Electronic Dental Record. Dentrix Enterprise is designed to handle any number of clinics and workstations, and all tasks can be centralized with multi-location Uniform Data System (UDS) reporting, paving the way for increased clinic efficiency. Dentrix Enterprise is recognized as the leading Dental Practice Management Solution installed in Community Health Centers across America.

When Dentrix was first released in 1989, it pioneered the philosophy of the fully integrated dental practice solution, where data seamlessly flows from the operatory to the front desk and back again.

Since then, Dentrix Enterprise has integrated many features from digital radiography and intraoral imaging, to electronic services. Robust practice management features, leading-edge clinical tools and extensive customization options make Dentrix Enterprise a powerful and flexible dental practice management system. For more information about Dentrix Enterprise, please visit www.dentrixenterprise.com.

#### **About Henry Schein**

Henry Schein, Inc. is the world's largest provider of health care products and services to office-based dental, animal health, and medical practitioners. The Company also serves dental laboratories, government and institutional health care clinics, and other alternate care sites.

A Fortune 500® Company and a member of the NASDAQ 100® Index, Henry Schein employs more than 17,000 Team Schein Members and serves more than 800,000 customers. The Company offers a comprehensive selection of products and services, including value-added solutions for operating efficient practices and delivering high-quality care. Henry Schein operates through a centralized and automated distribution network, with a selection of more than 96,000 branded products and Henry Schein private-brand products in stock, as well as more than 110,000 additional products available as special-order items. The Company also offers its customers exclusive, innovative technology solutions, including practice management software and e-commerce solutions, as well as a broad range of financial services. Headquartered in Melville, N.Y., Henry Schein has operations or affiliates in 27 countries. The Company's sales reached a record \$9.6 billion in 2013 and have grown at a compound annual rate of approximately 16 percent since Henry Schein became a public company in 1995. For more information, visit the Henry Schein website at <a href="https://www.henryschein.com">www.henryschein.com</a>.

#### About athenahealth, Inc.

athenahealth is a leading provider of cloud-based services for electronic health record (EHR), practice management, and care coordination. athenahealth's mission is to be caregivers' most trusted service, helping them do well doing the right thing. For more information, please visit www.athenahealth.com.

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Holly Spring / Jillian Palash, athenahealth, Inc. (Media), media@athenahealth.com, 617-402-1631 / 617-402-6509; Dana Quattrochi, athenahealth, Inc. (Investors), investorrelations@athenahealth.com, 617-402-1329; Susan Vassallo, Henry Schein, Inc., Vice President, Corporate Communications, susan.vassallo@henryschein.com, 631-843-5562