

## Henry Schein Special Markets Celebrates Its 11th National Sales Meeting

April 27, 2017

145 Team Schein Members and 155 Representatives from 60 Supplier Partners Celebrate Meeting with the Theme, "With Great Power Comes Great Responsibility"

MELVILLE, NY April 27, 2017-- Henry Schein, Inc. (Nasdaq: HSIC), the world's largest provider of health care products and services to office-based dental, animal health, and medical practitioners, recently hosted its 11th annual Special Markets National Sales Meeting at Loews Royal Pacific Resort at Universal Orlando in Florida. The meeting brought together more than 145 Team Schein Members and 155 representatives from 60 supplier partners to celebrate this year's theme, "With Great Power Comes Great Responsibility."

The National Sales Meeting included dozens of breakout sessions, which featured discussions about best practices and provided opportunities for Team Schein Members to meet with supplier partner representatives. The meeting was also an opportunity to look back at the success achieved by the Special Markets team over the past 22 years.

"Henry Schein is a company committed to new ideas and the Special Markets team has been a key to Henry Schein's reinvention," said Hal Muller, President, Special Markets Division, Henry Schein, Inc. "Through niche markets, we drive reinvention, and with dental service organizations (DSOs) being the fastest growing channel in dentistry today, we are in the right place at the right time."

During the meeting, Mr. Muller led a Q&A session with Stanley M. Bergman, Chairman of the Board and CEO, Henry Schein, Inc. and James P. Breslawski, President of Henry Schein and CEO of the Global Dental Group, to discuss how the company is transforming, collaborating, and accelerating, as well as how the company has sustained a strong global brand over the last 85 years.

"Throughout our history, we have delivered solutions to our customers and delivered on commitments to our constituencies," said Mr. Bergman. "Henry Schein has been successful because we have built great relationships based on trust, which has enabled us to lead during periods of great change in our businesses. Many of our most important, long-term relationships are with our Special Market business partners. These partners can continue to rely on us to offer a strong portfolio of exclusive and semi-exclusive products."

Since 1995, Henry Schein Special Markets has been serving DSOs, dental schools, federal government agencies, and institutional organizations.

About Henry Schein, Inc.

Henry Schein, Inc. (Nasdaq: HSIC) is the world's largest provider of health care products and services to office-based dental, animal health and medical practitioners. The company also serves dental laboratories, government and institutional health care clinics, and other alternate care sites. A Fortune 500® Company and a member of the S&P 500® and the NASDAQ 100® indexes, Henry Schein employs more than 21,000 Team Schein Members and serves more than 1 million customers.

The company offers a comprehensive selection of products and services, including value-added solutions for operating efficient practices and delivering high-quality care. Henry Schein operates through a centralized and automated distribution network, with a selection of more than 120,000 branded products and Henry Schein private-brand products in stock, as well as more than 180,000 additional products available as special-order items. The company also offers its customers exclusive, innovative technology solutions, including practice management software and e-commerce solutions, as well as a broad range of financial services.

Headquartered in Melville, N.Y., Henry Schein has operations or affiliates in 33 countries. The company's sales reached a record \$11.6 billion in 2016, and have grown at a compound annual rate of approximately 15% since Henry Schein became a public company in 1995. For more information, visit Henry Schein at [www.henryschein.com](http://www.henryschein.com), Facebook.com/HenrySchein and @HenrySchein on Twitter.